BRANTLEY VENTURE PARTNERS III LP Form SC 13D/A June 30, 2005

OMB APPROVAL

OMB Number: 3235-0145

Expires: December 31, 2005

Estimated average burden hours per response...15

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 13D

Under the Securities Exchange Act of 1934 (Amendment No. 1)¹

Orion HealthCorp, Inc.

(Name of Issuer) Class A Common Stock, \$0.001 par value

(Title of Class of Securities)

68627W 109

(CUSIP Number)

Paul H. Cascio Brantley Partners 3201 Enterprise Parkway, Suite 350 Beachwood, Ohio 44122 (216) 464-8400

(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

June 1, 2005

(Date of Event Which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of §§240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box. o

Note: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See §240.13d-7 for other parties to whom copies are to be sent.

¹ The remainder of this cover page shall be filled out for a reporting person s initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 (Act) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

TABLE OF CONTENTS

Item 3. Source and Amount of Funds or Other Consideration.

Item 4. Purpose of Transaction.

Item 5. Interest in Securities of the Company.

<u>Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the</u>

Company.

Item 7. Material to be Filed as Exhibits.

SIGNATURES

CUSIP N	Io. 68	3627	W 10 9		Page 2 of 21 Pages
1.			Reporting Person: Venture Partners III, L.P.	I.R.S. Identification Nos. of above persons (e EIN No.: 34-1757020	ntities only):
2.	Che (a) (b)	o	e Appropriate Box if a Membe	er of a Group (See Instructions):	
3.	SEC	C Use	Only:		
4.			f Funds (See Instructions): icable		
5.	Che	ck if	Disclosure of Legal Proceeding	ngs Is Required Pursuant to Items 2(d) or 2(e): o	
6.		zensh aware	nip or Place of Organization:		
Number		7.	Sole Voting Power: 2,321,649 shares of Class A (Common Stock	
Shares Beneficia Owned Each Reporti	ally by	8.	Shared Voting Power:		
Person W		9.	Sole Dispositive Power: 2,321,649 shares of Class A (Common Stock	
		10.	Shared Dispositive Power: 0		

11.	Aggregate Amount Beneficially Owned by Each Reporting Person: 2,321,649 shares of Class A Common Stock
12.	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions): o
13.	Percent of Class Represented by Amount in Row (11): 27.0%
14.	Type of Reporting Person (See Instructions): PN

CUSIP N	o. 68	3627	W 10 9	Page 3 of 21 Pages
			Reporting Person: I.R.S. Identification Nos. of above persons (e.g., Venture Management III, L.P. EIN No.: 34-1757019	entities only):
	Che (a) (b)	o	e Appropriate Box if a Member of a Group (See Instructions):	
3.	SEC	C Use	Only:	
			f Funds (See Instructions): icable	
5.	Che	ck if	Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e): o	
		zensh aware	nip or Place of Organization:	
Number of		7.	Sole Voting Power:	
Shares Beneficia Owned l Each Reportin	ally by	8.	Shared Voting Power: 2,321,649 shares of Class A Common Stock	
Person W		9.	Sole Dispositive Power:	
		10.	Shared Dispositive Power: 2,321,649 shares of Class A Common Stock	

11.	Aggregate Amount Beneficially Owned by Each Reporting Person: 2,321,649 shares of Class A Common Stock
12.	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions): o
13.	Percent of Class Represented by Amount in Row (11): 27.0%
14.	Type of Reporting Person (See Instructions): PN

CUSIP No.	68627	W 10 9		Page 4 of 21 Pages
		Reporting Person: Partners IV, L.P.	I.R.S. Identification Nos. of above persons (e EIN No.: 34-1859314	ntities only):
(a)	neck th	e Appropriate Box if a Member	of a Group (See Instructions):	
3. SE	EC Use	e Only:		
4. Sc W		f Funds (See Instructions):		
5. Cł	neck if	Disclosure of Legal Proceeding	gs Is Required Pursuant to Items 2(d) or 2(e): o	
	tizensł elawar	nip or Place of Organization: e		
Number of	7.	Sole Voting Power: 19,067,265 shares of Class A	Common Stock*	
Shares Beneficially Owned by Each Reporting	8.	Shared Voting Power:		
Person With	9.	Sole Dispositive Power: 19,067,265 shares of Class A	Common Stock*	
	10.	Shared Dispositive Power: 0		

11.	Aggregate Amount Beneficially Owned by Each Reporting Person: 19,067,265 shares of Class A Common Stock*
12.	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions):
13.	Percent of Class Represented by Amount in Row (11): 68.9%*
14.	Type of Reporting Person (See Instructions): PN

CUSIP N	o. 68	3627	W 10 9	Page 5 of 21 Pages
			Reporting Person: I.R.S. Identification Nos. of above persons (e.g., Venture Management IV, L.P. EIN No.: 34-1859308	entities only):
	Che (a) (b)	0	e Appropriate Box if a Member of a Group (See Instructions):	
3.	SEC	C Use	Only:	
			f Funds (See Instructions): icable	
5.	Che	ck if	Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e): o	
		zensh aware	nip or Place of Organization:	
Number of		7.	Sole Voting Power:	
Shares Beneficia Owned l Each Reportir	ally by	8.	Shared Voting Power: 19,067,265 shares of Class A Common Stock*	
Person W		9.	Sole Dispositive Power:	
		10.	Shared Dispositive Power: 19,067,265 shares of Class A Common Stock*	

11.	Aggregate Amount Beneficially Owned by Each Reporting Person: 19,067,265 shares of Class A Common Stock*
12.	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions):
13.	Percent of Class Represented by Amount in Row (11): 68.9%*
14.	Type of Reporting Person (See Instructions): PN

CUSIP No	. 68627	7W 10 9	Page 6 of 21 Pages
		f Reporting Person: y Capital Corporation	I.R.S. Identification Nos. of above persons (entities only): EIN No.: 34-1838462
(;	Theck to a) o	he Appropriate Box if a Me	mber of a Group (See Instructions):
3. S	EC Us	e Only:	
	ource (of Funds (See Instructions):	
5. C	heck i	f Disclosure of Legal Procee	edings Is Required Pursuant to Items 2(d) or 2(e): o
	itizens Iarylar	ship or Place of Organization ad	n:
Number o	7. f	Sole Voting Power: 5,497,496 shares of Class	A Common Stock*
Shares Beneficiall Owned by Each Reporting	8.	Shared Voting Power:	
Person Wi		Sole Dispositive Power: 5,497,496 shares of Class	A Common Stock*
	10.	Shared Dispositive Power 0	:

11.	Aggregate Amount Beneficially Owned by Each Reporting Person: 5,497,496 shares of Class A Common Stock*
12.	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions):
13.	Percent of Class Represented by Amount in Row (11): 44.1%*
14.	Type of Reporting Person (See Instructions): CO

CUSIP N	o. 68	3627	W 10 9	Page 7 of 21 Pages
			Reporting Person: Capital Management, L.L.C. I.R.S. Identification Nos. of above person EIN No.: 31-1511444	s (entities only):
	Che (a) (b)	o	e Appropriate Box if a Member of a Group (See Instructions):	
3.	SEC	C Use	Only:	
			f Funds (See Instructions): icable	
5.	Che	ck if	Disclosure of Legal Proceedings Is Required Pursuant to Items 2(d) or 2(e): o
		zensh aware	nip or Place of Organization:	
Number of		7.	Sole Voting Power:	
Shares Beneficia Owned I Each Reportin	ally by	8.	Shared Voting Power: 5,497,496 shares of Class A Common Stock*	
Person W		9.	Sole Dispositive Power:	
		10.	Shared Dispositive Power: 5,497,496 shares of Class A Common Stock*	

11.	Aggregate Amount Beneficially Owned by Each Reporting Person: 5,497,496 shares of Class A Common Stock*
12.	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions):
13.	Percent of Class Represented by Amount in Row (11): 44.1%*
14.	Type of Reporting Person (See Instructions): OO

CUSIP N	lo. 68	3627	W 10 9		Page 8 of 21 Pages
1.			Reporting Person: amily Partners, L.P.	I.R.S. Identification Nos. of above persons (er EIN No.: 34-1578751	ntities only):
2.	Che (a) (b)	o	e Appropriate Box if a Member	of a Group (See Instructions):	
3.	SEC	C Use	Only:		
4.			f Funds (See Instructions): icable		
5.	Che	ck if	Disclosure of Legal Proceeding	gs Is Required Pursuant to Items 2(d) or 2(e): o	
6.		zensh aware	nip or Place of Organization:		
Number		7.	Sole Voting Power:		
Share Benefici Owned Each Reporti	ally by	8.	Shared Voting Power: 21,388,914 shares of Class A	Common Stock*	
Person V					
		10.	Shared Dispositive Power: 21,388,914 shares of Class A	Common Stock*	

11.	Aggregate Amount Beneficially Owned by Each Reporting Person: 21,388,914 shares of Class A Common Stock*
12.	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions):
13.	Percent of Class Represented by Amount in Row (11): 76.1%*
14.	Type of Reporting Person (See Instructions): PN

CUSIP No.	. 68627	'W 10 9	Page 9 of 21 Pages
		f Reporting Person: P. Pinkas	I.R.S. Identification Nos. of above persons (entities only):
(8	Theck that is the control of the character of the control of the c	ne Appropriate Box if a Men	mber of a Group (See Instructions):
3. S	EC Us	e Only:	
	ource of	of Funds (See Instructions): licable	
5. C	theck it	Disclosure of Legal Proceed	edings Is Required Pursuant to Items 2(d) or 2(e): o
	Citizens United S	hip or Place of Organization States	n:
Number o	7. f	Sole Voting Power:	
Shares Beneficiall Owned by Each Reporting	8.	Shared Voting Power: 26,886,410 shares of Class	s A Common Stock*
Person Wit		Sole Dispositive Power: 0	
	10.	Shared Dispositive Power 26,886,410 shares of Clas	

11.	Aggregate Amount Beneficially Owned by Each Reporting Person: 26,886,410 shares of Class A Common Stock*
12.	Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions): o
13.	Percent of Class Represented by Amount in Row (11): 84.6%*
14.	Type of Reporting Person (See Instructions): IN

Table of Contents

These beneficial ownership calculations include the Class A Common Stock of Orion HealthCorp, Inc. issuable upon conversion of the Class B Common Stock and the Convertible Notes (as defined below), each as described in Item 3. The calculations assume (i) a recent conversion factor for the Class B Common Stock calculated as described in Item 3 and (ii) that the aggregate number of shares of Class A Common Stock issuable upon conversion of the Convertible Notes will be 1,414,427, calculated as described in Item 3. As described more fully in Item 3, (i) the conversion price for the Class B Common Stock is subject to change based on the price per share of Class A Common Stock and the interest accrued on the purchase price of the Class B Common Stock at the time of conversion and (ii) the actual number of shares of Class A Common Stock issuable upon conversion of the Convertible Notes could be lower depending upon the number of outstanding shares of Class A Common Stock at the time of conversion.

The filing person has disclaimed beneficial ownership of certain shares, see Item 5.

Information given in response to each item shall be deemed incorporated by reference in all other items.

The Statement on Schedule 13D dated December 27, 2004, filed jointly by the following (each a <u>Reporting Person</u> and collectively, the <u>Reporting Persons</u>): (1) Brantley Venture Partners III, L.P. (<u>Brantley III</u>), a Delaware limited partnership, (2) Brantley Venture Management III, L.P. (<u>Brantley III Management</u>), a Delaware limited partnership, (3) Brantley Partners IV, L.P. (<u>Brantley IV</u>), a Delaware limited partnership, (4) Brantley Venture Management IV, L.P. (<u>Brantley IV Management</u>), a Delaware limited partnership, (5) Brantley Capital Corporation (<u>Brantley Capital</u>), a Maryland corporation, (6) Brantley Capital Management, L.L.C., a Delaware limited liability company (<u>Brantley Capital Management</u>), (7) Pinkas Family Partners, L.P., a Delaware limited partnership (<u>Pinkas LP</u>), and (8) Robert P. Pinkas, is hereby amended with respect to the items set forth below. Capitalized terms used herein but not otherwise defined in this Schedule 13D (Amendment No. 1) have the meaning set forth in the Reporting Persons Schedule 13D, as originally filed. The Reporting Persons have entered into a Joint Filing Agreement, dated as of June 30, 2005, a copy of which is filed herewith as <u>Exhibit I</u>, pursuant to which the Reporting Persons have agreed to file this Statement jointly in accordance with the provisions of Rule 13d-1(k)(1) under the 1934 Act.

Item 3. Source and Amount of Funds or Other Consideration.

All of the shares reported as beneficially owned that were acquired for cash consideration were acquired with working capital of the acquiring party and no shares were acquired with borrowed funds.

