

AVIAT NETWORKS, INC.  
Form 10-Q  
November 06, 2013

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended September 27, 2013

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-33278

AVIAT NETWORKS, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

20-5961564  
(I.R.S. Employer  
Identification No.)

5200 Great America Parkway  
Santa Clara, California  
(Address of principal executive offices)  
(408) 567-7000

95054  
(Zip Code)

(Registrant's telephone number, including area code)

No changes

(Former name, former address and former fiscal year, if changed since last report)

Indicate by checkmark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

|                         |  |                           |                                     |
|-------------------------|--|---------------------------|-------------------------------------|
| Large accelerated filer | <input type="checkbox"/>   | Accelerated filer         | <input checked="" type="checkbox"/> |
| Non-accelerated filer   | <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company | <input type="checkbox"/>            |

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares outstanding of the registrant's Common Stock as of October 30, 2013 was 62,392,807 shares.

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AVIAT NETWORKS, INC.  
 QUARTERLY REPORT ON FORM 10-Q  
 For the Quarterly Period Ended September 27, 2013  
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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## AVIAT NETWORKS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

| (In millions, except per share amounts)                      | Quarter Ended      |                    |
|--|--------------------|--------------------|
|  | September 27, 2013 | September 28, 2012 |
| Revenues:  |                    |                    |
| Revenue from product sales                                   | \$63.5             | \$83.8             |
| Revenue from services  | 29.9               | 31.2               |
| Total revenues   | 93.4               | 115.0              |
| Cost of revenues:  |                    |                    |
| Cost of product sales  | 47.6               | 61.1               |
| Cost of services   | 22.7               | 20.2               |
| Total cost of revenues                                       | 70.3               | 81.3               |
| Gross margin   | 23.1               | 33.7               |
| Operating expenses:  |                    |                    |
| Research and development expenses                            | 9.7                | 9.3                |
| Selling and administrative expenses                          | 22.2               | 23.3               |
| Amortization of identifiable intangible assets               | 0.1                | 0.1                |
| Restructuring charges  | 4.5                | 0.3                |
| Total operating expenses                                     | 36.5               | 33.0               |
| Operating income (loss)                                      | (13.4)             | ) 0.7              |
| Interest income  | —                  | 0.3                |
| Interest expense   | (0.1)              | ) (0.3)            |
| Income (loss) from continuing operations before income taxes | (13.5)             | ) 0.7              |
| Provision for income taxes                                   | 0.2                | 1.5                |
| Loss from continuing operations                              | (13.7)             | ) (0.8)            |
| Income (loss) from discontinued operations, net of tax       | 0.1                | (1.4)              |
| Net loss   | \$(13.6)           | ) \$(2.2)          |
| Basic and diluted income (loss) per common share:            |                    |                    |
| Continuing operations  | \$(0.22)           | ) \$(0.01)         |
| Discontinued operations                                      | \$0.00             | ) \$(0.02)         |
| Net loss   | \$(0.22)           | ) \$(0.04)         |
| Weighted average shares outstanding, basic and diluted       | 60.9               | 59.3               |

See accompanying Notes to Condensed Consolidated Financial Statements

## AVIAT NETWORKS, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS

(Unaudited)

| (In millions)   | Quarter Ended         |                       |
|---|-----------------------|-----------------------|
|   | September 27,<br>2013 | September 28,<br>2012 |
| Net loss  | \$(13.6               | ) \$(2.2              |
| Other comprehensive income (loss):  |                       |                       |
| Cash flow hedges:   |                       |                       |
| Change in unrealized gain (loss) on cash flow hedges  | (0.3                  | ) (0.1                |
| Reclassification adjustment for realized net gain (loss) on cash flow hedges included in net loss | —                     | 0.1                   |
| Net change in unrealized gain or loss on cash flow hedges   | (0.3                  | ) —                   |
| Foreign currency translation gain   | 0.4                   | 0.8                   |
| Other comprehensive income  | 0.1                   | 0.8                   |
| Comprehensive loss  | \$(13.5               | ) \$(1.4              |

See accompanying Notes to Condensed Consolidated Financial Statements

AVIAT NETWORKS, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (Unaudited)

| (In millions)                               | September 27,<br>2013 | June 28,<br>2013 |
|---|-----------------------|------------------|
| <b>ASSETS</b>                               |                       |                  |
| Current Assets                              |                       |                  |
| Cash and cash equivalents                   | \$79.3                | \$90.0           |
| Receivables, net                            | 86.9                  | 86.3             |
| Unbilled costs                              | 29.9                  | 28.9             |
| Inventories                                 | 33.5                  | 35.0             |
| Customer service inventories                | 15.3                  | 16.2             |
| Deferred income taxes                       | 0.9                   | 0.9              |
| Other current assets                        | 18.0                  | 17.0             |
| Total current assets                        | 263.8                 | 274.3            |
| Long-Term Assets                            |                       |                  |
| Property, plant and equipment, net          | 31.3                  | 28.8             |
| Identifiable intangible assets, net         | 0.7                   | 0.8              |
| Deferred income taxes                       | 1.4                   | 1.4              |
| Other assets                                | 0.6                   | 0.5              |
| Total long-term assets                      | 34.0                  | 31.5             |
| Total Assets                                | \$297.8               | \$305.8          |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b> |                       |                  |
| Current Liabilities                         |                       |                  |
| Short-term debt                             | \$6.0                 | \$8.8            |
| Accounts payable                            | 50.0                  | 50.6             |
| Accrued compensation and benefits           | 9.8                   | 12.4             |
| Other accrued expenses                      | 38.0                  | 33.7             |
| Advance payments and unearned income        | 20.8                  | 18.6             |
| Reserve for uncertain tax positions         | 2.7                   | 3.6              |
| Deferred income taxes                       | 1.1                   | 1.1              |
| Restructuring liabilities                   | 3.0                   | 2.3              |
| Total current liabilities                   | 131.4                 | 131.1            |
| Long-Term Liabilities                       |                       |                  |
| Unearned income                             | 8.8                   | 8.5              |
| Other long-term liabilities                 | 4.8                   | 2.3              |
| Reserve for uncertain tax positions         | 13.2                  | 12.3             |
| Deferred income taxes                       | 1.7                   | 1.7              |
| Total Liabilities                           | 159.9                 | 155.9            |
| Commitments and Contingencies (Note 13)     |                       |                  |
| Stockholders' Equity                        |                       |                  |
| Preferred stock                             | —                     | —                |
| Common stock                                | 0.6                   | 0.6              |
| Additional paid-in-capital                  | 805.0                 | 803.5            |
| Accumulated deficit                         | (664.5)               | ) (650.9)        |
| Accumulated other comprehensive loss        | (3.2)                 | ) (3.3)          |
| Total Stockholders' Equity                  | 137.9                 | 149.9            |
| Total Liabilities and Stockholders' Equity  | \$297.8               | \$305.8          |

See accompanying Notes to Condensed Consolidated Financial Statements

AVIAT NETWORKS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

| (In millions)   | Quarter Ended         |                       |
|---|-----------------------|-----------------------|
|   | September 27,<br>2013 | September 28,<br>2012 |
| Operating Activities  |                       |                       |
| Net loss  | \$(13.6               | ) \$(2.2              |
| Adjustments to reconcile net loss to net cash used in operating activities: |                       |                       |
| Amortization of identifiable intangible assets                              | 0.1                   | 0.3                   |
| Depreciation and amortization of property, plant and equipment              | 1.4                   | 1.6                   |
| Bad debt expenses   | 0.1                   | 1.1                   |
| Share-based compensation expense  | 1.5                   | 1.5                   |
| Charges for inventory write-downs   | 0.6                   | 2.5                   |
| Changes in operating assets and liabilities:                                |                       |                       |
| Receivables   | (0.6                  | ) (19.7               |
| Unbilled costs  | (1.0                  | ) 4.9                 |
| Inventories   | 1.2                   | 1.5                   |
| Customer service inventories  | 0.6                   | —                     |
| Accounts payable  | (0.7                  | ) 4.2                 |
| Accrued expenses  | (1.3                  | ) (5.6                |
| Advance payments and unearned income  | 2.4                   | (0.8                  |
| Income taxes payable or receivable  | 1.2                   | 0.8                   |
| Reserve for uncertain tax positions and deferred taxes                      | —                     | 0.2                   |
| Other assets and liabilities  | 3.5                   | 0.5                   |
| Net cash used in operating activities                                       | (4.6                  | ) (9.2                |
| Investing Activities  |                       |                       |
| Cash disbursed related to sale of WiMAX business, net                       | —                     | (0.1                  |
| Additions of property, plant and equipment                                  | (3.8                  | ) (1.3                |
| Net cash used in investing activities                                       | (3.8                  | ) (1.4                |
| Financing Activities  |                       |                       |
| Repayments of debt  | (2.8                  | ) (1.0                |
| Payments on capital leases  | (0.1                  | ) —                   |
| Net cash used in financing activities                                       | (2.9                  | ) (1.0                |
| Effect of exchange rate changes on cash and cash equivalents                | 0.6                   | 0.7                   |
| Net Decrease in Cash and Cash Equivalents                                   | (10.7                 | ) (10.9               |
| Cash and Cash Equivalents, Beginning of Period                              | 90.0                  | 96.0                  |
| Cash and Cash Equivalents, End of Period                                    | \$79.3                | \$85.1                |

See accompanying Notes to Condensed Consolidated Financial Statements



AVIAT NETWORKS, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. The Company and Basis of Presentation

The Company

Aviat Networks, Inc. (the "Company" or "we") designs, manufactures and sells a range of wireless networking products, solutions and services to mobile and fixed telephone service providers, private network operators, government agencies, transportation and utility companies, public safety agencies and broadcast system operators across the globe. Our products include broadband wireless access base stations and customer premises equipment for fixed and mobile, point-to-point digital microwave radio systems for access, backhaul, trunking and license-exempt applications, supporting new network deployments, network expansion, and capacity upgrades.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared by us in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") and with the rules and regulations of the Securities and Exchange Commission ("SEC") for interim financial information. Accordingly, the statements do not include all information and footnotes required by U.S. GAAP for annual consolidated financial statements. In the opinion of management, such interim financial statements reflect all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation of financial position, results of operations and cash flows for such periods. The results for the quarter ended September 27, 2013 (the "first quarter of fiscal 2014") are not necessarily indicative of the results that may be expected for the full fiscal year or future operating periods. The information included in this Quarterly Report on Form 10-Q should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the fiscal year ended June 28, 2013.

