PREMIER FINANCIAL BANCORP INC
Form 10-K
March 30, 2007
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 10-K

bANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 2006
or
oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 0-20908
PREMIER FINANCIAL BANCORP, INC.
(Exact name of registrant as specified in its charter)

## Kentucky

(State or other jurisdiction of incorporation organization)

2883 Fifth Avenue Huntington, West Virginia
(Address of principal executive offices)

61-1206757
(I.R.S. Employer Identification No.)

25702
(Zip Code)

Registrant's telephone number (304) 525-1600

Securities registered pursuant to Section 12(b) of the Act:

Title of each class
Common Stock without par value

Name of exchange on which registered
NASDAQ:GMS

Securities registered pursuant to Section 12(g) of the Act: NONE
Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No p.

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act Yes o No p.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days. Yes p No o.

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this $10-\mathrm{K}$ or any amendment to this Form 10-K. o

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. Large accelerated filer o. Accelerated filer o. Non-accelerated filer p

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p.

As of June 30, 2006, the aggregate market value of the registrant's common stock held by non-affiliates of the registrant was $\$ 66,213,790$ based on the closing sale price as reported on the National Association of Securities Dealers Automated Quotation System National Market System.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of each class
Common Stock without par value

Outstanding at March 15, 2007
$\mathbf{5 , 2 3 6}, \mathbf{8 9 9}$

## DOCUMENTS INCORPORATED BY REFERENCE

Document
Proxy Statement for the Annual Meeting of Shareholders to be held on June 20, 2007.

2

Parts Into Which Incorporated
Part III

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## PART I

## Item 1. Description of Business

## THE COMPANY

Premier Financial Bancorp, Inc. (the "Company" or "Premier") is a multi-bank holding company that, as of March 15, 2007, operates ten banking offices in Kentucky, three banking offices in Ohio, and six banking offices in West Virginia. At December 31, 2006, Premier had total consolidated assets of $\$ 535.5$ million, total consolidated deposits of $\$ 439.0$ million and total consolidated shareholders' equity of $\$ 61.0$ million. The banking subsidiaries (the "Banks" or "Affiliate Banks") consist of Citizens Deposit Bank \& Trust, Vanceburg, Kentucky; Farmers Deposit Bank, Eminence, Kentucky; Ohio River Bank, Ironton, Ohio; First Central Bank, Inc., Philippi, West Virginia; and Boone County Bank, Inc., Madison, West Virginia.

In 2000 Premier suspended its acquisition strategy in order to focus on improving operations, strengthening capital and management oversight and improving the profitability of the banks previously acquired. While Premier remains committed to its core strategy of rural banking with community oriented and locally named institutions, the Company may dispose of additional corporate assets that no longer meet Premier's geographic or operational performance goals. Effective January 3, 2005, Premier merged two of its subsidiary banks, Citizens Deposit Bank \& Trust in Vanceburg, Kentucky and Bank of Germantown, in Germantown, Kentucky. Bank of Germantown was merged into Citizens Deposit Bank, with its facilities continuing to operate as branches of Citizens Deposit Bank.

In the fourth quarter of 2003, the Company adopted and began to implement a plan to sell its subsidiary Citizens Bank (Kentucky), Inc. ("Citizens Bank") located in Georgetown, Kentucky. On February 13, 2004, the Company announced that it had signed a definitive agreement to sell Citizens Bank in a cash transaction valued at approximately $\$ 14,500,000$, and on July 1, 2004 the sale transaction closed. In accordance with Financial Accounting Standard 144, "Accounting for the Impairment or Disposal of Long-lived Assets", which became effective for the Company on January 1, 2002, the financial position and results of operations of Citizens Bank are removed from the detail line items in the Company's financial statements and presented separately as "discontinued operations." See Note 2 to the consolidated financial statements included later in this report for a more detailed discussion of discontinued operations.

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Beginning in April 2005 and concluding in July 2005, the Company converted each of its Affiliate Banks from an in-house system administered by a wholly-owned subsidiary to an outsourced system administered by FiServ for their data and item processing functions. Subsequent to the conversion, the operations of the Company's data processing subsidiary, Premier Data Services, Inc. were suspended and the subsidiary was merged into the Company on June 27, 2006.

