# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2011.
or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Commission File Number: 001-31486

# WEBSTER FINANCIAL CORPORATION 

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| Delaware <br> (State or other jurisdiction of | 06-1187536 <br> (I.R.S. Employer |
| :---: | :---: |
| incorporation or organization) | Identification No.) |
| 145 Bank Street (Webster Plaza), Waterbury, Connecticut <br> (Address of principal executive offices) | $\begin{gathered} 06702 \\ \text { (Zip Code) } \end{gathered}$ |
| (203) 578-2202 |  |
| (Registrant s telephone number, including area code) |  |

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes ." No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
p Yes ." No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer p | Accelerated filer |  |
| :--- | :--- | :--- |
| Non-accelerated filer | $\cdot$ | (Do not check if a smaller reporting company) |$\quad$ Smaller reporting company $\quad$ •

The number of shares of common stock, par value $\$ .01$ per share, outstanding as of April 29, 2011 was $87,537,448$.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

| (In thousands, except share and per share data) | $\begin{gathered} \text { March 31, } \\ 2011 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets: |  |  |
| Cash and due from banks | \$ 170,691 | \$ 159,849 |
| Interest-bearing deposits | 104,982 | 52,811 |
| Trading securities, at fair value |  | 11,554 |
| Securities available for sale, at fair value | 2,195,109 | 2,413,776 |
| Securities held-to-maturity (fair value of \$3,284,722 and \$3,141,775) | 3,211,047 | 3,072,453 |
| Federal Home Loan Bank and Federal Reserve Bank stock, at cost | 143,874 | 143,874 |
| Loans held for sale | 10,809 | 52,224 |
| Loans | 11,014,050 | 11,024,639 |
| Allowance for loan losses | $(297,948)$ | $(321,665)$ |
| Loans, net | 10,716,102 | 10,702,974 |
| Deferred tax asset, net | 95,209 | 104,774 |
| Premises and equipment, net | 155,464 | 157,724 |
| Goodwill | 529,887 | 529,887 |
| Other intangible assets, net | 19,880 | 21,277 |
| Cash surrender value of life insurance policies | 300,683 | 298,149 |
| Prepaid FDIC premiums | 52,121 | 57,548 |
| Accrued interest receivable and other assets | 259,088 | 259,194 |
| Total assets | \$ 17,964,946 | \$ 18,038,068 |

Liabilities and Equity:

| Deposits: |  |  |
| :---: | :---: | :---: |
| Non-interest bearing | \$ 2,183,665 | \$ 2,216,987 |
| Interest bearing | 11,941,003 | 11,391,798 |
| Total deposits | 14,124,668 | 13,608,785 |
| Federal Home Loan Bank advances | 403,297 | 768,005 |
| Securities sold under agreements to repurchase and other short-term borrowings | 857,394 | 1,091,477 |
| Long-term debt | 570,637 | 582,837 |
| Accrued expenses and other liabilities | 184,320 | 203,898 |
| Total liabilities | 16,140,316 | 16,255,002 |
| Shareholders equity: |  |  |
| Preferred stock, \$. 01 par value; Authorized - 3,000,000 shares: |  |  |
| Series A issued and outstanding - 28,939 shares | 28,939 | 28,939 |
| Common stock, \$.01 par value; Authorized - 200,000,000 shares |  |  |
| Issued - 90,694,337 shares and 90,688,879 shares | 907 | 907 |
| Paid-in capital | 1,160,929 | 1,160,690 |
| Retained earnings | 776,968 | 746,057 |


| Less: Treasury stock, (at cost; $3,764,429$ shares and $3,830,050$ shares) | $(146,711)$ | $(149,462)$ |
| :--- | ---: | ---: |
| Accumulated other comprehensive loss, net | $(5,979)$ | $(13,709)$ |
|  | $1,815,053$ | $1,773,422$ |
| Total Webster Financial Corporation shareholders equity | 9,577 | 9,644 |
| Non controlling interests | $1,824,630$ | $1,783,066$ |
| Total equity | $\$ 17,964,946$ | $\$ 18,038,068$ |

See accompanying Notes to Condensed Consolidated Financial Statements.

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

| (In thousands, except per share data) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Interest Income: |  |  |
| Interest and fees on loans and leases | \$ 121,231 | \$ 123,350 |
| Taxable interest and dividends on securities | 46,493 | 46,625 |
| Non-taxable interest and dividends on securities | 7,351 | 7,531 |
| Loans held for sale | 422 | 314 |
| Total interest income | 175,497 | 177,820 |
| Interest Expense: |  |  |
| Deposits | 22,769 | 31,951 |
| Repurchase agreements and other short-term borrowings | 3,562 | 4,003 |
| Federal Home Loan Bank advances | 3,355 | 4,418 |
| Long-term debt | 6,362 | 6,064 |
| Total interest expense | 36,048 | 46,436 |
| Net interest income | 139,449 | 131,384 |
| Provision for loan losses | 10,000 | 43,000 |
| Net interest income after provision for loan losses | 129,449 | 88,384 |
| Non-interest Income: |  |  |
| Deposit service fees | 25,340 | 27,784 |
| Loan related fees | 4,829 | 6,005 |
| Wealth and investment services | 6,722 | 5,835 |
| Mortgage banking activities | 1,253 | (138) |
| Increase in cash surrender value of life insurance policies | 2,533 | 2,578 |
| Net loss on trading securities | $(1,799)$ |  |
| Net gain on sale of investment securities | 2,176 | 4,318 |
| Total other-than-temporary impairment losses on securities |  | $(8,214)$ |
| Portion of the loss recognized in other comprehensive income |  | 4,534 |
| Net impairment losses recognized in earnings |  | $(3,680)$ |
| Other income | 3,248 | 4,314 |
| Total non-interest income | 44,302 | 47,016 |
| Non-interest Expense: |  |  |
| Compensation and benefits | 67,071 | 60,956 |
| Occupancy | 14,735 | 14,440 |
| Technology and equipment expense | 15,392 | 15,268 |
| Intangible assets amortization | 1,397 | 1,397 |
| Marketing | 5,520 | 4,791 |
| Professional and outside services | 2,430 | 2,602 |
| Deposit insurance | 5,781 | 6,085 |
| Other expenses | 16,799 | 28,085 |


| Total non-interest expense |  | 129,125 |  | 133,624 |
| :---: | :---: | :---: | :---: | :---: |
| Income from continuing operations before income tax expense |  | 44,626 |  | 1,776 |
| Income tax expense |  | 12,326 |  | 355 |
| Income from continuing operations |  | 32,300 |  | 1,421 |
| Income from discontinued operations, net of tax |  | 1,995 |  |  |
| Consolidated net income |  | 34,295 |  | 1,421 |
| Less: Net loss attributable to non controlling interests |  | (1) |  |  |
| Net income attributable to Webster Financial Corporation |  | 34,296 |  | 1,421 |
| Preferred stock dividends |  | (831) |  | $(5,455)$ |
| Accretion of preferred stock discount and gain on extinguishment |  |  |  | $(2,035)$ |
| Net income (loss) available to common shareholders | \$ | 33,465 | \$ | $(6,069)$ |
| Net income (loss) per common share: |  |  |  |  |
| Basic |  |  |  |  |
| Income (loss) from continuing operations | \$ | 0.36 | \$ | (0.08) |
| Net income (loss) available to common shareholders |  | 0.38 |  | (0.08) |
| Diluted |  |  |  |  |
| Income (loss) from continuing operations |  | 0.34 |  | (0.08) |
| Net income (loss) available to common shareholders |  | 0.36 |  | (0.08) |
| See accompanying Notes to Condensed Consolidated Financial Statements. |  |  |  |  |

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY (Unaudited)

| (In thousands, except share and per share data) | Three months ended March 31, 2010 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Preferred Stock | Common Stock | Paid-In <br> Capital | Retained Earnings | Treasury Stock |  | ccumulated <br> Other mprehensive (Loss) Income | $\begin{gathered} \text { Non } \\ \text { Controlling } \\ \text { Interests } \end{gathered}$ | Total |
| Balance, December 31, 2009 | \$ 422,109 | \$ 820 | \$ 1,007,740 | \$ 708,024 | \$ $(161,911)$ | \$ | $(28,389)$ | \$ 9,641 | \$ 1,958,034 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  | 1,421 |  |  |  |  | 1,421 |
| Other comprehensive income (loss), net of taxes: |  |  |  |  |  |  |  |  |  |
| Net change in unrealized gain on securities available for sale |  |  |  |  |  |  | 4,273 |  | 4,273 |
| Net change in non-credit related other than temporary impairment on securities |  |  |  |  |  |  | $(2,947)$ |  | $(2,947)$ |
| Amortization of unrealized loss on securities transferred to held to maturity |  |  |  |  |  |  |  |  |  |
| Net unrealized gain on derivative instruments |  |  |  |  |  |  | 271 |  | 271 |
| Net actuarial gain and prior service cost for pension and other postretirement benefits$387$ |  |  |  |  |  |  |  |  |  |
| Other comprehensive income, net oftaxes |  |  |  |  |  |  |  |  |  |
| Total comprehensive income, net of taxes |  |  |  |  |  |  |  |  |  |
| Dividends declared on common stock of $\$ .01$ per share |  |  |  |  |  |  |  |  |  |
| Dividends declared on Series A preferred stock $\$ 21.25$ per share |  |  |  |  |  |  |  |  |  |
| Dividends incurred on Series B |  |  |  |  |  |  |  |  |  |
| Redemption of Preferred Stock | $(98,365)$ |  |  | $(1,635)$ |  |  |  |  | $(100,000)$ |
| Subsidiary preferred stock dividends |  |  |  |  |  |  |  |  |  |
| Net shares acquired related to employee share-based compensation plans |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Stock-based compensation expense |  |  | (927) | (813) | 1,493 |  |  |  | (247) |
| Accretion of preferred stock discount | 400 |  |  | (400) |  |  |  |  |  |
| Issuance of common stock |  |  | 32 | (759) | 1,233 |  |  |  | 506 |
| Balance, March 31, 2010 | \$ 324,144 | \$ 820 | \$ 1,007,153 | \$ 699,642 | \$ $(159,363)$ | \$ | $(26,320)$ | \$ 9,641 | \$ 1,855,717 |

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY (Unaudited), continued

| (In thousands, except share and per share data) | Three months ended March 31, 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Preferred Stock | Common Stock | Paid-In <br> Capital | Retained <br> Earnings | Treasury Stock | Accumulated <br> Other <br> ComprehensiveControlling <br> (Loss) Interests |  |  |  | Total |
| Balance, December 31, 2010 | \$ 28,939 | \$ 907 | \$ 1,160,690 | \$ 746,057 | \$ $(149,462)$ | \$ | $(13,709)$ | \$ | 9,644 | \$ 1,783,066 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  | 34,296 |  |  |  |  | (1) | 34,295 |
| Other comprehensive income (loss), net of taxes: |  |  |  |  |  |  |  |  |  |  |
| Net change in unrealized gain on securities available for sale |  |  |  |  |  |  | 4,308 |  |  | 4,308 |
| Net change in non-credit related other than temporary impairment on securities |  |  |  |  |  |  | 746 |  |  | 746 |
| Amortization of unrealized loss on securities |  |  |  |  |  |  | 28 |  |  | 28 |
| Transferred to held to maturity |  |  |  |  |  |  |  |  |  |  |
| Net unrealized gain on derivative instruments |  |  |  |  |  |  | 1,865 |  |  | 1,865 |
| Net actuarial gain and prior service cost for pension and other postretirement benefits |  |  |  |  |  |  | 783 |  |  | 783 |
| Other comprehensive income, net of taxes |  |  |  |  |  |  | 7,730 |  |  | 7,730 |
| Total comprehensive income, net of taxes |  |  |  |  |  |  |  |  |  | 42,025 |
| Dividends declared on common stock of $\$ .01$ per share |  |  |  | (871) |  |  |  |  |  | (871) |
| Dividends declared on Series A preferred stock $\$ 21.25$ per share |  |  |  | (615) |  |  |  |  |  | (615) |
| Subsidiary preferred stock dividends $\$ 0.2156$ per share |  |  |  | (216) |  |  |  |  |  | (216) |
| Exercise of stock options |  |  | (35) |  | 58 |  |  |  |  | 23 |
| Net shares acquired related to employee share-based compensation plans |  |  |  |  | (237) |  |  |  |  | (237) |
| Stock-based compensation expense |  |  | 252 | $(1,433)$ | 2,370 |  |  |  |  | 1,189 |
| Issuance of common stock |  |  | 22 | (250) | 560 |  |  |  |  | 332 |
| Other |  |  |  |  |  |  |  |  | (66) | (66) |
| Balance, March 31, 2011 | \$ 28,939 | \$ 907 | \$ 1,160,929 | \$ 776,968 | \$ $(146,711)$ | \$ | $(5,979)$ | \$ | 9,577 | \$ 1,824,630 |

See accompanying Notes to Condensed Consolidated Financial Statements.

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)



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| Cash dividends paid to preferred shareholders of consolidated affiliate | (216) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash dividends paid to preferred shareholders |  | (615) |  | $(5,414)$ |
| Exercise of stock options |  | 23 |  | 418 |
| Common stock issued |  | 332 |  | 506 |
| Common stock repurchased |  | (237) |  | (288) |
| Other |  | (66) |  |  |
| Net cash (used for) provided by financing activities |  | $(94,652)$ |  | 279,235 |
| Cash Flows from Discontinued Operations: |  |  |  |  |
| Operating Activities |  | 1,995 |  |  |
| Net cash provided by discontinued operations |  | 1,995 |  |  |
| Net increase (decrease) in cash and due from banks |  | 10,842 |  | $(13,119)$ |
| Cash and due from banks at beginning of period |  | 159,849 |  | 171,184 |
| Cash and due from banks at end of period | \$ | 170,691 | \$ | 158,065 |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Interest paid | \$ | 37,347 | \$ | 45,968 |
| Income taxes paid |  | 6,194 |  | 91 |
| Noncash investing and financing activities: |  |  |  |  |
| Transfer of loans and leases, net to foreclosed properties | \$ | 4,283 | \$ | 7,390 |
| See accompanying Notes to Condensed Consolidated Financial Stateme |  |  |  |  |

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## WEBSTER FINANCIAL CORPORATION AND SUBSIDIARIES

## Notes to Condensed Consolidated Financial Statements

(Unaudited)

## NOTE 1: Summary of Significant Accounting Policies

Nature of Operations. Webster Financial Corporation (together, with its consolidated subsidiaries, Webster , the Company, our company, we or us), is a bank holding company and financial holding company under the Bank Holding Company Act of 1956, as amended, headquartered in Waterbury, Connecticut and incorporated under the laws of Delaware in 1986. Webster s principal assets at March 31, 2011 were all of the outstanding capital stock of Webster Bank, National Association ( Webster Bank ).

Webster, through Webster Bank and various non-banking financial services subsidiaries, delivers financial services to individuals, families and businesses throughout New England and into Westchester County, New York. Webster provides business and consumer banking, mortgage lending, financial planning, trust and investment services through 176 banking offices, 488 ATMs, mobile banking and its Internet website (www.websteronline.com). Webster Bank offers, through its HSA Bank division, health savings accounts on a nationwide basis. Webster also offers equipment financing, commercial real estate lending and asset-based lending.

Basis of Presentation. The Condensed Consolidated Financial Statements include the accounts of Webster and all other entities in which Webster has a controlling financial interest (collectively referred to as Webster or the Company ). All significant intercompany balances and transactions have been eliminated in consolidation. The accounting and financial reporting policies Webster follows conform, in all material respects, to accounting principles generally accepted in the United States (GAAP ) and to general practices within the financial services industry.

The Company determines whether it has a controlling financial interest in an entity by first evaluating whether the entity is a voting interest entity or a variable interest entity under accounting principles generally accepted in the United States. Voting interest entities are entities in which the total equity investment at risk is sufficient to enable the entity to finance itself independently and provides the equity holders with the obligation to absorb losses, the right to receive residual returns and the right to make decisions about the entity sactivities. Subsidiaries of the Company that have issued trust preferred securities are not consolidated.

The Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q have not been audited by an independent registered public accounting firm, but, in the opinion of management, reflect all adjustments necessary for a fair presentation of the Company s financial position and results of operations. All such adjustments were of a normal and recurring nature. The Condensed Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q adopted by the Securities and Exchange Commission ( SEC ). Accordingly, the Condensed Consolidated Financial Statements do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with the Company s Consolidated Financial Statements, and notes thereto, for the year ended December 31, 2010, included in Webster s Annual Report on Form 10-K filed with the SEC on February 25, 2011 (the 2010 Form 10-K ). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.

Use of Estimates. The preparation of the Condensed Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Condensed Consolidated Financial Statements. Actual results could differ from those estimates. The allowance for loan losses, the fair values of financial instruments, the deferred tax asset valuation allowance, status of contingencies and the goodwill evaluation are particularly subject to change.

Loans. Loans are stated at the principal amounts outstanding, net of unamortized premiums and discounts and net of deferred loan fees and/or costs which are recognized as a yield adjustment using the interest method. These yield adjustments are amortized over the contractual life of the related loans adjusted for estimated prepayments when applicable. Interest on loans is credited to interest income as earned based on the interest rate applied to principal amounts outstanding. Loans are placed on nonaccrual status when timely collection of principal and interest in accordance with contractual terms is doubtful. Loans are transferred to a nonaccrual basis generally when principal or interest payments become 90 days delinquent, unless the loan is well secured and in process of collection, or sooner when management concludes circumstances indicate that borrowers may be unable to meet contractual principal or interest payments.

Accrual of interest is discontinued if the loan is placed on nonaccrual status. Residential real estate and consumer loans are placed on nonaccrual status at 90 days past due and a charge-off is recorded at 180 days if the loan balance exceeds the fair value of the collateral less costs to sell. All

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commercial, commercial real estate and equipment finance loans are subject to a detailed review by

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the Company s credit risk team when 90 days past due and a specific determination is made to put a loan on non-accrual status. A charge off is recorded on a case by case basis when all or a portion of the loan is deemed to be uncollectible.

When a loan is put on nonaccrual status, unpaid accrued interest is reversed and charged against interest income. If ultimate repayment of a nonaccrual loan is expected, any payments received are applied in accordance with contractual terms. If ultimate repayment is not expected on commercial, commercial real estate and equipment finance loans, any payment received on a nonaccrual loan is applied to principal until the unpaid balance has been fully recovered. Any excess is then credited to interest income when received. If the Company determines, through a current valuation analysis, that principal can be repaid on residential real estate and consumer loans, interest payments may be taken into income as received or on a cash basis. Loans are removed from nonaccrual status when they become current as to principal and interest or demonstrate a period of performance under contractual terms and, in the opinion of management, are fully collectible as to principal and interest.

Allowance for Credit Losses. The allowance for credit losses includes the allowance for loan losses and the reserve for unfunded credit commitments.

Allowance for Loan Losses. The allowance for loan losses is a reserve established through a provision for loan losses charged to expense, which represents management $s$ best estimate of probable losses that have been incurred within the existing portfolio of loans at the balance sheet date. The allowance, in the judgment of management, is necessary to reserve for estimated losses inherent in the loan portfolio. The level of the allowance reflects management s continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions, as well as trends in the foregoing. Portions of the allowance may be allocated for specific loans; however, the entire allowance is available for any loan that, in management s judgment, should be charged off. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company s control, including the performance of the Company s loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The Company s allowance for loan losses consists of three elements: (i) specific valuation allowances established for probable losses on specific loans; (ii) historical valuation allowances calculated based on historical loan loss experience for similar loans with similar characteristics and trends, adjusted, as necessary, to reflect the impact of current conditions; and (iii) qualitative factors determined based on general economic conditions and other qualitative risk factors both internal and external to the Company.

Loans are considered impaired, when based on current information and events, if it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Loans identified as troubled debt restructurings ( TDR ) are considered impaired loans for the entire term of the loan, with very limited exceptions. Impairment is evaluated on a pooled basis for smaller-balance loans of a similar nature and on an individual loan basis depending on risk rating, accrual status and loan balance for other loans, primarily commercial loans. If a loan is impaired, a specific valuation allowance is established, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan soriginal rate or at the fair value of collateral if repayment is expected solely from the collateral. Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due.

Reserve for Unfunded Commitments. The reserve for unfunded commitments provides for probable losses inherent in lending related commitments, including unused commitments to extend credit, letters of credit, and financial guarantees.

Troubled Debt Restructurings. A modified loan is considered a TDR when two conditions are met: 1) the borrower is experiencing documented financial difficulty and 2) concessions are made by the Company that would not otherwise be considered for a borrower with similar credit characteristics. The most common types of modifications include below market rate reductions and/or maturity extensions. Modified terms are dependent upon the financial position and needs of the individual borrower, as the Company does not employ modification programs for temporary or trial periods. All modifications are permanent. The modified loan does not revert back to its original terms, even if the modified loan agreement is violated. If the modification agreement is violated, the loan is handled by the Company s Restructuring and Recovery group for resolution, which may result in foreclosure.

The Company s policy is to place all Consumer loan TDRs on non-accrual status for a minimum period of six months. Loans qualify for return to accrual status once they have demonstrated performance with the restructured terms of the loan agreement for a minimum of six months. Commercial TDRs are evaluated on a case by case basis. All TDRs are reported as impaired. Impaired and TDR classification may be removed if the borrower demonstrates compliance with the modified terms and the restructuring agreement specifies an interest rate equal to that which would be provided to a borrower with similar credit at the time of restructuring. The majority of TDRs are classified as impaired loans and TDRs for the remaining life of the loan.

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Earnings Per Share. Earnings per common share is computed using the two-class method. Basic earnings per common share is computed by dividing net earnings allocated to common stock by the weighted-average number of common shares outstanding during the applicable period, excluding outstanding participating securities. Diluted earnings per common share is computed using the weighted-average number of shares determined for the basic earnings per common share computation plus the dilutive effect of stock compensation using the treasury stock method. A reconciliation of the weighted-average shares used in calculating basic earnings per common share and the weighted average common shares used in calculating diluted earnings per common share for the reported periods is provided in Note 11 Earnings Per Common Share.

Comprehensive Income. Comprehensive income includes all changes in shareholders equity during a period, except those resulting from transactions with shareholders. In addition to net income, other components of Webster s comprehensive income include the after-tax effect of changes in the net unrealized gain/loss on securities available for sale, changes in the net actuarial gain/loss on defined benefit post-retirement benefit plans and changes in the accumulated gain/loss on effective cash flow hedging instruments.

Reclassifications. Certain items in prior financial statements have been reclassified to conform to current presentation. These reclassifications had no impact on the Company s consolidated financial position, results of operations or net change in cash and cash equivalents.

There have been no changes to our significant accounting policies that were disclosed in the 2010 Form 10-K.

## Accounting Standards Updates

ASU No. 2011-02, Receivables (Topic 310) A Creditor s Determination of Whether a Restructuring Is a Troubled Debt Restructuring. On April 5, 2011, the FASB issued ASU No. 2011-02 to clarify when a loan modification or restructuring is considered a troubled debt restructuring ( TDR ). The changes apply to a lender that modifies a receivable covered by Subtopic 310-40, Receivables Troubled Debt Restructurings by Creditors. In evaluating whether a restructuring constitutes a TDR, a creditor must separately conclude that both of the following exist: (i) the restructuring constitutes a concession and (ii) the debtor is experiencing financial difficulties. A creditor may determine that a debtor is experiencing financial difficulties, even though the debtor is not currently in default, if the creditor determines it is probable that the debtor would default on its payments for any of its debts in the foreseeable future without the loan modification. Lenders who determine that they are making a concession on the terms of the loan to a borrower who is having financial problems should follow the guidance found in ASU No. 2011-02. The guidance on identifying and disclosing TDRs is effective for interim and annual reporting periods beginning on or after June 15, 2011 and applies retrospectively to restructuring occurring on or after the beginning of the year. The guidance on measuring the impairment of a receivable restructured in a troubled debt restructuring is effective on a prospective basis. The Company is currently evaluating the impact of the adoption of this accounting standards update on the Company s financial statements.

## NOTE 2: Restructuring and Repositioning

During the three months ended March 31, 2011, Webster recognized net costs of $\$ 0.3$ in branch facility optimization expense, of which $\$ 0.2$ related to an early lease termination payment on a facility which the Company plans to vacate by the end of 2011. These costs are included in other non-interest expense in the Condensed Consolidated Statements of Operations.

On April 1, 2011, as previously announced, Webster closed five branches in response to changing customer usage patterns and its initiative to optimize branch operations. Three of the branches are owned by Webster and two of the branch facilities are leased. Webster recorded a $\$ 3.1$ million liability related to lease termination and the write-off of leasehold improvements for the two leased branches during the fourth quarter of 2010.

Activity in the restructuring and repositioning liability for the three months ended March 31, 2011 is presented in the following table.

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| Three months ended March 31, 2011 (In thousands) | Charged <br> to |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | pense | Liability |  |
| Beginning Balance | \$ |  |  | 4,823 |
| Facility consolidation |  | 273 |  | 135 |
| Total Accrued | \$ | 273 | \$ | 4,958 |
| Payments related to: |  |  |  |  |
| Severance and other employee related costs |  |  |  | 119 |
| Total Payments |  |  |  | 119 |
| Restructuring and Repositioning Reserve Balance | \$ | 273 | \$ | 4,839 |

## NOTE 3: Investment Securities

A summary of the amortized cost, carrying value, and fair value of Webster s investment securities, excluding trading securities, is presented below.

| (Dollars in thousands) | March 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost ${ }^{(a)(b)}$ | Recognized in OCI |  | Carrying value | Not Recognized in OCI |  | Fair value |
|  |  | Gross unrealized gains | Gross unrealized losses |  | Gross unrealized gains | Gross unrealized losses |  |
| Available for sale: |  |  |  |  |  |  |  |
| U.S. Treasury Bills | 200 | \$ | \$ | 200 | \$ | \$ | 200 |
| Agency collateralized mortgage obligations ( CMOs ) - GSE | 1,199,247 | 12,069 | $(5,003)$ | 1,206,313 |  |  | 1,206,313 |
| Pooled trust preferred securities ${ }^{(a)}$ | 62,756 | 1,862 | $(10,480)$ | 54,138 |  |  | 54,138 |
| Single issuer trust preferred securities | 50,892 | 66 | $(4,900)$ | 46,058 |  |  | 46,058 |
| Equity securities-financial institutions ${ }^{(b)}$ | 5,806 | 1,150 | (152) | 6,804 |  |  | 6,804 |
| Mortgage-backed securities - GSE | 546,408 | 26,706 |  | 573,114 |  |  | 573,114 |
| Commercial mortgage-backed securities (CMBS) | 293,920 | 16,628 | $(2,066)$ | 308,482 |  |  | 308,482 |
| Total available for sale | \$2,159,229 | \$ 58,481 | \$ $(22,601)$ | \$ 2,195,109 | \$ | \$ | \$ 2,195,109 |

## Held to maturity:

| Municipal bonds and notes | \$ 669,639 |  |  | \$ 669,639 | \$ 9,978 | \$ $(14,644)$ | \$ 664,973 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agency collateralized mortgage obligations |  |  |  |  |  |  |  |
| ( CMOs ) - GSE | 817,785 |  |  | 817,785 | 14,733 | (191) | 832,327 |
| Mortgage-backed securities - GSE | 1,616,670 |  |  | 1,616,670 | 69,524 | $(6,282)$ | 1,679,912 |
| CMBS/Private Label MBS | 106,953 |  |  | 106,953 | 772 | (215) | 107,510 |
| Total held to maturity | \$ 3,211,047 | \$ | \$ | \$ 3,211,047 | \$ 95,007 | \$ $(21,332)$ | \$ 3,284,722 |
| Total investment securities | \$ 5,370,276 | \$ 58,481 | \$ $(22,601)$ | \$ 5,406,156 | \$ 95,007 | \$ $(21,332)$ | \$ 5,479,831 |

(a) Amortized cost is net of $\$ 21.3$ million of credit related other-than-temporary impairments at March 31, 2011.
(b) Amortized cost is net of $\$ 21.6$ million of other-than-temporary impairments at March 31, 2011.

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| (Dollars in thousands) | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortizedcost(a)(b) |  | Recognized in OCI |  | Not Recognized in OCI |  |  |  |
|  |  |  | Gross <br> unrealized gains | Gross unrealized losses | Carrying value | Gross unrealiz gains | Gross <br> d unrealized losses | Fair value |
| Available for sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury Bills | \$ | 200 | \$ | \$ | 200 | \$ | \$ | \$ 200 |
| Agency notes - GSE |  | 100,020 | 29 |  | 100,049 |  |  | 100,049 |
| Agency collateralized mortgage obligations |  |  |  |  |  |  |  |  |
| Pooled trust preferred securities ${ }^{(a)}$ |  | 65,054 | 2,693 | $(14,558)$ | 53,189 |  |  | 53,189 |
| Single issuer trust preferred securities |  | 50,852 |  | $(8,577)$ | 42,275 |  |  | 42,275 |
| Equity securities-financial |  |  |  |  |  |  |  |  |
| institutions ${ }^{(b)}$ |  | 6,510 | 1,064 | (233) | 7,341 |  |  | 7,341 |
| Mortgage-backed securities - GSE |  | 691,567 | 32,103 | (88) | 723,582 |  |  | 723,582 |
| Commercial mortgage-backed securities (CMBS) |  | 296,730 | 14,736 | $(3,485)$ | 307,981 |  |  | 307,981 |
| Total available for sale |  | 2,383,875 | \$ 63,149 | \$ $(33,248)$ | \$ 2,413,776 | \$ | \$ | \$ 2,413,776 |
| Held to maturity: |  |  |  |  |  |  |  |  |
| Municipal bonds and notes |  | 670,287 | \$ | \$ | \$ 670,287 | \$ 7,978 | \$ $(25,199)$ | \$ 653,066 |
| Agency collateralized mortgage obligations |  |  |  |  |  |  |  |  |
| Mortgage-backed securities - GSE |  | 1,707,893 |  |  | 1,707,893 | 77,204 | $(4,263)$ | 1,780,834 |
| CMBS/Private Label MBS |  | 51,084 |  |  | 51,084 | 825 |  | 51,909 |
| Total held to maturity |  | 3,072,453 | \$ | \$ | \$ 3,072,453 | \$ 99,299 | \$ $(29,977)$ | \$ 3,141,775 |
| Total investment securities |  | 5,456,328 | \$ 63,149 | \$ $(33,248)$ | \$ 5,486,229 | \$ 99,299 | \$ $(29,977)$ | \$ 5,555,551 |

(a) Amortized cost is net of $\$ 26.3$ million of credit related other-than-temporary impairments at December 31, 2010.
(b) Amortized cost is net of $\$ 21.7$ million of other-than-temporary impairments at December 31, 2010.

