

OPNET TECHNOLOGIES INC

Form 425

November 02, 2012

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Q&A

What was announced today?

What is the timing?

As an OPNET partner, what does this mean for me?

Why is Riverbed doing this?

Why is OPNET doing this?

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Q&A

Will OPNET and Riverbed channel programs be merged?

What will happen to the terms of our agreements with OPNET  
(SYNERGY, NDAs, price quotations, SOWs, etc.)?

Should I hold off on OPNET activity while waiting for the new terms of  
Riverbed's channel programs? I heard they require commitments that  
we are not ready for.

Will my key contacts at OPNET change? (Sales, BD, technical, )

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Q&A

Will I still be able to register opportunities with OPNET after the planned acquisition completion date? Or will I first need to join one of Riverbed's channel programs?

Will I have a chance to sell other Riverbed products given my partnership with OPNET?

What if I don't want to sell other Riverbed products besides the OPNET products? Will I be cut as an OPNET partner?

If Riverbed has partners that operate in my market segment, is my relationship with the combined company at risk?

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Q&A

We use OPNET products to help clients plan datacenter changes, including WAN optimization. Will I be required to promote only Steelhead going forward?

What will happen to OPNET and Riverbed product roadmaps?

What will happen to existing customers of each company?

What immediate actions are recommend current OPNET partners, services partners, and tech alliance partners?



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Important Notice

Additional Information and Where to Find It

The exchange offer for the outstanding common stock of OPNET Technologies, Inc. ( OPNET ) referred to in this communica  
commenced. This announcement is neither an offer to purchase nor a solicitation of an offer to sell shares of OPNET. OPNET  
are urged to read the relevant exchange offer documents when they become available because they will contain important infor  
stockholders should consider before making any decision regarding tendering their shares. At the time the offer is commenced  
Technology, Inc. ( Riverbed ) will file exchange offer materials with the U.S. Securities and Exchange Commission and OPN  
Solicitation/Recommendation Statement with respect to the offer. The exchange offer materials (including a Prospectus and ce  
offer documents) and the Solicitation/Recommendation Statement will contain important information, which should be read ca  
any decision is made with respect to the exchange offer. The Prospectus and certain other offer documents, as well as the  
Solicitation/Recommendation Statement, will be made available to all shareholders of OPNET at no expense to them. The exc  
materials and the Solicitation/Recommendation Statement will be made available for free at the Securities and Exchange Com  
Interests of Certain Persons in the Offer and the Merger

Riverbed will be, and certain other persons may be, soliciting OPNET stockholders to tender their shares into the exchange off  
directors and executive officers of Riverbed and the directors and executive officers of OPNET may be deemed to be participat  
Riverbed s solicitation of OPNET s stockholders to tender their shares into the exchange offer.

Investors and shareholders may obtain more detailed information regarding the names, affiliations and interests of the directors  
of Riverbed and OPNET in the exchange offer by reading the Prospectus and certain other offer documents, as well as the  
Solicitation/Recommendation Statement, when they become available.

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