Premier is a legal entity separate and distinct from its Affiliate Banks and non-bank subsidiaries. Accordingly, the right of Premier, and thus the right of Premier's creditors and shareholders, to participate in any distribution of the assets or earnings of any of the Affiliate Banks or non-bank subsidiaries is necessarily subject to the prior claims of creditors of such subsidiaries, except to the extent that claims of Premier, in its capacity as a creditor, may be recognized. The principal source of Premier's revenue is dividends from its Affiliate Banks and non-bank subsidiary. See "REGULATORY MATTERS -- Dividend Restrictions" for discussion of the restrictions on the Affiliate Banks' ability to pay dividends to Premier.

Premier was incorporated as a Kentucky corporation in 1991 and has functioned as a bank holding company since its formation. During 2002, Premier moved its principal executive offices from Georgetown, Kentucky to its present location at 2883 5th Avenue, Huntington, West Virginia, 25702. The purpose of the move was to be more centrally located among Premier's Affiliate Banks and its directorship. Premier's telephone number is (304) 525-1600.

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## BUSINESS

## General

Through the Banks the Company focuses on providing quality, community banking services to individuals and small-to-medium sized businesses primarily in non-urban areas. By seeking to provide such banking services in non-urban areas, the Company believes that it can minimize the competitive effect of larger financial institutions that typically are focused on large metropolitan areas. Each Bank retains its local management structure which offers customers direct access to the Bank's president and other officers in an environment conducive to friendly, informed and courteous service. This approach also enables each Bank to offer local and timely decision-making, and flexible and reasonable operating procedures and credit policies limited only by a framework of centralized risk controls provided by the Company to promote prudent banking practices. See additional discussion under "Regulatory Matters" below.

Each Bank maintains its community orientation by, among other things, having selected members of its community as members of its board of directors, who assist in the introduction of prospective customers to the Bank and in the development or modification of products and services to meet customer needs. As a result of the development of personal banking relationships with its customers and the convenience and service offered by the Banks, the Banks' lending and investing activities are funded primarily by core deposits.

When appropriate and economically advantageous, the Company centralizes certain of the Banks' back office, support and investment functions in order to achieve consistency and cost efficiency in the delivery of products and services. The Company centrally provides services such as accounting, loan review, operations and network support, human resources, compliance and internal auditing to the Banks to enhance their ability to compete effectively. The Company also provides overall direction in the areas of credit policy and administration, strategic planning, marketing, investment portfolio management and other financial and administrative services. Each Bank participates in product development by advising management of new products and services needed by its customers and desirable changes to existing products and services.

Prior to the conversions in mid 2005, the Company's data processing subsidiary, Premier Data Services, Inc., provided centralized data processing services to four of the Banks. Beginning in late 2004 and continuing through the middle of 2005, the Company converted its data processing system to an external third-party provider. Through the conversion process, Company senior management along with each Bank's management reviewed and standardized their offering of products and services, although pricing decisions will remain at the local Bank level. Furthermore, as a result of conversion, the Company through the Banks is able offer more modern products, such as internet banking and check imaging, and will be well positioned to take advantage of emerging technologies such as image exchange to clear items.

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Each of the Banks provides a wide range of retail and commercial banking services, including commercial, real estate, agricultural and consumer lending; depository and funds transfer services; collections; safe deposit boxes; cash management services; and other services tailored for both individuals and businesses.

The Banks' residential mortgage lending activities consist primarily of loans for purchasing personal residences or loans for commercial or consumer purposes secured by residential mortgages. Consumer lending activities consist of traditional forms of financing for automobile and personal loans. Commercial lending activities include loans to small businesses located primarily in the communities in which the Banks are located and surrounding areas. Commercial loans are secured by business assets including real estate, equipment, inventory, and accounts receivable. Some commercial loans are unsecured.

The Banks' range of deposit services includes checking accounts, NOW accounts, savings accounts, money market accounts, club accounts, individual retirement accounts, certificates of deposit and overdraft protection. Customers can access their accounts via traditional bank branch locations as well as Automated Teller Machines (ATM's) and the internet. The Banks' also offer bill payment and telephone banking services. Deposits of the Banks are insured by the Bank Insurance Fund administered by the FDIC.