June 2005 Shares

A portion of the shares reported as beneficially owned were acquired pursuant to two convertible subordinated promissory notes issued to Brantley IV by the Company on June 1,

Table of Contents

2005. On March 16, 2005, Brantley IV loaned the Company an aggregate of \$1,025,000 (the _First Loan). On June 1, 2005, the Company executed a convertible subordinated promissory note in the principal amount of \$1,025,000 (the <u>First Note</u>) payable to Brantley IV to evidence the terms of the First Loan. The material terms of the First Note are as follows: (i) the First Note is unsecured; (ii) the First Note is subordinate to the Company s outstanding loan from Healthcare Business Credit Corporation (<u>HBC</u>C) and other indebtedness for monies borrowed, and ranks pari passu with general unsecured trade liabilities; (iii) principal and interest on the First Note is due April 19, 2006 (the <u>Maturity</u> <u>Date</u>); (iv) the interest accrues from and after March 16, 2005, at a per annum rate equal to nine percent (9.0%) and is non-compounding; (v) if an event of default occurs and is continuing, Brantley IV, by notice to the Company, may declare the principal of the First Note to be due and immediately payable; and (vi) on or after the Maturity Date. Brantley IV, at its option, may convert all or a portion of the outstanding principal and interest due of the First Note into shares of Class A Common Stock of the Company at a price per share equal to \$1.042825 (the <u>First Note</u> Conversion Price). The number of shares of Class A Common Stock issuable upon conversion of the First Note shall be equal to the number obtained by dividing (x) the aggregate amount of principal and interest to be converted by (y) the First Note Conversion Price (as defined above); provided, however, the number of shares issuable upon conversion of the First Note shall not exceed the lesser of: (i) 1,159,830 shares of Class A Common Stock, or (ii) 16.3% of the then outstanding Class A Common Stock. The First Note is filed herewith as Exhibit III.

On April 19, 2005, Brantley IV loaned the Company an additional \$225,000 (the <u>Second Loan</u>). On June 1, 2005, the Company executed a convertible subordinated promissory note in the principal amount of \$225,000 (the <u>Second</u> Note; and together with the First Note, collectively, the Convertible Notes) payable to Brantley IV to evidence the terms of the Second Loan. The material terms of the Second Note are as follows: (i) the Second Note is unsecured; (ii) the Second Note is subordinate to the Company s outstanding loan from HBCC and other indebtedness for monies borrowed, and ranks pari passu with general unsecured trade liabilities; (iii) principal and interest on the Second Note is due April 19, 2006 (the Maturity Date); (iv) the interest accrues from and after April 19, 2005, at a per annum rate equal to nine percent (9.0%) and is non-compounding; (v) if an event of default occurs and is continuing, Brantley IV, by notice to the Company, may declare the principal of the Second Note to be due and immediately payable; and (vi) on or after the Maturity Date, Brantley IV, at its option, may convert all or a portion of the outstanding principal and interest due of the Second Note into shares of Class A Common Stock of the Company at a price per share equal to \$1.042825 (the <u>Second Note Conversion Price</u>). The number of shares of Class A Common Stock issuable upon conversion of the Second Note shall be equal to the number obtained by dividing (x) the aggregate amount of principal and interest to be converted by (y) the Second Note Conversion Price (as defined above); provided, however, the number of shares issuable upon conversion of the Second Note shall not exceed the lesser of: (i) 254,597 shares of Class A Common Stock, or (ii) 3.6% of the then outstanding Class A Common Stock. The Second Note is filed herewith as Exhibit IV.

Table of Contents

In determining the number of shares of Class A Common Stock attributable to the Reporting Persons as a result of the conversion of the Convertible Notes, the Reporting Persons have assumed that the aggregate number of shares of Class A Common Stock issuable to Brantley IV upon its conversion of the Convertible Notes is 1,414,427 shares of Class A Common Stock, which number equals the maximum number of shares of Class A Common Stock issuable upon conversion of the First Note (1,159,830) plus the maximum number of shares of Class A Common Stock issuable upon conversion of the Second Note (254,597). As described above, the actual number of shares of Class A Common Stock issuable upon conversion of the Convertible Notes could be lower depending upon the number of outstanding shares of Class A Common Stock at the time of conversion.

December 2004 Shares

A portion of the shares reported as beneficially owned were acquired pursuant to a series of transactions consummated by the Company on December 15, 2004 (the <u>Closing</u>) that resulted in a change of control of the Company through the acquisition of three new businesses and issuance of new equity securities in consideration for cash and the contribution of outstanding debt. These transactions included the acquisition by the Company of Integrated Physician Solutions, Inc. (<u>IPS</u>). In connection with this acquisition the Company issued Class A Common Stock to stockholders of IPS pursuant to a merger agreement (as amended, the <u>IPS Merger Agreement</u>). Orion also issued Class A Common Stock to certain holders of the debt of IPS pursuant to a debt exchange agreement (as amended, the <u>Debt Exchange Agreement</u>).

The transactions included an equity financing in which Orion issued Class B Common Stock, \$0.001 par value per share (the <u>Class B Common Stock</u>) of the Company to a group of investors, including Brantley IV and Brantley Capital, in consideration for a cash investment in the Company by such investors. In connection with the consummation of the transactions, Orion also refinanced its bank debt and entered into a new credit facility. Brantley IV and Brantley Capital provided guarantees of the Company s new credit facility and received warrants in consideration for such guarantees. As a result of such transactions, Brantley Capital, Brantley III and Brantley IV now collectively own the majority of the voting stock of the Company.

The shares of Class A Common Stock that Brantley III has reported as beneficially owned were acquired (i) by Brantley III exchanging notes in the aggregate principal amount of \$1,271,171.40 for 657,874 shares of Class A Common Stock pursuant to the Debt Exchange Agreement, and (ii) pursuant to the IPS Merger Agreement, as a result of Brantley III s ownership of capital stock of IPS. Brantley IV purchased Class B Common Stock for an aggregate purchase price of \$9,000,000 in cash plus cash in the amount of \$128,350, which amount equaled the accrued but unpaid interest immediately prior to the Closing owed to a subsidiary of Brantley IV on amounts advanced prior to October 23, 2003 (the Base Bridge Interest Amount Brantley Capital purchased Class B Common Stock for an aggregate purchase price of \$2,000,000. The shares of Class A Common Stock Brantley Capital has reported as beneficially owned were acquired (i) by Brantley Capital exchanging notes in the aggregate principal amount of \$1,985,447.60 and \$593,100 of debt in respect of accrued

Table of Contents

dividends for 981,431 shares of Class A Common Stock pursuant to the Debt Exchange Agreement, and (ii) pursuant to the IPS Merger Agreement, as a result of Brantley Capital stock of IPS.

The Class B Common Stock held by Brantley Capital and Brantley IV is convertible into shares of Class A Common Stock at any time based on a conversion factor in effect at the time of the conversion. The conversion factor is designed to yield one share of Class A Common Stock per share of Class B Common Stock converted, plus such additional shares of Class A Common Stock, or portions thereof, necessary to approximate the unpaid portion of the return of the original purchase price for the Class B Common Stock less the Base Bridge Interest Amount, plus an amount equal to nine percent (9%) per annum on the amount of the original purchase price less the Base Bridge Interest Amount, without compounding, from the date the Class B Common Stock was first issued to the date of conversion. The conversion factor is calculated based on a number equal to one plus the quotient of the purchase price of the Class B Common Stock less the Base Bridge Interest Amount, plus 9% per annum (not compounded), divided by the fair market value (which is determined by reference to the prices at which Class A Common Stock trades immediately prior to the conversion). Therefore, so long as the Class B Common Stock has not yet received a full return of its purchase price and the accrued amount, if the market value of a share of Class A Common Stock increases, a share of Class B Common Stock will convert into fewer shares of Class A Common Stock, and if the market value of Class A Common Stock shares decreases, a share of Class B Common Stock will convert into more shares of Class A Common Stock. In addition, since the conversion factor is designed to yield additional shares of Class A Common Stock, or portions thereof, necessary to approximate the unpaid portion of the return of the original purchase price for the Class B common stock plus the accrued amount, assuming everything else remained the same, the number of shares of Class A Common Stock issuable upon conversion of the Class B common Stock would continually increase.

The initial conversion factor as of the original filing of the Schedule 13D on December 27, 2004 was approximately 1.28 (one share of Class B Common Stock converts into approximately 1.28 shares of Class A Common Stock), was based on the closing market price of the common stock of the Company on the day prior to the Closing (as adjusted for the reverse stock split that took place in connection with the Closing) and assumed no accrual. As set forth in the Company s definitive proxy statement filed on May 17, 2005 (the <u>Definitive Proxy Statement</u>), the conversion factor (the <u>March Conversion Factor</u>) was approximately 2.24216582553 (one share of Class B Common Stock converts into approximately 2.24216582553 shares of Class A Common Stock) as of March 31, 2005. In determining the number of shares of Class A Common Stock attributable to the Reporting Persons as a result of the conversion of Class B Common Stock, the March Conversion Factor was used.

Table of Contents

Item 4. Purpose of Transaction.

As a result of the transactions described in Item 3, Brantley Capital, Brantley III and Brantley IV collectively own the majority of the voting stock of the Company. The shares of Class A Common Stock covered by this Statement are being held for investment purposes. The Reporting Persons may assess the market for the purchase and sale of the Company's common stock, as well as the Company's financial position and operations and retain the right to change their investment intent. Depending upon a continuing assessment and upon future developments and contingent upon any restrictions contained in agreements to which the Reporting Persons are parties, the Reporting Persons may determine, from time to time or at any time, to acquire or to sell or otherwise dispose of some or all of the Class A Common Stock. In making any such determination, the Reporting Persons will consider their goals and objectives, other business opportunities available to them, as well as general economic and stock market conditions.

Pursuant to a Stockholders Agreement, dated as of December 15, 2004 (the <u>Stockholders Agreement</u>), filed herewith as <u>Exhibit II</u>, as amended from time to time, each of Brantley III, Brantley IV and Brantley Capital have agreed to cast all votes necessary to elect as members of the board of directors of the Company one director as shall have been nominated by each of Brantley III, Brantley IV and Brantley Capital. Brantley III, Brantley IV and Brantley Capital disclaim that they are part of a group by virtue of the Stockholders Agreement for purposes of Section 13(d)(3) of the 1934 Act, and each disclaims beneficial ownership of all securities of the Company held by any other party to the Stockholders Agreement.

Pursuant to the transactions in December 2004 described in Item 3, Brantley IV also received the option to purchase shares of Class A Common Stock for cash in an amount up to an aggregate of \$3 million from time to time after the Closing, subject to the approval of a majority of the unaffiliated members of the board of directors of Orion, at a price equal to the lesser of \$1.25 per share or 70% of the daily average of the high and low trading prices of the Class A Common Stock for the twenty trading days preceding the date of the Closing. Other than as described above and in this Statement, the Reporting Persons do not have any plans or proposals which relate to or would result in any of the following:

- (a) the acquisition by any person of additional securities of the Company, or the disposition of securities of the Company;
- (b) an extraordinary corporate transaction, such as a merger, reorganization or liquidation, involving the Company or any of its subsidiaries;
 - (c) a sale or transfer of a material amount of assets of the Company or any of its subsidiaries;
 - (d) any change in the present board of directors or management of the Company;
 - (e) any material change in the present capitalization or dividend policy of the Company;

Table of Contents

- (f) any other material change in the Company s business or corporate structure;
- (g) changes in the Company s charter, bylaws, or instruments corresponding thereto or other actions which may impede the acquisition of control of the Company by any person;
- (h) causing a class of securities of the Company to be delisted from a national securities exchange or to cease to be authorized to be quoted in an inter-dealer quotation system of a registered national securities association;
- (i) a class of equity securities of the Company becoming eligible for termination of registration pursuant to Section 12(g)(4) of the 1934 Act; or
 - (j) any action similar to any of those enumerated above.

Item 5. Interest in Securities of the Company.

(a) As of the date hereof, Brantley III owns a total of 2,321,649 shares of Class A Common Stock, or approximately 27.0% of the outstanding shares based on 8,597,256 shares outstanding (the <u>Outstanding Shares</u>) as of March 31, 2005 (as set forth in the beneficial ownership table in the Definitive Proxy Statement).

As of the date hereof, Brantley IV beneficially owns a total of 19,067,265 shares of Class A Common Stock consisting of (i) 7,863,996 shares of Class B Common Stock convertible (based on the March Conversion Factor described in Item 3) into 17,632,383 shares of Class A Common Stock, (ii) 1,414,427 shares of Class A Common Stock issuable upon conversion of the Convertible Notes and (iii) warrants exercisable for 20,455 shares of Class A Common Stock, or approximately 68.9% of the sum of the Outstanding Shares and the shares of Class A Common Stock issuable upon conversion of the Class B Common Stock and the Convertible Notes and the exercise of the warrants. As described in Item 3, Brantley IV may be entitled to additional shares of Class A Common Stock upon conversion of the Class B Common Stock as a result of interest on the purchase price of the Class B Common Stock or reductions in the market price of Class A Common Stock.

As of the date hereof, Brantley III Management may be deemed, in its capacity as general partner of Brantley III, to indirectly beneficially own a total of 2,321,649 shares of Class A Common Stock consisting of 2,321,649 shares of Class A Common Stock, or approximately 27.0% of the Outstanding Shares. Brantley III Management disclaims beneficial ownership of any such shares except to the extent of its pecuniary interest therein.

