# ECOLOGY & ENVIRONMENT INC Form 10-K

October 29, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-K

þ	Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the fiscal year ended July 31, 2008
o	Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from to
	Commission File Number 1-9065

# ECOLOGY AND ENVIRONMENT, INC.

(Exact name of registrant as specified in its charter)

New York (State or other jurisdiction of incorporation or organization)

16-0971022 (IRS Employer Identification Number)

368 Pleasant View Drive, Lancaster, NY (Address of principal executive offices)

14086 (Zip code)

716/684-8060 (Registrant's telephone number, including area code)

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class
Class A Common Stock par value
\$.01 per share

Name of each exchange on which registered NASDAQ Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None (Title of class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes." No R

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  $^{\circ}$  No R

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes R No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined by Rule 12b-2 of the Exchange Act).

Large accelerated filer " Accelerated filer " Smaller reporting company R (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $^{\circ}$  No R

Exhibit Index on Page 49

- 1 -

The aggregate market value of the Class A Common Stock held by non-affiliates as of January 26, 2008 (the last business day of the registrant's most recently completed second fiscal quarter) was \$29,113,672. This amount is based on the closing price of the registrant's Class A Common Stock on the American Stock Exchange for that date. Shares of Class A Common Stock held by the executive officers and directors of the registrant are not included in this computation.

As of September 30, 2008, 2,586,906 shares of the registrant's Class A Common Stock, \$.01 par value (the "Class A Common Stock") were outstanding, and 1,667,426 shares of the registrant's Class B Common Stock, \$.01 par value ("Class B Common Stock") were outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's Registration Statement on Form S-1, as amended by Amendment Nos. 1 and 2 (Registration No. 33-11543) as well as portions of the Company's Form 10-K for fiscal years ended July 31, 2002, 2003, and 2004 are incorporated by reference in Part IV of this Form 10-K.

- 2 -

# Table of Contents

		Page
PART 1		
Item 1.	Business:	4
	General	4
	Environmental Consulting Services	4
	Regulatory Background	7
	Potential Liability and Insurance	9
	Market and Customers	9
	Backlog	9
	Competition	9
	Employees	9
	Corporate Governance / American Stock Exchange Rules	10
Item 1A.	Risk Factors.	10
Item 1B.	<u>Unresolved Staff Comments</u> .	12
Item 2.	Properties.	12
Item 3.	<u>Legal Proceedings</u> .	12
Item 4.	Submission of Matters to a Vote of Security Holders.	12
PART II		
Item 5.	Market for the Registrant's Common Equity, Related Stockholder	13
	Matters and Issuer Purchases of Equity Securities.	
Item 6.	Selected Consolidated Financial Data.	14
Item 7.	Management's Discussion and Analysis of Financial Condition and	15
	Results of Operation	
Item 8.	Financial Statements and Supplementary Data.	21
Item 9.	Changes in and Disagreements With Accountants on Accounting	39
	and Financial Disclosures.	
Item 9A.	Controls and Procedures.	39
Item 9B.	Other Information.	39
PART III		
Item 10.	Directors and Executive Officers of the Registrant.	40
Item 11.	Executive Compensation.	41
Item 12.	Security Ownership of Certain Beneficial Owners and Managemen	<u>t</u> 43
T: 10	and Related Stockholders Matters.	4
Item 13.	Certain Relationships and Related Transactions.	45
Item 14.	Principal Accounting Fees and Services.	45
PART IV		
Item 15.	Exhibits, Financial Statements, Schedules.	46

#### PART 1

#### **ItemBusiness**

1.

#### General

Ecology and Environment, Inc. ("EEI" or the "Company") is a broad based environmental consulting firm whose underlying philosophy is to provide professional services worldwide so that sustainable economic and human development may proceed with minimum negative impact on the environment. The Company offers a broad range of environmental consulting services including: environmental audits; environmental impact assessments; terrestrial, aquatic and marine surveys; air quality management and air toxics pollution control; environmental engineering; noise pollution evaluations; wastewater analyses; water pollution control; industrial hygiene and occupational health studies; archaeological and cultural resource studies; environmental infrastructure planning; air, water and groundwater monitoring.

The Company employs more than 85 separate disciplines embracing the physical, biological, social and health sciences. The Company was incorporated in February 1970. Its principal offices are located at 368 Pleasant View Drive, Lancaster, New York and its telephone number is 716-684-8060.

## **Environmental Consulting Services**

The Company's staff is comprised of individuals with advanced degrees representing scientific and engineering disciplines working together in multidisciplinary teams to provide innovative solutions. EEI's staff includes engineers; geologists, hydrologists, and other physical scientists; environmental and urban planners; and specialists in the life, health, and social sciences. The Company has rendered consulting services to commercial and government clients in a variety of service sectors, such as the following:

#### **START Contracts**

In December 2005, the United States Environmental Protection Agency (EPA) awarded the Company a contract known as START III to provide continuing support to the EPA Region 10. This is a combination time and materials/cost plus contract with a base term of three years plus options for an additional four years. Total maximum value is \$49 million over the seven years. As of July 31, 2008 the Company has recognized revenue of approximately \$12.5 million under this contract. This contract contains termination provisions under which the EPA may, without penalty, terminate the contract upon written notice to the Company. In the event of termination, the Company would be paid only termination costs in accordance with the contract. The Company has never had a contract terminated by the EPA.

In May 2008, the EPA awarded the Company a second START contract to provide technical support in Region 9 which covers the four state area of California, Nevada, Arizona, Hawaii, and U.S. territories in the Pacific. The contract has a two year base period and two 18 month option periods. With all option years and access to an increased capacity pool to support the Agency in the event of an incident of national significance, the maximum value of the contract is \$64.0 million over the five year period. As of July 31, 2008, the Company has recognized revenue of approximately \$358,000 under this contract.

# Saudi Arabia/Kuwait Contracts

The Company has provided assistance to the Kingdom of Saudi Arabia and the State of Kuwait since 1995 in support of environmental damage claims filed by these countries with the United Nations Compensation Commission (UNCC) resulting from Iraqi aggression during the 1991 Gulf War. On October 30, 2001, the Company through its majority-owned Saudi subsidiary secured a significant expansion of an existing contract with Saudi Arabia (2001 Oversight Contract) and through a majority-owned domestic subsidiary entered into three new contracts with Kuwait. The contract for work with Saudi Arabia provided for the oversight and supervision of the implementation of monitoring and assessment studies to determine the extent of damage to marine, coastal and terrestrial resources. The contracts for work with Kuwait provided for conducting terrestrial and coastal monitoring and assessment studies as well as the establishment and operation of an environmental laboratory in Kuwait. The contracts in Saudi Arabia were a combination of time and material and fixed price and totaled \$41.4 million of expected net revenues. The contracts in Kuwait were comprised of three fixed price contracts for approximately \$29.0 million of net revenues, along with a time and materials laboratory portion. The Company, as of July 31, 2006, completed the work in Saudi Arabia and recognized net aggregate revenues of approximately \$39.0 million. The contracts in Kuwait are substantially complete with only minor amounts of laboratory work remaining. The Company has recognized net revenues of \$31.6 million as of July 31, 2008.

#### **Task Order Contracts**

The Company has numerous task order contracts with state and federal governmental agencies which contain indefinite order quantities and/or option periods ranging from two to ten years. The maximum potential revenues included in these contracts is approximately \$174.0 million. Work done under task orders run the full range of services provided by EEI.

- 4 -

#### **Table of Contents**

# Energy

New technology and increasing demand and accountability for more sustainable use of resources presents complex challenges to energy developers and providers. To keep pace with escalating energy needs worldwide, EEI supports all phases of energy development by conducting critical feature/fatal flaw analyses, environmental impact assessments, feasibility and siting studies, permitting, and due diligence audits. In response to monetary, environmental, and social costs of energy on the rise, the Company promotes use of clean energy technologies in an age where energy infrastructure development is critical to world economic growth and improving quality of life.

## • Pipelines

EEI has provided the pipeline industry with environmental support for nearly 35 years. The Company's extensive experience includes route selection; field support and survey, such as wetland delineation and endangered species surveys; regulatory compliance and permit support, including preparation of erosion control plans for submission to state agencies, Section 10 of the Rivers and Harbors Act and Section 404 of the Clean Water Act permits for submission to the United States Army Corps Engineers, and Federal Energy Regulatory Commission (FERC) 7(c) filings; and preparation of environmental monitoring and restoration plans, including development of quality assurance specifications.

# • Offshore Energy

The need to incorporate environmental and social considerations into the planning, design, construction, and operation of offshore energy infrastructure is paramount considering the expanding use of marine locations for energy production/transportation and the use conflict and impacts on critical resources such as marine mammals, commercial and recreational fisheries, seafood safety, water quality, and other recreational uses. EEI supports projects involving oil and gas exploration and production; subsea pipelines; deepwater oil ports; liquefied natural gas (LNG) import terminals; and, most recently, projects involving components of offshore wind, wave, current, and tidal power subsea electrical transmission. The Company prepares third-party EISs/EIAs, Deepwater Port applications, and FERC ERs; performs siting/feasibility studies, plankton surveys, marine mammal acoustic impact modeling, dredging impact studies, coastal zone consistency evaluations, risk assessments, and marine vessel traffic studies; and develops and implements comprehensive plans for stakeholder engagement/outreach.

#### Wind

The worldwide desire to develop alternative energy has sparked explosive growth in the wind energy market. Although wind power is widely regarded as a low impact, renewable energy source, public concerns over land use, visual quality, noise, and biological impacts sometimes emerge, and environmental impacts must be addressed to obtain permits. EEI attends to these concerns by providing strategic consulting in all facets of environmental permitting and compliance; environmental evaluation; T/E species, avian, and bat surveys; visual resources, noise aesthetics, archaeological, and land use studies. The Company's civil engineering support services include design of structure foundations and roadways and coordination for gathering line placement, substation, and transmission line requirements. In addition, the Company recognizes that public outreach efforts are an important component of any wind power project; therefore, maintains in-house public relations experts and graphic artists, who work as an integrated team to design outreach programs geared toward landowners and officials.

#### • Clean Coal

The ability to address CO2 impacts is one of the most critical and difficult environmental issues facing our power-generation clients today. EEI assists its clients to navigate the deregulated power industry and expedite the

permitting process with a thorough understanding of the environmental and regulatory requirements (federal and state) associated with carbon capture and sequestration (CCS), including geologic investigation, deep well construction, power plant and pipeline siting and construction, and long-term CO2 storage.

#### Natural Resource Management/Restoration

EEI's approach to restoration design focuses on mimicking natural systems in form, function, and process—developing practical strategies for sustainable design and uplift. The Company conceives and designs environmental restoration projects that restore affected habitat through the efficient and innovative integration of biological and engineering solutions. EEI assists its clients meet their goals through the application of restoration measures to mine reclamation, contaminated sediment remediation, land development strategies, recreational planning, comprehensive watershed planning, and threatened and endangered species protection.

# Green Programs

EEI seeks to take actions against greenhouse gases (GHGs), global warming, and climate change, both within our internal operations and throughout our line of associated services. The Company's environmental sustainability services and green programs include an array of

- 5 -

#### **Table of Contents**

offerings to increase eco-efficiency and environmental performance while reducing operating costs. EEI offers knowledge-based consulting services to assist its clients establish an environmental focus and incorporate green elements into their company's culture. The Company's approach to addressing these issues applies to a variety of organizations, including corporations, government agencies, colleges and universities, school districts, offices buildings, healthcare facilities, military bases, hotels, high-end homes, retail stores, and the tourism industry.

#### • Green Ride ®

One of the chief sources of GHG emissions is vehicular traffic. EEI's innovative Web-based rideshare application reduces automobile dependency and promotes use of alternative transportation. The program was designed by EEI to encourage carpooling as a method of improving air quality, reducing traffic congestion, and conserving fuel. GreenRide helps users find carpool partners by searching for other users who live nearby and have similar schedules and commuting needs.

# • Green Buildings.

The Company provides consulting services to builders and developers relating to understanding environmental sustainability concepts within the context of an office building, school, hospital, or college university setting. Saving energy and natural resources is a critical issue from an operational-cost standpoint, and is often just as important in terms of maintaining a positive public image. EEI supports the United States Green Building Council's Leadership in Energy and Environmental Design (LEED<sup>TM</sup>) programs for New Construction (NC) and Existing Buildings (EB) by offering LEED certification application assistance and green building project planning and consulting. The Company's energy consultants develop methods for incorporating sustainable practices into daily operations, helping building managers track progress, quantify reduction in energy usage and solid waste, improve indoor air quality and landscape ecology, and develop programs for composting/recycling and transportation. EEI's Green Building Program typically saves clients between 10 to 30 percent on energy and related costs each year—savings that will more than pay for the cost of the program and the positive environmental impacts that result.

#### • Green Meter

GreenMeter, EEI's new dynamic energy-tracking and management system, is designed for schools, businesses, universities, and commercial buildings and offers a unique, easy-to-use approach to collecting, storing, and displaying near real-time energy consumption. The application is coupled with analysis and solutions, helping to further decrease a building's costs associated with energy consumption.

## Planning

# • Environmental Planning and Assessment

EEI has provided environmental evaluation services to both the government and private sectors for more than 35 years, helping clients to meet the requirements of the National Environmental Policy Act (NEPA) and other state environmental laws. The Company evaluates and develops methods to avoid or mitigate potential environmental impacts of a proposed project and to help ensure that the project complies with regulatory requirements. EEI's services include air and water quality analysis, terrestrial and aquatic biological surveys, threatened and endangered species surveys and wetland delineations, social economic studies, transportation analyses and land use planning. In addition, the Company's stakeholder engagement/public participation capabilities and resources ensure project success through completion.

# Military Master Planning

In response to the advances seen in military master planning under taken by the Department of Defense (DoD) over the past few years, EEI has developed a team of experienced professionals in the areas of real property master planning, military programming, geospatial data and systems support, database management, and water resources planning. Through the Company's experience with modern military facility planning, EEI develops technologically advanced military master planning tools by leveraging the latest in GIS and IT technology. The Company assists DoD installations reduce their environmental footprint while sustaining mission requirements and maintaining positives relationships with the surrounding communities.

## **Emergency Planning and Management**

Recent events around the world involving terrorism and bioterrorism have raised the concern for public health and safety as well as environmental protection. EEI provides logistical support, emergency response/management services, and comprehensive planning to support businesses and state, county, and municipal governments in all phases of incident management, including preparedness, mitigation, response, and recovery. In providing these multifaceted services, the Company determines local vulnerabilities/hazards, the in-place

- 6 -

#### **Table of Contents**

resources/assets to address those hazards, and the thoroughness and shortcomings of existing emergency management plans—all in the context of applicable state and federal laws and regulations. EEI draws upon its understanding of and real-life experience using guidelines such as the National Response Plan (NRP), National Incident Management System (NIMS), Homeland Security Exercise and Evaluation Program (HSEEP), and Hospital Emergency Incident Command System (HEICS) to support businesses, state government agencies, and communities in their emergency planning/preparedness and response activities.

#### Hazardous Material Services

EEI has conducted hazardous waste site evaluations throughout the United States, providing site investigation, engineering design, and operation and maintenance for a wide range of industrial and governmental clients. The Company inventories and collects sample materials on site and then evaluates waste management practices, potential off-site impacts, and liability concerns. EEI then designs, implements, and monitors associated cleanup programs. The Company's field investigation services primarily involve the development of work plans, health and safety plans, and quality assurance/quality control plans to govern and conduct field investigations to define the nature and extent of contaminants at a site. After field investigation services have been completed and the necessary approvals obtained, the Company's engineering specialists develop plans and specifications for remedial cleanup activities. This work includes development of methods and standard operating procedures to assess contamination problems; and to identify, develop, and design appropriate pollution-control schemes. Alternative cleanup strategies are evaluated and conceptual engineering approaches are formulated. The Company also provides supervision of actual cleanup or remedial construction work performed by other contractors.

#### International

With over 30 years' experience providing the above-listed services on a worldwide level, the Company now has partners in over 30 countries and has completed more than 35,000 major environmental assignments in over 83 countries worldwide. With an understanding of cultural, political, economic, operational, and legal factors that influence the solution to a given environmental problem, EEI aids international governments and lending institutions in their efforts to advance institutional systems for environmental management. The Company has completed assignments involving environmental assessment; management and financial planning; institutional strengthening and standards development; water supply and development; wastewater treatment; and solid waste project construction supervision. More recently, issues of public health, sustainability, and social and economic development have been added to that portfolio.

#### Regulatory Background

The United States Congress and most State Legislatures have enacted a series of laws to prevent and correct environmental problems. These laws and their implementing regulations help to create the demand for the multi-disciplinary consulting services offered by the Company. The principal federal legislation and corresponding regulatory programs which affect the Company's business are as follows:

• The National Environmental Policy Act ("NEPA")

NEPA generally requires that a detailed environmental impact statement ("EIS") be prepared for every major federal action significantly affecting the quality of the human environment. With limited exceptions, all federal agencies are subject to NEPA. Most states have EIS requirements similar to NEPA. The Company frequently engages in NEPA related projects (or state equivalent) for both public and private clients.

The Comprehensive Environmental Response, Compensation, And Liability Act Of 1980, As Amended ("CERCLA", "Superfund" or the "Superfund Act")

CERCLA is a remedial statute which generally authorizes the Federal government to order responsible parties to study and clean up inactive hazardous substance disposal sites, or, to itself undertake and fund such activities. This legislation has four basic provisions: (i) creation of an information gathering and analysis program; (ii) grant of federal authority to respond to emergencies associated with contamination by hazardous substances, and to clean up sites contaminated with hazardous substances; (iii) imposition of joint, several, and strict liability on persons connected with the treatment or disposal of hazardous substances which results in a release or threatened release into the environment; and (iv) creation of a Federally managed trust fund to pay for the clean up and restoration of sites contaminated with hazardous substances when voluntary clean-up by responsible parties cannot be accomplished.

- 7 -

#### **Table of Contents**

# • The Resource Conservation And Recovery Act Of 1976 ("RCRA")

RCRA generally provides "cradle to grave" coverage of hazardous wastes. It seeks to achieve this goal by imposing performance, testing and record keeping requirements on persons who generate, transport, treat, store, or dispose of hazardous wastes. The Company assists hazardous waste generators in the storage, transportation and disposal of wastes; prepares permit applications and engineering designs for treatment, storage and disposal facilities; designs and oversees underground storage tank installations and removals; performs corrective measure studies and remedial oversight at RCRA regulated facilities; and performs RCRA compliance audits.