## Competition

The Banks encounter strong competition both in making loans and attracting deposits. The deregulation of the banking industry and the widespread enactment of state laws that permit multi-bank holding companies as well as the availability of nationwide interstate banking have created a highly competitive environment for financial services providers. In one or more aspects of its business, each Bank competes with other commercial banks, savings and loan associations, credit unions, finance companies, mutual funds, insurance companies, brokerage and investment banking companies and other financial intermediaries operating in its market and elsewhere, many of which have substantially greater financial and managerial resources. While the Banks are smaller financial institutions, each of the Banks' competitors include large bank holding companies having substantially greater resources and offering certain services that Premier Banks may not currently provide. Each Bank seeks to minimize the competitive effect of larger financial institutions through a community banking approach that emphasizes direct customer access to the Bank's president and other officers in an environment conducive to friendly, informed and courteous service.

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Management believes that each Bank is positioned to compete successfully in its respective primary market area, although no assurances as to ongoing competitiveness can be given. Competition among financial institutions is based upon interest rates offered on deposit accounts, interest rates charged on loans and other credit and service charges, the quality and scope of the services rendered, the convenience of the banking facilities and, in the case of loans to commercial borrowers, relative lending limits. Management believes that the commitment of its Banks to personal service, innovation and involvement in their respective communities and primary market areas, as well as their commitment to quality community banking service, are factors that contribute to their competitiveness.

## Regulatory Matters

The following discussion sets forth certain elements of the regulatory framework applicable to bank holding companies and their subsidiaries and provides certain specific information relevant to Premier. This regulatory framework is intended primarily for the protection of depositors and the federal deposit insurance funds and not for the protection of the holders of securities, including Premier common shares. To the extent that the following information describes statutory or regulatory provisions, it is qualified in its entirety by reference to those provisions. A change in the statutes, regulations or regulatory policies applicable to Premier or its subsidiaries may have a material effect on the business of Premier.

General - As a bank holding company, Premier is subject to regulation under the Bank Holding Company Act ("BHC Act"), and to inspection, examination and supervision by the Board of Governors of the Federal Reserve System ("Federal Reserve"). Under the BHC Act, bank holding companies generally may not acquire ownership or control of more than $5 \%$ of the voting shares or substantially all the assets of any company, including a bank, without the Federal Reserve's prior approval. Similarly, bank holding companies generally may not acquire ownership or control of a savings association without the prior approval of the Federal Reserve. Further, branching by the Affiliate Banks is subject to the jurisdiction, and requires the approval of each Affiliate Bank's primary federal banking regulator and, if the Affiliate Bank is a state-chartered bank, the appropriate state banking regulator.

Under the BHC Act, the Federal Reserve has the authority to require a bank holding company to terminate any activity or relinquish control of the nonbank subsidiary (other than a nonbank subsidiary of a bank) upon the Federal Reserve's determination that such activity or control constitutes a risk to the financial soundness and stability of any bank subsidiary of the bank holding company. Premier and the Affiliate Banks are subject to the Federal Reserve Act, which limits borrowings by Premier and its nonbank subsidiaries from the Affiliate Banks and also limits various other transactions between Premier and its nonbank subsidiaries with the Affiliate Banks.

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The two Affiliate Banks chartered in Kentucky are supervised, regulated and examined by the Kentucky Department of Financial Institutions, the Affiliate Bank chartered in Ohio is supervised, regulated and examined by the Ohio Division of Financial Institutions, and the two Affiliate Banks chartered in West Virginia are supervised, regulated and examined by the West Virginia Division of Banking. In addition, those Affiliate Banks that are members of the Federal Reserve System are supervised and regulated by the Federal Reserve, and those banks that are not members of the Federal Reserve System are supervised and regulated by the Federal Deposit Insurance Corporation ("FDIC"). Each banking regulator has the authority to issue cease-and-desist orders if it determines that the activities of a bank regularly represent an unsafe and unsound banking practice or a violation of law.

Both federal and state law extensively regulates various aspects of the banking business, such as reserve and capital requirements, truth-in-lending and truth-in-savings disclosure, equal credit opportunity, fair credit reporting, trading in securities and other aspects of banking operations. Premier, the Affiliate Banks and Premier's nonbank subsidiary are also affected by the fiscal and monetary policies of the federal government and the Federal Reserve and by various other governmental laws, regulations and requirements. Further, the earnings of Premier and Affiliate Banks are affected by general economic conditions and prevailing interest rates. Legislation and administrative actions affecting the banking industry are frequently considered by the United States Congress, state legislatures and various regulatory agencies. It is not possible to predict with certainty whether such legislation or administrative actions will be enacted or the extent to which the banking industry, in general, or Premier and the Affiliate Banks, in particular, would be affected.