Securities with a carrying value totaling $\$ 2.6$ billion at March 31, 2011 and December 31, 2010 were pledged to secure public funds, trust deposits, repurchase agreements and for other purposes, as required or permitted by law.

At March 31, 2011 and December 31, 2010, the Company had no investments in obligations of individual states, counties, or municipalities which exceed $10 \%$ of consolidated shareholders equity

The amortized cost and fair value of debt securities at March 31, 2011, by contractual maturity, are set for the below.

|  | Available for Sale |  |  |  | Held to Maturity |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
| Due in one year or less | \$ | 200 | \$ | 200 | \$ | 19,070 | \$ | 19,087 |
| Due after one year through five years |  |  |  |  |  | 4,991 |  | 5,126 |
| Due after five years through ten years |  | 40,567 |  | 38,578 |  | 320,196 |  | 336,116 |
| Due after ten years |  | 2,112,656 |  | 2,149,527 |  | 2,866,790 |  | 2,924,393 |
| Totals |  | 2,153,423 |  | 2,188,305 |  | 3,211,047 |  | 3,284,722 |

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For the purposes of the maturity schedule, mortgage-backed securities, which are not due at a single maturity date, have been allocated over maturity groupings based on the expected maturity of the underlying collateral. Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay obligations with or without call or prepayment penalties. At March 31, 2011, the Company had $\$ 693.3$ million of callable securities in its investment portfolio.

Management evaluates securities for other than temporary impairment ( OTTI ) on a quarterly basis. All securities classified as held to maturity or available for sale that are in an unrealized loss position are evaluated for OTTI. Consideration is given to, among other qualitative factors; current market conditions, fair value in relationship to cost, extent and nature of change in fair value, issuer rating changes and trends, volatility of earnings, current analysts evaluations, and all available information relevant to the collectability of debt securities. If the Company intends to sell the security or, if it is more likely than not that the Company will be required to sell the security prior to recovery of its amortized cost basis, the security s amortized cost is written down to fair value and the respective loss is recorded as non-interest expense in the Condensed Consolidated Statement of Operations. If the Company does not intend to sell the security and if it is more likely than not that the Company will not be required to sell the security prior to recovery of its amortized cost basis, only the credit component of the impairment charge of a debt security is

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recognized as a loss in non-interest income in the Condensed Consolidated Statements of Operations. The remaining non credit impairment component is recorded in other comprehensive income ( OCI ). A decline in the value of an equity security that is considered OTTI is recorded as a loss in non-interest income in the Condensed Consolidated Statements of Operations.

The following table provides information on the gross unrealized losses and fair value of the Company s investment securities with unrealized losses that are not deemed to be other than temporarily impaired, aggregated by investment security category and length of time that individual investment securities have been in a continuous unrealized loss position at March 31, 2011.

| (Dollars in thousands) | \# of <br> Holdings |  March 31, 2011 <br> Less Than Twelve Months or <br> Twelve Months Longer |  |  |  |  |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| Agency CMOs - GSE | 9 | \$ | 439,590 |  | $(5,003)$ | \$ |  | \$ |  | \$ | 439,590 | \$ $(5,003)$ |
| Pooled trust preferred securities | 7 |  | 7,325 |  | (337) |  | 35,371 |  | $(10,143)$ |  | 42,696 | $(10,480)$ |
| Single issuer trust preferred securities | 7 |  |  |  |  |  | 37,794 |  | $(4,900)$ |  | 37,794 | $(4,900)$ |
| Equity securities | 13 |  | 221 |  | (29) |  | 1,101 |  | (123) |  | 1,322 | (152) |
| Commercial mortgage-backed securities (CMBS) | 2 |  | 4,502 |  | (9) |  | 22,141 |  | $(2,057)$ |  | 26,643 | $(2,066)$ |
| Total available for sale | 38 | \$ | 451,638 |  | $(5,378)$ | \$ | 96,407 |  | \$ $(17,223)$ | \$ | 548,045 | \$ $(22,601)$ |
| Held-to-maturity: |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal bonds and notes | 311 | \$ | 287,354 |  | $(13,472)$ | \$ | 10,256 |  | \$ $(1,172)$ | \$ | 297,610 | \$ $(14,644)$ |
| Agency CMOs - GSE | 1 |  | 51,251 |  | (191) |  |  |  |  |  | 51,251 | (191) |
| Mortgage backed securities - GSE | 11 |  | 293,411 |  | $(6,282)$ |  |  |  |  |  | 293,411 | $(6,282)$ |
| CMBS/Private Label MBS | 3 |  | 33,929 |  | (215) |  |  |  |  |  | 33,929 | (215) |
| Total held-to-maturity | 326 | \$ | 665,945 |  | $(20,160)$ | \$ | 10,256 |  | \$ $(1,172)$ | \$ | 676,201 | \$ $(21,332)$ |
| Total investment securities | 364 |  | 1,117,583 |  | $(25,538)$ |  | 106,663 |  | \$ $(18,395)$ |  | ,224,246 | \$ $(43,933)$ |

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The following table provides information on the gross unrealized losses and fair value of the Company s investment securities with unrealized losses that are not deemed to be other than temporarily impaired, aggregated by investment security category and length of time that individual investment securities have been in a continuous unrealized loss position at December 31, 2010.

|  |  | Less Than Twelve Months |  |  |  | Twelve Months or Longer |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | \# of Holdings | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |  | Fair Value |  | Unrealized Losses |
| Available for Sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| Agency CMOs - GSE | 9 | \$ | 450,099 |  | $(6,307)$ | \$ |  | \$ |  | \$ | 450,099 | \$ (6,307) |
| Pooled trust preferred securities | 9 |  | 8,126 |  | $(1,534)$ |  | 40,147 |  | $(13,024)$ |  | 48,273 | $(14,558)$ |
| Single issuer trust preferred securities | 9 |  |  |  |  |  | 42,275 |  | $(8,577)$ |  | 42,275 | $(8,577)$ |
| Equity securities | 14 |  | 1,328 |  | (222) |  | 138 |  | (11) |  | 1,466 | (233) |
| Mortgage-backed securities-GSE | 1 |  | 28,391 |  | (88) |  |  |  |  |  | 28,391 | (88) |
| Commercial mortgage-backed securities (CMBS) | 3 |  |  |  |  |  | 55,817 |  | $(3,485)$ |  | 55,817 | $(3,485)$ |
| Total available for sale | 45 | \$ | 487,944 | \$ | $(8,151)$ |  | 138,377 |  | $(25,097)$ | \$ | 626,321 | \$ $(33,248)$ |
| Held-to-maturity: |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal bonds and notes | 410 | \$ | 357,771 |  | $(23,621)$ |  | 11,737 | \$ | $(1,578)$ | \$ | 369,508 | \$ $(25,199)$ |
| Agency CMOs - GSE | 1 |  | 51,874 |  | (515) |  |  |  |  |  | 51,874 | (515) |
| Mortgage-backed securities - GSE | 11 |  | 301,305 |  | $(4,263)$ |  |  |  |  |  | 301,305 | $(4,263)$ |
| Total held-to-maturity | 422 | \$ | 710,950 |  | $(28,399)$ |  | 11,737 | \$ | $(1,578)$ | \$ | 722,687 | \$ $(29,977)$ |
| Total investment securities | 467 |  | 1,198,894 |  | $(36,550)$ |  | 150,114 |  | $(26,675)$ |  | ,349,008 | \$ $(63,225)$ |

The following summarizes, by investment security type, the basis for evaluating if the applicable investment securities within the Company s available for sale portfolio were other-than-temporarily impaired at March 31, 2011.

Trust Preferred Securities Pooled Issuers At March 31, 2011, the fair value of the pooled trust preferred securities was $\$ 54.1$ million, an increase of $\$ 0.9$ million from the fair value of $\$ 53.2$ million at December 31, 2010. The increase in fair value is the result of both market expectations of higher future interest rates, as a rise in interest rates for variable rate securities will increase future cash flows, and improving overall market conditions compared to December 31, 2010, partially offset by one issuer deferral resulting in a reduction of unrealized gains. In addition the Company sold one security with an amortized cost of $\$ 2.0$ million at a loss of $\$ 1.0$ million. The gross unrealized loss of $\$ 10.5$ million at March 31, 2011 is primarily attributable to changes in interest rates including a liquidity spread premium to reflect the inactive and illiquid nature of the trust preferred securities market at this time. For the three months ended March 31, 2011, the Company recognized no credit related OTTI for these securities. As a result, there was no additional non credit related OTTI recognized in OCI during the three months ended March 31, 2011. The pooled trust preferred portfolio consists of collateralized debt obligations ( CDOs ) containing predominantly bank and insurance collateral that are investment grade and below investment grade. The Company employs an internal CDO model for projection of future cash flows and discounting those cash flows to a net present value. An internal model is used to value the securities due to the continued inactive market and illiquid nature of pooled trust preferred in the entire capital structure. Each underlying issuer in the pools is rated internally using the latest financial data on each institution, and future deferrals, defaults and losses are then estimated on the basis of continued stress in the financial markets. Further, all current and projected deferrals are not assumed to cure, and all current and projected defaults are assumed to have no recovery value. The resulting net cash flows are then discounted at current market levels for similar types of products that are actively trading. To determine potential OTTI due to credit losses, management compares the amortized cost to the present value of expected cash flows adjusted for deferrals and defaults using the discount margin at the time of purchase. Other factors considered include an analysis of excess subordination and temporary interest shortfall coverage. Based on the valuation analysis as of March 31, 2011, management expects to fully recover the remaining amortized cost of those securities not deemed to be other than temporarily impaired. However, additional interest deferrals, defaults, or ratings changes could result in future OTTI charges.

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The following table summarizes pertinent information that was considered by management in evaluating Trust Preferred Securities Pooled Issuers for OTTI.

## Trust Preferred Securities - Pooled Issuers

| Deal Name ${ }^{(c)}$ (Dollars in thousands) | Class | Amortized | Unrealized |  | Fair | Lowest Credit <br> Ratings as of March 31, <br> 2011 (a) | Total |  | Current <br> Deferrals/ <br> Defaults <br> (As a \% <br> of <br> Original <br> Collateral) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Credit <br> Related Other-ThanTemporary Impairment thru |  | $\%$ of Performing Bank/ Insurance |  |
|  |  | Cost ${ }^{(b)}$ | Gains | (Losses) |  |  | Value | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |  | Issuers |
| Security F | C | \$ 3,014 | \$ 1,785 | \$ (544) | \$ 4,255 | C | \$ $(10,850)$ | 82.6 | 23.1 |
| Security H | B | 3,483 |  | $(1,114)$ | 2,369 | B | (352) | 100.0 |  |
| Security I | B | 4,463 |  | $(1,444)$ | 3,019 | CCC | (365) | 94.1 | 9.0 |
| Security J | B | 5,262 |  | $(1,878)$ | 3,384 | CCC | (806) | 90.6 | 11.6 |
| Security K | A | 7,328 |  | (110) | 7,218 | CCC | $(2,040)$ | 65.8 | 37.2 |
| Security L | B | 8,717 |  | $(2,877)$ | 5,840 | CCC | (867) | 96.0 | 5.8 |
| Security M | A | 7,369 | 77 | (9) | 7,437 | D | $(4,942)$ | 56.0 | 39.6 |
| Security N | A | 23,120 |  | $(2,504)$ | 20,616 | A | $(1,104)$ | 90.6 | 11.6 |
|  |  | \$ 62,756 | \$ 1,862 | \$ $(10,480)$ | \$ 54,138 |  | \$ $(21,326)$ |  |  |

(a) The Company utilized credit ratings provided by Moody s, S\&P and Fitch in its evaluation of issuers.
(b) For the securities deemed impaired, the amortized cost reflects previous OTTI recognized in earnings.
(c) One security (Security G) with an amortized cost of $\$ 2.0$ million was sold during the three months ended March 31 , 2011 for a loss of $\$ 1.0$ million. Trust Preferred Securities - Single Issuers At March 31, 2011, the fair value of the single issuer trust preferred portfolio was $\$ 46.1$ million, an increase of $\$ 3.8$ million from the fair value of $\$ 42.3$ million at December 31, 2010. The gross unrealized loss of $\$ 4.9$ million at March 31, 2011 is primarily attributable to changes in interest rates and wider credit spreads over the holding period of these securities. The single issuer portfolio consists of five investments issued by three large capitalization, money center financial institutions, which continued to service debt and showed indications of stabilization in their capital structures. Based on the review of the qualitative and quantitative factors presented above, these securities were not deemed to be other than temporarily impaired at March 31, 2011 as the Company does not intend to sell these investments and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell the security before the recovery of its amortized cost.

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The following table summarizes pertinent information that was considered by management in determining if OTTI existed within the single issuer trust preferred securities portfolio in the current reporting period.

## Trust Preferred Securities - Single Issuers

$\left.\begin{array}{lrlcrccc} & \text { Unrealized } & & \begin{array}{c}\text { Total } \\ \text { Other-Than- } \\ \text { Temporary }\end{array} \\ \text { Impairment } \\ \text { thru }\end{array}\right)$

Agency CMOs GSE There were $\$ 5.0$ million in unrealized losses in the Company s investment in agency CMOs at March 31, 2011 compared to $\$ 6.3$ million at December 31, 2010. The improvement in unrealized losses was the result of tighter market spreads during the first quarter 2011. The contractual cash flows for these investments are performing as expected. The Company does not consider these investments to be other than temporarily impaired at March 31, 2011 as the Company does not intend to sell these investments and has determined, based on available evidence, that it is more likely than not that the Company will not be required to sell the security before the recovery of its amortized cost.

Equity securities The unrealized losses on the Company s investment in equity securities decreased to $\$ 152$ thousand at March 31, 2011 from $\$ 233$ thousand at December 31, 2010. This portfolio consists primarily of investments in the common stock of small capitalization financial institutions based in New England ( $\$ 5.6$ million of the total fair value at March 31, 2011) and auction rate preferred securities ( $\$ 1.2$ million of the total fair value at March 31, 2011). When estimating the recovery period for equity securities in an unrealized loss position, management utilizes analyst forecasts, earnings assumptions and other company specific financial performance metrics. In addition, this assessment incorporates general market data, industry and sector cycles and related trends to determine a reasonable recovery period. The Company evaluated the near-term prospects of the issuers in relation to the severity and duration of the impairment. The Company determined its holdings of equity securities were not deemed to be other than temporarily impaired at March 31, 2011.

Mortgage-backed securities GSE There were no unrealized losses in the Company s investment in residential mortgage-backed securities issued by the GSEs at March 31, 2011 compared to $\$ 88$ thousand in unrealized losses at December 31, 2010. The contractual cash flows for these investments are performing as expected with the exception of unexpected principal prepayments resulting from GSE buyout programs initiated in 2010. With tighter market spreads during the three months ended March 31, 2011, these securities are all at unrealized gains.

Commercial mortgage backed securities The unrealized losses on the Company s investment in commercial mortgage-backed securities issued by entities other than GSEs decreased to $\$ 2.1$ million at March 31, 2011 from $\$ 3.5$ million at December 31, 2010. This decrease is primarily the result of improvement in credit spreads in 2011 compared to 2010 and the recent overall drop in credit spreads during the three months ended March 31, 2011. The contractual cash flows for these investments are performing as expected. The decline in market value is attributable to cumulative changes in interest rates and not due to underlying credit deterioration. The Company does not intend to sell these investments and has determined, based upon available evidence, it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, therefore the Company has determined that these investments were not other than temporarily impaired at March 31, 2011.

The following summarizes by investment security type the basis for the conclusion that the applicable investment securities within the Company s held to maturity portfolio were not other-than-temporarily impaired at March 31, 2011:

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Municipal bonds and notes The unrealized losses on the Company s investment in municipal bonds and notes decreased to $\$ 14.6$ million at March 31, 2011 from $\$ 25.2$ million at December 31, 2010. This decrease is primarily the result of credit spread improvement in 2011 compared to 2010. The municipal portfolio is comprised of bank qualified bonds, over $90 \%$ with credit ratings ranging from AAA to A. In addition, the portfolio is comprised of $87 \%$ General Obligation bonds and $13 \%$ Revenue bonds. The Company does not intend to sell these investments and has determined,

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based upon available evidence, it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, therefore the Company has determined that these investments were not other-than-temporarily impaired at March 31, 2011.

Agency collateralized mortgage obligations GSE The unrealized losses on the Company s investment in agency CMOs are attributable to one security at March 31, 2011 were $\$ 0.2$ million compared to $\$ 0.5$ million at December 31, 2010. The contractual cash flows for this investment is performing as expected. With tighter market spreads during the three months ended March 31, 2011, the remainder of agency CMO securities are all at unrealized gains.

Mortgage-backed securities GSE The unrealized losses on the Company s investment in residential mortgage-backed securities issued by the GSEs increased to $\$ 6.3$ million at March 31, 2011 from $\$ 4.3$ million at December 31, 2010. The contractual cash flows for these investments are performing as expected with the exception of unexpected principal prepayments resulting from GSE buyout programs initiated in 2010. As the decrease in market value is attributable to cumulative changes in interest rates versus underlying credit deterioration, and because management does not have the intent to sell the securities and, based upon available evidence, it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at March 31, 2011.

CMBS and Private Label CMOs There were unrealized losses of $\$ 0.2$ million on the Company $s$ investment in commercial and residential mortgage-backed securities issued by entities other than GSEs at March 31, 2011 compared to no losses at December 31, 2010. These securities carry AAA ratings and are currently performing as expected.

There were no significant credit downgrades on held to maturity securities during the three months ended March 31, 2011, and these securities are currently performing as anticipated. The Company does not intend to sell these investments and has determined, based upon available evidence, that it is more likely than not that the Company will not be required to sell the securities before the recovery of its amortized cost

For the three months ended March 31, 2011 and 2010, proceeds from sale of available for sale securities were $\$ 91.9$ million and $\$ 120.6$ million, respectively. Gross gains realized from the sale of available for sale securities were $\$ 3.2$ million and $\$ 4.3$ million for the three months ended March 31, 2011 and 2010, respectively. Gross losses realized from the sale of available for sale securities were $\$ 1.0$ million and zero for the three months ended March 31, 2011 and 2010, respectively. When securities are sold, the adjusted cost of the specific security sold is used to compute the gain or loss on the sale.

The following tables summarize the impact of net realized gains and losses on sales of securities, excluding trading securities, and the impact of the recognition of other than temporary impairments for the three months ended March 31, 2011 and 2010.

| (In thousands) | Gains | Three months ended March 31, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 |  |  | Gains | 2010 |  | Net |
|  |  | отті |  |  |  | Losses | OTTI Charges |  |
| Available for sale: |  |  |  |  |  |  |  |  |
| Agency notes - GSE | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Agency CMOs - GSE |  |  |  |  |  |  |  |  |
| Pooled trust preferred securities |  | (974) |  | (974) |  |  | $(3,613)$ | $(3,613)$ |
| Single issuer trust preferred securities |  |  |  |  |  |  |  |  |
| Equity securities | 374 |  |  | 374 |  |  | (67) | (67) |
| Mortgage-backed securities-GSE | 2,776 |  |  | 2,776 | 4,318 |  |  | 4,318 |
| Commercial mortgage-backed securities |  |  |  |  |  |  |  |  |
| Total available for sale | \$ 3,150 | \$ (974) | \$ | \$ 2,176 | \$4,318 | \$ | \$ $(3,680)$ | \$ 638 |

The following is a roll forward of the amount of credit related OTTI for the three months ended March 31, 2011 and 2010:
(in thousands) 2011 ..... 2010
Balance of credit related OTTI, beginning of period ..... \$ 26,320 \$ 43,492
Additions for credit related OTTI not previously recognized$(4,994)$
Reduction for securities soldReduction for non-credit related OTTI previously recognized when there is no intent and/or requirement to sell beforerecovery of the amortized cost basis
Subtotal of additions and reductions, net ..... $(4,994)$ ..... 3,613
Balance of credit-related OTTI, end of period ..... \$ 21,326 ..... \$ 47, 105

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To the extent that changes in interest rates, credit movements and other factors that influence the fair value of investments occur, the Company may be required to record impairment charges for other than temporary impairment in future periods.

There were no additions to credit related OTTI for the three months ended March 31, 2011. There was a reduction in outstanding credit-related OTTI due to the sale of one security during the three months ended March 31, 2011.

Investments in Private Equity Funds
In addition to investment securities, the Company carries investments in private equity funds. These investments, which totaled $\$ 12.5$ million at March 31, 2011, are included in other assets in the Condensed Consolidated Balance Sheets. The Company recognized a gain of $\$ 1.1$ million during the three months ended March 31, 2011 and a gain of $\$ 0.7$ million, net of OTTI charges on these investments, during the three months ended March 31, 2010. These amounts are included in other non-interest income on the Condensed Consolidated Statement of Operations.

## Trading Securities

During the three months ended March 31, 2011, the Company sold the remaining 571,143 shares of Higher One s common stock and recorded a loss of $\$ 1.8$ million in the Condensed Consolidated Statements of Operations.

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## NOTE 4: Loans, Net

Recorded Investment in Loans. The following table summarizes recorded investment in loans by portfolio segment at March 31, 2011 and December 31, 2010:

| (In thousands) | March 31, 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential | Consumer | Commercial | Commercial Real Estate | Equipment Financing | Total |
| Loans: |  |  |  |  |  |  |
| Ending balance (a) | \$ 3,150,269 | \$ 2,811,568 | \$ 2,192,619 | \$ 2,216,206 | \$ 643,388 | \$ 11,014,050 |
| Ending balance: individually evaluated for impairment | \$ 146,994 | \$ 40,533 | \$ 126,022 | \$ 287,191 | \$ 11,277 | \$ 612,017 |
| Ending balance: collectively evaluated for impairment | \$ 3,003,275 | \$ 2,771,035 | \$ 2,066,597 | \$ 1,929,015 | \$ 632,111 | \$ 10,402,033 |

(a) The total loan balance includes $\$ 9.3$ million of net unamortized premiums and $\$ 26.1$ million of net deferred costs as of March $31,2011$.

| (In thousands) | December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential | Consumer | Commercial | Commercial Real Estate | Equipment Financing | Total |
| Loans: |  |  |  |  |  |  |
| Ending balance (a) | \$ 3,147,492 | \$ 2,859,221 | \$ 2,109,013 | \$ 2,197,988 | \$ 710,925 | \$ 11,024,639 |
| Ending balance: individually evaluated for impairment | \$ 138,921 | \$ 41,366 | \$ 148,064 | \$ 247,049 | \$ 15,702 | \$ 591,102 |
| Ending balance: collectively evaluated for impairment | \$ 3,008,571 | \$ 2,817,855 | \$ 1,960,949 | \$ 1,950,939 | \$ 695,223 | \$ 10,433,537 |

(a) The total loan balance includes $\$ 10.1$ million of net unamortized premiums and $\$ 28.2$ million of net deferred costs as of December 31, 2010 .

Allowance for Loan Losses. The following table summarizes the allowance for loan losses by portfolio segment for the three months ending March 31, 2011 and 2010:

| (In thousands) | Residential | Consumer |  | Commercial |  | March 31, 2011 <br> Commercial <br> Real Estate |  | Equipment Financing |  | Unallocated |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ 30,792 | \$ | 95,071 | \$ | 74,470 | \$ | 77,695 | \$ | 21,637 | \$ | 22,000 | \$ 321,665 |
| Provision (benefit) charged to expense | 669 |  | 8,525 |  | 4,144 |  | 827 |  | $(2,165)$ |  | $(2,000)$ | 10,000 |
| Losses charged off | $(3,350)$ |  | $(14,988)$ |  | $(11,111)$ |  | $(7,360)$ |  | $(1,134)$ |  |  | $(37,943)$ |
| Recoveries | 128 |  | 1,213 |  | 1,416 |  |  |  | 1,469 |  |  | 4,226 |
| Balance, end of period | \$ 28,239 | \$ | 89,821 | \$ | 68,919 | \$ | 71,162 | \$ | 19,807 | \$ | 20,000 | \$ 297,948 |

Ending balance: individually evaluated for


Ending balance: collectively evaluated for impairment

| $\$ 14,105$ | $\$ 86,198$ | $\$ 59,307$ | $\$ 60,626$ | $\$ 19,805$ | $\$ 20,000$ | $\$ 260,041$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


| (In thousands) | Residential | Consumer | Commercial |  | March 31, 2010 Commercial Real Estate |  | Equipment Financing |  | Unallocated |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ 26,895 | \$ 102,017 | \$ | 88,406 | \$ | 74,753 | \$ | 29,113 | \$ | 20,000 | \$ 341,184 |
| Provision charged to expense | 5,449 | 19,259 |  | 6,631 |  | 6,955 |  | 2,706 |  | 2,000 | 43,000 |
| Losses charged off | $(4,525)$ | $(19,211)$ |  | $(7,640)$ |  | $(6,592)$ |  | $(5,107)$ |  |  | $(43,075)$ |
| Recoveries | 382 | 659 |  | 769 |  |  |  | 952 |  |  | 2,762 |
| Balance, end of period | \$ 28,201 | \$ 102,724 | \$ | 88,166 | \$ | 75,116 | \$ | 27,664 | \$ | 22,000 | \$ 343,871 |
| Ending balance: individually evaluated for impairment | \$ 8,518 | \$ 1,836 | \$ | 14,900 | \$ | 5,681 | \$ | 423 | \$ |  | \$ 31,358 |
| Ending balance: collectively evaluated for impairment | \$ 19,683 | \$ 100,888 | \$ | 73,266 | \$ | 69,435 | \$ | 27,241 | \$ | 22,000 | \$ 312,513 |

Risk Management. The Company has certain credit policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. Management reviews and approves these policies and procedures on a regular basis. Management frequently reviews reports related to loan production, loan quality, concentration of credit, loan delinquencies and non-performing and potential problem loans.

Commercial and industrial loans are underwritten after evaluating and understanding the borrower $s$ ability to operate profitably and prudently expand its business. Underwriting standards are designed to promote relationships rather than transactional banking. Once it is determined that the borrower s management possesses sound ethics and solid business acumen, the Company s management examines current and projected cash flows to determine the ability of the borrower to repay obligations as agreed. Commercial and industrial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial and industrial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and may incorporate a personal guarantee; however, some loans may be made on an unsecured basis. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

Commercial real estate loans are subject to underwriting standards and processes similar to commercial and industrial loans, in addition to those of real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is generally largely dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. The properties securing the Company s commercial real estate portfolio are diverse in terms of type and geographic location. This diversity helps reduce the Company s exposure to adverse economic events that affect any single market or industry. Management monitors and evaluates commercial real estate loans based on collateral, geography and risk grade criteria. The Company also utilizes third-party experts to provide insight and guidance about economic conditions and trends affecting market areas it serves.

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With respect to loans to developers and builders that are secured by non-owner occupied properties that the Company may originate from time to time, the Company generally requires the borrower and/or sponsor to have had an existing relationship with the Company and have a proven record of success. Construction loans are underwritten utilizing feasibility studies, independent appraisal reviews, sensitivity analysis of absorption and lease rates and financial analysis of the developers and property owners. Construction loans are generally based upon estimates of costs and value associated with the complete project. These estimates may be inaccurate. Construction loans often involve the disbursement of substantial funds with repayment substantially dependent on the success of the ultimate project. Sources of repayment for these types of loans may be pre-committed permanent loans from approved long-term lenders, sales of developed property or an interim loan commitment from the Company until permanent financing is obtained. These loans are closely monitored by on-site inspections and are considered to have higher risks than other real estate loans due to their ultimate repayment being sensitive to interest rate changes, governmental regulation of real property, general economic conditions and the availability of long-term financing.

To monitor and manage consumer loan risk, policies and procedures are developed and modified, as needed, jointly by line and Risk Management personnel. This activity, coupled with relatively small loan amounts that are spread across many individual borrowers, minimizes risk. Additionally, trend and outlook reports are reviewed by management on a regular basis. Underwriting factors for mortgage and home equity loans include the borrower s FICO score, the loan to property value, and the borrower s debt to income level and are also influenced by statutory requirements.

Impaired Loans. A loan is deemed impaired when the contractual amounts of principal and interest are not expected to be collected in accordance with the contractual provisions. The amount of impairment is calculated using the fair value of expected cash flows or collateral, in accordance with the most likely means of recovery. A specific valuation allowance is established equal to the calculated amount of impairment.

Impairment analysis is performed for all modified loans that are deemed to TDRs and specific reserves are established as appropriate. For those TDRs where recovery is cash flow dependent, the original contractual interest rate for the loan is used as the discount rate for fixed rate loans. The current or weighted average (for multiple notes within a commercial borrowing arrangement) rate is used as the discount rate when the interest rate floats with a specified index. A change in terms or payments would be included in the impairment calculation.

At March 31, 2011, the recorded investment balance of impaired loans totaled $\$ 616.4$ million and included $\$ 360.4$ million of loans with $\$ 37.9$ million of established specific reserves. The $\$ 616.4$ million of impaired loans at March 31, 2011 included $\$ 495.1$ million of TDRs. At December 31, 2010, the recorded investment of impaired loans totaled $\$ 595.1$ million and included $\$ 363.0$ million of loans with specific reserves of $\$ 36.0$ million. The increase in impaired loans is the result of an increase in troubled debt restructurings.