# • Toxic Substance Control Act Of 1976 ("TSCA")

TSCA authorizes the EPA to gather information on the risks posed to public health and the environment by chemicals and to regulate the manufacturing, use and disposal of chemical substances. The 1986 amendments to TSCA and its implementing regulations require school systems to inspect their buildings for asbestos, determine where asbestos containing materials pose hazards to humans and abate those hazards. Regarding PCBs specifically, amendments to TSCA regulations dated December 21, 1989 established comprehensive record keeping requirements for persons engaged in PCB transportation, storage and disposal activities. Amendments added regulatory provisions authorizing certain uses of PCBs; specifying additional alternatives for the cleanup and disposal of PCBs; establishing procedures for determining PCB concentration; establishing standards and procedures for decontamination; and updating several marking, record keeping, and reporting requirements. The Company's principal work under TSCA involves field sampling, site reconnaissance, development of remedial programs and supervision of construction activities at sites involving PCB contamination.

#### • Clean Air Act

In 1990, comprehensive changes were made to the Clean Air Act which fundamentally redefined the regulation of air pollutants. The Clean Air Act Amendments of 1990 created a flurry of federal and state regulatory initiatives and industry responses which require the development of detailed inventories and risk management plans, as well as the acquisition of facility wide, rather than source specific, air permits. Complementary changes have also been integrated into the RCRA Boilers and Industrial Furnace ("BIF") regulatory programs calling for upgraded air emission controls, more rigorous permit conditions and the acquisition of permits and/or significant permit modifications. The Company assists public and private clients in the development of air permitting strategies and the preparation of permit applications. EEI also prepares the technical studies and engineering documents (e.g., air modeling, risk analysis, design drawings) necessary to support permit applications.

## • Safe Drinking Water And Clean Water Acts ("SDWA")

The SDWA of 1996 and regulatory changes under the Clean Water Act (CWA) work together in order to ensure that the public is provided with safe drinking and recreational waters by utilizing watershed approaches and applying similar principles (Total Maximum Daily Load, National Pollution Discharge Elimination System, Source Water Assessment Program, Storm Water Program). Thus, they supplement and help one another more effectively reach each other's goals. The Company assists public and private clients in developing and establishing pollution prevention programs, assisting clients in monitoring ground, waste and stormwater systems, and helping clients with water permitting and compliance issues.

• Other

The Company's operations are also influenced by other federal, state, and international laws and regulations protecting the environment. In the U.S. market, other regulatory rules and provisions that influence Company operations, in addition to those discussed above, are the Atomic Energy Act (AEA), and the Oil Pollution Control Act (OPA). Examples of services provided by the Company as a result of these laws include the development of spill prevention control and emergency prevention procedures, as well as countermeasure plans for various facilities potentially affecting human health and the environment. Related laws such as the Occupational Safety and Health Act, which regulates exposures of employees to toxic chemicals and other physical agents in the workplace, also have a significant impact on EEI operations. An example is the process safety regulation issued by the Occupational Safety and Health Administration ("OSHA") which requires safety and hazard analysis and accidental release contingency planning activity to be performed if certain chemicals are used in the work place.

Internationally, since many overseas markets remain "undeveloped" when compared with that of the United States and other Western countries, the Company's expanding operations in these markets are primarily influenced by environmental laws focusing on infrastructure, development, and planning related activities.

-8-

#### **Table of Contents**

### Potential Liability and Insurance

The Company's contracts generally require it to maintain certain insurance coverages and to indemnify its clients for claims, damages or losses for personal injury or property damage relating to the Company's performance of its duties unless such injury or damage is the result of the client's negligence or willful acts. Currently, the Company is able to provide insurance coverage to meet the requirements of its contracts, however, certain pollution exclusions apply. Historically, the Company has been able to purchase an errors and omissions insurance policy that covers its environmental consulting services, including legal liability for pollution conditions resulting therefrom. The policy is a claims made policy. Where possible, the Company requires that its clients cross-indemnify it for asserted claims. There can be no assurance, however, that any such agreement, together with the Company's general liability insurance and errors and omissions coverage will be sufficient to protect the Company against any asserted claim.

#### Market and Customers

The Company's revenues originate from federal, state and local governments, domestic private clients, and private and governmental international clients.

The Company's worldwide marketing efforts are conducted by its marketing group located at its headquarters, its regional offices, and its international subsidiaries. EEI markets its services to existing and potential governmental, industrial and engineering clients. The Company closely monitors government contract procurements and responds to requests for proposals requiring services provided by the Company. The marketing group also monitors government regulation and other events that may generate new business by requiring governments and industrial firms to respond to new regulatory actions. The marketing group is supported by EEI's technical staff which is responsible for preparing technical proposals that are customarily delivered with the Company's bid for a project. The Company participates in industrial trade shows and professional seminars relating to its business.

#### **Backlog**

The Company's firm backlog of uncompleted projects and maximum potential revenues from indefinite task order contracts, at July 31, 2008 and 2007 were as follows:

	(Millions of \$)				
	2008			2007	
Total firm backlog	\$	74.4	\$	53.4	
Anticipated completion of firm backlog in next twelve months	\$	40.0	\$	28.5	
Maximum potential gross revenues from task order contracts	\$	173.6	\$	169.4	

This backlog includes a substantial amount of work to be performed under contracts which contain termination provisions under which the contract can be terminated without penalty upon written notice to the Company. The likelihood of obtaining the full value of the task order contracts cannot be determined at this time.

#### Competition

EEI is subject to competition with respect to each of the services that it provides. No entity, including the Company, currently dominates the environmental services industry and the Company does not believe that one organization has the capability to serve the entire market. Some of its competitors are larger and have greater financial resources than the Company while others may be more specialized in certain areas. EEI competes primarily on the basis of its reputation, quality of service, expertise, and price.

# **Employees**

As of July 31, 2008, the Company, including subsidiaries, had approximately 1000 employees. The majority of the employees hold bachelor's degrees and/or advanced degrees in such areas as chemical, civil, mechanical, sanitary, soil, structural and transportation engineering, biology, geology, hydrogeology, ecology, urban and regional planning and oceanography. The Company's ability to remain competitive will depend largely upon its ability to recruit and retain qualified personnel. None of the Company's employees are represented by a labor organization and employee relations are good.

-9-

#### **Table of Contents**

### Corporate Governance/American Stock Exchange Rules

Prior to September 8, 2008, the Company's shares of Class A Common Stock were listed on the American Stock Exchange (AMEX). AMEX required all of its listing companies to certify that they comply with the AMEX's corporate governance rules (AMEX CG Rules). The Company certified to the AMEX that it was in compliance with AMEX CG Rules except for those AMEX CG Rules relating to the composition of an adoption of a nominating committee and the composition of the compensation committee relating to the Company's Board of Directors. For these items, the Company has relied upon the "controlled company" exception found in the AMEX CG Rules. A "controlled company" is a listing company where more than 50 percent of the voting power of the listing company is in the control of a group. The Company believes that a group, consisting of Messrs. Neumaier, Silvestro, Frank and Strobel and members of their families, now holds more than 50 percent of the voting power of the Company and that, therefore, the Company is a "controlled company" for purposes of the AMEX CG Rules.

Beginning on September 8, 2008, the Company's shares of Class A Common Stock were listed on the National Association of Securities Dealers Automated Quotations (NASDAQ) Stock Market. NASDAQ requires all of its listing companies be in compliance with NASDAQ's standards of corporate governance set forth in the NASDAQ Marketplace Rules (NASDAQ CG Rules). The Company has certified to the NASDAQ that it is in compliance with the NASDAQ CG Rules except for those NASDAQ CG Rules relating to the Director Nominations Process, the Compensation of Officers and Board Compensation. For these items, the Company relied upon the "controlled company" exception found in the NASDAQ CG Rules. The definition of "controlled company" is the same under the NASDAQ CG Rules as it is under the AMEX CG Rules (see above).

The Company has adopted a code of ethics that applies to its principal executive officer, principal financial officer, principal accounting officer and controller, as well as all other employees and the directors of the Company. The code of ethics, which the Company calls its Code of Business Conduct and Ethics, is posted on the Company's website at www.ene.com, as well as on the Company's internal website which is available to all Company employees. If the Company makes any substantive amendments to, or grants a waiver (including an implicit waiver) from, a provision of its code of ethics that applies to its principal executive officer, principal financial officer, principal accounting officer or controller, and that relates to any element of the code of ethics definition enumerated in Item 406(b) of Regulation S-K, the Company will disclose the nature of such amendment or waiver in a current report on Form 8-K.

#### Item 1A. Risk Factors

In addition to other information referenced in this report, the Company is subject to a number of specific risks outlined below. If any of these events occur, the Company's business, financial condition, profitability and the market price of its Class A Common Stock could be materially affected.

Changes in environmental laws and regulations could reduce demand for the Company's services.

Most of the Company's business is driven by laws and regulations related to the protection of the environment. Any relaxation or repeal of these laws, or changes in governmental policies regarding the funding or enforcement of these laws, would have an adverse impact on the Company's revenues. Also, reduced spending by governments may increase competition within our industry which may directly affect future revenue and profits.

As a government contractor, the Company is subject to a number of procurement laws and regulations, as well as government agency audits. Any violation of these laws could result in economic harm to the Company's operations.

The Company must comply with federal, state, and foreign laws relating to the procurement and administration of government contracts. Such laws include the Federal Acquisition Regulation (FAR), the Truth in Negotiations Act (TINA), the Cost Accounting Standards (CAS), and the Service Contract Act (SCA). These laws impact how the Company does business with government clients and can increase the cost of doing business. Government agencies such as the Environmental Protection Agency Office of Inspector General, as well as numerous state agencies routinely audit government contractors and their performance under specific contracts to determine if a contractor's cost structure is compliant with applicable laws and regulations. They may question the incurrence of certain costs based on the FAR and CAS and disallow those costs on their contracts. These audits may occur several years after payment for services has been received. Historically, the Company has been able to successfully defend against the disallowance of any significant costs. However, there is no assurance that future audits will not result in the material disallowances for costs incurred in the future. Such material disallowances could negatively affect revenue, profits and cash flow.

- 10 -

#### **Table of Contents**

The Company depends on federal, state and foreign government work for a significant portion of its revenues. The Company's inability to win or renew government contracts during procurement cycles could significantly reduce Company profits.

Revenues from all government contracts (federal, state and municipal) represented approximately 50% of total revenues for fiscal years 2006 through 2008. Consequently, an inability to win or renew government contracts would adversely affect operations and significantly reduce profits. Government contracts are typically awarded through a highly regulated procurement process. In addition, some government contracts are awarded to multiple competitors, causing increased competition and downward pricing pressure. This may lead to increased pressure to control costs. If the Company cannot reduce or control costs on these contracts, losses on these contracts may occur.

Current economic uncertainty could affect the Company's public and private sector work

The current worldwide credit crisis could impact the availability of financing for certain private projects and resulting lower tax revenues for federal, state, and municipal governments could defer or halt work on public environmental programs. Any impact on specific programs cannot be determined at this time.

The Company must be able to accurately estimate and control contract costs to prevent losses on contracts.

The Company must control direct contract costs in order to maintain positive profit margins. There are three basic types of contracts with the Company's clients: cost plus, fixed price, and time and materials. Under cost plus contracts, which may be subject to various types of ceilings, the Company is reimbursed for allowable costs plus a negotiated profit. If costs exceed ceilings or are otherwise deemed unallowable under provisions of the contract or regulations, the Company will not be reimbursed for all of its costs. Under fixed price contracts, the Company is paid a fixed price regardless of the actual costs incurred. Consequently, a profit is realized on fixed price contracts only if the Company is able to control costs and avoid overruns. Under time and material contracts, the Company is paid for its direct labor hours at fixed rates plus reimbursement of allocable other direct costs. Profitability on contracts is dependant on a consistently high utilization of staff and the Company's ability to control its overhead costs.

A failure to attract and retain key employees could impair the Company's ability to provide quality service to clients.

The Company provides professional and technical services and is dependent on its ability to attract, retain and train its professional employees to conduct its business and perform its obligations to insure success. It may be difficult to attract and retain qualified expertise within timeframes demanded by clients. Senior managements' experience is essential to the success of any company and our ability to retain such talent is crucial to the profitability of the Company. Further, the loss of key management personnel could adversely affect the Company's ability to develop and pursue its business strategies.

Actual results could differ from the estimates and assumptions used to prepare financial statements, which may reduce or eliminate profits.

To prepare financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions as of the date of the financial statements, which affect the reported values of assets and liabilities and revenues and expenses and disclosures of contingent assets and liabilities. Areas requiring significant estimates by management include:

- the application of the percentage of completion method of accounting and revenue recognition on contracts
  - provisions for uncollectible receivables and contract reserves
  - provisions for income taxes and related valuation reserves

- accruals for estimated liabilities, including litigation reserves
  - accruals for uncertain tax positions

The use of percentage of completion method of accounting could result in a reduction or reversal of previously recorded revenues and profits.

A portion of the Company's revenues and profits are measured and recognized using the percentage of completion method of accounting which is discussed further in Note 2 of the Consolidated Financial Statements. The use of this method results in the recognition of revenues and profits ratably over the life of a contract. The effect of revisions to revenues and estimated costs is recorded when the amounts are known or can be reasonably estimated. Such revisions could occur in subsequent periods and their effects could be material. Although the Company has historically been able to make reasonably accurate estimates of work progress, the uncertainties inherent in the estimating process make it possible for actual costs to vary from estimates in a material amount, including reductions or reversals of previously recorded revenues and profits.

International operations are subject to a number of risks.

The Company has operations in more than 30 countries around the world and has derived approximately 19%, 18% and 15% of revenue from international operations for the fiscal years 2008, 2007 and 2006, respectively. International operations are subject to a number of risks, including:

- greater risk of uncollectible accounts and longer collection cycles;
  - currency fluctuations;

- 11 -

#### **Table of Contents**

- logistical and communication challenges;
- exposure to liability under the Foreign Corrupt Practices Act;
- lack of developed legal systems to enforce contractual rights;
- general economic and political conditions in foreign markets;
  - civil disturbance, unrest or violence;
- general difficulties in staffing international operations with highly professional personnel.

These and other risks associated with international operations could harm our overall operations and significantly reduce our future revenues.

Failure to complete a project timely or failure to meet a required performance standard on a project could cause the Company to incur a loss which may affect overall profitability.

Completion dates and performance standards may be important requirements to a client on a given project. If the Company is unable to complete a project within specified deadlines or fails to meet performance criteria set forth by a client, additional costs may be incurred by the Company or the client may hold the Company responsible for costs they incur to rectify the problem. The uncertainty involved in the timing of certain projects could also negatively affect the Company's staff utilization, causing a drop in efficiency and reduced profits.

The Company's services could expose it to significant liability not covered by insurance.

The services provided by the Company expose it to significant risks of professional and other liabilities. In addition, the Company sometimes assumes liability by contract under indemnification provisions. We are unable to predict the total amount of such potential liabilities. The Company has obtained insurance to cover potential risks and liabilities. However, insurance may be inadequate or unavailable in the future to protect the Company for such liabilities and risks.

Management's voting rights could block or discourage a change in control.

The current senior officers of the Company along with Gerhard J. Neumaier own in excess of 70% of the Class B Common Stock which has one vote per share while the Class A Common Stock has one-tenth of a vote per share. Therefore, current management could block a change in control. This ability could adversely affect the value of the Class A Common Stock.

### Item 1B. Unresolved Staff Comments

None to report.

# Item 2. Properties

The Company's headquarters (60,000 square feet) is located in Lancaster, New York, a suburb of Buffalo. The Company's warehouse facility and its former laboratory in Lancaster, New York consists of two buildings totaling approximately 35,000 square feet. This facility is currently held for sale. The Company also leases office and storage facilities at thirty three (33) regional offices in the United States.

# Item 3. Legal Proceedings

From time to time, the Company is named defendant in legal actions arising out of the normal course of business. The Company is not a party to any pending legal proceeding the resolution of which the management of the Company

believes will have a material adverse effect on the Company's results of operations, financial condition, cash flows or to any other pending legal proceedings other than ordinary, routine litigation incidental to its business. The Company maintains liability insurance against risks arising out of the normal course of business.

The Company is involved in other litigation arising in the normal course of business. In the opinion of management, any adverse outcome to other litigation arising in the normal course of business would not have a material impact on the financial results of the Company.

Item 4.	Submission of Matters to a Vote of Security Holders.
None.	
- 12 -	

#### **Table of Contents**

#### **PART II**

ItemMarket for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity 5. Securities.

(a) Principal Market or Markets. The Company's Class A Common Stock was previously traded on the AMEX prior to September 8, 2008. Beginning on September 8, 2008, the Company's Class A Common Stock is listed on NASDAQ. There is no separate market for the Company's Class B Common Stock.

The following table represents the range of high and low prices of the Company's Class A Common Stock as reported by the American Stock Exchange for the periods indicated.

#### FISCAL 2008

	High	Low
First Quarter (commencing August 1, 2007 - October 27, 2007)	\$ 12.90	\$ 11.20
Second Quarter (commencing October 28, 2007 - January 26, 2008)	12.25	10.20
Third Quarter (commencing January 27, 2008 - April 26, 2008)	12.39	10.60
Fourth Quarter (commencing April 27, 2008 - July 31, 2008)	11.85	10.35

#### FISCAL 2007

	I	High	Low
First Quarter (commencing August 1, 2006 - October 28, 2006)	\$	10.34 \$	9.87
Second Quarter (commencing October 29, 2006 - January 27, 2007)		11.81	9.96
Third Quarter (commencing January 28, 2007 - April 28, 2007)		13.05	11.01
Fourth Quarter (commencing April 29, 2007 - July 31, 2007)		13.45	12.05

Approximate Number of Holders of Class A Common Stock

As of September 30, 2008, 2,586,906 shares of the Company's Class A Common Stock were outstanding and the number of holders of record of the Company's Class A Common Stock at that date was 378. The Company estimates that it has a significantly greater number of Class A Common Stock shareholders because a substantial number of the Company's shares are held in street name. As of the same date, there were 1,667,426 shares of the Company's Class B Common Stock outstanding and the number of holders of record of the Class B Common Stock at that date was 59.

#### Dividends

In the fiscal years ended July 31, 2008 and 2007 the Company declared and paid two cash dividends totaling \$.36 and \$.34 per year respectively, per share of common stock. The amount, if any, of future dividends remains within the discretion of the Company's Board of Directors and will depend upon the Company's future earnings, financial condition and requirements and other factors as determined by the Board of Directors. The dividend for July 31, 2007 was adjusted to reflect the impact of a 5% stock dividend declared by the Company in July 2007.

The Company's Certificate of Incorporation provides that any cash or property dividend paid on Class A Common Stock must be at least equal to the cash or property dividend paid on Class B Common Stock on a per share basis.