Liability for Bank Subsidiaries - The Federal Reserve has a policy to the effect that a bank holding company is expected to act as a source of financial and managerial strength to each of its subsidiary banks and to maintain resources adequate to support each such subsidiary bank. This support may be required at times when Premier may not have the resources to provide it. In the event of a bank holding company's bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank would be assumed by the bankruptcy trustee and entitled to priority of payment.

Any depository institution insured by the FDIC may be held liable for any loss incurred, or reasonably expected to be incurred, by the FDIC in connection with (i) the default of a commonly controlled FDIC-insured depository institution, or (ii) any assistance provided by the FDIC to a commonly controlled FDIC-insured depository institution in danger of default. "Default" is defined generally as the appointment of a conservator or receiver and "in danger of default" is defined generally as the existence of certain conditions indicating that a "default" is likely to occur in the absence of regulatory assistance. In the event that such a default occurred with respect to a bank, any loans to the bank from its parent holding company will be subordinate in right of payment of the bank's depositors and certain of its other obligations.

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Capital Requirements - Premier is subject to capital ratios, requirements and guidelines imposed by the Federal Reserve, which are substantially similar to the ratios, requirements and guidelines imposed by the Federal Reserve and the FDIC on the Banks within their respective jurisdictions. These capital requirements establish higher capital standards for banks and bank holding companies that assume greater credit risks. For this purpose, a bank's or holding company's assets and certain specified off-balance sheet commitments are assigned to four risk categories, each weighted differently based on the level of credit risk that is ascribed to such assets or commitments. A bank's or holding company's capital is divided into two tiers: "Tier I" capital and "Tier II" capital. "Tier I" capital includes common shareholders' equity, non-cumulative perpetual preferred stock, and related surplus (excluding auction rate issues), minority interests in equity accounts of consolidated subsidiaries and Trust Preferred Securities (subject to certain limitations.) Goodwill, certain identifiable intangible assets and certain other assets are subtracted from these sources of capital to calculate Tier I capital. "Tier 2" capital includes, among other items, perpetual preferred stock not meeting the Tier I definition, mandatory convertible securities, subordinated debt and allowances for loan and lease losses, subject to certain limitations, less certain required deductions.

Bank holding companies currently are required to maintain Tier I and total capital (the sum of Tier 1 and Tier 2 capital) equal to at least $4 \%$ and $8 \%$ of total risk-weighted assets, respectively. At December 31, 2006, Premier met both requirements, with Tier I and total capital equal to $14.7 \%$ and $16.0 \%$ of its total risk-weighted assets, respectively.

In addition to the risk-based capital guidelines, the Federal Reserve requires bank holding companies to maintain a minimum "leverage ratio" (Tier I capital to adjusted total assets) of 3\%, if the holding company has the highest regulatory ratings for risk-based capital purposes. All other bank holding companies are required to maintain a leverage ratio of $3 \%$ plus at least 100 to 200 basis points. At December 31, 2006, Premier's leverage ratio was $8.9 \%$.

On June 9, 1997, PFBI Capital Trust (Trust), a statutory business trust created under Delaware law, issued $\$ 28,750,000$ of $9.750 \%$ Preferred Securities ("Preferred Securities" or "Trust Preferred Securities") with a stated value and liquidation preference of $\$ 25$ per share. Prior to their redemption in November 2006, a portion of the Preferred Securities issued by the Trust qualified as Tier 1 capital for the Company under the Federal Reserve Board's regulatory framework. See Note 12 to the consolidated financial statements for additional details regarding the Company's Trust Preferred Securities.

The foregoing capital requirements are minimum requirements. The Federal Reserve may set capital requirements higher than the minimums described above for holding companies whose circumstances warrant it. For example, holding companies experiencing or anticipating significant growth may be expected to maintain capital ratios, including tangible capital positions, well above the minimum levels.