The condensed consolidated financial statements include the accounts of the Company and its wholly-owned and majority owned subsidiaries. Significant intercompany transactions and accounts have been eliminated.

We operate on a 52-week or 53-week year ending on the Friday nearest June 30. The first quarter of fiscal 2014 and 2013 included 13 weeks in each quarter.

Reclassifications

Certain amounts in the fiscal 2013 financial statements have been reclassified to conform to the fiscal 2014 presentation.

Use of Estimates

The preparation of consolidated financial statements in accordance with U.S. GAAP requires us to make estimates, assumptions and judgments affecting the amounts reported and related disclosures. Estimates are based upon historical factors, current circumstances and the experience and judgment of our management. We evaluate our estimates and assumptions on an ongoing basis and may employ outside experts to assist us in making these evaluations. Changes in such estimates, based on more accurate information, or different assumptions or conditions, may affect amounts reported in future periods. Such estimates affect significant items, including revenue recognition, provision for doubtful accounts, inventory valuation, valuation allowances for deferred tax assets, uncertainties in income taxes, restructuring obligations, product warranty obligations, share-based awards, contingencies and useful lives of property, plant and equipment.

### Summary of Significant Accounting Policies

There have been no material changes in our significant accounting policies as of and for the first quarter of fiscal 2014, as compared to the significant accounting policies described in our Annual Report on Form 10-K for the fiscal year ended June 28, 2013.

### Recently Adopted Accounting Standards

In February 2013, the Financial Accounting Standards Board (“FASB”) issued an accounting standards update on reporting amounts reclassified out of accumulated other comprehensive income (“AOCI”), which requires companies to present information about reclassifications out of AOCI in one place. Companies also are required to present reclassifications by component when reporting changes in AOCI balances. For significant items reclassified out of AOCI to net income in their entirety in the period, companies must report the effect of the reclassifications on the respective line items in the statement where net income is presented. This information may be provided either in the notes or parenthetically on the face of that statement as long as all the information is disclosed in a single location. For items not reclassified to net income in their entirety in the period, companies must cross-reference in a note to other required disclosures. We adopted this new guidance in the first quarter of fiscal 2014 and the adoption did not impact our condensed consolidated financial position or results of operations as the guidance relates only to financial statement presentation.

### Recently Issued Accounting Standards

In July 2013, the FASB issued an amendment to the accounting guidance on the presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or tax credit carryforward exists. This new guidance requires entities, if certain criteria are met, to present an unrecognized tax benefit, or portion of an unrecognized tax benefit, in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward when such items exist in the same taxing jurisdiction. This new guidance is to be adopted prospectively and is effective for us beginning in our first quarter of fiscal 2015. The adoption of this standard will have no effect on our consolidated financial position or results of operations.

### Note 2. Accumulated Other Comprehensive Income (Loss)

The changes in components of our accumulated other comprehensive loss during the first quarter of fiscal 2014 are as follows:

|  | Foreign<br>Currency<br>Translation<br>Adjustment<br>("CTA")<br>(In millions) | Hedging<br>Derivatives | Total<br>Accumulated<br>Other<br>Comprehensive<br>Income (Loss) |
|--|--|------------------------|---|
| Balance as of June 28, 2013                      | \$(3.4)  | ) \$0.1                | \$(3.3)   |
| Foreign currency translation gain                | 0.4  | —                      | 0.4   |
| Net unrealized gain (loss) on hedging activities | —  | (0.3)                  | ) (0.3)   |
| Balance as of September 27, 2013                 | \$(3.0)  | ) \$(0.2)              | ) \$(3.2)   |

### Note 3. Net Income (Loss) per Share of Common Stock

We compute net income (loss) per share of common stock using the two-class method. Basic net income (loss) per share is computed using the weighted average number of common shares and participating securities outstanding. Our unvested restricted shares (including restricted stock awards and performance share awards) contain rights to receive non-forfeitable dividends and therefore are considered to be participating securities and would be included in the calculations of net income per basic and diluted common share. As we incurred net loss in all periods presented, all potential dilutive securities from stock options, restricted stocks and units and performance shares and units have been excluded from the diluted net loss per share calculations, as their effect would have been

anti-dilutive. The following table summarizes the potential weighted average shares of common stock outstanding that have been excluded from the diluted net loss per share calculations:

|  | Quarter Ended         |                       |
|--|-----------------------|-----------------------|
|  | September 27,<br>2013 | September 28,<br>2012 |
|  | (In millions)         |                       |
| Stock options  | 5.3                   | 5.5                   |
| Restricted stock awards and units and performance shares and units | 0.8                   | 2.2                   |
| Total potential shares of common stock excluded                    | 6.1                   | 7.7                   |

#### Note 4. Balance Sheet Components

##### Receivables

Our receivables are summarized below:

|                                       | September 27,<br>2013 | June 28,<br>2013 |
|---------------------------------------|-----------------------|------------------|
|                                       | (In millions)         |                  |
| Accounts receivable                   | \$95.4                | \$96.5           |
| Less allowances for collection losses | (8.5)                 | (10.2)           |
|                                       | \$86.9                | \$86.3           |

We regularly require letters of credit from some customers and we generally discount these letters of credit with various financial institutions. Under these arrangements, collection risk is fully transferred to the financial institutions. We record the cost of discounting these letters of credit as interest expense. Total customer letters of credit being discounted and related interest expense were as follows:

|   | Quarter Ended         |                       |
|---|-----------------------|-----------------------|
|   | September 27,<br>2013 | September 28,<br>2012 |
|   | (In millions)         |                       |
| Customer letters of credit being discounted | \$1.8                 | \$6.4                 |
| Interest expense                            | \$—                   | \$0.1                 |

##### Inventories

Our inventories are summarized below:

|   | September 27,<br>2013 | June 28,<br>2013 |
|---|-----------------------|------------------|
|   | (In millions)         |                  |
| Finished products                                     | \$28.4                | \$30.9           |
| Work in process                                       | 4.9                   | 3.9              |
| Raw materials and supplies                            | 0.2                   | 0.2              |
|   | \$33.5                | \$35.0           |
| Deferred cost of sales included within finished goods | \$2.6                 | \$3.1            |

We recorded charges to adjust our inventory and customer service inventory to the lower of cost or market. These charges were primarily due to excess and obsolete inventory resulting from product transitioning and discontinuance, and deferred costs of revenue that we were unlikely to derive revenue from due to the disposition of our WiMAX business or customer insolvency. During the first quarter of fiscal 2014 and 2013, such charges

incurred were classified in cost of product sales or discontinued operations as follows:

|  | Quarter Ended                     |                       |
|--|-----------------------------------|-----------------------|
|  | September 27,<br>2013             | September 28,<br>2012 |
|  | (In millions, except percentages) |                       |
| Excess and obsolete inventory and deferred cost of sales charges | \$0.4                             | \$2.3                 |
| Customer service inventory write-downs                           | 0.2                               | 0.2                   |
|  | \$0.6                             | \$2.5                 |
| As % of revenue  | 0.6                               | % 2.2 %               |

Property, Plant and Equipment

Our property, plant and equipment are summarized below:

|  | September 27,<br>2013 | June 28,<br>2013 |
|--|-----------------------|------------------|
|  | (In millions)         |                  |
| Land   | \$0.7                 | \$0.7            |
| Buildings and leasehold improvements           | 10.7                  | 10.6             |
| Software                                       | 13.9                  | 12.1             |
| Machinery and equipment                        | 51.2                  | 48.8             |
|  | 76.5                  | 72.2             |
| Less accumulated depreciation and amortization | (45.2                 | ) (43.4          |
|  | \$31.3                | \$28.8           |

Depreciation and amortization expense related to property, plant and equipment, including amortization of software developed for internal use, was as follows:

|                               | Quarter Ended         |                       |
|-------------------------------|-----------------------|-----------------------|
|                               | September 27,<br>2013 | September 28,<br>2012 |
|                               | (In millions)         |                       |
| Depreciation and amortization | \$ 1.4                | \$ 1.6                |

Accrued Warranties

We have accrued for the estimated cost to repair or replace products under warranty at the time of sale. Changes in our warranty liability, which are included as a component of other accrued expenses on the consolidated balance sheets, during the first quarter of fiscal 2014 and 2013 were as follows:

|   | Quarter Ended         |                       |
|---|-----------------------|-----------------------|
|   | September 27,<br>2013 | September 28,<br>2012 |
|   | (In millions)         |                       |
| Balance as of the beginning of the fiscal year            | \$3.3                 | \$3.0                 |
| Warranty provision for revenue recorded during the period | 1.0                   | 0.8                   |
| Consumption during the period                             | (1.0                  | ) (0.7                |
| Balance as of the end of the period                       | \$3.3                 | \$3.1                 |

#### Note 5. Fair Value Measurements of Assets and Liabilities

We determine fair value as the price that would be received to sell an asset or paid to transfer a liability in the principal market (or most advantageous market, in the absence of a principal market) for the asset or liability in an

orderly transaction between market participants as of the measurement date. We try to maximize the use of observable inputs and minimize the use of unobservable inputs in measuring fair value and establish a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. The three levels of inputs used to measure fair value are as follows:

Level 1 — Observable inputs such as quoted prices in active markets for identical assets or liabilities;

• Level 2 — Observable market-based inputs or observable inputs that are corroborated by market data; and

Level 3 — Unobservable inputs reflecting our own assumptions.

The cost, estimated fair values and valuation input levels of our assets and liabilities that are measured at fair value on a recurring basis as of September 27, 2013 and June 28, 2013 were as follows:

|                                    | September 27, 2013 |               | June 28, 2013 |               | Valuation<br>Inputs |
|------------------------------------|--------------------|---------------|---------------|---------------|---------------------|
|                                    | Cost               | Fair<br>Value | Cost          | Fair<br>Value |                     |
|                                    | (In millions)      |               |               |               |                     |
| Assets:                            |                    |               |               |               |                     |
| Cash equivalents:                  |                    |               |               |               |                     |
| Money market funds                 | \$26.5             | \$26.5        | \$39.2        | \$39.2        | Level 1             |
| Bank certificates of deposit       | \$4.0              | \$4.0         | \$2.4         | \$2.4         | Level 2             |
| Other current assets:              |                    |               |               |               |                     |
| Foreign exchange forward contracts | \$—                | \$—           | \$0.1         | \$0.1         | Level 2             |
| Liabilities:                       |                    |               |               |               |                     |
| Other accrued expenses:            |                    |               |               |               |                     |
| Foreign exchange forward contracts | \$0.2              | \$0.2         | \$0.1         | \$0.1         | Level 2             |

We classify investments within Level 1 if quoted prices are available in active markets. Our Level 1 investments include shares in money market funds purchased from two major financial institutions. As of September 27, 2013 and June 28, 2013, these money market shares were valued at \$1.00 net asset value per share by these financial institutions.