Equity	Compensation	Plan	Information a	s of Ju	ıly 31, 2008:
--------	--------------	------	---------------	---------	---------------

Equity Compensation Plan Inform	Number of securities to be	Weighted average	Number of securities
	issued upon exercise of outstanding	exercise price of outstanding options,	remaining available for
Plan category	options, warrants and rights.	warrants and rights	future issuance
Equity compensation plans approved by securities holders:			
- 1986 Incentive Stock			
Option Plan			
- 2003 Stock Award Plan			61,054
Equity compensation plans not approved by securities holders:			
- 1998 Stock Award Plan			
m . 1			61.054
Total			61,054

#### **Table of Contents**

Refer to Note 9 to Consolidated Financial Statements set forth in Part IV of this Annual Report on Form 10-K for more information on the Equity Compensation Plans.

# (b) Not Applicable

(c) Purchased Equity Securities. The following table summarizes the Company's purchases of its common stock during the fiscal year ended July 31, 2008.

			Total Number	
			of	Maximum
			Shares	Number
			Purchased	of Shares that
			as Part of	May
		Average	Publicly	Yet Be
	Total	Price	Announced	Purchased
	Number of	Paid	Plans	Under the
	Shares	Per	or Programs	Plans or
Period	Purchased	Share	(1)	Programs
August 1, 2007 - July 31, 2008	536	\$10.44	536	208,104

(1) The Company purchased 536 shares of its Class A common stock during the fiscal year ended July 31, 2008 pursuant to a 200,000 share repurchase program approved at the Board of Directors meeting held in January 2004. The purchases were made in open-market transactions. In February 2006, the Board of Directors authorized the repurchase of an additional 200,000 shares. In October of 2008, the Company repurchased 197,594 shares of Class A common stock at \$8.75 per share.

ItemSelected Consolidated Financial Data 6.

The financial statements presented below have been restated to give retroactive effect to the fiscal year 2008 discontinuance of the Company's Venezuelan subsidiary. See Note 9 to Consolidated Financial Statements for additional information.

# Year ended July 31,

2008	2007	2006	2005	2004
	(In thousands, exc	ept share and pe	r share amounts)	

#### Operating data:

Revenues	\$ 110,533	\$ 102,496	\$ 97,080	\$ 90,382	\$ 109,572
Income (loss) from					
operations	5,593	5,310	5,833	(1,839)	6,399
Income (loss) from	5,553	5,720	5,968	(2,043)	6,341
continuing operations before					

Edgar Filing: ECOLOGY & ENVIRONMENT INC - Form 10-K

income taxes and minority interest										
Net income (loss) from								44 - 200		
continuing operations	\$	1,834	\$	2,715	\$	2,982	\$	(1,390)	\$	2,683
Net income (loss) from				2.50		(200)		(105)		(202)
discontinued operations	ф	1 024	Φ	359	ф	(399)	ф	(197)	ф	(282)
Net income (loss)	\$	1,834	\$	3,074	\$	2,583	\$	(1,587)	\$	2,401
Net income (loss) per										
common share: basic										
Continuing operations	\$	0.44	\$	0.65	\$	0.71	\$	(0.33)	\$	0.64
Discontinued operations				0.08		(0.09)		(0.05)		(0.07)
Net income (loss) per										
common share: basic	\$	0.44	\$	0.73	\$	0.62	\$	(0.38)	\$	0.57
Net income (loss) per commo	on									
share: diluted										
Continuing operations	\$	0.43	\$	0.64	\$	0.71	\$	(0.33)	\$	0.63
Discontinued operations				0.08		(0.09)		(0.05)		(0.07)
Net income (loss) per commo	on									
share: diluted	\$	0.43	\$	0.72	\$	0.62	\$	(0.38)	\$	0.56
Cash dividends declared per										
common share:										
Basic and Diluted	\$	0.36	\$	0.34	\$	0.33	\$	0.32	\$	0.32
Weighted average common										
shares outstanding:										
Basic		4,164,186		4,194,673		4,180,287		4,160,834		4,185,002
Diluted		4,228,292		4,261,623		4,188,278		4,160,834		4,243,304

- 14 -

#### **Table of Contents**

Year Ended July 31
--------------------

	2008		2007 (In thousand	2006 2005, except per share amount			2004	
Balance sheet data:								
Working capital	\$ 36,871	\$	34,313	\$ 28,306	\$	28,373	\$	27,993
Total assets	75,602		71,206	69,152		57,305		62,504
	,		,	,		,		•
Long-term debt	482		385	342		328		336
8								
Shareholders' equity	39,254		40,913	37,627		36,284		39,383
1	, -		- )-	,		, -		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Book value per share:								
Basic	\$ 9.43	\$	9.75	\$ 9.00	\$	8.72	\$	9.41
Diluted	\$ 9.28	\$	9.60	\$ 8.98	\$	8.72	\$	9.28

ItemManagement's Discussion and Analysis of Financial Condition and Results of Operations 7.

# Liquidity and Capital Resources

Operating activities provided \$2.5 million of cash during fiscal year 2008 mainly due to income from continuing operations for fiscal year 2008, an increase in other accrued liabilities and a decrease income tax receivable. Other accrued liabilities increased \$1.1 million during fiscal year 2008 mainly due to an increase in billings in excess of revenue. Income tax receivable decreased \$1.3 million during fiscal year 2008. Minority interest expense was \$1.6 million during fiscal year 2008. Offsetting these were uses of cash from contracts receivable, accounts payable and other current assets. Contracts receivable increased \$5.1 million during fiscal year 2008. Accounts payable decreased \$.7 million during fiscal year 2008. Other current assets increased \$.6 million during fiscal year 2008.

Financing activities consumed \$1.5 million of cash during fiscal year 2008. The Company paid dividends in the amount of \$1.5 million or \$.36 per share and \$.8 million in distributions to minority partners during fiscal year 2008. The net cash inflow on long-term debt and capital lease obligations was \$.8 million during fiscal year 2008, mainly attributable to proceeds received from a \$1.0 million short-term loan held by E&E do Brasil.

The Company maintains unsecured lines of credit available for working capital and letters of credit of \$20 million with various banks at one-half percent below the prevailing prime rate. Other lines are available solely for letters of credit in the amount of \$18.5 million. The Brazilian subsidiary in July 2008 borrowed \$1 million under a four month term note at 5.19% annualized interest rate. The Company guarantees both the Brazilian term note and the Walsh Environmental line of credit. The banks have recently reaffirmed the Company's lines of credit. At July 31, 2008 and 2007 the Company had letters of credit outstanding totaling approximately \$1.2 million and \$1.3 million, respectively. At July 31, 2008 there was only the \$1 million borrowing from the Brazilian subsidiary for working capital. After letters of credit and loans, there is there is \$37.0 million of line still available at July 31, 2008. At July 31, 2008 there were no borrowings for working capital against the lines of credit. The Company believes that cash

flows from operations and borrowings against the line of credit will be sufficient to cover all working capital requirements for at least the next twelve months and the foreseeable future.

**Results of Operations** 

Revenue

Fiscal Year 2008 vs 2007

Revenue for fiscal year 2008 was \$110.5 million, an increase of \$8.0 million or 8% from the \$102.5 million reported in fiscal year 2007. The increase in revenue was due mainly to increases in revenue at the parent company (Ecology and Environement, Inc) and by EEI's majority owned subsidiaries Walsh Environmental and E&E do Brasil. EEI's revenue increased \$2.5 million during the fiscal year 2008 from work on contracts in the Company's energy and state sectors offset by decreases in work for the federal government sectors. Revenues from Walsh Environmental were \$27.0 million for fiscal year 2008, an increase of 11% from the \$24.4 million reported in fiscal year 2007. The increase in Walsh Environmental revenues was mainly attributable to increased activity in the environmental remediation and asbestos markets. Revenues from E&E do Brasil were \$7.2 million for fiscal year 2008, an increase of \$2.2 million or 44% over the prior year due mainly to increased work in the public and private power industries. Revenue from commercial clients of the parent company was \$21.2 million for

- 15 -

#### **Table of Contents**

fiscal year 2008, an increase of \$2.8 million from the \$18.4 million reported in the prior year. The increase in commercial revenue was attributable to an increase in activity in the domestic energy market. Revenue from state clients of the parent company was \$27.1 million for fiscal year 2008, an increase of \$3.1 million from the \$24.0 million reported in fiscal year 2007 due mainly to increases in work in Washington, New York and Texas. Revenue from federal government clients of the parent company was \$21.4 million during fiscal year 2008, a decrease of 13% from the \$24.7 million reported in the prior year. The decrease in federal government revenue was mainly due to decreased activity on United States Department of Defense contracts.

Revenues for the fourth quarter of fiscal year 2008 increased \$5.0 million mainly attributable to increases in revenue at the parent company and by EEI's majority owned subsidiaries Walsh Environmental and E&E do Brasil. Revenues of the parent company E&E, Inc increased \$3.3 million during the fourth quarter of fiscal year 2008 mainly attributable to increased work on contracts in the Company's energy sector. Walsh Environmental reported revenues of \$7.6 million for the fourth quarter of fiscal year 2008, an increase of 12% from the \$6.8 million reported in the fourth quarter of fiscal year 2007. Revenues from E&E do Brasil were \$2.2 million for the fourth quarter of fiscal year 2008, an increase of 38% from the \$1.7 million reported in the fourth quarter of the prior year. Revenue from commercial clients of the parent company was \$7.9 million for the fourth quarter of fiscal year 2008, an increase of \$3.6 million from the \$4.3 million reported in the fourth quarter of fiscal year 2007.

#### Fiscal Year 2007 vs 2006

Revenue for fiscal year 2007 was \$102.5 million, an increase of 6% over the revenue reported in fiscal year 2006. The increase was mainly attributable to increases in work performed by EEI's majority owned subsidiaries Walsh Environmental and E&E do Brasil. Revenues from Walsh Environmental were \$24.4 million for fiscal year 2007, an increase of 36% from the \$17.9 million reported in fiscal year 2006. The increase in Walsh Environmental revenues was mainly attributable to increased activity in its energy and mining sectors. Revenues from E&E do Brasil were \$5.0 million for fiscal year 2007, an increase of \$2.3 million or 85% over the prior year due mainly to increased work in the public and private power industries. The Company's Chilean subsidiary, Gestion Ambiental Consultores (GAC), reported revenues of \$2.9 million during fiscal year 2007, an increase of \$.9 million from the \$2.0 million reported in fiscal year 2006. The increase in GAC revenues was due to increased activity in its gas and mining sectors. During fiscal year 2007, revenues from state clients of the parent company increased \$.9 million from the \$23.1 million reported during the prior year. The increase in state revenue was mainly attributable to an increase in work levels on contracts in New York and Washington. Offsetting these increases for fiscal year 2007 were reduced revenues from work performed on contracts in the Middle East and from various United States Federal government agencies, primarily the United States Department of Defense clients (DOD). Revenue from DOD clients of the parent company decreased \$3.7 million during fiscal year 2007 due to a \$10.6 million decrease in work performed on contracts associated with the relief efforts for the Gulf Coast hurricanes.

The Company reported an increase of \$5.3 million in revenue during the fourth quarter of fiscal year 2007 attributable to increases in revenue from state clients of the parent company, Walsh Environmental and E&E do Brasil. Revenues from state clients were \$7.1 million, a 37% increase from the \$5.2 million reported in the fourth quarter of fiscal year 2006. The increase in state revenue was mainly attributable to an increase in work performed on contracts in New York. Walsh Environmental reported revenues of \$6.8 million for the fourth quarter of fiscal year 2007, an increase of \$2.0 million over the fourth quarter of the prior year. E&E do Brasil reported revenues of \$1.6 million for the fourth quarter of fiscal year 2007, a 129% increase from the \$.7 million reported in the fourth quarter of fiscal year 2006.

Income From Continuing Operations Before Income Taxes and Minority Interest

Fiscal Year 2008 vs 2007

The Company's income from continuing operations before income taxes and minority interest was \$5.6 million for fiscal year 2008, slightly less than the \$5.7 million reported in fiscal year 2007. Gross profits increased \$4.6 million during fiscal year 2008 as a result of the increased revenue reported at the parent company E&E, Inc, Walsh Environmental and E&E do Brasil in addition to a decrease in corporate wide subcontract costs. The increased gross profits were offset by higher indirect costs in fiscal year 2008. Due to increased staffing levels and business development and proposal costs worldwide, consolidated indirect costs increased \$4.2 million in fiscal year 2008. The increase in business development and proposal costs was due to the Company's commitment to invest in significant future opportunities in the alternative and clean technology energy sectors. The Company continues to increase business development costs worldwide to capitalize on the global demands for energy and environmental infrastructure improvements in concert with heightened concerns over global warming. Staffing levels throughout the company increased 12% during fiscal year 2008 as a result of increased manpower needs necessary to accommodate the increase in corporate revenue. During fiscal year 2008, E&E recorded an additional accrual related to Financial Accounting Standards Board (FASB) Interpretation No. 48 "Uncertainty in Income Taxes" (FIN 48) of approximately \$740,000 or \$.15 per share after tax. This accrual included additional interest and penalties of approximately \$590,000 (\$.12 per share after tax) as well as a foreign exchange loss of \$144,000 (\$.02 per share after tax) to adjust the FIN 48 Kuwait tax reserve to current exchange rates. This expense is related to the contested Kuwait taxes. The Company has continued its assertion of a contractual obligation for reimbursement from the Public Authority for Assessment of Compensation for Damages Resulting from Iraqi Aggression (PAAC) should any tax liability be agreed to with the Kuwait Ministry of Finance, however the assessment of this reimbursement in not permitted under FIN 48.

- 16 -

#### **Table of Contents**

The Company's income from continuing operations before income taxes and minority interest was \$2.8 million for the fourth quarter of fiscal year 2008, up \$1.9 million from the \$.9 million reported in the fourth quarter of fiscal year 2007. The increased gross profits were offset by higher indirect costs in the fourth quarter. Consolidated indirect costs increased \$1.0 million mainly attributable to the increased revenue at E&E, Inc and E&E do Brasil as well as increased staffing levels and operational expenses related to the overall business growth throughout the Company. The increase of income from continuing operations before income taxes and minority interest in the fourth quarter of fiscal year 2008 was mainly due to increased revenues at the parent company and E&E do Brasil. Gross profits increased \$2.8 million during the fourth quarter of fiscal year 2008 as a result of the increase in revenue.

#### Fiscal Year 2007 vs 2006

The Company's income from continuing operations before income taxes and minority interest was \$5.7 million for fiscal year 2007, down 5% from the \$6.0 million reported in fiscal year 2006. Gross margins increased during fiscal year 2007 due to an increase in higher margin work at the parent company and increased revenue at Walsh Environmental. Consolidated indirect costs increased \$5.2 million during fiscal year 2007 as a result of revenue growth in subsidiaries, increased marketing and bid and proposal costs, and a more normalized staff utilization subsequent to the completion of the hurricane work in fiscal year 2006. Marketing and bid and proposal costs were \$10.7 million for fiscal year 2007, an increase of \$1.4 million from the \$9.3 million reported in the prior year. The increase in marketing and bid and proposal work was due to an investment in significant future opportunities in the alternative and clean technology energy sectors. Interest income was \$540,000 for fiscal year 2007, up 154% from the \$213,000 reported during the prior year. The increase in interest income was consistent with the increased cash generated by the Company from the completion of major projects and the sale of the shrimp farm.

The Company's income from continuing operations before income taxes and minority interest was \$.9 million for the fourth quarter of fiscal year 2007, down \$.7 million from the \$1.6 million income reported in the fourth quarter of fiscal year 2006. Interest income increased \$62,000 from the \$81,000 reported during the fourth quarter of fiscal year 2006. Consolidated indirect costs increased \$2.1 million during the fourth quarter of fiscal year 2007 as a result of a decrease in staff utilization at the parent company, an increase in marketing and bid and proposal costs, and costs associated with the continued revenue growth of Walsh Environmental and E&E do Brasil. Marketing and bid and proposal costs were \$2.9 million for the fourth quarter of fiscal year 2007, up 26% from the \$2.3 million reported in the fourth quarter of fiscal year 2006.

#### **Discontinued Operations**

During the fourth quarter of 2007, due to a continuing deterioration in business and political conditions in Venezuela and the likelihood that E&E's Venezuelan subsidiary would no longer be able to compete for contracts within the country, the Company evaluated its investment in its Venezuelan subsidiary and recognized a write-off of \$1.1 million (\$146,000 after tax or \$.03 per share) to reflect the estimated reduction in the value of the net assets of the Company's Venezuela subsidiary. During the first quarter of 2008, the Company decided to close its subsidiary in Venezuela effective as soon as possible and, accordingly, has reclassified its operations as discontinued. The cessation of business in Venezuela has resulted in termination benefits for employees according to in-country regulations and other charges which have not been significant.

On January 9, 2007 the Company sold its interest in the shrimp farm in Costa Rica to the Roozen Group for \$2,500,000 in cash. When the farm was closed in fiscal year 2003, the Company recorded an impairment charge. The previously unrecognized foreign translation loss in the amount of approximately \$1.5 million has been accounted for in the computation of the current year gain on sale. There was a pretax gain on the sale of the farm of approximately \$960,000 after deducting costs of the sale. This gain was included in the accompanying financial statements under discontinued operations.

#### **Income Taxes**

Effective August 1, 2007, the Company was required to adopt FIN 48. FIN 48 applies to all income tax positions and clarifies the recognition of tax benefits in the financial statements by providing a two-step approach to recognition and measurement. The first step involves assessing whether the tax position is more likely than not to be sustained upon examination based on the technical merits. The second step involves measurement of the amount to recognize. Tax positions that meet the more likely then not threshold are measured at the largest amount of tax benefit greater than 50% likely of being realized upon ultimate finalization with tax authorities.

Upon adoption, the Company recorded a decrease to retained earnings as of August 1, 2007 of \$2,845,845 as a cumulative effect of a change in accounting principle for the adoption of FIN 48 with corresponding increases to the liability for uncertain tax positions of \$2,502,108, the non-current deferred tax asset of \$1,116,079, and the liability for interest and penalties associated with uncertain tax positions of \$1,447,955. The Company also decreased the current deferred tax assets of \$67,869 and minority interest liability of \$56,008. At August 1, 2007 E & E had approximately \$2,523,443 of gross unrecognized tax benefits that if recognized, would favorably affect the effective income tax rate in future periods.