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Additionally, the Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA"), among other things, identifies five capital categories for insured depository institutions (well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized) and requires the respective federal regulatory agencies to implement systems for "prompt corrective action" for insured depository institutions that do not meet minimum capital requirements within such categories. FDICIA imposes progressively more restrictive constraints on operations, management and capital distributions, depending on the category in which an institution is classified. Failure to meet the capital guidelines could also subject a banking institution to capital raising requirements.

An "undercapitalized" bank must develop a capital restoration plan and its parent holding company must guarantee the bank's compliance with the plan. The liability of the parent holding company under any such guarantee is limited to the lesser of $5 \%$ of the Bank's assets at the time it became "undercapitalized" or the amount needed to comply with the plan. Furthermore, in the event of the bankruptcy of the parent holding company, such guarantee would take priority over the parent's general unsecured creditors. In addition, FDICIA requires the various regulatory agencies to prescribe certain non-capital standards for safety and executive compensation and permits regulatory action against a financial institution that does not meet such standards.

Regulatory Agreements - On September 29, 2000, the Company entered into an agreement with the Federal Reserve Bank of Cleveland (FRB) that prohibited the Company from paying dividends or incurring any additional debt without the prior written approval of the FRB. Additionally, the agreement required the Company to develop and monitor compliance with certain operational policies designed to strengthen Board of Director oversight including credit administration, liquidity, internal audit and loan review.

On January 29, 2003, the Company entered into a written agreement with the FRB which superseded and rescinded a previous agreement between the Company and the Federal Reserve Bank. In, 2006, the Federal Reserve Bank determined that Premier had fully satisfied all of the provisions of the Written Agreement and, accordingly, the FRB terminated the agreement effective April 18, 2006. Among other provisions, the agreement required the Company to retain an independent consultant to review its management, directorate and organizational structure, adopt a management plan responsive to such consultant's report, update its management succession plan in accordance with any recommendations in such consultant's report, monitor its subsidiary banks' compliance with bank policies and loan review programs, conduct formal quarterly reviews of its subsidiary Banks' allowances for loan losses, maintain sufficient capital, submit a plan to the FRB for improving consolidated earnings over a three-year period, and submit to the FRB annual projections of planned sources and uses of the Company's cash, including a plan to service its outstanding debt and then outstanding trust preferred securities. The Company's compliance with the written agreement was monitored by a committee consisting of three of its outside directors.

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As previously disclosed in earlier reports, some of the subsidary Banks have, in the past, been subject to regulatory agreements. Before they were merged together into one entity, two of the Company's subsidiaries, Citizens Deposit Bank \& Trust and the Bank of Germantown, entered into similar agreements with their respective primary regulators which, among other things, prohibited the payment of dividends without prior written approval and required significant changes in their credit administration policies. The banks fully complied with the terms of the agreements in 2004 and the agreements were accordingly rescinded by their regulators.

As a result of a 2003 investigation into the conduct of the former president of Farmers Deposit Bank by Premier and the FDIC, Premier charged-off over $\$ 17.2$ million of loans. The resulting depletion of the allowance for loan losses together with the analysis of additional risk in the loan portfolio warranted significant additional provisions for loan losses at the Bank. In addition to the provision for loan losses, interest income reversals and other non-interest expenses, including bad check write-offs and loan review expenses, were recorded. On December 24, 2003, Premier announced that Farmers Deposit Bank had reached an agreement with the FDIC and the Kentucky Department of Financial Institutions ("KDFI") [collectively referred to as "Supervisory Authorities"] to consent to the issuance of a cease \& desist order ("Order") from its Supervisory Authorities. The Order also outlined a number of steps to be taken by Farmers Deposit which were designed to remedy and/or prevent the reoccurrence of events that gave rise to the investigation during the latter half of 2003. Having found that Farmers Deposit had fully complied with the Order, the Supervisory Authorities rescinded the Order on December 13, 2005.

Dividend Restrictions - Premier is dependent on dividends from its Affiliate Banks for its revenues. Various federal and state regulatory provisions limit the amount of dividends the Affiliate Banks can pay to Premier without regulatory approval. At December 31, 2006, approximately $\$ 3.2$ million of the total shareholders' equity of the Affiliate Banks was available for payment of dividends to Premier without approval by the applicable regulatory authority.