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The following tables summarize impaired loans by class as of March 31, 2011 and December 31, 2010:


Loans with a specific valuation allowance

| Residential: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1-4 family | \$ 121,941 | \$ 128,655 | \$ | 11,884 | \$ | 117,099 |
| Permanent-NCLC | 10,300 | 10,971 |  | 2,247 |  | 10,205 |
| Construction | 134 | 131 |  | 3 |  | 67 |
| Liquidating portfolio-construction loans |  |  |  |  |  |  |
| Consumer: |  |  |  |  |  |  |
| Home equity loans | 28,857 | 30,372 |  | 2,711 |  | 27,713 |
| Liquidating portfolio-home equity loans | 5,789 | 6,649 |  | 911 |  | 5,618 |
| Other consumer | 8 | 8 |  | 1 |  | 8 |
| Commercial: |  |  |  |  |  |  |
| Commercial non-mortgage | 55,299 | 59,372 |  | 9,110 |  | 68,736 |
| Asset-based loans | 3,050 | 5,050 |  | 502 |  | 3,237 |
| Commercial real estate: |  |  |  |  |  |  |
| Commercial real estate | 117,601 | 124,165 |  | 9,560 |  | 104,550 |
| Commercial construction | 16,213 | 21,662 |  | 881 |  | 17,343 |
| Residential development | 643 | 1,212 |  | 95 |  | 5,633 |
| Equipment Financing | 519 | 519 |  | 2 |  | 1,489 |
| Total: |  |  |  |  |  |  |
| Residential | 132,375 | 139,757 |  | 14,134 |  | 127,371 |
| Consumer | 34,654 | 37,029 |  | 3,623 |  | 33,339 |
| Commercial | 58,349 | 64,422 |  | 9,612 |  | 71,973 |
| Commercial real estate | 134,457 | 147,039 |  | 10,536 |  | 127,526 |

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| Equipment Financing | 519 | 519 |  | 2 |  | 1,489 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans with a specific valuation allowance | $\$ 360,354$ | $\$ 388,766$ | $\$$ | 37,907 | $\$$ | 361,698 |
| Total | $\$ 616,436$ | $\$ 769,437$ | $\$$ | 37,907 | $\$$ | 605,780 |

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$\left.\begin{array}{lrrrr} & & \begin{array}{c}\text { At December 31, 2010 }\end{array} & \begin{array}{c}\text { Average Investment } \\ \text { in Impaired }\end{array} \\ \text { Loans }\end{array}\right]$

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Total \$ 595,124 $\quad \$ 735,328 \quad \$ \quad 35,997 \quad \$ \quad 518,408$

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The following table summarizes interest income recognized by class for the three months ended March 31, 2011 and 2010:

| (In thousands) | Interest Income recognized for the three months ended March 31, 2011 |  | Interest Income recognized for the three months ended March 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans without a specific valuation allowance |  |  |  |  |
| Residential: |  |  |  |  |
| 1-4 family | \$ | 21 | \$ | 195 |
| Permanent-NCLC |  |  |  | 12 |
| Construction |  |  |  |  |
| Liquidating portfolio-construction loans |  | 7 |  |  |
| Consumer: |  |  |  |  |
| Home equity loans |  | 163 |  | 114 |
| Liquidating portfolio-home equity loans |  | 81 |  | 73 |
| Other consumer |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial non-mortgage |  | 640 |  | 192 |
| Asset-based loans |  | 92 |  |  |
| Commercial real estate: |  |  |  |  |
| Commercial real estate |  | 999 |  | 576 |
| Commercial construction |  | 247 |  |  |
| Residential development |  | 162 |  | 238 |
| Equipment Financing |  | 12 |  | 74 |
| Total: |  |  |  |  |
| Residential |  | 28 |  | 207 |
| Consumer |  | 244 |  | 187 |
| Commercial |  | 732 |  | 192 |
| Commercial real estate |  | 1,408 |  | 814 |
| Equipment Financing |  | 12 |  | 74 |
| Total loans without a specific valuation allowance | \$ | 2,424 | \$ | 1,474 |
| Loans with a specific valuation allowance |  |  |  |  |
| Residential: |  |  |  |  |
| 1-4 family | \$ | 1,200 | \$ | 329 |
| Permanent-NCLC |  | 99 |  | 64 |
| Construction |  | 2 |  | 9 |
| Liquidating portfolio-construction loans |  |  |  |  |
| Consumer: |  |  |  |  |
| Home equity loans |  | 361 |  | 52 |
| Liquidating portfolio-home equity loans |  | 122 |  | 21 |
| Other consumer |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial non-mortgage |  | 776 |  | 418 |
| Asset-based loans |  |  |  |  |
| Commercial real estate: |  |  |  |  |
| Commercial real estate |  | 972 |  | 167 |
| Commercial construction |  | 75 |  | 12 |
| Residential development |  |  |  |  |
| Equipment Financing |  | 10 |  | 54 |
| Total: |  |  |  |  |
| Residential |  | 1,301 |  | 402 |
| Consumer |  | 483 |  | 73 |
| Commercial |  | 776 |  | 418 |


| Commercial real estate | 1,047 | 179 |  |
| :--- | :--- | ---: | ---: |
| Equipment Financing |  | 10 |  |
| Total loans with a specific valuation allowance | $\$$ | 3,617 | $\$$ |
| Total | $\$$ | 6,041 | $\$ 126$ |

Of the total interest income recognized for the three months ended March 31, 2011 and March 31, 2010, $\$ 0.9$ million and $\$ 0.6$ million of interest income, respectively, was recognized on a cash basis method of accounting for the residential and consumer portfolio segments.

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Loan Portfolio Aging. The following table summarizes the Company s loan portfolio aging by class of loan as of March 31, 2011 and December 31, 2010:

March 31, 2011

(a) Excludes $\$ 9.3$ million of net unamortized premiums and $\$ 26.1$ million of net deferred costs as of March 31, 2011.


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| Commercial construction |  |  | 10,856 | 10,856 | 63,840 | 74,696 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Residential development | 194 |  | 15,478 | 15,672 | 44,160 | 59,832 |  |  |
| Equipment Financing | 6,360 | 1,577 | 20,482 | 28,419 | 673,814 | 702,233 |  |  |
|  |  |  |  |  |  |  |  |  |
| Total | $\$ 47,760$ | $\$ 25,758$ | $\$ 273,664$ | $\$ 347,182$ | $\$ 10,639,181$ | $\$ 10,986,363$ | $\$$ | 91 |

(a) Excludes $\$ 10.1$ million of net unamortized premiums and $\$ 28.2$ million of net deferred costs as of December 31, 2010.

Loans on Nonaccrual Status. Accrual of interest is discontinued if the loan is placed on nonaccrual status. Residential and consumer loans are placed on nonaccrual status after 90 days past due. All commercial, commercial real estate, and equipment financing loans are subject to a detailed review by the Company s credit risk team when 90 days past due or when expected to be unable to pay and a specific determination is made to put a loan on non-accrual status. When a loan is placed on nonaccrual status, unpaid accrued interest is reversed and charged against interest income.

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The following table summarizes the Company s loans on nonaccrual status as of March 31, 2011 and December 31, 2010:

| (In thousands) | March 31, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Residential: |  |  |  |  |
| 1-4 family | \$ | 87,595 | \$ | 91,556 |
| Permanent-NCLC |  | 6,844 |  | 6,724 |
| Construction |  | 1,311 |  | 849 |
| Consumer: |  |  |  |  |
| Home equity loans |  | 31,616 |  | 34,456 |
| Liquidating portfolio-home equity loans |  | 7,802 |  | 9,722 |
| Other consumer |  | 106 |  | 119 |
| Commercial: |  |  |  |  |
| Commercial non-mortgage |  | 40,534 |  | 34,365 |
| Asset-based loans |  | 5,062 |  | 7,832 |
| Commercial real estate: |  |  |  |  |
| Commercial real estate |  | 38,368 |  | 41,134 |
| Commercial construction |  | 8,727 |  | 10,856 |
| Residential development |  | 17,300 |  | 15,478 |
| Equipment Financing |  | 16,602 |  | 20,482 |
| Total | \$ | 261,867 | \$ | 273,573 |

Interest on nonaccrual loans that would have been recorded as additional interest income for the three months ended March 31, 2011 and 2010, had the loans been current in accordance with their original terms, totaled $\$ 6.3$ million and $\$ 6.9$ million, respectively.

Troubled Debt Restructurings. A modified loan is considered a TDR when two conditions are met: 1) the borrower is experiencing documented financial difficulty and 2 ) concessions are made by the Company that would not otherwise be considered for a borrower with similar credit characteristics. The most common types of modifications include below market rate reductions and/or maturity extensions. Modified terms are dependent upon the financial position and needs of the individual borrower, as the Company does not employ modification programs for temporary or trial periods. All modifications are permanent. The modified loan does not revert back to its original terms, even if the modified loan agreement is violated. If the modification agreement is violated, the loan is handled by the Company s Restructuring and Recovery group for resolution, which may result in foreclosure.

The Company s policy is to place all Consumer loan TDRs on non-accrual status for a minimum period of six months. Loans qualify for return to accrual status once they have demonstrated performance with the restructured terms of the loan agreement for a minimum of six months. Commercial TDRs are evaluated on a case by case basis. At March 31, 2011 and December 31, 2010, the majority of the Company s TDRs are on accrual status. All TDRs are reported as impaired. Impaired and TDR classification may be removed if the borrower demonstrates compliance with the modified terms and the restructuring agreement specifies a market rate of interest equal to that which would be provided to a borrower with similar credit at the time of restructuring. The majority of TDRs are classified as impaired loans and TDRs for the remaining life of the loan. At March 31, 2011, approximately $55 \%$ of the accruing TDRs have been performing in accordance with the restructured terms for more than one year.

At March 31, 2011 and December 31, 2010, the allowance for loan losses included specific reserves of $\$ 34.3$ million and $\$ 30.7$ million related to TDRs, respectively. For the three months ended March 31, 2011 and 2010, Webster charged off $\$ 10.4$ million and $\$ 1.9$ million, respectively, for the portion of TDRs deemed to be uncollectible. The amount of additional funds committed to borrowers in TDR status was $\$ 13.5$ million at March 31, 2011. This amount may be limited by contractual rights and/or the underlying collateral supporting the loan.

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At March 31, 2011 and December 31, 2010, TDRs approximated $\$ 456.9$ million and $\$ 416.2$ million, respectively, as follows:

| (\$ in thousands) | TDRs on Accrual Status |  |  | March 31, 2011 |  |  |  | Total TDRs <br> Balance of Loans | Coupon Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Balance <br> of <br> Loans | Coupon Rate | Number of Loans | Balance of Loans | Coupon Rate | Number of Loans |  |  |
| Residential: |  |  |  |  |  |  |  |  |  |
| 1-4 family | 279 | \$ 62,628 | 4.1 \% | 221 | \$ 46,931 | 4.2 \% | 500 | \$ 109,559 | 4.1 \% |
| Permanent-NCLC | 15 | 4,616 | 4.5 | 10 | 3,307 | 5.1 | 25 | 7,923 | 4.7 |
| Construction | 1 | 128 | 6.9 |  |  |  | 1 | 128 | 6.9 |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Home equity loans | 197 | 14,827 | 4.4 | 196 | 11,118 | 5.3 | 393 | 25,945 | 4.8 |
| Liquidating portfolio-home equity loans | 53 | 2,344 | 5.3 | 70 | 2,437 | 6.5 | 123 | 4,781 | 5.9 |
| Other consumer |  |  |  | 1 | 6 | 6.5 | 1 | 6 | 6.5 |
| Commercial: |  |  |  |  |  |  |  |  |  |
| Commercial non-mortgage | 52 | 73,766 | 6.0 | 59 | 10,265 | 6.1 | 111 | 84,031 | 6.0 |
| Asset-based loans | 1 | 5,470 | 7.0 | 3 | 2,548 | 5.2 | 4 | 8,018 | 6.4 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |
| Commercial real estate | 33 | 159,146 | 4.1 | 14 | 9,087 | 5.4 | 47 | 168,233 | 4.2 |
| Commercial construction | 3 | 25,328 | 5.0 |  |  |  | 3 | 25,328 | 5.0 |
| Residential development | 3 | 9,181 | 4.5 | 4 | 9,533 | 4.9 | 7 | 18,714 | 4.7 |
| Equipment Financing | 10 | 1,181 | 7.5 | 13 | 3,041 | 8.1 | 23 | 4,222 | 8.0 |
| TOTAL | 647 | \$ 358,615 | 4.6 \% | 591 | \$ 98,273 | 4.9 \% | 1,238 | \$ 456,888 | 4.7 \% |


| (\$ in thousands) | TDRs on Accrual Status |  |  | TDRs on Nonaccrual Status |  |  | Total TDRs |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Balance of Loans | Coupon Rate | Number of Loans | Balance of Loans | Coupon <br> Rate | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { Loans } \end{gathered}$ | Balance of Loans | Coupon Rate |
| Residential: |  |  |  |  |  |  |  |  |  |
| 1-4 family | 242 | \$ 55,156 | 3.9 \% | 216 | \$ 45,371 | 4.5 \% | 458 | \$ 100,527 | 4.2 \% |
| Permanent-NCLC | 15 | 4,640 | 4.5 | 9 | 3,143 | 5.2 | 24 | 7,783 | 4.8 |
| Construction |  |  |  |  |  |  |  |  |  |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Home equity loans | 166 | 13,089 | 4.3 | 189 | 10,778 | 5.4 | 355 | 23,867 | 4.8 |
| Liquidating portfolio-home equity loans | 43 | 1,988 | 5.1 | 73 | 2,470 | 6.2 | 116 | 4,458 | 5.7 |
| Other consumer |  |  |  | 1 | 7 | 6.5 | 1 | 7 | 6.5 |
| Commercial: |  |  |  |  |  |  |  |  |  |
| Commercial non-mortgage | 69 | 82,519 | 6.4 | 46 | 9,097 | 6.5 | 115 | 91,616 | 6.4 |
| Asset-based loans | 2 | 6,176 | 7.1 |  |  |  | 2 | 6,176 | 7.1 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |
| Commercial real estate | 28 | 128,289 | 4.2 | 9 | 3,539 | 6.4 | 37 | 131,828 | 4.2 |
| Commercial construction | 3 | 24,879 | 4.3 |  |  |  | 3 | 24,879 | 4.3 |
| Residential development | 3 | 8,936 | 4.6 | 4 | 10,235 | 4.9 | 7 | 19,171 | 4.7 |
| Equipment Financing | 11 | 2,172 | 7.3 | 15 | 3,708 | 7.8 | 26 | 5,880 | 7.6 |
| TOTAL | 582 | \$ 327,844 | 4.8 \% | 562 | \$ 88,348 | 5.1 \% | 1,144 | \$ 416,192 | 4.9 \% |

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| (In thousands) | March 31, 2011 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | TDRs on Accrual Status |  | TDRs on Nonaccrual Status |  | TDRs on Accrual Status |  | TDRs on Nonaccrual Status |  |
| Extended Maturity | \$ | 80,108 | \$ | 29,118 | \$ | 96,880 |  | 30,883 |
| Adjusted Interest Rates |  | 37,487 |  | 8,800 |  | 13,260 |  | 5,208 |
| Combination of Rate and Maturity |  | 81,482 |  | 35,952 |  | 78,215 |  | 36,847 |
| Other (a) |  | 159,538 |  | 24,403 |  | 139,489 |  | 15,410 |
| Total |  | 358,615 | \$ | 98,273 |  | 327,844 |  | 88,348 |

(a) Other includes covenant modifications, forebearance and other concessions or combination of concessions that do not consist of interest rate reductions and/or maturity extensions. Approximately $95 \%$ of the Other category relates to Commercial and Commercial Real Estate loans.
The increase in residential and consumer troubled debt restructurings reflect the impact of Webster s continued mortgage assistance efforts to keep borrowers in their homes. The increase in commercial troubled debt restructurings also reflect Webster s intent to provide prudent financial solutions for those customers who were impacted by the severe economic conditions that have existed over the past few years. With regard to modifications of consumer and residential loans, consumer and residential borrowers are required to occupy the home collateralizing the loan as their principal residence, to act in good faith and evidence intent to stay current on their loan, and provide evidence of sufficient income to support modified mortgage payments.

The Company s loan portfolio at March 31, 2011 included four loans with an A Note/B Note structure, with a balance of $\$ 24.9$ million. These loans were restructured into an A Note/B Note structure as a result of evaluating the cash flow of the borrower to support repayment. Webster immediately charged off the balance B Notes totaling $\$ 8.6$ million. The A Notes were

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underwritten at market rates with acceptable terms and conditions, and are classified as troubled debt restructurings. The four A notes are paying under the terms of the modified loan agreement. Two of the four A notes are on accrual status, as the borrower is paying under the terms of the loan agreement prior to and subsequent to the modification. The remaining two loans are on non-accrual status while they complete the seasoning period.

Webster evaluates the success of its modification efforts by monitoring the re-default rates of its borrowers. The following table provides the troubled debt restructurings that subsequently defaulted as of March 31, 2011 and December 31, 2010.

| (\$ in thousands) | March 31, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Recorded Balance | Number of Loans | Recorded Balance |
| Residential: |  |  |  |  |
| 1-4 family | 43 | \$ 6,559 | 39 | \$ 5,939 |
| Permanent-NCLC | 4 | 1,227 | 4 | 1,227 |
| Construction |  |  |  |  |
| Consumer: |  |  |  |  |
| Home equity loans | 32 | 737 | 22 | 649 |
| Liquidating portfolio-home equity loans | 21 | 403 | 21 | 406 |
| Other consumer |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial non-mortgage | 22 | 5,788 | 18 | 24,066 |
| Asset based loans |  |  |  |  |
| Commercial real estate: |  |  |  |  |
| Commercial real estate | 5 | 5,101 |  |  |
| Commercial construction |  |  |  |  |
| Residential development | 2 | 7,950 | 1 | 7,195 |
| Equipment Financing | 2 | 92 | 2 | 226 |
| TOTAL | 131 | \$ 27,857 | 107 | \$ 39,708 |

Credit Quality Indicators. To measure credit risk for the Commercial, Commercial Real Estate and Equipment Financing portfolios, the Company employs a credit risk grading system for estimating the probability of borrower default and the loss given default. The credit risk grade system is a dual grade system that assigns a rating to each borrower and to the facility, which together form Composite Credit Risk Profile ( CCRP ). The credit risk grade system categorizes borrowers by common financial characteristics that measure the credit strength of a borrower and facilities by common structural characteristics. The CCRP has ten grades, with each grade corresponding to a progressively greater risk of default. Grades 1 through 6 are pass ratings and 7 through 10 are criticized as defined by the regulatory agencies. The rating model assumptions are actively reviewed and tested against industry data and actual experience. Risk ratings are assigned to differentiate risk within the portfolio and are reviewed on an ongoing basis and revised, if needed, to reflect changes in the borrowers current financial position and outlook, risk profiles and the related collateral and structural positions.

A special mention (7) credit has the potential weakness that if left uncorrected may result in deterioration of the repayment prospects for the asset. Substandard (8) assets have a well defined weakness that jeopardizes the full repayment of the debt. An asset rated doubtful (9) has all the same weaknesses as substandard credit with the added characteristic that the weakness makes collection or liquidation in full, given current facts, conditions, and values, improbable. Assets classified as loss (10) are considered uncollectible and charged off.

At March 31, 2011 and December 31, 2010, the Commercial, Commercial Real Estate and Equipment Financing loans segregated by risk rating exposure are as follows:

| (In thousands) | Commercial |  | Commercial <br> Real Estate |  |  | Equipment Financing |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2011 | December 31, 2010 | March 31, $2011$ |  | $\begin{aligned} & \text { Pecember 31, } 2010 \end{aligned}$ | March 31, 2011 |  | cember 31, $2010$ |
| (1) - (6) Pass | \$ 1,815,628 | \$ 1,713,729 | \$ 1,732,276 | \$ | 1,666,357 | \$ 576,190 | \$ | 631,189 |

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| (7) Special Mention | 51,923 | 59,103 | 73,400 | 71,835 | 27,130 | 30,745 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (8) Substandard | 316,301 | 327,989 | 410,334 | 458,962 | 40,069 | 48,991 |
| (9) Doubtful | 8,767 | 8,192 | 196 | 834 |  |  |
| (10) Loss |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Total | $\$ 2,192,619$ | $\$ 2,109,013$ | $\$ 2,216,206$ | $\$ 2,197,988$ | $\$ 643,389$ | $\$$ |

The Company utilizes the loan portfolio aging migration analysis to estimate reserves for the Consumer and Residential portfolios. Refer to loan portfolio aging analysis table included in this footnote.

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The total Commercial, CRE and Equipment Financing TDRs segregated by risk rating exposure at March 31, 2011 and December 31, 2010, are as follows:

|  | March 31, <br> (In thousands) | December 31, |
| :--- | ---: | ---: |
| 2011 $-(6)$ Pass | $\$ 40,108$ | $\$$ |
| (7) Special Mention | 24,596 | 5,156 |
| (8) Substandard | 243,463 | 265,719 |
| (9) Doubtful | 379 | 328 |
| (10) Loss |  |  |
| Total | $\$ 308,546$ | $\$$ |

The increase in the Pass category from December 31, 2010 to March 31, 2011 is primarily due to two CRE loans upgraded from Substandard to Pass during the period, and one new CRE TDR in the period that upon completion was Pass rated. The increase in the Special Mention category from December 31, 2010 to March 31, 2011 is due to one new CRE TDR in the period.

## NOTE 5: Goodwill and Other Intangible Assets

The following tables set forth the carrying values of goodwill and other intangible assets, net of accumulated amortization, at:

| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Balances not subject to amortization: |  |  |  |
| Goodwill allocated to business segments: |  |  |  |
| Retail Banking | \$ 516,560 | \$ | 516,560 |
| Other | 13,327 |  | 13,327 |
| Goodwill | 529,887 |  | 529,887 |
| Balances subject to amortization: |  |  |  |
| Core deposits allocated to business segments: |  |  |  |
| Retail Banking | 18,963 |  | 20,205 |
| Other | 917 |  | 1,072 |
| Other intangible assets | 19,880 |  | 21,277 |
| Total goodwill and other intangible assets | \$ 549,767 | \$ | 551,164 |

The gross carrying value and accumulated amortization of other intangible assets and the reporting unit to which it relates are as follows:

| (In thousands) | March 31, 2011 |  |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross Carrying Amount | Accumulated <br> Amortization |  | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization |  | Net Carrying Amount |
| Core deposits |  |  |  |  |  |  |  |  |
| Retail | \$ 49,420 | \$ | $(30,457)$ | \$ 18,963 | \$ 49,420 | \$ | $(29,215)$ | \$ 20,205 |
| Other | 4,699 |  | $(3,782)$ | 917 | 4,699 |  | $(3,627)$ | 1,072 |
| Total | \$ 54,119 | \$ | $(34,239)$ | \$ 19,880 | \$ 54,119 | \$ | $(32,842)$ | \$ 21,277 |

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Webster tests its goodwill for impairment annually as of August 31 (the Measurement Date ). In performing Step 1 of the goodwill impairment testing and measurement process to assess potential impairment, in accordance with the guidance provided by the FASB ASC Topic 350 -Intangibles-Goodwill and Other, the estimated fair values of Webster s two reporting units that carry goodwill (Retail Banking and HSA Bank ( HSA )) were estimated using discounted cash flow analysis and observable market data to the extent available. The discount rates utilized for the discounted cash flow analysis reflected market based estimates of capital costs and discount rates adjusted for management sassessment of a market participant $s$ view with respect to execution, concentration and other risks associated with the projected cash flows of the applicable segment. GAAP requires additional testing if events or circumstances indicate that impairment may exist. A continuing period of market disruption, or further market capitalization to book value deterioration, may result in the requirement to perform testing for impairment between annual assessments. Management will continue to monitor the relationship of the Company s market capitalization to its book value, which management attributes primarily to financial services industry-wide factors and to evaluate the carrying value of goodwill. To the extent that testing results in the identification of impairment, the Company may be required to record charges for

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the impairment of goodwill. For additional information regarding the valuation of goodwill see pages 117-119 of the 2010 Form 10-K.

Amortization of intangible assets for the three months ended March 31, 2011 and 2010 totaled $\$ 1.4$ million. Estimated annual amortization expense of current intangible assets with finite useful lives, absent any future impairment or change in estimated useful lives, is summarized below for the current full year and for each of the next four years.

| (In thousands) |  |
| :--- | ---: |
| For years ending December 31, | $\$ 5,588$ |
| 2011 | 5,420 |
| 2012 | 4,919 |
| 2013 | 2,685 |
| 2014 | 1,523 |
| 2015 |  |
| NOTE 6: Deposits |  |

A summary of deposits by type follows:

| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: |
| Non-interest bearing: |  |  |
| Demand | \$ 2,183,665 | \$ 2,216,987 |
| Interest bearing: |  |  |
| NOW | 1,401,238 | 1,350,929 |
| Health savings accounts | 970,469 | 843,310 |
| Money market | 2,696,076 | 2,460,918 |
| Savings | 3,721,445 | 3,586,732 |
| Certificates of deposit | 3,030,707 | 3,071,030 |
| Brokered deposits | 121,068 | 78,879 |
| Total interest bearing | 11,941,003 | 11,391,798 |
| Total | \$ 14,124,668 | \$ 13,608,785 |

The scheduled maturities of time deposits (certificates of deposit and brokered deposits) at March 31, 2011 are as follows:

## (Amount in thousands)

Maturing in the years ending December 31:

| 2011 | $\$ 8,680,275$ |
| :--- | ---: |
| 2012 | 601,466 |
| 2013 | 351,290 |
| 2014 | 156,216 |
| 2015 | 294,583 |
| Thereafter | 67,945 |
|  |  |
| Total | $\$ 3,151,775$ |

## NOTE 7: Federal Home Loan Bank Advances

Advances payable to the Federal Home Loan Bank are summarized as follows:

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| (In thousands) | $\underset{\text { March 31, } 2011}{\text { Total }}$ |  | December Total Outstanding | Callable |
| :---: | :---: | :---: | :---: | :---: |
| Fixed Rate: |  |  |  |  |
| 0.23 \% to 6.60 \% due in 2011 | \$ | \$ | \$ 410,104 | \$ |
| 4.00 \% to 4.00 \% due in 2012 | 51,400 |  | 51,400 |  |
| 0.31 \% to 5.49 \% due in 2013 | 299,000 | 49,000 | 299,000 | 49,000 |
| $0.00 \%$ to $6.00 \%$ due after 2015 | 51,499 |  | 5,886 |  |
|  | 401,899 | 49,000 | 766,390 | 49,000 |
| Unamortized premiums | 1,138 |  | 1,249 |  |
| Hedge accounting adjustments | 260 |  | 366 |  |
| Total advances | \$ 403,297 | \$ 49,000 | \$ 768,005 | \$ 49,000 |

Webster Bank had additional borrowing capacity from the FHLB of approximately $\$ 1.6$ billion and $\$ 1.3$ billion at March 31, 2011 and December 31, 2010, respectively. At March 31, 2011 and December 31, 2010, Webster Bank was in compliance with FHLB collateral requirements.

## NOTE 8: Securities Sold Under Agreements to Repurchase and Other Short-term Borrowings

The following table summarizes securities sold under agreements to repurchase ( repurchase agreements ) and other short-term borrowings:

| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Securities sold under agreements to repurchase: |  |  |  |
| Original maturity of one year or less | \$ 295,325 | \$ | 289,144 |
| Callable at the option of the counterparty | 400,000 |  | 400,000 |
| Non-callable | 150,850 |  | 150,000 |
|  | 846,175 |  | 839,144 |
| Other short-term borrowings: |  |  |  |
| Federal funds purchased |  |  | 236,500 |
| Treasury, tax and loan | 11,219 |  | 15,833 |
|  | 11,219 |  | 252,333 |
| Total | \$ 857,394 | \$ | 1,091,477 |

During the three months ended March 31, 2011 and for the year ended December 31, 2010, securities sold under agreements to repurchase were also used as a primary source of borrowed funds in addition to FHLB advances. Repurchase agreements are primarily collateralized by U.S. Government agency mortgage-backed securities. The collateral for these repurchase agreements is delivered to broker/dealers. Repurchase agreements with broker/dealers are limited to primary dealers in government securities or commercial and municipal customers through Webster s Treasury Sales desk.

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## NOTE 9: Long-Term Debt

Long-term debt consists of the following at:

| (In thousands) | Maturity | Stated interest rate | March 31, 2011 | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Senior fixed-rate notes | 2014 | 5.125\% | \$ 150,000 | \$ | 150,000 |
| Subordinated fixed-rate notes | 2013 | 5.875\% | 177,480 |  | 177,480 |
| Junior subordinated debt related to capital trusts (a): |  |  |  |  |  |
| Webster Capital Trust IV, fixed to floating-rate trust preferred securities | 2037 | 7.650\% | 136,070 |  | 136,070 |
| Webster Statutory Trust I, floating-rate notes | 2033 | 3.259\% | 77,320 |  | 77,320 |
| People s Bancshares Capital Trust II, fixed-rate notes | 2030 | 11.695\% | 10,309 |  | 10,309 |
| Eastern Wisconsin Bancshares Capital Trust II, floating-rate notes (c) | 2033 | 6.217\% | 2,070 |  | 2,070 |
| NewMil Statutory Trust I, floating-rate notes (b) | 2033 | 3.453\% |  |  | 10,310 |
| Total junior subordinated debt related to capital trusts |  |  | 225,769 |  | 236,079 |
| Total notes |  |  | 553,249 |  | 563,559 |
| Unamortized premiums, net |  |  | (189) |  | (188) |
| Hedge accounting adjustments |  |  | 17,577 |  | 19,466 |
| Total long-term debt |  |  | \$ 570,637 | \$ | 582,837 |

(a) At March 31, 2011 the Company had $\$ 225.8$ million of junior subordinated debt issued to several wholly owned trusts as follows: one Connecticut statutory business trusts, Webster Statutory Trust I; two Delaware capital business trusts, Webster Capital Trust IV and Eastern Wisconsin Bancshares Capital Trust II; and New York capital business trust, People s Bancshares Capital Trust II. The amounts for junior subordinated debt related to capital trusts include common securities issued into trust. The trusts are considered variable interest entities for which the Company is not the primary beneficiary. Accordingly, the accounts of the trusts are not included in the Company s Condensed Consolidated Financial Statements.
(b) On March 28, 2011 the Company redeemed NewMil Statutory Trust 1 using cash on hand.
(c) On February 14, 2011 the Company received approval from the Federal Reserve to redeem Eastern Wisconsin Bancshares Capital Trust II on May $20,2011$.

## NOTE 10: Regulatory Matters

Capital adequacy guidelines issued by the federal banking agencies require Webster and Webster Bank, N.A. to maintain certain minimum ratios, as set forth below. Failure to meet capital requirements may result in certain actions by regulators that could have a direct material effect on the consolidated financials. At March 31, 2011, Webster and Webster Bank were deemed to be well capitalized under regulatory capital adequacy standards.