We classify items in Level 2 if the investments are valued using observable inputs to quoted market prices, benchmark yields, reported trades, broker/dealer quotes or alternative pricing sources with reasonable levels of price transparency. Our bank certificates of deposit and foreign exchange forward contracts are classified within Level 2. Foreign currency forward contracts are measured at fair value using observable foreign currency exchange rates.

Our policy is to recognize asset or liability transfers among Level 1, Level 2 and Level 3 as of the actual date of the events or change in circumstances that caused the transfer. During the first quarter of fiscal 2014 and 2013, we had no transfers between levels of the fair value hierarchy of our assets or liabilities measured at fair value.

#### Note 6. Credit Facility and Debt

On September 27, 2013, we amended and restated our credit facility with Silicon Valley Bank ("SVB") for a new term of three years expiring on September 26, 2016 (the "Maturity Date"). We also repaid the remaining \$1.7 million outstanding balance of the original \$8.3 million two-year term loan that we borrowed on January 30, 2012 to fund the redemption of the preference shares issued by our Singapore subsidiary. As of September 27, 2013, we had \$6.0 million of outstanding revolving loans and \$4.9 million aggregate principal amount of undrawn letters of credit under the credit facility. The \$0.2 million costs of closing fees, commitment fees and legal fees that we incurred in connection with amending and restating the credit facility were deferred and will be amortized over the term of the credit facility.

Our amended and restated credit facility provides for a committed amount of up to \$50.0 million, with a \$30.0 million sublimit that can be borrowed by our Singapore subsidiary. Borrowings that may be advanced under the amended and restated credit facility at the lesser of \$50.0 million or a borrowing base equal to \$10.0 million plus a



specified percentage of the value of eligible accounts receivable of the Company, subject to certain reserves and eligibility criteria. The amended and restated credit facility can also be utilized to issue letters of credit. Principal, together with all accrued and unpaid interest, is due and payable on the Maturity Date, provided that we may request, up to two times, one-year extensions of the Maturity Date, such extensions to be granted at the sole discretion of SVB. We may prepay loans under the amended and restated credit facility in whole or in part at any time without premium or penalty. We currently do not expect to repay any loans within the next 12 months. As of September 27, 2013, available credit under the amended and restated credit facility was \$39.1 million reflecting the advanced borrowings of \$6.0 million and outstanding letters of credit of \$4.9 million.

Borrowings under the amended and restated credit facility carry an interest rate computed at the daily prime rate as published in the Wall Street Journal. Interest on Eurodollar loans is offered at LIBOR plus a spread of between 2.00% to 2.75% based on our consolidated leverage ratio for the preceding four fiscal quarter period. Interest is due and payable in arrears monthly for prime rate loans and, for LIBOR rate loans, at the end of an interest period or at each three-month interval if the interest period is greater than three months. During the first quarter of fiscal 2014, the weighted average interest rate on our \$6.0 million loan was 3.25%. The previous \$8.3 million two-year term loan bore a fixed interest rate of 5% per annum.

The amended and restated credit facility contains a minimum liquidity ratio covenant and a minimum profitability (EBITDA) covenant. The facility also imposes certain restrictions on our ability to dispose of assets, permit a change in control, merge or consolidate, make acquisitions, incur indebtedness, grant liens, make investments, make certain restricted payments and enter into transactions with affiliates under certain circumstances. Certain of our assets, including accounts receivable, inventory, and equipment, are pledged as collateral for the credit facility. Upon an event of default, all obligations would be immediately due and payable. Under certain circumstances, a default interest rate will apply on all obligations during the existence of an event of default at a per annum rate of interest equal to 2.00% above the applicable interest rate.

On October 29, 2013, we entered into Amendment No. 1 to the amended and restated credit facility with SVB providing for certain amendments to the minimum EBITDA covenant under the credit facility.

As of September 27, 2013, we were not in compliance with the financial covenants contained in the amended and restated credit agreement. As a result of this non-compliance and the fact that the credit facility contains a subjective acceleration clause which could be triggered by the lender, the \$6.0 million advanced borrowing was classified as a current debt as of September 27, 2013. Following the amendment to the amended and restated credit agreement, we were in compliance with all the financial covenants under the amended and restated credit agreement.

#### Note 7. Restructuring Activities

##### Fiscal 2013-2014 Plan

During the fourth quarter of fiscal 2013, we initiated a restructuring plan (the "Fiscal 2013-2014 Plan") to bring our cost structure in line with the changing business environment of the worldwide microwave radio and telecommunication markets, primarily in North America, Europe and Asia. Activities under the Fiscal 2013-2014 Plan include the downsizing of our Santa Clara, California headquarters and certain international field offices, and reductions in force to reduce our operating expenses.

The following table summarizes our costs incurred during the first quarter of fiscal 2014, estimated additional costs to be incurred and estimated total costs expected to be incurred as of September 27, 2013 under the Fiscal 2013-2014 Plan:

|                                 | Costs Incurred<br>During<br>Quarter Ended<br>September 27, 2013<br>(In millions) | Cumulative<br>Costs Incurred<br>Through<br>September 27, 2013 | Estimated<br>Additional<br>Costs to be<br>Incurred | Total Restructuring<br>Costs Expected<br>to be Incurred |
|---------------------------------|--|---|--|---|
| Severance and benefits          | \$0.6  | \$2.4   | \$1.6  | \$4.0   |
| Facilities and other            | 3.9  | 3.9   | 1.1  | 5.0   |
| Total for Fiscal 2013-2014 Plan | \$4.5  | \$6.3   | \$2.7  | \$9.0   |





During the first quarter of fiscal 2014, our severance and benefits charges under the Fiscal 2013-2014 Plan primarily related to reductions in force in Santa Clara, California and several international locations. Facilities and other charges in the first quarter of fiscal 2014 included obligations under a non-cancelable lease for facilities that we ceased to use at our Santa Clara, California headquarters. We intend to complete a majority of the remaining restructuring activities in fiscal 2014.

#### Fiscal 2011 Plan

During the first quarter of fiscal 2011, we initiated a restructuring plan (the “Fiscal 2011 Plan”) to reduce our operational costs. The Fiscal 2011 Plan was intended to bring our cost structure in line with the changing dynamics of the worldwide microwave radio and telecommunication markets, primarily in North America, Europe and Asia. Activities under the Fiscal 2011 Plan included reductions in force to reduce our operating expenses and the downsizing or closure of our Morrisville, North Carolina, Santa Clara, California, Montreal, Canada and certain international field offices. The initiatives under the Fiscal 2011 Plan were completed in fiscal 2013.

The following table summarizes our costs incurred during the first quarter of fiscal 2013 and total costs incurred under the Fiscal 2011 Plan:

|                            | Costs Incurred<br>During<br>Quarter Ended<br>September 28,<br>2012<br>(In millions) | Total<br>Restructuring<br>Costs Incurred<br>(Completed in<br>Fiscal 2013) |
|----------------------------|---|---|
| Severance and benefits     | \$0.3   | \$12.6  |
| Facilities and other       | —   | 3.7   |
| Total for Fiscal 2011 Plan | \$0.3   | \$16.3  |

During the first quarter of fiscal 2013, we continued executing restructuring activities to reduce our operating costs worldwide under the Fiscal 2011 Plan.

#### Restructuring Liabilities

Our restructuring liabilities consisted primarily of accrued severance and benefits as well as facilities restructuring reserves related to our office leases in California and North Carolina. The information in the following table summarizes the changes in our restructuring liabilities during the first quarter of fiscal 2014:

|  | Severance and<br>Benefits<br>(In millions) | Facilities and<br>Other | Total |
|--|--|-------------------------|-------|
| Restructuring liabilities as of June 28, 2013                                      | \$1.9                                      | \$0.8                   | \$2.7 |
| Provision and adjustments  | 0.6  | 3.9                     | 4.5   |
| Cash payments  | (0.9)                                      | (0.3)                   | (1.2) |
| Restructuring liabilities as of September 27, 2013                                 | \$1.6                                      | \$4.4                   | \$6.0 |
| Current portion of restructuring liabilities as of September 27, 2013              |  |                         | \$3.0 |
| Long-term portion included in other long-term liabilities as of September 27, 2013 |  |                         | \$3.0 |

#### Note 8. Divestiture

In March 2011, our board of directors approved a plan for the sale of our WiMAX business. On September 2, 2011, we sold to EION Networks, Inc. (“EION”) our WiMAX business and related assets consisting of certain technology, inventory and equipment. We assigned customer contracts for WiMAX products and maintenance and agreed to license related patents to EION. We also agreed to indemnification for customary seller representations and warranties, and the provision of transitional services. As consideration for the sale of assets, EION agreed to pay us \$0.4 million in cash and up to \$2.8 million in additional cash payments contingent upon specific factors related to future WiMAX business performance. Currently we are not able to estimate the amount of consideration that we will



receive beyond the \$0.4 million nor the probability of any such payment. Accordingly, any future consideration will be recorded as a contingent gain in the period that it is received. As of September 27, 2013, we had received \$0.1 million of such contingent payments. EION is also entitled to receive cash payments of up to \$2.0 million upon collection of certain WiMAX accounts receivable, of which \$1.6 million had been paid by us to EION and \$0.3 million was reversed resulting from the write-down of the corresponding WiMAX accounts receivable as of September 27, 2013. As of September 27, 2013 and June 28, 2013, our accrued liabilities related to the disposition of the WiMAX business were \$0.1 million and \$0.1 million, respectively.

In the third quarter of fiscal 2011, we began accounting for the WiMAX business as a discontinued operation and, therefore, the operating results of our WiMAX business are included in discontinued operations in our condensed consolidated financial statements for all periods presented. The loss incurred in the first quarter of fiscal 2013 was primarily due to write-down of certain WiMAX deferred cost of sales that were not transferred to EION and certain expenses we incurred to support a remaining customer obligation.