- 17 -

#### **Table of Contents**

The Company's majority owned subsidiary, the Consortium of International Contracts LLC (CIC) entered into three Environmental Services Agreements (ESA's) with a public authority of the State of Kuwait which were funded by the United Nations Compensation Commission (UNCC). CIC's work connected with the ESA's began in fiscal 2002 and extended into fiscal year 2007. The ESA's between the client, the Public Authority for Assessment of Compensation for Damages Resulting from Iraqi Aggression (PAAC), and CIC were signed in January of 2002. These ESAs contemplated the receipt of a tax exemption order from Kuwait's Ministry of Finance declaring that the income generated by CIC, and in turn the Company, to the extent that the Company performed work for CIC under the ESA's would be exempt from Kuwait income tax. The ESAs also provide that CIC would be entitled to be reimbursed by PAAC for Kuwait income tax costs, if any, as finally determined. CIC was given written notice in May 2002 by PAAC that the tax exemption order contemplated in the ESAs had officially been granted by the Ministry of Finance and that CIC would not be required to obtain a tax clearance certificate. In fiscal year 2007, CIC received notification from PAAC that it should file Kuwait income tax returns, notwithstanding the earlier May 2002 notification letter to the contrary, with the Ministry of Finance in order to facilitate the closure and final payments under the ESAs. Upon notification from PAAC in fiscal year 2007, the Company evaluated their position under the related guidance of FAS 5 "Accounting for Contingencies" and concluded a reasonable estimate could not be identified. While the Company evaluated the likelihood of the probability of success of its tax exempt status, a reasonable estimate of the tax liability of the contracts could not be made due to the subjective nature of the Kuwait tax system on foreign companies. In addition, the Company considered, and still maintains that any additional tax liability would be offset by an obligation for reimbursement from its client PAAC for any income taxes, penalties and interest.

Under the new guidance for uncertain tax positions, the Company does not believe that the tax exempt order claimed by PAAC to have been received, will meet the more likely than not threshold to obtain benefit, and has therefore accrued a cumulative impact of adoption related to the Kuwait income taxes. The Company has continued its assertion of a contractual obligation for reimbursement from PAAC should any tax liability be agreed to with the Kuwait Ministry of Finance, however the assessment of this reimbursement is not permitted under FIN 48. E & E's management believes that, given the ESA's provisions, providing for reimbursement of any Kuwait income taxes, this liability recorded for estimated income taxes in Kuwait, may lead to volatility in the Company's future reported earnings when the Company's actual exposure is settled.

The Company files numerous consolidated and separate income tax returns in the U.S. federal jurisdiction and in many state and foreign jurisdictions. The Company has substantially concluded all U.S. federal income tax matters for years through fiscal 2006. The Company's tax matters for the fiscal years 2007 and 2008 remain subject to examination by the Internal Revenue Service. The Company's New York State tax matters have been concluded for years through fiscal 2005. The Company's tax matters in other material jurisdictions remain subject to examination by the respective state, local, and foreign tax jurisdiction authorities. No waivers have been executed that would extend the period subject to examination beyond the period prescribed by statute.

The Company recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in administrative and indirect operating expenses. For the year ended July 31, 2008, E&E recognized interest and penalties of approximately \$576,000. For the year ended July 31, 2008, E&E incurred a foreign exchange loss of \$144,000 to adjust the FIN 48 Kuwait tax reserve, penalties and interest and related federal tax benefit to current exchange rates.

It is reasonably possible that the liability associated with our unrecognized tax benefits will increase or decrease within the next twelve months. These changes will most likely be the result of the Kuwait tax matter described above. At this time, an estimate of the range of the reasonably possible outcomes cannot be made.

At July 31, 2008, E&E had approximately \$2,746,504 of gross unrecognized tax benefits that if recognized, would favorably affect the effective income tax rate in future periods. At July 31, 2008, the liability for uncertain tax

positions and associated interest and penalties are classified as noncurrent liabilities.

The estimated effective tax rate for fiscal year 2008 is 38.0%, up from the 18.2% reported for fiscal year 2007. The effective rate for fiscal year 2007 was lower due to a reduction in the Company's estimated tax liabilities as a result of the completion of audits in fiscal year 2007.

# **Recent Accounting Pronouncements**

In September 2006, the FASB issued Statement No. 157, "Fair Value Measurement" (SFAS 157), which established a framework for measuring fair value under generally accepted accounting principles and expands disclosure about fair value measurements. SFAS 157 is effective for financial statements issued with fiscal years beginning after November 15, 2007. The Company is assessing the impact that the adoption of SFAS 157 may have on its financial statements.

In February 2007, the FASB issued Statement No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" (SFAS 159). The fair value option established by SFAS 159 permits entities to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings at each subsequent reporting date. SFAS 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007. The Company is assessing the impact that the adoption of SFAS 159 may have on its financial statements.

- 18 -

#### **Table of Contents**

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements - An amendment of ARB No. 51." This statement amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. Among other requirements, this statement requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. This Statement is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008 (that is, for the fiscal year ending July 31, 2010 for the Company). Earlier adoption is prohibited. The Company is currently assessing the effect SFAS No. 160 will have on its financial statements.

In December 2007, the FASB issued SFAS No. 141 R (revised 2007), "Business Combinations" (SFAS 141R). SFAS 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any non-controlling interest in the acquiree and the goodwill acquired. SFAS 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. This statement is effective for the Company beginning August 1, 2009 and will change the accounting for business combinations on a prospective basis. The Company is assessing the impact that the adoption of SFAS 141R may have on its financial statements.

In June 2008, the FASB issued FASB Staff Position (FSP) EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities". This FSP provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. The Company is assessing the impact that the adoption of EITF 03-6-1 may have on its financial statements.

#### Critical Accounting Policies and Use of Estimates

Management's discussion and analysis of financial condition and results of operations discuss the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, management evaluates its estimates and judgments, including those related to revenue recognition, allowance for doubtful accounts, income taxes, impairment of long-lived assets and contingencies. Management bases its estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

#### Revenue Recognition

The Company's revenues are derived primarily from the professional and technical services performed by its employees or, in certain cases, by subcontractors engaged to perform on under contracts we enter into with our clients. The revenues recognized, therefore, are derived from our ability to charge clients for those services under the contracts.

The Company employs three major types of contracts: "cost-plus contracts," "fixed-price contracts" and "time-and-materials contracts." Within each of the major contract types are variations on the basic contract mechanism.

Fixed-price contracts generally present the highest level of financial and performance risk, but often also provide the highest potential financial returns. Cost-plus contracts present a lower risk, but generally provide lower returns and often include more onerous terms and conditions. Time-and-materials contracts generally represent the time spent by our professional staff at stated or negotiated billing rates.

Fixed price contracts are accounted for on the "percentage-of-completion" method, wherein revenue is recognized as project progress occurs. Time and material contracts are accounted for over the period of performance, in proportion to the costs of performance, predominately based on labor hours incurred. If an estimate of costs at completion on any contract indicates that a loss will be incurred, the entire estimated loss is charged to operations in the period the loss becomes evident.

The use of the percentage of completion revenue recognition method requires the use of estimates and judgment regarding the project's expected revenues, costs and the extent of progress towards completion. The Company has a history of making reasonably dependable estimates of the extent of progress towards completion, contract revenue and contract completion costs. However, due to uncertainties inherent in the estimation process, it is possible that completion costs may vary from estimates.

Most of our percentage-of-completion projects follow a method which approximates the "cost-to-cost" method of determining the percentage of completion. Under the cost-to-cost method, we make periodic estimates of our progress towards project completion by analyzing costs incurred to date, plus an estimate of the amount of costs that we expect to incur until the completion of the project. Revenue is then calculated on a cumulative basis (project-to-date) as the total contract value multiplied by the current percentage-of-completion. The revenue for the current period is calculated as cumulative revenues less project revenues already recognized. The recognition of revenues and profit is dependent upon the accuracy of a variety of estimates. Such estimates are based on various judgments we make with respect to those factors and are difficult to accurately determine until the project is significantly underway.

For some contracts, using the cost-to-cost method in estimating percentage-of-completion may overstate the progress on the project. For projects where the cost-to-cost method does not appropriately reflect the progress on the projects, we use alternative methods such as actual labor hours, for measuring progress on the project and recognize revenue accordingly. For instance, in a project where a large amount of equipment is purchased or an extensive amount of mobilization is involved, including these costs in calculating the percentage-of-completion may overstate the actual progress on the project. For these types of projects, actual labor hours spent on the project may be a more appropriate measure of the progress on the project.

- 19 -

#### **Table of Contents**

The Company's contracts with the U.S. government contain provisions requiring compliance with the Federal Acquisition Regulation (FAR), and the Cost Accounting Standards (CAS). These regulations are generally applicable to all of the Company's federal government contracts and are partially or fully incorporated in many local and state agency contracts. They limit the recovery of certain specified indirect costs on contracts subject to the FAR. Cost-plus contracts covered by the FAR provide for upward or downward adjustments if actual recoverable costs differ from the estimate billed. Most of our federal government contracts are subject to termination at the convenience of the client. Contracts typically provide for reimbursement of costs incurred and payment of fees earned through the date of such termination.

Federal government contracts are subject to the FAR and some state and local governmental agencies require audits, which are performed for the most part by either the EPA Office of Inspector General (EPAOIG) or the Defense Contract Audit Agency (DCAA). The EPAOIG and DCAA audit overhead rates, cost proposals, incurred government contract costs, and internal control systems. During the course of its audits, the EPAOIG or DCAA may question incurred costs if it believes we have accounted for such costs in a manner inconsistent with the requirements of the FAR or CAS and recommend that our U.S. government financial administrative contracting officer disallow such costs. Historically, we have not experienced significant disallowed costs as a result of such audits. However, we can provide no assurance that such audits will not result in material disallowances of incurred costs in the future.

The Company maintains reserves for cost disallowances on its cost based contracts as a result of government audits. Government audits have been completed and final rates have been negotiated through fiscal year 2001. The Company has estimated its exposure based on completed audits, historical experience and discussions with the government auditors. If these estimates or their related assumptions change, the Company may be required to record additional charges for disallowed costs on its government contracts.

#### Allowance for Doubtful Accounts and Contract Adjustments

We reduce our accounts receivable and costs and accrued earnings in excess of billings on contracts in process by establishing an allowance for amounts that, in the future, may become uncollectible or unrealizable, respectively. We determine our estimated allowance for uncollectible amounts based on management's judgments regarding our operating performance related to the adequacy of the services performed, the status of change orders and claims, our experience settling change orders and claims and the financial condition of our clients, which may be dependent on the type of client and current economic conditions that the client may be subject to.

#### **Deferred Income Taxes**

We use the asset and liability approach for financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income. Valuation allowances based on our judgments and estimates are established when necessary to reduce deferred tax assets to the amount expected to be realized in future operating results. Management believes that realization of deferred tax assets in excess of the valuation allowance is more likely than not. Our estimates are based on facts and circumstances in existence as well as interpretations of existing tax regulations and laws applied to the facts and circumstances, with the help of professional tax advisors. Therefore, we estimate and provide for amounts of additional income taxes that may be assessed by the various taxing authorities.

In July of 2006, the FASB issued FIN 48, an interpretation of SFAS 109. FIN 48 clarifies the accounting for uncertainty in income taxes and reduces the diversity in current practice associated with the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return by defining a

"more-likely-than-not" threshold regarding the sustainability of the position. The Company adopted FIN 48 beginning August 1, 2007. See Note 18 to Consolidated Financial Statements for additional information.

#### Changes in Corporate Entities

On September 1, 2007 Gustavson Associates LLC purchased from minority unit holder, Prospect Resources, their remaining 50 ownership units. Prospect was paid \$466,708 for its units with 25% of the amount paid in cash, and the assumption of a three year note with a six percent annualized interest rate. The purchase price that was paid was at a premium over the capital value of the units. This excess created additional goodwill of \$255,578 which was recorded in the first quarter of fiscal year 2008.

On May 15, 2007 one of the Walsh Peruvian minority shareholders sold 14% of their shares in that subsidiary for \$332,000. Half of the shares were repurchased by the Peruvian company, and the other half was purchased by Walsh Environmental Scientists and Engineers, LLC (the majority shareholder). Both of the transactions were completed for the same terms and conditions. Half of the purchase price was paid in cash and the remainder was taken as loans to be repaid over a two and a half year period. The purchase price that was paid was at a premium over the book value of the stock. This has created additional goodwill of approximately \$147,000 that was recorded in the fourth quarter of fiscal year 2007.

- 20 -

#### **Table of Contents**

On January 9, 2007 the Company sold its interest in the shrimp farm in Costa Rica to the Roozen Group for \$2,500,000 in cash. There was a pretax gain on the sale of the farm of approximately \$960,000 after deducting costs of the sale. This gain is included in the accompanying financial statements under discontinued operations.

On December 29, 2006 a capital infusion of \$500,000 was made to E & E do Brasil, Ltda. order to fund working capital requirements resulting from the subsidiary's significant growth. On the same date the Company entered into a loan agreement for \$120,000 each with its two Brazilian partners. The loans were granted to allow them to maintain their ownership percentage in E & E do Brasil, Ltda. (a limited partnership). The loans made to the partners are payable to Ecology and Environment, Inc., and are five year loans with annual principal repayments, and twelve per cent interest costs due on the outstanding balance. The loans are secured by the partners' shares.

#### Inflation

Inflation has not had a material impact on the Company's business because a significant amount of the Company's contracts are either cost based or contain commercial rates for services that are adjusted annually.

ItemFinancial Statements and Supplementary Data 8.

#### MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The Board of Directors and Stockholders of Ecology and Environment, Inc.

Management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) under the Securities Exchange Act of 1934). Our internal control over financial reporting is designed to provide reasonable assurance to management and board of directors regarding the preparation and fair presentation of published financial statements. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

Under the supervision and with the participation of our management, including our chief executive officer and chief financial officer, we conducted an evaluation to assess the effectiveness of our internal control over financial reporting as of July 31, 2008. In making this evaluation, management used the criteria set forth by the Committee of Sponsoring Organization of the Treadway Commission (COSO) in Internal Control – Integrated Framework. Based on our evaluation, we concluded that, as of July 31, 2008, our internal control over financial reporting is effective based on those criteria. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

By: /s/ Kevin S. Neumaier

Chief Executive Officer

By: /s/ H. John Mye

Chief Financial Officer

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Ecology and Environment, Inc.

We have audited the accompanying consolidated balance sheets of Ecology and Environment, Inc. and its subsidiaries (Company) as of July 31, 2008 and 2007, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for each of the three years in the period ended July 31, 2008. In addition, our audits included the financial statement schedule listed in the index at Item 15(a)(2). These consolidated financial statements and the financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and the financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Ecology and Environment, Inc. and its subsidiaries as of July 31, 2008 and 2007, and the results of their operations and their cash flows for each of the three years in the period ended July 31, 2008 in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 18 to the consolidated financial statements, the Company adopted Financial Accounting Standards Board Interpretation No. 48, "Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109," effective August 1, 2007.

/s/ Schneider Downs & Co., Inc.

Pittsburgh, Pennsylvania October 28, 2008

- 22 -

# Table of Contents

# Ecology and Environment, Inc Consolidated Balance Sheet

Assets	July 31, 2008	July 31, 2007
Current assets:		
Cash and cash equivalents	\$ 14,178,094	\$ 15,554,523
Investment securities available for sale	1,173,195	101,009
Contract receivables, net	41,545,935	36,742,288
Deferred income taxes	4,450,693	5,196,728
Income tax receivable	15,556	1,357,213
Other current assets	2,357,307	1,686,588
Total current assets	63,720,780	60,638,349
Property, building and equipment, net	7,873,248	7,725,535
Deferred income taxes	2,386,424	1,404,232
Other assets	1,621,144	1,438,329
Total assets	\$75,601,596	\$71,206,445
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable	\$ 9,509,351	\$10,178,873
Accrued payroll costs	5,901,980	6,191,434
Income taxes payable	-	664,085
Deferred revenue	91,822	90,791
Current portion of long-term debt and capital lease obligations	1,377,827	333,229
Other accrued liabilities	9,968,490	8,866,707
Total current liabilities	26,849,470	26,325,119
	<b>2 = 2 + =</b> 2	
Income taxes payable	2,734,788	-
Accrued interest and penalties	2,111,988	205.270
Long-term debt and capital lease obligations	481,757	385,270
Minority interest	4,169,247	3,582,968
Commitments and contingencies (see note #10)	-	-
Shareholders' equity:		
Preferred stock, par value \$.01 per share;		
authorized - 2,000,000 shares; no shares		
issued	-	-
Class A common stock, par value \$.01 per		
share; authorized - 6,000,000 shares;		

issued - 2,661,498 shares	26,615	26,615
Class B common stock, par value \$.01 per		
share; authorized - 10,000,000 shares;		
issued - 1,732,227 shares	17,323	17,323
Capital in excess of par value	20,014,257	20,051,446
Retained earnings	19,664,147	22,211,098
Accumulated other comprehensive income	834,667	299,102
Treasury stock - Class A common, 65,340 and 104,020		
shares; Class B common, 64,801 and 64,801 shares, at cost	(1,302,663)	(1,692,496)
Total shareholders' equity	39,254,346	40,913,088
Total liabilities and shareholders' equity	\$75,601,596	\$71,206,445

The accompanying notes are an integral part of these financial statements.

- 23 -

# Table of Contents

# Ecology and Environment, Inc. Consolidated Statement of Income

Year ended July 31,

		2008	2007		2006
Revenue	\$ 1	10,532,816	\$ 102,496,123	\$ 9	97,080,158
Cost of professional services and					
other direct operating expenses		44,658,180	39,889,286		40,335,429
Subcontract costs		15,833,829	17,215,450		16,219,008
Subcontract costs		13,033,027	17,213,430		10,217,000
Gross Profit		50,040,807	45,391,387	4	40,525,721
Administrative and indirect operating					
expenses		31,013,505	28,044,431	2	24,221,389
Marketing and related costs		11,950,306	10,689,698		9,335,050
Depreciation		1,483,931	1,347,723		1,136,718
Income from operations		5,593,065	5,309,535		5,832,564
Interest expense		(431,287)	(162,442)		(95,907)
Interest income		441,190	539,668		213,112
Other income (expense)		(184,354)	9,752		6,130
Net foreign currency exchange gain		134,009	23,382		12,212
Income from continuing operations before income taxes					
and minority interest		5,552,623	5,719,895		5,968,111
Income tax provision		2,112,675	1,039,375		2,147,443
Net income from continuing operations before					
minority interest		3,439,948	4,680,520		3,820,668
Minority interest		(1,606,338)	(1,965,099)		(838,995)
•		, , , ,			
Net income from continuing operations		1,833,610	2,715,421		2,981,673
Income (loss) from discontinued operations		1,108	(156,280)		(484,909)
Income tax benefit (provision) on gain (loss) from discontinued					
operations		(332)	515,330		85,823
Net income	\$	1,834,386	\$ 3,074,471	\$	2,582,587
Net income (loss) per common share: basic					
Continuing operations	\$	0.44		\$	0.71
Discontinued operations		-	0.08		(0.09)
Net income per common share: basic	\$	0.44	\$ 0.73	\$	0.62
The meetine per common sinue, ousie	Ψ	U.T.T	ψ 0.73	Ψ	0.02
Net income (loss) per common share: diluted					
Continuing operations	\$	0.43	\$ 0.64	\$	0.71
Continuing operations	Ψ	0.43	Ψ 0.01	Ψ	0.71

Edgar Filing: ECOLOGY & ENVIRONMENT INC - Form 10-K

Discontinued operations	-	0.08	(0.09)
Net income per common share: diluted	\$ 0.43	\$ 0.72	\$ 0.62
Weighted average common shares outstanding: basic	4,164,186	4,194,673	4,180,287
Weighted average common shares outstanding: diluted	4,228,292	4,261,623	4,188,278
The accompanying notes are an integral part of these financial statements.			