As of the date hereof, Brantley IV Management may be deemed, in its capacity as general partner of Brantley IV, to indirectly beneficially own a total a total of 19,067,265 shares of Class A Common Stock consisting of (i) 7,863,996 shares of Class B Common Stock convertible (based on the March Conversion Factor) into 17,632,383 shares of Class A Common Stock, (ii)

Table of Contents

1,414,427 shares of Class A Common Stock issuable upon conversion of the Convertible Notes and (iii) warrants exercisable for 20,455 shares of Class A Common Stock or approximately 68.9% of the sum of the Outstanding Shares plus the shares of Class A Common Stock issuable upon conversion of the Class B Common Stock and the Convertible Notes and the exercise of the warrants. Brantley IV Management disclaims beneficial ownership of any such shares except to the extent of its pecuniary interest therein.

As of the date hereof, Brantley Capital owns a total of 5,497,496 shares of Class A Common Stock of the Company consisting of 1,629,737 shares of Class A Common Stock, 1,722,983 shares of Class B Common Stock convertible (based on the March Conversion Factor) into 3,863,214 shares of Class A Common Stock, and warrants exercisable for 4,545 shares of Class A Common Stock, or approximately 44.1% of the sum of the Outstanding Shares plus the shares of Class A Common Stock issuable upon conversion of the Class B Common Stock and the exercise of the warrants. As described in Item 3, Brantley Capital may be entitled to additional shares of Class A Common Stock upon conversion of the Class B Common Stock as a result of interest on the purchase price of the Class B Common Stock or reductions in the market price of Class A Common Stock.

As of the date hereof, Brantley Capital Management may be deemed, in its capacity as investment adviser for Brantley Capital, to indirectly beneficially own a total of 5,497,496 shares of Class A Common Stock consisting of 1,629,737 shares of Class A Common Stock, 1,722,983 shares of Class B Common Stock convertible (based on the March Conversion Factor) into 3,863,214 shares of Class A Common Stock, and warrants exercisable for 4,545 shares of Class A Common Stock, or approximately 44.1% of the sum of the Outstanding Shares plus the shares of Class A Common Stock issuable upon conversion of the Class B Common Stock and the exercise of the warrants. Brantley Capital Management disclaims beneficial ownership of any such shares except to the extent of its pecuniary interest therein.

As of the date hereof, Pinkas LP may be deemed, in its capacity as general partner of Brantley III and Brantley IV, to indirectly beneficially own a total of 21,388,914 shares of Class A Common Stock consisting of (i) 2,321,649 shares of Class A Common Stock, (ii) 7,863,996 shares of Class B Common Stock convertible (based on the March Conversion Factor) into 17,632,383 shares of Class A Common Stock, (iii) 1,414,427 shares of Class A Common Stock issuable upon conversion of the Convertible Notes and (iv) warrants exercisable for 20,455 shares of Class A Common Stock, or approximately 76.1% of the sum of the Outstanding Shares plus the shares of Class A Common Stock issuable upon conversion of the Class B Common Stock and the Convertible Notes and the exercise of the warrants. Pinkas LP disclaims beneficial ownership of any such shares except to the extent of its pecuniary interest therein.

As of the date hereof, Mr. Pinkas may be deemed, by virtue of his relationships with the other Reporting Persons, to indirectly beneficially own a total of 26,886,410 shares of Class A Common Stock consisting of (i) 3,951,386 shares of Class A Common Stock, (ii) 9,586,979 shares of Class B Common Stock convertible (based on the March Conversion Factor) into 21,495,597 shares of Class A Common Stock, (iii) 1,414,427 shares of Class A Common Stock

Table of Contents

issuable upon conversion of the Convertible Notes and (iv) warrants exercisable for 25,000 shares of Class A Common Stock, or approximately 84.6% of the sum of the Outstanding Shares plus the shares of Class A Common Stock issuable upon conversion of the Class B Common Stock and the Convertible Notes and exercise of the warrants. Mr. Pinkas disclaims beneficial ownership of any such shares except to the extent of his pecuniary interest therein.

In accordance with Rule 13d-5(b)(1) under the 1934 Act and by virtue of the Stockholders Agreement, Brantley III, Brantley IV and Brantley Capital may be deemed to be part of a group for purposes of Section 13(d)(3) of the 1934 Act. Pursuant to the Stockholders Agreement, each of Brantley III, Brantley IV and Brantley Capital have agreed to cast all votes necessary to elect as members of the board of directors of the Company one director as shall have been nominated by each of Brantley III, Brantley IV and Brantley Capital, as described in Item 4. Brantley III, Brantley IV and Brantley Capital disclaim that they are part of a group by virtue of the Stockholders Agreement, and each disclaims beneficial ownership of all securities of the Company held by any other party to the Stockholders Agreement.

In accordance with Rule 13d-5(b)(1) under the 1934 Act and by virtue of the relationships described herein, the Reporting Persons may be deemed to be part of a group for purposes of Section 13(d)(3) of the 1934 Act. The Reporting Persons disclaim that they are part of a group by virtue of the relationships described herein, and each disclaims beneficial ownership of all securities of the Company held by any other entity except to the extent of its pecuniary interest therein.

(b) As of the date hereof, Brantley III beneficially owns shares representing approximately 27.0% of the Outstanding Shares. Brantley III has sole voting and dispositive power with respect to such shares.

As of the date hereof, Brantley III Management, as the sole general partner of Brantley III, may be deemed to share voting and dispositive power with respect to shares currently held by Brantley III, representing approximately 27.0% of the Outstanding Shares. The filing of this Statement shall not be construed as an admission that Brantley III Management, Pinkas LP, any of the Brantley Principals, or Mr. Pinkas are beneficial owners of such shares held by Brantley III.

As of the date hereof, Brantley IV beneficially owns shares representing approximately 68.9% of the sum of the Outstanding Shares plus the shares of Class A Common Stock issuable upon conversion of shares of Class B Common Stock and the Convertible Notes, or exercise of warrants, held by Brantley IV. Brantley IV has sole voting and dispositive power with respect to such shares.

As of the date hereof, Brantley IV Management, as the sole general partner of Brantley IV, may be deemed to share voting and dispositive power with respect to shares currently held by Brantley IV, representing approximately 68.9% of the sum of the Outstanding Shares plus shares of Class A Common Stock issuable upon conversion of shares of Class B Common Stock

Table of Contents

and the Convertible Notes, or exercise of warrants, held by Brantley IV. The filing of this Statement shall not be construed as an admission that Brantley IV Management, Pinkas LP, the Minority Partners, any of the Brantley Principals, or Mr. Pinkas are beneficial owners of such shares held by Brantley IV.

As of the date hereof, Brantley Capital beneficially owns shares representing approximately 44.1% of the sum of the Outstanding Shares plus the shares of Class A Common Stock issuable upon conversion of shares of Class B Common Stock, or exercise of warrants, held by Brantley Capital. Brantley Capital has sole voting and dispositive power with respect to such shares.

As of the date hereof, Brantley Capital Management, as the investment adviser for Brantley Capital, may be deemed to share voting and dispositive power with respect to shares currently held by Brantley Capital, representing approximately 44.1% of the sum of the Outstanding Shares plus the shares of Class A Common Stock issuable upon conversion of shares of Class B Common Stock, or exercise of warrants, held by Brantley Capital. The filing of this Statement shall not be construed as an admission that Brantley Capital Management, the Brantley Capital Management Members, any of the Brantley Principals, or Mr. Pinkas are beneficial owners of such shares held by Brantley Capital.

As of the date hereof, Pinkas LP, as general partner of Brantley III and Brantley IV, may be deemed to share voting and dispositive power with respect to shares currently held by Brantley III and Brantley IV, representing approximately 76.1% of the sum of the Outstanding Shares plus shares of Class A Common Stock issuable upon conversion of shares of Class B Common Stock and the Convertible Notes, or exercise of warrants, held by Brantley IV. The filing of this Statement shall not be construed as an admission that Pinkas LP, the Minority Partners, the Brantley Principals, or Mr. Pinkas are beneficial owners of such shares held by Brantley III and Brantley IV.

As of the date hereof, Mr. Pinkas, due to his relationships with the other Reporting Persons, may be deemed to share voting and dispositive power with respect to shares currently held by the other Reporting Persons representing approximately 84.6% of the sum of the Outstanding Shares plus shares of Class A Common Stock issuable upon conversion of shares of Class B Common Stock and the Convertible Notes, or exercise of warrants, held by Brantley Capital or Brantley IV. The filing of this Statement shall not be construed as an admission that Mr. Pinkas, the Brantley Capital Management Members, the Minority Partners or any of the Brantley Principals are beneficial owners of such shares held by the other Reporting Persons.

(c) See Item 3 for the descriptions of the transactions in which the securities owned by the Reporting Persons were acquired, which were the only transactions in the securities of the Company by the Reporting Persons in the past sixty days.

Table of Contents

- (d) No person other than the Reporting Persons may have the right to receive or the power to direct the receipt of dividends from, or the proceeds from the sale of, the securities that are the subject of this filing.
 - (e) Not applicable.

Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Company.

The responses to Items 3, 4 and 5 of this Schedule 13D (Amendment No. 1) and the Exhibits to this Statement are incorporated herein by reference. Brantley III, Brantley IV and Brantley Capital are party to the Stockholders Agreement described in Item 4.

Item 7. Material to be Filed as Exhibits.

I	Joint Filing Agreement, dated as of June 30, 2005.
II	Stockholders Agreement, dated as of December 15, 2004 (incorporated by reference to Exhibit 10.14 to the Orion HealthCorp, Inc. Form 8-K filed December 21, 2004).
III	Convertible Subordinated Promissory Note, dated as of June 1, 2005 (incorporated by reference to Exhibit 10.1 to the Orion HealthCorp, Inc. Form 8-K filed June 7, 2004).
IV	Convertible Subordinated Promissory Note, dated as of June 1, 2005 (incorporated by reference to Exhibit 10.2 to the Orion HealthCorp, Inc. Form 8-K filed June 7, 2004).

Table of Contents

SIGNATURES

After reasonable inquiry and to the best of its knowledge and belief, each of the undersigned certifies that the information set forth in this Statement is true, complete and correct.

Dated: June 30, 2005

BRANTLEY VENTURE PARTNERS III, L.P. By: Brantley Venture Management III, L.P., its general partner

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Authorized Signatory

BRANTLEY VENTURE MANAGEMENT III, L.P.

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Authorized Signatory

BRANTLEY PARTNERS IV, L.P. By: Brantley Venture Management IV, L.P., its

general partner

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Authorized Signatory

BRANTLEY VENTURE MANAGEMENT IV, L.P.

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Authorized Signatory

BRANTLEY CAPITAL CORPORATION

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Vice President

Table of Contents

BRANTLEY CAPITAL MANAGEMENT, L.L.C.

By: /s/ Robert P. Pinkas Name: Robert P. Pinkas Title: Manager

PINKAS FAMILY PARTNERS, L.P.,

By: /s/ Robert P. Pinkas Name: Robert P. Pinkas

Title: Authorized Signatory

/s/ Robert P. Pinkas Robert P. Pinkas

Table of Contents

James P. Oliver, Director

SCHEDULE A

EXECUTIVE OFFICERS AND DIRECTORS OF BRANTLEY CAPITAL CORPORATION

Name/Title **Principal Occupation** Robert P. Pinkas, Chairman of the Board, Chief Chairman of the Board, Chief Executive Officer, and Treasurer Executive Officer, Treasurer and Director of Brantley Capital Corporation Michael J. Finn, President President of Brantley Capital Corporation Tab A. Keplinger, Vice President and Chief Vice President and Chief Financial Officer of Brantley Capital Financial Officer Corporation Shawn M. Wynne, Vice President Vice President of Brantley Capital Corporation Paul H. Cascio, Vice President, Secretary and Vice President and Secretary of Brantley Capital Corporation Director L. Patrick Bales, Director Partner with Bales Partners, Inc. Phillip Goldstein, Director Investment Adviser and President of Kimball and Winthrop, Inc. Peter Saltz, Director Consultant to KraftMaid Cabinetry, Inc. Gerald Hellerman, Director Principal of Hellerman Associates

Partner at Squire, Sanders & Dempsey L.L.P.

EXHIBIT I

AGREEMENT REGARDING THE JOINT FILING OF SCHEDULE 13D (AMENDMENT NO. 1)

The undersigned hereby agree as follows:

- (i) Each of them is individually eligible to use the Schedule 13D (Amendment No. 1) to which this Exhibit is attached, and such Schedule 13D (Amendment No. 1) is filed on behalf of each of them; and
- (ii) Each of them is responsible for the timely filing of such Schedule 13D (Amendment No. 1) and any amendments thereto, and for the completeness and accuracy of the information concerning such person contained therein; but none of them is responsible for the completeness or accuracy of the information concerning the other persons making the filing, unless such person knows or has reason to believe that such information is inaccurate.

Dated: June 30, 2005

BRANTLEY VENTURE PARTNERS III, L.P. By: Brantley Venture Management III, L.P., its general partner

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Authorized Signatory

BRANTLEY VENTURE MANAGEMENT III, L.P.

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Authorized Signatory

BRANTLEY PARTNERS IV, L.P. By: Brantley Venture Management IV, L.P., its general partner

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Authorized Signatory

Table of Contents

BRANTLEY VENTURE MANAGEMENT IV, L.P.

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Authorized Signatory

BRANTLEY CAPITAL CORPORATION

By: /s/ Paul H. Cascio Name: Paul H. Cascio Title: Vice President

BRANTLEY CAPITAL MANAGEMENT, L.L.C.