Summary results of operations for the WiMAX business were as follows:

|  | Quarter Ended         |                       |
|--|-----------------------|-----------------------|
|  | September 27,<br>2013 | September 28,<br>2012 |
|  | (In millions)         |                       |
| Revenues                                       | \$—                   | \$0.1                 |
| Income (loss) from operations related to WiMAX | \$0.1                 | \$(1.4 )              |
| Gain (loss) on disposal                        | —                     | —                     |
| Income taxes                                   | —                     | —                     |
| Income (loss) from discontinued operations     | \$0.1                 | \$(1.4 )              |

#### Note 9. Stockholders' Equity

##### 2007 Stock Equity Plan and Activities

As of September 27, 2013, we had one stock incentive plan for our employees and nonemployee directors, the 2007 Stock Equity Plan, as amended and restated effective November 17, 2011 (the "2007 Stock Plan"). The 2007 Stock Plan provides for accelerated vesting of certain share-based awards if there is a change in control of the Company. The 2007 Stock Plan also provides for the issuance of share-based awards in the form of stock options, stock appreciation rights, restricted stock awards and units, and performance share awards and units. We have various incentive programs under the 2007 Stock Plan, including annual and long-term incentive programs ("AIP" or "LTIP"), a global equity program ("GEP") and product development incentive programs ("PDIP").

Under the 2007 Stock Plan, option exercise prices are equal to the fair market value on the date the options are granted using our closing stock price. Options may be exercised for a period set at the time of grant, which is generally seven years after the date of grant. Options generally vest in installments on one of three vesting schedules: (1) 50% one year from the grant date and 25% each year thereafter over a three-year period from the date of grant; (2) one-third annually over a three-year period from the date of grant; or (3) one-fourth annually over a four-year period from date of grant. Stock options are issued to directors annually and generally vest in one year from the grant date. Restricted stock is not transferable until vested and the restrictions lapse upon the achievement of continued employment or service over a specified time period. Restricted stock issued to employees generally vests either one-third annually over a three-year period from the date of grant or in full three years after the grant date. Restricted stock is issued to directors annually and generally vests in full one year from the grant date.

Vesting of performance shares under our AIP, LTIP or GEP is subject to financial performance criteria including revenue, operating income, or cash flow targets for the periods as defined in the programs and continued employment through the end of the applicable period. Performance shares under our PDIPs are issued to employees related to certain new product development projects and vest upon achievement of the product development milestones as defined in the programs.

During the first quarter of fiscal 2014, we granted options to purchase 1,098,107 shares of our common stock to employees under our 2007 Stock Plan. During the first quarter of fiscal 2014, 1,121,128 performance shares vested upon the achievement of financial performance targets.

Upon the exercise of stock options, vesting of restricted stock awards and units, or vesting of performance share awards and units, we issue new shares of our common stock to our employees. All awards that are cancelled prior to vesting or expire unexercised are returned to the approved pool of reserved shares under the 2007 Stock Plan and made available for future grants. Shares of our common stock remaining available for future issuance under the 2007 Stock Plan totaled 3,617,307 as of September 27, 2013.

#### Share-Based Compensation

Total compensation expense for share-based awards included in our condensed consolidated statements of operations for the first quarter of fiscal 2014 and 2013 was as follows:

| (In millions)                          | Quarter Ended<br>September 27,<br>2013 | September 28,<br>2012 |
|--|--|-----------------------|
| By Expense Category:                   |  |                       |
| Cost of product sales and services     | \$0.1                                  | \$0.1                 |
| Research and development               | 0.2                                    | 0.3                   |
| Selling and administrative             | 1.2                                    | 1.1                   |
| Total share-based compensation expense | \$1.5                                  | \$1.5                 |
| By Types of Award:                     |  |                       |
| Options                                | \$0.6                                  | \$0.7                 |
| Restricted stock awards and units      | 0.3                                    | 0.5                   |
| Performance shares                     | 0.6                                    | 0.3                   |
| Total share-based compensation expense | \$1.5                                  | \$1.5                 |

As of September 27, 2013, there was \$3.9 million of total unrecognized compensation expense related to nonvested share-based awards granted under our 2007 Stock Plan. This expense is expected to be recognized over a weighted-average period of 2.0 years. The fair value of each option grant under our 2007 Stock Plan was estimated using the Black-Scholes option pricing model on the date of grant. A summary of the significant weighted average assumptions we used in the Black-Scholes valuation model is as follows (there were no options granted in the first quarter of fiscal 2013):

|  | Quarter Ended<br>September 27,<br>2013 | September 28,<br>2012 |
|--|--|-----------------------|
| Expected dividends                                       | —                                      | % N/A                 |
| Expected volatility                                      | 54.5                                   | % N/A                 |
| Risk-free interest rate                                  | 1.28                                   | % N/A                 |
| Expected term (years)                                    | 4.49                                   | N/A                   |
| Weighted average grant date fair value per share granted | \$1.18                                 | N/A                   |

#### Note 10. Segment and Geographic Information

We operate in one reportable business segment: the design, manufacturing and sale of a range of wireless networking products, solutions and services. We conduct business globally and our sales and support activities are managed on a geographic basis. Our Chief Executive Officer is the Chief Operating Decision Maker (the “CODM”).

We report revenue by region and country based on the location where our customers accept delivery of our products and services. Revenue by region for the first quarter of fiscal 2014 and 2013 is as follows:

| (In millions)                  | Quarter Ended      |                    |
|--------------------------------|--------------------|--------------------|
|                                | September 27, 2013 | September 28, 2012 |
| North America                  | \$33.7             | \$38.7             |
| Africa and Middle East         | 37.0               | 49.0               |
| Europe and Russia              | 8.6                | 12.4               |
| Latin America and Asia Pacific | 14.1               | 14.9               |
| Total Revenue                  | \$93.4             | \$115.0            |

During the first quarter of fiscal 2014 and 2013, we had one international customer in Africa (Mobile Telephone Networks Group or MTN Group) that accounted for more than 10% of our total revenue. MTN Group also accounted for more than 10% of our accounts receivable at September 27, 2013 and June 28, 2013.

#### Note 11. Income Taxes

Our effective tax rate varies from the U.S. federal statutory rate of 35% due to results of foreign operations that are subject to income taxes at different statutory rates and certain jurisdictions where we cannot recognize tax benefits on current losses. We accrued tax expenses for foreign jurisdictions that are anticipated to be profitable for fiscal 2014. We have a number of years with open tax audits which vary from jurisdiction to jurisdiction. Our major tax jurisdictions include the U.S., Singapore and Nigeria. The earliest years still open and subject to potential audits for these jurisdictions are as follows: U.S. — 2003; Singapore — 2006; and Nigeria — 2004.

During the first quarter of fiscal 2014, we did not receive any new assessments from the taxing authorities. In prior years, we received several assessments from the taxing authority in various foreign countries challenging certain tax benefits recognized in those jurisdictions. We continue to protest these assessments and defend the positions that we have taken with regard to these tax benefits.

The determination of our provision for the first quarter of fiscal 2014 and 2013 was based on our estimated annual effective tax rate adjusted for losses in separate jurisdictions for which no tax benefit can be recognized. The tax expense for the first quarter of fiscal 2014 was primarily attributable to tax expense related to actual year-to-date income of various foreign entities.

We account for interest and penalties related to unrecognized tax benefits as part of our provision for federal, foreign, and state income taxes.

The amount of unrecognized tax benefits may increase in the next twelve months. We believe that we have adequately provided for any reasonably foreseeable outcomes related to our tax audits.

#### Note 12. Derivative Financial Instruments and Hedging Activities

We use derivative instruments to manage our market exposures to foreign currency risk. Our objectives for using derivatives are to reduce the volatility of earnings and cash flows associated with changes in foreign currency exchange rates. We do not hold or issue derivatives for trading purposes or make speculative investments in foreign currencies. All derivative instruments are carried on the balance sheet at fair value.

Our major foreign currency hedging activities are described below:

**Cash Flow Hedges.** We use currency forward contracts to hedge exposures related to certain forecasted foreign currency transactions relating to revenue, product costs, operating expenses and intercompany transactions. As of September 27, 2013, hedged transactions included our customer and intercompany backlog and, to a much lesser extent, outstanding purchase commitments denominated primarily in the Australian dollar, Euro, Polish zloty and Republic of South Africa rand. These derivatives are designated as cash flow hedges and typically have maturities

from one to three months with a maximum of six months, which in general closely match the underlying forecasted transaction in duration.

We measure the effectiveness of the hedges of forecasted transactions on a monthly basis by comparing the fair values of the designated currency forward contracts with the fair values of the forecasted transactions. The effective portion of the contract's gain and loss is initially recognized in other comprehensive income or loss ("OCI") and, upon occurrence of the forecasted transaction, is reclassified into the income or expense line item to which the hedged transaction relates. Any ineffective portion of the derivative hedging gain or loss as well as changes in the fair value of the derivative's time value (which are excluded from the assessment of hedge effectiveness) is recorded in current period earnings, specifically, in cost of product sales as these gains and losses are considered by us to be operational in nature. If the forecasted transaction does not occur, or it becomes probable that it will not occur, the gain or loss on the related cash flow hedge is recognized immediately in cost of product sales.

As of September 27, 2013, it is expected that \$0.2 million of derivative net loss on both outstanding and matured derivatives recorded in AOCI will be reclassified to net income or loss during the next twelve months as a result of underlying hedged transactions also being recorded in net income or loss. Actual amounts ultimately to be reclassified to net income or loss on outstanding derivatives depend on the exchange rates in effect when they mature.

**Balance Sheet Hedges.** We also use foreign exchange forward contracts to mitigate the gains and losses generated from the re-measurement of certain monetary assets and liabilities denominated in a foreign currency, including primarily cash balances, third party accounts receivable and accounts payable, and intercompany transactions recorded on the balance sheet. These derivatives are not designated and do not qualify as hedge instruments and accordingly are carried at fair value with changes recorded in the cost of product sales in current period. Changes in the fair value of these derivatives are largely offset by re-measurement of the underlying assets and liabilities. These derivatives have maturities of approximately one month.

