PURSER B Form 4												
November										OMB	APPROVA	٨L
FOR	UNITED	STATES S						COMMISSIC	0.	ИВ Imber:	3235	-0287
Washington, D.C. 20549Check this box if no longer subject to Section 16.STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIESForm 4 or Form 5 obligations 							F Es bu res	pires: timated	Janua average ours per 	ry 31, 2005 0.5		
(Print or Type	e Responses)											
1. Name and PURSER 1	Address of Reporting BILL L	S A	ymbol PPLIEI) IND	nd Ticker o USTRIA IES INC	L	C	5. Relationship Issuer (C	o of Repo			
(Last)	(First)	(Middle) 3.		Earliest y/Year)	Transaction	-	-	Director X Officer (g below)		Ot below)	0% Owner ther (specify)	
CLEVELA	(Street) AND, OH 441155	F	. If Ameno iled(Month		Date Origir ear)	nal		6. Individual o Applicable Line _X_ Form filed b Form filed b Person	oy One Ro	eporting	Person	
(City)	(State)	(Zip)	Table	I - Non	-Derivativ	e Secu	irities Ac	quired, Disposed	l of, or I	Benefici	ally Owne	d
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Dat any (Month/Day/Y	Co	ode	4. Securit on(A) or Dis (Instr. 3, 4	sposed	of (D)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s)	6. Owners Form: Direct 0 or India (I) (Instr. 4	ship Ir O (D) (I rect	. Nature of ndirect Ben wnership instr. 4)	
Common Stock	11/28/2006			ode V M	Amount 10,000 (1)	(D) A	Price \$ 7.922	(Instr. 3 and 4) 87,531	D			
Common Stock	11/28/2006		1	S	200 (1)	D	\$ 27.92	87,331	D			
Common Stock	11/28/2006		:	S	200 (1)	D	\$ 28.29	77,531	D			
Common Stock								43,452	I	C	Deferred Compensa Plan	ation
Common Stock	11/28/2006		2	S	200 (1)	D	\$ 27 93	87,131	D			

Common Stock	11/28/2006	S	400 (1)	D	\$ 27.94	86,731	D
Common Stock	11/28/2006	S	700 (1)	D	\$ 27.95	86,031	D
Common Stock	11/28/2006	S	600 <u>(1)</u>	D	\$ 27.96	85,431	D
Common Stock	11/28/2006	S	900 <u>(1)</u>	D	\$ 27.97	84,531	D
Common Stock	11/28/2006	S	400 (1)	D	\$ 27.98	84,131	D
Common Stock	11/28/2006	S	400 <u>(1)</u>	D	\$ 27.99	83,731	D
Common Stock	11/28/2006	S	600 <u>(1)</u>	D	\$ 28	83,131	D
Common Stock	11/28/2006	S	200 (1)	D	\$ 28.02	82,931	D
Common Stock	11/28/2006	S	600 <u>(1)</u>	D	\$ 28.05	82,331	D
Common Stock	11/28/2006	S	200 (1)	D	\$ 28.08	82,131	D
Common Stock	11/28/2006	S	700 (1)	D	\$ 28.1	81,431	D
Common Stock	11/28/2006	S	400 (1)	D	\$ 28.12	81,031	D
Common Stock	11/28/2006	S	300 <u>(1)</u>	D	\$ 28.13	80,731	D
Common Stock	11/28/2006	S	1,300 (1)	D	\$ 28.14	79,431	D
Common Stock	11/28/2006	S	400 (1)	D	\$ 28.15	79,031	D
Common Stock	11/28/2006	S	400 (1)	D	\$ 28.16	78,631	D
Common Stock	11/28/2006	S	100 (1)	D	\$ 28.17	78,531	D
Common Stock	11/28/2006	S	100 (1)	D	\$ 28.18	78,431	D
Common Stock	11/28/2006	S	100 (1)	D	\$ 28.23	78,331	D
Common Stock	11/28/2006	S	300 (1)	D	\$ 28.24	78,031	D
	11/28/2006	S	200 (1)	D		77,831	D

Common Stock					\$ 28.25	
Common Stock	11/28/2006	S	100 (1)	D	\$ 28.27 77,731	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. 5. Number of TransactiorDerivative Code Securities (Instr. 8) Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)		6. Date Exercisab Expiration Date (Month/Day/Year	7. Title and Amount Underlying Securitie (Instr. 3 and 4)			
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amou or Numb of Sha
Employee Stock Option (Right to Buy)	\$ 7.922	11/28/2006		М		10,000 (1)	08/09/2002 <u>(2)</u>	08/09/2011	Common Stock	10,0

Reporting Owners

Reporting Owner Name / Address	s Relationships								
, of the second s	Director	10% Owner	Officer	Other					
PURSER BILL L ONE APPLIED PLAZA CLEVELAND, OH 441155056			President & COO						
Signatures									
By: Dianne Misenko/POA for B Purser	ill L.	11/29	9/2006						
**Signature of Reporting Person		I	Date						

Explanation of Responses:

* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

(1) Option exercise and sale of shares pursuant to a trading plan (pursuant to SEC Rule 10b5-1) entered into as of 11/10/06.

(2) These options become exercisable in annual increments of 25% commencing one year after the date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.