By: /s/ Robert P. Pinkas Name: Robert P. Pinkas Title: Manager

PINKAS FAMILY PARTNERS, L.P.

By: /s/ Robert P. Pinkas Name: Robert P. Pinkas Title: Authorized Signatory

> /s/ Robert P. Pinkas Robert P. Pinkas

always">Table of Contents

Three months ended March 31, 2006
Change Adoption
Originally to of

			AUG					
	Re	ported	F	IFO	A	IR-1	Ac	ljusted
		(Dollars	in tho	usands, e	cept p	oer share a	mour	nts)
Net sales	\$ 5	05,153	\$		\$		\$ 5	505,153
Cost of sales	3	97,246		178		(105)	3	397,319
Gross profit	1	07,907		(178)		105	1	07,834
Selling, general and administrative expenses		79,104						79,104
Other expense		16,227						16,227
Income before taxes		12,576		(178)		105		12,503
Income tax expense		4,138		(66)		35		4,107
Income from continuing operations Loss on disposal of discontinued operations, net of		8,438		(112)		70		8,396
tax		126						126
Net income		8,312		(112)		70		8,270
Dividends on preferred stock		328						328
Net income available to common shareholders	\$	7,984	\$	(112)	\$	70	\$	7,942
Per common share data Basic earnings:								
From continuing operations	\$	0.19	\$	0.00	\$	0.00	\$	0.19
From discontinued operations		0.00		0.00		0.00		0.00
	\$	0.19	\$	0.00	\$	0.00	\$	0.19
Diluted earnings:								
From continuing operations	\$	0.19	\$	0.00	\$	0.00	\$	0.19
From discontinued operations		0.00		0.00		0.00		0.00
	\$	0.19	\$	0.00	\$	0.00	\$	0.19
	9							

Condensed Consolidated Balance Sheets

		March 31, 2007					
		Change					
	Computed	to		Reported			
	under						
	LIFO]	FIFO	uı	nder FIFO		
	(D	ollars	in thousar	ıds)			
ASSETS							
Current assets							
Inventories	\$ 275,728	\$	14,820	\$	290,548		
Deferred income taxes	18,623		(5,654)		12,969		
Other current assets	299,749				299,749		
Total current assets	594,100		9,166		603,266		
Other assets	1,126,422				1,126,422		
Total assets	\$ 1,720,522	\$	9,166	\$	1,729,688		
LIABILITIES and SHAREH	OLDERS EQUIT	ſΥ					
Current liabilities	\$ 375,259	\$		\$	375,259		
Other liabilities	800,916				800,916		
Total liabilities	1,176,175				1,176,175		
Series A convertible preferred stock	16,118				16,118		
Shareholders equity							
Retained earnings	579,101		9,166		588,267		
Other shareholders equity	(50,872)				(50,872)		
Total shareholders equity	528,229		9,166		537,395		
Total liabilities and shareholders equity	\$1,720,522	\$	9,166	\$	1,729,688		
10							

	December Change Originally to				2006 doption of AUG		
	Re	eported		FIFO (Dollars in		AIR-1	Adjusted
	AS	SSETS		(~	
Current assets							
Inventories	\$	254,513	\$	14,721	\$		\$ 269,234
Deferred income taxes		18,175		(5,615)		(269)	12,291
Other current assets		349,917					349,917
Total current assets		622,605		9,106		(269)	631,442
Other assets							
Deferred income taxes		94,662				(172)	94,490
Other non-current assets	1,	,015,670					1,015,670
Total assets	\$ 1,	,732,937	\$	9,106	\$	(441)	\$ 1,741,602
* * * * * * * * * * * * * * * * * * *					- -		
LIABILITIES a	and SH	AKEHOLI	DERS	S EQUIT	Y		
Current liabilities	¢	0.722	¢		¢	210	\$ 8,951
Income taxes	\$	8,732 93,206	\$		\$	219	\$ 8,951 91,150
Accrued expenses and other current liabilities Other current liabilities		280,946				(2,056)	280,946
Other current habilities		200,940					200,940
Total current liabilities		382,884				(1,837)	381,047
Other liabilities		808,717					808,717
Total liabilities	1,	,191,601				(1,837)	1,189,764
Series A convertible preferred stock		16,787				, , ,	16,787
Shareholders equity							
Retained earnings		590,136		9,106		1,396	600,638
Other shareholders equity		(65,587)					(65,587)
Total shareholders equity		524,549		9,106		1,396	535,051
Total liabilities and shareholders equity	\$ 1,	,732,937	\$	9,106	\$	(441)	\$ 1,741,602
		11					

Condensed Consolidated Statements of Cash Flows

	Three months ended March 31, 2007 Change					
	Computed under		to		eported under	
	LIFO		IFO		FIFO	
	(L	nds)				
Cash flows from operating activities						
Net income	\$ 6,019	\$	60	\$	6,079	
Depreciation and amortization	21,779				21,779	
Precious metals deposits	69,673				69,673	
Accounts and trade notes receivable, inventories, and accounts						
payable	(27,097)		(99)		(27,196)	
Other changes in current assets and liabilities, net	(3,569)				(3,569)	
Other adjustments, net	(3,016)		39		(2,977)	
Net cash used for continuing operations	63,789				63,789	
Net cash used for discontinued operations	12				12	
Net cash used for operating activities	63,801				63,801	
Cash flows from investing activities	(10,689)				(10,689)	
Cash flows from financing activities	(52,814)				(52,814)	
Effect of exchange rate changes on cash	258				258	
(Decrease) increase in cash and cash equivalents	556				556	
Cash and cash equivalents at beginning of period	16,985				16,985	
Cash and cash equivalents at end of period	\$ 17,541	\$		\$	17,541	

	Three months ended March 31, 2006						
		Change	Adoption				
	Originally	to	of				
	D 4 1	EIEO	AUG	A 11 4 1			
	Reported	FIFO	AIR-1	Adjusted			
Cl- (1 ((Donars II	n thousands)				
Cash flows from operating activities							
Net income	\$ 8,312	\$ (112)	\$ 70	\$ 8,270			
Depreciation and amortization	17,992			17,992			
Precious metals deposits	(60,000)			(60,000)			
Accounts and trade notes receivable, inventories,							
and accounts payable	(36,970)	178		(36,792)			
Other changes in current assets and liabilities,net	(10,505)		(95)	(10,600)			
Other adjustments, net	2,692	(66)	25	2,651			
Net cash used for continuing operations	(78,479)			(78,479)			
Net cash used for discontinued operations	(208)			(208)			

(78,687)			(78,687)
(7,658)			(7,658)
85,152			85,152
317			317
(876)			(876)
17,413			17,413
\$ 16,537	\$	\$	\$ 16,537
12			
	(7,658) 85,152 317 (876)	(7,658) 85,152 317 (876) 17,413 \$ 16,537 \$	(7,658) 85,152 317 (876) 17,413 \$ 16,537 \$ \$

Table of Contents

3. Reclassifications

Interest earned in the three months ended March 31, 2006, of \$0.7 million was reclassified from miscellaneous (income) expense, net, in the condensed consolidated statements of income.

4. Inventories

As noted in Note 2, effective January 1, 2007, we elected to change our costing method for selected inventories. We applied this change in accounting principle by adjusting all prior periods presented retrospectively. Inventories consisted of the following:

		A	Adjusted	
	March			
	31,	Dec	cember 31,	
	2007		2006	
	(Dollars	in thou	ousands)	
Raw materials	\$ 81,663	\$	74,160	
Work in process	47,836		44,658	
Finished goods	161,049		150,416	
Total	\$ 290,548	\$	269,234	

In the production of some of our products, we use precious metals, some of which we obtain from financial institutions under consignment agreements with terms of one year or less. The financial institutions retain ownership of the precious metals and charge us fees based on the amounts we consign. These fees were \$1.0 million and \$0.5 million for the three months ended March 31, 2007 and 2006, respectively, and were charged to cost of sales. In November 2005, the financial institutions renewed their requirement for cash deposits from us to provide additional collateral beyond the value of the underlying precious metals. These requirements were substantially reduced in the first quarter of 2007. Outstanding collateral deposits were \$0.4 million at March 31, 2007, and \$70.1 million at December 31, 2006. We had on hand \$125.6 million at March 31, 2007, and \$120.9 million at December 31, 2006, of precious metals owned by financial institutions, measured at fair value.

5. Property, Plant and Equipment

Property, plant and equipment is reported net of accumulated depreciation of \$711.7 million at March 31, 2007, and \$691.4 million at December 31, 2006.

6. Financing and Long-term Debt

Long-term debt consisted of the following:

	March 31,		December 31,		
	2007		2006		
	(Dollars i	n thou	thousands)		
\$200,000 Senior Notes, 9.125%, due 2009 *	\$ 199,363	\$	199,273		
Revolving credit facility	27,386		127,953		
Term loan facility	305,000		250,000		
Capital lease obligations	6,610		6,744		
Other notes	850		1,008		
	539,209		584,978		
Less current portion	(4,390)		(3,324)		
Total	\$ 534,819	\$	581,654		

* Net of unamortized discounts.

13

Table of Contents

Credit Rating

The Company s senior credit rating was B+ by Standard & Poor s Rating Group (S&P) at March 31, 2007. The Company is not currently rated by any other debt-rating agency.

Revolving Credit and Term Loan Facilities

In 2006, we entered into an agreement from a group of lenders for a \$700 million credit facility (the New Credit Facility). The New Credit Facility consists of a five-year, \$250 million multi-currency senior revolving credit facility and a six-year, \$450 million senior term loan facility.

We had \$213.9 million at March 31, 2007, and \$109.3 million at December 31, 2006, available under the revolving credit facility, after reductions for standby letters of credit secured by this facility. In addition, we can request an increase of \$50 million in the revolving credit facility.

In January 2007, we borrowed an additional \$55 million of our term loan facility and used the proceeds to reduce borrowings under our revolving credit facility. We also cancelled the remaining unused term loan commitment of \$145 million, which was reserved to finance the potential accelerated payment of the senior notes, since the default under the senior notes was no longer continuing. As a result of canceling the remaining commitment, we wrote off to interest expense \$2.0 million of deferred fees related to the term loan facility in the first quarter of 2007. At March 31, 2007, we had borrowed \$305.0 million in term loans. The Company is required to make quarterly principal payments of \$0.8 million from April 2007 to July 2011 and \$72.8 million from October 2011 to April 2012 and a final payment of \$72.8 million in June 2012.

Interest rates for borrowings under the New Credit Facility are equal to the sum of (A) at our option, either (1) LIBOR or (2) the higher of the Federal Funds Rate plus 0.5% or the Prime Rate and (B) for the revolving credit facility, a variable margin based on Ferro s debt rating, or for the term loan facility, a fixed margin. At March 31, 2007, the average interest rate was 8.3% for revolving credit borrowings and 8.1% for term loan borrowings. At December 31, 2006, the average interest rate was 8.1% for revolving credit borrowings and 8.1% for term loan borrowings.

Senior Notes and Debentures

The senior notes are redeemable at our option at any time for the principal amount then outstanding plus the present value of unpaid interest through maturity. The senior notes are redeemable at the option of the holders only upon a change in control of the Company combined with a rating by either Moody s or S&P below investment grade as defined in the indenture. Currently, the rating by S&P of the senior notes is below investment grade.

Receivable Sales Programs

We have several programs to sell, on an ongoing basis, pools of our trade accounts receivable. These programs accelerate cash collections at favorable financing costs and help us manage the Company's liquidity requirements. In our largest program, we sell substantially all of Ferro's U.S. trade accounts receivable to Ferro Finance Corporation (FFC), a wholly-owned unconsolidated qualified special purpose entity (QSPE). FFC finances its acquisition of trade receivable assets by issuing beneficial interests in (securitizing) the receivables to multi-seller receivables securitization companies (conduits) for proceeds of up to \$100.0 million. FFC had received net proceeds of \$71.7 million at March 31, 2007, and \$60.6 million at December 31, 2006, for outstanding receivables. FFC and the conduits have no recourse to Ferro's other assets for failure of debtors to pay when due, as the assets transferred are legally isolated in accordance with the U.S. bankruptcy laws. Ferro, on behalf of FFC and the conduits, provides normal collection and administration services with respect to the trade accounts receivable sold.

Activity from this program for the three months ended March 31 is detailed below:

	2007	2006	
	(Dollars in thousands)		
Trade accounts receivable sold to FFC	\$ 250,007	\$ 259,563	
Cash proceeds from FFC	246,716	245,269	
Trade accounts receivable collected and remitted to FFC and the conduits	235,616	245,069	
14			

7. Financial Instruments

The carrying amounts of borrowings under the New Credit Facility approximate their fair values, due to their variable market interest rates. The carrying amount of the senior notes was \$199.4 million at March 31, 2007, and \$199.3 million at December 31, 2006. The fair value of the senior notes was \$205.5 million at March 31, 2007, and \$205.5 million at December 31, 2006. The fair value of Ferro s senior notes is based on a third party s estimated bid price.