The following table presents the gross notional value of all our foreign exchange forward contracts outstanding as of September 27, 2013 and June 28, 2013:

| (In millions)                 | September 27,<br>2013 | June 28,<br>2013 |
|-------------------------------|-----------------------|------------------|
| Cash flow hedges:             |                       |                  |
| Australian dollar             | \$1.1                 | \$0.5            |
| Euro                          | 5.2                   | 2.8              |
| Polish zloty                  | 4.3                   | 4.8              |
| Republic of South Africa rand | 0.1                   | —                |
| Total cash flow hedges        | 10.7                  | 8.1              |
| Balance sheet hedges:         |                       |                  |
| Australian dollar             | 1.7                   | 2.1              |
| Euro                          | 2.8                   | 1.4              |
| Indian rupee                  | 2.6                   | 2.3              |
| Philippine peso               | 2.9                   | 3.1              |
| Polish zloty                  | 1.3                   | 6.9              |
| Republic of South Africa rand | 1.7                   | 2.4              |
| Other                         | 3.0                   | 2.3              |
| Total non-designated hedges   | 16.0                  | 20.5             |
| Total                         | \$26.7                | \$28.6           |

The following table presents the fair value of derivative instruments included within our condensed consolidated balance sheet as of September 27, 2013 and June 28, 2013:

| (In millions)                                      | Asset Derivatives      |                    |               | Liability Derivatives  |                    |               |
|--|------------------------|--------------------|---------------|------------------------|--------------------|---------------|
|  | Balance Sheet Location | September 27, 2013 | June 28, 2013 | Balance Sheet Location | September 27, 2013 | June 28, 2013 |
| Derivatives designated as hedging instruments:     |                        |                    |               |                        |                    |               |
| Foreign exchange forward contracts                 | Other current assets   | \$—                | \$0.1         | Other accrued expenses | \$0.1              | \$—           |
| Derivatives not designated as hedging instruments: |                        |                    |               |                        |                    |               |
| Foreign exchange forward contracts                 | Other current assets   | —                  | —             | Other accrued expenses | 0.1                | 0.1           |
| Total derivatives                                  |                        | \$—                | \$0.1         |                        | \$0.2              | \$0.1         |

The following table summarizes the location and amount of the gains and losses on derivative instruments reported in our financial statements:

| Locations of Gains (Losses) on Derivative Instruments                                | Quarter Ended      |                    |
|--|--------------------|--------------------|
|  | September 27, 2013 | September 28, 2012 |
| (In millions)  |                    |                    |
| Designated as cash flow hedges (foreign exchange forward contracts):                 |                    |                    |
| Effective portion of gain (loss) recognized in OCI                                   | \$(0.3)            | \$(0.1)            |
| Effective portion of gain (loss) reclassified from AOCI into:                        |                    |                    |
| Revenue  | \$—                | \$0.1              |
| Loss associated with the derivatives' time value recognized in cost of product sales | \$—                | \$(0.1)            |
| Gain (loss) due to hedge ineffectiveness recognized in cost of product sales         | \$—                | \$—                |
| Not designated as cash flow hedges (foreign exchange forward contracts):             |                    |                    |
| Gain (loss) recognized in cost of product sales                                      | \$—                | \$(0.3)            |

### Note 13. Commitments and Contingencies

#### Operating Lease Commitments

We lease office and manufacturing facilities under non-cancelable operating leases expiring at various dates through April 2020. We lease approximately 129,000 square feet of office space in Santa Clara, California as our corporate headquarters. As of September 27, 2013, future minimum lease payments for our headquarters total \$16.9 million through April 2020. We vacated approximately half of our Santa Clara headquarters building and made it available for sublease at September 27, 2013.

As of September 27, 2013, our future minimum lease payments under all non-cancelable operating leases with an initial lease term in excess of one year are as follows:

| Fiscal Years Ending in June     | Amounts<br>(In millions) |
|---------------------------------|--------------------------|
| 2014 (3 quarters remaining)     | \$4.7                    |
| 2015                            | 5.0                      |
| 2016                            | 4.2                      |
| 2017                            | 2.9                      |
| 2018                            | 2.9                      |
| Thereafter (through April 2020) | 5.2                      |
| Total                           | \$24.9                   |

These commitments do not contain any material rent escalations, rent holidays, contingent rent, rent concessions, leasehold improvement incentives or unusual provisions or conditions. We sublease a portion of our facilities to third parties and total minimum rentals to be received in the future under our noncancelable subleases was \$0.5 million as of September 27, 2013.

Rental expense for operating leases, including rentals on a month-to-month basis was \$2.2 million and \$2.1 million in the first quarter of fiscal 2014 and 2013, respectively.

#### Purchase Orders and Other Commitments

From time to time in the normal course of business we may enter into purchasing agreements with our suppliers that require us to accept delivery of, and remit full payment for, finished products that we have ordered, finished products that we requested be held as safety stock, and work in process started on our behalf, in the event we cancel or terminate the purchasing agreement. Because these agreements do not specify fixed or minimum quantities, do not specify minimum or variable price provisions, and do not specify the approximate timing of the transaction, and we have no present intention to cancel or terminate any of these agreements, we currently do not believe that we have any future liability under these agreements. As of September 27, 2013, we had outstanding purchase obligations with our suppliers or contract manufacturers of \$61.8 million. In addition, we had contractual obligations of approximately \$4.1 million associated with major capital purchases and service agreements as of September 27, 2013.

#### Financial Guarantees and Commercial Commitments

Guarantees issued by banks, insurance companies or other financial institutions are contingent commitments issued to guarantee our performance under borrowing arrangements, such as bank overdraft facilities, tax and customs obligations and similar transactions or to ensure our performance under customer or vendor contracts. The terms of the guarantees are generally equal to the remaining term of the related debt or other obligations and are generally limited to two years or less. As of September 27, 2013, we had no guarantees applicable to our debt arrangements. We have entered into commercial commitments in the normal course of business including surety bonds, standby letters of credit agreements and other arrangements with financial institutions primarily relating to the guarantee of future performance on certain contracts to provide products and services to customers. As of September 27, 2013, we had commercial commitments of \$47.6 million outstanding that were not recorded on our consolidated balance sheets. We do not believe, based on historical experience and information currently available, that it is probable that any amounts will be required to be paid on the performance guarantees.

#### Indemnifications

Under the terms of substantially all of our license agreements, we have agreed to defend and pay any final judgment against our customers arising from claims against such customers that our software products infringe the intellectual property rights of a third party. As of September 27, 2013, we have not received any notice that any customer is subject to an infringement claim arising from the use of our software products; we have not received any request to defend any customers from infringement claims arising from the use of our software products; and we have not paid any final judgment on behalf of any customer related to an infringement claim arising from the use of our software products. Because the outcome of infringement disputes is related to the specific facts of each case, and



given the lack of previous or current indemnification claims, we cannot estimate the maximum amount of potential future payments, if any, related to our indemnification provisions. As of September 27, 2013, we had not recorded any liabilities related to these indemnifications.

#### Legal Proceedings

From time to time, we may be involved in various legal claims and litigation that arise in the normal course of our operations. While the results of such claims and litigation cannot be predicted with certainty, we currently believe that we are not a party to any litigation the final outcome of which is likely to have a material adverse effect on our financial position, results of operations or cash flows.

#### Contingent Liabilities

We record a loss contingency as a charge to operations when (i) it is probable that an asset has been impaired or a liability has been incurred at the date of the financial statements; and (ii) the amount of the loss can be reasonably estimated. Disclosure in the notes to the financial statements is required for loss contingencies that do not meet both those conditions if there is a reasonable possibility that a loss may have been incurred. Gain contingencies are not recorded until realized. We expense all legal costs incurred to resolve regulatory, legal and tax matters as incurred. Periodically, we review the status of each significant matter to assess the potential financial exposure. If a potential loss is considered probable and the amount can be reasonably estimated, we reflect the estimated loss in our results of operations. Significant judgment is required to determine the probability that a liability has been incurred or an asset impaired and whether such loss is reasonably estimable. Further, estimates of this nature are highly subjective, and the final outcome of these matters could vary significantly from the amounts that have been included in our consolidated financial statements. As additional information becomes available, we reassess the potential liability related to our pending claims and litigation and may revise estimates accordingly. Such revisions in the estimates of the potential liabilities could have a material impact on our results of operations and financial position.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Quarterly Report on Form 10-Q, including "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements that involve risks and uncertainties, as well as assumptions that, if they do not materialize or prove correct, could cause our results to differ materially from those expressed or implied by such forward-looking statements. All statements other than statements of historical fact are statements that could be deemed forward-looking statements, including statements of, about, concerning or regarding: our plans, strategies and objectives for future operations, including with respect to growing our business and sustaining profitability; our research and development efforts and new product releases and services; trends in revenue; drivers of our business and the markets in which we operate; future economic conditions, performance or outlook and changes in our industry and the markets we serve; the outcome of contingencies; the value of our contract awards; beliefs or expectations; the sufficiency of our cash and our capital needs and expenditures; our intellectual property protection; our compliance with regulatory requirements and the associated expenses; expectations regarding litigation; our intention not to pay cash dividends; seasonality of our business; the impact of foreign exchange and inflation; taxes; and assumptions underlying any of the foregoing. Forward-looking statements may be identified by the use of forward-looking terminology, such as "anticipates," "believes," "expects," "may," "should," "would," "will," "intends," "plans," "estimates," "strategy," "projects," "targets," "goals," "seeing," "delivering," "continues," "forecasts," "future," "predicts," "potential," or the negative of these terms, and similar words or expressions.

These forward-looking statements are based on estimates reflecting the current beliefs of the senior management of the Company. These forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Forward-looking statements should therefore be considered in light of various important factors, including those set forth in this document. Important factors that could cause actual results to differ materially from estimates or projections contained in the forward-looking statements include, but are not limited to, the following:



- continued price and margin erosion as a result of increased competition in the microwave transmission industry;
- the impact of the volume, timing and customer, product and geographic mix of our product orders;
- our ability to meet projected new product development dates or anticipated cost reductions of new products;
- our suppliers' inability to perform and deliver on time as a result of their financial condition, component shortages or other supply chain constraints;
- customer acceptance of new products;
- the ability of our subcontractors to timely perform;
- continued weakness in the global economy affecting customer spending;
- retention of our key personnel;
- our ability to manage and maintain key customer relationships;
- uncertain economic conditions in the telecommunications sector combined with operator and supplier consolidation;
- the timing of our receipt of payment for products or services from our customers;
- our failure to protect our intellectual property rights or defend against intellectual property infringement claims by others;
- the effects of currency and interest rate risks; and
- the impact of political turmoil in countries where we have significant business.