In addition, federal bank regulatory authorities have authority to prohibit Premier's Affiliate Banks from engaging in an unsafe or unsound practice in conducting their business. The payment of dividends, depending upon the financial condition of the bank in question, could be deemed to constitute such an unsafe or unsound practice. The ability of the Affiliate Banks to pay dividends in the future is presently, and could be further, influenced by bank regulatory policies and capital guidelines as well as each Affiliate Bank's earnings and financial condition. Additional information regarding dividend limitations can be found in Note 21 of the accompanying audited consolidated financial statements.

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Interstate Banking - Under the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 (the "Riegle-Neal Act"), subject to certain concentration limits, (i) bank holding companies, such as Premier, are permitted to acquire banks and bank holding companies located in any state of the United States, subject to certain restrictions, and (ii) banks are permitted to acquire branch offices outside their home state by merging with out-of-state banks, purchasing branches in other states or establishing de novo branch offices in other states; provided that, in the case of any such purchase or opening of individual branches, the host state has adopted legislation "opting in" to the relevant provisions of the Riegle-Neal Act; and provided further, that, in the case of a merger with a bank located in another state, the host state has not adopted legislation "opting out" of the relevant provisions of the Riegle-Neal Act.

Gramm-Leach-Bliley Act - On November 12, 1999, the Gramm-Leach-Bliley Act (the "Act") was signed into law, eliminating many of the remaining barriers to full convergence of the banking, securities, and insurance industries. The major provisions of the Act took effect March 12, 2000.

The Act enables a broad-scale consolidation among banks, securities firms, and insurance companies by creating a new type of financial services company called a "financial holding company," a bank holding company with dramatically expanded powers. Financial holding companies can offer virtually any type of financial service, including banking, securities underwriting, insurance (both agency and underwriting), and merchant banking. In addition, the Act permits the Federal Reserve and the Treasury Department to authorize additional activities for financial holding companies, but only if they jointly determine that such activities are "financial in nature" or "complementary to financial activities." Premier does not presently qualify to elect financial holding company status.

The Federal Reserve serves as the primary "umbrella" regulator of financial holding companies, with jurisdiction over the parent company and more limited oversight over its subsidiaries. The primary regulator of each subsidiary of a financial holding company depends on the activities conducted by the subsidiary. A financial holding company need not obtain Federal Reserve approval prior to engaging, either de novo or through acquisitions, in financial activities previously determined to be permissible by the Federal Reserve. Instead, a financial holding company need only provide notice to the Federal Reserve within 30 days after commencing the new activity or consummating the acquisition.

## Number of Employees

The Company and its subsidiaries collectively had approximately 225 full-time equivalent employees as of December 31, 2006. Its executive offices are located at 2883 5th Avenue, Huntington, West Virginia 25702, telephone number (304) 525-1600 (facsimile number (304) 525-9701).

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## Item 1A. Risk Factors

Like all financial companies, the Company's business and results of operations are subject to a number of risks, many of which are outside of the Company's control. In addition to the other information in this report, readers should carefully consider that the following important factors, among others, could materially impact the Company's business and future results of operations.

## Changes in Interest Rates Could Negatively Impact the Company's Results of Operations

The earnings of the Company are primarily dependent on net interest income, which is the difference between interest earned on loans and investments, and interest paid on interest-bearing liabilities such as deposits and borrowings. Interest rates are highly sensitive to many factors, including government monetary and fiscal policies; domestic and international economic and political conditions; and, in particular, changes in the discount rate by the Board of Governors of the Federal Reserve System. Conditions such as inflation, recession, unemployment, money supply, government borrowing and other factors beyond management's control may also affect interest rates. If the Company's interest-earning assets mature, reprice or prepay more quickly than interest-bearing liabilities in a given period, a decrease in market interest rates could adversely affect net interest income. Likewise, if interest-bearing liabilities mature or reprice, or, in the case of deposits, are withdrawn by the accountholder, more quickly than interest-earning assets in a given period, an increase in market interest rates could adversely affect net interest income. Given the Company's current mix of assets and liabilities, a declining interest rate environment would negatively impact the Company's results of operations.