The following table provides information on the capital ratios for Webster and Webster Bank, N.A.:

| (Dollars in thousands) | $\begin{array}{c}\text { Actual } \\ \text { Amount }\end{array}$ |  |  |  |  |  |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: |
| At March 31, 2011 |  | Ratio | $\begin{array}{c}\text { Capital Requirements } \\ \text { Amount } \\ \text { Ratio }\end{array}$ | $\begin{array}{c}\text { Well Capitalized } \\ \text { Amount }\end{array}$ |  |  |
| Ratio |  |  |  |  |  |  |$]$


| At December 31, 2010 |  |  |  |  |  |  |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Webster Financial Corporation | $\$ 1,652,379$ | $14.0 \%$ | $\$ 944,992$ | $8.0 \%$ | $\$ 1,181,239$ | $10.0 \%$ |
| Total risk-based capital | $1,431,094$ | 12.1 | 472,496 | 4.0 | 708,744 | 6.0 |
| Tier 1 capital | $1,431,094$ | 8.3 | 686,158 | 4.0 | 857,697 | 5.0 |
| Tier 1 leverage capital ratio | $\$ 1,684,608$ | $14.3 \%$ | $\$ 941,540$ | $8.0 \%$ | $\$ 1,176,925$ | $10.0 \%$ |
| Webster Bank, N.A. | $1,464,236$ | 12.4 | 470,770 | 4.0 | 706,155 | 6.0 |
| Total risk-based capital | $1,464,236$ | 8.6 | 684,318 | 4.0 | 855,398 | 5.0 |
| Tier 1 capital |  |  |  |  |  |  |
| Tier 1 leverage capital ratio |  |  |  |  |  |  |

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In the first quarter of 2010 the Company down-streamed $\$ 100$ million from Webster to Webster Bank, N.A. to improve its overall capital position. This action also had the effect of increasing the bank-level leverage and total capital ratios. As of June 30, 2010, Webster Bank, N.A. became subject to individual minimum capital ratios. Webster Bank, N.A. is required to maintain a Tier 1 leverage ratio of at least $7.5 \%$ of adjusted total assets and a total risk-based capital ratio of at least $12 \%$ of risk weighted assets. The Bank exceeded these requirements at March 31, 2011.

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## NOTE 11: Earnings (Loss) Per Common Share

The following table provides the calculation of basic and diluted earnings per common share from continuing and discontinued operations:

| (In thousands, except share and per share data) | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Earnings (loss) for basic earnings (loss) from continuing operations per common share: |  |  |
| Net income (loss) from continuing operations available to common shareholders | \$ 31,470 | \$ $(6,069)$ |
| Less dividends declared or accrued: |  |  |
| Common shareholders | (867) | (779) |
| Participating shares | (4) | (3) |
| Total undistributed income (loss) available to common shareholders | 30,599 | $(6,851)$ |
| Add dividends paid to common shareholders | 867 | 779 |
| Less income allocated to participating securities | (129) |  |
| Allocated net income (loss) and distributions to common shareholders | \$ 31,337 | \$ $(6,072)$ |
| Earnings (loss) for dilutive earnings (loss) per common share: |  |  |
| Net income (loss) from continuing operations available to common shareholders | \$ 31,470 | \$ $(6,069)$ |
| Less dividends declared or accrued: |  |  |
| Common shareholders | (867) | (779) |
| Participating shares | (4) | (3) |
| Total undistributed income (loss) available to common shareholders | 30,599 | $(6,851)$ |
| Dividends paid to common shareholders | 867 | 779 |
| Less: |  |  |
| Income allocated to participating securities (a) | (129) |  |
| Net income (loss) allocated to common shareholders | \$ 31,337 | \$ $(6,072)$ |
| Earnings for basic earnings from discontinued operations per common share: |  |  |
| Net income from discontinued operations available to common shareholders | \$ 1,995 |  |
| Shares: |  |  |
| Weighted average common shares outstanding - basic | 86,896 | 77,922 |
| Effect of dilutive securities: |  |  |
| Stock options | 394 |  |
| Warrants - Series A1 and A2 | 4,707 |  |
| U.S. Treasury | 557 |  |
| Series A Preferred Stock |  |  |
| Weighted average common shares outstanding - diluted | 92,554 | 77,922 |
| Earnings (loss) from continuing operations per common share: |  |  |
| Basic | \$ 0.36 | \$ (0.08) |
| Diluted | \$ 0.34 | \$ (0.08) |
| Earnings from discontinued operations per common share: |  |  |
| Basic | \$ 0.02 |  |
| Diluted | \$ 0.02 |  |
| Earnings (loss) per common share: |  |  |
| Basic | \$ 0.38 | \$ (0.08) |

(a) Undistributed earnings are allocated to participating securities based upon their right to share in earnings if all earnings for the period had been distributed. Losses are not allocated to participating securities, as they are not contractually obligated to fund the undistributed loss. The contractual redemption amount of the unvested participating securities was not reduced as a result of the undistributed losses.

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The following table presents the weighted average potential common shares from non-participating stock options whose exercise price was less than the weighted average market price of Webster s common stock for the respective periods. These classes of potential common shares were deemed to be anti-dilutive to the earnings per share calculation and therefore were excluded from the computation of diluted earnings per share for the respective periods.

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
| (In thousands) | 2011 | 2010 |
| Non-participating stock options | 560 | 917 |
| Total | 560 | 917 |

## Stock Options

Options to purchase 1.9 million shares, for the three months ended March 31, 2011 and 2.4 million shares for the three months ended March 31 , 2010, respectively, were excluded from the calculation of diluted earnings per share because the options exercise price was greater than the average market price of the shares for the respective periods.

## Restricted Stock

Non-participating restricted stock awards of 19,228 for the three months ended March 31, 2011 and 112,009 for the three months ended March 31, 2010, whose issuance is contingent upon the satisfaction of certain performance conditions, were deemed to be anti-dilutive and therefore were excluded from the calculation of diluted earnings per share for the respective periods.

## Series A Preferred Stock

The Series A Preferred Stock at March 31, 2011 and 2010 represent potential common stock of 1.1 million shares, for each period. The effect of the potential common stock associated with the Series A Preferred Stock was deemed to be anti-dilutive and therefore was excluded from the calculation of diluted earnings per share for the three months ended March 31, 2011 and 2010.

## Warrants Series A1 and A2

The Series A1 and A2 warrants to purchase an aggregate 8.6 million shares of common stock issued in connection with the Warburg investment was included in the calculation of diluted earnings per share because the exercise price was less than the average market price of Webster s common stock for the three months ended March 31, 2011. The Series A1 and A2 warrants to purchase an aggregate 8.6 million shares of common stock issued in connection with the Warburg investment was excluded from the calculation of diluted earnings per share because of the net loss available to common shareholders for the three months ended March 31, 2010.

## Warrant U.S. Treasury

The warrant to purchase an aggregate 3.3 million shares of common stock issued in connection with the Series B Preferred Stock on November 21, 2008 was included in the calculation of diluted earnings per share because the exercise price of $\$ 18.28$ was less than the average market price of Webster s common stock for the three months ended March 31, 2011. The Warrant to purchase 3.3 million shares was excluded from the calculation of diluted earnings per share for the three months ended March 31,2010 because the exercise price of $\$ 18.28$ per share was greater than the average market price of Webster s common stock for the three months ended March 31, 2010.

## NOTE 12: Derivative Financial Instruments

## Risk Management Objective of Using Derivatives

Webster is exposed to certain risks arising from both its business operations and economic conditions. Webster principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. Webster manages economic risks, including interest rate, liquidity, and credit risk primarily by managing the amount, sources, and duration of its debt funding and the use of

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derivative financial instruments. Specifically, Webster enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. Webster s derivative financial instruments are used to manage differences in the amount, timing, and duration of Webster s known or expected cash receipts and its known or expected cash payments principally related to its investments and borrowings.

## Cash Flow Hedges of Interest Rate Risk

Webster s primary objective in using interest rate derivatives is to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish this objective, Webster uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges are designed to manage the risk associated with a forecasted event or an uncertain variable rate cash flow.

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During March 2011, Webster entered into two $\$ 50$ million forward settle interest rate swap hedges which qualify for cash flow hedge accounting. The swaps protect the Company against adverse fluctuations in interest rates by reducing exposure to variability in cash flows related to interest payments on forecasted issuances of short term debt. Each swap pays fixed rates and receives 3-month LIBOR indexed floating rates, effective on March 15, 2012 and maturing on March 15, 2016. Cash settlement is expected to occur on the effective date and the forecasted 4-year debt issuances are expected to occur between December 15, 2011 and June 15, 2012.

During July 2010, Webster entered into a $\$ 100$ million forward settle interest rate swap which qualifies for cash flow hedge accounting. The swap protects against adverse fluctuations in interest rates by reducing the exposure to variability in cash flows relating to interest payments on a forecasted issuance of $\$ 100$ million 5-year debt. The forecasted debt borrowing is expected to occur between June 1, 2011 and October 1, 2011.

In addition, on March 31, 2010 Webster previously entered into an additional forward settle $\$ 100$ million swap, effective April 1, 2011, which qualifies for cash flow hedge accounting. The related forecasted 3-year debt borrowing is expected to occur by June 1, 2011.

All forward settle swaps are expected to be cash settled at debt issuance. The change in fair value of the forward settle swaps are marked through OCI and the OCI gain or loss at the time of debt issuance will be amortized over the life of the debt. The valuation balance recorded in OCI related to future settle cash flow swaps was a net $\$ 1.9$ million loss as of March 31, 2011.

There is a $\$ 100$ million swap designated as a cash flow hedge transaction against the risk of changes in cash flows related to the Company s $\$ 100$ million 3-month LIBOR indexed floating rate FHLB advance maturing April 29, 2013. The swap s change in fair value marked through OCI and a component of OCI is reclassified to expense on a quarterly basis. The balance in OCI related to this cash flow hedge is $\$ 1.7$ million loss as of March 31, 2011.

Amounts reported in AOCI related to derivatives will be reclassified to interest expense as interest payments are received on the Company s variable-rate debt. During the next twelve months, the Company estimates that $\$ 5.2$ million will be reclassified as an increase to interest expense.

The table below presents the fair value of Webster s derivative financial instruments designated as cash flow hedges as well as their classification on the Condensed Consolidated Balance Sheets as of March 31, 2011 and December 31, 2010.

|  |  |  | Mar |  |  |  | Decen | , 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Consolidated Balance Sheet Location | \# of <br> Instruments | Notional <br> Amount |  | timated <br> ir Value | \# of <br> Instruments | Notional <br> Amount | Estimated Fair Value |
| Interest rate derivatives designated as hedges of cash flow: |  |  |  |  |  |  |  |  |
| Interest rate swap on FHLB advances | Other liabilities | 1 | \$ 100,000 | \$ | $(1,710)$ | 1 | \$ 100,000 | \$ $(2,050)$ |
| Forward settle interest rate swap on anticipated debt | Other liabilities | 1 | 100,000 |  | $(4,002)$ | 1 | 100,000 | $(4,158)$ |
| Forward settle interest rate swap on anticipated debt | Other assets | 3 | 200,000 |  | 2,072 | 1 | 100,000 | 186 |

The net impact on interest expense related to cash flow hedges for the three months ended March 31, 2011 and 2010 is presented below:


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| Net impact on interest expense on borrowings | $\$ 382$ | $\$$ | 287 | $\$$ | 669 | $\$$ | $\$$ | 287 | $\$$ | 287 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

At March 31, 2011, the remaining unamortized loss on the termination of cash flow hedges was $\$ 1.7$ million.

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## Fair Value Hedges of Interest Rate Risk

Webster is exposed to changes in the fair value of certain of its fixed rate obligations due to changes in benchmark interest rates. Webster uses interest rate swaps to manage its exposure to changes in fair value on these instruments attributable to changes in the benchmark interest rate. Interest rate swaps designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for Webster making variable-rate payments over the life of the agreements without the exchange of the underlying notional amount.

The table below presents the fair value of Webster s derivative financial instruments designated as fair value hedges as well as their classification on the Condensed Consolidated Balance Sheets as of March 31, 2011 and December 31, 2010.

|  | Consolidated |  | March | 31, 2011 |  | Decem | 1,2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Balance Sheet Location | \# of <br> Instruments | Notional <br> Amount | Estimated Fair Value | \# of <br> Instruments | Notional Amount | Estimated Fair Value |
| Interest rate derivatives designated as hedges of fair value: |  |  |  |  |  |  |  |
| Interest rate swap on FHLB advances | Other assets | 0 |  |  | 1 | 100,000 | 61 |

For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk is recognized in earnings. Webster includes the gain or loss from the period end mark to market ( MTM ) adjustments on the hedged items in the same line item as the offsetting loss or gain on the related derivatives. The impact of derivative net settlements, hedge ineffectiveness, basis amortization adjustments and amortization of deferred hedge terminations are also recognized in earnings. The $\$ 100$ million receive fixed, pay floating rate swap designated as a fair value hedge of $\$ 100$ million fixed rate FHLB advance matured on February 1, 2011.

The net impact on interest expense related to fair value hedges for the three months ended March 31, 2011 and 2010 is presented below:

|  | Three months ended March 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |   2011 <br> Realized <br> Deferred <br> Interest MTM (Gain) <br> Income <br> Gain <br> Loss   |  |  | Net Impact | Interest (Income) | MTM Gain | 2010 <br> Realized <br> Deferred <br> (Gain) <br> Loss | Net Impact |
| Impact reported as a (reduction) or increase in interest expense on borrowings |  |  |  |  |  |  |  |  |
| Interest rate swaps on senior notes | \$ | \$ | \$ (799) | \$ (799) | \$ | \$ | \$ (799) | \$ (799) |
| Interest rate swaps on subordinated debt |  |  | $(1,120)$ | $(1,120)$ | (497) | (94) | (728) | $(1,319)$ |
| Interest rate swaps on FHLB advances | (61) | (144) | 99 | (106) | (185) | (393) | 328 | (250) |
| Net impact on interest expense on borrowings | \$ (61) | \$ (144) | \$ (1,820) | \$ $(2,025)$ | \$ (682) | \$ (487) | \$ (1,199) | \$ $(2,368)$ |

At March 31, 2011, the remaining unamortized gain on the termination of fair value hedges was $\$ 18.1$ million.

## Non- Hedge Accounting Derivatives / Non-designated Hedges

Derivatives not designated as hedges for accounting are not speculative and are used to manage Webster s exposure to interest rate movements and other identified risks but do not meet the strict hedge accounting requirements of FASB ASC 815, Derivatives and Hedging. Changes in the fair value of derivatives not designated for hedge accounting are recorded as a component of non-interest income. As of March 31, 2011 and December 31, 2010, Webster had the following outstanding interest rate swaps and caps that were not designated for hedge accounting:

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| (Dollars in thousands) | Consolidated Balance Sheet Location | March 31, 2011 |  |  |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \# of <br> Instruments | Notional <br> Amount | Estimated <br> Fair Value | \# of <br> Instruments | Notional Amount | Estimated <br> Fair Value |
| Webster with customer position: |  |  |  |  |  |  |  |
| Commercial loan interest rate swaps | Other assets | 96 | \$ 437,474 | \$ 29,112 | 98 | \$ 447,689 | \$ 33,890 |
| Commercial loan interest rate swaps | Other liabilities | 5 | 43,406 | $(1,233)$ | 2 | 30,542 | (990) |
| Commercial loan interest rate swaps with floors | Other assets | 12 | 26,023 | 909 | 12 | 28,342 | 1,060 |
| Commercial loan interest rate caps | Other liabilities | 7 | 42,527 | (88) | 5 | 19,164 | (83) |
| Webster with counterparty position: |  |  |  |  |  |  |  |
| Commercial loan interest rate swaps | Other liabilities | 100 | 480,833 | $(24,917)$ | 99 | 478,185 | $(30,032)$ |
| Commercial loan interest rate swaps with |  |  |  |  |  |  |  |
| floors | Other liabilities | 12 | 26,023 | (466) | 12 | 28,342 | (625) |
| Commercial loan interest rate caps | Other liabilities | 7 | 42,527 | 108 | 5 | 19,164 | 98 |

Webster reported the changes in the fair value of non-hedge accounting derivatives as a component of other non-interest income in the accompanying Condensed Consolidated Statements of Operations as follows for the three months ended March 31, 2011 and 2010.
$\left.\begin{array}{lccccccc} & & & \begin{array}{c}\text { Three months ended March 31, } \\ \text { 2011 }\end{array} \\ \text { 2010 }\end{array}\right)$

The weighted average rates paid and received for interest rate swaps outstanding at March 31, 2011 were as follows:

|  | Weighted-Average <br> Interest <br> Interest <br> Rate Paid | Rate Received |
| :--- | :--- | :--- |
| Interest rate swaps: | $1.85 \%$ | $0.33 \%$ |
| Cash flow hedge interest rate swaps | $1.86 \%$ | $1.96 \%$ |
| Non-hedging interest rate swaps |  |  |

The weighted average strike rates for interest rate caps and floors outstanding at March 31, 2011 were as follows:

|  | Strike Rate |
| :--- | :---: |
| Non-hedging commercial loan interest rate caps | $3.41 \%$ |
| Non-hedging commercial loan interest rate floors (embedded in interest rate swaps) | 0.99 |

Futures Contracts. On March 30, 2010, to hedge against a rise in short term rates over the next twelve months, Webster entered into a $\$ 600$ million short-selling of a one year strip of Fed funds future contracts with serial maturities between May, 2010 and April, 2011. Throughout 2010 and into 2011, Webster continued to roll the futures contracts but reduced the notional amount to $\$ 400$ million for the July 2011 through May 2012 contracts. This transaction is designed to work in conjunction with floating rate assets with interest rate floors which will not be affected if there is an increase in short-term interest rates. The fair value of contracts will be reflected as other liabilities on the Condensed Consolidated Balance Sheet and the related income statement impact as non-interest income on the Condensed Consolidated Statement of Operations. During the three months ended March 31, 2011, the Company recognized $\$ 119$ thousand in mark to market losses.

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Mortgage Banking Derivatives. Certain derivative instruments, primarily forward sales of mortgage loans and mortgage-backed securities ( MBS ) are utilized by Webster in its efforts to manage risk of loss associated with its mortgage loan commitments and mortgage loans held for sale. Prior to closing and funding certain single-family residential mortgage loans, an interest rate locked commitment is generally extended to the borrower. During the period from commitment date to closing date, Webster is subject to the risk that market rates of interest may change. If market rates rise, investors generally will pay less to purchase such loans resulting in a reduction in the gain on sale of the loans or, possibly, a loss. In an effort to mitigate such risk, forward delivery sales commitments, under which Webster agrees to deliver whole mortgage loans to various investors or issue MBS, are established. At March 31, 2011, outstanding rate locks totaled approximately $\$ 31.5$ million and the outstanding commitments to sell residential mortgage loans totaled approximately $\$ 32.6$ million. Forward sales, which include mandatory forward commitments of approximately $\$ 32.4$ million at March 31, 2011, establish the price to be received upon the sale of the related mortgage loan, thereby mitigating certain interest rate risk. There is, however, still certain execution risk specifically related to Webster s ability to close and deliver to its investors the mortgage loans it has committed to sell.

The interest rate locked loan commitments and forward sales commitments are recorded at fair value, with changes in fair value recorded in current period earnings. As of March 31, 2011, the fair value of interest rate locked loan commitments and forward sales commitments totaled $\$ 5$ thousand and were recorded as a component of other assets in the accompanying Condensed Consolidated Balance Sheets. As of December 31, 2010, the fair value of interest rate locked loan commitments and forward sales commitments totaled $\$ 1.9$ million and were recorded as a component of other assets in the accompanying Condensed Consolidated Balance Sheets.

Foreign Currency Derivatives. The Company enters into foreign currency forward contracts that are not designated as hedging instruments primarily to accommodate the business needs of its customers. Upon the origination of a foreign currency forward contract with a customer, the Company simultaneously enters into an offsetting contract with a third party to negate the exposure to fluctuations in foreign currency exchange rates. The notional amounts and fair values of open foreign currency forward contracts were not material at March 31, 2011 and December 31, 2010.

Counterparty Credit Risk. Derivative contracts involve the risk of dealing with both bank customers and institutional derivative counterparties and their ability to meet contractual terms. The Company has Master ISDA agreements with all derivative counterparties. Additionally, the Company has executed a Credit Support Annex (CSA) to the Master Agreement with each of its institutional derivative counterparties. The ISDA Master Agreements provide that on each payment date all amounts otherwise owing the same currency under the same transaction are netted so that only a single amount is owed in that currency. The ISDA Master Agreements also provide, if the parties so elect, for such netting of amounts in the same currency among all transactions identified as being subject to such election that have common payment dates and booking offices. Under the CSA daily net exposure in excess of our negotiated threshold is secured by posted collateral. In accordance with Webster policies, institutional counterparties must be fully underwritten and approved through the Company s credit approval process. The Company s credit exposure on interest rate swaps is limited to the net favorable value and interest payments of all swaps by each counterparty for the amounts up to the established threshold for collateralization. Credit exposure may be reduced by the amount of collateral pledged by the counterparty. The Company s credit exposure relating to interest rate swaps with bank customers was approximately $\$ 30.0$ million at March 31, 2011. This credit exposure is partly mitigated as transactions with customers are secured by the collateral, if any, securing the underlying transaction being hedged. The Company s credit exposure, net of collateral pledged, relating to interest rate swaps with upstream financial institution counterparties was approximately $\$ 26.7$ million at March 31, 2011. The Company has adopted a zero threshold with the majority of its upstream financial institution counterparties thus the credit exposure represents collateral held at those institutions. Collateral levels for upstream financial institution counterparties are monitored on a daily basis and adjusted as necessary. In the event of default, should the collateral not be returned, the exposure would be offset by terminating the transactions.

## NOTE 13: Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined using quoted market prices. However, in many instances, there are no quoted market prices available. In such instances, fair values are determined using various valuation techniques. Various assumptions and observable inputs must be relied upon in applying these techniques. Accordingly, the fair value estimates may not be realized in an immediate transfer of the respective asset or liability.

## Fair Value Hierarchy

The three levels within the fair value hierarchy are as follows:

Level 1: Valuation is based upon unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

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Level 2: Fair value is calculated using inputs other than quoted market prices that are directly or indirectly observable for the asset or liability. The valuation may rely on quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit ratings, etc.) or inputs that are derived principally or corroborated by market data by correlation or other means.

Level 3: Inputs for determining the fair value of the respective assets or liabilities are not observable. Level 3 valuations are reliant upon pricing models and techniques that require significant management judgment or estimation.
Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. A description of the valuation methodologies used by the Company are presented below.

Cash, Due from Banks, and Interest-bearing Deposits

The carrying amount of cash, due from banks, and short term investments is used to approximate fair value, given the short time frame to maturity and as such assets do not present unanticipated credit concerns.

## Securities

When quoted prices are available in an active market, the Company classifies securities within level 1 of the valuation hierarchy. Level 1 securities include equity securities and U.S. Treasury bills.

If quoted market prices are not available, the Company employs an independent pricing service who utilizes matrix pricing to calculate fair value. Such fair value measurements consider observable data such as dealer quotes, market spreads, cash flows, yield curves, live trading levels, trade execution data, market consensus prepayments speeds, credit information, and the respective terms and conditions for debt instruments. Level 2 securities include CMOs, single-issuer trust preferred securities, mortgage backed securities and corporate bonds issued by GSEs.

When a market is illiquid or there is a lack of transparency around the inputs to valuation, the respective securities are classified as level 3 and reliance is placed upon internally developed models and management judgment and evaluation for valuation. Pooled trust preferred securities and auction rate preferred securities are currently classified as level 3 .

Management uses an internally developed model to value pooled trust preferred securities. There are various inputs to the model including actual and estimated deferral and default rates that are implied from the underlying performance of the issuers in the structure. Adjusted cash flows are discounted at a rate that considers both the liquidity and credit risk of each security. Discount rates are implied from observable market inputs.

The Company engages an independent pricing service to provide pricing for auction rate preferred securities. The pricing methodology employed uses the income approach and considers future cash flows of the underlying securities using a discount rate derived from observable market inputs.

On a quarterly basis, management reviews the trust preferred securities pricing generated from our internal model as well as the auction rate preferred securities pricing provided by our independent pricing service.

## Loans Held for Sale

Loans held for sale are accounted for at the lower of cost or market. The fair value of loans held for sale are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted as required for changes in loan characteristics.

## Loans Receivable

The Company employs an independent third party to provide fair value estimates for loans held for investment. Such estimates are calculated using discounted cash flow analysis, using market interest rates for comparable loans. The associated cash flows are adjusted for credit and other potential losses. Fair value for impaired loans is estimated using the net present value of the expected cash flows or the fair value of the underlying collateral if repayment is collateral dependent.

## Mortgage Servicing Assets

The Company accounts for mortgage servicing assets at cost, subject to impairment testing. When the carrying value exceeds fair value, a valuation allowance is established to reduce the carrying cost to fair value. Fair value is calculated as the present value of estimated future net servicing income and relies on market based assumptions for loan prepayment speeds, servicing costs, discount rates, and other economic factors.

## Deposit Liabilities

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The fair values disclosed for demand deposits are by definition equal to the amount payable on demand at the reporting date which is also their carrying value. The carrying amounts of variable-rate, fixed term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies market interest rates on comparable instruments to a schedule of aggregated expensed monthly maturities on time deposits.

## Securities Sold Under Agreements to Repurchase and Other Short Term Borrowings

Carrying value is an estimate of fair value for securities sold under agreements to repurchase and other short term borrowings that mature within 90 days. The fair values of other short term borrowings are estimated using discounted cash flow analyses based on current market rates adjusted, as appropriate, for associated credit and option risks.

## Long Term Debt

The fair value of long term debt is estimated using a discounted cash flow technique. Discount rates are matched with the time period of the expected cash flow and are adjusted, as appropriate, to reflect credit and option risk.

## Derivative Instruments

Derivative instruments are internally valued using level 2 inputs obtained from third parties. The resulting fair values are validated against valuations performed by independent third parties.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

March 31, 2011
Quoted Prices
in

| (In thousands) | Carrying <br> Balance | Active Markets for Identical Assets (Level 1) |  | Significant Other <br> Observable Inputs (Level 2) |  | Significant <br> Unobservable Inputs (Level 3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial assets held at fair value: |  |  |  |  |  |  |  |
| Trading securities: |  |  |  |  |  |  |  |
| Equity securities | \$ | \$ |  | \$ |  | \$ |  |
| Available for sale securities: |  |  |  |  |  |  |  |
| U.S. treasury bills | 200 |  | 200 |  |  |  |  |
| Agency CMOs-GSE | 1,206,313 |  |  |  | 1,206,313 |  |  |
| Pooled trust preferred securities | 54,138 |  |  |  |  |  | 54,138 |
| Single issuer trust preferred securities | 46,058 |  |  |  | 46,058 |  |  |
| Equity securities-financial institutions | 6,804 |  | 5,630 |  |  |  | 1,174 |
| Mortgage-backed securities- GSE | 573,114 |  |  |  | 573,114 |  |  |
| CMBS | 308,482 |  |  |  | 308,482 |  |  |
| Total available for sale securities | 2,195,109 |  | 5,830 |  | 2,133,967 |  | 55,312 |
| Derivative instruments: |  |  |  |  |  |  |  |
| Interest rate swaps | 32,093 |  |  |  | 32,093 |  |  |
| Total financial assets held at fair value | \$ 2,227,202 | \$ | 5,830 | \$ | 2,166,060 | \$ | 55,312 |

Financial liabilities held at fair value:

| Derivative instruments: |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| Interest rate swaps | 32,308 | $\$$ | $\$ 2,308$ | $\$$ |  |
| Fed Fund futures contract | 1,502 |  | 1,502 |  |  |
| Visa Swap | 100 |  | 100 |  |  |

There were no significant transfers between Level 1 and Level 2 during the three months ended March 31, 2011.

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| (In thousands) | Carrying Balance |  | Quoted Prices in Active |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Markets for Identical Assets (Level 1) |  | Significant Other <br> Observable Inputs (Level 2) |  | Significant Unobservable Inputs (Level 3) |  |
| Financial assets held at fair value: |  |  |  |  |  |  |  |  |
| Trading securities: |  |  |  |  |  |  |  |  |
| Equity securities | \$ | 11,554 | \$ | 11,554 | \$ |  | \$ |  |
| Available for sale securities: |  |  |  |  |  |  |  |  |
| U.S. treasury bills |  | 200 |  | 200 |  |  |  |  |
| Agency Notes-GSE |  | 100,049 |  |  |  | 100,049 |  |  |
| Agency CMOs-GSE |  | 1,179,159 |  |  |  | 1,179,159 |  |  |
| Pooled trust preferred securities |  | 53,189 |  |  |  |  |  | 53,189 |
| Single issuer trust preferred securities |  | 42,275 |  |  |  | 42,275 |  |  |
| Equity securities-financial institutions |  | 7,341 |  | 6,013 |  |  |  | 1,328 |
| Mortgage-backed securities- GSE |  | 723,582 |  |  |  | 723,582 |  |  |
| CMBS |  | 307,981 |  |  |  | 307,981 |  |  |
| Total available for sale securities |  | 2,413,776 |  | 6,213 |  | 2,353,046 |  | 54,517 |
| Derivative instruments: |  |  |  |  |  |  |  |  |
| Interest rate swaps |  | 35,198 |  |  |  | 35,198 |  |  |
| Total financial assets held at fair value |  | 2,460,528 | \$ | 17,767 | \$ | 2,388,244 | \$ | 54,517 |
| Financial liabilities held at fair value: |  |  |  |  |  |  |  |  |
| Derivative instruments: |  |  |  |  |  |  |  |  |
| Interest rate swaps |  | 37,841 | \$ |  | \$ | 37,841 | \$ |  |
| Fed Fund futures contract |  | 2,081 |  |  |  | 2,081 |  |  |
| Visa Swap |  |  |  |  |  |  |  |  |
| The following table below presents the months ended March 31, 2011 and 2010: |  | d liabilities | re | sured at | lue | a recurring | for | three |

\(\left.$$
\begin{array}{l|cc|}\text { (In thousands) } & \begin{array}{c}\text { Three months ended } \\
\text { March 31, 2011 }\end{array} & \begin{array}{c}\text { Three months ended } \\
\text { March 31, 2010 }\end{array}
$$ <br>

Level 3-available for sale securities, beginning of period \& \$ \& 54,517\end{array}\right) \$\)| 70,689 |
| :---: |
| Transfers into Level 3 (a) |

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(b) For the three months ended March 31, 2011, the change in unrealized gains included in other comprehensive income includes $\$ 2.6$ million for investments held at March 31, 2011.
Assets and Liabilities Measured at Fair Value on a Non-Recurring Basis

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets measured at fair value on a non-recurring basis during 2011 include certain impaired loans reported at the fair value of the underlying collateral if repayment is expected solely from the collateral and loans held for sale measured at the lower of cost or market that were recognized at fair value (i.e. below cost) at the end of the period. Collateral values are estimated using Level 3 inputs based on customized discounting criteria. The following table presents impaired loans that were remeasured and reported at fair value based upon the fair value of the underlying collateral, excluding loans fully charged-off during 2011 and loans held for sale at March 31, 2011.