We manage foreign currency risks principally by entering into forward contracts to mitigate the impact of currency fluctuations on transactions. We hedge a portion of our exposure to changes in the pricing of certain raw material commodities principally using swap arrangements that allow us to fix the price of the commodities for future purchase. When we enter into fixed price sales contracts for products with precious metal content, we also enter into a forward purchase arrangement with a precious metals supplier to completely cover the value of the fixed price sales contract. We also purchase portions of our natural gas requirements under fixed price contracts to reduce the volatility of cost changes.

The notional amount, carrying amount and fair value of these derivative instruments were as follows:

	March 31,		December 31,	
	2007			2006
		(Dollars i	in thou	ısands)
Foreign currency forward contracts:				
Notional amount	\$1	17,290	\$	121,430
Carrying amount and fair value	\$	(500)	\$	(640)
Raw material commodity swaps:				
Notional amount (in metric tons of base metals)		1,847		2,004
Carrying amount and fair value	\$	768	\$	1,939
Precious metals forward contracts:				
Notional amount (in troy ounces)	2	41,194		183,264
Carrying amount and fair value	\$	305	\$	192
Marked-to-market natural gas forward purchase contracts:				
Notional amount (in MBTUs)				120,000
Carrying amount and fair value	\$		\$	(442)

8. Income Taxes

Income tax expense for the three months ended March 31, 2007, was \$4.5 million or 42.1% of pre-tax income compared with \$4.1 million or 32.8% of pre-tax income in the prior year quarter ended March 2006. The primary reason for the increase in rate is an increase in the anticipated level of current year earnings to be repatriated from outside the United States.

On January 1, 2007, we adopted FIN 48. For further information regarding the adoption of FIN 48, refer to Note 2. As of January 1, 2007, we had unrecognized tax benefits of \$47.4 million, which, if recognized, would have a favorable impact of \$23.5 million on income tax expense. We have recorded accrued interest and penalties related to unrecognized tax benefits totaling \$3.7 million at January 1, 2007. During the first quarter of 2007, there were no significant changes in the amount of unrecognized tax benefits. We do not anticipate any significant increase or decrease in the amount of unrecognized tax benefits within the next twelve months.

The Company conducts business globally, and, as a result, the U.S. parent company or one of its subsidiaries files income tax returns in the U.S. federal jurisdiction and various state and foreign jurisdictions. In the normal course of business, the U.S. parent company and its subsidiaries are subject to examination by taxing authorities throughout the world, including Spain, France, Germany, Netherlands, Italy, Japan, Portugal, and the United Kingdom. With few exceptions, we are not subject to federal, state, local or non-U.S. income tax examinations for years before 1999.

Table of Contents 44

15

Table of Contents

9. Contingent Liabilities

In February 2003, we were requested to produce documents in connection with an investigation by the United States Department of Justice into possible antitrust violations in the heat stabilizer industry. In April 2006, we were notified by the Department of Justice that the Government had closed its investigation and that the Company was relieved of any obligation to retain documents that were responsive to the Government searlier document request. Before closing its investigation, the Department of Justice took no action against the Company or any of its current or former employees. The Company was previously named as a defendant in several lawsuits alleging civil damages and requesting injunctive relief relating to the conduct the Government was investigating. We are vigorously defending the Company in those actions and believe we would have a claim for indemnification by the former owner of our heat stabilizer business if the Company were found liable. Because these actions are in their preliminary stages, we cannot determine the outcomes of these lawsuits at this time.

In a July 2004 press release, we announced that our Polymer Additives business performance in the second quarter of 2004 fell short of expectations and that our Audit Committee would investigate possible inappropriate accounting entries in the Polymer Additives business. We were later sued in a series of putative securities class action lawsuits related to this July 2004 announcement. Those lawsuits were consolidated into a single case, and the consolidated case is currently pending in the United States District Court for the Northern District of Ohio against the Company, our deceased former Chief Executive Officer, our former Chief Financial Officer, and a former Operating Vice President of the Company. This claim is based on alleged violations of Federal securities laws. We consider these allegations to be unfounded and are defending this action vigorously. We have notified Ferro s directors and officers liability insurer of the claim. Because this action is in its preliminary stage, we cannot determine the outcome of this litigation at this time.

Also following this July 2004 press release, four derivative lawsuits were filed and subsequently consolidated in the United States District Court for the Northern District of Ohio. These lawsuits alleged breach of fiduciary duties and mismanagement-related claims. In March 2006, the Court dismissed the consolidated derivative action without prejudice. In April 2006, the plaintiffs filed a motion seeking relief from the judgment that dismissed the derivative lawsuit and seeking to amend their complaint further following discovery. The plaintiffs motion was denied. Later in April 2006, plaintiffs filed a Notice of Appeal to the Sixth Circuit Court of Appeals. The Directors and named executives consider the allegations contained in the derivative actions to be unfounded, have vigorously defended this action and will defend against the new filing. We have notified Ferro s directors and officers liability insurer of the claim. Because this appeal is in the preliminary stage, we cannot determine the outcome of this litigation at this time.

Finally, in June 2005, a putative class action lawsuit was filed against the Company and certain former and current employees alleging breach of fiduciary duty with respect to ERISA plans in connection with the matters announced in the July 2004 press release. In October 2006, the parties reached a settlement in principle that would result in the dismissal of the lawsuit with prejudice in exchange for a settlement amount of \$4.0 million, which would be paid by the Company s liability insurer subject to our satisfaction of the remaining retention amount under the insurance policy. The Company and the individual defendants have expressly denied any and all liability. The United States District Court granted preliminary approval of the settlement in November 2006. Several conditions must be met before the settlement becomes final. We do not expect the ultimate outcome of the lawsuit to have a material effect on the financial position, results of operations or cash flows of the Company.

In October 2004, the Belgian Ministry of Economic Affairs Commercial Policy Division (the Ministry) served on our Belgian subsidiary a mandate requiring the production of certain documents related to an alleged cartel among producers of butyl benzyl phthalate (BBP) from 1983 to 2002. Subsequently, German and Hungarian authorities initiated their own national investigations related to the same allegations. Our Belgian subsidiary acquired its BBP business from Solutia Europe S.A./N.V. (SOLBR) in August 2000. Ferro promptly notified SOLBR of the Ministry s actions and requested SOLBR to indemnify and defend Ferro and its Belgian subsidiary with respect to these investigations. In response to our notice, SOLBR exercised its right under the 2000 acquisition agreement to take over the defense and settlement of these matters. In December 2005, the Hungarian authorities imposed a de minimus fine on our Belgian subsidiary, and we expect the German and Belgian authorities also to assess fines for the alleged conduct. We cannot predict the amount of fines that will ultimately be assessed and cannot predict the degree to which

SOLBR will indemnify Ferro s Belgian subsidiary for such fines.

In late February 2007, we discovered that some of the values shown on certificates of analysis provided to customers by a plant in our Specialty Plastics segment were inaccurate. We are working with the customers of the Specialty Plastics business to provide those customers with products that meet their performance requirements and are accurately described on

16

Table of Contents

the corresponding certificates of analysis. While it is possible some customers may not accept products with new specifications or otherwise assert claims relating to this issue, we cannot predict at this time the financial effects of any resulting lost business or claims.

There are various other lawsuits and claims pending against the Company and its consolidated subsidiaries. In our opinion, the ultimate liabilities, if any, and expenses resulting from such lawsuits and claims will not materially affect the consolidated financial position, results of operations, or cash flows of the Company.

The Company had bank guarantees and standby letters of credit issued by financial institutions, which totaled \$17.0 million at March 31, 2007, and \$20.8 million at December 31, 2006. These agreements primarily relate to Ferro s insurance programs, natural gas contracts, potential environmental remediation liabilities, and foreign tax payments. If the Company fails to perform its obligations, the guarantees and letters of credit may be drawn down by their holders, and we would be liable to the financial institutions for the amounts drawn.

10. Retirement Benefits

Information concerning net periodic benefit costs of our U.S. pension plans (including our unfunded nonqualified plans), non-U.S. pension plans, and postretirement health care and life insurance benefit plans for the three months ended March 31 is as follows:

	U.S. Pension Plans			Non-U.S. Pension Plans		Benefit ns
	2007	2006	2007	2006	2007	2006
			(Dollars in	thousands)		
Components of net periodic						
cost:						
Service cost	\$ 316	\$ 2,693	\$ 1,592	\$ 1,681	\$ 152	\$ 217
Interest cost	5,028	5,305	2,260	1,791	859	843
Expected return on plan assets	(5,123)	(4,910)	(1,791)	(1,406)		
Amortization of prior service						
cost	40	18	27	37	(293)	(91)
Net amortization and deferral	1,476	1,973	141	220		, ,
Curtailment and settlement						
effects	250					
N	Ф. 1.007	Φ 5.070	Φ 2.220	Φ 2.222	Φ 710	Φ 0.60
Net periodic benefit cost	\$ 1,987	\$ 5,079	\$ 2,229	\$ 2,323	\$ 718	\$ 969

The change in net periodic cost is due primarily to the following factors:

A curtailment recognized in the second quarter of 2006 of retirement benefit accumulations for our largest defined benefit plan, which covers certain salaried and hourly employees in the United States. The affected employees now receive benefits in the Company s defined contribution plan that previously covered only U.S. salaried employees hired after 2003. These changes do not affect current retirees or former employees.

Settlements recognized in the second and third quarters of 2006 of certain obligations in our U.S. unfunded nonqualified defined benefit retirement plan, related primarily to a lump sum payment to the beneficiary of our deceased former Chief Executive Officer.

Restructuring activities that will result in closing the Company s Niagara Falls, New York, manufacturing facility by the end of 2007. In the first quarter of 2007, we recorded a net curtailment loss of \$0.3 million for pension benefits related to this closing. We will also record a net curtailment gain of approximately \$1.9 million for other benefits for the closing, but the timing and eventual amount depend on when employees are terminated.

A curtailment recognized in the second quarter of 2006 of eligibility for retiree medical and life insurance coverage for nonunion employees. Only employees age 55 or older with 10 or more years of service as of December 31, 2006, will be eligible for postretirement medical and life insurance benefits. Moreover, these benefits will be available only to those employees who retire by December 31, 2007, after having advised the Company of their retirement plans by March 31, 2007.

17

11. Stock-Based Compensation

On January 1, 2006, we adopted SFAS No. 123 (revised 2004), *Share-Based Payment*, (FAS 123R) and therefore measure and recognize compensation expense for all share-based payment awards made to employees and directors based on estimated fair values.

Deferred Stock Units

Under the 2006 Long-Term Incentive Plan (the Plan) we granted our directors 36,700 deferred stock units during the three months ended March 31, 2007. Each deferred stock unit represents a forfeitable share of Ferro common stock. At the end of the deferral period, the deferred stock units will be converted into nonforfeitable shares of Ferro common stock based upon the recipients continued service with the Company. The recipients of the deferred stock units are not entitled to receive dividends during the deferral period. The deferred stock units granted in 2007 contain a deferral period of one year.

Because the deferred stock units may only be paid in shares of Ferro common stock, we will treat them as equity awards under the requirements of FAS 123R. We determined the fair value of the deferred stock units based upon the closing stock price on the date of the grant adjusted downward for the present value of the dividends that will not be paid to recipients of the deferred stock units. We will recognize the related compensation expense evenly over the deferral period.

Compensation Expense Information

The following table contains the total stock-based compensation expense recorded in selling, general and administrative expense for the three months ended March 31:

	2007	2006	
	(Dollars in the	usands)	
Stock options	\$ 812	\$ 743	
Performance shares	509	168	
Deferred stock units	111		
Total	\$ 1,432	\$ 911	

Grant Information

The following table contains information regarding the stock-based compensation as of and for the three month period ended March 31, 2007:

Number of Shares or		A. Va	Aggregate Weighted- Average Fair Value Fair of Value per Shares or			Remaining Service or Performance	
	Units	Sh	are or	Units			
	Granted	Unit		Granted (Dollars in		Period (In years)	
				tho	usands)		
Stock options	505,000	\$	6.24	\$	3,151	3.8	
Performance shares	151,600		21.88		3,316	2.8	
Deferred stock units	36,700		21.50		789	0.9	

12. Restructuring and Cost Reduction Programs

During 2006, we developed and initiated several restructuring programs across a number of our business segments with the objectives of leveraging our global scale, realigning and lowering our cost structure and optimizing capacity utilization.

Table of Contents

The programs are primarily associated with North America and Europe. Management continues to evaluate our business, and therefore, there may be supplemental provisions for new plan initiatives as well as changes in estimates to amounts previously recorded, as payments are made or actions are completed.

In July 2006, we announced that we were restructuring our European operations, including a portion of our Performance Coatings and Color and Glass Performance Materials segments. A portion of our Italian manufacturing operations and administrative functions will be consolidated with Spain, where additional production capacity is being constructed. Additionally, we are consolidating our decorative colors production, primarily from Frankfurt, Germany, to Colditz, Germany. As a result of these activities, we plan to reduce our workforce by approximately 150 employees. We expect these actions to significantly reduce the cost structure of our manufacturing operations. During the quarter ended March 31, 2007, we recorded charges of \$1.3 million for our operations in Spain, Portugal and France, primarily relating to registration taxes paid and expected employee termination benefits for additional headcount reductions affecting 10 employees. This charge was offset by a \$1.1 million reversal of previously accrued charges related to the ongoing German plan. In March 2007, we reached an agreement with the Betriebsrat der Ferro GmbH (German Works Council) regarding employee termination benefits for employees included in the decorative colors consolidation plan. The agreement provides that a higher number of employees than previously anticipated will participate in a social early retirement plan. As a result, the timing of the related expense recognition will occur ratably over future periods, and the estimated amounts previously accrued were reversed during the first quarter. In total, 37 employees were terminated relating to the European consolidation during the first quarter of 2007.

