POST APARTMENT HOMES LP Form 10-Q November 10, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

#### **FORM 10-Q**

## **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2008

OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file numbers 1-12080 and 0-28226

## POST PROPERTIES, INC. POST APARTMENT HOMES, L.P.

(Exact name of registrant as specified in its charter)

Georgia 58-1550675
Georgia 58-2053632
(State or other jurisdiction (I.R.S. Employer of incorporation or organization) Identification No.)

4401 Northside Parkway, Suite 800, Atlanta, Georgia 30327

(Address of principal executive offices zip code)

(404) 846-5000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) have been subject to such filing requirements for the past 90 days.

Post Properties, Inc. Yes b No o
Post Apartment Homes, L.P. Yes b No o

Indicate by check mark whether the registrants are large accelerated filers, accelerated filers, non-accelerated filers or smaller reporting company. See definition of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Post Properties, Inc.

Large Accelerated filer Non-accelerated filer o Smaller reporting companyo accelerated filer o

þ

(Do not check if a smaller reporting company)

Post Apartment Homes, L.P.

Large Accelerated filer Non-accelerated filer b Smaller reporting companyo

accelerated filer o

o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act).

Post Properties, Inc. Yes o No b Post Apartment Homes, L.P. Yes o No b

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date:

44,184,986 shares of common stock outstanding as of October 31, 2008.

# POST PROPERTIES, INC. POST APARTMENT HOMES, L.P. INDEX

	Page
Part I FINANCIAL INFORMATION	
Item 1 Financial Statements	
POST PROPERTIES, INC.	
Consolidated Balance Sheets as of September 30, 2008 and December 31, 2007	1
Consolidated Statements of Operations for the three and nine months ended September 30, 2008 and 2007	2
Consolidated Statement of Shareholders Equity and Accumulated Earnings for the nine months ended	
<u>September 30, 2008</u>	3
Consolidated Statements of Cash Flows for the nine months ended September 30, 2008 and 2007	4
Notes to Consolidated Financial Statements	5
POST APARTMENT HOMES, L.P.	
Consolidated Balance Sheets as of September 30, 2008 and December 31, 2007	21
Consolidated Statements of Operations for the three and nine months ended September 30, 2008 and	
<u>2007</u>	22
Consolidated Statement of Partners Equity for the nine months ended September 30, 2008	23
Consolidated Statements of Cash Flows for the nine months ended September 30, 2008 and 2007  Notes to Consolidated Financial Statements	24 25
Notes to Consolidated Financial Statements	23
<u>Item 2 Management</u> s <u>Discussion and Analysis of Financial Condition and Results of Operations</u>	41
Item 3 Quantitative and Qualitative Disclosures about Market Risk	64
<u>Item 4 Controls and Procedures</u>	64
Item 4T Controls and Procedures	65
Part II OTHER INFORMATION	
Item 1 Legal Proceedings	65
Item 1A Risk Factors	66
<u>Item 2 Unregistered Sales of Equity Securities and Use of Proceeds</u>	66
<u>Item 3 Defaults Upon Senior Securities</u>	66
<u>Item 4 Submission of Matters to a Vote of Security Holders</u>	66
Item 5 Other Information	66
Item 6 Exhibits	67
<u>Signatures</u>	68
Exhibit Index	70
EX-31.1 EX-31.2	
EX-31.2 EX-32.1	
EX-32.2	

# POST PROPERTIES, INC. CONSOLIDATED BALANCE SHEETS

(In thousands, except per share data)

Building and improvements Furniture, fixtures and equipment 195,929 Construction in progress 139,154 Land held for future development 123,902  2,372,264 Less: accumulated depreciation For-sale condominiums 20,167 Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively 244,659  Total real estate assets 1,123,061 Investments in and advances to unconsolidated real estate entities 40,874 Cash and cash equivalents 4,343 Restricted cash 50ther assets 11,716 Deferred charges, net 9,489 Other assets \$2,228,132  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of	December 31, 2007
Land \$ 235,757 \$ 8 1000 1000 1000 1000 1000 1000 1000	
Building and improvements Furniture, fixtures and equipment 195,929 Construction in progress 139,154 Land held for future development 123,902  Less: accumulated depreciation For-sale condominiums Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively  Total real estate assets Investments in and advances to unconsolidated real estate entities Assets held for sale, accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively  Total real estate assets Investments in and advances to unconsolidated real estate entities Augustate and cash equivalents Assets and cash equivalents Assets and cash equivalents Assets Augustate entities Augustate entitie	
Furniture, fixtures and equipment Construction in progress Land held for future development  123,902  2,372,264 Less: accumulated depreciation For-sale condominiums 20,167 Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively  244,659  Total real estate assets 1,123,061 Investments in and advances to unconsolidated real estate entities 40,874 Cash and cash equivalents 4,343 Restricted cash 111,716 Deferred charges, net 9,489 Other assets  1,2228,132  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively  \$1,043,418 Accounts payable and accrued expenses Dividend and distribution payable Accrued interest payable Security deposits and prepaid rents  1,204,366  Minority interest of common unitholders in Operating Partnership  6,034	\$ 276,680
Furniture, fixtures and equipment Construction in progress Land held for future development  123,902  2,372,264 Less: accumulated depreciation For-sale condominiums 20,167 Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively  244,659  Total real estate assets 1,123,061 Investments in and advances to unconsolidated real estate entities 40,874 Cash and cash equivalents 4,343 Restricted cash 111,716 Deferred charges, net 9,489 Other assets  1,2228,132  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively  \$1,043,418 Accounts payable and accrued expenses Dividend and distribution payable Accrued interest payable Security deposits and prepaid rents  1,204,366  Minority interest of common unitholders in Operating Partnership  6,034	1,840,563
Land held for future development    123,902	204,433
Less: accumulated depreciation For-sale condominiums Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively  Total real estate assets Cash and cash equivalents Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively  244,659  Total real estate assets 2,123,061 Investments in and advances to unconsolidated real estate entities 40,874 Cash and cash equivalents 4,343 Restricted cash 11,716 Deferred charges, net 9,489 Other assets 38,649  Total assets  \$2,228,132 \$  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively Accounts payable and accrued expenses 110,581 Dividend and distribution payable Accrued interest payable 19,990 Accrued interest payable 13,474 Security deposits and prepaid rents 1,204,366  Minority interest of common unitholders in Operating Partnership 6,034	134,125
Less: accumulated depreciation (514,029) For-sale condominiums 20,167 Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively 244,659  Total real estate assets 2,123,061 Investments in and advances to unconsolidated real estate entities 40,874 Cash and cash equivalents 4,343 Restricted cash 11,716 Deferred charges, net 9,489 Other assets 38,649  Total assets \$ 2,228,132  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively \$ 1,043,418 Accounts payable and accrued expenses 110,581 Dividend and distribution payable 19,990 Accrued interest payable 113,474 Security deposits and prepaid rents 1,204,366  Minority interest of common unitholders in Operating Partnership 6,034	154,617
For-sale condominiums Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively  Total real estate assets Investments in and advances to unconsolidated real estate entities Augustant Cash and cash equivalents Acstricted cash Augustant Augus	2,610,418
Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031 at September 30, 2008 and December 31, 2007, respectively  Total real estate assets  Investments in and advances to unconsolidated real estate entities  Cash and cash equivalents  Restricted cash  Deferred charges, net  Other assets  Total assets  \$2,228,132  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively  Accounts payable and accrued expenses  Dividend and distribution payable  Accrued interest payable  Total liabilities  1,204,366  Minority interest of common unitholders in Operating Partnership  6,034	(562,226)
Total real estate assets  Total real estate assets  Total real estate assets  Investments in and advances to unconsolidated real estate entities  Cash and cash equivalents  Restricted cash  Deferred charges, net  Other assets  Total assets  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively  Accounts payable and accrued expenses  Dividend and distribution payable  Accrued interest payable  Accrued interest payable  Total liabilities  1,204,366  Minority interest of common unitholders in Operating Partnership  6,034	38,844
Total real estate assets Investments in and advances to unconsolidated real estate entities  40,874 Cash and cash equivalents Restricted cash Peferred charges, net Other assets  Total assets  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively Accounts payable and accrued expenses Dividend and distribution payable Accrued interest payable Accrued interest payable Total liabilities  1,204,366  Minority interest of common unitholders in Operating Partnership  6,034	
Investments in and advances to unconsolidated real estate entities  Cash and cash equivalents  Restricted cash  Deferred charges, net  Other assets  Total assets  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively  Accounts payable and accrued expenses  Dividend and distribution payable  Accrued interest payable  Total liabilities  Total liabilities  1,204,366  Minority interest of common unitholders in Operating Partnership  4,343  4,343  4,343  4,343  4,343  8,449  Cash and cash equivalents  11,716  9,489  Other assets  \$ 2,228,132  S  2,228,132  S  2,228,132  S  4,343  Accounts and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively  \$ 1,043,418  S 1,043,418  S 2,228,132  S  Accounts payable and accrued expenses  110,581  Dividend and distribution payable  12,043,418  Security deposits and prepaid rents  16,903  Total liabilities  1,204,366	24,576
Cash and cash equivalents  Restricted cash  Deferred charges, net  Other assets  Total assets  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively  Accounts payable and accrued expenses  Dividend and distribution payable  Accrued interest payable  Security deposits and prepaid rents  Total liabilities  1,204,366  Minority interest of common unitholders in Operating Partnership  6,034	2,111,612
Restricted cash Deferred charges, net Other assets Other assets  Total assets  \$ 2,228,132  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively Accounts payable and accrued expenses Dividend and distribution payable Accrued interest payable Accrued interest payable Security deposits and prepaid rents  Total liabilities  1,204,366  Minority interest of common unitholders in Operating Partnership 6,034	23,036
Deferred charges, net Other assets  Total assets  \$ 2,228,132  Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively Accounts payable and accrued expenses Dividend and distribution payable Accrued interest payable Accrued interest payable Security deposits and prepaid rents  Total liabilities  1,204,366  Minority interest of common unitholders in Operating Partnership  6,034	11,557
Other assets 38,649  Total assets \$ 2,228,132 \$ 2.228,132 \$ 3.228,	5,642
Total assets \$ 2,228,132 \$ 2.228,132 \$ 2.228,132 \$ 3.2	10,538
Liabilities and shareholders equity Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively \$ 1,043,418 Accounts payable and accrued expenses 110,581 Dividend and distribution payable Accrued interest payable Accrued interest payable Security deposits and prepaid rents 110,581 110,	105,756
Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of September 30, 2008 and December 31, 2007, respectively \$1,043,418 Accounts payable and accrued expenses 110,581 Dividend and distribution payable Accrued interest payable Security deposits and prepaid rents 16,903  Total liabilities 1,204,366  Minority interest of common unitholders in Operating Partnership 6,034	\$ 2,268,141
September 30, 2008 and December 31, 2007, respectively Accounts payable and accrued expenses 110,581 Dividend and distribution payable Accrued interest payable Security deposits and prepaid rents 113,474 Security deposits and prepaid rents 110,581 110,58	
Accounts payable and accrued expenses Dividend and distribution payable Accrued interest payable Security deposits and prepaid rents  110,581 19,990 Accrued interest payable 13,474 Security deposits and prepaid rents 16,903  Total liabilities 1,204,366  Minority interest of common unitholders in Operating Partnership 6,034	
Dividend and distribution payable Accrued interest payable Security deposits and prepaid rents  11,204,366  Minority interest of common unitholders in Operating Partnership  19,990 13,474 16,903 1,204,366	\$ 1,059,066
Accrued interest payable 13,474 Security deposits and prepaid rents 16,903  Total liabilities 1,204,366  Minority interest of common unitholders in Operating Partnership 6,034	100,215
Security deposits and prepaid rents 16,903  Total liabilities 1,204,366  Minority interest of common unitholders in Operating Partnership 6,034	19,933
Total liabilities 1,204,366  Minority interest of common unitholders in Operating Partnership 6,034	4,388
Minority interest of common unitholders in Operating Partnership 6,034	11,708
	1,195,310
	10.254
withority interests in consolidated real estate entities 9,542	
	3,972
Total minority interests 15,576	14,326
Total minority interests	10,354 3,972

Commitments and contingencies				
Shareholders equity				
Preferred stock, \$.01 par value, 20,000 authorized:				
8 1/2% Series A Cumulative Redeemable Shares, liquidation preference \$50				
per share, 900 shares issued and outstanding		9		9
7 5/8% Series B Cumulative Redeemable Shares, liquidation preference \$25				
per share, 2,000 shares issued and outstanding		20		20
Common stock, \$.01 par value, 100,000 authorized:				
44,131 and 43,825 shares issued, 44,129 and 43,825 shares outstanding at				
September 30, 2008 and December 31, 2007, respectively		441		438
Additional paid-in-capital		884,331		874,928
Accumulated earnings		129,405		189,985
Accumulated other comprehensive income (loss)		(2,601)		(3,962)
		1,011,605		1,061,418
Less common stock in treasury, at cost, 87 and 72 shares at September 30,				
2008 and December 31, 2007, respectively		(3,415)		(2,913)
Total shareholders equity		1,008,190		1,058,505
Total liabilities and shareholders equity	\$	2,228,132	\$	2,268,141
Total Intollities and shareholders equity	Ψ	2,220,132	Ψ	2,200,171
The accompanying notes are an integral part of these consolidate	ed fin	ancial statemer	its.	
	•			-1-

# POST PROPERTIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data)

(Unaudited)

	Three mor Septem 2008	nths ended aber 30, 2007	Nine months ended September 30, 2008 2007		
Revenues					
Rental	\$ 63,700	\$ 62,460	\$ 188,174	\$ 183,998	
Other property revenues	3,882	3,779	11,263	10,829	
Other	261	171	735	416	
Total revenues	67,843	66,410	200,172	195,243	
Expenses					
Total property operating and maintenance (exclusive					
of items shown separately below)	32,545	32,169	98,557	95,785	
Depreciation	14,979	14,522	43,628	43,248	
General and administrative	4,461	4,761	15,265	16,168	
Investment, development and other	1,834	2,007	4,648	5,512	
Strategic review costs	5,002		8,161 34,302		
Impairment, severance and other costs	3,002		34,302		
Total expenses	58,821	53,459	204,561	160,713	
Operating income (loss)	9,022	12,951	(4,389)	34,530	
Interest income	96	189	367	652	
Interest expense	(11,471)	(10,658)	(31,739)	(32,566)	
Amortization of deferred financing costs	(869)	(828)	(2,579)	(2,469)	
Gains on sales of real estate assets, net	476	5,061	2,227	71,506	
Equity in income of unconsolidated real estate entities	260	402	1,081	1,216	
Other income (expense), net	534	(262)	426	(784)	
Minority interest in consolidated property partnerships	52	(452)	113	(1,146)	
Minority interest of common unitholders	14	(41)	298	(923)	
Income (loss) from continuing operations	(1,886)	6,362	(34,195)	70,016	
<b>Discontinued operations</b> Income from discontinued property operations, net of					
minority interest	5,612	4,380	13,254	12,244	
Gains on sales of real estate assets, net of minority interest	23,350	307	25,640	17,197	
Income from discontinued operations	28,962	4,687	38,894	29,441	

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<b>Net income</b> Dividends to preferred shareholders	27,076 (1,909)	11,049 (1,909)	4,699 (5,728)	99,457 (5,728)
Net income (loss) available to common shareholders	\$ 25,167	\$ 9,140	\$ (1,029)	\$ 93,729
Per common share data Basic Income (loss) from continuing operations (net of preferred dividends) Income from discontinued operations	\$ (0.09) 0.66	\$ 0.10 0.11	\$ (0.91) 0.88	\$ 1.48 0.68
Net income (loss) available to common shareholders	\$ 0.57	\$ 0.21	\$ (0.02)	\$ 2.16
Weighted average common shares outstanding basic	44,047	43,524	43,976	43,452
Per common share data Diluted Income (loss) from continuing operations (net of preferred dividends) Income from discontinued operations	\$ (0.09) 0.66	\$ 0.10 \$ 0.11	\$ (0.91) 0.88	\$ 1.46 0.67
Net income (loss) available to common shareholders	\$ 0.57	\$ 0.21	\$ (0.02)	\$ 2.12
Weighted average common shares outstanding diluted	44,047	44,101	43,976	44,166

The accompanying notes are an integral part of these consolidated financial statements.

-2-

# POST PROPERTIES, INC. CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY AND ACCUMULATED EARNINGS

(In thousands, except per share data)
(Unaudited)

	Pre	ferred	l Co	mmon		dditional Paid-in	Acc	umulated	Com	umulated Other prehensive ncome	Treasury	
Shareholders Equity and Accumulated	Si	tock	S	tock	•	Capital	E	arnings		(Loss)	Stock	Total
Earnings, December 31, 2007 Comprehensive income	\$	29	\$	438	\$	874,928	\$	189,985	\$	(3,962)	\$ (2,913)	\$ 1,058,505
Net income Net change in derivatives, net of								4,699				4,699
Total										1,376		1,376
comprehensive income Proceeds from employee stock purchase, stock												6,075
option and other plans Adjustment for minority interest of unitholders in Operating Partnership upon conversion of units into common shares and at dates of capital				1		2,402					(984)	1,419
transactions Stock-based compensation, net of				2		3,478				(15)	482	3,947
minority interest Dividends to preferred						3,523						3,523
shareholders Dividends to common shareholders (\$1.35								(5,728) (59,551)				(5,728) (59,551)

per share)

Shareholders Equity and Accumulated Earnings,

**September 30, 2008** \$ 29 \$ 441 \$ 884,331 \$ 129,405 \$ (2,601) \$ (3,415) \$ 1,008,190

The accompanying notes are an integral part of these consolidated financial statements.

-3-

# POST PROPERTIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands, except per share data)
(Unaudited)

	Nine mon Septem			0,
	200	18		2007
Cash Flows From Operating Activities				
Net income	\$ 4	,699	\$	99,457
Adjustments to reconcile net income (loss) to net cash provided by operating				
activities:				<b>*</b> 0.000
Depreciation		,251		50,889
Amortization of deferred financing costs		,579		2,469
Minority interest of common unitholders in Operating Partnership		(298)		923
Minority interest in discontinued operations		290		446
Minority interest in consolidated entities		362		1,416
Gains on sales of real estate assets	(28	,059)		(88,969)
Other expense		689		842
Asset impairment charges	28	,947		
Equity in income of unconsolidated entities	(1	,081)		(1,216)
Distributions of earnings of unconsolidated entities	2	,059		1,838
Deferred compensation		552		394
Stock-based compensation	3	,549		3,072
Changes in assets, increase in:				
Other assets	(2	,219)		(3,891)
Deferred charges		(182)		(139)
Changes in liabilities, increase (decrease) in:				
Accrued interest payable	9	,086		7,882
Accounts payable and accrued expenses	11	,973		2,141
Security deposits and prepaid rents		(879)		660
Net cash provided by operating activities	79	,318		78,214
Cash Flows From Investing Activities				
Construction and acquisition of real estate assets, net of payables	(104	,972)	(	(227,402)
Net proceeds from sales of real estate assets	151	,661		182,231
Capitalized interest	(9	,546)		(8,659)
Annually recurring capital expenditures	(8	,592)		(8,815)
Periodically recurring capital expenditures	(5	,114)		(5,623)
Community rehabilitation and other revenue generating capital expenditures	(12	,554)		(10,646)
Corporate additions and improvements	•	(613)		(1,932)
Distributions from (investments in and advances to) unconsolidated entities	(11	,727)		25,788
Note receivable collections and other investments		,624		837
Net cash provided by (used in) investing activities		167		(54,221)
Cash Flows From Financing Activities				
Lines of credit proceeds (repayments), net	(131	,393)		149,734

Proceeds from indebtedness	120,000					
Payments on indebtedness	(3,865)	(112,159)				
Payments of financing costs and other	(5,052)	(257)				
Treasury stock acquisitions		(3,694)				
Proceeds from employee stock purchase and stock options plans	867	4,470				
Capital contributions (distributions) of minority interests	(1,631)	429				
Distributions to common unitholders	(483)	(882)				
Dividends paid to preferred shareholders	(5,728)	(3,819)				
Dividends paid to common shareholders	(59,414)	(58,835)				
Net cash used in financing activities	(86,699)	(25,013)				
Net increase in cash and cash equivalents	(7,214)	(1,020)				
Cash and cash equivalents, beginning of period	11,557	3,663				
Cash and cash equivalents, end of period	\$ 4,343	\$ 2,643				
The accompanying notes are an integral part of these consolidated financial statements.						

-4-

#### **Table of Contents**

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

Post Properties, Inc. and its subsidiaries develop, own and manage upscale multifamily communities in selected markets in the United States. As used in this report, the term Company includes Post Properties, Inc. and its subsidiaries, including Post Apartment Homes, L.P. (the Operating Partnership ), unless the context indicates otherwise. The Company, through its wholly-owned subsidiaries is the general partner and owns a majority interest in the Operating Partnership which, through its subsidiaries, conducts substantially all of the on-going operations of the Company. At September 30, 2008, the Company owned 21,890 apartment units in 60 apartment communities, including 1,747 apartment units in five communities held in unconsolidated entities and 1,736 apartment units in five communities currently under construction and/or in lease-up. The Company is also developing and selling 506 for-sale condominium homes in four communities (including 129 units in one community held in an unconsolidated entity) and is converting apartment homes in two communities initially consisting of 349 units into for-sale condominium homes through a taxable REIT subsidiary. At September 30, 2008, approximately 40.9%, 20.3%, 12.1% and 10.1% (on a unit basis) of the Company s operating communities were located in the Atlanta, Dallas, the greater Washington D.C. and Tampa metropolitan areas, respectively.

The Company has elected to qualify and operate as a self-administrated and self-managed real estate investment trust (REIT) for federal income tax purposes. A REIT is a legal entity which holds real estate interests and is generally not subject to federal income tax on the income it distributes to its shareholders.

At September 30, 2008, the Company had outstanding 44,129 shares of common stock and owned the same number of units of common limited partnership interests ( Common Units ) in the Operating Partnership, representing a 99.3% common ownership interest in the Operating Partnership. Common Units held by persons other than the Company totaled 293 at September 30, 2008 and represented a 0.7% common minority interest in the Operating Partnership. Each Common Unit may be redeemed by the holder thereof for either one share of Company common stock or cash equal to the fair market value thereof at the time of redemption, at the option of the Company. The Company s weighted average common ownership interest in the Operating Partnership was 99.3% and 98.6% for the three months ended and 99.3% and 98.6% for the nine months ended September 30, 2008 and 2007, respectively.

#### **Conclusion of Strategic Process**

On January 23, 2008, the Company announced that its Board of Directors had authorized management, working with financial and legal advisors, to initiate a formal process to pursue a possible business combination or other sale transaction and to seek proposals from potentially interested parties. The Board ended the process on June 25, 2008 due to the increasingly difficult market environment and a lack of definitive proposals. For the nine months ended September 30, 2008, the Company incurred approximately \$8,161 of strategic review costs related to this process.

#### **Basis of Presentation**

The accompanying unaudited financial statements have been prepared by the Company s management in accordance with generally accepted accounting principles for interim financial information and applicable rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the

information and disclosures required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting only of normally recurring adjustments) considered necessary for a fair presentation have been included. The results of operations for the three and nine months ended September 30, 2008 are not necessarily indicative of the results that may be expected for the full year. These financial statements should be read in conjunction with the Company s audited financial statements and notes thereto included in its Annual Report on Form 10-K, as amended, for the year ended December 31, 2007 (the Form 10-K).

The accompanying consolidated financial statements include the consolidated accounts of the Company, the Operating Partnership and their wholly owned subsidiaries. The Company also consolidates other entities in which it has a controlling financial interest or entities where it is determined to be the primary beneficiary under Financial Accounting Standards Board Interpretation No. 46R (FIN 46R), Consolidation of Variable Interest Entities. Under FIN 46R, variable interest entities (VIEs) are generally entities that lack sufficient equity to finance their activities without additional financial support from other parties or whose equity holders lack adequate decision making ability. The primary beneficiary is required to consolidate a VIE for financial reporting purposes. The application of FIN 46R requires management to make significant estimates and judgments about the Company s and its other partners rights, obligations and economic interests in such entities. For entities in which the

-5-

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

Company has less than a controlling financial interest or entities where it is not deemed to be the primary beneficiary under FIN 46R, the entities are accounted for using the equity method of accounting (under the provisions of Emerging Issues Task Force (EITF) No. 04-5). Accordingly, the Company s share of the net earnings or losses of these entities is included in consolidated net income. All significant inter-company accounts and transactions have been eliminated in consolidation. The minority interest of unitholders in the operations of the Operating Partnership is calculated based on the weighted average unit ownership during the period.

#### **Revenue Recognition**

Residential properties are leased under operating leases with terms of generally one year or less. Rental revenues from residential leases are recognized on the straight-line method over the approximate life of the leases, which is generally one year. The recognition of rental revenues from residential leases when earned has historically not been materially different from rental revenues recognized on a straight-line basis.

Under the terms of residential leases, the residents of the Company s residential communities are obligated to reimburse the Company for certain utility usage, water and electricity (at selected properties), where the Company is the primary obligor to the public utility entity. These utility reimbursements from residents are reflected as other property revenues in the consolidated statements of operations.

Sales and the associated gains or losses of real estate assets and for-sale condominiums are recognized in accordance with the provisions of Statement of Financial Accounting Standards (SFAS) No. 66, Accounting for Sales of Real Estate. For condominium conversion projects, revenues from individual condominium unit sales are recognized upon the closing of the sale transactions (the Completed Contract Method), as all conditions for full profit recognition have been met at that time and the conversion construction periods are typically very short. Under SFAS No. 66, the Company uses the relative sales value method to allocate costs and recognize profits from condominium conversion sales. In accordance with SFAS No. 144, Accounting for Impairment or Disposal of Long-Lived Assets, gains on sales of condominium units at complete community condominium conversion projects are included in discontinued operations. For condominium conversion projects relating to a portion of an existing apartment community, the Company also recognizes revenues and the associated gains under the Completed Contract Method, as discussed herein. Since a portion of an operating community does not meet the requirements of a component of an entity under SFAS No. 144, the revenues and gains on sales of condominium units at partial condominium communities are included in continuing operations.

For newly developed condominiums, the Company accounts for each project under either the Completed Contract Method or the Percentage of Completion Method, based on a specific evaluation of the factors specified in SFAS No. 66 and the guidance provided by EITF 06-8. The factors used to determine the appropriate accounting method are the legal commitment of the purchaser in the real estate contract, whether the construction of the project is beyond a preliminary phase, sufficient units have been contracted to ensure the project will not revert to a rental project, the aggregate project sale proceeds and costs can be reasonably estimated and the buyer has made an adequate initial and continuing cash investment under the contract in accordance with SFAS No. 66 and the guidance provided by EITF 06-8. Under the Percentage of Completion Method, revenues and the associated gains are recognized over the project construction period generally based on the percentage of total project costs incurred to estimated total project costs for each condominium unit under a binding real estate contract. As of September 30, 2008, all newly developed condominium projects are accounted for under the Completed Contract Method.

#### **Recently Issued and Adopted Accounting Pronouncements**

SFAS No. 157, Fair Value Measurements, was issued in September 2006. The Company adopted SFAS No. 157 on January 1, 2008. SFAS No. 157 provides a definition of fair value and establishes a framework for measuring fair value. SFAS No. 157 clarified the definition of fair value and defines it as the price that would be received to sell an asset or paid to transfer a liability in a transaction between willing market participants. Additional disclosures focusing on the methods used to determine fair value are also required using the following hierarchy:

- Level 1 Quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date.
- Level 2 Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.

Level 3 Unobservable inputs for the assets or liability.

-6-

#### **Table of Contents**

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

The Company applies SFAS No. 157 in relation to the valuation of its derivative instrument at fair value (see note 6) and the Company s impairment valuation analysis related to real estate assets (see note 8). The following table presents the Company s real estate assets and derivative liabilities reported at fair market value and the related level in the fair value hierarchy as defined by SFAS No. 157 used to measure those assets and liabilities at September 30, 2008:

# Fair value measurements as of September 30, 2008 Level Assets (Liabilities) Real estate assets, land held for development and sale \$44,773 \$ \$ \$44,773 Interest rate swap agreement \$(1,526) \$(1,526)

SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115, was issued in February 2007. SFAS No. 159 gives the Company the irrevocable option to carry most financial assets and liabilities at fair value, with changes in fair value recognized in earnings. The Company adopted SFAS No. 159 on January 1, 2008, and the adoption did not have a material impact on the Company s financial position and results of operations. The Company did not elect to record any of its financial assets and liabilities at fair value in 2008 that were not recorded as such under existing accounting pronouncements.

SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, was issued in December 2007. SFAS No. 160 requires all entities to report noncontrolling (minority) interests in subsidiaries as equity in the consolidated financial statements. SFAS No. 160 is effective for the Company on January 1, 2009. The Company is currently evaluating the potential impact of SFAS No. 160 on the Company s financial position and results of operations.

SFAS No. 141R, Business Combinations, was issued in December 2007. SFAS No. 141R will replace SFAS No. 141 on the date it becomes effective. SFAS No. 141R will require 1) acquirers to recognize all of the assets acquired and liabilities assumed in a business combination at fair value, 2) that the acquisition date be used to determine fair value for all assets acquired and all liabilities assumed, and 3) enhanced disclosures for the acquirer surrounding the financial effects of the business combination. The provisions of SFAS 141R will lead to the expensing of acquisition related transaction costs and the potential recognition of acquisition related contingencies. SFAS No. 141R is effective for the Company on January 1, 2009. The Company is currently evaluating the potential impact of SFAS No. 141R on the Company s financial position and results of operations.