Other factors besides those listed here also could adversely affect us. See "Item 1A. Risk Factors" in our fiscal 2013 Annual Report on Form 10-K for more information regarding factors that may cause our results to differ materially from those expressed or implied by the forward-looking statements contained in this Quarterly Report on Form 10-Q. You should not place undue reliance on these forward-looking statements, which reflect our management's opinions only as of the date of the filing of this Quarterly Report on Form 10-Q. Forward-looking statements are made in reliance upon the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), along with provisions of the Private Securities Litigation Reform Act of 1995, and we undertake no obligation, other than as imposed by law, to update forward-looking statements to reflect further developments or information obtained after the date of filing of this Quarterly Report on Form 10-Q or, in the case of any document incorporated by reference, the date of that document.

#### Overview of Business; Operating Environment and Key Factors Impacting Fiscal 2013 and 2014 Results

The following Management's Discussion and Analysis ("MD&A") is intended to help the reader understand our results of operations and financial condition. MD&A is provided as a supplement to, and should be read in conjunction with, our consolidated financial statements and the accompanying notes. In the discussion below, our fiscal year ending June 27, 2014 is referred to as "fiscal 2014" or "2014" and fiscal year ended June 28, 2013 as "fiscal 2013" or "2013". We generate revenue by designing, developing, manufacturing and supporting a range of wireless networking products, solutions and services for mobile and fixed communications service providers, private network operators, government agencies, transportation and utility companies, public safety agencies and broadcast system operators across the globe. Our products include point-to-point (PTP) digital microwave transmission systems designed for first/last mile access, middle mile/backhaul, and long distance trunking applications. We also provide network management software solutions to enable operators to deploy, monitor and manage our systems, third party equipment such as antennas, routers, and multiplexers, necessary to build and deploy a wireless transmission network, and a full suite of turnkey support services.

We work continuously to improve our established brands and to create new products that meet our customers' evolving needs and preferences. Our fundamental business goal is to generate superior returns for our stockholders

over the long term. We believe that increases in revenue, operating profits and earnings per share are the key measures of financial performance for our business.

Our strategic focus in fiscal 2014 will be to continue to accelerate innovation and optimize our product portfolio, improve costs and operational efficiencies, grow our revenue and create a sustainable, profitable business model. To do this, we continue to examine our products, markets, facilities, development programs, and operational flows to ensure we are focused on what we do well and what will differentiate us in the future. We will continue working to streamline management processes to attain the efficiency levels required by the markets in which we do business.

Although the general trend of increasing demand for bandwidth to support mobile networks applies in all markets, we expect to see quarter-to-quarter fluctuations within markets and with individual customers based on customers' past purchasing patterns. Seasonality is also a factor that impacts our business. Our fiscal third quarter revenue and orders have historically been lower than the revenue and orders in our second fiscal quarter because many of our customers utilize a significant portion of their capital budgets at the end of their fiscal years, which is typically the calendar year end and coincides with our second fiscal quarter. The majority of our customers begin a new fiscal year on January 1, and capital expenditures tend to be lower in an organization's first quarter than in its fourth quarter. We anticipate that this seasonality will continue. The seasonality between the second quarter and third quarter may be affected by a variety of additional factors, including changes in the global economy and other factors.

During fiscal 2014, we expect to provide increased managed services, including network design, inventory management, final configuration and warehousing services, to certain customers in certain geographies. Our operating results may be impacted by the provision of these services to the extent that we may need to defer the recognition of revenue and incur upfront and ongoing expenses associated with the provision of these services that are not offset with additional revenue from product sales associated with these services until a future period.

Please refer to the section entitled "Risk Factors" in Item 1A in our fiscal 2013 Annual Report on Form 10-K.

#### Operations Review

During the first quarter of fiscal 2014, we secured orders and continued to expand our footprint with our customers in the mobile operator market using our current technology and service capabilities. The market for mobile backhaul continues to be our primary addressable market segment and the demand for increasing the backhaul capacity in our customers' networks continues to grow in line with our expectations. In North America we supported the long-term evolution ("LTE") deployments of our mobile operator customers, the public safety network deployments for state and local governments, and the private network implementations for utilities and other customers. Internationally, our business continued to rely on a combination of customers increasing their capacity to handle subscriber growth, the ongoing build-out of some large 3G deployments, and the emergence of early stage LTE deployments. Our position continues to be to support our customers for LTE readiness and ensure that our technology roadmap is well aligned with evolving market requirements. We continue to find that our strength in turnkey and after-sale support services is a differentiating factor that wins business for us and enables us to expand our business with existing customers in all markets. However, as disclosed above and in the "Risk Factors" section in Item 1A of our fiscal 2013 Annual Report on Form 10-K, a number of factors could prevent us from achieving our objectives, including ongoing pricing pressures attributable to competition and macroeconomic conditions in the geographic markets that we service.

During the first quarter of fiscal 2014, we incurred restructuring expenses that were taken to reduce our operational costs. We intend to complete a majority of the remaining restructuring activities under the Fiscal 2013-2014 Plan during fiscal 2014. See "Restructuring Charges" below.

#### Revenue

We manage our sales activities primarily on a geographic basis in North America and three international geographic regions: Africa and Middle East, Europe and Russia, and Latin America and Asia Pacific. Revenue by

region for the first quarter of fiscal 2014 and 2013 and the related changes are shown in the table below:

| (In millions, except percentages) | Quarter Ended      |                    | \$ Change | % Change |    |
|-----------------------------------|--------------------|--------------------|-----------|----------|----|
|                                   | September 27, 2013 | September 28, 2012 |           |          |    |
| North America                     | \$33.7             | \$38.7             | \$(5.0)   | (12.9)   | )% |
| Africa and Middle East            | 37.0               | 49.0               | (12.0)    | (24.5)   | )% |
| Europe and Russia                 | 8.6                | 12.4               | (3.8)     | (30.6)   | )% |
| Latin America and Asia Pacific    | 14.1               | 14.9               | (0.8)     | (5.4)    | )% |
| Total Revenue                     | \$93.4             | \$115.0            | \$(21.6)  | (18.8)   | )% |

Our revenue in North America decreased \$5.0 million, or 12.9%, during the first quarter of fiscal 2014 compared with the same quarter of fiscal 2013. There were marginal volume reductions in all North America customer groups compared with the same quarter in fiscal 2013. We attribute these variances to normal fluctuations in customer ordering patterns.

Our revenue in Africa and Middle East was down \$12.0 million, or 24.5% for the first quarter in fiscal 2014 over the same quarter in fiscal 2013. The majority of this decrease was from our business in Nigeria, where our customers slowed down purchases at the first half of the calendar year which impacted our shipments during the first quarter of fiscal 2014.

Revenue in Europe and Russia declined \$3.8 million, or 30.6%, for the first quarter of fiscal 2014 compared with the same quarter in fiscal 2013. This decline came from finishing a large project with one operator and from reduced purchases spread among several other customers. In the latter case, we do not believe this represents a change in the business, but rather more normal variances in purchase patterns.

Revenue in Latin America and Asia Pacific declined \$0.8 million, or 5.4%, during the first quarter of fiscal 2014 compared with the same quarter in fiscal 2013. The decrease was primarily due to the timing of deliveries to one large operator and from the end of a project in fiscal 2013 that did not repeat in fiscal 2014.

Our revenue from product sales was down by \$20.3 million, or 24.2%, for the first quarter of fiscal 2014 compared with the same quarter in fiscal 2013. The decrease came primarily from strong sales in Africa in the first quarter of fiscal 2013 that were not repeated at the same level in the first quarter of fiscal 2014. Product sales in the other sales sectors were less than the previous year, for the same reasons mentioned above. Our services revenue was down by \$1.3 million, or 4.2%, during the first quarter of fiscal 2014 compared with the same quarter of fiscal 2013. The decrease in the first quarter of fiscal 2014 came from reduced services delivered in North America and Europe, offset in part by an increase in Middle East and Africa.

During the first quarter of fiscal 2014 and 2013, the MTN Group in Africa accounted for more than 10% of our total revenue. We have entered into separate and distinct contracts with MTN Group as well as separate arrangements with MTN Group subsidiaries. The loss of all MTN Group business could adversely affect our results of operations, cash flows and financial position.

#### Gross Margin

| (In millions, except percentages) | Quarter Ended      |                    | \$ Change | % Change |    |
|-----------------------------------|--------------------|--------------------|-----------|----------|----|
|                                   | September 27, 2013 | September 28, 2012 |           |          |    |
| Revenue                           | \$93.4             | \$115.0            | \$(21.6)  | (18.8)   | )% |
| Cost of revenue                   | 70.3               | 81.3               | (11.0)    | (13.5)   | )% |
| Gross margin                      | \$23.1             | \$33.7             | \$(10.6)  | (31.5)   | )% |
| % of revenue                      | 24.7               | % 29.3             | %         |          |    |

Gross margin for the first quarter of fiscal 2014 was lower by \$10.6 million, or 31.5%, compared with the same quarter of fiscal 2013. Most of the gross margin decrease came from lower sales volume in the quarter. Gross margin as a percentage of revenue decreased in the first quarter of fiscal 2014 compared with the same quarter of

fiscal 2013, primarily due to lower service gross margin rates realized in North America, lower product gross margin rates in Middle East and Africa, and less favorable absorption of supply chain costs driven by lower volume that were offset in part by improved gross margin rates in Europe and in Latin America and Asia Pacific. Much of these gross margin rate variances were driven by market price changes and changes in the mix of products and services delivered.

#### Research and Development Expenses

| (In millions, except percentages) | Quarter Ended      |                    | \$ Change | % Change |   |
|-----------------------------------|--------------------|--------------------|-----------|----------|---|
|                                   | September 27, 2013 | September 28, 2012 |           |          |   |
| Research and development expenses | \$9.7              | \$9.3              | \$0.4     | 4.3      | % |
| % of revenue                      | 10.4               | % 8.1              | %         |          |   |

Our research and development (“R&D”) expenses increased \$0.4 million, or 4.3%, in the first quarter of fiscal 2014 compared with the same quarter in fiscal 2013. The increase in R&D expenses was primarily due to increases in R&D supply costs reflecting our investment in our new product development projects. We continue to invest in new product features, new functionality and lower cost platforms that we believe will enable our product lines to retain their technology leads in a cost effective manner.

