#### ENGINEERED SUPPORT SYSTEMS INC

Form 10-Q March 18, 2002

#### SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-0

Quarterly Report under Section 13 or 15(d)

of the Securities Exchange Act of 1934

For the three months ended January 31, 2002 Commission file number 0-13880

ENGINEERED SUPPORT SYSTEMS, INC. (Exact name of Registrant as specified in its charter)

Missouri 43-1313242

(State of Incorporation) (IRS Employer Identification Number)

201 Evans Lane, St. Louis, Missouri 63121 (Address of principal executive offices) (Zip Code)

Registrant's telephone number including area code: (314) 553-4000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or  $15\,(d)$  of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

The number of shares of the Registrant's common stock, \$.01 par value, outstanding at February 28, 2002 was 10,273,820.

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ENGINEERED SUPPORT SYSTEMS, INC.

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# ENGINEERED SUPPORT SYSTEMS, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except per share amounts)

	January 31 2002	October 31 2001
	(Unaudited)	
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 9 <b>,</b> 289	\$ 1,015
Accounts receivable	29 <b>,</b> 682	34,028
Contracts in process and inventories	45 <b>,</b> 875	53,984
Deferred income taxes	16,701	19,901
Other current assets	3,327	2,309
Total Current Assets	104,874	111,237
Property, plant and equipment, less accumulated		
depreciation of \$29,342 and \$27,947	52,047	52 <b>,</b> 670
Goodwill	71,427	71,427
Other assets	4,976	5,101
Total Assets	\$233 <b>,</b> 324	\$240,435
	======	=======

LIABILITIES AND SHAREHOLDERS' EQUITY

Current Liabilities		
Notes payable	\$	\$ 700
Current maturities of long-term debt	21,028	21,038
Accounts payable	16,479	21,940
Other current liabilities	23,543	26,294
Total Current Liabilities	61,050	69 <b>,</b> 972
Long-term debt	36 <b>,</b> 750	42,000
Deferred income taxes	1,238	1,142
Other liabilities	17,399	17,929
Shareholders' Equity Common stock, par value \$.01 per share; 30,000 shares		
authorized; 11,698 and 11,672 shares issued	117	117
Additional paid-in capital	87 <b>,</b> 549	85,682
Retained earnings	67 <b>,</b> 160	61,823
Accumulated other comprehensive loss	(5,404)	(5,554)
	149,422	
Less treasury stock at cost, 1,429 and 1,467 shares	32 <b>,</b> 535	32,676
	116,887	
Total Liabilities and Shareholders' Equity	\$233,324	\$240,435
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See notes to condensed consolidated financial statements.

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ENGINEERED SUPPORT SYSTEMS, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(in thousands, except per share amounts)

	Three Months Ended January 31	
	2002	2001
Net revenues	\$94,116	\$91,101
Cost of revenues	74,270 	73 <b>,</b> 131
Gross profit	19,846	17,970
Selling, general and administrative expense	9 <b>,</b> 956	9,588
Income from operations	9,890	8,382

Interest expense	(859)	(2,071)
Interest income	22	93
Gain (loss) on sale of assets	3	(3)
Income before income taxes	9,056	6,401
Income tax provision	3,532	2,560
Net income	\$ 5,524 =====	\$ 3,841 =====
Basic earnings per share (1)	\$ 0.54 =====	\$ 0.42 =====
Diluted earnings per share (1)	\$ 0.52 =====	\$ 0.40 =====

See notes to condensed consolidated financial statements.