#### 2. REAL ESTATE ACTIVITY

#### **Dispositions**

The Company classifies real estate assets as held for sale after the approval of its board of directors and after the Company has commenced an active program to sell the assets. At September 30, 2008, the Company had seven apartment communities, containing 2,365 units, and certain parcels of land classified as held for sale. These real estate assets are reflected in the accompanying consolidated balance sheet at \$244,659, which represents the lower of their depreciated cost or fair value less costs to sell. At September 30, 2008, the Company also had portions of two communities being converted to condominiums and certain completed condominium units at newly developed condominium communities totaling \$20,167 classified as for-sale condominiums on the accompanying consolidated balance sheet.

For the three and nine months ended September 30, 2008 and 2007, income from continuing operations included net gains from condominium sales activities at newly developed and condominium conversion projects representing portions of existing communities. In addition to the condominium gains included in continuing operations, the Company expensed certain sales and marketing costs associated with pre-sale condominium communities and condominium communities under development and such costs are included in condominium expenses in the table below. A summary of revenues and costs and expenses of condominium activities included in continuing operations for the three and nine months ended September 30, 2008 and 2007 was as follows:

		nths ended aber 30,	Nine months ended September 30,		
	2008	2007	2008	2007	
Condominium revenues	\$ 8,633	\$ 30,501	\$ 26,981	\$ 61,592	
Condominium costs and expenses	(8,157)	(25,440)	(24,754)	(49,324)	
Gains on sales of condominiums, net	\$ 476	\$ 5,061	\$ 2,227	\$ 12,268	

-7-

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

For the nine months ended September 30, 2007, gains on sales of real estate assets in continuing operations also included a gain of \$55,300 related to the Company s transfer of two operating apartment communities to a newly formed unconsolidated entity in which the Company retained a 25% non-controlling interest for aggregate proceeds of approximately \$89,351. The gain was calculated as the difference between the proceeds received from the independent third party for its 75% interest in the unconsolidated entity and the Company s 75% proportionate share of the net book value of operating communities transferred to the unconsolidated entity. The unconsolidated entity obtained mortgage financing secured by the apartment communities totaling approximately \$85,723, of which approximately \$21,431 was distributed to the Company. Additionally, for the nine months ended September 30, 2007, gains on sales of real estate assets in continuing operations included gains of \$3,938 on the sales of land sites in Atlanta, Georgia and Dallas, Texas.

Under SFAS No. 144 Accounting for the Impairment or Disposal of Long-Lived Assets, the operating results of real estate assets designated as held for sale are included in discontinued operations in the consolidated statement of operations for all periods presented. Additionally, all gains and losses on the sale of these assets are included in discontinued operations. For the three and nine months ended September 30, 2008, income from discontinued operations included the results of operations of seven apartment communities classified as held for sale at September 30, 2008 and two apartment communities through their sale dates in 2008. For the three and nine months ended September 30, 2007, income from discontinued operations included the results of operations of the seven apartment communities classified as held for sale at September 30, 2008, the two apartment communities sold in 2008, a condominium conversion community through its sell out date in February 2007 and three apartment communities sold in 2007 through their respective sale dates.

The revenues and expenses of these communities for the three and nine months ended September 30, 2008 and 2007 were as follows:

	Septem	nths ended aber 30,	Nine months ended September 30,		
_	2008	2007	2008	2007	
Revenues					
Rental	\$ 10,896	\$ 13,256	\$ 33,398	\$ 39,528	
Other property revenues	415	641	1,290	1,882	
Total revenues	11,311	13,897	34,688	41,410	
Expenses					
Total property operating and maintenance (exclusive of					
items shown separately below)	3,640	4,493	11,540	13,619	
Depreciation		2,264	3,623	7,641	
Interest	1,776	2,565	5,697	7,456	
Minority interest in consolidated property partnerships	241	133	475	271	
Total expenses	5,657	9,455	21,335	28,987	
Income from discontinued property operations before					
minority interest	5,654	4,442	13,353	12,423	
Minority interest	(42)	(62)	(99)	(179)	
Income from discontinued property operations	\$ 5,612	\$ 4,380	\$ 13,254	\$ 12,244	

For the three and nine months ended September 30, 2008, the Company recognized net gains in discontinued operations of \$23,520 (\$23,350 net of minority interest) and \$25,831 (\$25,640 net of minority interest), respectively, from the sales of two communities, containing 143 and 250 units. These sales generated net proceeds of approximately \$37,846 and \$57,279 for the three and nine months ended September 30, 2008, respectively. For the nine months ended September 30, 2007, the Company recognized net gains in discontinued operations of \$16,974 (\$16,714 net of minority interest) from the sale of one community, containing 182 units. The sale generated net proceeds of \$23,741.

Subsequent to September 30, 2008, the Company sold one community, containing 494 units, for gross proceeds of approximately \$52,750. As a result of this sale, the Company will record a gain of approximately \$37 million in the fourth quarter. Net proceeds from the sale were primarily invested in cash equivalents.

-8-

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

For the three and nine months ended September 30, 2007, the Company recorded additional condominium gains of \$311 resulting from the reduction of unused warranty accruals from condominium communities sold out in the prior year. For the nine months ended September 30, 2007, gains on sales of real estate assets included in discontinued operations also included net gains from condominium sales at one condominium conversion community that sold out in February 2007. A summary of revenues and costs and expenses of condominium activities included in discontinued operations was as follows:

	ei Septe	e months nded mber 30, 007	er Septe	months nded mber 30,
Condominium revenues	\$		\$	560
Condominium costs and expenses		311		(70)
Gains on condominium sales, before minority interest		311		490
Minority interest		(4)		(7)
Gains on condominium sales, net of minority interest	\$	307	\$	483

#### 3. INVESTMENTS IN UNCONSOLIDATED REAL ESTATE ENTITIES

At September 30, 2008, the Company holds investments in various individual limited liability companies (the Property LLCs ) with institutional investors that own apartment communities. The Company holds a 25% to 35% equity interest in these Property LLCs. The Company and its joint venture partner also hold an approximate pro-rata 48% interest in a Property LLC that is in the process of constructing a mixed-use development, consisting of 129 luxury condominium units, sponsored by the Company and its partner, and Class A office space, sponsored by two additional independent investors. The Company also has a 50% interest in another Property LLC that holds land for future development. In 2007, another 35% owned Property LLC completed the sell-out of a condominium conversion community, initially consisting of 121 units.

In 2007, the Company s investment in the 25% owned Property LLC resulted from the transfer of three previously owned apartment communities to the Property LLC co-owned with an institutional investor. The assets, liabilities and members equity of this Property LLC were recorded at fair value based on agreed-upon amounts contributed to the Property LLC. At September 30, 2008 and December 31, 2007, the Company s investment in the 25% owned Property LLC reflects a credit investment of \$14,048 and \$13,688, respectively, resulting primarily from distributions of financing proceeds in excess of the Company s historical cost investment. The credit investment is reflected in consolidated liabilities on the Company s consolidated balance sheet.

The Company accounts for its investments in these Property LLCs using the equity method of accounting. At September 30, 2008 and December 31, 2007, the Company s investment in these Property LLCs totaled \$40,874 and \$23,036, respectively, excluding the credit investment discussed above. The excess of the Company s investment over its equity in the underlying net assets of certain Property LLCs was approximately \$6,073 at September 30, 2008. The excess investment related to Property LLCs owning apartment communities is being amortized as a reduction to earnings on a straight-line basis over the lives of the related assets. The Company provides real estate services (development, construction and property management) to the Property LLCs for which it earns fees.

The operating results of the Company include its allocable share of net income from the investments in the Property LLCs. A summary of financial information for the Property LLCs in the aggregate was as follows:

Balance Sheet Data	Se	eptember 30, 2008	December 31, 2007		
Real estate assets, net of accumulated depreciation of \$19,942 and \$15,204, respectively  Cash and other	\$	381,298 18,498	\$	325,705 7,254	
Total assets	\$	399,796	\$	332,959	
Mortgage/construction notes payable Other liabilities	\$	279,886 9,085	\$	214,549 5,541	
Total liabilities Members equity		288,971 110,825		220,090 112,869	
Total liabilities and members equity	\$	399,796	\$	332,959	
Company s equity investment in Property LLCs	\$	26,826	\$	9,348	
				-9-	

## POST PROPERTIES. INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

	Three mor Septem		Nine mon Septem	
Income Statement Data	2008	2007	2008	2007
Revenues				
Rental	\$ 6,872	\$ 5,450	\$ 20,359	\$ 12,406
Other property revenues	449	372	1,332	851
Other	11	45	47	82
Total revenues	7,332	5,867	21,738	13,339
Expenses				
Property operating and maintenance	3,011	2,279	8,646	4,837
Depreciation and amortization	1,753	1,920	5,989	3,861
Interest	2,802	1,921	7,801	3,941
Total expenses	7,566	6,120	22,436	12,639
Income (loss) from continuing operations	(234)	(253)	(698)	700
Discontinued operations				
Income from discontinued operations	3	4	1	34
Gains on sales of real estate assets, net		41		817
Income from discontinued operations	3	45	1	851
Net income (loss)	\$ (231)	\$ (208)	\$ (697)	\$ 1,551
Company s share of net income	\$ 260	\$ 402	\$ 1,081	\$ 1,216

For the three and nine months ended September 30, 2007, gains (losses) on real estate assets represent net gains (losses) from condominium sales at the condominium conversion community held by a Property LLC that completed its sell out in 2007.

At September 30, 2008, mortgage/construction notes payable includes a \$50,500 mortgage note that bears interest at 5.82%, requires monthly interest only payments and matures in 2013. The note is prepayable without penalty in September 2011. Another mortgage note payable totaling \$29,272 bears interest at 5.83%, requires monthly interest only payments and matures in 2013. The note is prepayable without penalty in September 2011. These mortgage notes refinanced existing mortgage indebtedness that carried interest rates of 4.13% and 4.04%, respectively. Three additional mortgage notes were entered into in conjunction with the formation of the 25% owned Property LLC in 2007. Two notes total \$85,723, bear interest at 5.63%, require interest only payments and mature in 2017. The third mortgage note totals \$41,000, bears interest at 5.71%, requires interest only payments, and matures in 2017. In 2007, the Property LLC constructing the mixed-use development and a related Property LLC holding land for future development entered into a construction loan facility with an aggregate capacity of \$187,128. At September 30, 2008, the construction loan had an outstanding balance of \$73,390, bears interest at LIBOR plus 1.35% and matures in 2011. Under the terms of the construction loan facility, the Company and its equity partner have jointly and severally guaranteed approximately \$25,313 of the construction loan held at the unconsolidated Property LLC attributable to the

condominium portion of the project as well as certain debt service payments of the condominium portion of the loan held at the unconsolidated Property LLC not to exceed approximately \$6,153. Finally, all of the equity owners of the project at the unconsolidated Property LLC, including the Company, have jointly and severally guaranteed the completion of the first building of the project.

In periods prior to the third quarter of 2008, the Company held a 50% interest in an unconsolidated limited liability company (the LLC), which now holds the approximate pro-rata 48% interest in the Property LLC constructing condominiums as part of a mixed-use development with other investors as discussed above. In the third quarter of 2008, the Company invested additional equity of \$15,500 in the LLC, for which it received a preferred equity interest and which resulted in the Company obtaining a controlling financial interest in the LLC. As such, the Company consolidated the LLC at September 30, 2008. As stated above, the LLC s principal asset is its \$30,141 investment in the Property LLC, which is included in investments in and advances to unconsolidated entities on the Company s consolidated balance sheet. In conjunction with the Company s additional equity investment in the LLC, the LLC entered into a licensing and branding arrangement with a third party. This arrangement provides for the payment of a guaranteed licensing fee on the sale of the condominium units. The payment of the licensing fee will be paid from the proceeds of condominium sales at the LLC.

-10-

#### **Table of Contents**

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

#### 4. INDEBTEDNESS

At September 30, 2008 and December 31, 2007, the Company s indebtedness consisted of the following:

Description Senior Unsecured Notes	Payment Terms Int.	<b>Interest Rate</b> 5.13% - 7.70% (1)	Maturity Date 2010-2013	September 30, 2008 \$ 535,000	December 31, 2007 \$ 535,000
Unsecured Lines of Credit					
Syndicated Line of Credit	N/A	LIBOR + 0.575%(2) LIBOR +	2010	100,000	245,000
Cash Management Line	N/A	0.575%	2010	25,882	12,275
				125,882	257,275
Secured Notes					
FNMA	Prin. and Int.	Remarketed rate(3)	2029	92,275	94,000
Other	Prin. and Int.	4.27% - 6.50%(4)	2009-2015	290,261	172,791
				382,536	266,791
Total				\$ 1,043,418	\$ 1,059,066

- (1) Of the Company s senior unsecured notes, notes for approximately \$185,000 bearing interest at 7.7% mature in 2010. The remaining notes mature between 2011 and 2013.
- (2) Represents stated rate. At September 30,

2008, the weighted average interest rate was 3.48%.

#### (3) FNMA credit

enhanced

taxable bonds

accrue interest

at a variable

remarketed rate

established

weekly. Prior to

the third quarter

of 2008, the

interest was

fixed at 6.15%,

inclusive if

credit

enhancement

and other fees,

through an

interest rate

swap

arrangement.

Due to the credit

market

instability in the

third quarter of

2008, the

interest rate

swap became

ineffective (see

note 6) and the

weighted

average

effective interest

costs under the

debt

arrangement

averaged

approximately

6.7% for the

third quarter.

Until credit

markets

stabilize,

interest costs

may continue to

fluctuate and

may be higher

than the effective 6.15% fixed rate paid in prior periods. The interest rate swap arrangement expires on July 31, 2009 at which time the Company will be required to replace the swap with a new interest rate hedge arrangement with a 5-year term. As of that same date, the Company also has the option of pre-paying the loan.

#### (4) Of the

Company s secured notes, notes for approximately \$39,645 bearing interest at 6.5% and \$34,108 bearing interest at 4.3% mature in 2009. The remaining notes mature between 2011 and 2015.

#### **Debt maturities**

The aggregate maturities of the Company s indebtedness are as follows:

Remainder of 2008	\$ 965
2009	76,618
2010	314,510(1)
2011	141,431
2012	103,296
Thereafter	406,598

\$1,043,418

(1) Includes outstanding balances on lines of credit totaling \$125,882.

#### **Debt issuances**

In January 2008, the Company closed a \$120,000 secured, fixed rate mortgage note payable. The note bears interest at 4.88%, requires interest only payments and matures in 2015. The note contains an automatic one year extension under which the interest rate converts to a variable rate, as defined.

In October 2008, the Company closed six cross-collateralized secured mortgage notes payable. The mortgage notes have an aggregate principle amount of \$184,683, require fixed, interest-only payments at 6.09% and mature in 2014. The mortgage notes are prepayable without penalty beginning after October 2012. Net financing proceeds were used primarily to pay down the Company s revolving lines of credit, with the remainder invested in cash equivalents.

-11-

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

#### **Unsecured Lines of Credit**

At September 30, 2008, the Company utilizes a \$600,000 syndicated unsecured revolving line of credit (the Syndicated Line ) that matures in April 2010 for its short-term financing needs. The Syndicated Line may be extended for an additional year through April 2011. The Syndicated Line currently has a stated interest rate of LIBOR plus 0.575% or the prime rate and was provided by a syndicate of 17 banks led by Wachovia Bank, N.A. and JP Morgan Securities, Inc. Additionally, the Syndicated Line requires the payment of annual facility fees currently equal to 0.15% of the aggregate loan commitment. The Syndicated Line provides for the interest rate and facility fee rate to be adjusted up or down based on changes in the credit ratings on the Company s senior unsecured debt. The rates under the Syndicated Line are based on the higher of the Company s unsecured debt ratings in instances where the Company has split unsecured debt ratings. The Syndicated Line also includes a competitive bid option for short-term funds up to 50% of the loan commitment at rates generally below the stated line rate. The credit agreement for the Syndicated Line contains customary restrictions, representations, covenants and events of default, including fixed charge coverage and maximum leverage ratios. The Syndicated Line also restricts the amount of capital the Company can invest in specific categories of assets, such as improved land, properties under construction, condominium properties, non-multifamily properties, debt or equity securities, notes receivable and unconsolidated affiliates. At September 30, 2008, the Company had issued letters of credit to third parties totaling \$3,692 under this facility.

Additionally, at September 30, 2008, the Company had a \$30,000 unsecured line of credit with Wachovia Bank, N.A. (the Cash Management Line ). The Cash Management Line matures in April 2010 and carries pricing and terms, including debt covenants, substantially consistent with the Syndicated Line.

#### 5. SHAREHOLDERS EQUITY

#### Computation of Earnings (Loss) Per Common Share

For the three and nine months ended September 30, 2008 and 2007, a reconciliation of the numerator and denominator used in the computation of basic and diluted income (loss) from continuing operations per common share is as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
Income (loss) from continuing operations available to				
common shareholders (numerator):				
Income (loss) from continuing operations	\$ (1,886)	\$ 6,362	\$ (34,195)	\$70,016
Less: Preferred stock dividends	(1,909)	(1,909)	(5,728)	(5,728)
Income (loss) from continuing operations available to				
common shareholders	\$ (3,795)	\$ 4,453	\$ (39,923)	\$ 64,288
Common shares (denominator):				
Weighted average shares outstanding basic	44,047	43,524	43,976	43,452
Dilutive shares from stock options and awards (1)		577		714

Weighted average shares outstanding diluted (1) 44,047 44,101 43,976 44,166

(1) For the three and nine months ended September 30, 2008, the potential dilution from the Company s outstanding stock options to purchase 135 and 275 shares, respectively, were antidilutive to the loss from continuing operations per share

calculation. As

such, the

amounts were

excluded from

weighted

average shares

for the periods.

For the three and nine months ended September 30, 2008 and 2007, stock options to purchase 2,412 and 216 shares of common stock, respectively, and 2,412 and 194, respectively, were excluded from the computation of diluted earnings (loss) per common share as these stock options and awards were antidilutive.

-12-

#### **Table of Contents**

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

#### 6. DERIVATIVE FINANCIAL INSTRUMENTS

The Company adopted the provisions of SFAS No. 157 on January 1, 2008. To comply with the provisions of SFAS No. 157, the Company s fair value measurement of its derivative instrument at September 30, 2008 uses Level 2 observable inputs that incorporate credit valuation adjustments to appropriately reflect both its risk of nonperformance and the counterparty s risk of nonperformance.

At September 30, 2008, the Company had an outstanding interest rate swap agreement with a notional value of approximately \$92,145 with a maturity date in 2009. The interest rate swap agreement is included on the accompanying consolidated balance sheet at fair value, representing a liability of \$1,526. During the third quarter of 2008, the interest rate swap arrangement, previously accounted for as a cash flow hedge, became ineffective under generally accepted accounting principles (SFAS No. 133, as amended). As a result, the gross increase in the market value of the interest rate swap arrangement for the three months ended September 30, 2008 of \$663 was recognized in other income in the consolidated statement of operations. In addition, under SFAS No. 133, as amended, the Company is required to amortize into expense the cumulative unrecognized loss on the interest rate swap of \$2,189, previously included in shareholders equity, over the remaining life of the swap through 2009. Total amortization expense related to this swap was \$508 for the three and nine months ended September 30, 2008.

In prior years, a previous interest rate swap arrangement, accounted for as a cash flow hedge, became ineffective under generally accepted accounting principles (SFAS No. 133, as amended). Under SFAS No. 133, as amended, the Company is required to amortize into interest expense the cumulative unrecognized loss on the terminated interest rate swap arrangement of \$4,021, included in shareholders—equity, over the remaining original life of the swap through 2009. Total amortization expense related to this swap was \$281 and \$280, respectively, for the three months ended and \$843 and \$842, respectively, for the nine months ended September 30, 2008 and 2007.

On February 1, 2008, a \$28,495 interest rate cap arrangement expired on its maturity date with no change in value from December 31, 2007.

A summary of comprehensive income (loss) for the three and nine months ended September 30, 2008 and 2007 is as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
Net income (loss)	\$ 27,076	\$ 11,049	\$ 4,699	\$ 99,457
Change in derivatives, net of minority interest (1)	(389)	(887)	1,376	224
Comprehensive income (loss)	\$ 26,687	\$ 10,162	\$ 6,075	\$ 99,681

(1) For the three and nine months ended
September 30, 2008 and 2007, the change in

derivatives balance includes an adjustment of \$789 (\$783 net of minority interest) and \$280 (\$278 net of minority interest), respectively, and \$1,351 (\$1,341 net of minority interest) and \$842 (\$832 net of minority interest), respectively, for amortized swap costs included in net income.

#### 7. SEGMENT INFORMATION

#### **Segment Description**

In accordance with SFAS No. 131, Disclosure About the Segments of an Enterprise and Related Information, the Company presents segment information based on the way that management organizes the segments within the enterprise for making operating decisions and assessing performance. The segment information is prepared on the same basis as the internally reported information used by the Company s chief operating decision makers to manage the business.

The Company s chief operating decision makers focus on the Company s primary sources of income from apartment community rental operations. Apartment community rental operations are generally broken down into four segments based on the various stages in the apartment community ownership lifecycle. These segments are described below. All commercial properties and other ancillary service and support operations are combined in the line item other in the accompanying segment information. The segment information presented below reflects the segment categories based on the lifecycle status of each community as of January 1, 2007. The segment information for the three and nine months ended September 30, 2007 has been adjusted due to the restatement impact of reclassifying the operating results of the assets designated as held for sale or sold subsequent to September 30, 2007 to discontinued operations under SFAS No. 144 (see note 2).

-13-

#### **Table of Contents**

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

Fully stabilized communities those apartment communities which have been stabilized (the earlier of the point at which a property reaches 95% occupancy or one year after completion of construction) for both the current and prior year.

Communities stabilized during 2007 communities which reached stabilized occupancy in the prior year.

Development, rehabilitation and lease-up communities those apartment communities under development, rehabilitation and lease-up during the period.

Condominium conversion and other communities those portions of existing apartment communities being converted into condominiums and other communities converted to joint venture ownership that are reflected in continuing operations.

Acquired communities those communities acquired in the current or prior year.

#### **Segment Performance Measure**

Management uses contribution to consolidated property net operating income ( NOI ) as the performance measure for its operating segments. The Company uses net operating income, including net operating income of stabilized communities, as an operating measure. Net operating income is defined as rental and other property revenue from real estate operations less total property and maintenance expenses from real estate operations (excluding depreciation and amortization). The Company believes that net operating income is an important supplemental measure of operating performance for a REIT s operating real estate because it provides a measure of the core operations, rather than factoring in depreciation and amortization, financing costs and general and administrative expenses generally incurred at the corporate level. This measure is particularly useful, in the opinion of the Company, in evaluating the performance of operating segment groupings and individual properties. Additionally, the Company believes that net operating income, as defined, is a widely accepted measure of comparative operating performance in the real estate investment community. The Company believes that the line on the Company s consolidated statement of operations entitled net income is the most directly comparable GAAP measure to net operating income.

Table of Contents 33

-14-

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

#### **Segment Information**

The following table reflects each segment s contribution to consolidated revenues and NOI together with a reconciliation of segment contribution to property NOI to consolidated net income (loss) for the three and nine months ended September 30, 2008 and 2007. Additionally, substantially all of the Company s assets relate to the Company s property rental operations. Asset cost, depreciation and amortization by segment are not presented because such information at the segment level is not reported internally.

	Three months ended September 30, 2008 2007		Nine months ended September 30, 2008 2007	
Revenues				
Fully stabilized communities	\$ 52,037	\$ 51,588	\$ 154,555	\$ 151,377
Communities stabilized during 2007	2,749	2,261	7,967	5,094
Development, rehabilitation and lease-up communities	5,067	4,103	13,905	11,901
Condominium conversion and other communities	160	1,625	549	8,409
Acquired communities	1,363	830	4,040	830
Other property segments	6,206	5,832	18,421	17,216
Other	261	171	735	416
Consolidated revenues	\$ 67,843	\$ 66,410	\$ 200,172	\$ 195,243
Contribution to Property Net Operating Income				
Fully stabilized communities	\$ 31,189	\$ 30,812	\$ 92,103	\$ 91,069
Communities stabilized during 2007	1,716	1,290	4,767	2,084
Development, rehabilitation and lease-up communities	2,038	2,082	5,563	5,992
Condominium conversion and other communities	96	851	333	4,706
Acquired communities	781	473	2,165	473
Other property segments, including corporate				
management expenses	(783)	(1,438)	(4,051)	(5,282)
Consolidated property net operating income	35,037	34,070	100,880	99,042
Interest income	96	189	367	652
Other revenues	261	171	735	416
Minority interest in consolidated property partnerships	52	(452)	113	(1,146)
Depreciation	(14,979)	(14,522)	(43,628)	(43,248)
Interest expense	(11,471)	(10,658)	(31,739)	(32,566)
Amortization of deferred financing costs	(869)	(828)	(2,579)	(2,469)
General and administrative	(4,461)	(4,761)	(15,265)	(16,168)
Investment and development	(1,834)	(2,007)	(4,648)	(5,512)
Strategic review costs			(8,161)	
Impairment, severance and other charges	(5,002)		(34,302)	
Gains on sales of real estate assets, net	476	5,061	2,227	71,506
Equity in income of unconsolidated real estate entities	260	402	1,081	1,216

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Other income (expense), net	534	(262)	426	(784)
Minority interest of common unitholders	14	(41)	298	(923)
Income (loss) from continuing operations Income from discontinued operations	(1,886)	6,362	(34,195)	70,016
	28,962	4,687	38,894	29,441
Net income	\$ 27,076	\$ 11,049	\$ 4,699	\$ 99,457

#### 8. IMPAIRMENT, SEVERANCE AND OTHER COSTS

After an evaluation of its development pipeline in light of difficult market conditions, the Company recorded impairment charges of approximately \$28,947 in the second quarter of 2008. The impairment charges relate to the substantial cessation of current development activities associated with four land parcels in pre-development which were written down to their estimated fair market values, as well as the write-off of capitalized pursuit costs associated with certain abandoned projects. Fair market value for the assets recorded at fair value as of September 30, 2008 was determined using Level 3 unobservable inputs, such as estimated cash flows, market capitalization rates and market internal rates of return.

-15-

#### **Table of Contents**

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

Additionally, in the second quarter of 2008, the Company initiated a management and staff workforce reduction resulting the elimination of 40 employment positions and in severance charges of approximately \$2,238 and \$2,591 for the three and nine months ended September 30, 2008, respectively. The impairment and severance charges reflected management s decision to reduce the size of its workforce and lower overhead expenses in response in part to its decision to reduce the number of markets in which the Company operates, to sell additional operating assets and to focus its development strategy on fewer projects in the near term. The Company may also record additional severance charges in the fourth quarter of 2008 or in future periods, depending on market conditions and the Company s business plans.

For the three and nine months ended September 30, 2008, the Company recorded estimated casualty losses of approximately \$2,764 related to damage sustained at its Houston, Texas properties as a result of Hurricane Ike. The Company currently estimates that these losses will be below its insured wind storm deductible.

In prior years, the Company recorded severance charges associated with the departure of certain executive officers of the Company. Under certain of these arrangements, the Company is required to make certain payments and provide specified benefits through 2013 and 2016. The following table summarizes the activity relating to aggregate net severance charges for such executive officers for the nine months ended September 30, 2008 and 2007:

	Nine months ended	
	September 30,	
	2008	2007
Accrued severance charges, beginning of period	\$ 11,215	\$12,832
Severance charges	353	283
Payments for period	(2,557)	(2,129)
Interest accretion	549	555
Accrued severance charges, end of period	\$ 9,560	\$ 11,541

#### 9. SUPPLEMENTAL CASH FLOW INFORMATION

Interest paid (including capitalized amounts of \$9,546 and \$8,659 for the nine months ended September 30, 2008 and 2007, respectively), aggregated \$37,896 and \$40,799 for the nine months ended September 30, 2008 and 2007, respectively.

For the nine months ended September 30, 2008 and 2007, the Company and the Company s taxable REIT subsidiaries made income tax payments to federal and state taxing authorities totaling \$1,700 and \$1,575, respectively.

Non-cash investing and financing activities for the nine months ended September 30, 2008 and 2007 were as follows:

For the nine months ended September 30, 2008 and 2007, the Company amortized approximately \$1,351 (\$1,341 net of minority interest) and \$842 (\$832 net of minority interest), respectively, of accumulated other comprehensive non-cash losses into earnings related to interest rate swap derivative financial instruments (see note 6). Other than the amortization discussed herein, for the nine months ended September 30, 2008, the Company s derivative financial instruments, accounted for as cash flow hedges, increased in value by \$663 (\$658, net of minority interest), causing a decrease in accounts payable and accrued expenses and a corresponding increase in the Company s other income, as this cash flow hedge became ineffective during the quarter. Other than the amortization discussed herein, for the nine months ended September 30, 2008, the Company s derivative financial

instruments, accounted for as cash flow hedges, increased in value causing a decrease in accounts payable and accrued expenses and a corresponding decrease in shareholders—equity of \$35, net of minority interest. Other than the amortization discussed herein, for the nine months ended September 30, 2007, the Company—s derivative financial instruments accounted for as cash flow hedges decreased in value causing a decrease in accounts payable and accrued expenses and a corresponding decrease in shareholder—s equity of \$616 (\$607, net of minority interest).