# Ecology and Environment, Inc Consolidated Statement of Cash Flows

Year ended July 31,

	2008	2007	2006
Cash flows from operating activities:			
Net income	\$ 1,834,386	\$ 3,074,471	\$ 2,582,587
Net income (loss) from discontinued operations, net of tax	776	359,050	(399,086)
Income from continuing operations	1,833,610	2,715,421	2,981,673
Adjustments to reconcile net income to net cash			
provided by (used in) operating activities:			
Depreciation	1,483,931	1,347,723	1,136,718
Deferred income taxes	814,534	(61,568)	(885,440)
Share-based compensation expense	339,625	121,396	212,506
Tax impact of share based compensation	33,457	-	-
Gain on disposition of property and equipment	(1,506)	(1,045)	(12,879)
Minority interest	1,606,338	1,965,099	838,995
Provision (Benefit) for contract adjustments	316,050	1,054,204	1,524,049
(Increase) decrease in:			
- contracts receivable, net	(5,119,697)	(785,115)	(6,988,714)
- other current assets	(634,636)	(457,894)	995,373
- income tax receivable	1,341,657	(1,357,213)	-
- other non-current assets	109,666	2,049,412	(1,070,554)
Increase (decrease) in:			
- accounts payable	(716,518)	872,240	3,139,863
- accrued payroll costs	(289,454)	(188,290)	2,476,876
- income taxes payable	(397,948)	(835,207)	1,463,170
- deferred revenue	1,031	(70,434)	(70,386)
- other accrued liabilities	1,101,783	(1,669,663)	3,254,813
- accrued interest and penalties	664,033	-	-
Net cash provided by operating activities	2,485,956	4,699,066	8,996,063
Cash flows provided by (used in) investing activities:			
Acquistion of minority interest of subsidiary	(116,677)	(166,000)	-
Purchase of property, building and equipment	(1,630,137)	(1,295,981)	(958,966)
Proceeds from maturity of investments	-	-	24,750
Payment for the purchase of bond	(1,072,186)	(3,408)	(3,279)
Cash used in investing activities	(2,819,000)	(1,465,389)	(937,495)
Cash flows provided by (used in) financing activities:	(1.505.400)	(1.464.004)	(1.400.000)
Dividends paid	(1,535,492)	(1,464,921)	(1,420,930)
Proceeds from debt	1,160,814	298,519	549,925
Repayment of debt and capital lease obligations	(369,760)	(490,866)	(457,203)

Distributions to minority partners	(752,882)	(768,596)	(1,103,996)
Net proceeds from the issuance of common stock	-	-	8,700
Purchase of treasury stock	(5,636)	(1,085,901)	(25,077)
Net cash used in financing activities	(1,502,956)	(3,511,765)	(2,448,581)
Effect of exchange rate changes on cash and cash equivalents	458,795	(224,485)	2,364
Discontinued Operations			
Net cash provided by (used in) discontinued operating activities	776	462,597	(409,644)
Net cash provided by discontinued investing activities - sale of assets	-	2,500,000	-
Net cash provided by (used in) discontinued operations	776	2,962,597	(409,644)
Net increase (decrease) in cash and cash equivalents	(1,376,429)	2,460,024	5,202,707
Cash and cash equivalents at beginning of period	15,554,523	13,094,499	7,596,025
Cash and cash equivalents at end of period	\$ 14,178,094	\$ 15,554,523	\$ 12,798,732
The accompanying notes are an integral part of these financial			
statements.			

# Ecology and Environment, Inc Consolidated Statement of Changes in Shareholders' Equity

	Class Shares	Common s A Amount	n Stock Class Shares	s B Amount	Capital in Excess of Par Value	Retained earnings	Accumulated Other Comprehensive Income	Treasu Shares	ury Stoc Amo
Balance at July 31, 2005	2,514,235	\$ 25,143	1,669,304	\$ 16,693	\$ 17,622,172	\$ 22,002,059	9 \$(2,236,051)	120,494	\$ (98'
Net income	-	-	-	-	-	2,582,587	1 -	-	
Reclassification due to adoption of FAS 123R	-	_	-	_	(158,993)			-	
Foreign currency translation									
reserve	-	-	-	-	-		- 28,122	-	
Cash dividends paid (\$.33 per						(1.420.02(	·		
share) Unrealized	-	-	-	-	-	(1,420,930	-	-	
investment									
gain, net	-	-	-	-			- (901)	_	
Conversion of common stock									
- B to A	19,131	191	(19,131)	(191)	_	_		_	
Repurchase of Class A								2 525	(2)
common stock	-	-	-	-	-	-	-	2,595	(2:
Stock options exercised	1,200	12	_	_	8,688			-	
Issuance of stock under stock award plan									
Share-based compensation									
expense				_	130,277				
Other	-	-	-	-	82,229	-	-	5,374	(4
Balance at July 31, 2006	2,534,566	\$ 25,346	1,650,173	\$ 16,502	\$ 17,684,373	\$ 23,163,716	5 \$ (2,208,830)	128,463	\$ (1,05
Net income	-	-	-	-	-	3,074,471	0 110 101	-	

Reclassification adjustment for realized foreign currency translation loss in net income									
Foreign currency translation reserve	_	_	_	_	_	_	397,476	_	
Cash dividends paid (\$.34 per share)	-	-	-	-	_	(1,464,921)	-	_	
5% Stock Dividend	126,522.00	1,265	82,464.00	825	2,560,078	(2,562,168)	-	8,040	
Unrealized investment						, , , ,			
gain, net	-	-	-	-	-	-	25	-	
Conversion of common stock - B to A	410	4	(410)	(4)	_	_	_	_	
Repurchase of Class A	110		(110)						
common stock Issuance of	-	-	-	-	-	-	-	86,806	(1,08
stock under									
stock award plan	-	-	-	-	(325,985)	-	-	(57,620)	47
Share-based compensation									
expense	-	-	-	-	121,396	-	-	-	
Tax impact of share based					<b>.</b>				
compensation Other	-	-	-	-	5,860 5,724	-	-	3,132	(2
Other	_		-		3,724	-	<u>-</u>	3,132	(2
Balance at July 31, 2007	2,661,498	26,615	1,732,227	17,323	20,051,446	22,211,098	299,102	168,821	(1,69
Cumulative effect of adopting FIN									
48	-	-	-	-	-	(2,845,845)	-	-	
Adjusted									
Balance at July 31, 2007	2,661,498	\$ 26,615	1,732,227	\$ 17,323	\$20,051,446	\$ 19,365,253	\$ 299,102	168,821	\$(1,69
Net income	_	_	_	_	_	1,834,386	_	_	
Foreign currency translation	-	-	-	-	-	-	536,446	-	

reserve									
Cash dividends									
paid (\$.36 per									
share)	-	-	-	-	-	(1,535,492)	, -	-	
Unrealized									
investment									
gain, net	-	-		-			(881)	-	
Repurchase of									
Class A									
common stock	-	-	-	-	-	-	-	536	(:
Issuance of									
stock under									
stock award									
plan	-	-	_	-	(412,173)	_	-	(41,094)	) 41:
Share-based									
compensation									
expense	-	-	-	-	339,625	-	-	-	
Tax impact of									
share based									
compensation	-	-	_	-	33,457	_	-	-	
Other	-	-	-	-	1,902	-	-	1,878	(1)
Balance at July									
31, 2008	2,661,498	\$ 26,615	1,732,227	\$ 17,323	\$ 20,014,257	\$ 19,664,147	\$ 834,667	130,141	\$ (1,30)

The accompanying notes are an integral part of these financial statements.

- 26 -

#### **Table of Contents**

# Ecology and Environment, Inc. Notes to Consolidated Financial Statements

#### 1. Summary of Operations and Basis of Presentation

Ecology and Environment, Inc. (the Company) is an environmental consulting and testing firm whose underlying philosophy is to provide a broad range of environmental consulting services worldwide so that sustainable economic and human development may proceed with minimum negative impact on the environment. These services include environmental audits and impact assessments, hazardous material site evaluations and response programs, water and groundwater monitoring, laboratory analyses, environmental infrastructure planning and many other projects provided by the Company's multidisciplinary professional staff. Revenues reflected in the Company's consolidated statement of income represent services rendered for which the Company maintains a primary contractual relationship with its customers. Included in revenues are certain services outside the Company's normal operations which the Company has elected to subcontract to other contractors.

During fiscal years ended July 31, 2008, 2007 and 2006, the percentages of total revenues derived from contracts exclusively with the United States Department of Defense (DOD) were 11%, 9% and 18%.

2. Summary of Significant Accounting Policies

a. Consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned and majority owned subsidiaries. Also reflected in the financial statements is the 50% ownership in the Chinese operating joint venture, The Tianjin Green Engineering Company. This joint venture is accounted for under the equity method. All significant intercompany transactions and balances have been eliminated.

b. Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

e. Reclassifications

Certain prior year amounts were reclassified to conform to the 2008 financial statement presentation.

#### d. Revenue recognition

Substantially all of the Company's revenue is derived from environmental consulting work, with the balance derived from aquaculture. The consulting revenue is principally derived from the sale of labor hours. The consulting work is performed under a mix of fixed price, cost-type, and time and material contracts. Contracts are required from all customers. Revenue is recognized as follows:

Contract Work Type Revenue Recognition Policy

Type

Fixed Price Consulting

Percentage of completion, approximating the ratio

of total

Costs incurred to date to total estimated costs.

Cost-Type Consulting Costs as incurred. Fixed fee portion is recognized

using percentage of completion determined by the percentage of level of effort (LOE) hours incurred to total LOE hours in the respective contracts.

Time and Materials

Consulting

As incurred at contract rates.

- 27 -

#### **Table of Contents**

Substantially all of the Company's cost-type work is with federal governmental agencies and, as such, is subject to audits after contract completion. Under these cost-type contracts, provisions for adjustments to accrued revenue are recognized on an annual basis and based on past audit settlement history. Government audits have been completed and final rates have been negotiated through fiscal year 2001. The balance in the allowance for contract adjustments accounts principally represents a reserve for contract adjustments for the fiscal years 1996-2008.

We reduce our accounts receivable and costs and accrued earnings in excess of billings on contracts in process by establishing an allowance for amounts that, in the future, may become uncollectible or unrealizable, respectively. We determine our estimated allowance for uncollectible amounts based on management's judgments regarding our operating performance related to the adequacy of the services performed, the status of change orders and claims, our experience settling change orders and claims and the financial condition of our clients, which may be dependent on the type of client and current economic conditions that the client may be subject to.

Change orders can occur when changes in scope are made after project work has begun, and can be initiated by either the Company or its clients. Claims are amounts in excess of the agreed contract price which the Company seeks to recover from a client for customer delays and / or errors or unapproved change orders that are in dispute. Costs related to change orders and claims are recognized as incurred. Revenues are recognized on change orders (including profit) when it is probable that the change order will be approved and the amount can be reasonably estimated. Revenue on claims is not recognized until the claim is approved by the customer.

All bid and proposal and other pre-contract costs are expensed as incurred. Out of pocket expenses such as travel, meals, field supplies, and other costs billed direct to contracts are included in both revenues and cost of professional services.

Investment securities

Investment securities have been classified as available for sale and are stated at estimated fair value. Unrealized gains or losses related to investment securities available for sale are reflected in accumulated other comprehensive income, net of applicable income taxes in the consolidated balance sheet and statement of changes in shareholders' equity. The cost of securities sold is based on the specific identification method. The Company had gross unrealized gains of approximately \$5,000 in fiscal year 2008 and 2007.

f. Property, building and equipment, depreciation and amortization

Property, building and equipment are stated at cost. Office furniture and all equipment are depreciated on the straight-line method for book purposes, excluding computer equipment which is depreciated on the accelerated method for book purposes, and on accelerated methods for tax purposes over the estimated useful lives of the assets (three to seven years). The headquarters building is depreciated on the straight-line method for both book and tax purposes over an estimated useful life of 32 years. Its components are depreciated over their estimated useful lives ranging from 7 to 15 years. The analytical services center building and warehouse is depreciated on the straight-line method over an estimated useful life of 40 years for both book and tax purposes. Leasehold improvements are amortized for book purposes over the terms of the leases or the estimated useful lives of the assets, whichever is shorter. Expenditures for maintenance and repairs are charged to expense as incurred. Expenditures for improvements are capitalized. When property or equipment is retired or sold, any gain or loss on the transaction is reflected in the current year's earnings.

Fair value of financial instruments

e.

The carrying amount of cash and cash equivalents, contracts receivable and accounts payable at July 31, 2008 and 2007 approximate fair value. Investment securities available for sale are carried at estimated fair value. Long-term debt consists of bank loans and capitalized equipment leases. Based on the Company's assessment of the current financial market and corresponding risks associated with the debt, management believes that the carrying amount of long-term debt at July 31, 2008 and July 31, 2007 approximates fair value.

h. Translation of foreign currencies

The financial statements of foreign subsidiaries where the local currency is the functional currency are translated into U.S. dollars using exchange rates in effect at period end for assets and liabilities and average exchange rates during each reporting period for results of operations. Translation adjustments are deferred in accumulated other comprehensive income.

The financial statements of foreign subsidiaries located in highly inflationary economies are remeasured as if the functional currency were the U.S. dollar. The remeasurement of local currencies into U.S. dollars creates transaction adjustments which are included in net income. There were no highly inflationary economy translation adjustments for fiscal years 2006-2008.

- 28 -

i. Income taxes

The Company follows the asset and liability approach to account for income taxes. This approach requires the recognition of deferred tax liabilities and assets for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Although realization is not assured, management believes it is more likely than not that the recorded net deferred tax assets will be realized. Since in some cases management has utilized estimates, the amount of the net deferred tax asset considered realizable could be reduced in the near term. No provision has been made for United States income taxes applicable to undistributed earnings of foreign subsidiaries as it is the intention of the Company to indefinitely reinvest those earnings in the operations of those entities.

The Company has significant deferred tax assets, resulting principally from contract reserves, fixed assets and domestic net operating loss carryforwards ("NOLs"). As required by the Financial Accounting Standards Board (FASB) Statement No. 109, "Accounting for Income Taxes" (SFAS 109) the Company periodically evaluates the likelihood of realization of deferred tax assets, and has determined that no valuation allowance is presently necessary.

In July of 2006, FASB issued Interpretation No. 48 (FIN 48), an interpretation of SFAS 109. FIN 48 clarifies the accounting for uncertainty in income taxes and reduces the diversity in current practice associated with the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return by defining a "more-likely-than-not" threshold regarding the sustainability of the position. The Company adopted FIN 48 beginning August 1, 2007. See Note 18 to Consolidated Financial Statements for additional information.

j. Pension costs

The Company has a non-contributory defined contribution plan providing deferred benefits for substantially all of the Company's employees. The Company also had a supplemental defined contribution plan (SERP) to provide deferred benefits for senior executives of the Company. The annual expense of the Company's supplemental defined contribution plan is based on a percentage of eligible wages as authorized by the Company's Board of Directors. Benefits under this plan are funded as accrued. The SERP was terminated effective July 31, 2006 and balances totaling approximately \$342,000 were paid in the first quarter of fiscal year 2007.

The Company does not offer any benefits that would result in a liability under either FASB Statement No. 106 "Employers' Accounting for Postretirement Benefits Other Than Pensions" (SFAS 106) or Statement No. 112 "Employers' Accounting for Post Employment Benefits (SFAS 112)."

k. Stock based compensation

The Company adopted SFAS 123(R), Share-Based Payment (SBP), effective August 1, 2005. The Statement requires companies to expense the value of employee stock options and similar awards. Under SFAS 123(R), SBP awards result in a cost that will be measured at fair value on the awards' grant date, based on the estimated number of awards that are expected to vest. Compensation cost for awards that vest would not be reversed if the awards expire without being exercised.

1. Earnings per share (EPS)

Basic EPS is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that would occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the Company. See Note 13 to Consolidated Financial Statements for

additional information.

#### m. Comprehensive Income

Comprehensive income is defined as "the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources." The term "comprehensive income" is used to describe the total net earnings plus other comprehensive income. For the Company, other comprehensive income includes currency translation adjustments on foreign subsidiaries and unrealized gains or losses on available-for-sale securities.

## n. Segment reporting

Ecology and Environment Inc. formerly had two reportable segments which differentiated by product line: consulting services and aquaculture. The consulting services segment provides broad based environmental services encompassing impact assessments, surveys, air and water quality management, environmental engineering, environmental infrastructure planning, and industrial hygiene and occupational health studies to a worldwide base of customers. The aquaculture segment included the operation of the Company's shrimp farm in Costa Rica (closed in fiscal year 2003, sold in fiscal year 2007 resulting in a pretax gain of \$960,131) and its current fish farm operation in Jordan. Effective with fiscal year 2008, the Company has ceased its segment reporting due to the immateriality of its remaining aquaculture business (approximately \$50,000 of revenues in fiscal year 2008) and the low probability of any expansion of this activity in the future.

- 29 -

#### o. Impairment of Long-Lived Assets

The Company accounts for impairment of long-lived assets in accordance with FASB No. 144 "Accounting for the Impairment or Disposal of Long-Lived Assets." (SFAS 144). SFAS 144 requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the book value of the asset may not be recoverable. The Company assesses recoverability of the carrying value of the asset by estimating the future net cash flows (undiscounted) expected to result from the asset, including eventual disposition. If the future net cash flows are less than the carrying value of the asset, an impairment loss is recorded equal to the difference between the asset's carrying value and fair value.

# p. Goodwill

During the first quarter of fiscal year 2008, additional goodwill of \$256,000 was recorded as a result of the purchase of additional shares of Gustavson Associates LLC. In accordance with SFAS 142, the total goodwill of approximately \$1.1 million is not amortized and is subject to an annual assessment for impairment.

### 3. Cash and Cash Equivalents

The Company's policy is to invest cash in excess of operating requirements in income-producing short-term investments. At July 31, 2008 and 2007, short-term investments consist of commercial paper and money market funds and are carried at cost. Short-term investments amounted to approximately \$2.7 million and \$2.6 million at July 31, 2008 and 2007, respectively, and are reflected in cash and cash equivalents in the accompanying consolidated balance sheet and statement of cash flows.