#### Selling and Administrative Expenses

| (In millions, except percentages)   | Quarter Ended      |                    | \$ Change | % Change |    |
|-------------------------------------|--------------------|--------------------|-----------|----------|----|
|                                     | September 27, 2013 | September 28, 2012 |           |          |    |
| Selling and administrative expenses | \$22.2             | \$23.3             | \$(1.1)   | (4.7)    | %) |
| % of revenue                        | 23.8               | % 20.3             | %         |          |    |

Our selling and administrative expenses declined \$1.1 million, or 4.7%, in the first quarter of fiscal 2014 compared with the same quarter of fiscal 2013, primarily due to a \$1.0 million reduction in bad debt expenses and a \$0.5 million lower agent commissions driven by lower fee-based revenues, partially offset by a \$0.4 million increase in personnel expenses and a \$0.1 million increase in share-based compensation expenses.

#### Restructuring Charges

During the fourth quarter of fiscal 2013, we initiated the Fiscal 2013-2014 Plan that is intended to bring our cost structure in line with the changing business environment of the worldwide microwave radio and telecommunication markets, primarily in North America, Europe and Asia. Activities under the Fiscal 2013-2014 Plan included the downsizing of our Santa Clara, California headquarters and certain international field offices, and reductions in force to reduce our operating expenses.

During the first quarter of fiscal 2011, we initiated the Fiscal 2011 Plan to reduce our operational costs primarily in North America, Europe and Asia. Activities under the Fiscal 2011 Plan included the reductions in force to reduce our operating expenses and downsizing or closures of our Morrisville, North Carolina, Santa Clara, California, Montreal, Canada offices and certain international field offices. The Fiscal 2011 Plan has been completed as of the end of fiscal 2013.

Our restructuring charges by plan for the first quarter of fiscal 2014 and 2013 are summarized in the table below:

| (In millions, except percentages) | Quarter Ended      |                    | \$ Change | % Change  |
|-----------------------------------|--------------------|--------------------|-----------|-----------|
|                                   | September 27, 2013 | September 28, 2012 |           |           |
| Restructuring charges             | \$4.5              | \$0.3              | \$4.2     | 1,400.0 % |
| By Plan:                          |                    |                    |           |           |
| Fiscal 2013-2014 Plan             | \$4.5              | \$—                | \$4.5     |           |
| Fiscal 2011 Plan                  | \$—                | \$0.3              | \$(0.3)   |           |

Our restructuring expenses consisted primarily of severance and related benefit charges and facilities costs related to obligations under non-cancelable leases for facilities that we ceased to use. Restructuring charges for the first quarter of fiscal 2014 included a \$0.6 million employee termination charge and a \$3.9 million facilities charge related to ceasing to use a portion of our Santa Clara headquarters building. We intend to complete a majority of the remaining restructuring activities under the Fiscal 2013-2014 Plan in fiscal 2014.

#### Interest Income and Interest Expense

| (In millions)    | Quarter Ended      |                    |
|------------------|--------------------|--------------------|
|                  | September 27, 2013 | September 28, 2012 |
| Interest income  | \$—                | \$0.3              |
| Interest expense | \$(0.1)            | \$(0.3)            |

Interest income reflected interest earned on our cash equivalents which were comprised of money market funds and certificates of deposit.

Interest expense was primarily related to interest associated with borrowings, term loan and letters of credit under our credit facilities.

#### Income Taxes

| (In millions, except percentages)                                 | Quarter Ended      |                    | \$ Change |
|---|--------------------|--------------------|-----------|
|   | September 27, 2013 | September 28, 2012 |           |
| Income (loss) from continuing operations before income taxes      | \$(13.5)           | \$0.7              | \$(14.2)  |
| Provision for income taxes  | \$0.2              | \$1.5              | \$(1.3)   |
| % of income (loss) from continuing operations before income taxes | (1.5)%             | 214.3%             |           |

We estimate our annual effective rate at the end of each quarterly period, and we record the tax effect of certain discrete items, which are unusual or occur infrequently, in the interim period in which they occur, including changes in judgment about deferred tax valuation allowances. The determination of the effective tax rate reflects tax expense and benefit generated in certain foreign jurisdictions. However, jurisdictions with a year-to-date loss where no tax benefit can be recognized are excluded from the annual effective tax rate.

#### Income (loss) from Discontinued Operations

| (In millions)  | Quarter Ended      |                    | \$ Change |
|--|--------------------|--------------------|-----------|
|  | September 27, 2013 | September 28, 2012 |           |
| Income (loss) from discontinued operations, net of tax | \$0.1              | \$(1.4)            | \$1.5     |

Our discontinued operations consist of the WiMAX business, which was sold to EION on September 2, 2011. We completed the business transition with EION in fiscal 2012. The loss incurred in the first quarter of fiscal 2013 was primarily due to write-down of certain WiMAX deferred cost of sales that were not transferred to EION.

#### Liquidity and Capital Resources

## Sources of Cash

As of September 27, 2013, our total cash and cash equivalents were \$79.3 million. Approximately \$15.7 million, or 19.8% of our total cash and cash equivalents, was held by entities domiciled in the United States. The remaining balance of \$63.6 million, or 80.2%, was held by entities outside the United States. Of the amount of cash and cash equivalents held by our foreign subsidiaries at September 27, 2013, \$52.1 million was held in jurisdictions where our undistributed earnings are indefinitely reinvested, and would be subject to U.S. taxes if repatriated.

As of September 27, 2013, our principal sources of liquidity consisted of the \$79.3 million in cash and cash equivalents, \$39.1 million of available credit under our \$50.0 million credit facility with SVB, and future collections of receivables from customers. We regularly require letters of credit from some customers, and, from time to time, these letters of credit are discounted without recourse shortly after shipment occurs in order to meet immediate liquidity requirements and to reduce our credit and sovereign risk. Historically our primary sources of liquidity have been cash flows from operations, credit facilities and cash proceeds from sale of our equity securities. During the first quarter of fiscal 2014, our total cash and cash equivalents decreased by \$10.7 million primarily due to \$3.8 million of cash being used for capital expenditures, \$2.8 million repayments on our term loan and \$4.6 million of cash used in operating activities.

Cash used in operating activities was \$4.6 million in the first quarter of fiscal 2014, primarily due to our net loss of \$13.6 million adjusted by non-cash expense items of \$3.7 million, decreases in accounts payable and accrued expenses of \$2.0 million and an increase in unbilled costs of \$1.0 million, partially offset by decreases in inventories of \$1.2 million and in net prepaid income taxes of \$1.2 million, and increases in customer advance payments and unearned income of \$2.4 million and in accrued restructuring liabilities of \$3.3 million. The decreases in accounts payable and accrued expenses were primarily due to the timing of payments to our contract manufacturers and suppliers as well as the payout of employee bonuses. The increase in unbilled costs was due to the timing of billing of projects. The decrease in inventories was due to improvement in supply chain efficiency. The decrease in net prepaid income taxes was due to a tax refund that we received from a tax jurisdiction during the quarter. The increase in customer advance payments and unearned income was due to the timing of revenue recognition on several large contracts. The increase in restructuring liabilities was primarily related to the facility exit cost liability we incurred associated with our Santa Clara headquarters building under the Fiscal 2013-2104 Plan. We used \$1.2 million in cash during the first quarter of fiscal 2014 on expenses related to restructuring liabilities.

During the remainder of fiscal year 2014, we expect to spend approximately \$6.0 million for capital expenditures, primarily on equipment for development of new products and improvement of our information technology infrastructure which will enable more automated supply chain management and financial reporting and lead to process and cost efficiency and ability to scale our business. As of September 27, 2013, we had \$15.9 million of reserve for uncertain tax positions. The majority of these tax provisions are related to audits of past years in several foreign jurisdictions where we have not received final assessments. Although we continue to defend our positions and will continue with the appeal processes, we expect to make a deposit with a taxing authority in the near future in the amount of \$4.5 million. We are not able to estimate the timing and amount of the remaining tax payments.

We believe that our existing cash and cash equivalents, the available line of credit under our credit facility and future cash collections from customers will be sufficient to provide for our anticipated requirements for working capital and capital expenditures for the next 12 months and the foreseeable future. There can be no assurance, however, that our business will generate cash flow, or that anticipated operational improvements will be achieved. If we are unable to maintain cash balances or generate sufficient cash flow from operations to service our obligations or liability for uncertain tax positions that may arise in the future, we may be required to sell assets, reduce capital expenditures, or obtain financing. If we need to obtain additional financing, we cannot be assured that it will be available on favorable terms, or at all. Our ability to make scheduled principal payments or pay interest on or refinance any future indebtedness depends on our future performance and financial results, which, to a certain extent, are subject to general conditions in or affecting the microwave communications market and to general economic, political, financial, competitive, legislative and regulatory factors beyond our control.





#### Available Credit Facility, Borrowings and Repayment of Debt

On September 27, 2013, we amended and restated our credit facility with SVB for a new term of three years expiring on September 26, 2016. On October 29, 2013, we entered into Amendment No. 1 to the amended and restated credit facility providing for certain amendments to the minimum EBITDA covenant under the credit facility.

Our amended and restated credit facility provides for a committed amount of up to \$50.0 million, with a \$30.0 million sublimit that can be borrowed by our Singapore subsidiary. Borrowings that may be advanced under the amended and restated credit facility at the lesser of \$50.0 million or a borrowing base equal to \$10.0 million plus a specified percentage of the value of eligible accounts receivable of the Company, subject to certain reserves and eligibility criteria. The amended and restated credit facility can also be utilized to issue letters of credit. Principal, together with all accrued and unpaid interest, is due and payable on the Maturity Date, provided that we may request, up to two times, one-year extensions of the Maturity Date, such extensions to be granted at the sole discretion of SVB. We may prepay loans under the amended and restated credit facility in whole or in part at any time without premium or penalty. We currently do not expect to repay any loans within the next 12 months. As of September 27, 2013, available credit under the amended and restated credit facility was \$39.1 million reflecting the borrowings of \$6.0 million and outstanding letters of credit of \$4.9 million.

Borrowings under the amended and restated credit facility carry an interest rate computed at the daily prime rate as published in the Wall Street Journal. Interest on Eurodollar loans is offered at LIBOR plus a spread of between 2.00% to 2.75% based on our consolidated leverage ratio for the preceding four fiscal quarter period. Interest is due and payable in arrears monthly for prime rate loans and, for LIBOR rate loans, at the end of an interest period or at each three-month interval if the interest period is greater than three months. During the first quarter of fiscal 2014, the weighted average interest rate on our \$6.0 million loan was 3.25%. The previous \$8.3 million two-year term loan bore a fixed interest rate of 5% per annum.