Fixed rate loans increase the Company's exposure to interest rate risk in a rising rate environment because interest-bearing liabilities would be subject to repricing before assets become subject to repricing. Adjustable rate loans decrease the risks to a lender associated with changes in interest rates but involve other risks. As interest rates rise, the periodic payment by the borrower rises to the extent permitted by the terms of the loan, and the increased periodic payment increases the potential for default. At the same time, for secured loans, the marketability of the underlying collateral may be adversely affected by higher interest rates. In a declining interest rate environment, there is likely to be an increase in prepayment activity on loans as the borrowers refinance their loans at lower interest rates. Under these circumstances, the Company's results of operations could be negatively impacted.

Changes in interest rates also can affect the value of loans, investments and other interest-rate sensitive assets and the Company's ability to realize gains on the sale or resolution of assets. This type of income can vary significantly from quarter-to-quarter and year-to-year based on a number of different factors, including the interest rate environment. An increase in interest rates that adversely affects the ability of borrowers to pay the principal or interest on

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loans may lead to an increase in non-performing assets and increased loan loss reserve requirements that could have a material adverse effect on the Company's results of operations.

## Regional Economic Changes in the Company's Markets Could Adversely Impact Results From Operations

Like all banks, the Company is subject to the effects of any economic downturn, and in particular a significant decline in home values or reduced commercial development in the Company's markets could have a negative effect on results of operations. The Company's success depends primarily on the general economic conditions in the counties in which the Company conducts business, and in the West Virginia, southern Ohio and northern Kentucky areas in general. Unlike larger banks that are more geographically diversified, the Company provides banking and financial services to customers primarily in the West Virginia counties of Barbour, Boone, Harrison, Lewis, Lincoln, Logan, Kanawha and Upshur, as well as the southern Ohio counties of Gallia, Lawrence and Scioto and the northern Kentucky counties of Bracken, Fleming, Greenup, Lewis, Mason, and Robertson. The local economic conditions in these market areas have a significant impact on the Company's ability to originate loans, the ability of the borrowers to repay these loans and the value of the collateral securing these loans. A significant decline in the general economic conditions caused by inflation, recession, unemployment or other factors beyond the Company's control would affect these local economic conditions and could adversely affect the Company's financial condition and results of operations. Additionally, a significant decline in home values would likely lead to increased delinquencies and defaults in both the consumer home equity loan and residential real estate loan portfolios and result in increased losses in these portfolios.

## New or Revised Tax, Accounting and Other Laws, Regulations, Rules and Standards Could Significantly Impact Strategic Initiatives, Results of Operations and Financial Condition

The financial services industry is highly regulated and laws and regulations may sometimes impose significant limitations on operations. These limitations, and sources of potential liability for the violation of such laws and regulations, are described in Item 1 of Part I of this report under the heading "Business - Regulatory Matters." These regulations, along with the currently existing tax and accounting laws, regulations, rules and standards, control the methods by which financial institutions conduct business; implement strategic initiatives, as well as past, present, and contemplated tax planning; and govern financial disclosures. These laws, regulations, rules, and standards are constantly evolving and may change significantly over time. The nature, extent, and timing of the adoption of significant new laws, changes in existing laws, or repeal of existing laws may have a material impact on the Company's results of operations and financial condition, the effects of which are impossible to predict at this time.

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## The Extended Disruption of Vital Infrastructure Could Negatively Impact the Company's Results of Operations and Financial Condition

The Company's operations depend upon, among other things, its technological and physical infrastructure, including its equipment and facilities. While disaster recovery procedures are in place, an extended disruption of its vital infrastructure by fire, power loss, natural disaster, telecommunications failure, computer hacking and viruses, terrorist activity or the domestic and foreign response to such activity, or other events outside of the Company's control, could have a material adverse impact either on the financial services industry as a whole, or on the Company's business, results of operations, and financial condition.

## Strong Competition Within the Company's Market Area May Limit Profitability

The Company faces significant competition both in attracting deposits and in the origination of loans, as described under the heading "Business - Competition." Mortgage bankers, commercial banks, credit unions and other savings institutions, which have offices in the Bank's market area have historically provided most of the Company's competition for deposits; however, the Company also competes with financial institutions that operate through Internet banking operations throughout the continental United States. In addition, and particularly in times of high interest rates, the Company faces additional and significant competition for funds from money market and mutual funds, securities firms, commercial banks, credit unions and other savings institutions located in the same communities and those that operate through Internet banking operations throughout the continental United States. Many competitors have substantially greater financial and other resources than the Company. Moreover, credit unions do not pay federal or state income taxes and are subject to fewer regulatory constraints than community banks and as a result, they may enjoy a competitive advantage over the Company. The Banks compete for loans principally on the basis of the interest rates and loan fees they charge, the types of loans they originate and the quality of services they provide to borrowers. This advantage places significant competitive pressure on the prices of loans and deposits.