For purposes of the consolidated statement of cash flows, the Company considers all highly liquid instruments purchased with a maturity of three months or less to be cash equivalents. Cash paid for interest amounted to approximately \$125,000, \$162,000, and \$96,000 in fiscal years 2008, 2007 and 2006, respectively. Cash paid for income taxes amounted to approximately \$1.1 million, \$2.2 million, and \$1.3 million in fiscal years 2008, 2007 and 2006, respectively. Additionally in the first quarter of fiscal year 2008, Gustavson Associates LLC purchased from minority unit holder, Prospect Resources, their remaining 50 ownership units. Prospect was paid \$466,708 for its units with 25% of the amount paid in cash, and the assumption of a \$350,000 three year note with a six percent annualized interest rate.

## 4. Contract Receivables, net

	July 31,			
		2008		2007
United States government -				
Billed	\$	3,431,437	\$	2,905,030
Unbilled		2,669,211		4,195,989
		6,100,648		7,101,019
Industrial customers and state and municipal governments -				
Billed		20,811,500		19,819,270
Unbilled		16,690,360		11,562,522
		37,501,860		31,381,792

Edgar Filing: ECOLOGY & ENVIRONMENT INC - Form 10-K

Less allowance for doubtful accounts and contract		
adjustments -	(2,056,573)	(1,740,523)
	\$ 41,545,935	\$ 36,742,288

United States government receivables arise from long-term U.S. government prime contracts and subcontracts. Unbilled receivables result from revenues which have been earned, but are not billed as of period-end. The above unbilled balances are comprised of

- 30 -

#### **Table of Contents**

incurred costs plus fees not yet processed and billed; and differences between year-to-date provisional billings and year-to-date actual contract costs incurred. Management anticipates that the July 31, 2008 unbilled receivables will be substantially billed and collected within one year. Within the above billed balances are contractual retainages in the amount of approximately \$290,000 at July 31, 2008 and \$409,000 at July 31, 2007. Management anticipates that the July 31, 2008 retainage balance will be substantially collected within one year. Included in the balance of receivables for industrial customers and state and municipal customers are receivables, net of subcontract costs, due under the contracts in Saudi Arabia and Kuwait of \$3.5 million at July 31, 2008 and \$3.9 million at July 31, 2007.

Included in other accrued liabilities is an additional allowance for contract adjustments relating to potential cost disallowances on amounts billed and collected in current and prior years' projects of approximately \$4.0 million and \$3.9 million at July 31, 2008 and 2007, respectively. Also included in other accrued liabilities is a reclassification of billings in excess of recognized revenues of approximately \$4.6 million at July 31, 2008 and \$4.0 million at July 31, 2007. The allowance for contract adjustments is recorded for contract disputes and government audits when the amounts are estimatable.

# 5. Property, Building and Equipment, net

	July 31,			
		2008		2007
Land	\$	543,051	\$	543,051
Buildings		11,180,516		11,154,672
Laboratory and other equipment		3,187,973		3,072,609
Information technology equipment		7,265,335		6,369,348
Office furniture and equipment		2,748,782		2,417,764
Leasehold improvements and other		1,727,927		1,590,222
	\$	26,653,584	\$	25,147,666
Less accumulated depreciation and amortization		(18,780,336)		(17,422,131)
	\$	7,873,248	\$	7,725,535

#### 6. Line of Credit

The Company maintains unsecured lines of credit available for working capital and letters of credit of \$20 million with various banks at one-half percent below the prevailing prime rate. Other lines are available solely for letters of credit in the amount of \$18.5 million. The Brazilian subsidiary in July 2008 borrowed \$1 million under a four month term note at 5.19% annualized interest rate. The Company guarantees both the Brazilian term note and the Walsh Environmental line of credit. The banks have recently reaffirmed the Company's lines of credit. At July 31, 2008 and 2007 the company had letters of credit outstanding totaling approximately \$1.2 million and \$1.3 million, respectively. At July 31, 2008 there was only the \$1 million borrowing from the Brazilian subsidiary for working capital. After letters of credit and loans, there is there is \$37.0 million of line still available at July 31, 2008. At July 31, 2007 there were no borrowings for working capital against the lines of credit. The Company believes that cash flows from operations and borrowings against the line of credit will be sufficient to cover all working capital requirements for at least the next twelve months and the foreseeable future.

## Debt and Capital Lease Obligations

Debt inclusive of capital lease obligations consists of the following:

	Ju	ly 31, 2008	July 31, 2007
Various bank loans and advances at subsidiaries with interest			
rates ranging from 5% to 14%	\$	1,702,392	\$ 477,466
Capital lease obligations at subsidiaries with varying interest			
rates averaging 11%		157,192	241,033
		1,859,584	718,499
Less: current portion of debt and capital lease obligations		(1,377,827)	(333,229)
Long-term debt and capital lease obligations	\$	481,757	\$ 385,270

### **Table of Contents**

The aggregate maturities of long-term debt and capital lease obligations at July 31, 2008 are as follows:

	Amount
Fiscal Year 2009	\$ 1,377,827
Fiscal Year 2010	212,962
Fiscal Year 2011	176,601
Fiscal Year 2012	30,770
Fiscal Year 2013	32,667
Thereafter	28,757
	\$ 1,859,584

8. Income Taxes

The provision (benefit) for income taxes was as follows:

	Fiscal Year						
	2008		2007		2006		
Current:							
Federal	\$ 72,694	\$	596,564	\$	2,340,755		
State	172,021		224,987		369,118		
Foreign	979,820		516,711		448,126		
_							
	\$ 1,224,535	\$	1,338,262	\$	3,157,999		
Deferred:							
Federal	\$ 1,117,191	\$	(214,280)	\$	(926,101)		
State	84,164		(84,607)		(84,455)		
Foreign	(313,215)						
	\$ 888,140	\$	(298,887)	\$	(1,010,556)		
	\$ 2,112,675	\$	1,039,375	\$	2,147,443		

A reconciliation of income tax expense (benefit) using the statutory U.S. income tax rate compared with actual income tax expense (benefit) was as follows:

	2008	2007	2006
U.S. federal statutory income tax rate	34.0%	34.0%	34.0%
Re-evaluation of tax contingencies	34.0%	(8.9%)	34.0%
Income from "pass-through" entities taxable to minority		(0.770)	
partners	(5.8%)	(7.9%)	(4.6%)
International rate differences	(0.1%)	(2.6%)	4.3%
Extraterritorial income tax exclusion		(0.9%)	(1.4%)
State taxes, net of federal benefit	4.1%	2.2%	3.4%
Other	5.8%	2.3%	0.3%

- 32 -		

#### **Table of Contents**

The significant components of deferred tax assets (liabilities) are as follows:

	Fiscal Y	Year	
	2008		2007
Contract and other reserves	\$ 3,173,351	\$	3,252,519
Fixed assets and intangibles	855,144		1,148,248
Accrued compensation	672,134		625,289
Net operating loss carryforwards	586,827		1,708,130
Foreign and state income taxes	910,683		
Accrued interest	359,781		
Other	547,524		178,918
Deferred tax assets	\$ 7,105,443	\$	6,913,104
State income taxes	(268, 326)		(312,144)
Deferred tax liabilities	(268,326)		(312,144)
Net deferred tax asset	\$ 6,837,117	\$	6,600,960

The net change in deferred tax assets and liabilities was due to an increase in deferred tax assets related to the adoption of FIN 48.

The Company has not recorded income taxes applicable to undistributed earnings of all foreign subsidiaries that are indefinitely reinvested in those operations. At July 31, 2008, these amounts related primarily to operations in Saudi Arabia and Chile of approximately \$1,880,000.

The Company's tax benefit related to continuing operations for fiscal year ended July 31, 2007 reflects an additional benefit of \$510,000 as a result of a change in its estimated contingent tax liabilities for income tax audits. These contingent liabilities were re-evaluated and a downward adjustment was made as a result of an appeals settlement that occurred in July of 2007 relating to positions taken on the company's fiscal 2004 and fiscal 2005 tax returns. In September of 2007 the Internal Revenue Service concluded the audits of fiscal 2004 through 2006.

As of July 31, 2008, for federal income tax return purposes, the Company has approximately \$1,700,000 of U.S. federal net operating loss carryforwards available to offset future taxable income. This loss carryforward will expire in 2027. SFAS 109 specifies that deferred tax assets are to be reduced by a valuation allowance if it is more likely then not that some portion of the deferred tax asset will not be realized. Management believes that future taxable income should be sufficient to realize all of our deferred tax assets.

In July of 2006, the FASB issued FIN 48, an interpretation of SFAS 109. FIN 48 clarifies the accounting for uncertainty in income taxes and reduces the diversity in current practice associated with the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return by defining a "more-likely-than-not" threshold regarding the sustainability of the position. The Company adopted FIN 48 beginning August 1, 2007. See Note 18 to Consolidated Financial Statements for additional information.

9. Shareholders' Equity

a.

Class A and Class B common stock

The relative rights, preferences and limitations of the Company's Class A and Class B common stock can be summarized as follows: Holders of Class A shares are entitled to elect 25% of the Board of Directors so long as the

number of outstanding Class A shares is at least 10% of the combined total number of outstanding Class A and Class B common shares. Holders of Class A common shares have one-tenth the voting power of Class B common shares with respect to most other matters.

In addition, Class A shares are eligible to receive dividends in excess of (and not less than) those paid to holders of Class B shares. Holders of Class B shares have the option to convert at any time, each share of Class B common stock into one share of Class A common stock. Upon sale or transfer, shares of Class B common stock will automatically convert into an equal number of shares of Class A common stock, except that sales or transfers of Class B common stock to an existing holder of Class B common stock or to an immediate family member will not cause such shares to automatically convert into Class A common stock.

b. Stock Award Plan

Effective March 16, 1998, the Company adopted the Ecology and Environment, Inc. 1998 Stock Award Plan (the "1998 Plan"). To supplement the 1998 Plan, the 2003 Stock Award Plan (the "2003 Plan") was approved by the shareholders at the annual meeting held in January 2004 (the 1998 Plan and the 2003 Plan collectively referred to as the "Award Plan"). The 2003 Plan was approved retroactive to October 16, 2003 and will terminate on October 15, 2008. Under the Award Plan key employees (including officers) of the Company or any of its present or future subsidiaries may be designated to received awards of Class A

- 33 -

#### **Table of Contents**

Common stock of the Company as a bonus for services rendered to the Company or its subsidiaries, without payment therefore, based upon the fair market value of the Company stock at the time of the award. The Award Plan authorizes the Company's board of directors to determine for what period of time and under what circumstances awards can be forfeited.

The Company issued 41,094 shares valued at \$495,183 in October 2007 pursuant to the Award Plan. These awards issued have a three year vesting period. The "pool" of excess tax benefits accumulated in Capital in Excess of Par Value at July 31, 2008 and July 31, 2007 was approximately \$122,000 and \$88,000, respectively. Total gross compensation expense is recognized over the vesting period. Unrecognized compensation expense was approximately \$496,000 and \$349,000 at July 31, 2008 and 2007, respectively.

c. Stock Dividend

On July 19, 2007, the Board of Directors declared a 5% stock dividend on the Company's Class A and Class B common stock distributed on August 31, 2007 to shareholders of record on August 1, 2007. As of July 31, 2007, an amount equal to the fair value of the common stock distributed was transferred from retained earnings to the common stock and capital in excess of par value

accounts. All data with respect to net income per common share, weighted average common shares outstanding, and dividends paid have been retroactively adjusted to reflect the stock dividend.

d. Stock Repurchase

In October of 2008, the Company repurchased 197,594 shares of Class A common stock at \$8.75 per share.

### 10. Shareholders' Equity - Restrictive Agreement

Messrs. Gerhard J. Neumaier, Frank B. Silvestro, Ronald L. Frank and Gerald A. Strobel entered into a Stockholders' Agreement in 1970 which governs the sale of certain shares of common stock owned by them, the former spouse of one of the individuals and some of their children. The agreement provides that prior to accepting a bona fide offer to purchase all or any part of their shares, each party must first allow the other members to the agreement the opportunity to acquire on a pro rata basis, with right of over-allotment, all of such shares covered by the offer on the same terms and conditions proposed by the offer.

#### 11. Lease Commitments

The Company rents certain office facilities and equipment under non-cancelable operating leases. The Company also rents certain facilities for servicing project sites over the term of the related long-term government contracts. These contracts provide for reimbursement of any remaining rental commitments under such lease agreements in the event that the government terminates the contract.

At July 31, 2008, future minimum rental commitments are as follows:

Fiscal Year	Amount
2009	\$ 2,624,870
2010	2,221,915
2011	1,752,384
2012	1,272,833

2013	1,058,575
Thereafter	2,146,674

Lease agreements may contain step rent provisions and/or free rent concessions. In such cases, any material leases are in compliance with paragraph 15 of the FASB Statement No. 13 "Accounting for Leases (SFAS 13). Lease payments based on a price index have rent expense recognized on a straight line or substantially equivalent basis, and they are included in the calculation of minimum lease payments in accordance with the FASB Statement No. 29 "Determining Contingent Rentals" (SFAS 29). Gross rental expense under the above lease commitments for 2008, 2007, and 2006 was approximately \$2.6 million, \$2.5 million and \$2.7 million, respectively.

#### 12. Defined Contribution Plans

Contributions to the defined contribution plan and supplemental retirement plan are discretionary and determined annually by the Board of Directors. The total expense under the plans for fiscal years 2008, 2007, and 2006 was approximately \$1.5 million, \$1.5 million and \$1.3 million, respectively.

- 34 -

#### 13. Earnings Per Share

The computation of basic earnings per share reconciled to diluted earnings per share follows:

	2008	F	iscal Year 2007	2006
Net income from continuing operations available to common stockholders	\$ 1,833,610	\$	2,715,421	\$ 2,981,673
Net income (loss) from discontinued operations available to common stockholders	776		359,050	(399,086)
Net income available to common stockholders	\$ 1,834,386	\$	3,074,471	\$ 2,582,587
Weighted-average common shares outstanding (basic)	4,164,186		4,194,673	4,180,287
Basic earnings (loss) per share:				
Continued operations	\$ 0.44	\$	0.65	\$ 0.71
Discontinued operations			0.08	(0.09)
Basic earnings per share	\$ 0.44	\$	0.73	\$ 0.62
Incremental shares from assumed conversions of restricted stock awards	64,106		66,950	7,991
Adjusted weighted-average common shares outstanding	4,228,292		4,261,623	4,188,278
Diluted earnings (loss) per share:				
Continued operations	\$ 0.43	\$	0.64	\$ 0.71
Discontinued operations			0.08	(0.09)
Diluted earnings per share	\$ 0.43	\$	0.72	\$ 0.62

After consideration of all the rights and privileges of the Class A and Class B stockholders discussed in Note 9, in particular the right of the holders of the Class B common stock to elect no less than 75% of the Board of Directors making it highly unlikely that the Company will pay a dividend on Class A common stock in excess of Class B common stock, the Company allocates undistributed earnings between the classes on a one-to-one basis when computing earnings per share. As a result, basic and fully diluted earnings per Class A and Class B share are equal amounts.

#### 14. Commitments and Contingencies

From time to time, the Company is named defendant in legal actions arising out of the normal course of business. The Company is not a party to any pending legal proceeding the resolution of which the management of the Company believes will have a material adverse effect on the Company's results of operations, financial condition, cash flows, or to any other pending legal proceedings other than ordinary, routine litigation incidental to its business. The Company maintains liability insurance against risks arising out of the normal course of business.

Certain contracts contain termination provisions under which the customer may, without penalty, terminate the contracts upon written notice to the Company. In the event of termination, the Company would be paid only termination costs in accordance with the particular contract. Generally, termination costs include unpaid costs incurred to date, earned fees and any additional costs directly allocable to the termination.

# 15. Recent Accounting Pronouncements

In September 2006, the FASB issued Statement No. 157, "Fair Value Measurement" (SFAS 157), which established a framework for measuring fair value under generally accepted accounting principles and expands disclosure about fair value measurements. SFAS 157 is effective for the Company's 2009 fiscal year. The Company is assessing the impact that the adoption of SFAS 157 may have on its financial statements.

- 35 -

In February 2007, the FASB issued Statement No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" (SFAS 159). The fair value option established by SFAS 159 permits entities to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings at each subsequent reporting date. SFAS 159 is effective for the Company's 2009 fiscal year. The Company is assessing the impact that the adoption of SFAS 159 may have on its financial statements.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements - An amendment of ARB No. 51." This statement amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary, which is sometimes referred to as minority interest, is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. Among other requirements, this statement requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure, on the face of the consolidated income statement, of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. This Statement is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008 (that is, for the fiscal year ending July 31, 2010 for the Company). Earlier adoption is prohibited. The Company is currently assessing the effect SFAS 160 will have on its financial statements.

In December 2007, the FASB issued SFAS No. 141 R (revised 2007), "Business Combinations" (SFAS 141R). SFAS 141R establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any non-controlling interest in the acquiree and the goodwill acquired. SFAS 141R also establishes disclosure requirements to enable the evaluation of the nature and financial effects of the business combination. This statement is effective for the Company beginning August 1, 2009 and will change the accounting for business combinations on a prospective basis. The Company is assessing the impact that the adoption of SFAS 141R may have on its financial statements.

In June 2008, the FASB issued FASB Staff Position (FSP) EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities". This FSP provides that unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. The Company is assessing the impact that the adoption of EITF 03-6-1 may have on its financial statements.

16. Other Accrued Liabilities

	July 31,				
		2008		2007	
Allowance for contract adjustments	\$	3,969,980	\$	3,925,525	
Billings in excess of revenue		4,642,578		3,995,645	
Other		1,355,932		945,537	
	\$	9,968,490	\$	8,866,707	

#### 17. Transfer of Ownership/Dispositions

On September 1, 2007 Gustavson Associates LLC purchased from minority unit holder, Prospect Resources, their remaining 50 ownership units. Prospect was paid \$466,708 for its units with 25% of the amount paid in cash, and the assumption of a three year note with a six percent annualized interest rate. The purchase price that was paid was at

a premium over the capital value of the units. This excess created additional goodwill of \$255,578 which was recorded in the first quarter.

On May 15, 2007 one of the Walsh Peruvian minority shareholders sold 14% of their shares in that subsidiary for \$332,000. Half of the shares were purchased back by the Peruvian company, and the other half was purchased by Walsh Environmental Scientists and Engineers, LLC (the majority shareholder). Both of the transactions were completed for the same terms and conditions. Half of the purchase price was paid in cash and the remainder were taken as loans to be repaid over a two and a half year period. The purchase price that was paid was at a premium over the book value of the stock. This has created additional goodwill of approximately \$147,000 that was booked in the fourth quarter.