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$\left.\begin{array}{lcccccc} & \begin{array}{c}\text { Quoted Prices in } \\ \text { Active }\end{array} \\ \text { Markets for } \\ \text { Identical } \\ \text { Assets } \\ \text { (Level 1) }\end{array}\right)$
(a) Represents carrying value of loans for which adjustments are based on the appraised value of the collateral, excluding loans fully charged-off. Non-Financial Assets and Non-Financial Liabilities

The Corporation has no non-financial assets or non-financial liabilities measured at fair value on a recurring basis. Certain non-financial assets measured at fair value on a non-recurring basis include foreclosed assets (upon initial recognition or subsequent impairment), non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, and intangible assets and other non-financial long-lived assets measured at fair value for impairment assessment. Non-financial assets measured at fair value on a non recurring basis include certain foreclosed assets which were remeasured and reported at fair value through a charge-off to the allowance for loan losses with a carrying value of $\$ 4.3$ million and $\$ 7.4$ million, respectively, for the three months ended March 31, 2011 and 2010. Subsequent to their initial recognition, certain foreclosed assets were remeasured at fair value through a write-down included in other non-interest expense. For the three months ended March 31, 2011, a net gain of $\$ 0.3$ million was included in non-interest expense in the Condensed Consolidated Statement of Operations. For the three months ended March 31, 2010, $\$ 2.1$ million of write-downs were included in other non-interest expense and were the result of continued deterioration in fair market values. Fair value measurements may be based upon appraisals or third-party price opinions and, accordingly, those measurements are classified as Level 2. Other fair value measurements may be based on internally developed pricing methods, and those measurements are classified as Level 3. Foreclosed and repossessed assets are included in other assets in the accompanying Condensed Consolidated Balance Sheets and totaled $\$ 28.5$ million and $\$ 28.2$ million at March 31, 2011 and December 31, 2010, respectively.

A summary of estimated fair values of significant financial instruments consisted of the following at:

| (In thousands) | March 31, 2011 |  | December 31, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount | Estimated <br> Fair Value | Carrying <br> Amount | Estimated <br> Fair Value |
| Assets: |  |  |  |  |
| Cash and due from banks | 170,691 | 170,691 | 159,849 | \$ 159,849 |
| Interest-bearing deposits | 104,982 | 104,982 | 52,811 | 52,811 |
| Trading securities |  |  | 11,554 | 11,554 |
| Securities available for sale | 2,195,109 | 2,195,109 | 2,413,776 | 2,413,776 |
| Securities held-to-maturity | 3,211,047 | 3,284,722 | 3,072,453 | 3,141,775 |
| Loans held for sale | 10,809 | 10,809 | 52,224 | 52,224 |
| Loans, net | 10,716,102 | 10,705,195 | 10,702,974 | 10,701,251 |
| Mortgage servicing assets (a) | 8,059 | 12,225 | 7,256 | 10,281 |
| Derivative instruments | 32,093 | 32,093 | 35,198 | 35,198 |
| Liabilities: |  |  |  |  |
| Deposits other than time deposits | \$ 10,972,894 | \$ 10,462,053 | \$ 10,458,876 | \$ 10,010,222 |
| Time deposits | 3,151,774 | 3,200,278 | 3,149,909 | 3,205,361 |
| Securities sold under agreements to repurchase and other short-term |  |  |  |  |
| borrowings | 857,394 | 876,112 | 1,091,477 | 1,112,078 |
| FHLB advances and other long-term debt (b) | 973,934 | 947,419 | 1,350,842 | 1,302,718 |
| Derivative instruments: |  |  |  |  |
| Interest rate swaps | 32,308 | 32,308 | 37,841 | 37,841 |


| Fed Fund futures contract | 1,502 | 1,502 | 2,081 | 2,081 |
| :--- | ---: | ---: | ---: | ---: |
| Visa Swap | 100 | 100 |  |  |

(a) The carrying amount of mortgage servicing assets is net of $\$ 0.5$ million and $\$ 0.3$ million reserves at March 31, 2011 and December 31, 2010, respectively. The estimated fair value does not include such adjustments.
(b) The carrying amount of FHLB advances and other long-term debt is net of $\$ 18.8$ million and $\$ 20.9$ million in hedge accounting adjustments and discounts at March 31, 2011 and December 31, 2010, respectively. The estimated fair value does not include such adjustments.

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Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings or any part of a particular financial instrument. Because no active market exists for a significant portion of Webster s financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These factors are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

## NOTE 14: Pension and Other Benefits

The following table provides the components of net benefit costs for the periods shown:

| (In thousands) | Webster Pension |  |  |  | Webster SERP |  | Other Benefits |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended March 31, |  | 2011 |  | 10 | 2011 | 2010 | 2011 | 2010 |
| Service cost | \$ | 44 | \$ | 63 | \$ | \$ | \$ | \$ |
| Interest cost |  | 1,865 |  | 2,072 | 92 | 94 | 54 | 70 |
| Expected return on plan assets |  | $(2,726)$ |  | ,450) |  |  |  |  |
| Amortization of prior service cost |  |  |  |  |  |  | 18 | 18 |
| Amortization of the net actuarial loss |  | 662 |  | 578 | 8 | 6 | 16 |  |
| Net periodic (benefit) cost |  | (155) | \$ | 263 | \$ 100 | \$ 100 | \$ 88 | \$ 88 |

The Webster Bank Pension Plan and the supplemental pension plans were frozen effective December 31, 2007. During the three month periods presented, no additional benefits have been accrued.

Additional contributions to the Webster Bank Pension Plan will be made as deemed appropriate by management in conjunction with information provided by the Plan s actuaries.

The Bank is also a sponsor of a multiple-employer plan administered by Pentegra (the Fund ) for benefit of former employees of the former First Federal Savings Bank of America acquired by Webster. The Fund does not segregate the assets or liabilities of its participating employers in the ongoing administration of this plan. Webster made contributions to the Fund of $\$ 0.4$ million during the three months ended March 31, 2011.

## NOTE 15: Business Segments

Webster s operations are divided into four business segments that represent its core businesses Commercial Banking, Retail Banking, Consumer Finance and Other. Other includes Health Savings Accounts (HSA) and Private Banking. These segments reflect how executive management responsibilities are assigned by the chief executive officer for each of the core businesses, the products and services provided, or the type of customer served, and they reflect the way that financial information is currently evaluated by management. The Company s Treasury unit is included in the Corporate and Reconciling category along with the results of discontinued operations, the amounts required to reconcile profitability metrics to GAAP reported amounts, and, as of January 1, 2011, the Consumer Liquidating portfolio. As of January 1, 2011, executive management realigned its business segment balances transferring the government and not for profit banking operating unit from the Other business segment to the Commercial Banking business segment and the private banking operating unit from the Commercial business segment to the Other business segment to reflect the realignment of responsibilities. In addition, certain support functions were realigned within the corporate function. The 2010 segment Performance Summary has been adjusted for comparability to the 2011 Performance Summary.

Webster uses an internal profitability reporting system to generate information by operating segment, which is based on a series of management estimates and allocations regarding funds transfer pricing, the provision for loan losses, non-interest expense and income taxes. These estimates and allocations, certain of which are subjective in nature, are continually being reviewed and refined. Changes in estimates and allocations that affect the reported results of any operating segment do not affect the consolidated financial position or results of operations of Webster as a whole.

The Company uses a matched maturity funding concept, also known as coterminous funds transfer pricing ( FTP ), to allocate interest income and interest expense to each business while also transferring the primary interest rate risk exposures to the Corporate and Reconciling Category. The allocation process considers the specific interest rate risk and liquidity risk of financial instruments and other assets and liabilities in each line of
business. The matched maturity funding concept basically considers the origination date and the earlier of the maturity date or the repricing date of a financial instrument to assign an FTP rate for

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loans and deposits originated each day. Loans are assigned an FTP rate for funds used and deposits are assigned an FTP rate for funds provided. From a governance perspective, this process is executed by the Company s Financial Planning and Analysis division and the process is overseen by the Company s Asset-Liability Committee.

As of January 1, 2010, Webster began attributing the provision for loan losses to each segment based on management s estimate of the inherent loss content in each of the specific loan portfolios. Provision expense for certain elements of risk that are not deemed specifically attributable to a business segment, such as environmental factors, are shown as other reconciling items. For the three months ended March 31, 2011, 109.4\% of the provision expense is specifically attributable to business segments and reported accordingly.

Webster allocates a majority of non-interest expenses to each business segment using a full-absorption costing process. Direct and indirect costs are analyzed and pooled by process and assigned to the appropriate business segment and corporate overhead costs are allocated to the business segments. Income tax expense is allocated to each business segment based on the effective income tax rate for the period shown.

The full profitability measurement reports which are prepared for each operating segment reflect non-GAAP reporting methodologies. The differences between these report-based measures are reconciled to GAAP values in the reconciling amounts column.

The following table presents the operating results and total assets for Webster s reportable segments.

## Three months ended March 31, 2011

| (In thousands) | CommercialBanking |  | Retail Banking |  | Consumer Finance |  | Other |  | Total Reportable Segments |  | Reconciling Amounts |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 39,017 | \$ | 54,290 | \$ | 27,249 | \$ | 5,646 | \$ | 126,202 | \$ | 13,247 | \$ | 139,449 |
| Provision for loan losses |  | 1,640 |  | 1,209 |  | 8,132 |  | (44) |  | 10,937 |  | (937) |  | 10,000 |
| Net interest income after provision for loan losses |  | 37,377 |  | 53,081 |  | 19,117 |  | 5,690 |  | 115,265 |  | 14,184 |  | 129,449 |
| Non-interest income |  | 6,386 |  | 24,749 |  | 2,041 |  | 5,862 |  | 39,038 |  | 5,264 |  | 44,302 |
| Non-interest expense |  | 22,988 |  | 76,034 |  | 14,782 |  | 10,160 |  | 123,964 |  | 5,161 |  | 129,125 |
| Income from continuing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| operations before income taxes |  | 20,775 |  | 1,796 |  | 6,376 |  | 1,392 |  | 30,339 |  | 14,287 |  | 44,626 |
| Income tax expense |  | 5,738 |  | 496 |  | 1,761 |  | 384 |  | 8,379 |  | 3,947 |  | 12,326 |
| Income from continuing operations |  | 15,037 |  | 1,300 |  | 4,615 |  | 1,008 |  | 21,960 |  | 10,340 |  | 32,300 |
| Income from discontinued operations |  |  |  |  |  |  |  |  |  |  |  | 1,995 |  | 1,995 |
| Income before noncontrolling interests |  | 15,037 |  | 1,300 |  | 4,615 |  | 1,008 |  | 21,960 |  | 12,335 |  | 34,295 |
| Less: Net loss attributable to noncontrolling interests |  |  |  |  |  | (1) |  |  |  | (1) |  |  |  | (1) |
| Net income | \$ | 15,037 | \$ | 1,300 | \$ | 4,616 | \$ | 1,008 | \$ | 21,961 | \$ | 12,335 | \$ | 34,296 |
| Total assets at period end |  | 121,590 |  | 15,809 |  | 807,942 |  | 10,122 |  | ,655,463 |  | 309,483 |  | ,964,946 |

## Three months ended March 31, 2010, as reclassified

| (In thousands) | Commercial Banking |  | Retail <br> Banking |  | Consumer Finance |  | Other |  | Total Reportable Segments |  | Reconciling Amounts |  | Consolidated Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 35,023 | \$ | 47,505 | \$ | 25,789 | \$ | 4,150 | \$ | 112,467 | \$ | 18,917 | \$ | 131,384 |
| Provision for loan losses |  | 12,673 |  | 3,653 |  | 24,978 |  | (34) |  | 41,270 |  | 1,730 |  | 43,000 |
| Net interest income after provision for loan losses |  | 22,350 |  | 43,852 |  | 811 |  | 4,184 |  | 71,197 |  | 17,187 |  | 88,384 |
| Non-interest income |  | 6,832 |  | 27,147 |  | 2,236 |  | 5,297 |  | 41,512 |  | 5,504 |  | 47,016 |
| Non-interest expense |  | 22,179 |  | 72,498 |  | 17,628 |  | 9,579 |  | 121,884 |  | 11,740 |  | 133,624 |

Income (loss) from continuing

| operations before income taxes |  | 7,003 |  | $(1,499)$ |  | $(14,581)$ |  | (98) |  | $(9,175)$ |  | 10,951 |  | 1,776 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax expense (benefit) |  | 1,400 |  | (300) |  | $(2,915)$ |  | (19) |  | $(1,834)$ |  | 2,189 |  | 355 |
| Income (loss) from continuing operations |  | 5,603 |  | $(1,199)$ |  | $(11,666)$ |  | (79) |  | $(7,341)$ |  | 8,762 |  | 1,421 |
| Income (loss) from discontinued operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income (loss) before noncontrolling interests |  | 5,603 |  | $(1,199)$ |  | $(11,666)$ |  | (79) |  | $(7,341)$ |  | 8,762 |  | 1,421 |
| Less: Net income attributable to noncontrolling interests |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 5,603 | \$ | $(1,199)$ | \$ | $(11,666)$ | \$ | (79) | \$ | $(7,341)$ | \$ | 8,762 | \$ | 1,421 |
| Total assets at period end |  | 64,413 |  | 34,156 |  | ,021,853 |  | ,903 |  | ,831,325 |  | 93,390 |  | 2,715 |

(a) For the three months ended March 31, 2010, the Consumer Liquidating Portfolio has not been reclassified to Corporate and Reconciling Amounts to conform to the March 31, 2011 presentation, as it was not established as a separate operating unit until April 2010. For the three months ended March $31,2011 \$ 1.7$ million in net loss from continuing operations before income taxes was reclassified to Corporate and Other Reconciling Amounts.

## NOTE 16: Commitments and Contingencies

Credit-Related Financial Instruments. In the normal course of business, the Company becomes a party to credit related financial instruments with off-balance sheet risk in order to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the condensed consolidated balance sheets. The

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Company s exposure to credit loss is represented by the contractual amount of these commitments, as for on-balance sheet instruments.
The following table summarizes the following outstanding financial instruments whose contract amounts represent credit risk for the following periods ending:

|  | March 31, | December 31, |
| :--- | ---: | ---: | ---: |
| (In thousands) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Commitments to extend credit | $\mathbf{2 4 5 , 3 6 4}$ | $\$ 339,249$ |
| Unfunded commitments under existing lines and loans | $3,224,207$ | $3,330,712$ |
| Stand by letters of credit | 172,288 | 166,744 |
| Commercial letters of credit | 2,455 | 11,555 |
|  |  |  |
| Total financial instruments with off-balance sheet risk | $\$ 3,644,314$ | $\$ 3,848,260$ |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for equity lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management s credit evaluation of the customer.

The following table provides detail of activity in the Company s reserve for unfunded credit commitments for the periods presented:

| (In thousands) | Three months ended March 31,$2011$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (a) |  | $2010{ }^{(a)}$ |  |
| Beginning balance | \$ | 9,378 | \$ | 10,105 |
| Provision |  |  |  |  |
| Benefit |  | (285) |  | (278) |
| Ending balance | \$ | 9,093 | \$ | 9,827 |

(a) The reserve for unfunded credit commitments is reported as a component of accrued expenses and other liabilities in the accompanying Condensed Consolidated Balance Sheets.
Reserve for Loan Repurchases. In connection with the sale of mortgage loans, the Company enters into agreements containing representations and warranties about certain characteristics of the mortgage loans sold and the Company sorigination process. The Company may be required to repurchase a loan in the event of certain breaches of these representations and warranties or in the event of default of the borrower within 90 days of origination. The reserve for loan repurchases provides for estimated losses associated with the repurchase of loans sold in connection with the Company s mortgage banking operations. The reserve reflects management s continual evaluation of loss experience and the quality of loan originations. It also reflects management $s$ expectation of losses from repurchase requests for which management has not yet been notified. Factors considered in the evaluation process for establishing the reserves include identity of counterparty, the vintage of the loans sold, the amount of open repurchase requests, specific loss estimates for each open request, current level of loan losses in similar vintages held in the residential loan portfolio, and estimated recoveries on the underlying collateral. While management uses its best judgment and information available, the adequacy of this reserve is dependent upon factors outside the Company s control including the performance of loans sold and the quality of the servicing provided by the acquirer.

The following table provides detail of activity in the Company s reserve for loan repurchases for the three months ended March 31, 2011 and 2010:

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|  | Three months ended March 31, |  |
| :--- | :---: | :---: |
| (In thousands) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Beginning balance | $\$, 658$ | $\$$ |
| Provision | 772 | 265 |
| Loss on loans repurchased | $(175)$ | $(89)$ |
| Ending balance | 4,255 | $\$ 1,768$ |

The provision recorded at the time of loan sale is netted from mortgage banking activities, included as a component of non-interest income. Incremental provision, post loan sale, is recorded in other non-interest expense.

Lease Commitments. At March 31, 2011, Webster was obligated under various non-cancellable operating leases for properties used as banking offices and other office facilities. The leases contain renewal options and escalation clauses which provide for increased rental expense based primarily upon increases in real estate taxes over a base year. Rental expense under leases was $\$ 5.0$ million and $\$ 5.2$ million for the three months ended March 31, 2011 and 2010, respectively, and is recorded as a component of occupancy expense in the accompanying Condensed Consolidated Statements of Operations. Webster is also entitled to rental income under various non-cancelable operating leases for properties owned. Rental income was $\$ 0.3$ million for the three months ended March 31, 2011 and 2010 and is recorded as a component of other non-interest income in the accompanying Condensed Consolidated Statements of Operations. There has been no significant change in future minimum lease payments payable since December 31, 2010. See the 2010 Form 10-K for information regarding these commitments.

Litigation Reserves. Webster is involved in routine legal proceedings and regulatory matters occurring in the ordinary course of business. Webster maintains reserves for litigation and regulatory matters when those matters present loss contingencies that are both probable and can be reasonably estimated. Once established, reserves are adjusted each quarter in light of additional information. For more information regarding Webster s material legal proceedings, see Part II, Item 1, Legal Proceedings of this Form 10-Q.

As previously disclosed, in the second quarter of 2010, Webster increased its litigation reserves by approximately $\$ 20$ million, primarily related to the Broadwin case. There is no assurance that the Company s litigation reserves will not need to be adjusted in future periods. Webster believes it has defenses to all the claims asserted against it in existing litigation matters and intends to defend itself in all matters. Based upon its current knowledge, after consultation with counsel and after taking into consideration its current litigation reserves, Webster believes that the legal actions, proceedings currently pending against it should not have a material adverse effect on Webster s consolidated financial condition. However, in light of the uncertainties involved in such proceedings, actions and investigations, there is no assurance that the ultimate resolution of these matters will not significantly exceed the reserves currently accrued by Webster; as a result, the outcome of a particular matter may be material to the Company s operating results for a particular period depending on, among other factors, the size of the loss or liability imposed and the level of the Company s income for that period.

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## Item 2. Management s Discussion And Analysis Of Financial Condition And Results Of Operations

The following discussion should be read in conjunction with the Company s consolidated financial statements, and notes thereto, for the year ended December 31, 2010, included in the 2010 Form 10-K, and in conjunction with the condensed consolidated financial statements and notes thereto included in Item 1 to this report. Operating results for the three months ended March 31, 2011 are not necessarily indicative of the results for the full year ending December 31, 2011 or any future period.

Dollar amounts in tables are stated in thousands, except for per share amounts.

## Forward-Looking Statements and Factors that Could Affect Future Results

Certain statements contained in this Quarterly Report on Form 10-Q that are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the Act ), notwithstanding that such statements are not specifically identified as such. In addition, certain statements may be contained in the Company s future filings with the SEC, in press releases, and in oral and written statements made by or with the approval of the Company that are not statements of historical fact and constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to:
(i) projections of revenues, expenses, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of Webster or its management or Board of Directors, including those relating to products or services or the impact or expected outcome of various legal proceedings; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as believes, anticipates , expects , intends , targeted, continue , will , should, may and other similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:

Local, regional, national and international economic conditions and the impact they may have on the Company and its customers and the Company s assessment of that impact.

Volatility and disruption in national and international financial markets.

Government intervention in the U.S. financial system.

Changes in the level of non-performing assets and charge-offs.

Changes in estimates of future reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements.

Adverse conditions in the securities markets that lead to impairment in the value of securities in the Company s investment portfolio.

Inflation, interest rate, securities market and monetary fluctuations.

The timely development and acceptance of new products and services and perceived overall value of these products and services by customers.

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Changes in consumer spending, borrowings and savings habits.

Technological changes.

The ability to increase market share and control expenses.

Changes in the competitive environment among banks, financial holding companies and other financial service providers.

The effect of changes in laws and regulations (including laws and regulations concerning taxes, banking, securities and insurance) with which the Company and its subsidiaries must comply, including under the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III update to the Basel Accords that is under development.

The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters.

The costs and effects of legal and regulatory developments including the resolution of legal proceedings or regulatory or other governmental inquiries and the results of regulatory examinations or reviews.

The Company s success at managing the risks involved in the foregoing items.
Forward-looking statements speak only as of the date on which such statements are made. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

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## Critical Accounting Policies

The Company s significant accounting policies are described in Note 1 to the consolidated financial statements included in its 2010 Annual Report on Form 10-K and in Note 1 to the condensed consolidated financial statements included in Item 1 to this report. The preparation of the consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and to disclose contingent assets and liabilities. Actual results could differ from those estimates. Management has identified accounting for the allowance for loan losses, valuation and analysis for impairment of goodwill and other intangible assets, and the fair value measurements, income taxes and pension and other post retirement benefits as the Company s most critical accounting policies and estimates in that they are important to the portrayal of the Company sfinancial condition and results, and they require management s subjective and complex judgment as a result of the need to make estimates about the effects of matters that are inherently uncertain. These accounting policies, including the nature of the estimates and types of assumptions used, are described throughout this Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations, and Part II, Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations included in the Company s 2010 Annual Report on Form 10-K.

## Results Of Operations

## Summary of Performance

Webster s consolidated net income after tax was $\$ 34.3$ million for the three months ended March 31,2011 , compared to $\$ 1.4$ million for the three months ended March 31, 2010. The net income available to common shareholders was $\$ 33.5$ million, or $\$ 0.36$ per diluted common share, for the three months ended March 31, 2011, compared to the net loss available to common shareholders of $\$ 6.1$ million, or $\$(0.08)$ per diluted common share, for the three months ended March 31, 2010. The year-over-year increase in consolidated net income is primarily attributable to a reduction in interest expense as the cost of liabilities declined from $1.19 \%$ for the three months ended March 31, 2010 to $0.91 \%$ for the three months ended March 31, 2011, and a reduction in the provision for loan losses. The provision for loan losses for the three months ended March 31, 2011 was $\$ 10.0$ million, a reduction of $\$ 33.0$ million compared to $\$ 43.0$ million for the three months ended March 31, 2010. Net interest income increased $\$ 8.1$ million for the three months ended March 31, 2011 from the three months ended March 31, 2010, primarily due to a 16 basis point increase in the net interest margin.

Selected financial highlights are presented in the table below.

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| (In thousands, except per share data) | At or for the Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Earnings |  |  |
| Net interest income | \$ 139,449 | \$ 131,384 |
| Total non-interest income | 44,302 | 47,016 |
| Total non-interest expense | 129,125 | 133,624 |
| Income from continuing operations, net of tax | 32,300 | 1,421 |
| Income from discontinuing operations, net of tax | 1,995 |  |
| Net loss attributable to noncontrolling interests | (1) |  |
| Net income attributable to Webster Financial Corporation | 34,296 | 1,421 |
| Net income (loss) available to common shareholders | 33,465 | $(6,069)$ |
| Common Share Data |  |  |
| Income (loss) per common share from continuing operations - basic | \$ 0.36 | \$ (0.08) |
| Income (loss) per common share available to common shareholders - basic | 0.38 | (0.08) |
| Income (loss) per common share from continuing operations - diluted | 0.34 | (0.08) |
| Net income (loss) per common share - diluted | 0.36 | (0.08) |
| Dividends declared per common share | 0.01 | 0.01 |
| Book value per common share | 20.42 | 19.41 |
| Tangible book value per common share | 14.21 | 12.44 |
| Dividends declared per Series A preferred share | 21.25 | 21.25 |
| Dividends declared per Series B preferred share |  | 12.50 |
| Dividends declared per affiliate preferred share | 0.21 | 0.21 |
| Diluted shares (weighted average) | 92,554 | 77,922 |
| Selected Ratios |  |  |
| Return on average assets | 0.72\% | 0.03\% |
| Return on average shareholders equity | 7.21 | 0.30 |
| Net interest margin | 3.44 | 3.28 |
| Efficiency ratio ${ }^{(a)}$ | 67.61 | 64.75 |
| Tangible capital ratio | 7.27 | 7.39 |
| Tier one common equity to risk weighted assets ${ }^{(b)}$ | 10.53 | 7.90 |

(a) Calculated using SNL s methodology non-interest expense (excluding foreclosed property expenses, intangible amortization, goodwill impairments and other charges) as a percentage of net interest income (FTE basis) plus non-interest income (excluding gain/loss on securities and other charges).
(b) The ratios presented are projected for the 2011 reporting period and actual for the 2010 reporting period.

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The following summarizes the major categories of assets and liabilities together with their respective interest income or expense and the average rates earned or paid by Webster:


Liabilities and equity
Interest-bearing liabilities:

| Demand deposits | \$ 2,161,761 | \$ | \% | \$ 1,641,654 | \$ | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings, NOW \& money market deposits | 8,642,941 | 10,583 | 0.50 | 8,365,705 | 13,878 | 0.67 |
| Certificates of deposit | 3,110,684 | 12,186 | 1.59 | 3,783,167 | 18,073 | 1.94 |
| Total interest-bearing deposits | 13,915,386 | 22,769 | 0.66 | 13,790,526 | 31,951 | 0.94 |
| Securities sold under agreements to repurchaseand other short-term borrowings | 994,718 | 3,562 | 1.43 | 828,213 | 4,003 | 1.93 |
| Federal Home Loan Bank advances | 554,562 | 3,355 | 2.42 | 576,674 | 4,418 | 3.06 |
| Long-term debt | 581,578 | 6,362 | 4.38 | 588,800 | 6,064 | 4.12 |
| Total borrowings | 2,130,858 | 13,279 | 2.49 | 1,993,687 | 14,485 | 2.91 |
| Total interest-bearing liabilities | 16,046,244 | 36,048 | 0.91\% | 15,784,213 | 46,436 | 1.19\% |
| Non-interest bearing liabilities | 196,361 |  |  | 150,447 |  |  |
| Total liabilities | 16,242,605 |  |  | 15,934,660 |  |  |
| Noncontrolling interests | 9,635 |  |  | 9,641 |  |  |
| Equity | 1,790,871 |  |  | 1,916,631 |  |  |
| Total liabilities and equity | \$ 18,043,111 |  |  | \$ 17,860,932 |  |  |
| Fully tax-equivalent net interest income |  | \$ 143,314 |  |  | \$ 134,941 |  |
| Less: tax equivalent adjustments |  | $(3,865)$ |  |  | $(3,557)$ |  |
| Net interest income |  | \$ 139,449 |  |  | \$ 131,384 |  |
| Interest-rate spread |  |  | 3.40\% |  |  | 3.23\% |
| Net interest margin ${ }^{(b)}$ |  |  | 3.44\% |  |  | 3.28\% |

(a) On a fully tax-equivalent basis.

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(b) For purposes of this computation, net unrealized gains on available for sale securities of $\$ 32.6$ million and $\$ 8.7$ million as of March 31 , 2011 and 2010, respectively, are excluded from the average balance for rate calculations.
The following table describes the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have impacted interest income and interest expense during the periods indicated. Information is provided in each category with respect to changes attributable to changes in volume (changes in volume multiplied by prior rate), changes attributable to changes in rates (changes in rates multiplied by prior volume) and the total net change. The change attributable to the combined impact of volume and rate has been allocated proportionately to the change due to volume and the change due to rate.

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The table presented below is based upon reported net interest income.

| (In thousands) | Three months ended March 31, $2011 \text { vs. } 2010$ <br> Increase (decrease) due to |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rate |  | Volume | Total |  |
| Interest on interest-earning assets: |  |  |  |  |  |
| Loans |  | $(3,162)$ | \$ 1,043 | \$ | $(2,119)$ |
| Loans held for sale |  | (1) | 109 |  | 108 |
| Investment securities |  | $(1,659)$ | 1,347 |  | (312) |
| Total interest income | \$ | $(4,822)$ | \$ 2,499 | \$ | $(2,323)$ |
| Interest on interest-bearing liabilities: |  |  |  |  |  |
| Deposits |  | $(9,481)$ | \$ 299 |  | $(9,182)$ |
| Borrowings |  | $(2,168)$ | 962 |  | $(1,206)$ |
| Total interest expense |  | $(11,649)$ | 1,261 |  | $(10,388)$ |
| Net change in net interest income |  | 6,827 | \$ 1,238 |  | 8,065 |

## Net Interest Income

Net interest income totaled $\$ 139.4$ million for the three months ended March 31, 2011 compared to $\$ 131.4$ million for the three months ended March 31, 2010, an increase of $\$ 8.1$ million. Average interest-earning assets grew by $1.5 \%$ to $\$ 16.7$ billion from $\$ 16.5$ billion, while average interest-bearing liabilities grew by $1.7 \%$ to $\$ 16.0$ billion from $\$ 15.8$ billion. As a result of the greater decline in the cost of interest bearing liabilities than the decline in yield on interest-earning assets to interest-bearing liabilities, the net interest margin grew by 16 basis points to $3.44 \%$ for the three months ended March 31, 2011 from $3.28 \%$ for the three months ended March 31, 2010. For the three months ended March 31, 2011, the yield on average interest-earning assets declined by 11 basis points while the cost of average interest-bearing liabilities declined 28 basis points when compared to the three months ended March 31, 2010.

Net interest income is affected by changes in interest rates, by loan and deposit pricing strategies, competitive conditions, the volume and mix of interest-earning assets and interest-bearing liabilities as well as the level of non-performing assets; among other factors. Webster manages the risk of changes in interest rates on its net interest income through an Asset/Liability Management Committee and through related interest rate risk monitoring and management policies. See Asset/Liability Management and Market Risk below for further discussion of Webster s interest rate risk policy.