For the nine months ended September 30, 2008 and 2007, Common Units in the Operating Partnership totaling 177 and 96, respectively, were converted into Company common shares on a one-for-one basis. The net effect of the conversion of Common Units of the Operating Partnership to common shares of the Company and the adjustments to minority interest for the impact of the Company s employee stock purchase and stock options plans, decreased minority interest and increased shareholders equity in the amounts of \$3,947 and \$2,053 for the nine months ended September 30, 2008 and 2007, respectively.

The Operating Partnership committed to distribute \$19,990 and \$21,840 for the three months ended September 30, 2008 and 2007, respectively. As a result, the Company declared dividends of \$19,858 and \$21,566 for the three months ended September 30, 2008 and 2007, respectively. The remaining distributions from the Operating Partnership in the amount of \$132 and \$274 for the three months ended September 30, 2008 and 2007, respectively, are distributed to minority interest unitholders in the Operating Partnership.

-16-

#### **Table of Contents**

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

For the nine months ended September 30, 2008 and 2007, the Company issued common shares for director compensation, totaling \$552 and \$394, respectively. These stock issuances were non-cash transactions.

#### 10. STOCK-BASED COMPENSATION PLANS

#### **Incentive Stock Plans**

Incentive stock awards are granted under the Company s 2003 Incentive Stock Plan, as amended and restated in October 2008 (the 2003 Stock Plan ). As of December 31, 2007, prior to the amendment of the plan, there were 1,869 shares available for issuance under the 2003 Stock Plan. The plan was amended in October 2008 to increase the number of shares of the Company s common stock reserved for issuance and available for grant by 1,600 shares, so that 3,469 shares of common stock were reserved for issuance as of January 1, 2008. Of this amount, stock grants count against the total shares available under the 2003 Stock Plan as 2.7 shares for every one share issued on and after January 1, 2008, while options (and stock appreciation rights (SAR) settled in shares) count against the total shares available as one share for every one share issued on the exercise of an option (or SAR) on and after January 1, 2008. The exercise price of each option granted under the 2003 Stock Plan may not be less than the market price of the Company s common stock on the date of the option grant and all options may have a maximum life of ten years. Participants receiving restricted stock grants are generally eligible to vote such shares and receive dividends on such shares. Substantially all stock option and restricted stock grants are subject to annual vesting provisions (generally three to five years) as determined by the compensation committee overseeing the 2003 Stock Plan. At September 30, 2008, stock options outstanding under the 2003 Stock Plan and the Company s previous stock plan totaled 2,412.

Compensation costs for stock options have been estimated on the grant date using the Black-Scholes option-pricing method. The Company did not grant any stock options for the nine months ended September 30, 2008. For options granted during the nine months ended September 30, 2007, the weighted average assumptions used in the Black-Scholes option-pricing model were dividend yield of 3.8%, expected volatility of 18.1%, risk-free interest rate of 4.8% and expected option term of 5.0 years.

The Company s assumptions were derived from the methodologies discussed herein. The expected dividend yield reflects the Company s current historical yield, which is expected to approximate the future yield. Expected volatility was based on the historical volatility of the Company s common stock. The risk-free interest rate for the expected life of the options was based on the implied yields on the U.S. Treasury yield curve. The weighted average expected option term was based on the Company s historical data for prior period stock option exercise and forfeiture activity.

For the nine months ended September 30, 2008 and 2007, the Company granted stock options to purchase zero and 199 shares of Company common stock, respectively, to Company officers and directors, of which zero and 28 shares, respectively, were granted to the Company s non-executive chairman of the board. The Company recorded compensation expense related to stock options of \$376 (\$373 net of minority interest) and \$404 (\$398 net of minority interest) for the three months ended and \$1,042 (\$1,033 net of minority interest) and \$1,162 (\$1,145 net of minority interest) for the nine months ended September 30, 2008 and 2007, respectively, under the fair value method. Upon the exercise of stock options, the Company issues shares of common stock from treasury shares or, to the extent treasury shares are not available, from authorized common shares.

A summary of stock option activity under all plans for the nine months ended September 30, 2008 and 2007 is presented below:

# Nine months ended September 30,

		2008	,	2007
		Weighted Average		Weighted Average
	Shares	<b>Exercise Price</b>	<b>Shares</b>	Exercise Price
Options outstanding, beginning of period	2,455	\$ 34	2,375	\$ 33
Granted			199	48
Exercised	(39)	37	(108)	36
Forfeited	(4)	32	(8)	41
Options outstanding, end of period	2,412	34	2,458	34
Options exercisable, end of period	2,164	33	1,774	33
Weighted-average fair value of options granted during the period	\$		\$ 7.22	

At September 30, 2008, there was \$751 of unrecognized compensation cost related to unvested stock options. This cost is expected to be recognized over a weighted-average period of 0.8 years. The total intrinsic value of stock options exercised during the nine months ended September 30, 2008 and 2007 was \$194 and \$1,395, respectively. The aggregate intrinsic values of stock

-17-

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

options outstanding, exercisable and expected to vest at September 30, 2008 was \$1,248. The weighted average remaining contractual lives of stock options outstanding, exercisable and expected to vest at September 30, 2008 were 4.6, 4.2 and 4.6 years, respectively. Stock options expected to vest at September 30, 2008 totaled 2,398 at a weighted average exercise price of approximately \$33.91.

At September 30, 2008, the Company had separated its outstanding options into two ranges based on exercise prices. There were 1,379 options outstanding with exercise prices ranging from \$23.90 to \$36.13. These options have a weighted average exercise price of \$29.17 and a weighted average remaining contractual life of 4.4 years. Of these outstanding options, 1,369 were exercisable at September 30, 2008 at a weighted average exercise price of \$29.17. In addition, there were 1,033 options outstanding with exercise prices ranging from \$36.47 to \$48.00. These options had a weighted average exercise price of \$40.37 and a weighted average remaining contractual life of 4.8 years. Of these outstanding options, 795 were exercisable at September 30, 2008 at a weighted average exercise price of \$39.09. For the nine months ended September 30, 2008 and 2007, the Company granted 78 and 49 shares of restricted stock, respectively, to Company officers and directors, of which 9 and 4 shares, respectively, were granted to the Company s non-executive chairman of the board. The restricted share grants generally vest ratably over three to five year periods. The weighted average grant date fair value for the restricted shares for the nine months ended September 30, 2008 and 2007 was \$42.25 and \$48.15, respectively, per share. The total value of the restricted share grants for the nine months ended September 30, 2008 and 2007 was \$3,308 and \$2,371, respectively. The compensation cost is amortized ratably into compensation expense over the applicable vesting periods. Total compensation expense relating to the restricted stock was \$821 (\$816 net of minority interest) and \$644 (\$634 net of minority interest) for the three months ended and \$2,395 (\$2,377 net of minority interest) and \$1,748 (\$1,723 net of minority interest) for the nine months ended September 30, 2008 and 2007, respectively.

A summary of the activity related to the Company s restricted stock for the nine months ended September 30, 2008 and 2007 is presented below:

	Nine months ended September 30,					
		2008			2007	
	Weighted Average Grant-Date				Ave	ghted erage nt-Date
	Shares	Fair	Value	Shares	Fair	Value
Unvested shares, beginning or period	119	\$	35	125	\$	31
Granted	78		42	49		48
Vested	(26)		31	(23)		28
Forfeited				(1)		42
Unvested shares, end of period	171		39	150		37

At September 30, 2008, there was \$4,438 of unrecognized compensation cost related to restricted stock. This cost is expected to be recognized over a weighted average period of 2.0 years. The total intrinsic value of restricted shares vested for the nine months ended September 30, 2008 and 2007 was \$790 and \$1,185, respectively.

#### **Employee Stock Purchase Plan**

The Company maintains an Employee Stock Purchase Plan (the ESPP) under a plan approved by Company shareholders in 2005, and the maximum number of shares issuable is 300. The purchase price of shares of

common stock under the ESPP is equal to 85% of the lesser of the closing price per share of common stock on the first or last day of the trading period, as defined. The Company records the aggregate cost of the ESPP (generally the 15% discount on the share purchases) as a period expense. Total compensation expense relating to the ESPP was \$36 and \$40 for the three months ended and \$113 and \$162 for the nine months ended September 30, 2008 and 2007, respectively.

# 11. INCOME TAXES

The Company has elected to be taxed as a REIT under the Code. To qualify as a REIT, the Company must distribute annually at least 90% of its adjusted taxable income, as defined in the Code, to its shareholders and satisfy certain other organizational and operating requirements. It is management s current intention to adhere to these requirements and maintain the Company s REIT status. As a REIT, the Company generally will not be subject to federal income tax at the corporate level on the taxable income it distributes to its shareholders. Should the Company fail to qualify as a REIT in any tax year, it may be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for

-18-

#### **Table of Contents**

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

four subsequent taxable years. The Company may be subject to certain state and local taxes on its income and property, and to federal income taxes and excise taxes on its undistributed taxable income.

In the preparation of income tax returns in federal and state jurisdictions, the Company and its taxable REIT subsidiaries assert certain tax positions based on their understanding and interpretation of the income tax law. The taxing authorities may challenge such positions and the resolution of such matters could result in the payment and recognition of additional income tax expense. Management believes it has used reasonable judgments and conclusions in the preparation of its income tax returns. The Company and its subsidiaries (including the TRSs) income tax returns are subject to examination by federal and state tax jurisdictions for years 2005 through 2007. Net income tax loss carryforwards and other tax attributes generated in years prior to 2005 are also subject to challenge in any examination of the 2005 to 2007 tax years. Subsequent to September 30, 2008, the Company received notice that its TRSs federal income tax return for 2005 has been selected for Internal Revenue Service examination. At this stage, it is not possible to predict or determine the outcome of the examination, nor is it possible to estimate the amount or whether any adjustments will be required to that tax return.

As of September 30, 2008, the Company s taxable REIT subsidiaries (TRSs) had unrecognized tax benefits of approximately \$797 which primarily related to uncertainty regarding the sustainability of certain deductions taken on prior year income tax returns of the TRS with respect to the amortization of certain intangible assets. The Company does not expect any significant change in this unrecognized tax benefit in the remainder of 2008. To the extent these unrecognized tax benefits are ultimately recognized, they may affect the effective tax rate in a future period. The Company s policy is to recognize interest and penalties, if any, related to unrecognized tax benefits as income tax expense. Accrued interest and penalties for the three and nine months ended September 30, 2008 and at September 30, 2008 were not material to the Company s results of operations, cash flows or financial position.

The Company utilizes TRSs principally to perform such non-REIT activities as asset and property management, for-sale housing (condominiums) conversions and sales and other services. These TRSs are subject to federal and state income taxes. For the three and nine months ended September 30, 2008, the TRS recorded no net income tax expense (benefit) as the provision for estimated income taxes payable is expected to be fully offset by deferred tax benefits resulting from current period temporary differences and reductions of valuation allowances recorded in prior years.

At December 31, 2007, management had established valuation allowances of approximately \$3,157 against net deferred tax assets due primarily to historical losses at the TRSs in years prior to 2007 and the variability of the income of these subsidiaries. The tax benefits associated with such unused valuation allowances may be recognized in future periods, if the taxable REIT subsidiaries generate sufficient taxable income to utilize such amounts or if the Company determines that it is more likely than not that the related deferred tax assets are realizable.

A summary of the components of the TRS deferred tax assets and liabilities at December 31, 2007 are included in the footnotes to the Company s audited financial statements included in the Form 10-K, as amended. Other than the activity discussed above relating to the three and nine months ended September 30, 2008, there were no material changes to the components of deferred tax assets and liabilities at September 30, 2008.

# 12. LEGAL PROCEEDINGS, COMMITMENTS AND CONTINGENCIES

In November 2006, the Equal Rights Center ( ERC ) filed a lawsuit against the Company and the Operating Partnership in the United States District Court for the District of Columbia. This suit alleges various violations of the Fair Housing Act (FHA) and the Americans with Disabilities Act (ADA) at properties designed, constructed or operated by the Company and the Operating Partnership in the District of Columbia, Virginia, Colorado, Florida, Georgia, New York, North Carolina and Texas. The plaintiff seeks compensatory and punitive damages, an award of attorneys fees and costs of suit, as well as preliminary and permanent injunctive relief that includes retrofitting multi-family units and public use areas to comply with the FHA and the ADA and prohibiting construction or sale of noncompliant units or complexes. On April 18, 2007, ERC filed a motion for a preliminary injunction to prohibit the Company and the Operating Partnership from selling any alleged noncompliant apartment communities or condominium units while the litigation is ongoing. On July 25, 2007 the court entered an order denying ERC s motion for the preliminary injunction. Fact discovery is mostly completed by both parties, and the parties exchanged affirmative expert reports on July 8, 2008. On August 1, 2008, ERC disclosed an alleged \$9 million dollar damages assessment for a portion of the compensatory damages claimed. On August 12, 2008, the Company and the Operating Partnership filed a motion to strike all evidence regarding that new assessment. A hearing on that motion will be held on December 9, 2008. The parties exchanged expert rebuttal reports on October 3, 2008. Expert discovery is scheduled to be completed by November 18, 2008, and the last briefing on dispositive motions is due by February 3, 2009. It is possible that these dates could be further extended. At

-19-

#### **Table of Contents**

discussed above.

#### POST PROPERTIES. INC.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

this stage in the proceeding, it is not possible to predict or determine the outcome of the lawsuit, nor is it possible to estimate the amount of loss that would be associated with an adverse decision.

The Company is involved in various other legal proceedings incidental to its business from time to time, most of which are expected to be covered by liability or other insurance. Management of the Company believes that any resolution of pending proceedings or liability to the Company which may arise as a result of these various other legal proceedings will not have a material adverse effect on the Company s results of operations or financial position. The Company is underway with an initiative to engage third-party engineers and consultants to inspect and evaluate each of its communities that have stucco exteriors or exterior insulation finishing systems ( EIFS ) for potential water penetration and other related issues. At this early stage of the process, the Company has preliminarily determined that varying levels of remediation and improvements may be required to be performed at approximately 30 properties in its portfolio containing a total of approximately 11,000 units. The Company preliminarily estimates that the aggregate cost of this initiative could be in the range of \$40,000 to \$45,000 to complete the scope of the remediation and improvements, although the scope and cost will vary considerably among individual properties. The work is currently expected to be completed between now and the end of 2010 and may include, but not be limited to, remediation, improvements and replacements of exterior stucco and EIFS siding, windows and doors, roofing and gutters, exterior sealants and coatings. There can be no assurance that the scope of work or the Company s preliminary estimates of costs will not change in the future. The component cost of the remediation, improvements and replacements will either be capitalized or expensed as incurred in accordance with the Company s normal accounting policy for capitalization of fixed assets (see Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations, Capitalization of Fixed Assets and Community Improvements for further discussion). In addition, as a result of the scope of this work, if the Company should be required to retire existing components of fixed assets on its consolidated balance sheet, it could result in acceleration of depreciation or other charges in subsequent periods relating to the undepreciated portion of these components. At this early stage of the process, however, it is not possible to estimate the potential impact on the Company s financial position and results of operations in subsequent periods other than as

-20-

**Table of Contents** 

# POST APARTMENT HOMES, L.P. CONSOLIDATED BALANCE SHEETS

(In thousands)

	eptember 30, 2008 Jnaudited)	1	December 31, 2007
Assets			
Real estate assets			
Land	\$ 235,757	\$	276,680
Building and improvements	1,677,522		1,840,563
Furniture, fixtures and equipment	195,929		204,433
Construction in progress	139,154		134,125
Land held for future development	123,902		154,617
	2,372,264		2,610,418
Less: accumulated depreciation	(514,029)		(562,226)
For-sale condominiums	20,167		38,844
Assets held for sale, net of accumulated depreciation of \$86,383 and \$4,031			
at September 30, 2008 and December 31, 2007, respectively	244,659		24,576
Total real estate assets	2,123,061		2,111,612
Investments in and advances to unconsolidated real estate entities	40,874		23,036
Cash and cash equivalents	4,343		11,557
Restricted cash	11,716		5,642
Deferred charges, net	9,489		10,538
Other assets	38,649		105,756
Total assets	\$ 2,228,132	\$	2,268,141
Liabilities and partners equity			
Indebtedness, including \$62,908 and \$0 secured by assets held for sale as of			
September 30, 2008 and December 31, 2007, respectively	\$ 1,043,418	\$	1,059,066
Accounts payable and accrued expenses	110,581		100,215
Distribution payable	19,990		19,933
Accrued interest payable	13,474		4,388
Security deposits and prepaid rents	16,903		11,708
	- 7-		,
Total liabilities	1,204,366		1,195,310
Minority interests in consolidated real estate entities	9,542		3,972
Commitments and contingencies  Portners against			
Partners equity	05 000		05.000
Preferred units	95,000		95,000

45

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Common units			
General partner		10,769	11,329
Limited partner	9	911,073	966,535
Accumulated other comprehensive income (loss)		(2,618)	(4,005)
Total partners equity	1,0	014,224	1,068,859
Total liabilities and partners equity	\$ 2,2	228,132	\$ 2,268,141

The accompanying notes are an integral part of these consolidated financial statements.

-21-

# POST APARTMENT HOMES, L.P. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per unit data)
(Unaudited)

	Three months ended September 30, 2008 2007		Nine months ended September 30, 2008 2007	
Revenues	2000	2007	2000	200.
Rental	\$ 63,700	\$ 62,460	\$ 188,174	\$ 183,998
Other property revenues	3,882	3,779	11,263	10,829
Other	261	171	735	416
		-,-	,	
Total revenues	67,843	66,410	200,172	195,243
Expenses				
Total property operating and maintenance (exclusive				
of items shown separately below)	32,545	32,169	98,557	95,785
Depreciation	14,979	14,522	43,628	43,248
General and administrative	4,461	4,761	15,265	16,168
Investment, development and other	1,834	2,007	4,648	5,512
Strategic review costs			8,161	
Impairment, severance and other costs	5,002		34,302	
Total expenses	58,821	53,459	204,561	160,713
Operating income (loss)	9,022	12,951	(4,389)	34,530
Interest income	96	189	367	652
Interest expense	(11,471)	(10,658)	(31,739)	(32,566)
Amortization of deferred financing costs	(869)	(828)	(2,579)	(2,469)
Gains on sales of real estate assets, net	476	5,061	2,227	71,506
Equity in income of unconsolidated real estate entities	260	402	1,081	1,216
Other income (expense), net	534	(262)	426	(784)
Minority interest in consolidated property partnerships	52	(452)	113	(1,146)
Income (loss) from continuing operations	(1,900)	6,403	(34,493)	70,939
Discontinued operations				
Income from discontinued property operations	5,654	4,442	13,353	12,423
Gains on sales of real estate assets	23,520	311	25,831	17,464
Income from discontinued operations	29,174	4,753	39,184	29,887
Net income	27,274	11,156	4,691	100,826
Distributions to preferred unitholders	(1,909)	(1,909)	(5,728)	(5,728)

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Net income (loss) available to common unitholders	\$ 25,365	\$ 9,247	\$ (1,037)	\$ 95,098
Per common unit data Basic Income (loss) from continuing operations (net of preferred distributions) Income from discontinued operations	\$ (0.09) 0.66	\$ 0.10 0.11	\$ (0.91) 0.88	\$ 1.48 0.68
Net income (loss) available to common unitholders	\$ 0.57	\$ 0.21	\$ (0.02)	\$ 2.16
Weighted average common units outstanding basic	44,340	44,133	44,306	44,087
Per common unit data Diluted Income (loss) from continuing operations (net of preferred distributions) Income from discontinued operations	\$ (0.09) 0.66	\$ 0.10 0.11	\$ (0.91) 0.88	\$ 1.46 0.67
Net income (loss) available to common unitholders	\$ 0.57	\$ 0.21	\$ (0.02)	\$ 2.12
Weighted average common units outstanding diluted	44,340	44,709	44,306	44,801
The accompanying notes are an integral p	part of these con	solidated financ	ial statements.	-22-

# POST APARTMENT HOMES, L.P. CONSOLIDATED STATEMENTS OF PARTNERS EQUITY (In thousands)

(Unaudited)

	P	referred	Commo General	on Units Limited	Com	umulated Other prehensive ncome	
		Units	Partner	Partners		(Loss)	Total
Partners Equity, December 31,						`	
2007	\$	95,000	\$11,329	\$ 966,535	\$	(4,005)	\$ 1,068,859
Comprehensive income							
Net income		5,728	(10)	(1,027)			4,691
Net change in derivative value						1,387	1,387
Total comprehensive income							6,078
Contributions from the Company							
related to employee stock purchase,							
stock option and other plans			14	1,405			1,419
Equity-based compensation			36	3,514			3,550
Distributions to preferred unitholders		(5,728)					(5,728)
Distributions to common unitholders							
(\$1.35 per unit)			(600)	(59,354)			(59,954)
Partners Equity, September 30,							
2008	\$	95,000	\$ 10,769	\$ 911,073	\$	(2,618)	\$ 1,014,224

The accompanying notes are an integral part of these consolidated financial statements.

-23-

**Table of Contents** 

# POST APARTMENT HOMES, L.P. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands, except per unit data)
(Unaudited)

2008 2007	
Cash Flows From Operating Activities	
Net income \$ 4,691 \$ 100,8	326
Adjustments to reconcile net income (loss) to net cash provided by operating	
activities:	
Depreciation 47,251 50,8	89
Amortization of deferred financing costs 2,579 2,4	
Minority interest in consolidated entities 362 1,4	
Gains on sales of real estate assets (28,059) (88,9	
	342 <sup>°</sup>
Asset impairment charges 28,947	
Equity in income of unconsolidated entities (1,081) (1,2	216)
Distributions of earnings of unconsolidated entities 2,059 1,8	
	394
Equity-based compensation 3,549 3,0	
Changes in assets, increase in:	
Other assets (2,219) (3,8	(191
	39)
Changes in liabilities, increase (decrease) in:	
Accrued interest payable 9,086 7,8	882
Accounts payable and accrued expenses 11,973 2,1	
	660
Net cash provided by operating activities 79,318 78,2	:14
Cash Flows From Investing Activities	
Construction and acquisition of real estate assets, net of payables (104,972)	02)
Net proceeds from sales of real estate assets 151,661 182,2	231
Capitalized interest (9,546) (8,6	59)
Annually recurring capital expenditures (8,592) (8,8	(15)
Periodically recurring capital expenditures (5,114)	523)
Community rehabilitation and other revenue generating capital expenditures (12,554)	i46)
Corporate additions and improvements (613)	(32)
Distributions from (investments in and advances to) unconsolidated entities (11,727) 25,7	88
Note receivable collections and other investments 1,624 8	337
Net cash provided by (used in) investing activities 167 (54,2)	21)
Cash Flows From Financing Activities	
Lines of credit proceeds (repayments), net (131,393) 149,7	34
Proceeds from indebtedness 120,000	
Payments on indebtedness (3,865) (112,1	59)

50

Payments of financing costs and other	(5,052)	(257)
Redemption of common units		(3,694)
Contributions from the Company related to employee stock purchase and stock		
option plans	867	4,470
Capital contributions (distributions) of minority interests	(1,631)	429
Distributions to common unitholders	(59,897)	(59,717)
Distributions to preferred unitholders	(5,728)	(3,819)
Net cash used in financing activities	(86,699)	(25,013)
Net increase in cash and cash equivalents	(7,214)	(1,020)
Cash and cash equivalents, beginning of period	11,557	3,663
Cash and cash equivalents, end of period	\$ 4,343	\$ 2,643
The accompanying notes are an integral part of these consolidated fin	ancial statements.	
		-24-

#### **Table of Contents**

# POST APARTMENT HOMES, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

Post Apartment Homes, L.P. (the Operating Partnership ), a Georgia limited partnership, and its subsidiaries develop, own and manage upscale multi-family apartment communities in selected markets in the United States. Post Properties, Inc. (the Company ) through its wholly-owned subsidiaries is the sole general partner, a limited partner and owns a majority interest in the Operating Partnership. The Operating Partnership, through its operating divisions and subsidiaries conducts substantially all of the on-going operations of Post Properties, Inc., a publicly traded company which operates as a self-administered and self-managed real estate investment trust.

At September 30, 2008, the Company owned 99.3% of the common limited partnership interests ( Common Units ) in the Operating Partnership and 100% of the preferred limited partnership interests ( Preferred Units ). The Company s weighted average common ownership interest in the Operating Partnership was 99.3% and 98.6% for the three months ended and 99.3% and 98.6% for the nine months ended September 30, 2008 and 2007, respectively. Common Units held by persons other than the Company totaled 293 at September 30, 2008 and represented a 0.7% ownership interest in the Operating Partnership. Each Common Unit may be redeemed by the holder thereof for either one share of Company common stock or cash equal to the fair market value thereof at the time of such redemptions, at the option of the Operating Partnership. The Operating Partnership presently anticipates that it will cause shares of common stock to be issued in connection with each such redemption rather than paying cash (as has been done in all redemptions to date). With each redemption of outstanding Common Units for Company common stock, the Company issues shares of common stock, the Company will contribute any net proceeds therefrom to the Operating Partnership and the Operating Partnership will issue an equivalent number of Common Units to the Company.

At September 30, 2008, the Company owned 21,890 apartment units in 60 apartment communities, including 1,747 apartment units in five communities held in unconsolidated entities and 1,736 apartment units in five communities currently under construction and/or in lease-up. The Operating Partnership is also developing and selling 506 for-sale condominium homes in four communities (including 129 units in one community held in an unconsolidated entity) and is converting apartment homes in two communities initially consisting of 349 units into for-sale condominium homes through a taxable REIT subsidiary. At September 30, 2008, approximately 40.9%, 20.3%, 12.1% and 10.1% (on a unit basis) of the Operating Partnership s operating communities were located in the Atlanta, Dallas, the greater Washington D.C. and Tampa metropolitan areas, respectively.

Under the provisions of the limited partnership agreement, as amended, Operating Partnership net profits, net losses and cash flow (after allocations to preferred ownership interests) are allocated to the partners in proportion to their common ownership interests. Cash distributions from the Operating Partnership shall be, at a minimum, sufficient to enable the Company to satisfy its annual dividend requirements to maintain its REIT status under the Code.

# **Conclusion of Strategic Process**

On January 23, 2008, the Operating Partnership announced that its Board of Directors had authorized management, working with financial and legal advisors, to initiate a formal process to pursue a possible business combination or other sale transaction and to seek proposals from potentially interested parties. The Board ended the process on

June 25, 2008 due to the increasingly difficult market environment and a lack of definitive proposals. For the nine months ended September 30, 2008, the Operating Partnership incurred approximately \$8,161 of strategic review costs related to this process.

#### **Basis of Presentation**

The accompanying unaudited financial statements have been prepared by the Operating Partnership s management in accordance with generally accepted accounting principles for interim financial information and applicable rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and disclosures required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting only of normally recurring adjustments) considered necessary for a fair presentation have been included. The results of operations for the three and nine months ended September 30, 2008 are not necessarily indicative of the results that may be expected for the full year. These financial statements should be read in conjunction with the Operating Partnership s audited financial statements and notes thereto included in its Annual Report on Form 10-K, as amended, for the year ended December 31, 2007 (the Form 10-K).

-25-

#### **Table of Contents**

#### POST APARTMENT HOMES, L.P.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

The accompanying consolidated financial statements include the consolidated accounts of the Operating Partnership and their wholly owned subsidiaries. The Operating Partnership also consolidates other entities in which it has a controlling financial interest or entities where it is determined to be the primary beneficiary under Financial Accounting Standards Board Interpretation No. 46R (FIN 46R), Consolidation of Variable Interest Entities. Under FIN 46R, variable interest entities (VIEs) are generally entities that lack sufficient equity to finance their activities without additional financial support from other parties or whose equity holders lack adequate decision making ability. The primary beneficiary is required to consolidate a VIE for financial reporting purposes. The application of FIN 46R requires management to make significant estimates and judgments about the Operating Partnership s and its other partners rights, obligations and economic interests in such entities. For entities in which the Operating Partnership has less than a controlling financial interest or entities where it is not deemed to be the primary beneficiary under FIN 46R, the entities are accounted for using the equity method of accounting (under the provisions of Emerging Issues Task Force (EITF) No. 04-5). Accordingly, the Operating Partnership s share of the net earnings or losses of these entities is included in consolidated net income. All significant inter-company accounts and transactions have been eliminated in consolidation.

#### **Revenue Recognition**

Residential properties are leased under operating leases with terms of generally one year or less. Rental revenues from residential leases are recognized on the straight-line method over the approximate life of the leases, which is generally one year. The recognition of rental revenues from residential leases when earned has historically not been materially different from rental revenues recognized on a straight-line basis.

Under the terms of residential leases, the residents of the Operating Partnership s residential communities are obligated to reimburse the Operating Partnership for certain utility usage, water and electricity (at selected properties), where the Operating Partnership is the primary obligor to the public utility entity. These utility reimbursements from residents are reflected as other property revenues in the consolidated statements of operations.

Sales and the associated gains or losses of real estate assets and for-sale condominiums are recognized in accordance with the provisions of SFAS No. 66, Accounting for Sales of Real Estate. For condominium conversion projects, revenues from individual condominium unit sales are recognized upon the closing of the sale transactions (the

Completed Contract Method ), as all conditions for full profit recognition have been met at that time and the conversion construction periods are typically very short. Under SFAS No. 66, the Operating Partnership uses the relative sales value method to allocate costs and recognize profits from condominium conversion sales. In accordance with SFAS No. 144, Accounting for Impairment or Disposal of Long-Lived Assets, gains on sales of condominium units at complete community condominium conversion projects are included in discontinued operations. For condominium conversion projects relating to a portion of an existing apartment community, the Operating Partnership also recognizes revenues and the associated gains under the Completed Contract Method, as discussed herein. Since a portion of an operating community does not meet the requirements of a component of an entity under SFAS No. 144, the revenues and gains on sales of condominium units at partial condominium communities are included in continuing operations.