In November 2006, we announced that we were restructuring the Electronic Materials segment due to excess capacity we had for the production of dielectric and industrial ceramic products. We will cease production at our Niagara Falls, New York, manufacturing facility by the end of 2007 and transfer some of its production to facilities in Penn Yan, New York, and Uden, Netherlands. The closure will impact approximately 150 employees. During the quarter ended March 31, 2007, we recorded \$0.4 million of restructuring charges associated with termination benefits.

In February 2007, we approved an additional restructuring plan for our Specialty Plastics and Polymer Additives segments. As a result, we recorded \$0.7 million of restructuring charges in the quarter ended March 31, 2007, primarily associated with termination benefits affecting 18 employees.

Restructuring charges for the quarter ended March 31, 2007, also include \$0.2 million in accrual adjustments for other cost reduction and restructuring programs prior to 2006.

We have summarized the activities and balances related to our restructuring and cost reduction programs below:

	Ter	nployee mination enefits	C	ther osts Dollars	Wr	Asset itedowns usands)	Total
Balance, December 31, 2006 Gross charges Cash payments	\$	6,730 1,079 (2,630)	\$	39 452 (452)	\$	15,795	\$ 22,564 1,531 (3,082)
Balance, March 31, 2007	\$	5,179	\$	39	\$	15,795	\$ 21,013

We expect to make cash payments to settle the remaining liability for employee termination benefits and other costs primarily over the next twelve months except where legal or contractual restrictions prevent us from doing so.

13. Discontinued Operations

Discontinued operations relate to the Powder Coatings, Petroleum Additives and Specialty Ceramics businesses that we sold in 2002 and 2003. There were no sales, income before taxes or related tax expense, or cash flows from investing or financing activities from discontinued operations in the three months ended March 31, 2007 or 2006. The loss on disposal of discontinued operations includes ongoing legal costs and reserve adjustments directly related to discontinued operations. The disposal of discontinued operations resulted in the following pre-tax loss and related income tax benefit for the three months ended March 31:

	2007	2006	
	(Dollars in t	housands)	
Pre-tax loss	\$ 256	\$ 201	
Tax benefit	100	75	
Net of tax loss	\$ 156	\$ 126	

We have continuing environmental remediation obligations that are related to these divestitures, and we had accrued \$3.3 million at March 31, 2007, and \$3.1 million at December 31, 2006, for these matters.

14. Earnings per Share

Details of the calculation of basic and diluted earnings per share for the three months ended March 31 are shown below:

Docio comingo non chono computation.	2007 2006 (In thousands, except per share amounts)				
Basic earnings per share computation: Net income available to common shareholders Add back: Loss from discontinued operations	\$	5,793 156	\$	7,942 126	
	\$	5,949	\$	8,068	
Weighted-average common shares outstanding		42,708		42,337	
Basic earnings per share from continuing operations	\$	0.14	\$	0.19	
Diluted earnings per share computation: Net income available to common shareholders Add back: Loss from discontinued operations Plus: Convertible preferred stock	\$	5,793 156 5,949	\$	7,942 126 8,068	
Weighted-average common shares outstanding Assumed conversion of convertible preferred stock Assumed satisfaction of performance share conditions Assumed satisfaction of deferred stock unit conditions Assumed exercise of stock options		42,708 55 5		42,337	

Weighted-average diluted shares outstanding		۷	12,768	۷	12,347
Diluted earnings per share from continuing operations		\$	0.14	\$	0.19
	20				

Table of Contents

The convertible preferred shares and the stock options were anti-dilutive for the three months ended March 31, 2007 and 2006, and thus not included in the diluted shares outstanding.

15. Reporting for Segments

The Company has six reportable segments: Performance Coatings, Electronic Materials, Color and Glass Performance Materials, Polymer Additives, Specialty Plastics and Other businesses. We have combined our Tile Coating Systems and Porcelain Enamel business units into one reportable segment, Performance Coatings, based on their similar economic and operating characteristics. We have also combined two of our segments, Pharmaceuticals and Fine Chemicals, because they do not meet the quantitative thresholds for separate disclosure.

The accounting policies of our segments are consistent with those described for our consolidated financial statements in the summary of significant accounting policies contained in our Annual Report on Form 10-K for the year ended December 31, 2006. We measure segment income for internal reporting purposes as net operating profit before interest and taxes. Segment income excludes unallocated corporate expenses and charges associated with restructuring and cost reduction programs.

Net sales to external customers by segment for the three months ended March 31 are presented in the table below. Sales between segments were not material:

	2007	2006
	(Dollars in	thousands)
Performance Coatings	\$ 138,815	\$ 126,109
Electronic Materials	112,944	107,366
Color and Glass Performance Materials	105,700	94,612
Polymer Additives	82,513	82,723
Specialty Plastics	66,961	71,724
Other businesses	22,772	22,619
Total net sales	\$ 529,705	\$ 505,153

Below are each segment s income and reconciliations to income before taxes from continuing operations for the three months ended March 31:

	2007	2006	
	(Dollars in thou		
Performance Coatings	\$ 10,683	\$ 9,091	
Electronic Materials	6,083	8,281	
Color and Glass Performance Materials	15,067	12,771	
Polymer Additives	3,106	4,544	
Specialty Plastics	3,139	5,791	
Other businesses	3,691	1,597	
Total segment income	41,769	42,075	
Unallocated expenses	(15,277)	(13,345)	
Interest expense	(17,446)	(13,250)	
Interest earned	965	744	
Foreign currency	(511)	(321)	
Miscellaneous net	1,269	(3,400)	
Income before taxes from continuing operations	\$ 10,769	\$ 12,503	

Table of Contents

We sell our products throughout the world, and we attribute sales to countries based on the country where we generate the customer invoice. No single country other than the U.S. represents greater than 10% of our net sales. We have detailed net sales by geographic region for the three months ended March 31 in the table below:

	2007	2006
	(Dollars in	thousands)
United States	\$ 238,406	\$ 248,671
International	291,299	256,482
Total net sales	\$ 529,705	\$ 505,153

16. Subsequent Events

In April 2007, we took action to correct operational issues at our South Plainfield, New Jersey, electronic materials manufacturing location related to compliance with proper operating procedures and safety. Although these issues did not result in an increased level of accidents or injuries, additional training was required to improve our production capabilities and instill an improved commitment to safe practices at the site. Manufacturing operations were suspended while this training took place. The majority of manufacturing operations have now been resumed. As a result of this unanticipated interruption, we expect to incur a reduction of \$3 million to \$4 million in income before taxes during the second quarter of 2007.

In May 2007, we initiated discussions with representatives of workers at our Rotterdam, the Netherlands, porcelain enamel manufacturing site regarding possible restructuring actions. The actions, if finalized and executed, would involve the transfer of certain manufacturing operations from Rotterdam to other Company facilities in Spain.

22

Table of Contents

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Overview

Net income for the three months ended March 31, 2007 declined to \$6.1 million from \$8.3 million for the three months ended March 31, 2006. Earnings declined primarily as a result of higher interest expenses and restructuring charges, partially offset by improved miscellaneous income / expense.

During the quarter, net sales increased by 4.9% as a result of higher sales in the Performance Coatings, Color and Glass Performance Materials and Electronic Materials segments. Sales in Specialty Plastics declined and sales in Polymer Additives were nearly flat, compared to the first quarter of 2006.

Costs for a number of raw materials used in the manufacture of our products continued to rise in the first quarter, while other raw materials costs stabilized or declined. In the aggregate, raw material costs increased during the quarter compared with the first quarter of 2006. However, we have been able to increase prices in excess of the aggregate raw material cost increases.

During the first quarter our total debt declined, largely as a result of successful negotiations to reduce the cash deposits required for precious metal leases. These deposits declined from \$70.1 million on December 31, 2006, to \$0.4 million on March 31, 2007. Overall working capital requirements declined as a result of the decline in precious metal deposits during the first quarter, however, inventories rose to \$290.5 million from \$269.2 million at the end of the prior quarter.

Outlook

General market conditions continue to be favorable in many markets and regions, however there are selected markets that are experiencing weakness. In particular, the North American markets for residential construction and automobiles were weak in the second half of 2006, and that weakness is expected to continue for at least the first half of 2007. This market weakness is expected primarily to affect results from our Specialty Plastics and Polymer Additives segments. We have also seen weakness in the demand from our customers in the capacitor industry who are supplied by our Electronic Materials segment. Markets outside the United States are generally strong, with particular strength continuing in Europe.

We expect to continue to record charges associated with our current and future restructuring programs, particularly related to our rationalization of the manufacturing assets in our European operation. Interest expense is expected to decline somewhat from the first quarter of 2007, as a result of lower deposit requirements on precious metals.

In April 2007, we took action to correct operational issues at our South Plainfield, New Jersey, electronic materials manufacturing location related to compliance with proper operating procedures and safety. Although these issues did not result in an increased level of accidents or injuries, additional training was required to improve our production capabilities and instill an improved commitment to safe practices at the site. Manufacturing operations were suspended while this training took place. The majority of manufacturing operations have now been resumed. As a result of this unanticipated interruption, we expect to incur a reduction of \$3 million to \$4 million in income before taxes during the second quarter of 2007.

In February 2007, we discovered that some of the values shown on certificates of analysis provided to customers in our Specialty Plastics segment were inaccurate. These issues at our Evansville, Indiana, manufacturing facility have been thoroughly investigated and corrected. Corrective actions are expected to result in additional costs related to product reformulation, manufacturing and other expenses of approximately \$1 million per quarter through 2007.

23

Results of Operations

Comparison of the three months ended March 31, 2007 and 2006

Three months ended March 31,

			,			%
		2007		2006	\$ Change	Change
		(Do	llars	in thousan	O	Ö
				share amo		
Net sales	\$ 5	529,705	_	505,153	\$	4.9%
Cost of sales	۷	122,925	3	397,319	25,606	6.4%
Gross profit	1	106,780	1	107,834	(1,054)	-1.0%
Gross profit percentage		20.2%		21.3%		
Selling, general and administrative expenses		78,757		79,104	(347)	-0.4%
Restructuring charges		1,531			1,531	
Other expense (income):						
Interest expense		17,446		13,250	4,196	31.7%
Interest earned		(965)		(744)	(221)	29.7%
Foreign currency transactions, net		511		321	190	59.2%
Miscellaneous expense (income), net		(1,269)		3,400	(4,669)	-137.3%
Income (loss) before taxes		10,769		12,503	(1,734)	-13.9%
Income tax expense (benefit)		4,534		4,107	427	10.4%
Income from continuing operations Loss on disposal of discontinued operations, net of		6,235		8,396	(2,161)	-25.7%
tax		156		126	30	23.8%
Net income	\$	6,079	\$	8,270	\$ (2,191)	-26.5%
Diluted earnings per share	\$	0.14	\$	0.19	\$ (0.05)	-26.3%

Sales in the quarter ended March 31, 2007, increased by 4.9% from the same quarter in 2006. The sales increase was the result of higher sales in each of our segments, with the exception of Specialty Plastics and Polymer Additives. Favorable foreign currency exchange rates, higher prices and improved product mix were primarily responsible for the sales increase. These positive factors were partially offset by lower volumes. Sales growth was strongest in Europe, and sales also grew in Asia and Latin America. Sales declined in the United States, largely as a result of weakness in demand from the residential housing, appliance and automotive markets.

Gross profit was essentially flat during the first quarter of 2007, compared with the first quarter of 2006. Gross profit was reduced by \$2.2 million in the first quarter of 2007 as a result of charges associated with our manufacturing rationalization programs. In addition, higher precious metal prices reduced our gross margin, as a percentage of sales, because increases in precious metal prices are generally passed through to customers with minimal gross margin contribution.

Selling, general and administrative (SG&A) expenses decreased by \$0.3 million during the quarter. As a percentage of sales, SG&A expense declined from 15.7% in 2006 to 14.9% in 2007. Charges of \$0.5 million, primarily related to our manufacturing rationalization programs, were recorded during the first quarter of 2007. Charges of \$4.8 million were recorded in the first quarter of 2006, mainly related to accounting investigation and

restatement activities.

Restructuring charges of \$1.5 million were recorded in the first quarter of 2007, primarily related to our manufacturing rationalization activities in our Performance Coatings and Color and Glass Performance Materials segments in Europe and our Electronic Materials segment in the United States. There were no restructuring charges recorded in the first quarter of 2006.

Interest expense was higher in the three months ending March 31, 2007, as a result of a \$2.0 million write-off of unamortized fees associated with an unused portion of our term loan arrangements, as well as higher average borrowing levels and higher interest rates on our debt. Our average borrowing levels increased, in part, because of higher cash deposit

24

Table of Contents

requirements on precious metal consignment arrangements. These deposits were \$70.1 million at the beginning of the first quarter of 2007. However, due to renegotiated agreements, these deposits were reduced to \$0.4 million on March 31. Because the reduction in the deposits occurred primarily at the end of the quarter, the full effect of the reduction on our interest expense will not be apparent until the second quarter of 2007. Our borrowing levels also increased because of higher working capital, especially inventories, used in the operation of the business. Inventories increased by \$21.3 million in the first quarter of 2007 due to higher inventories required to support sales increases in the first and second quarters. Also contributing to the increased inventories were higher costs for raw materials, such as bismuth and nickel, whose costs increased significantly during the first quarter.