## Interest Income

Interest income decreased $\$ 2.3$ million, or $1.3 \%$, to $\$ 175.5$ million for the three months ended March 31, 2011 as compared to the three months ended March 31, 2010. The decrease in the average yield of 11 basis points was due to a lower rate environment and partially offset by an increase in average interest earning assets of $\$ 247.4$ million. The average loan portfolio, excluding loans held for sale, increased by $\$ 0.1$ billion for the three months ended March 31, 2011, compared to 2010. Average securities increased by $\$ 0.3$ billion for the three months ended March 31, 2011, compared to the three months ended March 31, 2010.

The 11 basis point decrease in the average yield earned on interest-earning assets for the three months ended March 31, 2011 to $4.31 \%$ compared to $4.42 \%$ for the three months ended March 31, 2010 is a result of repayment of higher yielding loans and securities and purchase of lower yielding securities. The loan portfolio yield decreased 12 basis points to $4.39 \%$ for the three months ended March 31, 2011 and comprised $66.2 \%$ of average interest-earning assets at March 31, 2011 compared to the loan portfolio yield of $4.51 \%$ and comprised of $66.7 \%$ average interest-earning assets for the three months ended March 31, 2010. Additionally, the yield on investment securities was 4.23\% at March 31, 2011, a 26 basis point decrease compared to the three months ended March 31, 2010.

## Interest Expense

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Interest expense for the three months ended March 31, 2011 decreased $\$ 10.4$ million, or $22.4 \%$, to $\$ 36.0$ million for the three months ended March 31, 2011 as compared to the three months ended March 31, 2010. The cost of average interest-bearing liabilities was $0.91 \%$ for the three months ended March 31, 2011, a decrease of 28 basis points compared to $1.19 \%$ for the three months ended March 31, 2010. The decrease was primarily due to declines in the cost of deposits to $0.66 \%$ from $0.94 \%$ for the three months ended March 31, 2010, an increase in average deposits of $\$ 0.1$ billion for the three months ended March 31, 2010 and a 42 basis point decrease in the cost of borrowings to $2.49 \%$ from $2.91 \%$ for the three months ended March 31, 2010 as a result of declining rates and a change in deposit mix, including a $\$ 520.1$ million increase in average non-interest bearing deposits.

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## Provision for Loan Losses

The provision for loan losses was $\$ 10.0$ million for the three months ended March 31, 2011, a decrease of $\$ 33.0$ million compared to $\$ 43.0$ million for the three months ended March 31, 2010. The decrease in the provision is primarily due to management s perspective regarding the level of inherent losses in Webster s existing book of business and management s belief that the overall reserve levels are adequate. For the three months ended March 31, 2011, total net charge-offs were $\$ 33.7$ million compared to $\$ 40.3$ million for the three months ended March 31, 2010.

Management performs a quarterly review of the loan portfolio to determine the adequacy of the allowance for loan and credit losses. Several factors influence the amount of the provision, including loan growth, portfolio composition, credit performance changes in the levels of non-performing loans, net charge-offs and the general economic environment. At March 31, 2011, the allowance for loan losses totaled \$297.9 million or $2.71 \%$ of total loans compared to $\$ 321.7$ million or $2.92 \%$ of total loans at December 31, 2010. See the Allowance for Loan Losses Methodology section later in Management s Discussion and Analysis for further details.

## Non-Interest Income

The following summarizes the major categories of non-interest income for the three months ended March 31, 2011 and 2010:

| (In thousands) | Three months ended March 31,2011 |  |  |  | Increase (decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Amou | Percent |
| Non-Interest Income: |  |  |  |  |  |  |
| Deposit service fees | \$ | 25,340 | \$ | 27,784 | \$ $(2,444)$ | (8.8)\% |
| Loan related fees |  | 4,829 |  | 6,005 | $(1,176)$ | (19.6) |
| Wealth and investment services |  | 6,722 |  | 5,835 | 887 | 15.2 |
| Mortgage banking activities |  | 1,253 |  | (138) | 1,391 | (1,008.0) |
| Increase in cash surrender value of life insurance policies |  | 2,533 |  | 2,578 | (45) | (1.7) |
| Net loss on trading securities |  | $(1,799)$ |  |  | $(1,799)$ | (100.0) |
| Net gain on sale of investment securities |  | 2,176 |  | 4,318 | $(2,142)$ | (49.6) |
| Total other-than-temporary impairment losses on securities |  |  |  | $(8,214)$ | 8,214 | 100.0 |
| Portion of the loss recognized in other comprehensive income |  |  |  | 4,534 | $(4,534)$ | (100.0) |
| Net impairment losses recognized in earnings |  |  |  | $(3,680)$ | 3,680 | 100.0 |
| Other income |  | 3,248 |  | 4,314 | $(1,066)$ | (24.7) |
| Total non-interest income | \$ | 44,302 | \$ | 47,016 | \$ $(2,714)$ | (5.8)\% |

Total non-interest income was $\$ 44.3$ million for the three months ended March 31, 2011, a decrease of $\$ 2.7$ million from the three months ended March 31, 2010. The $\$ 2.7$ million decrease for the three months ended March 31, 2011 compared to the three months ended March 31, 2010 is primarily attributable to the recognition of a $\$ 1.8$ million loss on the sale of trading securities related to the Company s investment in Higher One Holdings, Inc. in the three months ended March 31, 2011.

Deposit Service Fees. Deposit service fees totaled $\$ 25.3$ million for the three months ended March 31, 2011, down $\$ 2.4$ million from the comparable period in 2010 , primarily due to a decline in customer overdraft activity associated with the implementation of Regulation E during the third quarter 2010, partially offset by an increase in checking account service charges as a result of the redesigned line of checking products implemented during the fourth quarter 2010.

Loan Related Fees. Loan related fees were $\$ 4.8$ million for the three months ended March 31, 2011, respectively, a decrease of $\$ 1.2$ million from the comparable period in 2010, due to a decrease in volume of loan origination and modification fees.

Wealth and Investment Services. Wealth and investment services income totaled $\$ 6.7$ million for the three months ended March 31, 2011 an increase of $\$ 0.9$ million from the comparable period in 2010. The $\$ 0.9$ million increase for the three months ended March 31, 2011 from the comparable period in 2010 is due to an increase in new business originated by Webster Financial Advisors coupled with improved market conditions.

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Mortgage Banking Activities. Mortgage banking activities income was $\$ 1.3$ million for the three months ended March 31, 2011. The $\$ 1.4$ million increase in the three months ended March 31, 2011 from the comparable period in 2010 is primarily due to the favorable interest rate spread environment.

Net Loss on Trading Securities. Net loss on trading securities of $\$ 1.8$ million for the three months ended March 31, 2011 represents the loss on the sale of the remaining 571,143 shares of Higher One s common stock.

Net Gain on Sale of Investment Securities. Net gain on the sale of investment securities was approximately $\$ 2.2$ million for the three months ended March 31, 2011, compared to $\$ 4.3$ million for the three months ended March 31, 2010. The net gain on sale of investment securities for the three months ended March 31, 2011 is due to the sale of GSE mortgage-backed securities, equity securities, and one trust preferred security.

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Net Impairment Losses on Securities Recognized in Earnings. There were no net impairment losses on securities recognized in earnings for the three months ended March 31, 2011, compared to losses of $\$ 3.7$ million from the three months ended March 31, 2010. This decrease is primarily the result of improvement in the amount of deferrals and defaults in 2011 compared to previously impaired book values.

Other. Other non-interest income was $\$ 3.2$ million for the three months ended March 31, 2011 compared to $\$ 4.3$ million a year ago. The $\$ 1.1$ million decrease is primarily due to a $\$ 1.1$ million legal settlement received in the three months ended March 31, 2010.

## Non-Interest Expense

The following summarizes the major categories of non-interest expense for the three months ended March 31, 2011 and 2010:

| (In thousands) | Three months ended March 31, |  |  |  | Increase (decrease) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 |  | 2010 |  | Amount | Percent |
| Non-Interest Expense: |  |  |  |  |  |  |  |
| Compensation and benefits | \$ | 67,071 | \$ | 60,956 | \$ | 6,115 | 10.0\% |
| Occupancy |  | 14,735 |  | 14,440 |  | 295 | 2.0 |
| Technology and equipment expense |  | 15,392 |  | 15,268 |  | 124 | 0.8 |
| Intangible assets amortization |  | 1,397 |  | 1,397 |  |  | 0.0 |
| Marketing |  | 5,520 |  | 4,791 |  | 729 | 15.2 |
| Professional and outside services |  | 2,430 |  | 2,602 |  | (172) | (6.6) |
| Deposit insurance |  | 5,781 |  | 6,085 |  | (304) | (5.0) |
| Other expenses |  | 16,799 |  | 28,085 |  | $(11,286)$ | (40.2) |
| Total non-interest expenses |  | 129,125 |  | 133,624 | \$ | $(4,499)$ | (3.4)\% |

Total non-interest expense was $\$ 129.1$ million for the three months ended March 31, 2011, a decrease of $\$ 4.5$ million for the comparable period in 2010. The $\$ 4.5$ million decrease for the three months ended March 31, 2011 from the comparable period in 2010 is primarily due to fraud charges of $\$ 11.1$ million recognized in the three months ended March 31, 2010, partially offset by a $\$ 6.1$ million increase in compensation and benefits for the three months ended March 31, 2011 from the comparable period in 2010.

Compensation and benefits. Compensation and benefits were $\$ 67.1$ million for the three months ended March 31, 2011 compared to $\$ 61.0$ million for the three months ended March 31, 2010, an increase of $\$ 6.1$ million primarily attributable to increases in base compensation, which reflects hiring efforts to increase business development officers to support the Company s Business and Professional Banking and Middle Market divisions, in addition to a higher level of stock related compensation expense, due to higher valuation as a result of an increase in stock price during the three months ended March 31, 2011 compared to the three months ended March 31, 2010.

Marketing. Marketing expenses were $\$ 5.5$ million for the three months ended March 31, 2011 an increase of $\$ 0.7$ million from the comparable period in 2010. The increase in marketing expense is reflective of an increase in marketing campaigns and brand advertising.

Deposit Insurance. The FDIC deposit insurance expense for the three months ended March 31, 2011 was $\$ 5.8$ million as compared to $\$ 6.1$ million for the three months ended March 31, 2010. The decrease for the three months ended March 31, 2011 from the comparable period in 2010 is primarily due to an increase in fees for the Transaction Account Guarantee Program ( TAGP ) in the first six months of 2010. The Company opted to end its participation in the program as of June 30, 2010.

Other Expense. Other expenses were $\$ 16.8$ million for the three months ended March 31, 2011, a decrease of $\$ 11.3$ million from the comparable period in 2010. The decrease was primarily attributable to the establishment of a $\$ 11.1$ million reserve for fraud as a result of an embezzlement scheme at a subcontractor that provided bulk cash processing on behalf of a major vendor of Webster recorded in the three months ended March 31, 2010.

## Income Taxes

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During the three months ended March 31, 2011, Webster recognized income tax expense of $\$ 12.3$ million applicable to the $\$ 44.6$ million of pre-tax income from continuing operations. In the comparable 2010 period, Webster recognized income tax expense of $\$ 0.4$ million applicable to the $\$ 1.8$ million of pre-tax income from continuing operations.

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The $\$ 12.3$ million of tax expense for the three months ended March 31, 2011, and the effective tax rate of $27.6 \%$, reflect: (i) the application of an estimated annual effective tax rate of $29 \%$ for the full year 2011 to the pre-tax income for the three months ended March 31, 2011; and (ii) the recognition of $\$ 0.9$ million of state tax benefits specific to the period ( $\$ 0.6$ million, net of U.S. effects). In the comparable 2010 period the $\$ 0.4$ million of tax expense reflected the application of an estimated annual effective tax rate of $20 \%$ for the full year 2010 to the pre-tax income for the quarter. The increase in the estimated annual effective tax rate from $20 \%$ in 2010 to $29 \%$ in 2011, is due to the increase in pre-tax income from 2010 to 2011.

For more information on Webster s income taxes, see Note 9 of the Notes to Consolidated Financial Statements for the year ended December 31, 2010, included in the Company s 2010 Annual Report on Form 10-K.

## Business Segment Results

Webster s operations are divided into four business segments that represent its core businesses Commercial Banking, Retail Banking, Consumer Finance and Other. Other currently includes Health Savings Accounts (HSA) and Private Banking. These segments reflect how executive management responsibilities are assigned by the chief executive officer for each of the core businesses, the products and services provided, and the type of customer served, and they reflect the way that financial information is currently evaluated by management. The Company s Treasury unit is included in the Corporate and Reconciling category along with the results of discontinued operations, the amounts required to reconcile profitability metrics to GAAP reported amounts, and, as of January 1, 2011, the Consumer Liquidating portfolio. As of January 1, 2011, executive management realigned its business segment balances transferring the government and not for profit banking operating unit from the Other business segment to the Commercial Banking business segment and the private banking operating unit from the Commercial business segment to the Other business segment to reflect the realignment of responsibilities. In addition, certain support functions were realigned within the corporate function. The 2010 segment Performance Summary has been adjusted for comparability to the 2011 Performance Summary. See Note 15 Business Segments in the Notes to the Consolidated Financial Statements contained elsewhere within this report for further information.

Webster $s$ business segments results are intended to reflect each segment as if it were a stand-alone business. The following tables present the results for Webster s business segments for three months ended March 31, 2011, and 2010 and incorporate the allocation of the increased provision for loan losses, other-than-temporary impairment charges and income tax expense (benefit) to each of Webster s business segments for the periods then ended:
$\left.\begin{array}{l|cc} & \begin{array}{c}\text { For the three months } \\ \text { ended March 31, } \\ \text { 2010 }\end{array} \\ \text { (In thousands) }\end{array}\right)$
(a) Reclassified to conform to the 2011 presentation. For the three months ended March 31, 2010, the Consumer Liquidating Portfolio has not been reclassified to Corporate and Reconciling Amounts to conform to the March 31, 2011 presentation, as it was not established as a separate operating unit until April 2010. Webster uses an internal profitability reporting system to generate information by operating segment, which is based on a series of management estimates and allocations regarding funds transfer pricing, the provision for loan losses, non-interest expense and income taxes. These estimates and allocations, certain of which are subjective in nature, are continually being reviewed and refined. Changes in estimates and allocations that affect the reported results of any operating segment do not affect the consolidated financial position or results of operations of Webster as a whole.

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The Company uses a matched maturity funding concept, also known as coterminous funds transfer pricing ( FTP ), to allocate interest income and interest expense to each business while also transferring the primary interest rate risk exposures to the Corporate and Reconciling Category . The allocation process considers the specific interest rate risk and liquidity risk of financial instruments and other assets and liabilities in each line of business. The matched maturity funding concept basically considers the origination date and the earlier of the maturity date or the repricing date of a financial instrument to assign an FTP rate for loans and deposits originated each day. Loans are assigned an FTP rate for funds used and deposits are assigned an FTP rate for

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funds provided. From a governance perspective, this process is executed by the Company s Financial Planning and Analysis division and the process is overseen by the Company s Asset-Liability Committee.

As of January 1, 2010, Webster began attributing the provision for loan losses to each segment based on management s estimate of the inherent loss content in each of the specific loan portfolios. Provision expense for certain elements of risk that are not deemed specifically attributable to a business segment, such as environmental factors, are shown as other reconciling items. For the three months ended March 31, 2011, 109.4\% of the provision expense is specifically attributable to business segments and reported accordingly. For the three months ended March 31, 2010, $96.0 \%$ of the provision expense is specifically attributable to business segments and reported accordingly. Webster allocates a majority of non-interest expenses to each business segment using a full-absorption costing process. Direct and indirect costs are analyzed and pooled by process and assigned to the appropriate business segment and corporate overhead costs are allocated to the business segments. Income tax expense is allocated to each business segment based on the effective income tax rate for the period shown.

The full profitability measurement reports which are prepared for each operating segment reflect non-GAAP reporting methodologies. The difference between these report based measures are reconciled to GAAP values in the reconciling amounts column.

## Commercial Banking

The Commercial Banking segment includes middle market, asset-based lending, commercial real estate, equipment finance, and government and not for profit banking.

Commercial Banking Results:
$\left.\begin{array}{l|rr} & \begin{array}{c}\text { For the three months ended } \\ \text { March 31, }\end{array} \\ \text { (In thousands) } & \mathbf{2 0 1 0}(\mathbf{2 0 1 1}\end{array}\right)$
(a) Reclassified to conform to the 2011 presentation.

Net interest income increased $\$ 4.0$ million in the three months ended March 31, 2011 from the comparable period in 2010. The increase is primarily due to higher interest rates on loan renewals and on originations. The provision for loan losses decreased $\$ 11.0$ million in the three months ended March 31, 2011 from the comparable period in 2010. The decrease in the provision is primarily due to management s perspective regarding the level of inherent losses in this segment s existing book of business and management s belief that the overall reserve levels are adequate. Non-interest income decreased $\$ 0.4$ million in the three months ended March 31, 2011 from the comparable period in 2010, reflecting decreased volume of loan renewals. Non-interest expense increased $\$ 0.8$ million in the three months ended March 31, 2011, from comparable period in 2010. The increase is a result of the hiring of six additional officers to support the Company s core business banking expansion. Total deposits decreased $\$ 64.4$ million for the period ended March 31, 2011, compared to March 31, 2010.

## Retail Banking

Included in the Retail Banking segment is retail, business and professional banking and investment services.

Retail Banking Results:

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|  | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | 2011 |  | 2010 |
| Net interest income | \$ | 54,290 | \$ | 47,505 |
| Provision for loan losses |  | 1,209 |  | 3,653 |
| Net interest income after provision |  | 53,081 |  | 43,852 |
| Non-interest income |  | 24,749 |  | 27,147 |
| Non-interest expense |  | 76,034 |  | 72,498 |
| Income (loss) before income taxes |  | 1,796 |  | $(1,499)$ |
| Income tax expense (benefit) |  | 496 |  | (300) |
| Net income (loss) | \$ | 1,300 | \$ | $(1,199)$ |
| Total assets at period end | \$ | 1,515,809 | \$ | 1,534,156 |
| Total loans at period end |  | 850,341 |  | 866,348 |
| Total deposits at period end |  | 10,125,129 |  | 10,193,294 |

Net interest income increased $\$ 6.8$ million in the three months ended March 31,2011 from the comparable period in 2010 . The increase is a result of improved deposit mix of higher percentage of non-interest bearing deposits and reduced deposit costs. The provision for loan losses decreased $\$ 2.4$ million in the three months ended March 31,2011 from the comparable period in 2010. The decrease in the provision is primarily due to management $s$ perspective regarding the level of inherent losses in this segment $s$ existing book of business and management $s$ belief that the overall reserve levels are adequate. Non-interest income decreased $\$ 2.4$ million in the three months ended March 31 , 2011 from the comparable period in 2010. The decrease is primarily due to a decline in customer overdraft activity associated with the implementation of Regulation E during the third quarter 2010, partially offset by an increase in checking account service charges as a result of the redesigned line of checking products implemented during the fourth quarter 2010 . Non-interest expense increased $\$ 3.5$ million in the three months ended March 31, 2011 from the comparable period in 2010. The increase is a result of increased staffing to support Webster s implementation of extended hours in 89 branch locations and the Customer Care Center, and the hiring of 12 additional business bankers in the Company small business banking unit to support the Company s core business banking expansion. Total loans decreased $\$ 16.0$ million for the period ended March 31, 2011, compared to March 31, 2010. The decrease reflects principal payments and early payoffs exceeding new originations in the second and third quarters of 2010. Total deposits decreased $\$ 68.2$ million for the period ended March 31 , 2011, compared to March 31 , 2010 due to CD runoff during the second half of 2010.

## Consumer Finance

Consumer Finance includes residential mortgage and consumer lending, as well as mortgage banking activities.

Consumer Finance Results:

|  | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2011 |  |  | $010{ }^{\text {(a) }}$ |
| Net interest income | \$ | 27,249 | \$ | 25,789 |
| Provision for loan losses |  | 8,132 |  | 24,978 |
| Net interest income after provision |  | 19,117 |  | 811 |
| Non-interest income |  | 2,041 |  | 2,236 |
| Non-interest expense |  | 14,782 |  | 17,628 |
| Income (loss) before income taxes |  | 6,376 |  | $(14,581)$ |
| Income tax expense (benefit) |  | 1,761 |  | $(2,915)$ |
| Income (loss) before noncontrolling interests |  | 4,615 |  | $(11,666)$ |


| Less: Net (loss) income attributable to noncontrolling interests | (1) |  |  |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| Net income (loss) | $\$, 616$ | $\$$ | $(11,666)$ |
|  | $\$ 5,807,972$ | $\$ 6,021,853$ |  |
| Total assets at period end | $5,722,632$ | $5,854,793$ |  |
| Total loans at period end | 25,577 | 24,767 |  |
| Total deposits at period end |  |  |  |

(a) For the three months ended March 31, 2010, the Consumer Liquidating Portfolio has not been reclassified to Corporate and Reconciling Amounts to conform to the March 31, 2011 presentation, as it was not established as a separate operating unit until April 2010. For the three months ended March $31,2011 \$ 1.7$ million in net loss from continuing operations before income taxes was reclassified to Corporate and Other Reconciling Amounts.

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Net interest income increased $\$ 1.5$ million for the three months ended March 31, 2011 from the comparable period in 2010. The increase in net interest income for the three months ended March 31, 2011 is related to corresponding increase in earnings assets and an increase in loan spreads. The provision for loan losses decreased $\$ 16.8$ million in the three months ended March 31, 2011 from the comparable period in 2010. The decrease in the provision is primarily due to management s perspective regarding the level of inherent losses in this segment s existing book of business and management s belief that the overall reserve levels are adequate. Non-interest income decreased $\$ 0.2$ million for the three months ended March 31, 2011 from the comparable period in 2010. The decrease in non-interest income for the three months ended March 31, 2011 is related to accelerated amortization of mortgage servicing assets tied to continued high levels of prepayments in the mortgage servicing portfolios. This decrease in fee income was offset in part with gains from increased mortgage banking activity in the three months ended March 31, 2011 compared with the three months ended March 31, 2010. On a monthly basis, the Company s Asset/Liability Committee recommends to senior management the retention or sale of residential mortgage loan production. In making that recommendation, the Committee evaluates the Company s asset/liability needs, the level and direction of rates, the risk adjusted return on capital and the pricing of loan sales. Non-interest expense decreased $\$ 2.8$ million in the three months ended March 31, 2011 from comparable period in 2010. The decrease in non-interest expense for the three months ended March 31, 2011 is primarily the result of a decrease in loan work out expenses and foreclosed asset expenses. Total loans decreased $\$ 132.2$ million for the period ended March 31, 2011 compared to March 31, 2010, primarily due to increased refinancing activity and increased loan payoffs compared to March 31, 2010.

## Other

Other includes HSA Bank and Private Banking.

Other Results:
$\left.\begin{array}{l|ccc} & \begin{array}{c}\text { For the three months ended } \\ \text { March 31, }\end{array} \\ \text { (In thousands) } & \mathbf{2 0 1 0} \text { (a) }\end{array}\right)$
(a) Reclassified to conform to the 2011 presentation.

Net interest income increased $\$ 1.5$ million in the three months ended March 31, 2011 from the comparable period in 2010. The increase was primarily due to increased volume in HSA deposits. Non-interest income increased $\$ 0.6$ million in the three months ended March 31, 2011 from the comparable period in 2010. The increase is primarily due to an increase in HSA deposit service fees. Non-interest expense increased $\$ 0.6$ million in the three months ended March 31, 2011 from the comparable period in 2010. The increase is a result of higher compensation and processing costs primarily due to growth in deposits as well as acquisition in new accounts. Total deposits increased $\$ 207.3$ million for the period ended March 31, 2011, compared to March 31, 2010, of which $\$ 119.3$ million related to seasonal deposit growth during the three months ended March 31, 2011. Total loans increased $\$ 2.4$ million for the period ended March 31, 2011, compared to March 31, 2010.
$\underline{\text { Reconciliation of reportable segments net income (loss) to condensed consolidated net income }}$

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$\left.\begin{array}{l|ccc} & \text { For the three months ended } \\ \text { March 31, } \\ \text { (In thousands) } & \mathbf{2 0 1 0 ( \text { a) }}\end{array}\right)$
(a) Reclassified to conform to the 2011 presentation.

## Financial Condition

Webster had total assets of \$18.0 billion at March 31, 2011 and December 31, 2010.
Total loans, net, of $\$ 10.7$ billion at March 31, 2011, were flat when compared to December 31, 2010. This reflects an overall stabilizing of the economic conditions. Total deposits increased $\$ 515.9$ million from December 31, 2010. The increase of $\$ 515.9$ million reflects the Company s deposits first focus, improved market conditions and the product redesign that the Company implemented during the fourth quarter 2010. Webster s loan to deposit ratio improved to $75.9 \%$ at March 31, 2011, compared with $81.0 \%$ at December 31, 2010 and $77.9 \%$ at March 31, 2010.

At March 31, 2011, total equity of $\$ 1.8$ billion was flat when compared to December 31, 2010. Changes in equity for the three months ended March 31, 2011 consisted of $\$ 0.9$ million of dividends to common shareholders and $\$ 0.8$ million of dividends to preferred shareholders, partially offset by $\$ 7.7$ million of other comprehensive income and net income of $\$ 34.3$ million. At March 31, 2011, the tangible capital ratio was $7.27 \%$ compared to $6.99 \%$ at December 31, 2010. See Note 10 of Notes to Condensed Consolidated Financial Statements for information on Webster s regulatory capital levels and ratios.

## Investment Securities Portfolio

Webster, either directly or through Webster Bank, maintains through the Corporate Treasury Unit, an investment securities portfolio that is primarily structured to provide a source of liquidity for operating needs, to generate interest income and to provide a means to balance interest-rate sensitivity. The investment portfolio is classified into three major categories: available for sale, held-to-maturity and trading. At March 31, 2011, the combined investment securities portfolios of Webster and Webster Bank totaled $\$ 5.4$ billion. On a tax-equivalent basis, the yield in the securities portfolio for the three months ended March 31, 2011 was $4.23 \%$ as compared to $4.32 \%$ for the year ended December 31, 2010. At December 31, 2010, Webster Bank s portfolio consisted primarily of mortgage-backed and municipal securities held-to-maturity and mortgage-backed securities available for sale and Webster s portfolio consisted primarily of equity securities available for sale. See Note 3 Investment Securities in the Notes to Condensed Consolidated Financial Statements contained elsewhere within this report for additional information.

Webster Bank may acquire, hold and transact various types of investment securities in accordance with applicable federal regulations and within the guidelines of its internal investment policy. The type of investments that it may invest in include: interest-bearing deposits of federally insured banks, federal funds, U.S. government treasury and agency securities, including mortgage-backed securities ( MBS ) and collateralized mortgage obligations ( CMOs ), private issue MBSs and CMOs, commercial mortgage backed securities ( CMBS ), municipal securities, corporate debt, commercial paper, banker s acceptances, trust preferred securities, mutual funds and equity securities subject to restrictions applicable to federally charted institutions.

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Webster Bank has the ability to use the investment portfolio, as well as interest-rate financial instruments within internal policy guidelines, to hedge and manage interest-rate risk as part of its asset/liability strategy. See Note 12 Derivative Financial Instruments in the Notes to Condensed Consolidated Financial Statements contained elsewhere within this report for additional information concerning derivative financial instruments.

The securities portfolios are managed in accordance with regulatory guidelines and established internal corporate investment policies. These policies and guidelines include limitations on aspects such as investment grade, concentrations and investment type to help manage risk associated with investing in securities. While there may be no statutory limit on certain categories of

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investments, the OCC may establish an individual limit on such investments, if the concentration in such investments presents a safety and soundness concern.

## Investment Securities

Total investment securities at March 31, 2011 decreased by $\$ 80.1$ million from December 31, 2010. The available for sale securities portfolio decreased by $\$ 218.7$ million primarily due to the paydown and sale of select agency MBS while the held-to-maturity portfolio increased by $\$ 138.6$ million, primarily due to the purchases of longer duration agency MBS, CMOs, and CMBS.