For newly developed condominiums, the Operating Partnership accounts for each project under either the Completed Contract Method or the Percentage of Completion Method, based on a specific evaluation of the factors specified in SFAS No. 66 and the guidance provided by EITF 06-8. The factors used to determine the appropriate accounting method are the legal commitment of the purchaser in the real estate contract, whether the construction of the project is beyond a preliminary phase, sufficient units have been contracted to ensure the project will not revert to a rental project, the aggregate project sale proceeds and costs can be reasonably estimated and the buyer has made an adequate initial and continuing cash investment under the contract in accordance with SFAS No. 66 and the guidance provided by EITF 06-8. Under the Percentage of Completion Method, revenues and the associated gains are recognized over the project construction period generally based on the percentage of total project costs incurred to estimated total project costs for each condominium unit under a binding real estate contract. As of September 30, 2008, all newly developed condominium projects are accounted for under the Completed Contract Method.

#### **Table of Contents**

# POST APARTMENT HOMES, L.P.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

# **Recently Issued and Adopted Accounting Pronouncements**

SFAS No. 157, Fair Value Measurements, was issued in September 2006. The Operating Partnership adopted SFAS No. 157 on January 1, 2008. SFAS No. 157 provides a definition of fair value and establishes a framework for measuring fair value. SFAS No. 157 clarified the definition of fair value and defines it as the price that would be received to sell an asset or paid to transfer a liability in a transaction between willing market participants. Additional disclosures focusing on the methods used to determine fair value are also required using the following hierarchy:

Level 1 Quoted prices in active markets for identical assets or liabilities that are accessible at the measurement date.

Level 2 Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly.

Level 3 Unobservable inputs for the assets or liability.

The Operating Partnership applies SFAS No. 157 in relation to the valuation of its derivative instrument at fair value (see note 6) and the Operating Partnership s impairment valuation analysis related to real estate assets (see note 8). The following table presents the Operating Partnership s real estate assets and derivative liabilities reported at fair market value and the related level in the fair value hierarchy as defined by SFAS No. 157 used to measure those assets and liabilities at September 30, 2008:

	ran value	Level	ents as of Septem	Der 30, 2006
Assets (Liabilities)	Total	1	Level 2	Level 3
Real estate assets, land held for development and				
sale	\$44,773	\$	\$	\$44,773
Interest rate swap agreement	(1.526)		(1.526)	

SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115, was issued in February 2007. SFAS No. 159 gives the Operating Partnership the irrevocable option to carry most financial assets and liabilities at fair value, with changes in fair value recognized in earnings. The Operating Partnership adopted SFAS No. 159 on January 1, 2008, and the adoption did not have a material impact on the Operating Partnership s financial position and results of operations. The Operating Partnership did not elect to record any of its financial assets and liabilities at fair value in 2008 that were not recorded as such under existing accounting pronouncements.

SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, was issued in December 2007. SFAS No. 160 requires all entities to report noncontrolling (minority) interests in subsidiaries as equity in the consolidated financial statements. SFAS No. 160 is effective for the Operating Partnership on January 1, 2009. The Operating Partnership is currently evaluating the potential impact of SFAS No. 160 on the Operating Partnership s financial position and results of operations.

SFAS No. 141R, Business Combinations, was issued in December 2007. SFAS No. 141R will replace SFAS No. 141 on the date it becomes effective. SFAS No. 141R will require 1) acquirers to recognize all of the assets acquired and liabilities assumed in a business combination at fair value, 2) that the acquisition date be used to determine fair value for all assets acquired and all liabilities assumed, and 3) enhanced disclosures for the acquirer surrounding the financial effects of the business combination. The provisions of SFAS 141R will lead to the expensing of acquisition related transaction costs and the potential recognition of acquisition related contingencies. SFAS No. 141R is effective for the Operating Partnership on January 1, 2009. The Operating Partnership is

currently evaluating the potential impact of SFAS No. 141R on the Operating Partnership s financial position and results of operations.

# 2. REAL ESTATE ACTIVITY

# **Dispositions**

The Operating Partnership classifies real estate assets as held for sale after the approval of its board of directors and after the Operating Partnership has commenced an active program to sell the assets. At September 30, 2008, the Operating Partnership had seven apartment communities, containing 2,365 units, and certain parcels of land classified as held for sale. These real estate assets are reflected in the accompanying consolidated balance sheet at \$244,659, which represents the lower of their depreciated cost or fair value less costs to sell. At September 30, 2008, the Operating Partnership also had portions of two communities being converted to condominiums and certain completed condominium units at newly developed condominium communities totaling \$20,167 classified as for-sale condominiums on the accompanying consolidated balance sheet.

For the three and nine months ended September 30, 2008 and 2007, income from continuing operations included net gains from condominium sales activities at newly developed and condominium conversion projects representing portions of existing communities. In addition to the condominium gains included in continuing operations, the Operating Partnership expensed

-27-

# POST APARTMENT HOMES, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

certain sales and marketing costs associated with pre-sale condominium communities and condominium communities under development and such costs are included in condominium expenses in the table below. A summary of revenues and costs and expenses of condominium activities included in continuing operations for the three and nine months ended September 30, 2008 and 2007 was as follows:

		nths ended aber 30,	Nine months ended September 30,	
	2008	2007	2008	2007
Condominium revenues	\$ 8,633	\$ 30,501	\$ 26,981	\$ 61,592
Condominium costs and expenses	(8,157)	(25,440)	(24,754)	(49,324)
Gains on sales of condominiums, net	\$ 476	\$ 5,061	\$ 2,227	\$ 12,268

For the nine months ended September 30, 2007, gains on sales of real estate assets in continuing operations also included a gain of \$55,300 related to the Operating Partnership s transfer of two operating apartment communities to a newly formed unconsolidated entity in which the Operating Partnership retained a 25% non-controlling interest for aggregate proceeds of approximately \$89,351. The gain was calculated as the difference between the proceeds received from the independent third party for its 75% interest in the unconsolidated entity and the Operating Partnership s 75% proportionate share of the net book value of operating communities transferred to the unconsolidated entity. The unconsolidated entity obtained mortgage financing secured by the apartment communities totaling approximately \$85,723, of which approximately \$21,431 was distributed to the Operating Partnership. Additionally, for the nine months ended September 30, 2007, gains on sales of real estate assets in continuing operations included gains of \$3,938 on the sales of land sites in Atlanta, Georgia and Dallas, Texas. Under SFAS No. 144 Accounting for the Impairment or Disposal of Long-Lived Assets, the operating results of real estate assets designated as held for sale are included in discontinued operations in the consolidated statement of operations for all periods presented. Additionally, all gains and losses on the sale of these assets are included in discontinued operations. For the three and nine months ended September 30, 2008, income from discontinued operations included the results of operations of seven apartment communities classified as held for sale at September 30, 2008 and two apartment communities through their sale dates in 2008. For the three and nine months ended September 30, 2007, income from discontinued operations included the results of operations of the seven apartment communities classified as held for sale at September 30, 2008, the two apartment communities sold in 2008, a condominium conversion community through its sell out date in February 2007 and three apartment communities sold in 2007 through their respective sale dates.

The revenues and expenses of these communities for the three and nine months ended September 30, 2008 and 2007 were as follows:

		Three months ended September 30,		iths ended iber 30,
	2008	2007	2008	2007
Revenues				
Rental	\$ 10,896	\$ 13,256	\$ 33,398	\$ 39,528
Other property revenues	415	641	1,290	1,882
Total revenues	11,311	13,897	34,688	41,410

#### **Expenses**

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Total property operating and maintenance (exclusive of				
items shown separately below)	3,640	4,493	11,540	13,619
Depreciation		2,264	3,623	7,641
Interest	1,776	2,565	5,697	7,456
Minority interest in consolidated property partnerships	241	133	475	271
Total expenses	5,657	9,455	21,335	28,987
Income from discontinued property operations	\$ 5,654	\$ 4,442	\$ 13,353	\$ 12,423
				-28-

# POST APARTMENT HOMES, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

For the three and nine months ended September 30, 2008, the Operating Partnership recognized net gains in discontinued operations of \$23,520 and \$25,831, respectively, from the sales of two communities, containing 143 and 250 units. These sales generated net proceeds of approximately \$37,846 and \$57,279 for the three and nine months ended September 30, 2008, respectively. For the nine months ended September 30, 2007, the Operating Partnership recognized net gains in discontinued operations of \$16,974 from the sale of one community, containing 182 units. The sale generated net proceeds of \$23,741.

Subsequent to September 30, 2008, the Operating Partnership sold one community, containing 494 units, for gross proceeds of approximately \$52,750. As a result of this sale, the Operating Partnership will record a gain of approximately \$37 million in the fourth quarter. Net proceeds from the sale were primarily invested in cash equivalents.

For the three and nine months ended September 30, 2007, the Operating Partnership recorded additional condominium gains of \$311 resulting from the reduction of unused warranty accruals from condominium communities sold out in the prior year. For the nine months ended September 30, 2007, gains on sales of real estate assets included in discontinued operations also included net gains from condominium sales at one condominium conversion community that sold out in February 2007. A summary of revenues and costs and expenses of condominium activities included in discontinued operations was as follows:

	Three months ended September 30, 2007		Nine months ended September 30, 2007		
Condominium revenues Condominium	\$		\$	560	
costs and expenses		311		(70)	
Gains on condominium sales	\$	311	\$	490	

#### 3. INVESTMENTS IN UNCONSOLIDATED REAL ESTATE ENTITIES

At September 30, 2008, the Operating Partnership holds investments in various individual limited liability companies (the Property LLCs) with institutional investors that own apartment communities. The Operating Partnership holds a 25% to 35% equity interest in these Property LLCs. The Operating Partnership and its joint venture partner also hold an approximate pro-rata 48% interest in a Property LLC that is in the process of constructing a mixed-use development, consisting of 129 luxury condominium units, sponsored by the Operating Partnership and its partner, and Class A office space, sponsored by two additional independent investors. The Operating Partnership also has a 50% interest in another Property LLC that holds land for future development. In 2007, another Property LLC completed the sell-out of a condominium conversion community, initially consisting of 121 units.

In 2007, the Operating Partnership s investment in the 25% owned Property LLC resulted from the transfer of three previously owned apartment communities to the Property LLC co-owned with an institutional investor. The assets, liabilities and members equity of this Property LLC were recorded at fair value based on agreed-upon amounts contributed to the Property LLC. At September 30, 2008 and December 31, 2007, the Operating Partnership s investment in the 25% owned Property LLC reflects a credit investment of \$14,048 and \$13,688, respectively,

resulting primarily from distributions of financing proceeds in excess of the Operating Partnership s historical cost investment. The credit investment is reflected in consolidated liabilities on the Operating Partnership s consolidated balance sheet.

The Operating Partnership accounts for its investments in these Property LLCs using the equity method of accounting. At September 30, 2008 and December 31, 2007, the Operating Partnership s investment in these Property LLCs totaled \$40,874 and \$23,036, respectively, excluding the credit investment discussed above. The excess of the Operating Partnership s investment over its equity in the underlying net assets of certain Property LLCs was approximately \$6,073 at September 30, 2008. The excess investment related to Property LLCs owning apartment communities is being amortized as a reduction to earnings on a straight-line basis over the lives of the related assets. The Operating Partnership provides real estate services (development, construction and property management) to the Property LLCs for which it earns fees.

The operating results of the Operating Partnership include its allocable share of net income from the investments in the Property LLCs. A summary of financial information for the Property LLCs in the aggregate was as follows:

-29-

# **Table of Contents**

# POST APARTMENT HOMES, L.P.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

		September 30,		December 31,	
Balance Sheet Data		2008		2007	
Real estate assets, net of accumulated depreciation of \$19,942 and \$15,204, respectively  Cash and other	\$	381,298 18,498	\$	325,705 7,254	
Total assets	\$	399,796	\$	332,959	
Mortgage/construction notes payable Other liabilities	\$	279,886 9,085	\$	214,549 5,541	
Total liabilities Members equity		288,971 110,825		220,090 112,869	
Total liabilities and members equity	\$	399,796	\$	332,959	
Operating Partnership s equity investment in Property LLCs	\$	26,826	\$	9,348	

	Three mor	Nine months ended September 30,		
Income Statement Data	2008	2007	2008	2007
Revenues				
Rental	\$ 6,872	\$ 5,450	\$ 20,359	\$12,406
Other property revenues	449	372	1,332	851
Other	11	45	47	82
Total revenues	7,332	5,867	21,738	13,339
Expenses				
Property operating and maintenance	3,011	2,279	8,646	4,837
Depreciation and amortization	1,753	1,920	5,989	3,861
Interest	2,802	1,921	7,801	3,941
Total expenses	7,566	6,120	22,436	12,639
Income (loss) from continuing operations	(234)	(253)	(698)	700
Discontinued operations				
Income from discontinued operations	3	4	1	34
Gains on sales of real estate assets, net		41		817
Income from discontinued operations	3	45	1	851
Net income (loss)	\$ (231)	\$ (208)	\$ (697)	\$ 1,551

Operating Partnership s share of net income

\$ 260

402

\$ 1,081

\$ 1,216

For the three and nine months ended September 30, 2007, gains (losses) on real estate assets represent net gains (losses) from condominium sales at the condominium conversion community held by a Property LLC that completed its sell out in 2007.

At September 30, 2008, mortgage/construction notes payable includes a \$50,500 mortgage note that bears interest at 5.82%, requires monthly interest only payments and matures in 2013. The note is prepayable without penalty in September 2011. Another mortgage note payable totaling \$29,272 bears interest at 5.83%, requires monthly interest only payments and matures in 2013. The note is prepayable without penalty in September 2011. These mortgage notes refinanced existing mortgage indebtedness that carried interest rates of 4.13% and 4.04%, respectively. Three additional mortgage notes were entered into in conjunction with the formation of the 25% owned Property LLC in 2007. Two notes total \$85,723, bear interest at 5.63%, require interest only payments and mature in 2017. The third mortgage note totals \$41,000, bears interest at 5.71%, requires interest only payments, and matures in 2017. In 2007, the Property LLC constructing the mixed-use development and a related Property LLC holding land for future development entered into a construction loan facility with an aggregate capacity of \$187,128. At September 30, 2008, the construction loan had an outstanding balance of \$73,390, bears interest at LIBOR plus 1.35% and matures in 2011. Under the terms of the construction loan facility, the Operating Partnership and its equity partner have jointly and severally guaranteed approximately \$25,313 of the construction loan held at the unconsolidated Property LLC attributable to the condominium portion of the project as well as certain debt service payments of the condominium portion of the loan held at the unconsolidated Property LLC not to exceed approximately \$6,153. Finally, all of the equity owners of the project at the unconsolidated Property LLC, including the Operating Partnership, have jointly and severally guaranteed the completion of the first building of the project.

-30-

# POST APARTMENT HOMES, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

In periods prior to the third quarter of 2008, the Operating Partnership held a 50% interest in an unconsolidated limited liability company (the LLC), which now holds the approximate pro-rata 48% interest in the Property LLC constructing condominiums as part of a mixed-use development with other investors as discussed above. In the third quarter of 2008, the Operating Partnership invested additional equity of \$15,500 in the LLC, for which it received a preferred equity interest and which resulted in the Operating Partnership obtaining a controlling financial interest in the LLC. As such, the Operating Partnership consolidated the LLC at September 30, 2008. As stated above, the LLC s principal asset is its \$30,141 investment in the Property LLC, which is included in investments in and advances to unconsolidated entities on the Operating Partnership s consolidated balance sheet. In conjunction with the Operating Partnership s additional equity investment in the LLC, the LLC entered into a licensing and branding arrangement with a third party. This arrangement provides for the payment of a guaranteed licensing fee on the sale of the condominium units. The payment of the licensing fee will be paid from the proceeds of condominium sales at the LLC.

#### 4. INDEBTEDNESS

At September 30, 2008 and December 31, 2007, the Operating Partnership s indebtedness consisted of the following:

Description	Payment Terms	Interest Rate 5.13% -	Maturity Date	September 30, 2008	December 31, 2007
Senior Unsecured Notes	Int.	7.70%(1)	2010-2013	\$ 535,000	\$ 535,000
<b>Unsecured Lines of Credit</b>					
		LIBOR +			
Syndicated Line of Credit	N/A	0.575%(2) LIBOR +	2010	100,000	245,000
Cash Management Line	N/A	0.575%	2010	25,882	12,275
				125,882	257,275
Secured Notes					
		Remarketed			
FNMA	Prin. and Int.	rate(3) 4.27% -	2029	92,275	94,000
Other	Prin. and Int.	6.50%(4)	2009-2015	290,261	172,791
				382,536	266,791
Total				\$ 1,043,418	\$ 1,059,066

- (1) Of the Operating Partnership s senior unsecured notes, notes for approximately \$185,000 bearing interest at 7.7% mature in 2010. The remaining notes mature between 2011 and 2013.
- (2) Represents stated rate. At September 30, 2008, the weighted average interest rate was 3.48%.
- (3) FNMA credit enhanced taxable bonds accrue interest at a variable remarketed rate established weekly. Prior to the third quarter of 2008, the interest was fixed at 6.15%, inclusive if credit enhancement and other fees, through an interest rate swap arrangement. Due to the credit market instability in the third quarter of 2008, the interest rate swap became ineffective (see

note 6) and the weighted average effective interest costs under the debt arrangement averaged approximately 6.7% for the third quarter. Until credit markets stabilize, interest costs may continue to fluctuate and may be higher than the effective 6.15% fixed rate paid in prior periods. The interest rate swap arrangement expires on July 31, 2009 at which time the Operating Partnership will be required to replace the swap with a new interest rate hedge arrangement with a 5-year term. As of that same date, the Operating Partnership also has the option of pre-paying the loan.

# (4) Of the

Operating Partnership s secured notes, notes for approximately

\$39,645 bearing interest at 6.5% and \$34,108 bearing interest at 4.3% mature in 2009. The remaining notes mature between 2011 and 2015.

# **Debt maturities**

The aggregate maturities of the Operating Partnership s indebtedness are as follows:

Remainder of 2008	\$ 965
2009	76,618
2010	314,510(1)
2011	141,431
2012	103,296
Thereafter	406,598

\$1,043,418

(1) Includes outstanding balances on lines of credit totaling \$125,882.

-31-

#### **Table of Contents**

# POST APARTMENT HOMES, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

#### Debt issuances

In January 2008, the Operating Partnership closed a \$120,000 secured, fixed rate mortgage note payable. The note bears interest at 4.88%, requires interest only payments and matures in 2015. The note contains an automatic one year extension under which the interest rate converts to a variable rate, as defined.

In October 2008, the Operating Partnership closed six cross-collateralized secured mortgage notes payable. The mortgage notes have an aggregate principle amount of \$184,683, require fixed, interest-only payments at 6.09% and mature in 2014. The mortgage notes are prepayable without penalty beginning after October 2012. Net financing proceeds were used primarily to pay down the Company s revolving lines of credit, with the remainder invested in cash equivalents.

# **Unsecured Lines of Credit**

At September 30, 2008, the Operating Partnership utilizes a \$600,000 syndicated unsecured revolving line of credit (the Syndicated Line ) that matures in April 2010 for its short-term financing needs. The Syndicated Line may be extended for an additional year through April 2011. The Syndicated Line currently has a stated interest rate of LIBOR plus 0.575% or the prime rate and was provided by a syndicate of 17 banks led by Wachovia Bank, N.A. and JP Morgan Securities, Inc. Additionally, the Syndicated Line requires the payment of annual facility fees currently equal to 0.15% of the aggregate loan commitment. The Syndicated Line provides for the interest rate and facility fee rate to be adjusted up or down based on changes in the credit ratings on the Operating Partnership s senior unsecured debt. The rates under the Syndicated Line are based on the higher of the Operating Partnership s unsecured debt ratings in instances where the Operating Partnership has split unsecured debt ratings. The Syndicated Line also includes a competitive bid option for short-term funds up to 50% of the loan commitment at rates generally below the stated line rate. The credit agreement for the Syndicated Line contains customary restrictions, representations, covenants and events of default, including fixed charge coverage and maximum leverage ratios. The Syndicated Line also restricts the amount of capital the Operating Partnership can invest in specific categories of assets, such as improved land, properties under construction, condominium properties, non-multifamily properties, debt or equity securities, notes receivable and unconsolidated affiliates. At September 30, 2008, the Operating Partnership had issued letters of credit to third parties totaling \$3,692 under this facility.

Additionally, at September 30, 2008, the Operating Partnership had a \$30,000 unsecured line of credit with Wachovia Bank, N.A. (the Cash Management Line ). The Cash Management Line matures in April 2010 and carries pricing and terms, including debt covenants, substantially consistent with the Syndicated Line.

-32-

# POST APARTMENT HOMES, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

# 5. PARTNERS EQUITY

# **Computations of Earnings (Loss) Per Common Unit**

For the three and nine months ended September 30, 2008 and 2007, a reconciliation of the numerator and denominator used in the computation of basic and diluted income (loss) from continuing operations per common unit is as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
Income (loss) from continuing operations available to common unitholders (numerator):				
Income (loss) from continuing operations	\$ (1,900)	\$ 6,403	\$ (34,493)	\$70,939
Less: Preferred unit distributions	(1,909)	(1,909)	(5,728)	(5,728)
Income (loss) from continuing operations available to common unitholders	\$ (3,809)	\$ 4,494	\$ (40,221)	\$ 65,211
Common units (denominator): Weighted average units outstanding basic Dilutive units from stock options and awards (1)	44,340	44,133 576	44,306	44,087 714
Weighted average units outstanding diluted (1)	44,340	44,709	44,306	44,801

(1) For the three and nine months ended September 30, 2008, the potential dilution from the Company s outstanding stock options to purchase 135 and 275 shares, respectively, were antidilutive to the loss from continuing operations per unit calculation.

As such, the amounts were excluded from weighted average units for the periods.

For the three and nine months ended September 30, 2008 and 2007, stock options to purchase 2,412 and 216 shares of common stock, respectively, and 2,412 and 194, respectively, were excluded from the computation of diluted earnings (loss) per common unit as these stock options and awards were antidilutive.

# 6. DERIVATIVE FINANCIAL INSTRUMENTS

The Operating Partnership adopted the provisions of SFAS No. 157 on January 1, 2008. To comply with the provisions of SFAS No. 157, the Operating Partnership s fair value measurement of its derivative instrument at September 30, 2008 uses Level 2 observable inputs that incorporate credit valuation adjustments to appropriately reflect both its risk of nonperformance and the counterparty s risk of nonperformance.

At September 30, 2008, the Operating Partnership had an outstanding interest rate swap agreement with a notional value of approximately \$92,145 with a maturity date in 2009. The interest rate swap agreement is included on the accompanying consolidated balance sheet at fair value, representing a liability of \$1,526. During the third quarter of 2008, the interest rate swap arrangement, previously accounted for as a cash flow hedge, became ineffective under generally accepted accounting principles (SFAS No. 133, as amended). As a result, the gross increase in the market value of the interest rate swap arrangement for the three months ended September 30, 2008 of \$663 was recognized in other income in the consolidated statement of operations. In addition, under SFAS No. 133, as amended, the Operating Partnership is required to amortize into expense the cumulative unrecognized loss on the interest rate swap of \$2,189, previously included in partners equity, over the remaining life of the swap through 2009. Total amortization expense related to this swap was \$508 for the three and nine months ended September 30, 2008.

In prior years, a previous interest rate swap arrangement, accounted for as a cash flow hedge, became ineffective under generally accepted accounting principles (SFAS No. 133, as amended). Under SFAS No. 133, as amended, the Operating Partnership is required to amortize into interest expense the cumulative unrecognized loss on the terminated interest rate swap arrangement of \$4,021, included in partners equity, over the remaining original life of the swap through 2009. Total amortization expense related to this swap was \$281 and \$280, respectively, for the three months ended and \$843 and \$842, respectively, for the nine months ended September 30, 2008 and 2007.

-33-

#### **Table of Contents**

#### POST APARTMENT HOMES, L.P.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

On February 1, 2008, a \$28,495 interest rate cap arrangement expired on its maturity date with no change in value from December 31, 2007.

A summary of comprehensive income (loss) for the three and nine months ended September 30, 2008 and 2007 is as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
Net income (loss)	\$ 27,274	\$11,156	\$ 4,691	\$ 100,826
Change in derivatives (1)	(393)	(901)	1,387	227
Comprehensive income (loss)	\$ 26,881	\$ 10,255	\$ 6,078	\$ 101,053

(1) For the three and nine months ended September 30, 2008 and 2007, the change in derivatives balance includes an adjustment of \$789 and \$280. respectively, and \$1,351 and \$842. respectively, for amortized swap costs included in net income.

#### 7. SEGMENT INFORMATION

#### **Segment Description**

In accordance with SFAS No. 131, Disclosure About the Segments of an Enterprise and Related Information, the Operating Partnership presents segment information based on the way that management organizes the segments within the enterprise for making operating decisions and assessing performance. The segment information is prepared on the same basis as the internally reported information used by the Operating Partnership s chief operating decision makers to manage the business.

The Operating Partnership s chief operating decision makers focus on the Operating Partnership s primary sources of income from apartment community rental operations. Apartment community rental operations are generally broken down into four segments based on the various stages in the apartment community ownership lifecycle. These segments are described below. All commercial properties and other ancillary service and support operations are combined in the line item—other—in the accompanying segment information. The segment information presented below reflects the segment categories based on the lifecycle status of each community as of January 1, 2007. The

segment information for the three and nine months ended September 30, 2007 has been adjusted due to the restatement impact of reclassifying the operating results of the assets designated as held for sale or sold subsequent to September 30, 2007 to discontinued operations under SFAS No. 144 (see note 2).

Fully stabilized communities those apartment communities which have been stabilized (the earlier of the point at which a property reaches 95% occupancy or one year after completion of construction) for both the current and prior year.

Communities stabilized during 2007 communities which reached stabilized occupancy in the prior year.

Development, rehabilitation and lease-up communities those apartment communities under development, rehabilitation and lease-up during the period.

Condominium conversion and other communities those portions of existing apartment communities being converted into condominiums and other communities converted to joint venture ownership that are reflected in continuing operations.

Acquired communities those communities acquired in the current or prior year.

#### **Segment Performance Measure**

Management uses contribution to consolidated property net operating income (NOI) as the performance measure for its operating segments. The Operating Partnership uses net operating income, including net operating income of stabilized communities, as an operating measure. Net operating income is defined as rental and other property revenue from real estate operations less total property and maintenance expenses from real estate operations (excluding depreciation and amortization). The Operating Partnership believes that net operating income is an important supplemental measure of operating performance for a REIT s operating real estate because it provides a measure of the core operations, rather than factoring in depreciation and amortization, financing costs and general and administrative expenses generally incurred at the corporate level. This measure is particularly useful, in the opinion of the Operating Partnership, in evaluating the performance of operating segment groupings and individual properties. Additionally, the Operating Partnership believes that net operating income, as defined, is a widely accepted

-34-

# POST APARTMENT HOMES, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

measure of comparative operating performance in the real estate investment community. The Operating Partnership believes that the line on the Operating Partnership s consolidated statement of operations entitled net income is the most directly comparable GAAP measure to net operating income.

### **Segment Information**

The following table reflects each segment s contribution to consolidated revenues and NOI together with a reconciliation of segment contribution to property NOI to consolidated net income (loss) for the three and nine months ended September 30, 2008 and 2007. Additionally, substantially all of the Operating Partnership s assets relate to the Operating Partnership s property rental operations. Asset cost, depreciation and amortization by segment are not presented because such information at the segment level is not reported internally.

	Three mor Septem 2008		Nine mon Septem 2008	
Revenues	2000	2007	2000	2007
Fully stabilized communities	\$ 52,037	\$ 51,588	\$ 154,555	\$ 151,377
Communities stabilized during 2007	2,749	2,261	7,967	5,094
Development, rehabilitation and lease-up communities	5,067	4,103	13,905	11,901
Condominium conversion and other communities	160	1,625	549	8,409
Acquired communities	1,363	830	4,040	830
Other property segments	6,206	5,832	18,421	17,216
Other	261	171	735	416
Consolidated revenues	\$ 67,843	\$ 66,410	\$ 200,172	\$ 195,243
Contribution to Property Net Operating Income				
Fully stabilized communities	\$ 31,189	\$ 30,812	\$ 92,103	\$ 91,069
Communities stabilized during 2007	1,716	1,290	4,767	2,084
Development, rehabilitation and lease-up communities	2,038	2,082	5,563	5,992
Condominium conversion and other communities	96	851	333	4,706
Acquired communities	781	473	2,165	473
Other property segments, including corporate				
management expenses	(783)	(1,438)	(4,051)	(5,282)
Consolidated property net operating income	35,037	34,070	100,880	99,042
Interest income	96	189	367	652
Other revenues	261	171	735	416
Minority interest in consolidated property partnerships	52	(452)	113	(1,146)
Depreciation	(14,979)	(14,522)	(43,628)	(43,248)
Interest expense	(11,471)	(10,658)	(31,739)	(32,566)
Amortization of deferred financing costs	(869)	(828)	(2,579)	(2,469)
General and administrative	(4,461)	(4,761)	(15,265)	(16,168)
Investment and development	(1,834)	(2,007)	(4,648)	(5,512)
Strategic review costs			(8,161)	

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Impairment, severance and other charges	(5,002)		(34,302)	
Gains on sales of real estate assets, net	476	5,061	2,227	71,506
Equity in income of unconsolidated real estate entities	260	402	1,081	1,216
Other income (expense), net	534	(262)	426	(784)
Income (loss) from continuing operations	(1,900)	6,403	(34,493)	70,939
Income from discontinued operations	29,174	4,753	39,184	29,887
Net income	\$ 27,274	\$ 11,156	\$ 4,691	\$ 100,826

## 8. IMPAIRMENT, SEVERANCE AND OTHER COSTS

After an evaluation of its development pipeline in light of difficult market conditions, the Operating Partnership recorded impairment charges of approximately \$28,947 in the second quarter of 2008. The impairment charges relate to the substantial cessation of current development activities associated with four land parcels in pre-development which were written down to their estimated fair market values, as well as the write-off of capitalized pursuit costs associated with certain abandoned projects. Fair

-35-

#### **Table of Contents**

#### POST APARTMENT HOMES, L.P.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

market value for the assets recorded at fair value in the second quarter of 2008 was determined using Level 3 unobservable inputs, such as estimated cash flows, market capitalization rates and market internal rates of return. Additionally, in the second quarter of 2008, the Operating Partnership initiated a management and staff workforce reduction resulting in the elimination of 40 employment positions and severance charges of approximately \$2,238 and \$2,591 for the three and nine months ended September 30, 2008, respectively. The impairment and severance charges reflected management s decision to reduce the size of its workforce and lower overhead expenses in response in part to its decision to reduce the number of markets in which the Operating Partnership operates, to sell additional operating assets and to focus its development strategy on fewer projects in the near term. The Operating Partnership may also record additional severance charges in the fourth quarter of 2008 or in future periods, depending on market conditions and the Operating Partnership s business plans.