Miscellaneous income for the first quarter of 2007 was \$1.3 million, compared to miscellaneous expense of \$3.4 million in the first quarter of 2006. The change in miscellaneous income (expense) was primarily due to the absence of a loss associated with mark-to-market supply agreements that occurred during the first quarter of 2006. In addition, we recorded a gain of \$1.9 million on the sale of property during the first quarter of 2007.

Income tax expense for the three months ended March 31, 2007, was \$4.5 million or 42.1% of pre-tax income compared with \$4.1 million or 32.8% of pre-tax income in the prior year quarter ended March 2006. The primary reason for the increase in rate is an increase in the anticipated level of current year earnings to be repatriated from outside the United States. The Company expects its full-year 2007 effective tax rate will be approximately 36%.

There were no new businesses included in discontinued operations in the first quarter of 2007. We recorded a loss of \$0.2 million, net of taxes, in the first quarter related to post-closing matters associated with businesses we sold in previous years.

Based upon recent historical trends in the cost of our raw materials, we believe that the adoption of the FIFO method of accounting for all inventories should increase the reported value of inventories and the reported value of those inventories should increase at a rate similar to the overall U.S. general inflation rate over time. The future value of inventories and net income reported under the FIFO method will also exclude any impact related to the liquidation of LIFO layers.

Three months end	ed
March 31,	

	march 31,				
				%	
	2007	2006	\$ Change	Change	
	(Do	llars in thousa	nds)		
Segment Sales					
Performance Coatings	\$ 138,815	\$ 126,109	\$ 12,706	10.1%	
Electronic Materials	112,944	107,366	5,578	5.2%	
Color & Glass Performance Materials	105,700	94,612	11,088	11.7%	
Polymer Additives	82,513	82,723	(210)	-0.3%	
Specialty Plastics	66,961	71,724	(4,763)	-6.6%	
Other	22,772	22,619	153	0.7%	
Total	\$ 529,705	\$ 505,153	\$ 24,552	4.9%	
Segment Operating Income					
Performance Coatings	\$ 10,683	\$ 9,091	\$ 1,592	17.5%	
Electronic Materials	6,083	8,281	(2,198)	-26.5%	
Color & Glass Performance Materials	15,067	12,771	2,296	18.0%	
Polymer Additives	3,106	4,544	(1,438)	-31.6%	
Specialty Plastics	3,139	5,791	(2,652)	-45.8%	
Other	3,691	1,597	2,094	131.1%	

Total \$ 41,769 \$ 42,075 \$ (306) -0.7%

Performance Coatings Segment Results. Sales increased in Performance Coatings due to increased sales of both tile coatings and porcelain enamel products. The sales increases were driven by improved price and mix, as well as favorable changes in foreign exchange rates. Volume declines partially offset the sales growth within the segment. Regionally, sales

25

Table of Contents

growth was strongest in Europe and Asia. In North America, demand from appliance and residential construction applications weakened. Operating income increased during the first quarter of 2007 primarily as a result of increased pricing, partially offset by higher raw material costs.

Electronic Materials Segment Results. Sales increases in the Electronic Materials segment were primarily driven by higher precious metal prices and other pricing adjustments, partially offset by lower volumes. Demand for conductive pastes used in solar cells continued to be strong, but we experienced weaker demand from our customers due to supply chain inventory reductions for dielectric materials used in the manufacture of capacitors. Growth was strongest in products sold from the United States and Europe. Operating income declined as a result of raw material cost increases and higher SG&A expense, partially offset by higher prices.

Color and Glass Performance Materials Segment Results. Sales increased in Color and Glass Performance Materials as a result of a combination of favorable exchange rate changes and improved pricing and product mix. Europe and Asia contributed the most to the sales increase, while sales in the United States declined. Operating income improved primarily as a result of increased pricing, partially offset by increased raw materials costs.

Polymer Additives Segment Results. Sales declined slightly in Polymer Additives, compared to the first quarter of 2006. Sales declined in the United States as a result of weaker demand from customers who manufacture products used in residential construction applications. Sales in Europe increased, but not enough to completely offset declines in the United States. During the quarter, our increases in product prices more than offset increases in raw material costs, but were not sufficient to fully offset the effects of volume declines, leading to lower operating income, compared with the prior-year quarter.

Specialty Plastics Segment Results. Sales declined in Specialty Plastics during the first quarter of 2007, primarily as a result of weak demand from United States-based customers who manufacture products used in residential construction, appliance and automotive applications. Sales and manufacturing volumes declined in our filled and reinforced plastics products. This decline was partially offset by increased sales of our colorant and gel coat products. Operating income declined as a result of the effects of lower volume and higher raw material costs which, together, were greater than the operating income benefits from price increases.

Three mont	hs ended
March	31,

		·		%
	2007	2006	\$ Change	Change
	(Do	ollars in thousa	nds)	_
Geographic Revenues				
United States	\$ 238,406	\$ 248,671	\$ (10,265)	-4.1%
International	291,299	256,482	34,817	13.6%
Total	\$ 529,705	\$ 505,153	\$ 24,552	4.9%

Sales declined in the United States, driven by lower sales in the Specialty Plastics, Polymer Additives and Color and Glass Performance Materials segments. These declines were partially offset by sales increases in Electronic Materials and Performance Coatings. International sales increased most strongly in Europe, where sales increased as a result of favorable changes in exchange rates, pricing and mix, and volume. Additional increases were recorded in the Asian and Latin American regions, driven primarily by pricing and mix changes. The international sales increase was driven primarily by sales growth in the Color and Glass Performance Materials, Performance Coatings and Polymer Additives segments.

26

Three months ended March 31,

				%
	2007	2006	\$ Change	Change
	(Dollars in thousands)			
Net cash provided by (used for) operating activities	\$ 63,801	\$ (78,687)	\$ 142,488	-181.1%
Net cash used for investing activities	(10,689)	(7,658)	(3,031)	39.6%
Net cash (used for) provided by financing activities	(52,814)	85,152	(137,966)	-162.0%
Effect of exchange rate changes on cash	258	317	(59)	-18.6%
Increase (decrease) in cash and cash equivalents	\$ 556	\$ (876)	\$ 1,432	-163.5%

Cash flows from operating activities improved by \$142.5 million in the first quarter of 2007 over the same quarter in 2006. Changes in deposits under our precious metals consignment program provided \$129.7 million of that improvement. In the first quarter of 2007, we received \$69.7 million of these deposits from financial institutions, while in the prior year quarter, we placed \$60.0 million on deposit with financial institutions under this program.

Cash used for investing activities increased by \$3.0 million primarily due to \$5.7 million of increased capital expenditures related to the construction of a freestanding, state-of-the-art plant in Spain, which will produce pigments for the European market, and increased investments in the Asia Pacific region. This increase in cash used for investing activities was partially offset by higher proceeds from asset sales.

Cash flows used in financing activities increased \$138.0 million, of which \$146.9 million related to changes in borrowing activity. In the first quarter of 2007, we used cash to reduce our debt by \$51.6 million. In the prior year quarter, we borrowed \$95.3 million in order to finance the deposits for precious metals noted above and other working capital needs, such as inventories. This increased use of cash was partially offset by debt issue costs of \$4.8 million paid in the first quarter of 2006 as part of our refinancing and increased proceeds to the Company of \$4.0 million in 2007 compared with 2006 related to the exercise of stock options.

Capital Resources and Liquidity

Credit Rating

In 2006, Standard & Poor s Rating Group (S&P) downgraded the Company s senior credit rating from BB to B+, and Moody s Investor Service, Inc. (Moody s) downgraded its rating from Ba1 to B1 and then withdrew its rating. Moody s cited the absence of audited financial statements for a sustained period of time and the concern that there may be additional delays in receiving audited financials for 2005. Moody s indicated it could reassign ratings to the Company after we filed audited financial statements for 2004 and 2005 with the SEC. We have filed these statements with the SEC and have had initial discussions with Moody s about reinstatement of its ratings. Revolving Credit and Term Loan Facility

In 2006, we entered into an agreement from a group of lenders for a \$700 million credit facility (the New Credit Facility). The New Credit Facility consists of a five-year, \$250 million multi-currency senior revolving credit facility and a six-year, \$450 million senior term loan facility. At March 31, 2007, we were in compliance with the covenants of the New Credit Facility.

At March 31, 2007, we had borrowed \$27.4 million of the revolving credit facility and had \$213.9 million available, after reductions for standby letters of credit secured by this facility. In addition, we can request an increase of \$50 million in the revolving credit facility.

In January 2007, we borrowed an additional \$55 million of our term loan facility and used the proceeds to reduce borrowings under our revolving credit facility. At that time, we also cancelled the remaining unused term loan commitment of \$145 million, which was reserved to finance the potential accelerated payment of the senior notes, since the default under the senior notes was no longer continuing. At March 31, 2007, we had borrowed \$305.0 million in term loans. The Company is required to make quarterly principal payments of \$0.8 million from April 2007 to July 2011 and \$72.8 million from October 2011 to April 2012 and a final payment of \$72.8 million in

Table of Contents

Senior Notes and Debentures

At March 31, 2007, we had \$200.0 million principal amount outstanding under senior notes, which are due in 2009, and we were in compliance with the covenants under their indentures.

Off Balance Sheet Arrangements

Receivable Sales Programs. We sell, on an ongoing basis, substantially all of Ferro s U.S. trade accounts receivable under an asset securitization program. This program, which expires in 2009, accelerates cash collections at favorable financing costs and helps us manage the Company s liquidity requirements. We sell these trade accounts receivable to Ferro Finance Corporation (FFC), a wholly-owned unconsolidated qualified special purpose entity (QSPE). FFC finances its acquisition of trade receivable assets by issuing beneficial interests in (securitizing) the receivables to multi-seller receivables securitization companies (conduits) for proceeds of up to \$100.0 million. FFC and the conduits have no recourse to Ferros other assets for failure of debtors to pay when due as the assets transferred are legally isolated in accordance with the U.S. bankruptcy laws. Ferros consolidated balance sheet does not include the trade receivables sold, but does include a note receivable from FFC to the extent that cash proceeds from the sales of accounts receivable to FFC have not yet been received by Ferro. At March 31, 2007, FFC had received net proceeds of \$71.7 million for outstanding receivables, and the balance of Ferros note receivable from FFC was \$18.6 million.

Consignment and Customer Arrangements for Precious Metals. In the production of some of our products, we use precious metals, primarily silver for Electronic Materials products and gold for Color and Glass Performance Materials products. We obtain most precious metals from financial institutions under consignment agreements with terms of one year or less. The financial institutions retain ownership of the precious metals and charge us fees based on the amounts we consign. In November 2005, the financial institutions renewed their requirement for cash deposits from us to provide additional collateral beyond the value of the underlying precious metals. These requirements were substantially reduced in the first quarter of 2007. Outstanding collateral deposits decreased from \$70.1 million at December 31, 2006, to \$0.4 million at March 31, 2007. At March 31, 2007, we had on hand \$125.6 million of precious metals owned by financial institutions, measured at fair value.

Bank Guarantees and Standby Letters of Credit. At March 31, 2007, the Company and its subsidiaries had bank guarantees and standby letters of credit issued by financial institutions, which totaled \$17.0 million. These agreements primarily relate to Ferro s insurance programs, potential environmental remediation liabilities, and foreign tax payments.

Other Financing Arrangements

In addition, the Company maintains other lines of credit and receivable sales programs to provide global flexibility for the Company s liquidity requirements. Most of these facilities, including receivable sales programs, are uncommitted lines for the Company s international operations.

Uncertain Tax Positions

Adoption of FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, (FIN 48) as of January 1, 2007, did not materially impact the Company's liquidity. We do not have significant assets or liabilities related to uncertain tax positions that are expected to be settled in the next twelve months. However, at March 31, 2007, we had recognized approximately \$23.5 million of long-term tax assets and \$36.1 million of long-term tax liabilities, which could be settled more than one year in the future.

Liquidity Requirement

Our liquidity requirements primarily include debt service, purchase commitments, working capital requirements, capital investments, postretirement obligations and dividend payments. Ferro s level of debt and debt service requirements could have important consequences to its business operations and uses of cash flows. However, the liquidity available under our revolving credit agreement, along with liquidity from other financing arrangements, available cash flows from operations, and asset sales, should allow the Company to meet its funding requirements and other commitments.

Critical Accounting Policies and Their Application

A detailed description of our critical accounting policies is contained in Critical Accounting Policies within Item 7 of the Company s Annual Report on Form 10-K for the year ended December 31, 2006.

Table of Contents

As described below and elsewhere in this quarterly report, we changed our method of valuing selected inventories. Because of this change, the description of the accounting policy regarding our method of valuing our inventories contained in our Annual Report on Form 10-K for the year ended December 31, 2006, should now state the following: *Inventories*

We value inventory at the lower of cost or market, with cost determined utilizing the first-in, first-out (FIFO) method.