On January 9, 2007 the Company sold its interest in the shrimp farm in Costa Rica to the Roozen Group for \$2,500,000 in cash. When the farm was closed in fiscal year 2003, the Company recorded an impairment charge. The previously unrecognized foreign translation loss in the amount of approximately \$1.5 million has been accounted for in the computation of the current year gain on sale. There was a pretax gain on the sale of the farm of \$960,131 after deducting costs of the sale. This gain is included in the accompanying financial statements under discontinued operations.

18. Adoption of New Accounting Principles – Accounting for Uncertainty in Income Taxes

Effective August 1, 2007, the Company was required to adopt FIN 48. FIN 48 applies to all income tax positions and clarifies the recognition of tax benefits in the financial statements by providing a two-step approach to recognition and measurement. The first step involves assessing whether the tax position is more likely than not to be sustained upon examination based on the technical merits. The second step involves measurement of the amount to recognize. Tax positions that meet the more likely then not threshold are measured at the largest amount of tax benefit greater than 50% likely of being realized upon ultimate finalization with tax authorities.

#### **Table of Contents**

Upon adoption, the Company recorded a decrease to retained earnings as of August 1, 2007 of \$2,845,845 as a cumulative effect of a change in accounting principle for the adoption of FIN 48 with corresponding increases to the liability for uncertain tax positions of \$2,502,108, the non-current deferred tax asset of \$1,116,079, and the liability for interest and penalties associated with uncertain tax positions of \$1,447,955. The Company also decreased the current deferred tax assets of \$67,869 and minority interest liability of \$56,008. At August 1, 2007 E & E had approximately \$2,523,443 of gross unrecognized tax benefits that if recognized, would favorably affect the effective income tax rate in future periods.

The Company's majority owned subsidiary, the Consortium of International Contracts LLC (CIC) entered into three Environmental Services Agreements (ESA's) with a public authority of the State of Kuwait which were funded by the United Nations Compensation Commission (UNCC). CIC's work connected with the ESA's began in fiscal 2002 and extended into fiscal year 2007. The ESA's between the client, the Public Authority for Assessment of Compensation for Damages Resulting from Iraqi Aggression (PAAC), and CIC were signed in January of 2002. These ESAs contemplated the receipt of a tax exemption order from Kuwait's Ministry of Finance declaring that the income generated by CIC, and in turn the Company, to the extent that the Company performed work for CIC under the ESA's would be exempt from Kuwait income tax. The ESAs also provide that CIC would be entitled to be reimbursed by PAAC for Kuwait income tax costs, if any, as finally determined. CIC was given written notice in May 2002 by PAAC that the tax exemption order contemplated in the ESAs had officially been granted by the Ministry of Finance and that CIC would not be required to obtain a tax clearance certificate. In fiscal year 2007, CIC received notification from PAAC that it should file Kuwait income tax returns, notwithstanding the earlier May 2002 notification letter to the contrary, with the Ministry of Finance in order to facilitate the closure and final payments under the ESAs. Upon notification from PAAC in fiscal year 2007, the Company evaluated their position under the related guidance of FAS 5 "Accounting for Contingencies" and concluded a reasonable estimate could not be identified. While the Company evaluated the likelihood of the probability of success of its tax exempt status, a reasonable estimate of the tax liability of the contracts could not be made due to the subjective nature of the Kuwait tax system on foreign companies. In addition, the Company considered, and still maintains that any additional tax liability would be offset by an obligation for reimbursement from its client PAAC for any income taxes, penalties and interest.

Under the new guidance for uncertain tax positions, the Company does not believe that the tax exempt order claimed by PAAC to have been received, will meet the more likely than not threshold to obtain benefit, and has therefore accrued a cumulative impact of adoption related to the Kuwait income taxes. The Company has continued its assertion of a contractual obligation for reimbursement from PAAC should any tax liability be agreed to with the Kuwait Ministry of Finance, however the assessment of this reimbursement is not permitted under FIN 48. E & E's management believes that, given the ESA's provisions, providing for reimbursement of any Kuwait income taxes, this liability recorded for estimated income taxes in Kuwait, may lead to volatility in the Company's future reported earnings when the Company's actual exposure is settled.

The Company files numerous consolidated and separate income tax returns in the U.S. federal jurisdiction and in many state and foreign jurisdictions. The Company has substantially concluded all U.S. federal income tax matters for years through fiscal 2006. The Company's tax matters for the fiscal years 2007 and 2008 remain subject to examination by the Internal Revenue Service. The Company's New York State tax matters have been concluded for years through fiscal 2005. The Company's tax matters in other material jurisdictions remain subject to examination by the respective state, local, and foreign tax jurisdiction authorities. No waivers have been executed that would extend the period subject to examination beyond the period prescribed by statute.

The Company recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in administrative and indirect operating expenses. For the year ended July 31, 2008, E & E recognized interest and penalties of approximately \$576,000. For the year ended July 31, 2008, E & E incurred a foreign exchange loss of \$144,000 to adjust the FIN 48 Kuwait tax reserve, penalties and interest and related federal tax benefit to current

exchange rates.

It is reasonably possible that the liability associated with our unrecognized tax benefits will increase or decrease within the next twelve months. These changes will most likely be the result of the Kuwait tax matter described above. At this time, an estimate of the range of the reasonably possible outcomes cannot be made.

At July 31, 2008, E&E had approximately \$2,746,504 of gross unrecognized tax benefits that if recognized, would favorably affect the effective income tax rate in future periods. At July 31, 2008, the liability for uncertain tax positions and associated interest and penalties are classified as noncurrent liabilities.

- 37 -

#### **Table of Contents**

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

Balance at August 1, 2007 - adoption of FIN 48	\$ 2,523,443
New current year tax positions	48,344
Adjustments to prior year tax positions	47,765
Foreign currency effect	126,952
Balance at July 31, 2008	\$ 2,746,504

## 19. Venezuela – Discontinued Operations

During the fourth quarter of 2007, due to a continuing deterioration in business and political conditions in Venezuela and the likelihood that E&E's Venezuelan subsidiary would no longer be able to compete for contracts within the country, the Company evaluated its investment in its Venezuelan subsidiary and recognized a write-off of \$1.1 million (\$146,000 after tax or \$.03 per share) to reflect the estimated reduction in the value of the net assets of the Company's Venezuela subsidiary. During the first quarter of 2008 the Company decided to close its subsidiary in Venezuela effective as soon as possible and, accordingly, has reclassified its operations as discontinued. The cessation of business in Venezuela has resulted in termination benefits for employees according to in-country regulations and other charges which have not been significant.

# 20. Selected Quarterly Financial Data (unaudited) (In thousands, except per share information)

2008	First	Second	Third	Fourth
Revenues	\$ 25,647	\$ 24,078	\$ 27,413	\$ 33,395
Gross profit	12,216	11,058	12,146	14,621
Income (loss) from operations	1,513	654	915	2,511
Income (loss) from continuing operations				
before income taxes and minority interest	1,511	651	609	2,782
Net income from continuing operations	501	130	123	1,080
Net income (loss) from discontinued operations				
Net income	\$ 501	\$ 130	\$ 123	\$ 1,080
Net income (loss) per common share: basic				
Continuing operations	\$ .12	\$ .03	\$ .03	\$ .26
Discontinued operations				
Net income per common share: basic	\$ .12	\$ .03	\$ .03	\$ .26
Net income (loss) per common share: diluted				
Continuing operations	\$ .12	\$ .03	\$ .03	\$ .25
Discontinued operations				
Net income per common share: diluted	\$ .12	\$ .03	\$ .03	\$ .25
2007	First	Second	Third	Fourth

Edgar Filing: ECOLOGY & ENVIRONMENT INC - Form 10-K

Revenues	\$	23,941	\$ 23,849	\$ 26,262	\$ 28,444
Gross profit		11,124	10,503	11,940	11,824
Income from operations		1,785	1,449	1,347	729
Income from continuing operations before income	)				
taxes and minority interest		1,838	1,506	1,460	916
Net income from continuing operations		779	591	478	1,388
Net income (loss) from discontinued operations		(58)	631	1	(736)
Net income	\$	721	\$ 1,222	\$ 479	\$ 652
Net income (loss) per common share: basic					
Continuing operations	\$	.18	\$ .14	\$ .11	\$ .34
Discontinued operations		(.01)	.15		(.18)
Net income per common share: basic	\$	.17	\$ .29	\$ .11	\$ .16
Net income (loss) per common share: diluted					
Continuing operations	\$	.18	\$ .14	\$ .11	\$ .33
Discontinued operations		(.01)	.15		(.18)
Net income per common share: diluted	\$	.17	\$ .29	\$ .11	\$ .15

## ECOLOGY AND ENVIRONMENT, INC. SCHEDULE II

Valuation and Qualifying Accounts Years Ended July 31, 2008, 2007, and 2006

	Balance at beginning of period		Increase		Decrease		Balance at end of year	
July 31, 2008								
Allowance for doubtful accounts and contract								
adjustments	\$	1,740,523	\$	968,399	\$	652,349	\$	2,056,573
General cost disallowances		3,925,525		44,455				3,969,980
Total	\$	5,666,048	\$	1,012,854	\$	652,349	\$	6,026,553
July 31, 2007								
Allowance for doubtful accounts and contract								
adjustments	\$	3,300,011	\$	1,054,204	\$	2,613,692	\$	1,740,523
General cost disallowances		3,396,261		529,264				3,925,525
Total	\$	6,696,272	\$	1,583,468	\$	2,613,692	\$	5,666,048
July 31, 2006								
Allowance for doubtful accounts and contract								
adjustments	\$	3,322,065	\$	1,184,384	\$	1,206,438	\$	3,300,011
General cost disallowances		2,544,903		851,358				3,396,261
Total	\$	5,866,968	\$	2,035,742	\$	1,206,438	\$	6,696,272

Balances for 2007 reflect a reclassification of \$813,000 to other accrued liabilities due to the finalization of indirect rates through fiscal year 2001. Balances for 2006 reflect a reclassification of \$162,000 for a subsidiaries allowance for doubtful accounts.

#### Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosures

None to report.

#### Item 9A. Controls and Procedures

Company management, with the participation of the chief executive officer and chief financial officer, evaluated the effectiveness of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of July 31, 2008. In designing and evaluating the Company's disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives. Based on this evaluation, the Company's chief executive officer and chief financial officer concluded that, as of July 31, 2008, the Company's disclosure controls and procedures were (1) designed to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to its chief executive officer and chief financial officer by others within those entities, particularly during the period in which this report was being prepared and (2) effective, to ensure that information required to be disclosed by the Company in the reports that the Company files or submits under the Exchange Act is

accumulated and communicated to Company's management, including its principal executive and principal financial officers, or persons providing similar functions, as appropriate to allow timely decisions regarding required disclosure. There have been no significant changes in internal controls over financial reporting during the period covered by this report.

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Exchange Act Rule 13a-15(f). Ecology and Environment, Inc. management, including Kevin S. Neumaier, President and Chief Executive Officer and H. John Mye III, its Chief Financial Officer, evaluated the effectiveness of Ecology and Environment, Inc's internal control over financial reporting using the framework in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management concluded that Ecology and Environment, Inc's internal control over financial reporting was effective as of July 31, 2008. This annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

Item 9B. Other Information

None to report.

- 39 -

#### **PART III**

Item 10. Directors and Executive Officers of the Registrant

The following table sets forth the names, ages and positions of the Directors and executive officers of the Company.

Name	Age	Position
Kevin S. Neumaier	44	President and Chief Executive Officer (Effective 8/1/08)
Gerhard J. Neumaier	71	Chairman of the Board and Director
Frank B. Silvestro	71	Executive Vice President and Director
Gerald A. Strobel	68	Executive Vice President of Technical Services and Director
Ronald L. Frank	70	Executive Vice President of Finance, Secretary, and Director
H. John Mye III	56	Vice President, Chief Financial Officer and Treasurer
Gerard A. Gallagher, Jr.	77	Director
Roger J. Gray	67	Senior Vice President
Laurence M. Brickman	64	Senior Vice President
Harvey J. Gross	80	Director
Ross M. Cellino	76	Director
Timothy Butler	67	Director

Each Director is elected to hold office until the next annual meeting of shareholders and until his successor is elected and qualified. Executive officers are elected annually and serve at the discretion of the Board of Directors.

Mr. Kevin S. Neumaier became the President and Chief Executive Officer of the Company effective August 1, 2008. Mr. Kevin S. Neumaier had been the Company's Senior Vice President of Environmental Sustainability and Chief Information Officer. Mr. Kevin S. Neumaier has a B.S. in Civil/Environmental Engineering, an M.S. in Natural Science and is a registered professional engineer.

Mr. Gerhard J. Neumaier is a founder of the Company and has served as the President and a Director since its inception in 1970. On August 1, 2008, Mr Kevin S. Neumaier became president. Mr. Gerhard J. Neumaier remains as Chairman of the Board of Directors. Mr. Gerhard J. Neumaier has a B.M.E. in engineering and a M.A. in physics.

Mr. Silvestro is a founder of the Company and has served as a Vice President and a Director since its inception in 1970. In August 1986, he became Executive Vice President. Mr. Silvestro has a B.A. in physics and an M.A. in biophysics.

Mr. Strobel is a founder of the Company and has served as a Vice President and a Director since its inception in 1970. In August 1986, he became Executive Vice President of Technical Services. Mr. Strobel is a registered Professional Engineer with a B.S. in civil engineering and a M.S. in sanitary engineering.

Mr. Frank is a founder of the Company and has served as Secretary, Treasurer, Vice President of Finance and a Director since its inception in 1970. In August 1986, he became Executive Vice President of Finance. On January 18, 2008, Mr. Frank resigned his position as Chief Financial Officer and Treasurer of the Company. Mr. Frank continues in his positions as Executive Vice President, Secretary and Director of the Company. Mr. Frank has a B.S. in engineering and a M.S. in biophysics.

Mr. Mye was appointed Chief Financial Officer, a Vice President and Treasurer of the Company on January 18, 2008. Mr. Mye has an MBA and is a registered professional engineer in New York.

Mr. Gallagher joined the Company in 1972. In March 1979, he became a Vice President of Special Projects and in February, 1986 he became a Director. Mr. Gallagher was in charge of quality assurance for hazardous substance projects. In August 1986, he became a Senior Vice President of Special Projects. Mr. Gallagher has a B.S. in physics. Mr. Gallagher retired as an officer of the Company in February 2001.

- 40 -

#### **Table of Contents**

Mr. Gray joined the Company in 1970 as an engineer. In 1980, he became Vice President and in August 1986 he became a Senior Vice President. Mr. Gray holds a B.S. in engineering.

Mr. Brickman joined the Company in 1971. He became Vice President in April 1988 and became a Senior Vice President in August, 1994. Mr. Brickman has a B.S., M.S. and Ph.D. in biology.

Mr. Gross has been a Director of the Company since its inception in 1970. Mr. Gross is an independent insurance broker and a capital financing consultant.

Mr. Cellino has been a Director of the Company since its inception in 1970. Mr. Cellino is an attorney and counselor-at-law retired from private practice.

Mr. Butler was appointed as a Director representing Class A shareholders by the remaining members of the Board of Directors of the Company on September 5, 2003 to fill a vacancy until the next annual meeting of shareholders. Mr. Butler is a retired bank executive with 38 years of experience as a senior bank officer concentrating in business lending and finance.

The Board of Directors has designated that Mr. Butler is the audit committee financial expert serving on its audit committee. Mr. Butler is independent, as that term is used in Item 7(d)(3)(iv) of Schedule 14A of the Securities Exchange Act Regulations.

The Company has a separately-designated standing audit committee established in accordance with section 3 (a) 58 (A) of the Securities Exchange Act of 1934 and the requirements of the American Stock Exchange and NASDAQ. The members of the audit committee are Timothy Butler, Ross M. Cellino, and Harvey J. Gross.

The Company has adopted a code of ethics that applies to its principal executive officer, principal financial officer, principal accounting officer and controller, as well as all other employees and the directors of the Company. The code of ethics, which the Company calls its Code of Business Conduct and Ethics, was filed as an exhibit to the Company's annual report on Form 10-K for the fiscal year ended July 31, 2004 and is posted on the Company's website at www.ene.com. If the Company makes any substantive amendments to, or grants a waiver (including an implicit waiver) from, a provision of its code of ethics that applies to its principal executive officer, principal financial officer, principal accounting officer or controller, and that relates to any element of the code of ethics definition enumerated in Item 406(b) of Regulation S-K, the Company will disclose the nature of such amendment or waiver in a current report on Form 8-K.

ItemExecutive Compensation

The Company's Board of Directors, acting as a Compensation Committee of the whole (see item 1 Business - Corporate Governance/American Stock Exchange Rules), is responsible for overseeing all of the executive compensation and equity plans and programs to ensure that its officers and senior staff are compensated in a manner that is consistent with its competitively based annual and long term performance goals.

There is shown below information concerning the annual and long-term compensation for services in all capacities to the Company for the fiscal years ended July 31, 2008, 2007 and 2006 of those persons who were at July 31, 2008 (i) the chief executive officer and chief executive officer elect, and (ii) the two other most highly compensated executive officers with annual salary and bonus for the fiscal year ended July 31, 2008 in excess of \$100,000. In this report, the four persons named in the table below are referred to as the "Named Executives."

#### SUMMARY COMPENSATON TABLE

		Annual (	Compen	sation		ong-Tern Restricted			
Name and					Incentive	Stock	Long-Term	All	
Principal	Fiscal		Bonus		Options		Compensation		
Position	Year	Salary	(1)	Other	(Shares)	(3)	Payouts	(2)	Total
Gerhard J.	2008								
Neumaier		\$312,992	\$36,000	-0-	-0-	-0-	-0-	\$11,790	\$360,782
President and	2007								
Director		\$301,163	\$35,000	-0-	-0-	-0-	-0-	\$11,540	\$347,703
	2006	\$290,289	\$45,000	-0-	-0-	-0-	-0-	\$18,164	\$353,453
Kevin S.	2008								
Neumaier		\$136,590	\$18,000	-0-	-0-	-0-	-0-	\$8,024	\$162,614
President Elect	2007	\$124,397	\$19,200	-0-	-0-	\$6,000	-0-	\$7,357	\$156,954
(Effective	2006								
August 1, 2008)		\$97,213	\$18,900	-0-	-0-	-0-	-0-	\$6,120	\$122,233
Frank B.	2008								
Silvestro		\$285,264	\$36,000	-0-	-0-	-0-	-0-	\$11,358	\$332,622
<b>Executive Vice</b>	2007								
President and		\$277,531	\$35,000	-0-	-0-	-0-	-0-	\$11,108	\$323,639
Director	2006	\$261,526	\$45,000	-0-	-0-	-0-	-0-	\$16,712	\$323,238
Gerald A.	2008								
Strobel		\$285,264	\$36,000	-0-	-0-	-0-	-0-	\$11,790	\$333,054
Executive Vice	2007								
President of		\$274,484	\$35,000	-0-	-0-	-0-	-0-	\$11,540	\$321,024
Technical	2006								
Services and									
Director		\$264,573	\$45,000	-0-	-0-	-0-	-0-	\$16,864	\$326,437

<sup>(1)</sup> Amounts earned for bonus compensation determined by the Board of Directors.