For the three and nine months ended September 30, 2008, the Operating Partnership recorded estimated casualty losses of approximately \$2,764 related to damage sustained at its Houston, Texas properties as a result of Hurricane Ike. The Company currently estimates that these losses will be below its insured wind storm deductible. In prior years, the Operating Partnership recorded severance charges associated with the departure of certain executive officers of the Operating Partnership. Under certain of these arrangements, the Operating Partnership is required to make certain payments and provide specified benefits through 2013 and 2016. The following table summarizes the activity relating to aggregate net severance charges for such executive officers for the nine months ended September 30, 2008 and 2007:

		iths ended iber 30,
	2008	2007
Accrued severance charges, beginning of period	\$ 11,215	\$12,832
Severance charges	353	283
Payments for period	(2,557)	(2,129)
Interest accretion	549	555
Accrued severance charges, end of period	\$ 9,560	\$ 11,541

#### 9. SUPPLEMENTAL CASH FLOW INFORMATION

Interest paid (including capitalized amounts of \$9,546 and \$8,659 for the nine months ended September 30, 2008 and 2007, respectively), aggregated \$37,896 and \$40,799 for the nine months ended September 30, 2008 and 2007, respectively.

For the nine months ended September 30, 2008 and 2007, the Operating Partnership and the Operating Partnership s taxable REIT subsidiaries made income tax payments to federal and state taxing authorities totaling \$1,700 and \$1,575, respectively.

Non-cash investing and financing activities for the nine months ended September 30, 2008 and 2007 were as follows:

For the nine months ended September 30, 2008 and 2007, the Operating Partnership amortized approximately \$1,351 and \$842, respectively, of accumulated other comprehensive non-cash losses into earnings related to an interest rate swap derivative financial instrument (see note 6). Other than the amortization discussed herein, for the nine months ended September 30, 2008, the Operating Partnership s derivative financial instruments, accounted for as cash flow hedges, increased in value by \$663, causing a decrease in accounts payable and accrued expenses and

a corresponding increase in the Operating Partnership s other income, as this cash flow hedge became ineffective during the quarter. Other than the amortization discussed herein, for the nine months ended September 30, 2008, the Operating Partnership s derivative financial instruments, accounted for as cash flow hedges, increased in value causing a decrease in accounts payable and accrued expenses and a corresponding decrease in partners equity of \$35. Other than the amortization discussed herein, for the nine months ended September 30, 2007, the Operating Partnership s derivative financial instruments accounted for as cash flow hedges decreased in value causing a decrease in accounts payable and accrued expenses and a corresponding decrease in partner s equity of \$616.

The Operating Partnership committed to distribute \$19,990 and \$21,840 for the three months ended September 30, 2008 and 2007, respectively.

For the nine months ended September 30, 2008 and 2007, the Company issued common shares for director compensation, totaling \$552 and \$394, respectively. These stock issuances were non-cash transactions. The Operating Partnership bears the compensation costs associated with the Company s compensation plans. As such, the Operating Partnership issued common units to the Company in amounts equal to the above.

-36-

#### **Table of Contents**

#### 10. EQUITY-BASED COMPENSATION PLANS

#### **Equity Compensation Plans**

As the primary operating subsidiary of the Company, the Operating Partnership participates in and bears the compensation expenses associated with the Company s stock-based compensation plans. The information discussed below relating to the Company s stock-based compensation plans is also applicable for the Operating Partnership.

#### **Incentive Stock Plans**

Incentive stock awards are granted under the Company s 2003 Incentive Stock Plan, as amended and restated in October 2008 (the 2003 Stock Plan ). As of December 31, 2007, prior to the amendment of the plan, there were 1,869 shares available for issuance under the 2003 Stock Plan. The plan was amended in October 2008 to increase the number of shares of the Company s common stock reserved for issuance and available for grant by 1,600 shares, so that 3,469 shares of common stock were reserved for issuance as of January 1, 2008. Of this amount, stock grants count against the total shares available under the 2003 Stock Plan as 2.7 shares for every one share issued on and after January 1, 2008, while options (and stock appreciation rights (SAR) settled in shares) count against the total shares available as one share for every one share issued on the exercise of an option (or SAR) on and after January 1, 2008. The exercise price of each option granted under the 2003 Stock Plan may not be less than the market price of the Company s common stock on the date of the option grant and all options may have a maximum life of ten years. Participants receiving restricted stock grants are generally eligible to vote such shares and receive dividends on such shares. Substantially all stock option and restricted stock grants are subject to annual vesting provisions (generally three to five years) as determined by the compensation committee overseeing the 2003 Stock Plan. At September 30, 2008, stock options outstanding under the 2003 Stock Plan and the Company's previous stock plan totaled 2,412. Compensation costs for stock options have been estimated on the grant date using the Black-Scholes option-pricing method. The Company did not grant any stock options for the nine months ended September 30, 2008. For options granted during the nine months ended September 30, 2007, the weighted average assumptions used in the Black-Scholes option-pricing model were dividend yield of 3.8%, expected volatility of 18.1%, risk-free interest rate of 4.8% and expected option term of 5.0 years.

The Company's assumptions were derived from the methodologies discussed herein. The expected dividend yield reflects the Company's current historical yield, which is expected to approximate the future yield. Expected volatility was based on the historical volatility of the Company's common stock. The risk-free interest rate for the expected life of the options was based on the implied yields on the U.S. Treasury yield curve. The weighted average expected option term was based on the Company's historical data for prior period stock option exercise and forfeiture activity. For the nine months ended September 30, 2008 and 2007, the Company granted stock options to purchase zero and 199 shares of Company common stock, respectively, to Company officers and directors, of which zero and 28 shares, respectively, were granted to the Company's non-executive chairman of the board. The Company recorded compensation expense related to stock options of \$376 and \$404 for the three months ended and \$1,042 and \$1,162 for the nine months ended September 30, 2008 and 2007, respectively, under the fair value method. Upon the exercise of stock options, the Company issues shares of common stock from treasury shares or, to the extent treasury shares are not available, from authorized common shares.

A summary of stock option activity under all plans for the nine months ended September 30, 2008 and 2007 is presented below:

	Nine months ended							
	September 30,							
	2008				2007			
	Weighted Average					Weighted Average		
	Shares Exercise Price Sl		<b>Shares</b>	Exerc	cise Price			
Options outstanding, beginning of period	2,455	\$	34	2,375	\$	33		
Granted				199		48		
Exercised	(39)		37	(108)		36		
Forfeited	(4)		32	(8)		41		

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Options outstanding, end of period	2,412	34	2,458	34
Options exercisable, end of period	2,164	33	1,774	33
Weighted-average fair value of options granted during the period	\$		\$ 7.22	

At September 30, 2008, there was \$751 of unrecognized compensation cost related to unvested stock options. This cost is expected to be recognized over a weighted-average period of 0.8 years. The total intrinsic value of stock options exercised during

-37-

# POST APARTMENT HOMES, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

the nine months ended September 30, 2008 and 2007 was \$194 and \$1,395, respectively. The aggregate intrinsic values of stock options outstanding, exercisable and expected to vest at September 30, 2008 was \$1,248. The weighted average remaining contractual lives of stock options outstanding, exercisable and expected to vest at September 30, 2008 were 4.6, 4.2 and 4.6 years, respectively. Stock options expected to vest at September 30, 2008 totaled 2,398 at a weighted average exercise price of approximately \$33.91.

At September 30, 2008, the Company had separated its outstanding options into two ranges based on exercise prices. There were 1,379 options outstanding with exercise prices ranging from \$23.90 to \$36.13. These options have a weighted average exercise price of \$29.17 and a weighted average remaining contractual life of 4.4 years. Of these outstanding options, 1,369 were exercisable at September 30, 2008 at a weighted average exercise price of \$29.17. In addition, there were 1,033 options outstanding with exercise prices ranging from \$36.47 to \$48.00. These options had a weighted average exercise price of \$40.37 and a weighted average remaining contractual life of 4.8 years. Of these outstanding options, 795 were exercisable at September 30, 2008 at a weighted average exercise price of \$39.09. For the nine months ended September 30, 2008 and 2007, the Company granted 78 and 49 shares of restricted stock, respectively, to Company officers and directors, of which 9 and 4 shares, respectively, were granted to the Company s non-executive chairman of the board. The restricted share grants generally vest ratably over three to five year periods. The weighted average grant date fair value for the restricted shares for the nine months ended September 30, 2008 and 2007 was \$42.25 and \$48.15, respectively, per share. The total value of the restricted share grants for the nine months ended September 30, 2008 and 2007 was \$3,308 and \$2,371, respectively. The compensation cost is amortized ratably into compensation expense over the applicable vesting periods. Total compensation expense relating to the restricted stock was \$821 and \$644 for the three months ended and \$2,395 and \$1,748 for the nine months ended September 30, 2008 and 2007, respectively.

A summary of the activity related to the Company s restricted stock for the nine months ended September 30, 2008 and 2007 is presented below:

	Nine months ended September 30,						
	2008 Weighted Average Grant-Date			2007 Weighted Average Grant-Date			
	Shares	Fair	Value	Shares	Fair	Value	
Unvested shares, beginning or period	119	\$	35	125	\$	31	
Granted	78		42	49		48	
Vested	(26)		31	(23)		28	
Forfeited				(1)		42	
Unvested shares, end of period	171		39	150		37	

At September 30, 2008, there was \$4,438 of unrecognized compensation cost related to restricted stock. This cost is expected to be recognized over a weighted average period of 2.0 years. The total intrinsic value of restricted shares vested for the nine months ended September 30, 2008 and 2007 was \$790 and \$1,185, respectively.

#### **Employee Stock Purchase Plan**

The Company maintains an Employee Stock Purchase Plan (the ESPP) under a plan approved by Company shareholders in 2005, and the maximum number of shares issuable is 300. The purchase price of shares of

common stock under the ESPP is equal to 85% of the lesser of the closing price per share of common stock on the first or last day of the trading period, as defined. The Company records the aggregate cost of the ESPP (generally the 15% discount on the share purchases) as a period expense. Total compensation expense relating to the ESPP was \$36 and \$40 for the three months ended and \$113 and \$162 for the nine months ended September 30, 2008 and 2007, respectively.

#### 11. INCOME TAXES

Income or losses of the Operating Partnership are allocated to the partners of the Operating Partnership for inclusion in their respective income tax returns. Accordingly, no provisions or benefit for income taxes has been made in the accompanying financial statements. The Company has elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended (the Code ). In order for the Company to qualify as a REIT, it must distribute 90% of its REIT taxable income, as defined in the Code, to its unitholders and satisfy certain other organizational and operating requirements. The Operating Partnership intends to make sufficient cash distributions to the Company to enable it to meet its annual REIT distribution requirements.

-38-

#### **Table of Contents**

#### POST APARTMENT HOMES, L.P.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

In the preparation of income tax returns in federal and state jurisdictions, the Operating Partnership and its taxable REIT subsidiaries assert certain tax positions based on their understanding and interpretation of the income tax law. The taxing authorities may challenge such positions and the resolution of such matters could result in the payment and recognition of additional income tax expense. Management believes it has used reasonable judgments and conclusions in the preparation of its income tax returns. The Company and its subsidiaries (including the TRSs) income tax returns are subject to examination by federal and state tax jurisdictions for years 2005 through 2007. Net income tax loss carryforwards and other tax attributes generated in years prior to 2005 are also subject to challenge in any examination of the 2005 to 2007 tax years. Subsequent to September 30, 2008, the Operating Partnership received notice that its TRSs federal income tax return for 2005 has been selected for Internal Revenue Service examination. At this stage, it is not possible to predict or determine the outcome of the examination, nor is it possible to estimate the amount or whether any adjustment will be required to that tax return.

As of September 30, 2008, the Operating Partnership s taxable REIT subsidiaries (TRSs) had unrecognized tax benefits of approximately \$797 which primarily related to uncertainty regarding the sustainability of certain deductions taken on prior year income tax returns of the TRS with respect to the amortization of certain intangible assets. The Operating Partnership does not expect any significant change in this unrecognized tax benefit in the remainder of 2008. To the extent these unrecognized tax benefits are ultimately recognized, they may affect the effective tax rate in a future period. The Operating Partnership s policy is to recognize interest and penalties, if any, related to unrecognized tax benefits as income tax expense. Accrued interest and penalties for the three and nine months ended September 30, 2008 and at September 30, 2008 were not material to the Operating Partnership s results of operations, cash flows or financial position.

The Operating Partnership utilizes TRSs principally to perform such non-REIT activities as asset and property management, for-sale housing (condominiums) conversions and sales and other services. These TRSs are subject to federal and state income taxes. For the three and six months ended September 30, 2008, the TRS recorded no net income tax expense (benefit) as the provision for estimated income taxes payable is expected to be fully offset by deferred tax benefits resulting from current period temporary differences and reductions of valuation allowances recorded in prior years.

At December 31, 2007, management had established valuation allowances of approximately \$3,157 against net deferred tax assets due primarily to historical losses at the TRSs in years prior to 2007 and the variability of the income of these subsidiaries. The tax benefits associated with such unused valuation allowances may be recognized in future periods, if the taxable REIT subsidiaries generate sufficient taxable income to utilize such amounts or if the Operating Partnership determines that it is more likely than not that the related deferred tax assets are realizable. A summary of the components of the TRS deferred tax assets and liabilities at December 31, 2007 are included in the footnotes to the Operating Partnership s audited financial statements included in the Form 10-K, as amended. Other than the activity discussed above relating to the three and nine months ended September 30, 2008, there were no material changes to the components of deferred tax assets and liabilities at September 30, 2008.

### 12. LEGAL PROCEEDINGS, COMMITMENTS AND CONTINGENCIES

In November 2006, the Equal Rights Center ( ERC ) filed a lawsuit against the Company and the Operating Partnership in the United States District Court for the District of Columbia. This suit alleges various violations of the Fair Housing Act ( FHA ) and the Americans with Disabilities Act ( ADA ) at properties designed, constructed or operated by the Company and the Operating Partnership in the District of Columbia, Virginia, Colorado, Florida, Georgia, New York, North Carolina and Texas. The plaintiff seeks compensatory and punitive damages, an award of attorneys fees and costs of suit, as well as preliminary and permanent injunctive relief that includes retrofitting multi-family units and public use areas to comply with the FHA and the ADA and prohibiting construction or sale of noncompliant units or complexes. On April 18, 2007, ERC filed a motion for a preliminary injunction to prohibit the Company and the Operating Partnership from selling any alleged noncompliant apartment communities or condominium units while the litigation is ongoing. On July 25, 2007 the court entered an order denying ERC s motion for the preliminary injunction. Fact discovery is mostly completed by both parties, and the parties exchanged affirmative expert reports on July 8,

2008. On August 1, 2008, ERC disclosed an alleged \$9 million dollar damages assessment for a portion of the compensatory damages claimed. On August 12, 2008, the Company and the Operating Partnership filed a motion to strike all evidence regarding that new assessment. A hearing on that motion will be held on December 9, 2008. The parties exchanged expert rebuttal reports on October 3, 2008. Expert discovery is scheduled to be completed by November 18, 2008, and the last briefing on dispositive motions is due by February 3, 2009. It is possible that these dates could be further extended. At

-39-

#### **Table of Contents**

# POST APARTMENT HOMES, L.P. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited, in thousands, except per share or unit and apartment unit data)

this stage in the proceeding, it is not possible to predict or determine the outcome of the lawsuit, nor is it possible to estimate the amount of loss that would be associated with an adverse decision.

The Operating Partnership is involved in various other legal proceedings incidental to its business from time to time, most of which are expected to be covered by liability or other insurance. Management of the Operating Partnership believes that any resolution of pending proceedings or liability to the Operating Partnership which may arise as a result of these various other legal proceedings will not have a material adverse effect on the Operating Partnership s results of operations or financial position.

The Operating Partnership is underway with an initiative to engage third-party engineers and consultants to inspect and evaluate each of its communities that have stucco exteriors or exterior insulation finishing systems ( EIFS ) for potential water penetration and other related issues. At this early stage of the process, the Operating Partnership has preliminarily determined that varying levels of remediation and improvements may be required to be performed at approximately 30 properties in its portfolio containing a total of approximately 11,000 units. The Operating Partnership preliminarily estimates that the aggregate cost of this initiative could be in the range of \$40,000 to \$45,000 to complete the scope of the remediation and improvements, although the scope and cost will vary considerably among individual properties. The work is currently expected to be completed between now and the end of 2010 and may include, but not be limited to, remediation, improvements and replacements of exterior stucco and EIFS siding, windows and doors, roofing and gutters, exterior sealants and coatings. There can be no assurance that the scope of work or the Operating Partnership s preliminary estimates of costs will not change in the future. The component cost of the remediation, improvements and replacements will either be capitalized or expensed as incurred in accordance with the Operating Partnership's normal accounting policy for capitalization of fixed assets (see Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations, Capitalization of Fixed Assets and Community Improvements for further discussion). In addition, as a result of the scope of this work, if the Operating Partnership should be required to retire existing components of fixed assets on its consolidated balance sheet, it could result in acceleration of depreciation or other charges in subsequent periods relating to the undepreciated portion of these components. At this early stage of the process, however, it is not possible to estimate the potential impact on the Operating Partnership s financial position and results of operations in subsequent periods other than as discussed above.

-40-

#### **Table of Contents**

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Company Overview**

Post Properties, Inc. and its subsidiaries develop, own and manage upscale multifamily communities in selected markets in the United States. As used in this report, the term Company includes Post Properties, Inc. and its subsidiaries, including Post Apartment Homes, L.P. (the Operating Partnership ), unless the context indicates otherwise. The Company, through its wholly-owned subsidiaries is the general partner and owns a majority interest in the Operating Partnership which, through its subsidiaries, conducts substantially all of the on-going operations of the Company. At September 30, 2008, the Company owned 21,890 apartment units in 60 apartment communities, including 1,747 apartment units in five communities held in unconsolidated entities and 1,736 apartment units in five communities currently under construction and/or in lease-up. The Company is also developing and selling 506 for-sale condominium homes in four communities (including 129 units in one community held in an unconsolidated entity) and is converting apartment homes in two communities initially consisting of 349 units into for-sale condominium homes through a taxable REIT subsidiary. At September 30, 2008, approximately 40.9%, 20.3%, 12.1% and 10.1% (on a unit basis) of the Company s operating communities were located in the Atlanta, Dallas, the greater Washington D.C. and Tampa metropolitan areas, respectively.

The Company has elected to qualify and operate as a self-administrated and self-managed real estate investment trust (REIT) for federal income tax purposes. A REIT is a legal entity which holds real estate interests and is generally not subject to federal income tax on the income it distributes to its shareholders.

At September 30, 2008, the Company owned approximately 99.3% of the common limited partnership interests (Common Units) in the Operating Partnership. Common Units held by persons other than the Company represented a 0.7% common minority interest in the Operating Partnership.

## Conclusion of Strategic Process and Strategies to Enhance Shareholder Value

On January 23, 2008, the Company announced that its Board of Directors had authorized management, working with financial and legal advisors, to initiate a formal process to pursue a possible business combination or other sale transaction and to seek proposals from potentially interested parties. The Board announced on June 25, 2008 that the process had concluded without a business combination or other sale transaction due to the increasingly difficult market environment and a lack of definitive proposals. In the first half of 2008, the Company incurred approximately \$8,161 of strategic review costs related to this process. At that same time, the Board reaffirmed its commitment to actively pursue other strategies to enhance shareholder value through the following strategies:

Realizing value through asset sales, the proceeds of which can be used to repay debt, pay potential special dividends or repurchase shares, and fund committed investments,

Cutting costs by reducing corporate overhead, gross development overhead and property management expenses,

Focusing the Company by evaluating the number of markets within which it operates, and the appropriate size of its development pipeline, and

Pursuing construction loan financing and joint venture equity to fund development activity. Since the start of the third quarter of 2008, conditions in the global capital markets and the U.S. economy have continued to deteriorate. The U.S. federal government has nationalized government-sponsored mortgage entities, Fannie Mae and Freddie Mac, and has taken other substantive actions to stabilize U.S. financial institutions and the capital markets. In response to these events, the Company has adjusted the timing of its strategic priorities by deferring further substantive activities on its pre-development pipeline and by focusing on maintaining the relative strength of its balance sheet and the liquidity necessary to fund its operations, including its active pipeline of

development projects under construction and its near-term debt maturities. Since the start of the third quarter of 2008, the Company has closed the sales of two apartment communities for total gross proceeds of approximately \$91,250 and has closed a \$184,683 secured portfolio financing with Freddie Mac. As a result, as of October 31, 2008, the Company had approximately \$597,000 of borrowing capacity under its combined \$630,000 unsecured revolving lines of credit and approximately \$110,000 of available cash equivalents. The status of the Company s asset sales, development and cost savings initiatives are discussed in further detail below.

### **Operations Overview**

The Company s operating results have benefited from generally improved fundamentals in the multifamily apartment market over the last several years, although the rate of growth began moderating in 2007 and has continued into 2008. This is evidenced by a decrease in the year over year rate of growth in same store operating revenues and property net operating income (NOI) which increased

-41-

#### **Table of Contents**

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

2.1% and 1.1%, respectively, for the nine months ended September 30, 2008, compared to 4.7% and 4.7%, respectively, for the full year of 2007. In the third quarter of 2008, the year over year rate of growth in same store operating revenues and NOI declined to 0.9% and 1.2%, respectively.

Recent events in the global capital markets discussed above have generated significant concerns relating to a substantial economic slowdown in the U.S., including signs of declining job growth and severe tightening in the credit markets. Historically, weaker economic conditions and declining job growth in the U.S. and in the Company s markets has led to deteriorating, even negative, revenue and NOI growth in the multifamily market. The overall tightening of the credit markets and current conditions in the global capital markets and the U.S. economy could also make it increasingly difficult for the Company to actively pursue sales of its assets currently held for sale and will continue to adversely impact the Company s ability to obtain joint venture or other financing for its development projects while these conditions persist.

The multifamily market is also being impacted by a slowdown in the overall U.S. housing market, attributable in part to continued concerns relating to the impact of rising mortgage delinquencies, tighter credit markets and a rising (shadow) supply of for-sale multifamily product entering the rental market. Based on the above factors, the Company is forecasting a decline in same store community revenues and NOI for the fourth quarter of 2008, as compared to 2007, and as more fully discussed in the Outlook section below. If the U.S. economy has entered into a recession, the Company believes that apartment fundamentals will be adversely affected.

The Company s operating results for the nine months ended September 30, 2008 also reflect approximately \$2,591 of severance charges related to the elimination of 40 property management, landscaping, corporate and development employment positions as of September 30, 2008, and certain other positions though attrition. These charges are consistent with the Company s objective to reduce overhead expenses, and the Company currently expects that the elimination of these positions will reduce overhead costs prospectively on an annual basis by approximately \$4 million. There can be no assurance that the Company will not recognize additional severance charges in future periods or that the anticipated overhead savings will be achieved.

The Company has been active over the past several years in repositioning its real estate portfolio and building its development and value creation capabilities centered upon its Southeast, Southwest and Mid-Atlantic regions. During this time, the Company has been a net seller of apartment assets in an effort to exploit opportunities to harvest value and recycle capital through the sale of non-core assets that no longer meet the Company s growth objectives. The Company s asset sales program has been consistent with its strategy of reducing its concentration in Atlanta, Georgia and Dallas, Texas, building critical mass in fewer markets and leveraging the Post® brand in order to improve operating efficiencies. The Company has redeployed capital raised from its asset sales to strengthen its balance sheet, by reducing high-coupon preferred equity and debt, and by reinvesting in assets that the Company believes demonstrate better growth potential. In this regard, the Company disposed of 807 apartment units in 2007 and 887 units in 2008 through October for aggregate gross proceeds of approximately \$91,800 and \$111,100, respectively. In 2007, the Company also transferred three communities, containing 1,202 apartment units, to a newly formed unconsolidated entity, in which the Company retained a 25% interest. The 75% interest in these communities effectively sold to the institutional partner generated gross proceeds of approximately \$136,200.

Currently, the Company continues to market for sale six other apartment communities. The communities, comprising

1,871 apartment units, include three communities located in Atlanta, Georgia, one community located in the northern Virginia submarket of greater Washington, D.C., and the Company s only two communities located in New York City. The Company currently expects to use net proceeds to fund its committed investments, repay debt, pay potential special dividends, if necessary, or possibly to repurchase shares of its stock. Gross proceeds that may potentially be realized by the Company from the sales of these six communities are currently expected to be approximately \$360,000, although current conditions in the global capital markets and the U.S. economy discussed above may adversely affect the Company s ability to sell assets, making it difficult for potential buyers to obtain financing at attractive terms or at all. As a result, there can be no assurance that the potential gross proceeds will be realized by the

Company, used for the purposes intended or that these assets will be sold.

As more fully described in Current Development Activity later in this Item 2, in the second quarter of 2008, the Company made a decision to defer further activities on four of its development projects and to abandon the pursuit of certain other development projects in light of difficult market conditions. The total projected development costs of these projects totaled more than \$430,000. As a result, the Company recognized impairment charges for the nine months ended September 30, 2008 of \$28,947 to write down these four projects to fair market value and to write off pursuit costs on abandoned projects.

-42-

#### **Table of Contents**

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

In response to current conditions in the global capital markets and the U.S. economy discussed above, the Company also deferred substantive activities in the third quarter on its remaining pre-development pipeline totaling six projects. The total projected development costs of these projects totaled approximately \$380,000. At present, management believes that the timing of future development starts will depend largely on the stabilization of capital market conditions and the U.S. economy, which it believes will influence conditions in employment and the local real estate markets, the Company s ability to generate asset sales proceeds and its ability to attract potential construction loan financing and joint venture equity to fund future development. Until such time as substantive development activities re-commence or certain land positions are sold, the Company expects that operating results will be adversely impacted by costs of carrying land held for future development or sale.

As of September 30, 2008, the Company's aggregate pipeline of development projects under construction totaled approximately \$541,500 (including the Company's share, net of joint venture partner interests, of \$507,200). As of the same date, approximately \$265,800 of estimated construction costs remained to be funded by the Company (or approximately \$219,000, excluding committed construction loan financing and escrow deposits held by the construction lender). The Company expects to fund future estimated construction expenditures primarily by utilizing available cash equivalents, totaling approximately \$110,000, and borrowing capacity under its unsecured revolving lines of credit totaling approximately \$597,000 as of October 31, 2008.

Based on the factors discussed above, there can be no assurance that projects in pre-development will commence construction in the future or at all or that actual development costs will approximate estimated costs. Should the Company further change its expectations regarding the timing and projected undiscounted future cash flows expected from projects in pre-development or land held for future development, the Company may be required to recognize additional impairment losses in future periods. Should the Company change its current estimates of the fair value of assets held for sale to below their carrying values, the Company may also be required to recognize additional impairment losses in future periods.

In early 2005, the Company entered the for-sale condominium housing market to exploit the strategic opportunity for Post to serve those consumers who are choosing to own, rather than rent, their home. In total, the Company has converted five apartment communities since 2005, initially consisting of 731 units (including one held in a joint venture), into for-sale condominium homes. As of the end of the third quarter of 2008, three of these condominium conversion projects were sold out. The other two projects, containing a total of 349 units, had on average closed the sales of approximately 76.2% of their total units as of October 27, 2008. Beginning in the second quarter of 2007, the Company also began closing condominium homes at two of its newly developed for-sale condominium projects, containing 230 homes. As of October 27, 2008, the Company had on average closed the sales of approximately 81.7% of the total units at these two communities. The Company expects closings at these communities to continue, although slowly, through the fourth quarter of 2008 and into 2009. Beginning in 2007 and continuing presently, there has been a softening in the condominium and single family housing markets due to increasing supply, weak consumer confidence, tighter credit markets for home purchasers, which the Company believes has negatively impacted the ability of prospective condominium buyers to qualify for mortgage financing, and a significant slow down in the residential housing market in the U.S. Further, as a result of the turmoil in the global capital markets and a slowdown in the U.S. economy discussed above, the for-sale housing markets are likely to continue to be weak and may even deteriorate further. As a result, condominium closings are likely to be slow at these communities for the remainder of 2008 and into 2009.