The amended and restated credit facility contains a minimum liquidity ratio covenant and a minimum profitability (EBITDA) covenant. The facility also imposes certain restrictions on our ability to dispose of assets, permit a change in control, merge or consolidate, make acquisitions, incur indebtedness, grant liens, make investments, make certain restricted payments and enter into transactions with affiliates under certain circumstances. Certain of our assets, including accounts receivable, inventory, and equipment, are pledged as collateral for the credit facility. Upon an event of default, all obligations would be immediately due and payable. Under certain circumstances, a default interest rate will apply on all obligations during the existence of an event of default at a per annum rate of interest equal to 2.00% above the applicable interest rate.

As of September 27, 2013, we were not in compliance with the financial covenants contained in the amended and restated credit agreement. As a result of this non-compliance and the fact that the credit facility contains a subjective acceleration clause which could be triggered by the lender, the \$6.0 million borrowings were classified as current debt as of September 27, 2013. Following the amendment to the amended and restated credit agreement, we were in compliance with all the financial covenants under the amended and restated credit agreement.

#### Restructuring Payments

We have liabilities for restructuring activities totaling \$6.0 million as of September 27, 2013, \$3.0 million of which is classified as current liability and expected to be paid out in cash over the next 12 months. We expect to fund these future payments with available cash and cash flow provided by operations.

#### Contractual Obligations and Commercial Commitments

The amounts disclosed in our fiscal 2013 Annual Report on Form 10-K include our commercial commitments and contractual obligations. During the first quarter of fiscal 2014, no material changes occurred in our contractual cash obligations to repay debt, to purchase goods and services and to make payments under operating leases or our commercial commitments and contingent liabilities on outstanding letters of credit, guarantees and other arrangements as disclosed in our fiscal 2013 Annual Report on Form 10-K. Please refer to Note 13, "Commitments and Contingencies" in this Quarterly Report on Form 10-Q.

#### Critical Accounting Estimates



For information about our critical accounting estimates, see the “Critical Accounting Estimates” section of “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our fiscal 2013 Annual Report on Form 10-K.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

In the normal course of doing business, we are exposed to the risks associated with foreign currency exchange rates and changes in interest rates. We employ established policies and procedures governing the use of financial instruments to manage our exposure to such risks.

#### Exchange Rate Risk

We conduct business globally in numerous currencies and are therefore exposed to foreign currency risks. We use derivative instruments to reduce the volatility of earnings and cash flows associated with changes in foreign currency exchange rates. We do not hold or issue derivatives for trading purposes or make speculative investments in foreign currencies.

We use foreign exchange forward contracts to hedge forecasted foreign currency transactions relating to forecasted sales and purchase transactions. These derivatives are designated as cash flow hedges and are carried at fair value. The effective portion of the gain or loss is initially reported as a component of accumulated other comprehensive income (loss), and upon occurrence of the forecasted transaction, is subsequently reclassified into the income or expense line item to which the hedged transaction relates. We also enter into foreign exchange forward contracts to mitigate the change in fair value of specific non-functional currency assets and liabilities on the balance sheet. All balance sheet hedges are marked to market through earnings every period. Changes in the fair value of these derivatives are largely offset by re-measurement of the underlying assets and liabilities.

As of September 27, 2013, we had foreign currency forward contracts outstanding with a total notional amount of \$26.7 million consisting of 13 different currencies. The following is a summary of the gross notional amount of our outstanding contracts grouped by the underlying foreign currency as of September 27, 2013:

| Currency                                | Notional<br>Contract<br>Amount<br>(Local Currency)<br>(In millions) | Notional<br>Contract<br>Amount<br>(USD) |
|---|---|---|
| Australian dollar                       | 3.0   | \$2.8                                   |
| Euro                                    | 5.9   | 8.0                                     |
| Indian rupee                            | 161.5   | 2.6                                     |
| Philippine peso                         | 125.2   | 2.9                                     |
| Polish zloty                            | 17.6  | 5.6                                     |
| Republic of South Africa rand           | 17.9  | 1.8                                     |
| Other currencies                        | N/A   | 3.0                                     |
| Total of all currency forward contracts |   | \$26.7                                  |

Net foreign exchange loss recorded in our consolidated statements of operations during the first quarter of fiscal 2014 and 2013 was as follows:

| (In millions)              | Quarter Ended         |                       |
|----------------------------|-----------------------|-----------------------|
|                            | September 27,<br>2013 | September 28,<br>2012 |
| Foreign exchange loss, net | \$(0.2)               | \$(0.3)               |

A 10% adverse change in currency exchange rates for our foreign currency derivatives held as of September 27, 2013 would have an impact of approximately \$2.1 million on the fair value of such instruments. This quantification of exposure to the market risk associated with foreign exchange financial instruments does not take



into account the offsetting impact of changes in the fair value of our foreign denominated assets, liabilities and firm commitments.

Certain of our international business was transacted in non-U.S. dollar currency environments. As discussed above, we utilize foreign currency hedging instruments to minimize the currency risk of international transactions. The impact of translating the assets and liabilities of foreign operations to U.S. dollars is included as a component of stockholders' equity. As of September 27, 2013 and June 28, 2013, the cumulative translation adjustment decreased our stockholders' equity by \$3.0 million and \$3.4 million, respectively.

#### Interest Rate Risk

Our exposure to market risk for changes in interest rates relates primarily to our cash equivalents and borrowings under our SVB credit facility.

#### Exposure on Cash Equivalents

We had \$79.3 million in total cash and cash equivalents as of September 27, 2013. Cash equivalents totaled \$30.5 million as of September 27, 2013 and were comprised of money market funds and certificates of deposit. Cash equivalents have been recorded at fair value on our balance sheet.

We do not use derivative financial instruments in our short-term investment portfolio. We invest in high-credit quality issues and, by policy, limit the amount of credit exposure to any one issuer and country. The portfolio includes only marketable securities with active secondary or resale markets to ensure portfolio liquidity. The portfolio is also diversified by maturity to ensure that funds are readily available as needed to meet our liquidity needs. This policy reduces the potential need to sell securities in order to meet liquidity needs and therefore the potential effect of changing market rates on the value of securities sold.

The primary objective of our short-term investment activities is to preserve principal while maximizing yields, without significantly increasing risk. Our cash equivalents earn interest at fixed rates; therefore, changes in interest rates will not generate a gain or loss on these investments unless they are sold prior to maturity. Actual gains and losses due to the sale of our investments prior to maturity have been immaterial. The weighted average days to maturity for cash equivalents held as of September 27, 2013 was three days, and these investments had an average yield of 0.21% per annum. A 10% change in interest rates on our cash and cash equivalents is not expected to have a material impact on our financial position, results of operations or cash flows.

#### Exposure on Borrowings

During the first quarter of fiscal 2014, we had \$6.0 million of borrowings outstanding under our \$50.0 million SVB credit facility that incurred interest at the prime rate. We also recorded interest on our \$8.3 million borrowing drawn on January 30, 2012 and paid off on September 27, 2013 at the fixed rate of 5% per annum. During the first quarter of fiscal 2014, our weighted average interest rate was 3.7% and we recorded total interest expense of \$0.1 million on these borrowings.

A 10% change in interest rates on the current borrowings or on future borrowings is not expected to have a material impact on our financial position, results of operations or cash flows since interest on our borrowings is not material to our overall financial position.

#### Item 4. Controls and Procedures

##### Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. Our disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the

possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

Management has conducted an evaluation, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on this evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 27, 2013.

#### Changes in Internal Control over Financial Reporting

There has been no change in our internal controls over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Please refer to Legal Proceedings under Note 13, "Commitments and Contingencies" in this Quarterly Report on Form 10-Q.

### Item 1A. Risk Factors

Investors should carefully review and consider the information regarding certain factors which could materially affect our business, operating results, cash flows and financial condition set forth under Item 1A, Risk Factors, in our fiscal 2013 Annual Report on Form 10-K.

We do not believe that there have been any other material additions or changes to the risk factors previously disclosed in our fiscal 2013 Annual Report on Form 10-K, although we may disclose changes to such factors or disclose additional factors from time to time in our future filings with the SEC. Additional risks and uncertainties not presently known to us or that we currently deem immaterial also may impair our business operations.

Item 6. Exhibits

The following exhibits are filed herewith or incorporated by reference to exhibits previously filed with the SEC:

| Exhibit Number | Descriptions  |
|----------------|---|
| 10.1           | First Amended and Restated Loan and Security Agreement, dated as of September 27, 2013, by and among Silicon Valley Bank, Aviat Networks, Inc., Aviat U.S. Inc. and Aviat Networks (S) PTE. LTD. (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC on September 27, 2013, File No. 001-33278) |
| 31.1           | Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.  |
| 31.2           | Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.  |
| 32.1           | Section 1350 Certification of Chief Executive Officer and Chief Financial Officer.  |
| 101.INS*       | XBRL Instance Document  |
| 101.SCH*       | XBRL Taxonomy Extension Schema Document   |
| 101.CAL*       | XBRL Taxonomy Extension Calculation Linkbase Document   |
| 101.DEF*       | XBRL Taxonomy Extension Definition Linkbase Document  |
| 101.LAB*       | XBRL Taxonomy Extension Label Linkbase Document   |
| 101.PRE*       | XBRL Taxonomy Extension Presentation Linkbase Document  |

\* XBRL information is furnished and not filed herewith, is not a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise is not subject to liability under these sections.



SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AVIAT NETWORKS, INC.

(Registrant)

Date: November 6, 2013

By:                   /s/ John J. Madigan  
                          John J. Madigan  
                          Vice President, Corporate Controller and  
                          Principal Accounting Officer  
                          (Principal accounting officer and  
                          duly authorized officer)

## EXHIBIT INDEX

The following exhibits are filed herewith or incorporated by reference to exhibits previously filed with the SEC:

| Exhibit Number | Descriptions  |
|----------------|---|
| 10.1           | First Amended and Restated Loan and Security Agreement, dated as of September 27, 2013, by and among Silicon Valley Bank, Aviat Networks, Inc., Aviat U.S. Inc. and Aviat Networks (S) PTE. LTD. (incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the SEC on September 27, 2013, File No. 001-33278) |
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