A summary of the amortized cost, carrying value, and fair value of Webster s investment securities, excluding trading securities, is presented below.

| (Dollars in thousands) | March 31, 2011 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost ${ }^{(a)(b)}$ | Recognized in OCI |  | Not Recognized in OCI |  |  |  |
|  |  | Gross unrealized gains | Gross unrealized losses | Carrying value | Gross unrealized gains | $\begin{aligned} & \text { Gross } \\ & \text { unrealized } \\ & \text { losses } \end{aligned}$ | Fair value |
| Available for sale: |  |  |  |  |  |  |  |
| U.S. Treasury Bills | \$ 200 | \$ | \$ | \$ 200 | \$ | \$ | \$ 200 |
| Agency collateralized mortgage obligations ( CMOs )-GSE | 1,199,247 | 12,069 | $(5,003)$ | 1,206,313 |  |  | 1,206,313 |
| Pooled trust preferred securities ${ }^{(a)}$ | 62,756 | 1,862 | $(10,480)$ | 54,138 |  |  | 54,138 |
| Single issuer trust preferred securities | 50,892 | 66 | $(4,900)$ | 46,058 |  |  | 46,058 |
| Equity securities-financial |  |  |  |  |  |  |  |
| institutions ${ }^{\text {(b) }}$ | 5,806 | 1,150 | (152) | 6,804 |  |  | 6,804 |
| Mortgage-backed securities - GSE | 546,408 | 26,706 |  | 573,114 |  |  | 573,114 |
| Commercial mortgage-backed securities (CMBS) | 293,920 | 16,628 | $(2,066)$ | 308,482 |  |  | 308,482 |
| Total available for sale | \$ 2,159,229 | \$ 58,481 | \$ $(22,601)$ | \$2,195,109 | \$ | \$ | \$ 2,195,109 |
| Held to maturity: |  |  |  |  |  |  |  |
| Municipal bonds and notes | \$ 669,639 |  |  | \$ 669,639 | \$ 9,978 | \$ $(14,644)$ | \$ 664,973 |
| Agency collateralized mortgage obligations ( CMOs ) - GSE | 817,785 |  |  | 817,785 | 14,733 | (191) | 832,327 |
| Mortgage-backed securities - GSE | 1,616,670 |  |  | 1,616,670 | 69,524 | $(6,282)$ | 1,679,912 |
| CMBS/Private Label MBS | 106,953 |  |  | 106,953 | 772 | (215) | 107,510 |
| Total held to maturity | \$ 3,211,047 | \$ | \$ | \$ 3,211,047 | \$ 95,007 | \$ $(21,332)$ | \$ 3,284,722 |
| Total investment securities | \$ 5,370,276 | \$ 58,481 | \$ $(22,601)$ | \$ 5,406,156 | \$ 95,007 | \$ $(21,332)$ | \$ 5,479,831 |

[^1]
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| (Dollars in thousands) | December 31, 2010 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost ${ }^{(a)(b)}$ |  | Recognized in OCI |  | Not Recognized in OCI |  |  |  |
|  |  |  | Gross unrealized gains | Gross unrealized losses | Carrying value | Gross unrealized gains | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { losses } \end{gathered}$ | Fair value |
| Available for sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury Bills | \$ | 200 | \$ | \$ | \$ 200 | \$ | \$ | \$ 200 |
| Agency notes - GSE |  | 100,020 | 29 |  | 100,049 |  |  | 100,049 |
| Agency collateralized mortgage obligations ( CMOs ) - GSE |  | 1,172,942 | 12,524 | $(6,307)$ | 1,179,159 |  |  | 1,179,159 |
| Pooled trust preferred securities ${ }^{(a)}$ |  | 65,054 | 2,693 | $(14,558)$ | 53,189 |  |  | 53,189 |
| Single issuer trust preferred securities |  | 50,852 |  | $(8,577)$ | 42,275 |  |  | 42,275 |
| Equity securities-financial institutions ${ }^{(b)}$ |  | 6,510 | 1,064 | (233) | 7,341 |  |  | 7,341 |
| Mortgage-backed securities - GSE |  | 691,567 | 32,103 | (88) | 723,582 |  |  | 723,582 |
| Commercial mortgage-backed securities (CMBS) |  | 296,730 | 14,736 | $(3,485)$ | 307,981 |  |  | 307,981 |
| Total available for sale |  | 2,383,875 | \$ 63,149 | \$ $(33,248)$ | \$ 2,413,776 | \$ | \$ | \$ 2,413,776 |
| Held to maturity: |  |  |  |  |  |  |  |  |
| Municipal bonds and notes | \$ | 670,287 | \$ | \$ | \$ 670,287 | \$ 7,978 | \$ $(25,199)$ | \$ 653,066 |
| Agency collateralized mortgage obligations |  |  |  |  |  |  |  |  |
| ( CMOs ) - GSE |  | 643,189 |  |  | 643,189 | 13,292 | (515) | 655,966 |
| Mortgage-backed securities - GSE |  | 1,707,893 |  |  | 1,707,893 | 77,204 | $(4,263)$ | 1,780,834 |
| CMBS/Private Label MBS |  | 51,084 |  |  | 51,084 | 825 |  | 51,909 |
| Total held to maturity |  | 3,072,453 | \$ | \$ | \$ 3,072,453 | \$ 99,299 | \$ $(29,977)$ | \$ 3,141,775 |
| Total investment securities |  | 5,456,328 | \$ 63,149 | \$ $(33,248)$ | \$ 5,486,229 | \$ 99,299 | \$ $(29,977)$ | \$ 5,555,551 |

(a) Amortized cost is net of $\$ 26.3$ million of credit related other-than-temporary impairments at December 31, 2010.
(b) Amortized cost is net of $\$ 21.7$ million of other-than-temporary impairments at December 31, 2010.

For the three months ended March 31, 2011, the Federal Reserve maintained the Fed Funds rate flat at or below $0.25 \%$ in response to the economic downturn. Credit spreads were generally stable as the prospects for no change in the near-term for monetary policy triggered demand for higher yielding securities. Yields on U.S. Treasury securities rose slightly with the market anticipating the eventual rise in interest rates as the economy recovers and growth becomes sustainable without government assistance. These developments were generally positive for the credit sensitive portion of the investment portfolio.

For the three months ended March 31, 2011 the Company recorded no write-downs for other-than-temporary impairments of its available for sale securities. Overall, the Company had $\$ 1.2$ billion in investment securities that were in an unrealized loss position of $\$ 43.9$ million at March 31, 2011. Approximately $\$ 1.1$ billion of this total had been in an unrealized loss position for less than twelve months while the remaining $\$ 0.1$ billion had been in an unrealized loss position for twelve months or longer. These investment securities were evaluated by management and were determined not to be other-than-temporarily impaired. The Company does not have the intent to sell these investment securities, and the Company believes it is more-likely-than-not that it will not have to sell the security before the recovery of its cost basis. To the extent that changes in interest rates, credit movements and other factors that influence the fair value of investments occur, the Company may be required to record additional impairment charges for other-than-temporary impairment in future periods. At March 31, 2011, available for sale investment securities with a carrying value of $\$ 11.7$ million had deferred the payment of interest; therefore the securities were placed into a non-accruing status. For additional information on the investment securities portfolio, see Note 3 of Notes to Condensed Financial Statements included elsewhere in this report.

## Loan Portfolio

Total loans, net, were $\$ 10.7$ billion at March 31, 2011 and December 31, 2010. For the three months ended March 31, 2011, there were $\$ 33.7$ million in net charge-offs and $\$ 4.3$ million in loans and leases transferred to foreclosed and repossessed properties.

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Commercial loans (including commercial real estate) represented $46.0 \%$ of the loan portfolio at March 31, 2011, an increase from $45.4 \%$ at December 31, 2010 and a decrease from $46.2 \%$ at March 31, 2010. Residential mortgage loans represented $28.6 \%$ of the loan portfolio at March 31, 2011, an increase from 28.5\% at December 31, 2010 and 26.5\% at March 31, 2010. The remaining portion of the loan portfolio consisted of consumer loans, principally home equity loans and lines of credit.

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The following discussion highlights, by business segment, the lending activities in the various portfolios during the three months ended March 31, 2011. The loan balances disclosed for the various portfolios are inclusive of loan premiums, discounts and deferred fees. Please refer to Webster s 2010 Annual Report on Form 10-K, pages 1 through 8, for a complete description of Webster s lending activities by business segment and credit administration policies and procedures.

## Commercial Banking

Webster s Commercial Banking group takes a direct relationship approach to providing lending, deposit and cash management services to middle-market companies in its franchise territory. Additionally, it serves as a primary referral source to wealth management and retail operations. The loan portfolio of the Commercial Banking group totaled $\$ 4.1$ billion at March 31, 2011 and December 31, 2010. As of January 1,2011, executive management realigned its business segment balances transferring the private banking operating unit from the commercial business segment to the other business segment. The 2010 balances have been adjusted for comparability to the 2011 presentation. The following discussion provides information regarding the components of the Commercial Banking group.

## Middle-Market Banking

The Middle-Market group delivers Webster s broad range of financial services to a diversified group of primarily privately held companies with revenues greater than $\$ 10$ million, located within New England. Typical loan facilities include lines of credit for working capital, term loans to finance purchases of equipment and commercial real estate loans for owner-occupied buildings. The Middle-Market loan portfolio was $\$ 974.9$ million at March 31, 2011 compared to $\$ 916.6$ million at December 31, 2010. Total Middle-Market new loan originations were $\$ 83.3$ million for the three months ended March 31, 2011 compared to $\$ 19.3$ million for the three months ended March 31, 2010. The increase in new loan originations is attributable to expanded business development efforts as the Company added additional officers to support the Company s core business banking expansion.

## Commercial Real Estate Lending

The Commercial Real Estate group provides variable rate and fixed rate financing alternatives (primarily in Connecticut, Massachusetts, Rhode Island, New York, New Jersey and Pennsylvania) for the purpose of acquiring, developing, constructing, improving or refinancing commercial real estate where the property is the primary collateral securing the loan and the income generated from the property is the primary repayment source. The commercial real estate portfolio totaled $\$ 1.5$ billion at March 31, 2011 and December 31, 2010. Total new loan originations for the Commercial Real Estate portfolio were $\$ 34.8$ million for the three months ended March 31, 2011 compared to $\$ 11.1$ million in the three months ended March 31, 2010.

At March 31, 2011 and December 31, 2010, there were 4 and 5 construction related loans, respectively, employing bank funded interest reserves. Such reserves are established at the time of loan origination. The decision to establish a loan-funded interest reserve is made during the underwriting process and considers the feasibility of the project, the creditworthiness and expertise of the borrower, and the debt coverage provided by the real estate and other pledged collateral. The commitments on these loans totaled $\$ 75.7$ million and $\$ 67.4$ million and the loans had outstanding balances of $\$ 47.6$ million and $\$ 40.4$ million at March 31, 2011 and December 31, 2010, respectively. Contractually committed interest reserves for this loan type totaled $\$ 5.5$ million and $\$ 3.8$ million at March 31, 2011 and December 31, 2010, respectively. Interest income of $\$ 0.2$ million was recognized during the three months ended March 31, 2011. Of the four loans, 1 has been modified. The modified loan was modified to reduce the remaining availability. The unmodified three loans are performing under the original terms as of March 31, 2011.

It is the Company s policy to recognize income for this interest component as long as the project is progressing as agreed and if there has been no material deterioration in the financial standing of the borrower or the underlying project. Projects are subject to on-site inspections, as provided for in the loan agreements, throughout the life of the project. Inspections and reviews are performed upon a request for funding, which typically occurs every four to eight weeks. If there is monetary or non-monetary loan default, the Company will cease any interest accrual. At March 31, 2011, there were no situations where additional interest reserves were advanced to keep a loan from becoming non-performing.

## Asset Based Lending

Webster Business Credit Corporation ( WBCC ) is Webster Bank s asset-based lending subsidiary with headquarters in New York, New York and regional offices in the Northeast. Asset-based loans are generally secured by accounts receivable and inventories of the borrower and, in some cases, also include additional collateral such as property and equipment. The segment of the commercial portfolio underwritten by WBCC was $\$ 485.1$ million at March 31, 2011 compared to $\$ 455.2$ at December 31, 2010. The increase in loans is attributable to new loan originations and line usage. Total new loan originations for the asset-based lending portfolio were $\$ 46.5$ million for the three months ended March 31,2011 compared to $\$ 7.7$ million for the three months ended March 31, 2010.

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## Equipment Financing

Webster Capital Finance, Inc. is Webster Bank s equipment financing subsidiary headquartered in Farmington, Connecticut and focuses its business development primarily in the Eastern United States. It transacts business with end users of equipment, either

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by soliciting this business on a direct basis or through referrals from various equipment manufacturers, dealers and distributors with whom it has relationships. At March 31, 2011, the equipment financing portfolio was $\$ 643.4$ million, compared to $\$ 710.9$ million at December 31, 2010. Webster Capital Finance, Inc. originated $\$ 18.9$ million in loans in the three months ended March 31, 2011 compared to $\$ 46.2$ million in the three months ended March 31, 2010.

## Industry Segment Banking

The Industry Segment Banking group delivers a broad range of financial services to the business segments where Webster Bank has specialty market knowledge (media, communications, and business services). It conducts its business development primarily in the Northeast with companies and sponsors. The Industry Segment Banking loan portfolio was $\$ 485.7$ million at March 31, 2011 compared to $\$ 484.1$ million at December 31, 2010. Total Industry Segment new loans originated were $\$ 41.8$ million for the three months ended March 31, 2011 compared to $\$ 33.3$ million for the three months ended March 31, 2010.

## Retail Banking

Retail banking serves consumers and small businesses throughout New England and into Westchester County, New York, with a distribution network of 176 branches and 488 ATMs. Retail Banking provides a full range of internet and mobile banking services. Retail Banking includes Webster s branch network, our Business \& Professional Banking Division, Webster Investment Services (WIS) and the Customer Care Center.

## Business and Professional Banking

Webster s small business banking division ( BPB ) offers a full array of credit and deposit-related products targeted to small business and professional service firms with annual revenues up to $\$ 10$ million. BPB works to build full customer relationships through branch-based efforts and directly through business bankers. At March 31, 2011, the BPB loan portfolio was $\$ 849.0$ million compared to $\$ 847.5$ million at December 31, 2010. Total new originations for BPB were $\$ 56.1$ million for the three months ended March 31, 2011 compared to $\$ 23.4$ million for the three months ended March 31, 2010.

## Consumer Finance

## Residential Mortgage and Mortgage Banking

For the three months ended March 31, 2011, new residential mortgage loan originations totaled $\$ 126.3$ million compared to $\$ 86.2$ million for the same period ended March 31, 2010. Originations for loans sold or held for sale were $\$ 75.0$ million for the three months ended March 31, 2011 and $\$ 76.4$ million for the three months ended March 31, 2010. At March 31, 2011, interest rates were increasing from historic lows; however, the mortgage pipeline was still strong, resulting in an increase in originations in the three months ended March 31, 2011 as compared to the three months ended March 31, 2010.

The residential mortgage loan continuing portfolio totaled $\$ 3.2$ billion at March 31, 2011 compared with $\$ 3.1$ billion at December 31, 2010. At March 31, 2011, approximately $\$ 869.3$ million, or $27.6 \%$, of the portfolio consisted of adjustable rate loans. Adjustable rate mortgage loans are offered at initial interest rates discounted from the fully-indexed rate. At March 31, 2011, approximately $\$ 2.3$ billion, or $72.4 \%$, of the residential mortgage loan portfolio consisted of fixed rate loans.

## Consumer Lending

Consumer finance includes home equity loans and lines of credit and other consumer loans. At March 31, 2011, consumer loans within the continuing portfolio totaled $\$ 2.6$ billion, a decrease of $\$ 40.1$ million, compared to December 31, 2010. Total new loan originations were $\$ 118.2$ million for the three months ended March 31, 2011 compared to $\$ 33.2$ million for the three months ended March 31, 2010.

## OTHER

## Private Banking

Webster Financial Advisors ( WFA ) is Webster Bank s private bank that serves high net worth clients, not-for-profit organizations and business clients for asset management, trust, loan and deposit products and financial planning services. There were approximately $\$ 1.9$ billion of client assets under management and administration at March 31, 2011 and December 31, 2010. These assets are not included in the Condensed

Financial Statements. At March 31, 2011, the WFA loan portfolio was $\$ 183.7$ million compared to $\$ 177.4$ million at December 31, 2010. WFA provides commercial and consumer finance products to its clients. Webster Financial Advisors originated $\$ 22.6$ million in loans for the three months ended March 31, 2011 compared to $\$ 6.7$ million for the three months ended March 31, 2010.

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## Asset Quality

Webster s lending strategy focuses on direct relationship lending within its primary New England market area. The quality of the assets underwritten is an important factor in the successful operation of a financial institution. Management strives to maintain asset quality through its underwriting standards, servicing of loans and management of non-performing assets.

Non-performing assets, loan delinquency and credit losses are considered to be key measures of asset quality. Asset quality is one of the key factors in the determination of the level of the allowance for loan losses. See Allowance for Loan Losses contained elsewhere within this section for further information on the allowance.

Asset Quality information for the following periods:

|  | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Amount | \% | Amount | \% |
| Nonaccrual loans ${ }^{(1)}$ | \$ 151,796 | 52.3 | \$ 177,742 | 58.9 |
| Nonaccrual restructured loans ${ }^{(1)}$ | 110,071 | 37.9 | 95,831 | 31.7 |
| Foreclosed and repossessed assets | 28,482 | 9.8 | 28,231 | 9.4 |
| Nonperforming assets | \$ 290,349 | 100.0 | \$ 301,804 | 100.0 |
| Loans 90 days or more past due and still accruing | 97 |  | \$ 91 |  |
| Asset Quality Ratios: |  |  |  |  |
| Nonaccrual and restructured loans as a percentage of total loans |  | 2.38 \% |  | 2.48\% |
| Nonperforming assets as a percentage of: |  |  |  |  |
| Total assets |  | 1.62 |  | 1.67 |
| Total loans plus foreclosed property |  | 2.63 |  | 2.73 |
| Net charge-offs as a percentage of average loans ${ }^{(2)}$ |  | 1.22 |  | 1.23 |
| Allowance for loan losses as a percentage of total loans |  | 2.71 |  | 2.92 |
| Ratio of allowance for loan losses to: |  |  |  |  |
| Net charge-offs ${ }^{(2)}$ |  | 2.21x |  | 2.39x |
| Nonaccrual and restructured loans |  | 1.14 |  | 1.18 |

(1) Nonaccrual balances exclude the impact of deferred costs and unamortized premiums.

## (2) Annualized

Non-performing assets, loan delinquency and credit losses are considered to be key measures of asset quality. Asset quality is one of the key factors in the determination of the level of the allowance for loan losses. See Allowance for Loan Losses Methodology contained elsewhere within this section for further information on the allowance.

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## Non-performing Assets

The following table details nonperforming assets for the periods presented:

| (Dollars in thousands) | March 31, 20 |  |  | December 31, 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | mount <br> (1) | \% ${ }^{(2)}$ |  | mount <br> (1) | \% ${ }^{(2)}$ |
| Residential: |  |  |  |  |  |  |
| 1-4 family | \$ | 87,595 | 2.83 | \$ | 91,556 | 2.96 |
| Permanent-NCLC |  | 6,844 | 40.00 |  | 6,724 | 27.28 |
| Construction |  | 1,311 | 4.19 |  | 849 | 3.75 |
| Consumer: |  |  |  |  |  |  |
| Home equity loans |  | 31,616 | 1.22 |  | 34,456 | 1.31 |
| Liquidating portfolio-home equity loans |  | 7,802 | 4.62 |  | 9,722 | 5.51 |
| Other consumer |  | 106 | 0.33 |  | 119 | 0.38 |
| Commercial: |  |  |  |  |  |  |
| Commercial non-mortgage |  | 40,534 | 2.37 |  | 34,365 | 2.08 |
| Asset-based loans |  | 5,062 | 1.05 |  | 7,832 | 1.72 |
| Commercial real estate: |  |  |  |  |  |  |
| Commercial real estate |  | 38,368 | 1.84 |  | 41,134 | 1.99 |
| Commercial construction |  | 8,727 | 11.72 |  | 10,856 | 14.53 |
| Residential development |  | 17,300 | 30.76 |  | 15,478 | 25.87 |
| Equipment Financing |  | 16,602 | 2.61 |  | 20,482 | 2.92 |
| Total non-accrual loans |  | 261,867 |  |  | 273,573 |  |
| Foreclosed and repossessed assets: |  |  |  |  |  |  |
| Residential and consumer |  | 6,034 |  | \$ | 6,731 |  |
| NCLC/Consumer |  | 1,003 |  |  | 444 |  |
| Commercial |  | 21,445 |  |  | 21,056 |  |
| Total foreclosed and repossessed assets | \$ | 28,482 |  |  | 28,231 |  |
| Total non-performing assets |  | 290,349 |  |  | 301,804 |  |

(1) Nonaccrual balances exclude the impact of net deferred costs and unamortized premiums.
(2) Represent the principal balance of past due loans as a percentage of the outstanding principal balance within the comparable loan category. The percentage excludes the impact of deferred costs and unamortized premiums.
It is Webster s policy that all loans 90 or more days past due are placed in non-accruing status. There are, on occasion, circumstances that cause commercial loans to be placed in the 90 days and accruing category, for example, loans that are considered to be well secured and in the process of collection or renewal.

Non-performing loans were $\$ 261.9$ million at March 31 , 2011 compared to $\$ 273.6$ million at December 31, 2010. Non-performing loans are defined as non-accruing loans. Non-performing assets (non-performing loans plus foreclosed and repossessed assets) from the continuing portfolios totaled $\$ 281.5$ million, or $97.0 \%$ of total non-performing assets at March 31,2011 , as compared to $\$ 291.6$ million, or $96.6 \%$ of total non-performing assets at December 31, 2010. There was $\$ 10.1$ million of decline in the continuing portfolio, of which, $\$ 6.9$ million ( $68.6 \%$ ) was associated with the consumer business and $\$ 3.2$ million ( $31.4 \%$ ) was associated with the commercial business lines.

Non-performing loans in the indirect out of footprint home equity portfolio totaled $\$ 7.8$ million at March 31 , 2011 and $\$ 9.7$ at December 31 , 2010. There were $\$ 1.0$ million of foreclosed and repossessed assets from the liquidating portfolio at March 31 , 2011 compared to $\$ 0.4$ million at December 31, 2010. Webster s liquidating portfolios, consisting of indirect, out of footprint, home equity and national construction loans, had $\$ 169.0$ million outstanding at March 31,2011 compared to $\$ 423.9$ million when the liquidating portfolios were established at December 31 ,
2007.

Interest on nonaccrual loans (continuing and liquidating portfolios) that would have been recorded as additional interest income for the three months ended March 31, 2011 and 2010 had the loans been current in accordance with their original terms approximated $\$ 6.3$ million and $\$ 6.9$ million, respectively. See Note 1 Summary of Significant Accounting Policies in the Notes to Condensed Consolidated Financial Statements contained elsewhere within this report for information concerning the nonaccrual loan policy.

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## Impaired Loans

Webster individually reviews loans not expected to be collected in accordance with the original terms of the contractual agreement for impairment based on the fair value of expected cash flows or collateral. At March 31, 2011, the recorded investment balance of impaired loans totaled $\$ 616.4$ million, including loans of $\$ 360.4$ million with an impairment allowance of $\$ 37.9$ million. Of the $\$ 616.4$ million in impaired loans at March 31, 2011, $\$ 502.4$ million were measured using the present value of expected cash flows and $\$ 114.0$ million were measured using the fair value of associated collateral. Approximately $56.5 \%$ of the $\$ 114.0$ million of the collateral dependent loans at March 31, 2011 relied on current third party appraisals to assist in measuring impairment. At December 31, 2010, the recorded investment balance of impaired loans totaled $\$ 595.1$ million, including loans of $\$ 363.0$ million with an impairment allowance of $\$ 36.0$ million. Of the $\$ 595.1$ million in impaired loans at December 31, 2010, $\$ 467.4$ million were measured using the present value of expected cash flows and $\$ 127.7$ million were measured using the fair value of associated collateral. Approximately $47.4 \%$ of the $\$ 127.7$ million of the collateral dependent loans at December 31, 2010 relied on current third party appraisals to assist in measuring impairment. The increase in impaired loans is the result of an increase in troubled debt restructurings. The $\$ 616.4$ million of impaired loans at March 31, 2011 included the recorded investment balance of $\$ 495.1$ million of TDRs. The majority of troubled debt restructurings remain in the impaired population for the remaining life of the loan.

Any impaired loan for which no specific valuation allowance was necessary at March 31, 2011 is the result of either sufficient cash flow or sufficient collateral coverage, or previous charge off amounts that reduced the book value of the loan to an amount equal to or below the fair value of the collateral.

To the extent that the recovery of a loan balance is collateral dependent, the Company obtains an independent appraisal. The appraised value is reduced for selling costs and additional discounts for historical experience with foreclosed real estate and repossessed asset sales, if necessary, to determine the estimated fair value of the collateral. The fair value is then compared to the loan balance. Any shortfall in fair value is charged against the allowance for loan losses in the month the related appraisal is received. Since the fair value of the collateral considers selling costs and adjustments for historical experience with foreclosed real estate and repossessed asset sales, charge offs may be incurred that reduce a loan balance below appraised value. Accordingly, amounts are charged off to bring the loan balance to fair value. No partial or excess charge offs occur. The loan remains on non-performing status subsequent to recording a partial charge off. Non-performing loans, which have not been modified, may qualify to return to performing status if unpaid interest is less than 90 days past due and there is no potential for future loss of the outstanding principal. Generally, if the loan has been modified, payment must be received under the new terms for a period of no less than six months before returning to performing status.

Updated appraisals are obtained for a collateral dependent loan upon a borrower credit event (i.e. renewal or modification) or as part of the foreclosure proceedings. For commercial loans, an internal or third party valuation may be used if/when a loan moves to a substandard classification. Independent appraisals are obtained annually for commercial loans on non-accrual status. New appraisals may not be ordered if the most recent appraisal was obtained in the past twelve months or the loan amount is under $\$ 250,000$ or other Financial Institutions Reform Recovery and Enforcement Act ( FIRREA ) acceptable real estate evaluations are permitted. The twelve month timeframe reflects Webster s desire to obtain an appraisal as close to the foreclosure date, as possible, to ensure compliance with the court s guidelines, which generally require appraisals not more than 30-90 days old. Appraisals, which are performed by independent, licensed appraisers, are requested by the Appraisal Department. A licensed in-house appraisal officer or qualified reviewer reviews the appraisals when there is significant decline in property value, for all foreclosed properties, for loans greater than 180 days past due and for loans over a certain threshold ( $\$ 4$ million for commercial loans and $\$ 0.4$ million for residential and consumer loans). The Company s appraisal officer or qualified reviewer reviews the appraisal for compliance with FIRREA and the Uniform Standards of Professional Appraisal Practice. For certain loans in the equipment financing portfolio, management will look to competitive bids or blue book values to estimate a value of the underlying collateral.

In the ordinary course of monitoring all loans, information may come to the Company $s$ attention that indicates the collateral value has declined further from the value established in the most recent appraisal. Such information may include prices on recent comparable property sales or internet based property valuation estimates. In cases where this other information is deemed reliable, and the impact of a further reduction in collateral value would result in a further loss to the Company, an increase to the allowance for loan losses is recorded to reflect the additional estimated collateral shortfall in the period it was identified. A charge-off is recorded when the shortfall is subsequently verified by an appraisal.

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## Troubled Debt Restructurings

A modified loan is considered a TDR when two conditions are met: 1) the borrower is experiencing documented financial difficulty and 2) concessions are made by the Company that would not otherwise be considered for a borrower with similar credit. The most common types of modifications include below market interest rate reductions and maturity extensions. Modified terms are dependent upon the financial position and needs of the individual borrower, as the Company does not employ modification programs for temporary or trial periods. All modifications are permanent. The modified loan does not revert back to its original terms, even if the modified loan agreement is violated. If the modification agreement is violated, the loan is handled by the Company s Restructuring and Recovery group for resolution, which may result in foreclosure.

The Company s policy is to place all TDRs on non-accrual status for a minimum period of six months for consumer loans. Loans qualify for return to accrual status once they have demonstrated performance with the restructured terms of the loan agreement for a minimum of six months. Commercial TDRs are evaluated on a case by case basis. At March 31, 2011 and December 31, 2010, the majority of the Company s TDRs are an accrual status. All TDRs are reported as impaired. The impaired classification may be removed if the borrower demonstrates compliance with the modified terms and the restructuring agreement specifies an interest rate equal to that which would be provided to a borrower with similar credit at the time of restructuring. At March 31, 2011, approximately $55 \%$ of the accruing TDRs have been performing in accordance with the restructured terms for more than one year. The majority of TDRs are classified as impaired loans and TDRs for the remaining life of the loan.

At March 31, 2011 and December 31, 2010, the allowance for loan losses included specific reserves of $\$ 34.3$ million and $\$ 30.7$ million related to TDRs, respectively. For the three months ended March 31, 2011 and 2010, Webster charged off $\$ 10.4$ million and $\$ 1.9$ million for the portion of TDRs deemed to be uncollectible. The amount of additional funds committed to borrowers in TDR status was $\$ 13.5$ million at March 31, 2011. This amount may be limited by contractual rights and/or the underlying collateral supporting the loan.

At March 31, 2011 and December 31, 2010, TDRs approximated $\$ 456.9$ million and $\$ 416.2$ million, respectively
The increase in residential and consumer troubled debt restructurings reflect the impact of Webster s continued mortgage assistance to keep borrowers in their homes. The increase in commercial troubled debt restructurings also reflect Webster s effort to provide prudent financial solutions for those customers who were impacted by the economic conditions that have existed over the past few years. With regard to modifications of consumer and residential loans, consumer and residential borrowers are required to occupy the home collateralizing the loan as their principal residence, to act in good faith and evidence intent to stay current on their loan, and provide evidence of sufficient income to support modified mortgage payments. See Note 4-Loans, Net for a discussion of the amount of modified loans, modified loan characteristics and Webster s evaluation of the success of its modification efforts.

## Delinquent loans

The following table sets forth information regarding Webster s over 30-day delinquent loans, excluding loans held for sale and nonaccrual loans:

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| (Dollars in thousands) | March 31, 2011 |  | December 31, 2010 <br> Principal |  |
| :---: | :---: | :---: | :---: | :---: |
| Residential: |  |  |  |  |
| 1-4 family | \$ 18,517 | 0.60 | \$ 20,987 | 0.68 |
| Permanent - NCLC | 563 | 3.29 |  |  |
| Construction |  |  | 526 | 2.32 |
| Consumer: |  |  |  |  |
| Home equity loans | 17,013 | 0.66 | 21,141 | 0.80 |
| Liquidating portfolio-home equity loans | 5,966 | 3.53 | 6,128 | 3.47 |
| Other consumer | 444 | 1.38 | 398 | 1.26 |
| Commercial: |  |  |  |  |
| Commercial non-mortgage | 8,746 | 0.51 | 5,201 | 0.31 |
| Commercial real estate: |  |  |  |  |
| Commercial real estate | 22,229 | 1.07 | 11,006 | 0.53 |
| Residential development |  |  | 194 | 0.32 |
| Equipment Financing | 10,520 | 1.65 | 7,937 | 1.13 |
| Total loans past due 30-89 days | \$83,998 | 0.77 | \$ 73,518 | 0.67 |
| Past due 90 days or more and accruing: |  |  |  |  |
| Commercial non-mortgage | 97 |  | \$ 91 |  |
| Total loans past due 90 days and still accruing | 97 |  | \$ 91 |  |
| Total over 30-day delinquent loans | \$ 84,095 |  | \$ 73,609 |  |

(1) Represents the principal balance of past due loans as a percentage of the outstanding principal balance within the comparable loan portfolio category. The percentage excludes the impact of deferred costs and unamortized premiums.
As previously noted, non-performing loans decreased as a percentage of the total loan portfolio at March 31, 2011. Similarly, non-performing assets, as a percentage of total assets, decreased compared to December 31, 2010. As a percentage of total loans, loans between 30 and 90 days delinquent were $0.77 \%$ and $0.67 \%$ at March 31, 2011 and December 31, 2010, respectively.

## Allowance for Loan Losses Methodology

The allowance for loan losses and the reserve for unfunded credit commitments are maintained at a level estimated by management to provide for probable losses inherent in the loan portfolio. Probable losses are estimated based upon a quarterly review of the loan portfolio, which includes past loss experience, specific problem loans, economic conditions and other pertinent factors which, in management $s$ judgment, deserve current recognition in estimating inherent losses. In assessing the specific risks inherent in the portfolio, management takes into consideration the risk of loss associated with nonaccrual loans, criticized loans and watch list loans including an analysis of the collateral for such loans. Webster s Credit Risk Management Committee meets on a quarterly basis to review and conclude on the adequacy of the allowance and the results are reviewed by executive management.