The Company implemented reduced pricing programs in 2008 in an effort to reduce its unsold condominium inventory at its four completed projects. These reduced pricing programs have generally resulted in lower condominium profits in 2008 compared to prior years. There can be no assurance of the amount or pace of future for-sale condominium sales and closings. As discussed in Note 1 to the consolidated financial statement contained herein, the Company uses the relative sales value method to allocate costs and recognize profits from condominium projects. This method requires the Company to estimate its total condominium profits costs and profits each period.

Should the Company further adjust its estimates regarding costs and profits expected to be realized from its condominium projects in future periods, the Company may recognize additional losses in subsequent periods to reduce estimated profits previously recorded or may recognize impairment losses if the carrying value of these assets is not deemed recoverable.

The Company s expansion into for-sale condominium housing exposes the Company to additional risks and challenges, which if they materialize, could have an adverse impact on the Company s business, results of operations and financial condition. As of September 30, 2008, the Company had approximately \$232,100 of total estimated capital cost (based on book value and including the Company s investment in unconsolidated entities) committed to its for-sale condominium conversion and ground-up development projects, including the Company s share of projected development costs expected to be funded relating to for-sale projects currently under construction and held for sale.

See Risk Factors in the Company s Form 10-K, as amended, for the year ended December 31, 2007 (the Form 10-K) and in Item 1A of this Form 10-Q for a discussion of these and other Company risk factors.

The following discussion should be read in conjunction with the selected financial data and with all of the accompanying consolidated financial statements appearing elsewhere in this report. This discussion is combined for the Company and the Operating Partnership as

-43-

#### **Table of Contents**

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

their results of operations and financial condition are substantially the same except for the effect of the 0.7% weighted average common minority interest in the Operating Partnership. See the summary financial information in the section below titled, Results of Operations.

### **Disclosure Regarding Forward-Looking Statements**

Certain statements made in this report, and other written or oral statements made by or on behalf of the Company, may constitute forward-looking statements within the meaning of the federal securities laws. In addition, the Company, or the executive officers on the Company s behalf, may from time to time make forward-looking statements in reports and other documents the Company files with the SEC or in connection with oral statements made to the press, potential investors or others. Statements regarding future events and developments and the Company s future performance, as well as management s expectations, beliefs, plans, estimates or projections relating to the future, are forward-looking statements within the meaning of these laws. Forward-looking statements include statements proceeded by, followed by or that include the words believes, expects, anticipates, plans, expressions. Examples of such statements in this report include expectations with respect to the Company s strategies to enhance shareholder value, the Company s anticipated performance for the remainder of 2008 (including the Company s assumptions for such performance and expected levels of costs and expenses to be incurred in 2008), anticipated apartment community sales in 2008 (including estimated proceeds, estimated gains on sales and the use of proceeds from such sales), anticipated conversion of apartment communities into condominium homes, development of new for-sale condominium housing and the related sales of the for-sale condominium homes, anticipated future acquisition and development activities (including projected costs, timing and anticipated potential sources of financing), anticipated costs and timing to remediate and improve apartment communities with stucco and EIFS exteriors, accounting recognition and measurement of guarantees, anticipated refinancing and other new financing needs, the anticipated dividend level in 2008, the Company s ability to meet new construction, development and other long-term liquidity requirements, expected overhead and severance expenses, its ability to execute future asset sales, expected impact that a resolution of any legal proceeding may have on the Company, anticipated impact of a U.S. recession on the Company, the Company s ability under its credit facilities to execute the remainder of its 2008 business plan and to meet its short term liquidity requirements and expected enhancement in value of the Company s properties currently in rehabilitation. Forward-looking statements are only predictions and are not guarantees of performance. These statements are based on beliefs and assumptions of the Company s management, which in turn are based on currently available information. Important assumptions relating to the forward-looking statements include, among others, assumptions regarding the market for the Company s apartment communities, demand for apartments in the markets in which it operates competitive conditions and general economic conditions. These assumptions could prove inaccurate. The forward-looking statements also involve risks and uncertainties, which could cause actual results to differ materially from those contained in any forward-looking statement. Many of these factors are beyond the Company s ability to control or predict. Such factors include, but are not limited to, the following:

The success of the Company s business strategies described on pages 2 to 3 of the Form 10-K and those discussed under Conclusion of Strategic Process and Strategies to Enhance Shareholder Value in this Management Discussion and Analysis of Financial Condition and Results of Operations;

Future local and national economic conditions, including changes in job growth, interest rates, the availability of mortgage and other financing and related factors;

Uncertainties associated with the global capital markets, including the continued availability of traditional sources of capital and liquidity and related factors;

Demand for apartments in the Company s markets and the effect on occupancy and rental rates;

The impact of competition on the Company s business, including competition for residents in the Company s apartment communities and buyers of the Company s for-sale condominium homes and development locations; The uncertainties associated with the Company s real estate development, including actual costs exceeding the Company s budgets or development periods exceeding expectations;

Uncertainties associated with the timing and amount of apartment community sales, the market for such sales and the resulting gains/losses associated with such sales;

The Company s ability to enter into new joint ventures and the availability of equity financing from traditional real estate investors to fund development activities;

The Company s ability to obtain construction loan financing to fund development activities;

Uncertainties associated with the Company s condominium conversion and for-sale housing business, including the timing and volume of condominium sales;

Uncertainties associated with loss of personnel in connection with the Company s reduction of corporate and property development and management overhead;

Conditions affecting ownership of residential real estate and general conditions in the multi-family residential real estate market;

Uncertainties associated with environmental and other regulatory matters;

The impact of the Company s ongoing litigation with the Equal Rights Center regarding the Americans with Disabilities Act and the Fair Housing Act (including any award of compensatory or punitive damages or injunctive relief requiring the Company to

-44-

#### **Table of Contents**

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

retrofit apartments or public use areas or prohibiting the sale of apartment communities or condominium units) as well as the impact of other litigation;

The effects of changes in accounting policies and other regulatory matters detailed in the Company s filings with the Securities and Exchange Commission and uncertainties of litigation;

The Company s ability to continue to qualify as a REIT under the Internal Revenue Code; and

Other factors, including the risk factors discussed in Item 1A of the Form 10-K and Item 1A of this Form 10-Q. Management believes these forward-looking statements are reasonable; however, undue reliance should not be placed on any forward-looking statements, which are based on current expectations. Further, forward-looking statements speak only as of the date they are made, and management undertakes no obligation to update publicly any of them in light of new information or future events.

## **Critical Accounting Policies and New Accounting Pronouncements**

In the preparation of financial statements and in the determination of Company operating performance, the Company utilizes certain significant accounting policies. The Company s significant accounting policies are included in the notes to the Company s consolidated financial statements included in the Company s Annual Report on Form 10-K, as amended, for the year ended December 31, 2007. The Company s critical accounting policies are those that require application of management s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain and may change in subsequent periods. For a complete description of the Company s critical accounting policies, please refer to pages 28 and 29 of the Form 10-K. There were no significant changes to the Company s critical accounting policies and estimates during the nine months ended September 30, 2008. The discussion below addresses the implementation and impact of recently issued and adopted accounting pronouncements with an impact on the Company for the nine months ended September 30, 2008 or that may have an impact on future reported results.

SFAS No. 157, Fair Value Measurements, was issued in September 2006. SFAS No. 157 provides a definition of fair value and establishes a framework for measuring fair value. SFAS No. 157 clarified the definition of fair value in an effort to eliminate inconsistencies in the application of fair value under generally accepted accounting principles. Additional disclosure focusing on the methods used to determine fair value is also required. The Company adopted SFAS No. 157 on January 1, 2008, specifically related to the valuation of the Company s derivative instrument at fair value and the Company s impairment valuation analysis related to real estate assets. The valuations were made using observable and unobservable market data for similar instruments and assets.

SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115, was issued in February 2007. SFAS No. 159 gives the Company the irrevocable option to carry most financial assets and liabilities at fair value, with changes in fair value recognized in earnings. The Company adopted SFAS No. 159 on January 1, 2008, and the adoption did not have a material impact on the Company s financial position and results of operations. The Company did not elect to record any of its financial assets and liabilities at fair value in 2008 that were not recorded as such under existing accounting pronouncements. SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, was issued in December 2007. SFAS No. 160 requires all entities to report noncontrolling (minority) interests in subsidiaries as equity in the consolidated financial statements. SFAS No. 160 is effective for the Company on January 1, 2009. The Company is currently evaluating the potential impact of SFAS No. 160 on the Company s financial position and results of operations. SFAS No. 141R, Business Combinations, was issued in December 2007. SFAS No. 141R will replace SFAS No. 141 on the date it becomes effective. SFAS No. 141R will require 1) acquirers to recognize all of the assets acquired and liabilities assumed in a business combination at fair value, 2) that the acquisition date be used to determine fair value for all assets acquired and all liabilities assumed, and 3) enhanced disclosures for the acquirer surrounding the financial effects of the business combination. The provisions of SFAS 141R will lead to the expensing of acquisition related transaction costs and the potential recognition of acquisition related contingencies. SFAS No. 141R is effective for the Company on January 1, 2009. The Company is currently evaluating the potential impact of SFAS No. 141R on

-45-

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

### **Results of Operations**

The following discussion of results of operations should be read in conjunction with the consolidated statements of operations and the community operations/segment performance information included below.

The Company s revenues and earnings are generated primarily from the operation of its apartment communities. For purposes of evaluating comparative operating performance, the Company categorizes its operating communities based on the period each community reaches stabilized occupancy. The Company generally considers a development community to have achieved stabilized occupancy on the earlier to occur of (1) attainment of 95% physical occupancy on the first day of any month or (2) one year after completion of construction.

At September 30, 2008, the Company s portfolio of operating apartment communities, excluding five communities held in unconsolidated entities consisted of the following: (1) 36 communities that were completed and stabilized for all of the current and prior year, (2) two communities that achieved full stabilization during 2007, (3) six communities and an additional phase of one community under rehabilitation programs or in lease-up, (4) one community that was acquired in 2007 and (5) portions of two communities that are being converted into condominiums that are reflected in continuing operations. These community totals exclude three communities under development (not currently in lease-up) and the operations of seven apartment communities classified in discontinued operations.

In order to evaluate the operating performance of its communities for the comparative years listed below, the Company has presented financial information which summarizes the rental and other property revenues, property operating and maintenance expenses (excluding depreciation and amortization) and net operating income on a comparative basis for all of its operating communities and for its stabilized operating communities. Net operating income is a supplemental non-GAAP financial measure. The Company believes that the line on the Company s consolidated statement of operations entitled net income is the most directly comparable GAAP measure to net operating income. A reconciliation of net operating income to GAAP net income is included below. The Company believes that net operating income is an important supplemental measure of operating performance for a REIT s operating real estate because it provides a measure of the core operations, rather than factoring in depreciation and amortization, financing costs and general and administrative expenses. This measure is particularly useful, in the opinion of the Company, in evaluating the performance of geographic operations, operating segment groupings and individual properties. Additionally, the Company believes that net operating income, as defined, is a widely accepted measure of comparative operating performance in the real estate investment community.

-46-

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

## All Operating Communities

The operating performance and capital expenditures from continuing operations for all of the Company s apartment communities, condominium conversion communities included in continuing operations, and other commercial properties summarized by segment for the three and nine months ended September 30, 2008 and 2007 is summarized as follows:

	Three months ended September 30,		07	Nine months ended September 30,		
	2008	2007	% Change	2008	2007	% Change
Rental and other property revenues Fully stabilized			S			J
communities (1) Communities stabilized	\$ 52,037	\$ 51,588	0.9%	\$ 154,555	\$ 151,377	2.1%
during 2007 (2) Development, rehabilitation and lease-up	2,749	2,261	21.6%	7,967	5,094	56.4%
communities Condominium conversion	5,067	4,103	23.5%	13,905	11,901	16.8%
and other communities (3) Acquired communities (4) Other property segments	160 1,363	1,625 830	(90.2)% 64.2%	549 4,040	8,409 830	(93.5)% 386.7%
(5)	6,206	5,832	6.4%	18,421	17,216	7.0%
	67,582	66,239	2.0%	199,437	194,827	2.4%
Property operating and maintenance expenses (excluding depreciation and amortization) Fully stabilized						
communities (1) Communities stabilized	20,848	20,776	0.3%	62,452	60,308	3.6%
during 2007 (2) Development, rehabilitation and lease-up	1,033	971	6.4%	3,200	3,010	6.3%
communities Condominium conversion	3,029	2,021	49.9%	8,342	5,909	41.2%
and other communities (3) Acquired communities (4) Other property segments, including corporate	64 582	774 357	(91.7)% 63.0%	216 1,875	3,703 357	(94.2)% 425.2%
management expenses (6)	6,989	7,270	(3.9)%	22,472	22,498	(0.1)%

	32,545	32,169	1.2%	98,557	95,785	2.9%
Property net operating income (7)	\$ 35,037	\$ 34,070	2.8%	\$ 100,880	\$ 99,042	1.9%
Capital expenditures (8)(9) Annually recurring: Carpet Other	\$ 800 1,691	\$ 538 1,627	48.7% 3.9%	\$ 2,072 5,192	\$ 2,181 4,884	(5.0)% 6.3%
Total	\$ 2,491	\$ 2,165	15.1%	\$ 7,264	\$ 7,065	2.8%
Periodically recurring	\$ 1,768	\$ 1,670	5.9%	\$ 4,968	\$ 5,397	(7.9)%
Average apartment units in service	16,193	16,235	(0.3)%	16,105	16,246	(0.9)%

- (1) Communities which reached stabilization prior to January 1, 2007.
- (2) Communities which reached stabilization in 2007.
- (3) Portions of existing apartment communities being converted into condominiums that are reflected in continuing operations under SFAS No. 144 and communities converted to joint venture ownership in 2007.
- (4) Communities acquired

subsequent to January 1, 2007.

(5) Other property segment revenues include revenues from commercial properties, from furnished apartment rentals above the unfurnished rental rates and any property revenue not directly related to property operations. Other property segment revenues exclude other corporate revenues of \$261 and \$171 for the three months ended and \$735 and \$416 for the nine months ended September 30, 2008 and 2007,

(6) Other expenses includes certain indirect central office operating expenses related to management, grounds maintenance, and costs associated with commercial properties and furnished apartment

respectively.

rentals.

(7) A reconciliation of property net operating income to GAAP net income is detailed below.

-47-

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

	Three mor	ber 30,	Septem	Nine months ended September 30,	
Total same atom NOI	2008	2007	2008	2007	
Total same store NOI	\$ 31,189	\$ 30,812	\$ 92,103	\$ 91,069	
Property NOI from other operating segments	3,848	3,258	8,777	7,973	
Consolidated property NOI	35,037	34,070	100,880	99,042	
Add (subtract):					
Interest income	96	189	367	652	
Other revenues	261	171	735	416	
Minority interest in consolidated property partnerships	52	(452)	113	(1,146)	
Depreciation	(14,979)	(14,522)	(43,628)	(43,248)	
Interest expense	(11,471)	(10,658)	(31,739)	(32,566)	
Amortization of deferred financing costs	(869)	(828)	(2,579)	(2,469)	
General and administrative	(4,461)	(4,761)	(15,265)	(16,168)	
Investment and development	(1,834)	(2,007)	(4,648)	(5,512)	
Strategic review costs			(8,161)		
Impairment, severance and other charges	(5,002)		(34,302)		
Gains on sales of real estate assets, net	476	5,061	2,227	71,506	
Equity in income of unconsolidated real estate entities	260	402	1,081	1,216	
Other income (expense), net	534	(262)	426	(784)	
Minority interest of common unitholders	14	(41)	298	(923)	
Income (loss) from continuing operations	(1,886)	6,362	(34,195)	70,016	
Income from discontinued operations	28,962	4,687	38,894	29,441	
Net income	\$ 27,076	\$ 11,049	\$ 4,699	\$ 99,457	

- (8) In addition to those expenses which relate to property operations, the Company incurs annually recurring and periodically recurring capital expenditures relating to acquiring and developing new assets, materially enhancing the value of an existing asset, or substantially extending the useful life of an existing asset, all of which are capitalized. Annually recurring capital expenditures are those that are generally expected to be incurred on an annual basis. Periodically recurring capital expenditures are those that generally occur less frequently than on an annual basis.
- (9) A reconciliation of property capital expenditures from continuing operations to total annually recurring and periodically recurring capital expenditures as presented in the consolidated statements of cash flows under GAAP is detailed below.

Three months ended		Nine mon	ths ended	
September 30,		September 30,		
2008	2007	2008	2007	

#### Annually recurring capital expenditures

Continuing operations Discontinued operations	\$ 2,491 462	\$ 2,165 570	\$ 7,264 1,328	\$ 7,065 1,750
Total annually recurring capital expenditures per statements of cash flows	\$ 2,953	\$ 2,735	\$ 8,592	\$ 8,815
Periodically recurring capital expenditures Continuing operations Discontinued operations	\$ 1,768 15	\$ 1,670 86	\$ 4,968 146	\$ 5,397 226
Total periodically recurring capital expenditures per statements of cash flows	\$ 1,783	\$ 1,756	\$ 5,114	\$ 5,623
				-48-

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

### Fully Stabilized (Same Store) Communities

The Company defines fully stabilized communities as those which have reached stabilization prior to the beginning of the previous year, adjusted by communities sold and classified as held for sale and communities under rehabilitation. For the 2008 to 2007 comparison, fully stabilized communities are defined as those communities which reached stabilization prior to January 1, 2007. This portfolio consisted of 36 communities with 13,693 units, including 10 communities with 4,243 units (31.0%) located in Atlanta, Georgia, 10 communities with 3,095 units (22.6%) located in Dallas, Texas, four communities with 1,700 units (12.4%) located in the greater Washington, DC area, three communities with 1,877 units (13.7%) located in Tampa, Florida, four communities with 1,388 units (10.1%) located in Charlotte, North Carolina and five communities with 1,390 units (10.2%) located in other markets. The operating performance and capital expenditures of these communities are summarized as follows:

	Three months ended September 30,				Nine months ended September 30,					
		2008		2007	% Change		2008		2007	% Change
Rental and other revenues Property operating and maintenance expenses (excluding depreciation and amortization)		52,037 20,848		51,588	0.9%	\$	154,555 62,452	\$	151,377 60,308	2.1%
·		20,040		20,770	0.3 /0		02,432		00,308	3.070
Same store net operating income (1)	\$	31,189	\$	30,812	1.2%	\$	92,103	\$	91,069	1.1%
Capital expenditures (2) Annually recurring: Carpet Other	\$	759 1,320	\$	756 1,023	0.4% 29.0%	\$	1,913 3,953	\$	1,945 3,284	(1.6)% 20.4%
Total annually recurring Periodically recurring		2,079 1,562		1,779 856	16.9% 82.5%		5,866 4,375		5,229 1,992	12.2% 119.6%
Total capital expenditures (A)	\$	3,641	\$	2,635	38.2%	\$	10,241	\$	7,221	41.8%
Total capital expenditures per unit (A ÷ 13,693 units)	\$	266	\$	192	38.5%	\$	748	\$	527	41.9%
Average economic occupancy (3)		95.3%		95.3%	0.0%		94.5%		94.5%	0.0%
Average monthly rental rate per unit (4)		1,244	\$	1,232	1.0%	\$	1,244	\$	1,219	2.1%

(1) Net operating income of stabilized communities is a supplemental non-GAAP financial measure. See page 48 for a reconciliation of net operating income for stabilized communities to GAAP net income.

-49-

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

(2) A reconciliation of these segment components of property capital expenditures to total annually recurring and periodically recurring capital expenditures as presented in the consolidated statements of cash flows prepared under GAAP detailed below.

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
Annually recurring capital expenditures by operating				
segment Fully stabilized	\$ 2,079	\$ 1,779	\$ 5,866	\$ 5,229
Communities stabilized during 2007	30	19	151	42
Development, rehabilitation and lease-up	327	217	982	878
Condominium conversion and other		57		672
Acquired	26	4	93	4
Other segments	491	659	1,500	1,990
Total annually recurring capital expenditures per statements				
of cash flows	\$ 2,953	\$ 2,735	\$ 8,592	\$ 8,815
Periodically recurring capital expenditures by operating				
segment Fully stabilized	\$ 1,562	\$ 856	\$ 4,375	\$ 1,992
Communities stabilized during 2007	81	363	98	2,337
Development, rehabilitation and lease-up	10	132	104	405
Condominium conversion and other		192		418
Acquired	4		39	
Other segments	126	213	498	471
Total periodically recurring capital expenditures per				
statements of cash flows	\$ 1,783	\$ 1,756	\$ 5,114	\$ 5,623

The Company uses same store annually recurring and periodically recurring capital expenditures as cash flow measures. Same store annually recurring and periodically recurring capital expenditures are supplemental non-GAAP financial measures. The Company believes that same store annually recurring and periodically recurring capital expenditures are important indicators of the costs incurred by the Company in maintaining same store communities. The corresponding GAAP measures include information with respect to the Company s other operating segments consisting of communities stabilized in the prior year, development, rehabilitation and lease-up communities, condominium conversion communities, acquired communities, held for sale communities and sold communities in addition to same store information. Therefore, the Company believes that the Company s presentation of same store annually recurring and periodically recurring capital expenditures is necessary to demonstrate same store replacement costs over time. The Company believes that the most directly comparable GAAP measure to same store annually recurring and periodically recurring capital expenditures are the lines on the Company s consolidated statements of cash flows entitled annually recurring capital expenditures and periodically recurring capital expenditures.

(3) Average economic occupancy is defined as gross potential rent less vacancy losses, model expenses and bad debt expenses divided by gross potential rent for the period, expressed as a percentage. Gross potential rent is defined

as the sum of the gross actual rental rates for leased units and the anticipated rental rates for unoccupied units. The calculation of average economic occupancy does not include a deduction for net concessions and employee discounts. Average economic occupancy, including these amounts, would have been 94.4% and 94.5% for the three months ended and 93.6% and 93.7% for the nine months ended September 30, 2008 and 2007, respectively. For the three months ended September 30, 2008 and 2007, net concessions were \$301 and \$232, respectively, and employee discounts were \$140 and \$156, respectively. For the nine months ended September 30, 2008 and 2007, net concessions were \$908 and \$659, respectively, and employee discounts were \$426 and \$465, respectively.

(4) Average monthly rental rate is defined as the average of the gross actual rental rates for leased units and the average of the anticipated rental rates for unoccupied units, divided by total units.

Comparison of Three Months Ended September 30, 2008 to Three Months Ended September 30, 2007

The Operating Partnership reported net income available to common unitholders of \$25,365 for the three months ended September 30, 2008 compared to \$9,247 for the three months ended September 30, 2007. The Company reported net income available to common shareholders of \$25,167 for the three months ended September 30, 2008 compared to \$9,140 for the three months ended September 30, 2007. As discussed below, the increase between periods primarily reflects gains on the sale of an apartment community in 2008, partially offset by severance charges of \$2,238 and losses associated with hurricane damage of \$2,764 in 2008.

Rental and other revenues from property operations increased \$1,343 or 2.0% from 2007 to 2008 primarily due to increased revenues from the Company s fully stabilized communities of \$449 or 0.9%, increased revenues from communities that achieved full stabilization in 2007 of \$488 or 21.6%, increased revenues from development, rehabilitation and lease-up communities of \$964 or 23.5% and increased revenues from acquired communities of \$533, offset by reduced revenues from condominium conversion and other communities of \$1,465 or 90.2%. The moderate revenue increase from fully stabilized communities of \$449 is discussed more fully below. The revenue increase from communities that achieved full stabilization in 2007 reflects two communities that were fully

-50-

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

stabilized for the third quarter of 2008 compared to the communities being in lease up and under rehabilitation in 2007. The revenue increase from development, rehabilitation and lease-up communities primarily reflects the lease-up of two development communities and one community expansion in 2008. The revenue increase from acquired communities reflects the Company s acquisition of one community in late July 2007. The revenue decrease from condominium conversion and other communities was due primarily to the transfer and sale of a 75% interest in one community to an unconsolidated entity in December 2007 and to a lesser extent the reduction of leased units at condominium conversion communities as units were vacated for conversion and sale throughout 2008 and 2007. Property operating and maintenance expenses (exclusive of depreciation and amortization) increased \$376 or 1.2% from 2007 to 2008 primarily due to increases from development, rehabilitation and lease-up communities of \$1,008 or 49.9% and from acquisition communities of \$225 or 63.0%, offset by reduced expenses from condominium conversion and other communities of \$710 or 91.7%. The moderate expense increase from stabilized communities of \$72 is discussed below. The expense increase from development, rehabilitation and lease-up communities reflects the lease-up of two communities and one community expansion in late 2007 and early 2008. The expense increase from acquisition communities reflects a full quarter of expenses in 2008 from the community acquired in July 2007. The expense decrease from condominium conversion and other communities primarily reflects the reduced expenses from the transfer and sale of a 75% interest in one community to an unconsolidated entity in December 2007. For the three months ended September 30, 2008, gains on sales of real estate assets from condominium sales activities in continuing operations represented net gains of \$476 compared to net gains of \$5,061 for the three months ended September 30, 2007. There were no condominium gains included in discontinued operations for the three months ended September 30, 2008 compared to condominium gains in discontinued operations of \$311 for the three months ended September 30, 2007. The decrease in aggregate condominium gains between periods primarily reflects the sales of 18 units at newly developed communities in 2008 compared to 56 units in 2007. Unit sales at condominium conversion communities also decreased from 27 sales in 2007 to 12 in 2008. Additionally, the decrease in condominium profits between periods reflects lower revenue and profit margin expectations in 2008. Lower revenues and profit margins resulted primarily from the slower residential housing market in 2008 resulting from tighter credit markets, an over supply of condominium units and softening general economic conditions. The Company expects profits from condominium sales activities to continue at a slow pace for the fourth quarter of 2008 as the backlog of condominiums under contract continues to be low and due to the further tightening of credit market conditions in an already slow for-sale housing market as well as a significant expected decline in overall U.S. economic activity. See the Outlook section below for a discussion of expected condominium sale closings at the Company s condominium communities.

Depreciation expense increased \$457 or 3.1% from 2007 to 2008 primarily due to an increase in depreciation of \$730 related to development and lease-up communities as apartment units were placed in service in late 2007 and early 2008 offset by decreased depreciation of \$215 between periods resulting from the contribution of one community into an unconsolidated entity in late 2007, and decreased depreciation of \$232 between periods related to one community acquired in 2007 due to the amortization of acquired lease intangible assets that became fully amortized in early 2008. General and administrative expenses decreased \$300, or 6.3%, from 2007 to 2008 primarily due reduced executive incentive compensation accruals and reduced accruals for certain employee award programs that were eliminated as part of the Company s initiative to reduce expenses offset somewhat by increases in the Company s variable compensation costs due to the timing of changes in the Company s stock price between years. In addition, corporate governance expenses were somewhat lower in 2008 primarily due to the timing of the expenses between periods. Investment and development expenses decreased \$173 or 8.6% from 2007 to 2008. In 2008, development personnel and other costs decreased \$190 over 2007 due to a modest workforce reduction as well as a reduction in incentive compensation in the third quarter of 2008. The capitalization of development personnel remained essentially flat between periods, reflecting the completion of projects started in prior years and the lack of new starts in 2008. Due to current economic conditions and tight capital markets, the Company does not anticipate the start of new development

projects in the near term. In the absence of further cost reductions, the lack of new starts will result in lower capitalized costs to development projects and higher net investment and development expenses in future periods. Impairment, severance and other charges in 2008 included severance charges of \$2,238 associated with the elimination of certain property management, corporate and development positions in the third quarter of 2008. The severance charges resulted from decisions to reduce the Company s personnel costs after the conclusion of the strategic review process conducted in the first six months of 2008. The workforce reductions began in the second quarter of 2008. The Company may record additional severance charges in the fourth quarter of 2008 or in future periods, depending on market conditions and the Company s business plans. See note 8 to the consolidated financial statements for further discussion. Additionally, the Company recorded estimated casualty losses

-51-

#### **Table of Contents**

## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

of approximately \$2,764 in the third quarter of 2008, related to damage sustained at the Company s Houston, Texas properties from Hurricane Ike in September 2008. The Company currently estimates that these losses will be below its insured wind storm deductible.

Interest expense included in continuing operations increased \$813 or 7.6% from 2007 to 2008. The increased expense amounts between periods primarily reflects increased expense of approximately \$508 associated with the amortization of accumulated other comprehensive losses from hedging arrangements due to the ineffectiveness of the Company s interest rate swap arrangement in the third quarter of 2008. In addition, interest expense under the Company s taxable FNMA variable rate debt (the hedged debt) and associated swap arrangement increased approximately \$129 primarily due to the turmoil in short-term credit markets resulting from deteriorating global capital market conditions in the third quarter of 2008. Interest capitalization remained essentially flat between periods. Interest capitalization is expected to decrease in the fourth quarter of 2008 due to the cessation of interest capitalization on five pre-development projects that are no longer probable of starting in the near term. The Company expects interest expense in the fourth quarter of 2008 to be higher than the fourth quarter of 2007 due to the amortization discussed herein, the increased interest costs of the FNMA variable rate debt, the cessation of interest capitalization on five pre-development projects that are no longer probable of starting in the near term and the increased interest expense associated with a new secured, fixed rate borrowing that closed early in the fourth quarter of 2008. Interest expense included in discontinued operations decreased from \$2,565 in 2007 to \$1,776 in 2008 primarily due to interest expense associated with nine communities classified as held for sale or sold in 2008 compared to twelve communities classified as held for sale or sold in 2007.