Outstanding Equity Awards at July 31, 2008

The following table sets forth the information concerning the unvested restricted stock grants awarded to the CEO and each of the Named Executive Officers as of the end of fiscal year 2008:

<sup>(2)</sup> Represents group term life insurance premiums, contributions made by the Company to its Defined Contribution Plan and Defined Contribution Plan SERP (terminated in FY 2006) accruals on behalf of each of the Named Executives.

<sup>(3)</sup> As of July 31, 2008, there were 2,313 shares of the Company's Class A Common Stock which was restricted stock issued pursuant to the Company's Stock Award Plan issued to Kevin S. Neumaier having a value of \$25,512.

Name	Number of Shares that have not Vested (1)	Market Value of Shares that have not Vested (2)						
Kevin S. Neumaier	2,313	\$25,512						
<ul> <li>(1) The stock shares awarded have a three year vesting period.</li> <li>(2) Market Value is calculated based on the fair market value of the Company's stock at July 31, 2008 (\$11.03).</li> </ul>								
Stock Vested in Fiscal Year 2007								
	The following table sets forth the information concerning the amount of stock grants awarded to the CEO and each of the Named Executive Officers that had vested as of the end of fiscal year 2008:							
	Stock .	Awards						
	Number of Shares	Value Realized on						
Name	Acquired on Vesting (1)	Vesting (1)						
Kevin S. Neumaier	-0-	-0-						
(1) Value realized reflects the market value of the stock at July 31, 2008 (\$11.03).								
- 42 -								

#### **Table of Contents**

#### **Director Compensation**

The following table shows the cash amounts earned by each non-employee director for his services in fiscal year 2007.

Name	Board Member Fees I	Board Meeting Fees	Other (1)	Total Amount Paid
Harvey J. Gross	\$31,375	\$-0-	\$-0-	\$31,375
Gerard A. Gallagher,	\$31,375	\$-0-	\$34,755	\$66,130
Jr.				
Ross M. Cellino	\$31,375	\$-0-	\$-0-	\$31,375
Timothy Butler	\$31,375	\$-0-	\$-0-	\$31,375

(1) Other is the value paid under a consulting fee arrangement.

During fiscal year 2008, each non-employee director was compensated with a director fee in an annual rate of \$31,375. The Directors fees were paid quarterly. Other than the directors fee the directors received no other compensation from the Company as director or as serving as members or the chairman of any committee of the Board of Directors.

ItemSecurity Ownership of Certain Beneficial Owners and Management and Related Stockholders Matters 12.

The following table sets forth, as of September 30, 2008, the number of outstanding shares of Class A Common Stock and Class B Common Stock of the Company beneficially owned by each person known by the Company to be the beneficial owner of more than 5 percent of the then outstanding shares of Common Stock:

	Class A Con	Class A Common Stock		mon Stock	
	Nature and		Nature and		
	Amount	Percent of	Amount		
	of Beneficial	Class as	of Beneficial	Percent	
Name and Address (1)	Ownership (2) (3)	Adjusted (3)	Ownership (2) (3)	Of Class	
Gerhard J. Neumaier*	395,236	13.4%	363,188	21.8%	
Frank B. Silvestro*	290,783	10.1%	290,783	17.4%	
Ronald L. Frank*	207,330	7.5%	191,040	11.5%	
Gerald A. Strobel*	218,652	7.8%	218,652	13.1%	
Kevin S. Neumaier*	120,552	4.5%	101,354	6.1%	
Wedbush, Inc. (4)	252,405	8.9%			
AXA Financial, Inc.					
(5)	159,080	5.8%			
Franklin Resources,					
Inc. (6)	212,100	7.6%			

<sup>\*</sup>See Footnotes in next table.

<sup>(1)</sup> The address for Gerhard J. Neumaier, Frank B. Silvestro, Ronald L. Frank, Gerald A. Strobel and Kevin S. Neumaier is c/o Ecology and Environment, Inc., 368 Pleasant View Drive, Lancaster, New York 14086, unless

otherwise indicated. The address for Wedbush, Inc. is 1000 Wilshire Blvd., Los Angeles, CA 90017-2459 and the address for Edward W. Wedbush and Wedbush Morgan Securities is P.O. Box 30014, Los Angeles, CA 90030-0014. The address for AXA Financial, Inc. is 1290 Avenue of the Americas, New York, NY 10104. The address for Franklin Resources, Inc. is One Franklin Parkway, San Mateo, CA 94403-1906.

- (2) Each named individual or corporation is deemed to be the beneficial owners of securities that may be acquired within 60 days through the exercise of exchange or conversion rights. The shares of Class A Common Stock issuable upon conversion by any such shareholder are not included in calculating the number of shares or percentage of Class A Common Stock beneficially owned by any other shareholder.
- (3) There are 2,586,906 shares of Class A Common Stock issued and outstanding and 1,667,426 shares of Class B Common Stock issued and outstanding as of September 30, 2008. The figures in the "as adjusted" columns are based upon these totals and except as set forth in the preceding sentence, upon the assumptions described in footnote 2 above.
- (4) Includes shares owned by subsidiaries and affiliates of Wedbush, Inc. based upon a Schedule 13G filed by Wedbush, Inc. on February 15, 2008.
- (5) Includes shares owned by subsidiaries and affiliates of AXA Financial, Inc. based upon a Schedule 13G filed by AXA Financial, Inc. on February 14, 2008.

- 43 -

#### **Table of Contents**

(6) Includes shares owned by subsidiaries and affiliates of Franklin Resources, Inc. based upon a Schedule 13G filed by Franklin Resources, Inc. on February 6, 2008.

#### Security Ownership of Management

The following table sets forth certain information regarding the beneficial ownership of the Company's Class A Common Stock and Class B Common Stock as of September 30, 2008, by (i) each Director of the Company and (ii) all Directors and officers of the Company as a group.

	Class A Comm	on Stock	Class B Common Stock		
Name (1)	Nature and Amount of Beneficial Ownership (2) (3)	Percent of Class as Adjusted (4)	Nature and Amount of Beneficial Ownership (2) (3)	Percent of Class	
Gerhard J. Neumaier (5)					
(10)	395,236	13.4%	363,188	21.8%	
Frank B. Silvestro (10)	290,783	10.1%	290,783	17.4%	
Ronald L. Frank (6) (10)	207,330	7.5%	191,040	11.5%	
Gerald A. Strobel (7) (10)	218,652	7.8%	218,652	13.1%	
Harvey J. Gross (8)	84,048	3.2%	74,598	4.5%	
Gerard A. Gallagher, Jr.	62,606	2.4%	62,265	3.7%	
Ross M. Cellino (9)	16,914	*	1,102	*	
Timothy Butler	1,680	*			
Directors and Officers					
Group (12 individuals)	1,427,505	36.6%	1,317,250	79.0%	
(12 marviduais)	1,727,303	30.070	1,517,250	17.070	

<sup>\*</sup> Less than 0.1%

- 1. The address of each of the above shareholders is c/o Ecology and Environment, Inc., 368 Pleasant View Drive, Lancaster, New York 14086.
- 2Pursuant to Rule 13d-3 under the Securities Exchange Act of 1934, as amended, beneficial ownership of a security consists of sole or shared voting power (including the power to vote or direct the vote) or sole or shared investment power (including the power to dispose or direct the disposition) with respect to a security whether through any contract, arrangement, understanding, relationship or otherwise. Unless otherwise indicated, the shareholders identified in this table have sole voting and investment power of the shares beneficially owned by them.
- 3. Each named person and all Directors and officers as a group are deemed to be the beneficial owners of securities that may be acquired within 60 days through the exercise of exchange or conversion rights. The shares of Class A Common Stock issuable upon conversion by any such shareholder are not included in calculating the number of shares or percentage of Class A Common Stock beneficially owned by any other shareholder.
- 4. There are 2,586,906 shares of Class A Common Stock issued and outstanding and 1,667,426 shares of Class B Common Stock issued and outstanding as of September 30, 2008. The figure in the "as adjusted" columns are based upon these totals and except as set forth in the preceding sentence, upon the assumptions described in footnotes 2 and 3 above.

Includes 551 shares of Class A Common Stock owned by Mr. Neumaier's spouse, as to which he disclaims beneficial ownership. Includes 18,201 shares of Class A Common Stock owned by Mr. Gerhard J. Neumaier's Individual Retirement Account. Does not include any shares of Class A Common Stock or Class B Common Stock held by Mr. Gerhard J. Neumaier's adult children. Includes 2,306 shares of Class A Common Stock owned by a Partnership in which Mr. Gerhard J. Neumaier is a general partner.

- 6. Includes 3,806 Shares of Class B Common Stock owned by Mr. Frank's former spouse as to which he disclaims beneficial ownership except for the right to vote the shares which he retains pursuant to an agreement with his former spouse. Includes 2,640 shares of Class A Common Stock owned by Mr. Frank's individual retirement account and 9,870 shares of Class A Common Stock owned by Mr. Frank's 401(k) plan account.
- 7. Includes 704 shares of Class B Common Stock held in equal amounts by Mr. Strobel as custodian for two of his children, as to which he disclaims beneficial ownership. Does not include any shares of Class B Common Stock held by a trust which one of his children created for which Mr. Strobel serves as Trustee.
- 8. Includes an aggregate of 22,098 shares of Class B Common Stock owned by two trusts created by Mr. Gross of which he and his spouse are the sole beneficiaries during their lifetimes.
- 9. Includes 10,915 shares of Class A Common Stock owned by Mr. Cellino's spouse, as to which shares he disclaims beneficial ownership; also includes 4,782 shares of Class A Common Stock owned by Mr. Cellino's Individual Retirement Account. Includes 5 shares of Class A Common Stock owned by a limited partnership in which Mr. Cellino is a general partner.
- 10. Subject to the terms of the Restrictive Agreement. See "Security Ownership of Certain Beneficial Owners-Restrictive Agreement."

- 44 -

#### **Table of Contents**

#### Restrictive Agreement

Messrs. Gerhard J. Neumaier, Silvestro, Frank and Strobel entered into a Stockholders' Agreement in 1970 which governs the sale of certain shares of common stock owned by them, the former spouse of one of the individuals and the children of those individuals. The agreement provides that prior to accepting a bona fide offer to purchase all or any part of their shares, each party must first allow the other members to the agreement the opportunity to acquire on a pro rata basis, with right of over-allotment, all of such shares covered by the offer on the same terms and conditions proposed by the offer.

Section 16(a) Beneficial Ownership Reporting Compliance

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's Executive Officers and Directors, and persons who beneficially own more than ten percent (10%) of the Company's stock, to file initial reports of ownership and reports of changes in ownership with the Securities and Exchange Commission. Executive Officers, Directors and greater than ten percent (10%) beneficial owners are required by SEC regulations to furnish the Company with copies of all Section 16(a) forms they file.

Based solely on a review of the copies of such forms furnished to the Company and written representations from the Company's Executive Officers and Directors, the Company believes that during the fiscal year ending July 31, 2008 all Section 16(a) filing requirements applicable to its Executive Officers, Directors and greater than ten percent (10%) beneficial owners were complied with by such persons, except for the filing of a Form 4 statement by Gerhard J. Neumaier for the acquisition of 105 Class A shares of Common Stock by his IRA account that occurred on February 5, 2008 but which statement was not filed until February 14, 2008 since Gerhard J. Neumaier was out of town.

ItemCertain Relationships and Related Transactions 13.

Director Gerard A. Gallagher, Jr.'s son Gerard A. Gallagher, III, serves as a Senior Vice President with the company and received aggregate compensation of \$137,154 for his services during fiscal year 2008. The company believes that compensation for him is commensurate with his peers and his relationships during 2008 were reasonable and in the best interest of the Company.

ItemPrincipal Accounting Fees and Services 14.

During the fiscal years ended July 31, 2008 and 2007, Schneider Downs & Co., Inc. (SD) provided audit and audit related services to the Company. The Audit Committee meets with the Company's independent registered accounting firm to approve the annual scope of accounting services to be performed, including all audit, audit-related, and non-audit services, and the related fee estimates. The Audit Committee also meets with our independent registered accounting firm, on a quarterly basis, following completion of their quarterly reviews and annual audit before our earnings announcements, to review the results of their work. As appropriate, management and our independent registered accounting firm update the Audit Committee with material changes to any service engagement and related fee estimates as compared to amounts previously approved. Under its charter, the Audit Committee has the authority and responsibility to review and approve, in advance, any audit and proposed permissible non-audit services to be provided to the Company by its independent registered public accounting firm. Set forth below are the aggregate fees billed for these services for the last two fiscal years.

FY 2008 FY 2007

Edgar Filing: ECOLOGY & ENVIRONMENT INC - Form 10-K

Audit	
Fees	\$ 251,400 \$ 252,400
Audit Related Services	51,700 33,800
Grand Total	\$ 303,100 \$ 286,200

Audit Fees: The aggregate fees accrued for professional services rendered for the audit of the Company's financial statements for the fiscal years ended July 31, 2007 and 2007 and for the reviews of the financial statements included in the Company's quarterly reports on Form 10-Q for the fiscal years ended July 31, 2008 and 2007 were \$251,400 and \$252,400, respectively. Also included in this number are expenses incurred related to accounting consultation services and S8 filings.

Audit Related Fees: The aggregate fees billed by SD for services rendered to the Company for 401(k), pension plan audits and indirect rate audits during the years ended July 31, 2008 and 2007 were \$51,700 and \$33,800, respectively.

- 45 -

## Table of Contents

#### PART IV

## Item 15. Exhibits, Financial Statements, Schedules

(a) 1.	Financial	Statements	Page				
	Reports of	of Independent Registered Public Accounting Firms	23				
	Consolid	ated Balance Sheets - July 31, 2008 and 2007	24				
	Consolidated Statements of Income for the fiscal years ended July 31, 2008, 2007 and 2006						
	Consolidated Statements of Cash Flows for the Fiscal years ended July 31, 2008, 2007 and 2006						
	Consolidated Statements of Changes in Shareholders Equity for the fiscal years ended July 31, 2008, 2007 and 2006						
	Notes to	Consolidated Financial Statements	28				
2.	Financial	Statement Schedule					
	Schedule	II - Allowance for Doubtful Accounts and Other Reserves	42				
		schedules are omitted because they are not applicable, or the required information is shown in lidated financial statements or notes thereto.					
3.	Exhibits						
	Exhibit No.	Description					
	3.1	Certificate of Incorporation (1)					
	3.2	Certificate of Amendment of Certificate of Incorporation filed on March 23, 1970 (1)					
	3.3	Certificate of Amendment of Certificate of Incorporation filed on January 19, 1982 (1)					
	3.4	Certificate of Amendment of Certificate of Incorporation filed on January 29, 1987 (1)					
	3.5	Certificate of Amendment of Certificate of Incorporation filed on February 10, 1987 (1)					
	3.6	Restated By-Laws adopted on July 30, 1986 by Board of Directors (1)					
	3.7	Certificate of Change under Section 805-A of the Business Corporation Law filed August 18, 1(2)	1988				
	4.1	Specimen Class A Common Stock Certificate (1)					

- 4.2 Specimen Class B Common Stock Certificates (1)
- 10.1 Stockholders' Agreement among Gerhard J. Neumaier, Ronald L. Frank, Frank B. Silvestro and Gerald A. Strobel dated May 12, 1970 (1)
- 10.4 Ecology and Environment, Inc. Defined Contribution Plan Agreement dated July 25, 1980 as amended on April 28, 1981 and July 21, 1983 and restated effective August 1, 1984 (1)
- 10.5 Summary of Ecology and Environment Discretionary Performance Plan (3)
  - 10.6 1998 Ecology and Environment, Inc. Stock Award Plan and Amendments (3)

- 46 -

#### **Table of Contents**

- 10.7 2003 Ecology and Environment, Inc. Stock Award Plan (4)
- 14.1 Code of Ethics (4)
- 21.5 Schedule of Subsidiaries as of July 31, 2008 (5)
- 23.1 Consent of Independent Registered Public Accounting Firm Schneider Downs & Co., Inc. (5)
- 31.1 Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (5)
- 31.2 Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (5)
- 32.1 Certification of Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (5)
- 32.2 Certification of Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (5)

#### Footnotes

- (1) Filed as exhibits to the Company's Registration Statement on Form S-1, as amended by Amendment Nos. 1 and 2, (Registration No. 33-11543), and incorporated herein by reference.
- (2) Filed as exhibits to the Company's Form 10-K for Fiscal Year Ending July 31, 2002, and incorporated herein by reference.
- (3) Filed as exhibits to the Company's 10-K for the Fiscal Year Ended July 31, 2003, and incorporated herein by reference.
- (4) Filed as exhibits to the Company's 10-K for the Fiscal Year Ending July 31, 2004, and incorporated herein by reference.
- (5) Filed herewith.

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

ECOLOGY AND ENVIRONMENT, INC.

Dated: October 29, 2008 /s/ Kevin S. Neumaier

Kevin S. Neumaier, President and Chief Executive

Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities and on the dates indicated:

Signature	Title	Date
/s/ Kevin S. Neumaier Kevin S. Neumaier	President and Chief Executive Officer	October 29, 2008
/s/ Gerhard J. Neumaier Gerhard J. Neumaier	Chairman of the Board and Director	October 29,
/s/ Frank B. Silvestro	Chairman of the Board and Director	2008 October 29,
Frank B. Silvestro  /s/ Gerald A. Strobel	Executive Vice President and Director	2008
Gerald A. Strobel /s/ Ronald L. Frank	Executive Vice President of Technical Services and Director	October 29, 2008
Ronald L. Frank	Executive Vice President of Finance, Secretary, and Director	October 29, 2008
- 47 -		

#### Table of Contents

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant in the capacities and on the dates indicated (Continued):

/s/ H. John Mye, III		
H. John Mye, III	Vice President, Chief Financial Officer and Treasurer	October 29, 2008
/s/ Gerard A. Gallagher, Jr. Gerard A. Gallagher, Jr.	Director	October 29, 2008
/s/ Harvey J. Gross Harvey J. Gross	Director	October 29, 2008
/s/ Ross M. Cellino Ross M. Cellino	Director	October 29, 2008
/s/ Timothy Butler Timothy Butler	Director	October 29, 2008

Ecology and Environment, Inc. 10-K - FYE 7/31/08