Management considers the adequacy of the allowance for loan losses a critical accounting policy. The adequacy of the allowance for loan losses is subject to judgment in its determination. Actual loan losses could differ materially from management s estimate if actual conditions differ significantly from the assumptions utilized. These factors and conditions include the general economic conditions within Webster s market and nationally, trends within industries where the loan portfolio is concentrated, real estate values, and the financial condition and performance of individual borrowers. While management believes the allowance for loan losses is adequate as of March 31, 2011, actual results may prove different and these differences could be significant.

Webster s methodology for assessing the appropriateness of the allowance consists of several key elements. The loan portfolio is segmented into pools of loans that are similar in type and risk characteristic. These pools are tracked over time and historic delinquency, nonaccrual and loss information is collected and analyzed. In addition, problem loans are identified and analyzed individually on an ongoing basis to detect specific probable losses. Webster reviews industry delinquency, nonaccrual and loss data for the same portfolio segments for comparison purposes.

Probable losses in the portfolio are estimated by calculating formula allowances for homogeneous pools of loans and classified loans and specific allowances for impaired loans. The formula allowance is calculated by applying loss factors to the loan pools based on historic default and loss rates, internal risk ratings, and

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other risk-based characteristics. Changes in risk ratings, and other risk factors, from period to period for both performing and non-performing loans affect the calculation of the formula allowance. Loss factors are based on Webster s loss experience, and may be adjusted for significant conditions that, in management $s$ judgment, affect the collectability of the portfolio as of the evaluation date. The following is considered when determining probable losses: historic loss levels, internal risk ratings, concentrations, collateral values, recent portfolio trends, and market factors.

The allowance for loan losses incorporates the range of probable outcomes as part of the loss estimation process, as well as an estimate of loss representing inherent risk not captured in quantitative modeling and methodologies. These factors include, but are not limited to; imprecision in loss estimate methodologies and models, internal asset quality trends, changes in portfolio characteristics and loan mix, significant volatility in historic loss experience, and the uncertainty associated with industry trends, economic uncertainties and other external factors.

At March 31, 2011, the allowance for loan losses was $\$ 297.9$ million, or $2.71 \%$ of the total loan portfolio, and $113.8 \%$ of total non-performing loans. This compares with an allowance of $\$ 321.7$ million or $2.92 \%$ of the total loan portfolio, and $117.6 \%$ of total non-performing loans at December 31, 2010. Gross charge-offs for the three months ended March 31, 2011 were $\$ 37.9$ million and consisted of $\$ 3.4$ million in gross charges for residential loans, $\$ 15.0$ million for consumer loans, $\$ 11.1$ million for commercial loans, $\$ 7.3$ million for commercial real estate loans and $\$ 1.1$ million for equipment financing loans. Gross charge-offs decreased by $\$ 5.2$ million during the three months ended March 31, 2011 when compared to charge-offs of $\$ 43.1$ million for the three months ended March 31, 2010. The decrease in charge-off activity reflects a focus on loss mitigation for non-performing loans and portfolio performance for the three months ended March 31, 2011. The allowance for loan losses does not include the reserve for unfunded credit commitments that is discussed in the following paragraph. The decrease in the allowance for credit losses year over year reflects the need for decreased allowance levels in light of improved economic conditions across all lines of business.

The allowance for credit losses analysis includes consideration of the risks associated with unfunded loan commitments and letters of credit. These commitments are converted to estimates of potential loss using loan equivalency factors, and include internal and external historic loss experience. At March 31, 2011, the reserve for unfunded credit commitments was $\$ 9.1$ million. This compares with a reserve for unfunded credit commitments of $\$ 9.4$ million at December 31, 2010.

The following table provides detail of activity in the Company s allowance for loan losses for the three months ended March 31, 2011 and 2010:

| (In thousands) | Residential |  | onsumer | Commercial |  | March 31, 2011 <br> Commercial Real Estate |  | Equipment Financing |  | Unallocated |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ 30,792 | \$ | 95,071 | \$ | 74,470 | \$ | 77,695 | \$ | 21,637 | \$ | 22,000 | \$ 321,665 |
| Provision (benefit) charged to expense | 669 |  | 8,525 |  | 4,144 |  | 827 |  | $(2,165)$ |  | $(2,000)$ | 10,000 |
| Losses charged off | $(3,350)$ |  | $(14,988)$ |  | $(11,111)$ |  | $(7,360)$ |  | $(1,134)$ |  |  | $(37,943)$ |
| Recoveries | 128 |  | 1,213 |  | 1,416 |  |  |  | 1,469 |  |  | 4,226 |
| Balance, end of period | \$ 28,239 | \$ | 89,821 | \$ | 68,919 | \$ | 71,162 | \$ | 19,807 | \$ | 20,000 | \$ 297,948 |
| Ending balance: individually evaluated for impairment | \$ 14,134 | \$ | 3,623 | \$ | 9,612 | \$ | 10,536 | \$ | 2 | \$ |  | \$ 37,907 |
| Ending balance: collectively evaluated for impairment | \$ 14,105 | \$ | 86,198 | \$ | 59,307 | \$ | 60,626 | \$ | 19,805 | \$ | 20,000 | \$ 260,041 |


| (In thousands) | Residential | Consumer | Commercial |  | March 31, 2010 Commercial Real Estate |  | Equipment Financing |  | Unallocated |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ 26,895 | \$ 102,017 | \$ | 88,406 | \$ | 74,753 | \$ | 29,113 | \$ | 20,000 | \$ 341,184 |
| Provision charged to expense | 5,449 | 19,259 |  | 6,631 |  | 6,955 |  | 2,706 |  | 2,000 | 43,000 |

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| Losses charged off | $(4,525)$ | $(19,211)$ |  | $(7,640)$ |  | $(6,592)$ |  | $(5,107)$ |  |  | $(43,075)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Recoveries | 382 | 659 |  | 769 |  |  |  | 952 |  |  | 2,762 |
| Balance, end of period | \$ 28,201 | \$ 102,724 | \$ | 88,166 | \$ | 75,116 | \$ | 27,664 | \$ | 22,000 | \$ 343,871 |
| Ending balance: individually evaluated for impairment | \$ 8,518 | \$ 1,836 | \$ | 14,900 | \$ | 5,681 | \$ | 423 | \$ |  | \$ 31,358 |
| Ending balance: collectively evaluated for impairment | \$ 19,683 | \$ 100,888 | \$ | 73,266 | \$ | 69,435 | \$ | 27,241 | \$ | 22,000 | \$ 312,513 |

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A summary of annualized net charge-offs to average outstanding loans by category follows:

|  | Three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Net charge-offs |  |  |
| Residential | 0.41\% | 0.57\% |
| Consumer | 1.94 | 2.48 |
| Commercial | 1.78 | 1.34 |
| Commercial real estate | 1.34 | 1.22 |
| Equipment financing | (0.19) | 1.91 |
| Total net charge-offs to total average loans | 1.22\% | 1.47\% |

## Federal Home Loan Bank and Federal Reserve Bank Stock

The Bank is a member of the Federal Home Loan Bank System, which consists of twelve district Federal Home Loan Banks, each subject to the supervision and regulation of the Federal Housing Finance Agency. As of March 31, 2011, the Bank had $\$ 93.2$ million of capital stock invested in the Federal Home Loan Bank of Boston (FHLB). Capital stock is required in order for the Bank to access advances and other extensions of credit for liquidity and funding purposes. The capital stock investment is restricted in that there is no market for it, and it can only be redeemed by the FHLB. Based on requirements to hold a certain amount of capital stock for membership and for advances and other extensions of credit, the Bank was required to hold $\$ 44.1$ million of FHLB stock on March 31, 2011 and $\$ 65.8$ million on December 31, 2010. The system as a whole and the FHLB remain AAA-rated. On February 22, 2011 the FHLB declared a dividend equal to an annual yield of $0.30 \%$. The Bank continues to monitor the FHLB s financial condition and progress towards its ability to redeem excess stock.

As of March 31, 2011, the Bank had $\$ 50.7$ million of capital stock invested in the Federal Reserve Bank (FRB). Webster is required to have FRB stock equal to $6 \%$ of its capital and surplus of which $50 \%$ is paid. The remaining $50 \%$ is subject to call when deemed necessary by the Board of Governors of the Federal Reserve System. The capital stock investment is restricted in that there is no market for it, and it can only be redeemed by the FRB. The FRB pays a dividend of $6 \%$ annualized. There is no expectation of any change in this payment rate and no OTTI recorded in the period.

## Deposits

Total deposits increased $\$ 515.9$ million to $\$ 14.1$ billion at March 31, 2011 from $\$ 13.6$ billion at December 31, 2010. Deposits increased $\$ 0.1$ billion from $\$ 14.0$ billion at March 31, 2010.

## Borrowings and Other Debt Obligations

Total borrowed funds, including long-term debt, decreased $\$ 0.6$ billion to $\$ 1.8$ billion at March 31, 2011 compared to $\$ 2.4$ billion at December 31, 2010, and decreased $\$ 0.2$ billion from $\$ 2.0$ billion at March 31, 2010. Borrowings represented $10.2 \%$ and $13.5 \%$ of assets at March 31, 2011 and December 31, 2010, respectively, and 11.2\% at March 31, 2010. See Notes 7, 8 and 9 of Notes to Condensed Consolidated Financial Statements for additional information.

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## Asset/Liability Management and Market Risk

Interest rate risk is the sensitivity of earnings to changes in interest rates and the sensitivity of the economic value of interest-sensitive assets and liabilities over short-term and long-term time horizons. The Asset/Liability Management Committee manages interest rate risk to maximize net income and net economic value over time in changing interest rate environments, within limits set by the Board of Directors. Management measures interest rate risk using simulation analyses to measure earnings and equity at risk. Earnings at risk are defined as the change in earnings from a base scenario due to changes in interest rates. Earnings simulation analysis incorporates assumptions about balance sheet changes such as asset and liability growth, loan and deposit pricing and changes to the mix of assets and liabilities. Equity at risk is defined as the change in the net economic value of assets and liabilities due to changes in interest rates compared to a base net economic value. Economic value is measured as the net present value of future cash flows. Key assumptions in both Earnings and Equity at risk include the behavior of interest rates and spreads, prepayment speeds and the run-off of deposits. From these interest rate risk measures, interest rate risk is quantified and appropriate strategies are formulated and implemented.

Interest rate risk simulation analyses cannot precisely measure the impact that higher or lower rate environments will have on net income or net economic value. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes, changes in cash flow patterns and market conditions, as well as changes in management s strategies. Results may also vary based upon actual customer loan and deposit behaviors as compared with those simulated. These simulations assume that management does not take any action to mitigate any negative effects from changing interest rates.

The following table summarizes the estimated impact that gradual parallel changes in interest rates of 100 and 200 basis points over a twelve month period starting March 31, 2011 and December 31, 2010 might have on Webster s net income for the subsequent twelve month period.

|  | $\mathbf{- 2 0 0 b p}$ | $\mathbf{- 1 0 0 b p}$ | $\mathbf{+ 1 0 0} \mathbf{~ b p}$ | $\mathbf{+ 2 0 0} \mathbf{~ b p}$ |
| :--- | ---: | ---: | ---: | ---: |
| March 31, 2011 | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $+0.4 \%$ | $+1.5 \%$ |
| December 31, 2010 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $-0.1 \%$ | $0.0 \%$ |

Interest rates are assumed to change up or down in a parallel fashion and net income results are compared to a flat rate scenario as a base. The flat rate scenario holds the end of period yield curve constant over a twelve month forecast horizon. Webster is within policy limits for all scenarios. The flat rate scenario at the end of 2010 assumed a federal funds rate of $.25 \%$. The flat rate scenario as of March 31,2011 assumed a federal funds rate of $.25 \%$. The decrease in sensitivity to higher rates since year end is primarily due to derivatives transactions, and increases in fixed rate term funding and long term time deposits. As the federal funds rate was at $.25 \%$ on March 31, 2011, the -100 and -200 basis point scenarios have been excluded.

The following table summarizes the estimated impact that immediate non-parallel changes in interest rates might have on Webster s net income for the subsequent twelve month period starting March 31, 2011 and December 31, 2010.

|  | Short End of the Yield Curve |  |  |  | Long End of the Yield Curve |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | -100bp | -50bp | +50bp | +100bp | -100bp | -50bp | +50bp | +100bp |
| March 31, 2011 | N/A | N/A | -1.8\% | -2.8\% | -8.6\% | -4.0\% | +2.4\% | +4.2\% |
| December 31, 2010 | N/A | N/A | -2.7\% | -4.5\% | -9.4\% | -4.3\% | +3.1\% | +5.3\% |

The non-parallel scenarios are modeled with the short end of the yield curve moving up or down 50 and 100 basis points while the long end of the yield curve remains unchanged and vice versa. The short end of the yield curve is defined as terms less than 18 months and the long end is terms of greater than 18 months. Webster s net income generally benefits from a rise in long term interest rates since more new and existing assets than liabilities are tied to long term rates. A decline in long term interest rates has the opposite effect and is relatively greater in the - 100 basis point scenario due to an acceleration of mortgage related asset prepayments. Webster s net income generally benefits from a fall in short term interest rates since more new and existing liabilities than assets are tied to short term rates over a twelve month period. The ultimate benefit Webster derives from this mismatch is dependent on the pricing elasticity of its large managed rate core deposit base. An increase in short term interest rates has the opposite effect on net income. The primary drivers of decreases in short end sensitivity are derivatives transactions and increases in fixed rate term funding and long term retail time deposits. The primary driver of the increase in long end sensitivity is lower prevailing market residential mortgage rates. In this slow growth, low earnings environment, base case earnings have been adjusted higher to reflect more normalized credit losses. Webster is within policy for all scenarios.

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The following table summarizes the estimated economic value of assets, liabilities and off-balance sheet contracts at March 31, 2011 and December 31, 2010 and the projected change to economic values if interest rates instantaneously increase or decrease by 100 basis points.

| (Dollars in thousands) | Book Value | Estimated Economic Value | $\begin{gathered} \text { Estimated Economic } \\ \text { Value Change } \\ -100 \mathrm{BP} \quad+100 \mathrm{BP} \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| March 31, 2011 |  |  |  |  |
| Assets | \$ 17,964,946 | \$ 17,890,364 | N/A | \$ (437,808) |
| Liabilities | 16,140,316 | 15,689,103 | N/A | $(348,825)$ |
| Net | \$ 1,824,630 | \$ 2,201,261 | N/A | \$ $(88,983)$ |
| Net change as \% base net economic value |  |  |  | (4.0)\% |
| December 31, 2010 |  |  |  |  |
| Assets | \$ 18,038,068 | \$ 18,000,818 | N/A | \$ (448,459) |
| Liabilities | 16,255,002 | 15,864,049 | N/A | $(330,678)$ |
| Net | \$ 1,783,066 | \$ 2,136,769 | N/A | \$ (117,781) |

Net change as \% base net economic value
The book value of assets exceeded the estimated economic value at March 31, 2011 and December 31, 2010 because the equity at risk model assigns no value to goodwill and other intangible assets, which totaled $\$ 549.8$ million and $\$ 551.2$ million, respectively.

Changes in net economic value are primarily driven by changing durations of assets and liabilities which are caused by changes in the level of interest rates, spreads and volatilities. Changes in rates, spreads, volatility and on and off-balance sheet composition have reduced equity at risk at March 31, 2011 versus December 31, 2010 in the +100 basis point scenarios as seen in the table above. The primary drivers of the reduction in equity at risk sensitivity are derivatives transactions, increases in fixed rate term funding and long term time deposits. Due to the low level of interest rates, the -100 basis point scenario has been excluded.

These net income and economic values estimates assume that management does not take any action to mitigate any positive or negative effects from changing interest rates. The estimates are subject to factors that could cause actual results to differ. Management believes that Webster s interest rate risk position at March 31, 2011 represents a reasonable level of risk given the current interest rate outlook. Management is prepared to act in the event that interest rates do change rapidly.

## Liquidity and Capital Resources

Liquidity management allows Webster to meet cash needs at a reasonable cost under various operating environments. Liquidity at Webster and Webster Bank is actively managed and reviewed in order to maintain stable, cost effective funding to promote strength in its balance sheet. Liquidity comes from a variety of sources such as the cash flow from operating activities including principal and interest payments on loans and investments, unpledged securities which can be sold or utilized to secure funding and by the ability to attract new deposits. Webster has a commitment to maintain a strong, increasing base of core deposits to support growth in its loan portfolios.

Webster s primary sources of liquidity at the parent company level are dividends from Webster Bank, investment income and net proceeds from borrowings, investment sales and capital offerings. The main uses of liquidity are the payment of principal and interest to holders of senior notes and capital securities, the payment of dividends to common and preferred shareholders, repurchases of Webster s common stock and purchases of available for sale securities. There are certain restrictions on the payment of dividends by Webster Bank to the Company, which are described in the section captioned Supervision and Regulation in Item 1 as previously disclosed in Webster s Annual Report on Form 10-K for the year ended December 31, 2010. At March 31, 2011, there were $\$ 28.9$ million of retained earnings available for the payment of dividends by the Bank to the Company.

During the three months ended March 31, 2011, a total of 10,652 shares of common stock were repurchased at a cost of approximately $\$ 236$ thousand. All of the repurchased shares were done in the open market to fund equity compensation plans.

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At March 31, 2011 and December 31, 2010, FHLB advances outstanding totaled $\$ 0.4$ billion and $\$ 0.8$ billion, respectively. Webster Bank had additional borrowing capacity from the FHLB of approximately $\$ 1.6$ billion and $\$ 1.3$ billion at March 31, 2011 and December 31, 2010, respectively. In addition, unpledged securities could have been used to increase borrowing capacity at the FHLB by an additional $\$ 2.0$ billion at March 31, 2011 or used to collateralize other borrowings, such as repurchase agreements. At March 31, 2011, Webster Bank also had additional borrowing capacity from unused collateral at the Federal Reserve of $\$ 551.4$ million.

Webster Bank is required by regulations adopted by the OCC to maintain liquidity sufficient to ensure safe and sound operations. Adequate liquidity, as assessed by the OCC, may vary from institution to institution depending on such factors as the overall asset/liability structure, market conditions, competition and the nature of the institution s deposit and loan customers. At March 31, 2011 Webster Bank exceeded all regulatory requirements.

Applicable OCC regulations require Webster Bank, as a commercial bank, to satisfy certain minimum leverage and risk-based capital requirements. As an OCC regulated commercial institution, it is also subject to a minimum tangible capital requirement. At March 31, 2010, Webster Bank was in full compliance with all applicable capital requirements and met the FDIC requirements for a well capitalized institution. As of June 30, 2010, Webster Bank, N.A. became subject to individual minimum capital ratios. Webster Bank, N.A. is required to maintain a Tier 1 leverage ratio of at least $7.5 \%$ of adjusted total assets and a total risk-based capital ratio of at least $12 \%$ of risk weighted assets. The Bank exceeded these requirements since imposition and at March 31, 2011. See Note 10 Regulatory Matters of Notes to Condensed Consolidated Financial Statements contained elsewhere within this report for further information concerning regulatory capital.

The liquidity position of the Company is continuously monitored and adjustments are made to the balance between sources and uses of funds as deemed appropriate. Management is not aware of any events that are reasonably likely to have a material adverse effect on the Company s liquidity, capital resources or operations. In addition, management is not aware of any regulatory recommendations regarding liquidity, which if implemented would have a material adverse effect on the Company. Webster has a detailed liquidity contingency plan which is designed to respond to liquidity concerns in a prompt and comprehensive manner. It is designed to provide early detection of potential problems and details specific actions required to address liquidity stress scenarios.

## Off-Balance Sheet Arrangements

In the normal course of operations, Webster engages in a variety of financial transactions that, in accordance with GAAP, are not recorded in the financial statements, or are recorded in amounts that differ from the notional amounts. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used for general corporate purposes or for customer needs. Corporate purpose transactions are used to help manage credit, interest rate and liquidity risk or to optimize capital. Customer transactions are used to manage customers requests for funding.

For the three months ended March 31, 2011, Webster did not engage in any off-balance sheet transactions that would have a material effect on its condensed consolidated financial condition.

## Item 3. Ouantitative And Oualitative Disclosures About Market Risk

Information regarding quantitative and qualitative disclosures about market risk appears under Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations , beginning on page 71 under the caption Asset/Liability Management and Market Risk .

## Item 4. Controls and Procedures

As of March 31, 2011, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including its Chief Executive Officer and its Chief Financial Officer, of the effectiveness of the Company s disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934). Based on this evaluation, the Company s Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures were effective as of March 31, 2011 for recording, processing, summarizing and reporting the information the Company is required to disclose in the reports it files under the Securities Exchange Act of 1934, within the time periods specified in the SEC s rules and forms. There was no change in the Company sinternal control over financial reporting that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

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## PART II. Other Information

## Item 1. Legal Proceedings

Webster is engaged in the material pending legal proceedings described below. We are also involved in routine legal proceedings occurring in the ordinary course of business. Although the ultimate outcome of any legal matter cannot be predicted with certainty, based on present information and taking into consideration current reserves, we believe that existing litigation matters will not have a material adverse effect on our consolidated financial condition.

## Broadwin Condominium Matter

As reported previously, Webster Bank is involved in litigation brought in the Court of Common Pleas of Franklin County, Ohio, with Community Building Systems, Inc., the developer of the Broadwin condominium conversion project in Columbus, Ohio, and 24 original unit purchasers in the project. The Broadwin project credit was structured as 24 individual loans to the unit purchasers with the project developer guaranteeing repayment of the loans to Webster Bank. In a complaint filed on June 13, 2007, the project developer, who was later joined by its principal and the building owner, sought damages, declaratory relief and specific performance in connection with Webster Bank s refusal to continue to fund certain construction draws. In an amended complaint filed on August 27, 2007, sixteen of the unit purchasers and the owner of the condominium building and principal of the developer joined the developer as plaintiffs. Webster Bank asserted a counterclaim on October 31, 2007 seeking to recover the $\$ 5$ million of loans it had funded.

On May 28, 2010, a jury verdict was rendered in favor of the developer and against Webster Bank for $\$ 5.3$ million in compensatory damages and $\$ 9.9$ million in punitive damages plus attorney fees, and in favor of the remaining unit purchasers (some having previously settled with Webster Bank) for $\$ 1.4$ million in compensatory damages and $\$ 2.3$ million in punitive damages plus attorney fees. On June 29, 2010, judgment was entered by the Court in favor of the developer, its principal and the building owner and against Webster Bank for the amounts stipulated by the jury. On August 4, 2010, the Court s Magistrate rendered a decision denying plaintiffs motions for prejudgment interest, and granting plaintiffs motions to set attorney fees by establishing $\$ 0.5$ million as the fee amount. The Court entered judgment on that decision on March 30 , 2011, adopting the decision of the Magistrate except as to the attorney fee award to counsel for the unit purchasers, which the Court reduced.

On July 13, 2010, Webster Bank filed a motion in the Court of Common Pleas seeking to set aside the jury verdicts and enter judgment in its favor notwithstanding the verdicts or, in the alternative, a new trial, on the claims as to which the Court had entered judgment up to that point. On October 20, 2010, Webster Bank filed a motion in the Court of Common Pleas seeking to set aside the jury verdicts in favor of the unit purchasers and enter judgment in its favor notwithstanding the verdicts or, in the alternative, a new trial on their claims and on its counterclaim.

On February 17, 2011, after conducting an oral hearing, the Court denied the Webster Bank motions seeking to set aside the jury verdicts and enter judgment in its favor notwithstanding those verdicts or, in the alternative, a new trial. The Court entered judgment denying those motions on March 8, 2011. On March 30, 2011, the Court entered judgment on the jury verdicts in favor of the unit purchasers for the amounts awarded by the jury.

On April 6, 2011, Webster Bank filed an appeal in the Court of Appeals for Franklin County, Ohio, seeking to reverse and vacate all of the judgments. Webster Bank expects to take whatever other steps are appropriate to resolve the litigation. As a result of the jury s verdict in the case, Webster recorded a reserve for the full $\$ 19.0$ million aggregate verdict in the second quarter of 2010 and an additional estimated amount for expenses.

## Overdraft Fee Matters

Webster Bank was a defendant in two separate actions arising from its assessment and collection of overdraft fees on its checking account customers. Both actions are now concluded. The first complaint was filed in the Superior Court of Connecticut, Judicial District of Waterbury on April 29, 2010 (the Connecticut Action ) and alleged that certain Webster Bank practices, including the posting of electronic debit card transactions, were inadequately disclosed to customers and were unfairly used by Webster for the purpose of generating revenue by maximizing the number of overdrafts a customer is assessed. The Connecticut Action initially sought the certification of a class of checking account holders residing in Connecticut and who have incurred at least one overdraft fee, injunctive relief, compensatory, punitive and treble damages and attorneys fees.

The second complaint was filed in the United States District Court for the Southern District of New York on May 21, 2010 (the SDNY Action ) and alleged that Webster Bank engaged in certain unfair practices in the posting of electronic debit card transactions from highest to lowest

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dollar amount. The SDNY Action sought the certification of a national class, consisting of all Webster Bank checking account holders and a subclass of Webster Bank s Connecticut customers, each of whom has incurred at least one overdraft fee, declaratory relief, compensatory and punitive damages and attorney s fees. Webster believes the claims set forth in both Actions are without merit.

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On October 18, 2010, the SDNY Action was transferred by the United States Judicial Panel on Multidistrict Litigation to the United States District Court for the Southern District of Florida.

The allegations in the Connecticut Action were amended on September 8, 2010, to include a national class of Webster Bank checking account customers and to assert a new federal statutory claim. On September 9, 2010, Webster Bank removed the Connecticut Action to the United States District Court for the District of Connecticut.

On September 28, 2010, Webster Bank entered into an agreement to settle the Connecticut Action. While Webster Bank continues to believe its practices were both proper and lawful, Webster Bank agreed to pay $\$ 2.8$ million fully and finally to resolve the Connecticut Action, and to avoid any further expense and distraction occasioned by the litigation. On March 28, 2011, the Court approved the settlement, resolving the case. Thereafter, the SDNY Action was dismissed with prejudice.

## Item 1A. Risk Factors

During the three months ended March 31, 2011 there were no material changes to the risk factors as previously disclosed in Webster s Annual Report on Form 10-K for the year ended December 31, 2010.

## Item 2. Unregistered Sales Of Eouity Securities And Use Of Proceeds

(c) The following table provides information with respect to any purchase made by or on behalf of Webster or any affiliated purchaser , as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, of shares of Webster common stock.

|  |  | Total Number of <br> Shares Purchased <br> as Part of Publicly <br> Announced <br> Plans | Maximum Number of <br> Shares that May Yet Be <br> Purchased under <br> the |
| :--- | :---: | :---: | :---: | :---: |
| Period | Total Number of <br> Shares <br> Purchased | Average Price <br> Paid Per Share | Plans or Programs <br> (1) |
| January Programs |  |  |  |

(1) The Company s current stock repurchase program, which was announced on September 26, 2007, authorized the Company to purchase up to an additional 5\% of Webster s common stock outstanding at the time of authorization, or 2.7 million shares. The program will remain in effect until fully utilized or until modified, superseded or terminated. All 10,652 shares repurchased during the three months ended March 31, 2011 were repurchased outside of the repurchase program in the open market to fund equity compensation plans.

## Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. [Removed and Reserved]

## Item 5. Other Information

Not applicable.

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## Item 6. Exhibits

3.1 Second Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company s Annual Report on Form 10-K filed with the SEC on March 29, 2000 and incorporated herein by reference).
3.2 Certificate of Amendment (filed as Exhibit 3.2 to the Company s Annual Report on Form 10-K filed with the SEC on March 29, 2000 and incorporated herein by reference).
3.3 Certificate of Amendment of Second Restated Certificate of Incorporation of Webster Financial Corporation (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K filed with the SEC on December 11, 2009 and incorporated herein by reference).
3.4 Certificate of Designations establishing the rights of the Company s $8.50 \%$ Series A Non-Cumulative Perpetual Convertible Preferred Stock (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K filed with the SEC on June 11, 2008 and incorporated herein by reference).
3.5 Certificate of Designations establishing the rights of the Company s Fixed Rate Cumulative Perpetual Preferred Stock, Series B (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K filed with the SEC on November 24, 2008 and incorporated herein by reference).
3.6 Certificate of Designations establishing the rights of the Company s Perpetual Participating Preferred Stock, Series C (filed as exhibit 3.1 to the Company s Current Report on Form 8-K filed with the SEC on July 31, 2009 and incorporated herein by reference).
3.7 Certificate of Designations establishing the rights of the Company s Non-Voting Perpetual Participating Preferred Stock, Series D (filed as exhibit 3.2 to the Company s Current Report on Form 8-K filed with the SEC on July 31, 2009 and incorporated herein by reference).
3.8 Bylaws, as amended effective July 27, 2009 (filed as Exhibit 3.8 to the Company s Annual Report on Form 10-K filed with the SEC on March 1, 2010 and incorporated herein by reference).
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, signed by the Company s Chief Executive Officer.
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, signed by the Company s Chief Financial Officer.
32.1 Written Statement pursuant to 18 U.S.C. § 1350, as created by section 906 of the Sarbanes-Oxley Act of 2002, signed by the Company s Chief Executive Officer.
32.2 Written Statement pursuant to 18 U.S.C. § 1350, as created by section 906 of the Sarbanes-Oxley Act of 2002, signed by the Company s Chief Financial Officer.
$101^{+++}$The following materials from the Webster Financial Corporation, Quarterly Report on Form 10-Q for the quarter ended March 31, 2011 formatted in eXtensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Operations, (ii) the Condensed Consolidated Balance Sheets, (iii) the Condensed Consolidated Statements of Cash Flows and (iv) related notes, tagged as blocks of text.
$+\quad$ This exhibit shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.
++ As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 4, 2011

Date: May 4, 2011

Date: May 4, 2011

## WEBSTER FINANCIAL CORPORATION

Registrant
By: /s/ James C. Smith
James C. Smith
Chairman and Chief Executive Officer

By: /s/ Gerald P. Plush
Gerald P. Plush
Vice Chairman and
Chief Operating Officer
(Principal Financial Officer)
By: /s/ Gregory S. Madar
Gregory S. Madar
Senior Vice President and
Chief Accounting Officer
(Principal Accounting Officer)

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[^0]:    (a) Auction rate preferred securities transferred from Level 2 to Level 3 because of lack of observable market data due to a decrease in market activity for these securities. The transfer occurred in March 2010.

[^1]:    (a) Amortized cost is net of $\$ 21.3$ million of credit related other-than-temporary impairments at March 31, 2011.
    (b) Amortized cost is net of $\$ 21.6$ million of other-than-temporary impairments at March 31, 2011.