Equity in income of unconsolidated real estate entities decreased \$142 or 35.3% from 2007 to 2008. The decrease was primarily due to increased interest expense at two of the unconsolidated entities that refinanced debt during the third quarter of 2008 at both higher principal amounts and higher interest rates.

Other income (expense), net in 2008 primarily related to non-cash income related to the mark-to-market of the Company s interest rate swap arrangement of \$663 due to the ineffectiveness of the interest rate swap arrangement during the third quarter of 2008. Other expenses in 2008 and 2007 related to estimated state franchise and other income taxes.

Annually recurring and periodically recurring capital expenditures from continuing operations increased \$424 or 11.1% from 2007 to 2008. The increase in annually recurring capital expenditures of \$326 primarily reflects an increase related to amenity and breezeway upgrades of \$98, appliance expenditures of \$107 as well as the general timing of expenditures between periods. The increase in periodically recurring capital expenditures of \$98 primarily reflects increased costs associated with the Company s resident design center program, of \$368 as well as capital expenditures for water penetration issues at one community of approximately \$674, offset by reduced expenditures associated with one community under rehabilitation in 2007 of \$282, one community contributed to an unconsolidated entity in late 2007 of \$192 as well as reduced access upgrade expenditures at several communities between years. The resident design center program offers certain residents selected unit enhancements (principally appliance upgrades, granite counter tops, closet organizers, wood flooring and wood blinds) in return for increased rental revenues. The resident design center program started in late 2007 with a more significant roll out in 2008. Capital expenditures related to this program are expected to continue for the remainder of 2008.

### Fully Stabilized Communities

Rental and other revenues increased \$449 or 0.9% from 2007 to 2008. This increase resulted from a 1.0% increase in the average monthly rental rate per apartment unit. This increase in average rental rates resulted in a revenue increase of approximately \$474 between years. Average economic occupancy levels remained relatively flat at 95.3% between years. The occupancy change between periods resulted in higher vacancy losses of \$12 in 2008. Other property revenues decreased \$12 due primarily to slightly higher net concessions between years of \$67 and lower leasing fees of \$115 offset by higher utility reimbursements of \$170. Overall, the revenue performance of the operating portfolio in the third quarter of 2008 reflected moderate, yet declining, market conditions (see Company Overview and Outlook

where discussed further). The Company continues to focus on maximizing rental rates in 2008 while also maintaining a rental rate structure that enables average occupancy rates to remain at mid-90% levels. See the Outlook section below for an additional discussion of trends for the fourth quarter of 2008.

Property operating and maintenance expenses (exclusive of depreciation and amortization) increased \$72 or 0.3% from 2007 to 2008. This increase was primarily due to increased property tax expenses of \$205 or 3.0% and increased utility expenses of \$266 or 9.3%, offset by decreased maintenance expenses of \$231 or 8.6% and decreased insurance expenses of \$208 or 18.0%. Property tax expenses increased due to increased accrual rates in 2008 resulting from actual and expected tax increases in 2008. Utility expenses increased due to generally higher utility rates and due to the expiration in early 2008 of a favorable pricing program in Texas. Maintenance expenses decreased due to the timing of the expenses, primarily painting, between years. For the full year of 2008, the Company expects exterior painting expenses to be somewhat higher compared to 2007. Insurance expenses decreased primarily due

-52-

#### **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

to lower property insurance costs resulting from lower property insurance rates on the renewal of the Company s polices in the second quarter of 2008.

## Comparison of Nine Months Ended September 30, 2008 to Nine Months Ended September 30, 2007

The Operating Partnership reported a net loss attributable to common unitholders of \$1,037 for the nine months ended September 30, 2008 compared to net income available to common unitholders of \$95,098 for the nine months ended September 30, 2007. The Company reported a net loss attributable to common shareholders of \$1,029 for the nine months ended September 30, 2008 compared to net income available to common shareholders of \$93,729 for the nine months ended September 30, 2007. As discussed below, the decrease between periods primarily reflects reduced gains on sales of apartment communities, in both continuing and discontinued operations, and land parcels of \$50,381 between years and strategic review, impairment, severance and other costs of \$42,463 in 2008.

Rental and other revenues from property operations increased \$4,610 or 2.4% from 2007 to 2008 primarily due to increased revenues from the Company s fully stabilized communities of \$3,178 or 2.1%, increased revenues of \$2,873 or 56.4% from communities that achieved full stabilization in 2007, increased revenue from development, rehabilitation and lease-up communities of \$2,004 or 16.8% and increased revenues from acquired communities of \$3,210, offset by reduced revenues from condominium conversion and other communities of \$7,860. The revenue increase from fully stabilized communities is discussed more fully below. The revenue increase from communities that achieved full stabilization in 2007 reflects two communities that were fully stabilized for 2008 compared to the communities being in lease up and under rehabilitation for 2007. The revenue increase from development, rehabilitation and lease-up communities reflects the lease-up of two communities and one community expansion in late 2007 and early 2008. The revenue increase from acquired communities reflects the Company s acquisition of one community in July 2007. The revenue decrease from condominium conversion and other communities was due primarily to the transfer and sale of a 75% interest in three communities to an unconsolidated entity in mid to late 2007 and to a lesser extent the reduction of leased units as units were vacated for conversion and sale throughout 2008 and 2007.

Property operating and maintenance expenses (exclusive of depreciation and amortization) increased \$2,772 or 2.9% from 2007 to 2008 primarily due to increases from fully stabilized communities of \$2,144 or 3.6%, from development, rehabilitation and lease-up communities of \$2,433 or 41.2% and from acquisition communities of \$1,518, offset by reduced expenses from condominium conversion and other communities of \$3,487 or 94.2%. The expense increase from stabilized communities is discussed below. The expense increase from development, rehabilitation and lease-up communities reflects the lease-up of two communities and one community expansion in late 2007 and early 2008. The expense increase from acquisition communities reflects nine months of expenses in 2008 from the community acquired in July 2007. The expense decrease from condominium conversion and other communities primarily reflects the reduced expenses from the transfer and sale of a 75% interest in three communities to an unconsolidated entity in mid to late 2007.

For the nine months ended September 30, 2008, gains on real estate assets in discontinued operations included a gain of \$25,831 from the sale of two apartment communities containing 393 apartment units. For the nine months ended September 30, 2007, gains on sales of real estate assets in continuing operations included a 75% proportionate gain of \$55,300 related to the transfer and sale of a 75% interest in two communities to an unconsolidated entity as well as \$3,938 from the sales of land sites. Gains on real estate assets in discontinued operations for the nine months ended September 30, 2007 included a gain of \$16,974 from the sale of one apartment community containing 182 apartment units. The Company may continue to be a seller of apartment communities in future periods depending on market conditions and consistent with its investment strategy of recycling investment capital to fund new investment activities and to provide additional cash liquidity, as discussed in the Liquidity and Capital Resources section below. The timing and amount of future gain recognition will fluctuate based on the size and individual age of apartment communities sold.

For the nine months ended September 30, 2008 and 2007, gains on sales of real estate assets from condominium sales activities represented net gains of \$2,227 and \$12,758, respectively. As discussed in the consolidated financial statements, net condominium gains of \$2,227 and \$12,268 in 2008 and 2007, respectively, were included in continuing operations. The decrease in aggregate condominium gains between periods primarily reflects the sales of 37 units at condominium conversion communities in 2008 compared to 83 in 2007, and 53 units sold in 2008 compared to 91 units sold in 2007 for newly developed communities. Additionally, the decrease in condominium profits between periods reflects lower revenue and profit margin expectations in 2008, including the negative impact of adjusting such expectations in the second and third quarters of 2008. Lower revenues and profit margins were driven primarily by the slowing residential housing market in 2008 resulting from tighter credit markets, an over supply of condominium units and softening general economic conditions. The Company expects gains (losses) on condominium sales activities to continue at a slow pace for the remainder of 2008 as the backlog of condominiums under contract continues to be low and due to a further tightening of credit market conditions in an already slow for-sale housing market as well as a significant expected decline in

-53-

#### **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

overall U.S. economic activity. See the Outlook section below for a discussion of expected condominium sale closings at the Company s condominium communities.

Depreciation expense increased \$380 or 0.9% from 2007 to 2008, primarily due to increased depreciation of \$1,094 related to development and lease-up communities as apartment units were placed in service in late 2007 and early 2008, increased depreciation of \$232 related to communities that stabilized in 2007 and \$902 related to one community acquired in 2007. These increases were partially offset by a reduction in depreciation expense of approximately \$466 between periods due to the acceleration of depreciation related to the retirement of six apartment units and certain enclosed garages at a Florida community in order to accommodate an expansion of the community in 2007, reduced depreciation of \$1,155 resulting from the contribution of three communities into an unconsolidated entity in mid to late 2007 and decreased depreciation of \$284 at commercial properties due to prior year accelerated depreciation of tenant improvements at certain properties resulting from early terminations.

General and administrative expenses decreased \$903, or 5.6%, from 2007 to 2008 primarily due to reduced corporate governance and legal expenses of \$499 due to the timing of expenses between years and due to generally lower corporate recurring legal costs during the Company s concluded strategic review process, reduced executive incentive compensation accruals and reduced accruals for certain employee award programs that were eliminated as part of the Company s initiative to reduce expenses.

Investment and development expenses decreased \$864 or 15.7% from 2007 and 2008. In 2008, the Company s development personnel and other costs increased \$962 over 2007, as the Company expanded its development pipeline in three regional markets. These cost increases were offset by \$1,826 of increased capitalization of development personnel to increasing development activity commencing in 2007 and continuing into 2008. In the absence of cost reductions, the lack of new starts will result in lower capitalized costs to development projects and higher net investment and development expenses in future periods.

Impairment, severance and other charges in 2008 included non-cash impairment charges of approximately \$28,947 attributable to the cessation of current development activities associated with four pre-development projects which were written down to their estimated fair market values, as well as the write off of capitalized pursuit costs associated with abandoned projects. Impairment, severance and other charges in 2008 also included severance charges of \$2,591 associated with the elimination of certain employment positions in the second and third quarters of 2008. The impairment and severance charges resulted from decisions to reduce the Company's development pipeline and personnel costs after an evaluation of its current pipeline in light of difficult market conditions and upon the conclusion of a strategic review process in the first six months of 2008. The Company could record additional severance charges in the fourth quarter of 2008 or in future periods depending on market conditions and the Company's business plans. See note 8 to the consolidated financial statements for further discussion. Additionally, the Company recorded estimated casualty losses of approximately \$2,764 in the third quarter of 2008, related to damage sustained at the Company's Houston, Texas properties from Hurricane Ike in September 2008. The Company currently estimates that these losses will be below its insured wind storm deductible.

Strategic review costs in 2008 of \$8,161 were a result of the Company s formal process to pursue a possible business combination or sale transaction. These costs generally consist of legal, financial and other costs. The Company s Board of Directors ended the process in June 2008 due to the increasingly difficult market environment as well as a lack of definitive proposals.

Interest expense included in continuing operations decreased \$827 or 2.5% from 2007 to 2008. The decreased expense amounts between periods primarily reflect increased interest capitalization on the Company s development projects of \$887 between periods. Interest capitalization is expected to decrease in the fourth quarter of 2008 due to the cessation of interest capitalization on five pre-development projects that are no longer probable of starting in the near term. Interest expense included in discontinued operations decreased from \$7,456 in 2007 to \$5,697 in 2008 primarily due to interest expense associated with nine communities classified as held for sale or sold in 2008 compared to twelve communities classified as held for sale or sold in 2007. The Company expects interest expense in the fourth quarter of

2008 to be higher than the fourth quarter of 2007 due to the amortization of an ineffective interest rate swap arrangement (see note 6 to the consolidated financial statements), the increased interest costs of the FNMA variable rate debt due to the volatility of the variable interest rate under this debt caused by current credit market conditions, the cessation of interest capitalization on five pre-development projects that are no longer probable of starting in the near term and the increased interest expense associated with a new secured, fixed rate borrowing that closed early in the fourth quarter of 2008.

Equity in income of unconsolidated real estate entities decreased \$135 or 11.1% from 2007 to 2008. The decrease was primarily due to increased interest expense at two of the unconsolidated entities that refinanced debt during the third quarter of 2008 at both a higher principal amounts and higher interest rates as well as by the cessation of earnings from the unconsolidated entity that was selling condominium conversion units in 2007.

-54-

#### **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

Other income (expense), net for 2008 primarily related to non-cash income related to the mark-to-market of the Company s interest rate swap arrangement of \$663 due to the ineffectiveness of the swap in the third quarter of 2008. Other expenses in 2008 and 2007 related to estimated state franchise and other income taxes. Franchise taxes are associated with margin-based taxes in Texas that were effective in 2007.

Annually recurring and periodically recurring capital expenditures from continuing operations decreased \$230 or 1.8% from 2007 to 2008. The increase in annually recurring capital expenditures of \$199 primarily reflects an increase in expenditures of \$322 primarily related to amenity and breezeway upgrades as well as generally higher appliance, landscape and pool upgrade expenditures due to the timing of such expenditures between years, partially offset by a decrease in expenditures at three communities that were contributed to an unconsolidated entity in mid to late 2007. The decrease in periodically recurring capital expenditures of \$429 primarily reflects decreased costs associated with non-revenue generating capital expenditures at one community in recurred in conjunction with the Company s rehabilitation of the community in 2007 (approximately \$2,240), reduced expenditures at three communities contributed to unconsolidated entities in 2007 of approximately \$418 and reduced expenditures for access upgrades at several communities between years. These decreases were offset by increased capital expenditures for resident design center costs of \$1,341 as well as capital expenditures for water penetration issues at one community of approximately \$1,371. The resident design center program offers certain residents selected unit enhancements (principally appliance upgrades, granite counter tops, closet organizers, wood flooring and wood blinds) in return for increased rental revenues. This program started in late 2007 with a more significant roll out in 2008. Capital expenditures related to this program are expected to continue for the remainder of 2008.

### Fully Stabilized Communities

Rental and other revenues increased \$3,178 or 2.1% from 2007 to 2008. This increase resulted from a 2.1% increase in the average monthly rental rate per apartment unit. The increase in average rental rates resulted in a revenue increase of approximately \$3,009 between years. Average economic occupancy remained relatively flat at 94.5% between periods. The occupancy change between periods resulted in higher vacancy losses of \$194 in 2008. Other property revenues increased \$363 due primarily to higher utility reimbursements offset by slightly higher net concessions between years of \$248. Overall, the revenue performance of the operating portfolio for the first nine months of 2008 reflected moderate, yet declining, market conditions (see Company Overview and Outlook where discussed further). Average occupancy levels have remained generally consistent between years. The Company continues to focus on maximizing rental rates in 2008 while also maintaining a rental rate structure that enables average occupancy rates to remain at mid-90% levels. See the Outlook section below for an additional discussion of trends for the fourth quarter of 2008.

Property operating and maintenance expenses (exclusive of depreciation and amortization) increased \$2,144 or 3.6% from 2007 to 2008. This increase was primarily due to increased property tax expenses of \$883 or 4.3%, increased maintenance expenses of \$487 or 6.9%, increased utility expenses of \$541 or 7.0% and increased personnel costs of \$302 or 2.4%. Property tax expenses increased due to increased accrual rates in 2008 resulting from actual and expected tax increases in 2008. Maintenance expenses increased primarily due to higher interior and exterior painting costs, partially due to the timing of the expenses between years. For the full year of 2008, the Company expects exterior painting expenses to be somewhat higher compared to 2007. Utility costs increased primarily due to generally higher utility rates and due to the expiration in early 2008 of a favorable pricing program in Texas. Personnel costs increased primarily due to annual salary increases effective in January each year.

### **Discontinued Operations**

In accordance with SFAS No. 144, the operating results and gains and losses on property sales of real estate assets designated as held for sale are included in discontinued operations in the consolidated statement of operations. For the nine months ended September 30, 2008, income from discontinued operations included the results of operations of one apartment community, containing 143 units, through its sale date in January 2008, one apartment community, containing 250 units, through its sale date in August 2008 and the results of operations of seven apartment

communities classified as held for sale in 2008. For the nine months ended September 30, 2007, income from discontinued operations included the results of operations of the seven apartment communities held for sale at September 30, 2008, the apartment communities sold in 2008 and a condominium conversion community and three apartment communities sold in 2007. The revenues and expenses of discontinued operations are summarized in note 2 to the consolidated financial statements. The gains on sales of real estate assets between periods reflect the timing and size of the communities and for-sale condominiums sold. For the three and nine months ended September 30, 2008, the Company recognized net gains of \$23,520 and \$25,831, respectively, from the sales of one apartment community in the first quarter of 2008 and another in the third quarter of 2008. For the nine months ended September 30, 2007, the Company recognized net gains of \$16,974 from the sale of one apartment community and net gains of \$179 from a condominium conversion community included in discontinued operations that sold out in the

-55-

#### **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

first quarter of 2007 and from a reduction of \$311 warranty accruals at a second conversion community. These gains are discussed in note 2 to the consolidated financial statements.

As discussed under Liquidity and Capital Resources, the Company expects to continue to market for sale real estate assets as part of its overall investment strategy and to provide additional liquidity for both development activities and operations. As such, the Company may continue to have additional assets classified as held for sale; however, the timing and amount of such asset sales and their impact on the aggregate revenues and expenses included in discontinued operations will vary from period to period. Additionally, should the Company change its expectations regarding the holding period for certain assets or decide to classify certain assets as held for sale, this could cause the Company to recognize impairment losses in future periods if the carrying value of these assets is not deemed recoverable.

#### Outlook

Statements made below may constitute forward-looking statements within the meaning of the federal securities laws, and are based on current apartment market and general economic conditions and litigation and other risks as outlined in the section titled Disclosure Regarding Forward-Looking Statements above.

The Company s outlook for the fourth quarter of 2008 is based on the expectation that apartment market fundamentals will begin to decline compared to 2007 and the first three quarters of 2008, as a result of declining job growth expectations and a significant slow down in overall U.S. economy. Additionally, the Company continues to expect increased rental competition from the rental of excess for-sale condominiums and single family inventories in some of its markets.

Rental and other revenues from fully stabilized communities are expected to decrease modestly in the fourth quarter of 2008, compared to the fourth quarter of 2007, driven by modest reductions in rental rates and occupancy levels. Operating expenses of fully stabilized communities are expected to increase in the fourth quarter of 2008, compared to 2007. Other than general inflationary increases, the Company expects property taxes to increase at higher rates. As a result, management expects fully stabilized community net operating income to decline moderately in the fourth quarter of 2008 compared to 2007. If the U.S. economy has entered into a recession and economic conditions worsen, rental revenues and net operating income could be adversely affected and reflect year over year declines. Management expects interest expense to increase in the fourth quarter of 2008, compared to 2007, generally due to lower interest capitalization resulting from deferral of substantive activities on its pre-development pipeline as well as secured debt issued in October 2008, the proceeds of which were partly invested in cash equivalents. Management also expects general and administrative expenses and property management expenses to be modestly lower in the fourth quarter of 2008, compared to 2007, due to workforce reductions and expense reduction initiatives that began late in the second quarter of 2008. The Company may record additional severance charges in future periods, depending on market conditions and the Company s business plans.

The Company sold one apartment community for gross proceeds of approximately \$52,750 in October 2008, which will result in a net gain of approximately \$37 million recorded in the fourth quarter of 2008. As discussed above, the Company also continues to market for sale six other apartment communities; although, based on current market conditions, there can be no assurance that these assets will be sold. The Company, through a taxable REIT subsidiary, also continues to market for-sale condominium homes in four communities, although there can be no assurance that such sales will close. As sales close, the Company expects to realize net accounting gains in the fourth quarter of 2008 from apartment community and condominium sales. In addition, should the Company refinance certain indebtedness, it may result in prepayment penalties and other charges being recorded in the fourth quarter of 2008.

As discussed above, the Company has deferred substantive activities on its pre-development pipeline and management believes that the timing of future development starts will depend largely on the stabilization of capital market conditions and the U.S. economy. Until such time as substantive development activities on its pre-development pipeline re-commence or certain land positions are sold, the Company expects that operating results will be adversely impacted by costs of carrying land held for future development or sale (primarily interest and real estate tax expenses).

### **Liquidity and Capital Resources**

The discussion in this Liquidity and Capital Resources section is the same for the Company and the Operating Partnership, except that all indebtedness described herein has been incurred by the Operating Partnership. The Company s net cash flow from operating activities increased from \$78,214 for the first nine months of 2007 to \$79,318 in the first nine months of 2008 primarily due to favorable changes in the working capital components (primarily larger increases in accounts

-56-

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

payable and accrued expenses due to the timing of payments between periods as well as the accrual of severance and hurricane casualty losses in 2008) included in operating activities, offset somewhat by the payment of strategic review costs of approximately \$7,500 in 2008. The Company expects cash flows from operating activities to be lower for the full year of 2008 compared to 2007 primarily given the strategic review costs incurred to date and the expected costs associated with employee severance arrangements, hurricane casualty losses and the expected moderate decline in the operating performance of the Company s fully stabilized properties.

Net cash flows from investing activities decreased from net cash used of \$54,221 in the first nine months of 2007 to net cash provided of \$167 in the first nine months of 2008 primarily due to reduced spending on investment and development activities in 2008 resulting from reduced acquisitions of land for development and the 2007 acquisition of an apartment community for approximately \$75,500. The reduced expenditures were partially offset by reduced net proceeds of real estate asset sales in 2008 as well as reduced distributions from unconsolidated entities in 2008. Proceeds from sales of real estate assets were higher in 2007 primarily due to the sales of an apartment community, a 75% interest in two apartment communities and land sites in 2007 compared to the sale of two apartment communities and the collection of net cash proceeds of approximately \$67,000, held by an exchange intermediary at December 31, 2007, in 2008. Distributions from unconsolidated entities were higher in 2007 due to distributions made to the Company upon formation of an unconsolidated entity in May 2007. For the remainder of 2008, the Company expects its development spending to increase as it completes its existing development projects. Future development starts will be dependant on market conditions and the availability of joint venture equity and construction financing. As of September 30, 2008, the Company had seven apartment communities held for sale as well as condominium units for sale. The Company currently plans to principally reinvest the proceeds from these sales in its development communities, repay debt and provide additional liquidity for general corporate purposes; although, there can be no assurance that proceeds will be realized or used for these intended purposes.

Net cash flows used in financing activities increased from \$25,013 in the first nine months of 2007 to \$86,699 in the first nine months of 2008 primarily due to larger net borrowings in 2007 to fund acquisition related activities. For the remainder of 2008, the Company expects that its outstanding debt may increase modestly, depending on the level of potential asset sales, principally to fund the expected increase in development activity discussed above. Since 1993, the Company has elected to be taxed as a real estate investment trust (REIT) under the Internal Revenue Code of 1986, as amended (the Code). Management currently intends to continue operating the Company as a REIT for the remainder of 2008. As a REIT, the Company is subject to a number of organizational and operating requirements, including a requirement to distribute 90% of its adjusted taxable income to its shareholders. As a REIT, the Company generally will not be subject to federal income taxes on its taxable income it distributes to its shareholders.

Generally, the Company s objective is to meet its short-term liquidity requirement of funding the payment of its current level of quarterly preferred and common stock dividends to shareholders through its net cash flows provided by operating activities, less its annually recurring, periodically recurring and corporate capital expenditures. These operating capital expenditures are the capital expenditures necessary to maintain the earnings capacity of the Company s operating assets over time.

For the nine months ended September 30, 2008, the Company s net cash flow from operations, reduced by annual operating capital expenditures and for favorable changes in the working capital components of operating cash flow, was not sufficient to fully fund the Company s current level of dividend payments to common and preferred shareholders by approximately \$18,000, including the impact of costs associated with the recently concluded strategic review process. The Company used line of credit borrowings and proceeds from asset sales to fund the additional cash flow necessary to satisfy the Company s quarterly dividend to common shareholders of \$0.45 per share. The Company s net cash flow from operations continues to be sufficient to meet the dividend requirements necessary to maintain its REIT status under the Code.

The Company s quarterly dividend payment rate to common shareholders has been \$0.45 per share for each quarter of 2008. At this dividend rate, the Company expects that net cash flows from operations reduced by annual operating capital expenditures will not be sufficient to fund the dividend payments to common and preferred shareholders. To the extent the historical dividend is maintained, the Company would intend to use primarily line of credit borrowings and the proceeds from apartment community and condominium sales to fund the additional cash flow necessary to fully fund the dividend payments to common shareholders. The primary factors leading to the shortfall are the negative cash flow impact of sales of operating communities (discussed below) and the short-term negative impact of apartment rehabilitation and lease-up activities and strategic review costs incurred in connection with the Company s recently concluded strategic review process, no longer underway, to seek a potential sale of the Company. The Company s board of directors reviews the dividend quarterly, and there can be no assurance that the current dividend level will be maintained in future periods.

The Company generally expects to utilize net cash flow from operations, available cash and cash equivalents and available capacity under its revolving lines of credit to fund its short-term liquidity requirements, including capital expenditures, development and

-57-

#### **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

construction expenditures, land and apartment community acquisitions, dividends and distributions on its common and preferred equity and its debt service requirements. Available borrowing capacity under the Company s revolving lines of credit as of October 31, 2008 was created primarily through the Company s asset sales program and secured financings. The Company generally expects to fund its long-term liquidity requirements, including maturities of long-term debt and acquisition and development activities, through long-term unsecured and secured borrowings, through additional sales of selected operating communities, and possibly through equity or leveraged joint venture arrangements. The Company may also continue to use joint venture arrangements in future periods to reduce its market concentrations in certain markets, build critical mass in other markets and to reduce its exposure to certain risks of its future development activities. As previously discussed, the Company s strategy is to pursue construction loan financing and joint venture equity to fund future development starts that are in pre-development. At present, the Company has deferred substantive activities on its pre-development pipeline and management believes that the timing of future development starts will depend largely on the stabilization of capital market conditions and the U.S. economy, which it believes will influence conditions in employment and the local real estate markets, the Company s ability to generate asset sales proceeds and its ability to attract potential construction loan financing and joint venture equity to fund future development.

As previously discussed, the Company intends to use the proceeds from the sale of operating communities and condominium homes, availability under its unsecured revolving lines of credit, debt financing and joint venture arrangements as the primary source of capital to fund its current and future development and acquisition expenditures. The Company has instituted an active asset sale and capital recycling program as a means to fund its on-going community development and acquisition program. In the first nine months of 2008, the Company generated net proceeds of approximately \$57,279 from the sales of two apartment communities, and has sold another apartment community in October which generated net proceeds of approximately \$52,236. The Company is currently marketing for sale three Atlanta, Georgia communities, two New York City communities and one greater Washington D.C. community as well as condominium homes. Current deteriorating conditions in the global capital markets and the U.S. economy may adversely affect the Company s ability to sell assets. As previously discussed, the Company currently expects to use asset sale proceeds to fund its committed investments, repay debt, pay potential special dividends, if necessary, or possibly to repurchase shares of its stock. There can be no assurance that assets will be sold, gross proceeds will be realized or used for the purposes intended.

In August 2008, two unconsolidated entities completed the refinancing of their mortgage notes that were scheduled to mature in late in 2008 and in 2009. For the fourth quarter of 2008, the Company has no remaining scheduled maturities of consolidated unsecured or secured indebtedness. In 2009, principal payments under amortizing debt arrangements plus scheduled debt maturities total approximately \$76,618. In addition, in July 2009, the Company s interest rate swap arrangement expires relating to the \$92,275 in outstanding FNMA taxable bonds that mature in 2029. At that time, the Company will be required to replace the existing interest rate swap with a new interest rate hedge arrangement with a 5-year term. As of that same date, the Company also has the option of pre-paying the FNMA loan.

At September 30, 2008, the Company had approximately \$125,882 borrowed under its \$630,000 combined unsecured line of credit facilities. The credit facilities mature in April 2010, but the \$600,000 facility contains a one-year extension to April 2011 at the Company s option. The terms, conditions and restrictive covenants associated with the Company s lines of credit facilities are summarized in note 4 to the consolidated financial statements. Management believes the Company was in compliance with the covenants of the Company s credit facility arrangements at September 30, 2008.

As of September 30, 2008, the Company s aggregate pipeline of development projects under construction totaled approximately \$541,500 (including the Company s share, net of joint venture partner interests, of \$507,200). As of the same date, approximately \$266,700 of estimated construction costs remained to be funded by the Company (or approximately \$219,000, excluding committed construction loan financing and escrow deposits held by the

construction lender).

Subsequent to quarter end, in October 2008, the Company closed six, cross-collateralized secured mortgage loans. The mortgage loans have an aggregate principal amount of approximately \$184,683, require fixed, interest-only, payments at 6.09% and mature in six years in November 2014. The mortgage loans are also pre-payable without penalty beginning after October 2012. In addition, the Company closed the sale of one apartment community as discussed above. The net proceeds of these transactions were used to pay down the Company s unsecured lines of credit and to invest in short-term cash equivalents.

As of October 31, 2008, outstanding borrowings on the Company s combined \$630,000 lines of credit totaled approximately \$29,600, and available cash equivalents totaled approximately \$110,000. Management believes that it will have adequate capacity under its revolving lines of credit together with available cash and cash equivalents to execute its near-term business plan and meet its short-term liquidity requirements as discussed above.

-58-

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

### **Stock Repurchase Program**

In the fourth quarter of 2006, the Company s board of directors adopted a stock repurchase program under which the Company may repurchase up to \$200,000 of common or preferred stock at market prices from time to time until December 31, 2008. During the first nine months of 2008, the Company did not repurchase any shares under this program. During 2007, the Company repurchased 83 shares of common stock totaling approximately \$3,694 under this program.