We periodically evaluate the net realizable value of inventories based primarily upon their age, but also upon assumptions of future usage in production, customer demand and market conditions. Inventories have been reduced to the lower of cost or realizable value by allowances for slow moving or obsolete goods. If actual circumstances are less favorable than those projected by management in its evaluation of the net realizable value of inventories, additional write-downs may be required. Slow moving, excess or obsolete materials are specifically identified and may be physically separated from other materials and we dispose of these materials as time and manpower permit.

We maintain raw material on our premises that we do not own, including precious metals consigned from financial institutions and customers, and raw materials consigned from vendors. Although we have physical possession of the goods, their value is not reflected on our balance sheet because we do not have title. *Newly Adopted Accounting Methods*

On January 1, 2007, we elected to change our costing method for our inventories not already costed under the lower of cost or market using the FIFO method, while in prior years, these inventories were costed under the lower of cost or market using the last-in, first-out (LIFO) method. The percentage of inventories accounted for under the LIFO method for U.S. inventories and consolidated inventories was 13.8% and 6.2%, respectively, at December 31, 2006. We adopted the new and preferable method of accounting for these inventories because the FIFO method conforms the inventory costing methods to a single method for all of our inventories and improves comparability with our industry peers. The FIFO method also better reflects current acquisition cost of those inventories on our consolidated balance sheets and enhances the matching of future revenues with cost of sales. All prior periods presented have been adjusted to reflect the new method retrospectively. The newly adopted accounting pronouncement increased our inventory balance by \$14.7 million and \$13.7 million and increased retained earnings, net of income tax effects, by \$9.1 million and \$8.5 million as of January 1, 2007 and 2006, respectively. Because of this change in accounting principle, inventory values at future balance sheet dates should reflect the most current prices we pay for the underlying inventory quantities.

On January 1, 2007, we also changed our accounting method of accruing for major planned overhauls. FASB Staff Position No. AUG AIR-1, *Accounting for Planned Maintenance Activities*, prohibits our prior policy of accruing for major planned overhauls in advance of when the actual costs are incurred. Under our new policy, the costs of major planned overhauls are expensed when incurred. All prior periods presented have been adjusted to reflect the new method retrospectively. Adoption of this accounting pronouncement decreased our accrued expenses and other current liabilities by \$2.1 million and \$2.2 million and increased retained earnings, net of income tax effects, by \$1.4 million and \$1.5 million as of January 1, 2007 and 2006, respectively.

On January 1, 2007, we adopted FIN 48, which clarifies what criteria must be met prior to recognition of the financial statement benefit of a position taken or expected to be taken in a tax return. This interpretation also provides guidance on de-recognition of income tax assets and liabilities, classification of current and deferred income tax assets and liabilities, accounting for interest and penalties associated with tax positions, accounting for income taxes in interim periods, and income tax disclosures. The adoption of this interpretation decreased the opening balance of retained earnings by \$11.9 million as of January 1, 2007. We have elected to continue to report interest and penalties as income tax expense.

On January 1, 2007, we also adopted FASB Statement No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140, (FAS No. 156). This statement requires an entity to recognize at fair value, if practicable, a servicing asset or liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in certain situations primarily relating to off-balance sheet arrangements. Ferro provides normal collection and administration services for its U.S. trade accounts receivable sold to Ferro Finance Corporation (FFC). Ferro receives a fee for these services that approximates their fair value. Therefore, the adoption of FAS

No. 156 did not have an affect on our consolidated financial statements.

29

Table of Contents

Risk Factors

Certain statements contained here and in future filings with the SEC reflect the Company s expectations with respect to future performance and constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These statements are subject to a variety of uncertainties, unknown risks and other factors concerning the Company s operations and business environment, which are difficult to predict and are beyond the control of the Company. A detailed description of such uncertainties, risks and other factors is contained under the heading Risk Factors of Item 1A in the Company s Annual Report on Form 10-K for the year ended December 31, 2006.

30

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our exposure to market risks is generally limited to fluctuations in interest rates, foreign currency exchange rates, and costs of raw materials and natural gas.

Our exposure to interest rate risk arises from our debt portfolio. We manage this risk by controlling the mix of fixed versus variable-rate debt after considering the interest rate environment and expected future cash flows. Our objective is to limit the negative effect of rising interest rates on earnings, cash flows and overall borrowing costs, while preserving flexibility and allowing us to benefit during periods of falling rates.

We operate internationally and enter into transactions denominated in foreign currencies. These transactions expose us to gains and losses arising from exchange rate movements between the dates foreign currencies are recorded and the dates they are settled. We manage this risk by entering into forward currency contracts that offset these gains and losses.

We are also subject to cost changes with respect to our raw materials and natural gas purchases. We attempt to mitigate raw materials cost increases with price increases to our customers. We also hedge a portion of our exposure to changes in the pricing of certain raw material commodities using derivative financial instruments. We hedge our exposure principally through swap arrangements that allow us to fix the pricing of the commodities for future purchases. In addition, we purchase portions of our natural gas requirements under fixed price contracts to reduce the volatility of this cost. For contracts entered into prior to April 2006, we mark these contracts to fair value and recognize the resulting gains or losses as miscellaneous income or expense, respectively. Beginning April 2006, we designated new natural gas contracts as normal purchase contracts, which are not marked-to-market.

Information about our exposure to these market risks and sensitivity analyses about potential losses resulting from hypothetical changes in market rates is presented below:

		March 31, 2007		December 31, 2006	
Variable-rate debt and utilization of asset securitization program:		(Dollars in thousands)			
Change in annual interest expense from 1% change in interest rates	\$	4,490	\$	4,797	
Fixed -rate debt:	φ	4,430	φ	4,797	
Carrying amount	\$ 2	200,213	\$	200,281	
Fair value		206,258	\$	206,399	
Change in fair value from 1% increase in interest rate	\$ 2	(3,257)	\$	(3,668)	
Change in fair value from 1% decrease in interest rate	\$	3,327	\$ \$	3,755	
Foreign currency forward contracts:	φ	3,321	φ	3,733	
Notional amount	¢ 1	17,290	\$	121,430	
Carrying amount and fair value	\$	(500)	\$ \$	(640)	
• •		. ,		(040) $(1,142)$	
Change in fair value from 10% appreciation of U.S. dollar	\$ \$	(185)	\$ \$		
Change in fair value from 10% depreciation of U.S. dollar	Þ	225	Ф	1,396	
Raw material commodity swaps:		1.047		2 00 4	
Notional amount (in metric tons of base metals)	φ.	1,847	4	2,004	
Carrying amount and fair value	\$	768	\$	1,939	
Change in fair value from 10% change in forward prices	\$	901	\$	1,003	
Precious metals forward contracts:					
Notional amount (in troy ounces)	241,194			183,264	
Carrying amount and fair value	\$	305	\$	192	
Change in fair value from 10% change in forward prices	\$	542	\$	465	
Marked-to-market natural gas forward purchase contracts:					
Notional amount (in MBTUs)				120,000	
Carrying amount and fair value	\$		\$	(442)	

Change in fair value from 10% change in forward prices \$ \$ 78

31

Table of Contents

Item 4. Controls and Procedures

A discussion of the Company s Controls and Procedures is contained under Item 9A in the Company s Annual Report on Form 10-K for the year ended December 31, 2006, which is incorporated herein by reference. *Evaluation of Disclosure Controls and Procedures*

The Company s management, under the supervision and with the participation of the Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company s disclosure controls and procedures, as defined in Exchange Act Rule 13a-15(e), as of March 31, 2007. Based on that evaluation, management concluded that the disclosure controls and procedures were not effective as of March 31, 2007.

Additional procedures were performed in order for management to conclude with reasonable assurance that the Company s condensed consolidated financial statements contained in this Quarterly Report on Form 10-Q present fairly, in all material respects, the Company s financial position, results of operations and cash flows for the periods presented.

Changes in Internal Control over Financial Reporting

During the first quarter of 2007, there were no material changes in our internal controls or in other factors that materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

32

Table of Contents

PART II OTHER INFORMATION

Item 1. Legal Proceedings

The information on legal proceedings contained in Note 9 to the condensed consolidated financial statements is incorporated here by reference.

Item 1A. Risk Factors

There are no changes to the risk factors disclosed in the Company s Annual Report on Form 10-K for the year ended December 31, 2006.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

No change.

Item 3. Defaults Upon Senior Securities

In April 2006, we received from the Trustee of the senior notes a notice of default caused by our delayed financial filings with the SEC for 2005. In December 2006, we became current with all of our financial reporting requirements under the senior notes, and the related default was no longer continuing. At March 31, 2007, we were in compliance with the covenants under the indentures for the senior notes.

Item 4. Submission of Matters to a Vote of Security Holders

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

The exhibits listed in the attached Exhibit Index are filed pursuant to Item 6(a) of Form 10-Q.

33

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FERRO CORPORATION

(Registrant)

Date: May 10, 2007

/s/ James F. Kirsch James F. Kirsch

Chairman, President and Chief Executive

Officer

(Principal Executive Officer)

Date: May 10, 2007

/s/ Sallie B. Bailey Sallie B. Bailey

Vice President and Chief Financial Officer

(Principal Financial Officer)

34

Table of Contents

EXHIBIT INDEX

The following exhibits are filed with this report or are incorporated herein by reference to a prior filing in accordance with Rule 12b-32 under the Securities and Exchange Act of 1934. Exhibit:

- 3 Articles of Incorporation and by-laws
 - 3.1 Eleventh Amended Articles of Incorporation. (Reference is made to Exhibit 3(a) to Ferro Corporation s Annual Report on Form 10-K for the year ended December 31, 2003, which Exhibit is incorporated here by reference.)
 - 3.2 Certificate of Amendment to the Eleventh Amended Articles of Incorporation of Ferro Corporation filed December 28, 1994. (Reference is made to Exhibit 3(b) to Ferro Corporation s Annual Report on Form 10-K for the year ended December 31, 2003, which Exhibit is incorporated here by reference.)
 - 3.3 Certificate of Amendment to the Eleventh Amended Articles of Incorporation of Ferro filed June 19, 1998. (Reference is made to Exhibit 3(c) to Ferro Corporation s Annual Report on Form 10-K for the year ended December 31, 2003, which Exhibit is incorporated here by reference.)
 - 3.4 Amended Code of Regulations. (Reference is made to Exhibit 10.01 to Ferro Corporation s Current Report on Form 8-K, filed November 8, 2006, which Exhibit is incorporated here by reference.)
- 4 Instruments defining rights of security holders, including indentures
 - 4.1 The rights of the holders of Ferro s Debt Securities issued and to be issued pursuant to an Indenture between Ferro and J. P. Morgan Trust Company, National Association (successor-in-interest to Chase Manhattan Trust Company, National Association) as Trustee, are described in the Indenture, dated March 25, 1998. (Reference is made to Exhibit 4(b) to Ferro Corporation s Annual Report on Form 10-K for the year ended December 31, 2003, which Exhibit is incorporated here by reference.)
 - 4.1.1 Pledge and Security Agreement, dated as of June 6, 2006, made by Ferro Corporation and each U.S. Subsidiary, as Grantors, in favor of J. P. Morgan Trust Company, National Association, as Trustee, for the benefit of the Trustee and the Holders under the Indentures. (Reference is made to Exhibit 10.3 to Ferro Corporation s Current Report on Form 8-K, filed June 12, 2006, which Exhibit is incorporated here by reference.)
 - 4.1.2 Collateral Sharing Agreement, dated as of June 6, 2006, among National City Bank, as Collateral Agent under the Credit Agreement, J.P. Morgan Trust Company, National Association, as Trustee under the Indentures, and Ferro Corporation and each other Person listed on the signature pages, as Obligors. (Reference is made to Exhibit 10.4 to Ferro Corporation s Current Report on Form 8-K, filed June 12, 2006, which Exhibit is incorporated here by reference.)
 - 4.2 Officers Certificate dated December 20, 2001, pursuant to Section 301 of the Indenture dated as of March 25, 1998, between the Company and J. P. Morgan Trust Company, National Association (the successor-in-interest to Chase Manhattan Trust Company, National Association), as Trustee (excluding exhibits thereto). (Reference is made to Exhibit 4.2 to Ferro Corporation s Annual Report on Form 10-K for the year ended December 31, 2006, which Exhibit is incorporated here by reference.)
 - 4.3 Form of Global Note (9 1/8% Senior Notes due 2009). (Reference is made to Exhibit 4.3 to Ferro Corporation s Annual Report on Form 10-K for the year ended December 31, 2006, which Exhibit is incorporated here by reference.)

The Company agrees, upon request, to furnish to the U.S. Securities and Exchange Commission a copy of any instrument authorizing long-term debt that does not authorize debt in excess of 10% of the total assets of the Company and its subsidiaries on a consolidated basis.

Table of Contents

- 18.1 Letter of Independent Registered Public Accounting Firm Regarding Change in Accounting Principle.
- 31.1 Certification of Principal Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a).
- 31.2 Certification of Principal Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a).
- 32.1 Certification of Principal Executive Officer Pursuant to 18 U.S.C. 1350.
- 32.2 Certification of Principal Financial Officer Pursuant to 18 U.S.C. 1350.

36