## **Capitalization of Fixed Assets and Community Improvements**

The Company has a policy of capitalizing those expenditures relating to the acquisition of new assets and the development, construction and rehabilitation of apartment and condominium communities. In addition, the Company capitalizes expenditures that enhance the value of existing assets and expenditures that substantially extend the life of existing assets. All other expenditures necessary to maintain a community in ordinary operating condition are expensed as incurred. Additionally, for new development communities, carpet, vinyl and blind replacements are expensed as incurred during the first five years (which corresponds to the estimated depreciable life of these assets) after construction completion. Thereafter, these replacements are capitalized. Further, the Company expenses as incurred the interior and exterior painting of operating communities, except such costs at communities under major rehabilitation programs.

In conjunction with acquisitions of existing communities, it is the Company s policy to provide in its acquisition budgets adequate funds to complete any deferred maintenance items and to otherwise make the communities acquired competitive with comparable newly-constructed communities. In some cases, the Company will provide in its acquisition budgets additional funds to upgrade or otherwise improve new acquisitions. Such costs are generally capitalized as costs of the acquired communities, when identified and included as part of an approved capital budget at the time of acquisition and when incurred during the twelve months subsequent to the acquisition date. The Company capitalizes interest, real estate taxes, and certain internal personnel and associated costs related to apartment and condominium communities under development, construction, and major rehabilitation. The internal personnel and associated costs are capitalized to the projects under development based upon the effort identifiable with such projects. The Company treats each unit in an apartment and condominium community separately for cost accumulation, capitalization and expense recognition purposes. Prior to the commencement of leasing and sales activities, interest and other construction costs are capitalized and are reflected on the balance sheet as construction in progress. The Company ceases the capitalization of such costs as the residential units in a community become substantially complete and available for occupancy. This results in a proration of these costs between amounts that are capitalized and expensed as the residential units in a development community become available for occupancy. In

addition, prior to the completion of units, the Company expenses as incurred substantially all operating expenses (including pre-opening marketing and property management and leasing personnel expenses) of such communities.

-59-

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

Acquisition of assets and community development and other capitalized expenditures for the three and nine months ended September 30, 2008 and 2007 are summarized as follows:

	Three months ended September 30,		Nine months ended September 30,	
	2008	2007	2008	2007
New community development and acquisition				
expenditures (1)	\$ 35,893	\$ 175,921	\$116,506	\$ 242,541
Periodically recurring capital expenditures				
Community rehabilitation and other revenue generating				
improvements (2)	4,603	3,440	12,554	10,646
Other community additions and improvements (3)	1,783	1,756	5,114	5,623
Annually recurring capital expenditures				
Carpet replacements and other community additions and				
improvements (4)	2,953	2,735	8,592	8,815
Corporate additions and improvements	191	324	613	1,932
	\$45,423	\$ 184,176	\$ 143,379	\$ 269,557
Other Data				
Capitalized interest	\$ 2,875	\$ 2,864	\$ 9,546	\$ 8,659
Capitalized development and associated costs (5)	\$ 1,247	\$ 1,264	\$ 4,575	\$ 2,749

## (1) Reflects

aggregate land and community development and acquisition costs, exclusive of the change in construction payables between years.

(2) Represents
expenditures for
major
community
rehabilitations
and other unit
upgrade costs
that enhance the
rental value of
such units.

- (3) Represents
  property
  improvement
  expenditures
  that generally
  occur less
  frequently than
  on an annual
  basis.
- (4) Represents property improvement expenditures of a type that are expected to be incurred on an annual basis.
- (5) Reflects internal personnel and associated costs capitalized to construction and development activities.

The Company is currently undertaking substantial renovations and re-leasing of two apartment communities, Post Peachtree Hills® in Atlanta, Georgia and Post Heights in Dallas, Texas, containing a total of 668 units. The total projected rehabilitation capital cost of these projects is approximately \$21,300. The Company believes that the long-term value of these communities will be enhanced as a result of the renovations; however, operating results at these communities is affected negatively by increased vacancy during the renovation period. The renovation of these communities began earlier in 2008. As of September 30, 2008, the Company had completed the renovation of 298 units (44.6% of the total) at these communities.

In addition, the Company is underway with an initiative to engage third-party engineers and consultants to inspect and evaluate each of its communities that have stucco exteriors or exterior insulation finishing systems ( EIFS ) for potential water penetration and other related issues. At this early stage of the process, the Company has preliminarily determined that varying levels of remediation and improvements may be required to be performed at approximately 30 properties in its portfolio containing a total of approximately 11,000 units. The Company preliminarily estimates that the aggregate cost of this initiative could be in the range of \$40,000 to \$45,000 to complete the scope of the remediation and improvements, although the scope and cost will vary considerably among individual properties. The work is currently expected to be completed between now and the end of 2010 and may include, but not be limited to, remediation, improvements and replacements of exterior stucco and EIFS siding, windows and doors, roofing and gutters, exterior sealants and coatings. There can be no assurance that the scope of work or the Company s preliminary estimates of costs will not change in the future. The component cost of the remediation, improvements and replacements will either be capitalized or expensed as incurred in accordance with the Company s normal accounting policy for capitalization of fixed assets (see Capitalization of Fixed Assets and Community Improvements above for further discussion). In addition, as a result of the scope of this work, if the Company should be required to retire existing components of fixed assets on its consolidated balance sheet, it could result in acceleration of depreciation or other charges in subsequent periods relating to the undepreciated portion of these components. At this early stage of the process, however, it is not possible to estimate the potential impact on the Company s financial position and results

of operations in subsequent periods other than as discussed above.

-60-

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

## **Current Development Activity**

At September 30, 2008, the Company had five communities containing 1,736 apartment units and 276 for-sale condominiums in two communities under development. These communities are summarized in the table below (\$ in millions).

		_					5	ompany Share	Inc	Costs curred
	N	umber	D . 11 C	Company	Es	timated		of	í	as of
Community	Location	of Units	Retail Sq. Ft.	Ownership		Cost		Est. Cost	(C	/30/08 ompany Share)
Apartments: Post Alexander Post Eastside Post Frisco Bridges Post Park®	Atlanta, GA Dallas, TX Dallas, TX Wash. DC	307 435 269 396	37,900 29,000 1,700	100% 100% 100% 100%	\$	59.4 56.7 41.3 84.7	\$	59.4 56.7 41.3 84.7	\$	56.2 40.9 18.8 37.0
Post West Austin	Austin, TX	329		100%		53.2		53.2		25.8
<b>Total Apartments</b>		1,736	68,600		\$	295.3	\$	295.3	\$	178.7
Condominiums: The Ritz-Carlton Residences, Atlanta, Buckhead (4) Four Seasons Residences	Atlanta, GA Austin, TX	129(5) 147(5)	8,000	62.5%(4) 100%	\$	112.7 133.5	\$	78.4 133.5	\$	26.9 35.8
Total Condominiums		276	8,000		\$	246.2	\$	211.9	\$	62.7
Community	Quarter of Const Start	. Fir	arter of st Units vailable	Estimated Quarter of Stabilized Occupancy(1)		nits sed(2)	U	Jnits Inder tract(3)		Units osed(2)
Apartments: Post Alexander Post Eastside Post Frisco Bridges Post Park® Post West Austin	2Q 2006 4Q 2006 3Q 2007 4Q 2007	5 20 7 10 7 10	Q 2008 Q 2008 Q 2009 Q 2009 Q 2009	2Q 2009 4Q 2009 2Q 2010 3Q 2010 1Q 2010		143 107	-	N/A N/A N/A N/A N/A		N/A N/A N/A N/A N/A
<b>Total Apartments</b>					2	250				

### **Condominiums:**

The Ritz-Carlton Residences, Atlanta,

Buckhead (4) 3Q 2007 4Q 2009 N/A N/A

Four Seasons Residences 1Q 2008 4Q 2009 N/A N/A 60

## Total Condominiums 60

(1) The Company defines stabilized occupancy as the earlier to occur of (i) the attainment of 95% physical occupancy on the first day of any month or (ii) one year after completion of construction.

- (2) As of October 27, 2008.
- (3) As of October 27, 2008, represents the total number of units under contract for sale upon completion and delivery of the units. There can be no assurance that condominium units under contract will close.
- (4) The amounts reflected for this project represent the

condominium portion of a mixed-use development currently being developed in an entity owned with other third-party developers. The condominium portion of the project is owned through a joint venture with an Atlanta-based condominium development partner and is branded as The Ritz-Carlton Residences, Atlanta, Buckhead. See note 3 to the consolidated financial statements for further information

### (5) Due to the

combination of

related to this venture.

certain

contiguous

units, the

aggregate unit

count was

reduced from

137 to 129 units

for the

Ritz-Carlton

Residences and

168 units to 147

units for the

Four Seasons

Residences.

After an evaluation of its development pipeline and market conditions in the second quarter of 2008, the Company decided to defer further activities on four of its development projects: Allen Plaza I in Atlanta, Georgia, the third

phase of Post Lake® at Baldwin Park in Orlando, Florida, Post Soho Square in Tampa, Florida, and Post Walk at Citrus Park Village in Tampa, Florida which is also currently held for sale. The Company also decided to abandon the pursuit of its Post Plaza South development project in Charlotte, North Carolina and to terminate its purchase contract to acquire that site. The total projected development costs of these projects totaled more than \$430,000. As a result of these decisions, the Company recognized non-cash impairment charges of approximately \$28,947 for the nine months ended September 30, 2008 attributable to the substantial cessation of these development activities, specifically to write down these projects to their estimated fair market values as well as to write off capitalized pursuit costs associated with certain abandoned projects.

-61-

#### **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

In response to deteriorating conditions in the global capital markets and the U.S. economy discussed above, the Company has also deferred substantive activities on its pre-development pipeline totaling six projects, including: Post South Lamar in Austin, Texas, Post Morningside in Charlotte, North Carolina, Post Midtown Square II and Post Richmond in Houston, Texas, Post Parkside at Wade I in Raleigh, North Carolina and Post Carlyle Square II in Alexandria, Virginia. The total projected development costs of these projects totaled approximately \$380,000. At present, management believes that the timing of future development starts will depend largely on the stabilization of capital market conditions and the U.S. economy, which it believes will influence conditions in employment and the local real estate markets, the Company s ability to generate asset sales proceeds and its ability to attract potential construction loan financing and joint venture equity to fund future development. Until such time as substantive development activities re-commence or certain land positions are sold, the Company expects that operating results will be adversely impacted by costs of carrying land held for future development or sale.

#### **Inflation**

Substantially all of the leases at the communities allow, at the time of renewal, for adjustments in the rent payable thereunder, and thus may enable the Company to seek increases in rents. The substantial majority of these leases are for one year or less and the remaining leases are for up to two years. At the expiration of a lease term, the Company s lease agreements generally provide that the term will be extended unless either the Company or the lessee gives at least sixty (60) days written notice of termination. In addition, the Company s policy generally permits the earlier termination of a lease by a lessee upon thirty (30) days written notice to the Company and the payment of an amount equal to two month s rent as compensation for early termination. The short-term nature of these leases generally serves to reduce the risk to the Company of the adverse effect of inflation.

### **Funds from Operations**

The Company uses the National Association of Real Estate Investment Trusts ( NAREIT ) definition of funds from operations ( FFO ). FFO is defined by NAREIT as net income available to common shareholders determined in accordance with GAAP, excluding gains (or losses) from extraordinary items and sales of depreciable operating property, plus depreciation of real estate assets, and after adjustment for unconsolidated partnerships and joint ventures all determined on a consistent basis in accordance with GAAP. FFO is a supplemental non-GAAP financial measure. FFO presented herein is not necessarily comparable to FFO presented by other real estate companies because not all real estate companies use the same definition. The Company s FFO is comparable to the FFO of real estate companies that use the current NAREIT definition.

The Company also uses FFO as an operating measure. Accounting for real estate assets using historical cost accounting under GAAP assumes that the value of real estate assets diminishes predictably over time. NAREIT stated in its April 2002 White Paper on Funds from Operations—since real estate asset values have historically risen or fallen with market conditions, many industry investors have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. As a result, the concept of FFO was created by NAREIT for the REIT industry to provide an alternate measure. Since the Company agrees with the concept of FFO and appreciates the reasons surrounding its creation, management believes that FFO is an important supplemental measure of operating performance. In addition, since most equity REITs provide FFO information to the investment community, the Company believes FFO is a useful supplemental measure for comparing the Company s results to those of other equity REITs. The Company believes that the line on the Company s consolidated statement of operations entitled—net income available to common shareholders—is the most directly comparable GAAP measure to FFO.

FFO should not be considered as an alternative to net income available to common shareholders (determined in accordance with GAAP) as an indicator of the Company s financial performance. While management believes that FFO is an important supplemental non-GAAP financial measure, management believes it is also important to stress that FFO should not be considered as an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of the Company s liquidity. Further, FFO is not necessarily indicative of sufficient cash flow

-62-

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

A reconciliation of net income (loss) available to common shareholders and unitholders to FFO is provided below.

	Three months ended September 30,		Nine mon Septem	
	2008	2007	2008	2007
Net income (loss) available to common shareholders	\$ 25,167	\$ 9,140	\$ (1,029)	\$ 93,729
Minority interest of common unitholders continuing				
operations	(14)	41	(298)	923
Minority interest in discontinued operations (1)	212	66	290	446
Depreciation on consolidated real estate assets	14,569	16,306	45,851	49,319
Depreciation on real estate assets held in				
unconsolidated entities	347	322	1,042	822
Gains on sales of real estate assets	(23,996)	(5,372)	(28,058)	(85,031)
Incremental gains on condominium sales, net of				
Incremental gains (losses) on condominium sales (2)	(149)	3,376	(393)	6,540
Gains on sales of real estate assets unconsolidated				
entities		(8)		(171)
Incremental gains on condominium sales				
unconsolidated entities (2)		4		92
Funds from operations available to common				
shareholders and unitholders (3)	\$ 16,136	\$ 23,875	\$ 17,405	\$ 66,669
Weighted average shares outstanding basic	44,047	43,524	43,976	43,452
Weighted average shares and units outstanding basic	44,340	44,133	44,306	44,087
Weighted average shares outstanding diluted (4)	44,182	44,101	44,251	44,166
Weighted average shares and units outstanding diluted				
(4)	44,475	44,709	44,581	44,801

- (1) Represents the minority interest in earnings and gains on properties held for sale and sold reported as discontinued operations for the periods presented.
- (2) For conversion projects, the Company recognizes

incremental gains on condominium sales in FFO, net of provision for income taxes, to the extent that net sales proceeds from the sale of condominium units exceeds the greater of their fair value or net book value as of the date the property is acquired by its taxable REIT subsidiary. For development projects, gains on condominium sales in FFO are equivalent to gains reported under GAAP.

(3) For the nine months ended September 30, 2008, FFO included \$8,161 of strategic review costs associated with the Company s initiation of a formal process to pursue a possible business combination or other sale transaction. FFO also included \$5,002 and \$34,302,

respectively, for

the three and nine months ended September 30, 2008 for impairment, severance charges. For the nine months ended September 30, 2007, FFO included gains on land sales of \$3,938.

(4) Funds from operations per share were computed using weighted average shares and units outstanding, including the impact of dilutive securities totaling 135 and 275 shares and units for the three and nine months ended September 30, 2008, respectively. Such dilutive securities were antidilutive to the income (loss) per share computations for the nine months ended September 30, 2008 under generally accepted accounting

principles for such period.

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company s primary market risk exposure is interest rate risk. At September 30, 2008, the Company had \$125,882 of variable rate debt tied to LIBOR and \$92,275 of variable rate debt based on a weekly remarketed rate. In addition, the Company has interest rate risk associated with fixed rate debt at maturity. The discussion in this Interest Rate Sensitivity section is the same for the Company and the Operating Partnership, except that all indebtedness described herein has been incurred by the Operating Partnership.

Management has and will continue to manage interest rate risk as follows:

maintain a conservative ratio of fixed rate, long-term debt to total debt such that variable rate exposure is kept at an acceptable level;

fix certain long-term variable rate debt through the use of interest rate swaps or interest rate caps with appropriately matching maturities;

use treasury locks where appropriate to fix rates on anticipated debt transactions; and take advantage of favorable market conditions for long-term debt and/or equity.

Management uses various financial models and advisors to achieve these objectives.

The table below provides information, including fair value measured in accordance with the guidelines established in SFAS No. 157, about the Company s derivative financial instruments that are sensitive to changes in interest rates. For the Company s interest rate swap arrangement, the table presents notional amounts and weighted average interest rates by (expected) contractual maturity dates. Notional amounts are used to calculate the contractual payments to be exchanged under the contract.

		Average	Average	Expected	
Interest Rate Derivatives	Notional Amount	Pay Rate/Cap Rate	Receive Rate	Settlement Date	Fair Value Asset (Liab.)
Interest Rate Swap (variable to fixed)	\$95,600 amortizing to \$90,270	5.21%	1 month LIBOR	7/31/09	\$ (1,526)

As more fully described in note 6 to the consolidated financial statements, the interest rate swap arrangement is carried on the consolidated balance sheet at the fair value shown above in accordance with SFAS No. 133, as amended and SFAS No. 157. If interest rates under the Company s floating rate LIBOR-based and weekly remarketed borrowings fluctuated by 1.0%, interest costs to the Company, based on outstanding borrowings at September 30, 2008, would increase or decrease by approximately \$2,181 on an annualized basis.

During the third quarter of 2008, the interest rate swap arrangement, previously accounted for as a cash flow hedge, became ineffective under generally accepted accounting principles (SFAS No. 133, as amended). As a result, the gross increase in the market value of the interest rate swap arrangement for the three months ended September 30, 2008 of \$663 was recognized in other income in the consolidated statement of operations. In addition, under SFAS No. 133, as amended, the Company is required to amortize into expense the cumulative unrecognized loss on the interest rate swap of \$2,189, previously included in shareholders—equity, over the remaining life of the swap through 2009. Total amortization expense related to this swap was \$508 for the three and nine months ended September 30, 2008. On February 1, 2008, a \$28,495 interest rate cap arrangement expired on its maturity date with no change in value from December 31, 2007.

### ITEM 4. CONTROLS AND PROCEDURES

As required by Securities and Exchange Commission rules, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this quarterly report on Form 10-Q. This evaluation was carried out under the supervision and with the participation of the Company s

management, including its principal executive officer and principal financial officer. Based on this evaluation, these officers have concluded that the design and operation of the Company s disclosure controls and procedures were effective as of the end of the period covered by this quarterly report on Form 10-Q. Disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 as amended (the Exchange Act )) are the Company s controls and other procedures that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission s rules and forms.

-64-

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

There were no changes to the Company s internal controls over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the period covered by this report that materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## ITEM 4T. CONTROLS AND PROCEDURES

As required by Securities and Exchange Commission rules, the Operating Partnership has evaluated the effectiveness of the design and operation of its disclosure controls and procedures as of the end of the period covered by this quarterly report on Form 10-Q. This evaluation was carried out under the supervision and with the participation of the management of the general partner of the Operating Partnership, including its principal executive officer and principal financial officer. Based on this evaluation, these officers have concluded that the design and operation of the Operating Partnership is disclosure controls and procedures were effective as of the end of the period covered by this quarterly report on Form 10-Q. Disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 as amended (the Exchange Act )) are the Operating Partnership is controls and other procedures that are designed to ensure that information required to be disclosed by the Operating Partnership in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission is rules and forms.

There were no changes to the Operating Partnership s internal controls over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) during the period covered by this report that materially affected, or are reasonably likely to materially affect, the Operating Partnership s internal control over financial reporting.

# PART II. OTHER INFORMATION ITEM 1. LEGAL PROCEEDINGS

In November 2006, the Equal Rights Center ( ERC ) filed a lawsuit against the Company and the Operating Partnership in the United States District Court for the District of Columbia. This suit alleges various violations of the Fair Housing Act (FHA) and the Americans with Disabilities Act (ADA) at properties designed, constructed or operated by the Company and the Operating Partnership in the District of Columbia, Virginia, Colorado, Florida, Georgia, New York, North Carolina and Texas. The plaintiff seeks compensatory and punitive damages, an award of attorneys fees and costs of suit, as well as preliminary and permanent injunctive relief that includes retrofitting multi-family units and public use areas to comply with the FHA and the ADA and prohibiting construction or sale of noncompliant units or complexes. On April 18, 2007, ERC filed a motion for a preliminary injunction to prohibit the Company and the Operating Partnership from selling any alleged noncompliant apartment communities or condominium units while the litigation is ongoing. On July 25, 2007 the court entered an order denying ERC s motion for the preliminary injunction. Fact discovery is mostly completed by both parties, and the parties exchanged affirmative expert reports on July 8, 2008. On August 1, 2008, ERC disclosed an alleged \$9 million dollar damages assessment for a portion of the compensatory damages claimed. On August 12, 2008, the Company and the Operating Partnership filed a motion to strike all evidence regarding that new assessment. A hearing on that motion will be held on December 9, 2008. The parties exchanged expert rebuttal reports on October 3, 2008. Expert discovery is scheduled to be completed by November 18, 2008, and the last briefing on dispositive motions is due by February 3, 2009. It is possible that these dates could be further extended. At this stage in the proceeding, it is not possible to predict or determine the outcome of the lawsuit, nor is it possible to estimate the amount of loss that would be associated with an adverse decision. The Company is involved in various other legal proceedings incidental to its business from time to time, most of which are expected to be covered by liability or other insurance. Management of the Company believes that any resolution of pending proceedings or liability to the Company which may arise as a result of these various other legal proceedings will not have a material adverse effect on the Company s results of operations or financial position.

-65-

#### **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

#### ITEM 1A. RISK FACTORS

# The credit crisis and a recent rise in mortgage qualification requirements may affect the Company s financial condition and results of operations.

The current instability and tightening in the credit markets has led to an increase in spreads and pricing of secured and unsecured debt. The effect of a prolonged tightening in the credit markets could negatively impact the Company s ability to borrow and refinance existing borrowings at acceptable rates or at all. Further, with respect to potential condominium home purchasers, there has been a decrease in the type of mortgage products available and a significant increase in the qualification requirements for new mortgages. The difficulty that potential condominium home buyers may have obtaining financing may result in a significant decrease in demand for the Company s condominium units, which may materially adversely affect the Company s operations and financial results, and the duration and severity of the effects are uncertain.

# The economic slowdown in the U.S. and the decline in the condominium and single family housing markets have affected and may continue to affect the Company s financial condition and results of operations.

The significant decline in economic growth, both in the U.S. and globally, in the second half of 2008 has led to the U.S. economy bordering on recession. The trends in both the real estate development industry and the U.S. economy continue to be unfavorable. These trends affect the Company s for-sale housing revenues as well as its revenues from the Company s apartment communities. The Company s apartment communities compete with more affordable apartments in most markets. The Company s ability to lease its units in these communities at favorable rates, or at all is dependent upon the overall level of spending, which is affected by, among other things, employment levels, recession, personal debt levels, the recent slowdown in the housing market, stock market volatility and uncertainty about the future. The Company may be disproportionately vulnerable to reduced spending arising from this overall downturn than owners of lower cost apartment communities. The rental of excess for-sale condominiums in an already competitive multifamily market may also reduce the Company s ability to lease its apartment units and depress rental rates in certain markets. The excess in for-sale condominiums in the Company s markets also affects the Company s profits in its for-sale condominium business. The market for the Company s for-sale condominium homes depends on an active demand for new for-sale housing and high consumer confidence. Continuing decline in demand, exacerbated by tighter credit standards for home buyers, has led to an oversupply of new for-sale housing that affects the price at which the Company is able to sell condominium homes and the number of condominium communities that the Company is able to develop in the future. In an effort to reduce its unsold inventory, the Company has implemented reduced pricing programs which have also resulted in lower condominium profits for 2008. The Company cannot predict how long demand and other factors in the real estate market will remain unfavorable, but if the markets continue to be weak or deteriorate further, the pace of condominium sales and closings may continue to be slow for the remainder of 2008 and into 2009.

## The Company may not be able to maintain its current dividend level.

The Company s quarterly dividend payment rate to common shareholders has been \$0.45 per share. At this dividend rate, the Company currently expects that net cash flows from operations reduced by annual operating capital expenditures for 2008 would not be sufficient to fund the dividend payments to common and preferred shareholders in the near term. To the extent the historical common stock dividend level is maintained in the fourth quarter of 2008, the Company would intend to use primarily line of credit borrowings and apartment community and condominium sales to fund the additional cash flow necessary to fully fund the dividend payments to common shareholders. The Company s board of directors reviews the dividend quarterly, and there can be no assurance that the current dividend level will be maintained in future periods.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) through (b) None

(c)

The following table summarizes the Company s purchases of its equity securities for the three months ended September 30, 2008 (in thousands, except per share amounts).

	Total Number of Shares	Average Price Paid	Total Number of Shares Purchased as Part of Publicly Announced Plans or	Valu ti Yet B	proximate Dollar ie of Shares hat May se Purchased Under e Plans or
Period	Purchased	Per Share	<b>Programs</b>	Pre	ograms(1)
July 1, 2008 to July 31, 2008		\$	S	\$	196,300
August 1, 2008 to August 31, 2008 September 1, 2008 to September 30,				\$	196,300
2008				\$	196,300
Total		\$		\$	196,300

(1) In the fourth quarter of 2006, the Company s board of directors approved a stock repurchase program under which the Company may repurchase up to \$200,000 of common or preferred stock through December 31, 2008.

### **ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

## **ITEM 5. OTHER INFORMATION**

None

Table of Contents 139

-66-

### **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

### **ITEM 6. EXHIBITS**

Certain exhibits required by Item 601 of Regulation S-K have been filed with previous reports by the Registrants and are incorporated by reference herein.

The Registrants agree to furnish a copy of all agreements relating to long-term debt upon request of the SEC.

Exhibit No.	Description
3.1(a)	Articles of Incorporation of the Company
3.2(b)	Articles of Amendment to the Articles of Incorporation of the Company
3.3(b)	Articles of Amendment to the Articles of Incorporation of the Company
3.4(b)	Articles of Amendment to the Articles of Incorporation of the Company
3.5(c)	Articles of Amendment to the Articles of Incorporation of the Company
3.6(d)	Bylaws of the Company (as Amended and Restated as of March 14, 2008)
4.1(e)	Indenture between the Company and SunTrust Bank, as Trustee
4.2(e)	Form of First Supplemental Indenture to the Indenture between the Company and SunTrust Bank, as Trustee
10.1(f)	Second Amendment, dated September 8, 2008, to the Amended and Restated Credit Agreement, dated April 28, 2006
10.2(g)	Amended and Restated Post Properties Inc. 2003 Incentive Stock Plan
10.3(g)	Form of Amended and Restated Indemnification Agreement
11.1(h)	Statement Regarding Computation of Per Share Earnings
31.1	Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended, and adopted under Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended, and adopted under Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certification of the Chief Executive Officer pursuant to 18 U.S.C. 1350, as adopted under Section 906 of the Sarbanes-Oxley Act of 2002
32.2	Certification of the Chief Financial Officer pursuant to 18 U.S.C. 1350, as adopted under Section 906 of the Sarbanes-Oxley Act of 2002

- (a) Filed as an exhibit to the Registration Statement on Form S-11 (SEC File No. 33-61936), as amended, of the Company and incorporated herein by reference.
- (b) Filed as an exhibit to the Annual Report on Form 10-K of the Registrants for the year ended December 31, 2002 and incorporated herein by reference.
- (c) Filed as an exhibit to the Quarterly Report on Form 10-Q of the Registrants for the quarter ended September 30, 1999 and incorporated herein by reference.
- (d) Filed as an exhibit to the Current Report on Form 8-K of the Registrants filed March 20, 2008 and incorporated herein by reference.

- (e) Filed as an exhibit to the Registration Statement on Form S-3 (SEC File No. 333-42884), as amended, of the Company and incorporated herein by reference.
- (f) Filed as an exhibit to the Current Report on Form 8-K of the Registrants filed September 11, 2008 and incorporated herein by reference.
- (g) Filed as an exhibit to the Current Report on Form 8-K of the Registrants filed October 22, 2008 and incorporated herein by reference.
- (h) The information required by this exhibit is included in note 5 to the consolidated financial statements and incorporated herein by reference.

Table of Contents 142

-67-

#### **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

POST PROPERTIES, INC.

November 7, 2008 By /s/ David P. Stockert

David P. Stockert

President and Chief Executive Officer

(Principal Executive Officer)

November 7, 2008 By /s/ Christopher J. Papa

Christopher J. Papa

Executive Vice President and Chief Financial

Officer

(Principal Financial Officer)

November 7, 2008 By /s/ Arthur J. Quirk

Arthur J. Quirk

Senior Vice President and Chief

Accounting Officer (Principal Accounting

Officer)

-68-

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In thousands, except per share or unit and apartment unit data)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

POST APARTMENT HOMES, L.P.

By:Post GP Holdings, Inc., its sole general

partner

November 7, 2008 By /s/ David P. Stockert

David P. Stockert

President and Chief Executive Officer

(Principal Executive Officer)

November 7, 2008 By /s/ Christopher J. Papa

Christopher J. Papa

Executive Vice President and Chief Financial

Officer

(Principal Financial Officer)

November 7, 2008 By /s/ Arthur J. Quirk

Arthur J. Quirk

Senior Vice President and Chief

Accounting Officer (Principal Accounting

Officer)

-69-

## **Table of Contents**

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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- (g) Filed as an exhibit to the Current Report on Form 8-K of the Registrants filed October 22, 2008 and incorporated herein by reference.
- (h) The information required by this exhibit is included in note 5 to the consolidated financial statements and incorporated herein by reference.

-70-