## Loss of Large Checking and Money Market Deposit Customers Could Increase Cost of Funds and Have a Negative Effect on Results of Operations

The Company has a number of large deposit customers that maintain balances in checking, money market and repurchase agreement accounts at the Affiliate Banks. The ability to attract these types of deposits has a positive effect on the Company's net interest margin as they provide a relatively low cost of funds to the Company compared to certificates of deposits or advances. If these depositors were to withdraw these funds and the Affiliate Banks were not able to replace them with similar types of deposits, the cost of funds would increase and the Company's results of operation would be negatively impacted.

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## Extensive Regulation and Supervision

The Company, primarily through its Affiliate Banks, is subject to extensive federal and state regulation and supervision. Banking regulations are primarily intended to protect depositors' funds, federal deposit insurance funds and the banking system as a whole, not shareholders. These regulations affect Premier's lending practices, capital structure, investment practices, dividend policy and growth, among other things. The Company is also subject to a number of federal laws, which, among other things, require it to lend to various sectors of the economy and population, and establish and maintain comprehensive programs relating to anti-money laundering and customer identification. Congress and federal regulatory agencies continually review banking laws, regulations and policies for possible changes. Changes to statutes, regulations or regulatory policies, including changes in interpretation or implementation of statutes, regulations or policies, could affect Premier in substantial and unpredictable ways. Such changes could subject the Company to additional costs, limit the types of financial services and products it may offer and/or increase the ability of non-banks to offer competing financial services and products, among other things. Failure to comply with laws, regulations or policies could result in sanctions by regulatory agencies, civil money penalties and/or reputation damage, along with corrective action plans required by regulatory agencies, any of which could have a material adverse effect on the Company's business, financial condition and results of operations. Premier and certain of its Affiliate Banks have in the past been subject to such corrective action plans, and therefore there may be some residual reputation damage within the regulatory agencies. While Premier has policies and procedures designed to prevent any such violations, there can be no assurance that such violations will not occur. See the "Regulatory Matters" section in Item 1, "Business" and Note 3 to consolidated financial statements included elsewhere in this report.

## Dividend payments by subsidiaries to Premier and by Premier to its shareholders can be restricted.

The Company's principal source of funds for dividend payments and its debt service obligations is dividends received from the subsidiary Banks. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies. Under these regulations, the amount of dividends that may be paid in any calendar year is limited to the current year's net profits, as defined, combined with the retained net profits of the preceding two years, subject to the capital requirements and additional restrictions as discussed in Note 21 to the consolidated financial statements. During 2007 the Banks could, without prior approval, declare dividends of approximately $\$ 3.2$ million plus any 2007 net profits retained to the date of the dividend declaration.

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## Allowance for Loan Losses May Be Insufficient

Premier, through the Affiliate Banks, maintains an allowance for loan losses based on, among other things, national and regional economic conditions, historical loss experience, evaluations of potential losses on identified problem loans and delinquency trends. Premier believes that its allowance for loan losses is maintained at a level adequate to absorb any probable losses in its loan portfolio given the current information known to Management. These determinations are based upon estimates that are inherently subjective, and their accuracy depends on the outcome of future events. Therefore, Premier cannot predict loan losses with certainty and ultimate losses may differ from current estimates. Depending on changes in economic, operating and other conditions, including changes in interest rates, which are generally beyond its control, Premier's actual losses could exceed its current allowance estimates. Premier can provide no assurance that its allowance is sufficient to cover all charge-offs in future periods. If charge-offs exceed Premier's allowance, its earnings would decrease. In addition, regulatory agencies review Premier's allowance for loan losses and may require additions to the allowance based upon their judgment about information available to them at the time of their examination. A required increase in Premier's allowance for loan losses could reduce its earnings.

## Claims and Litigation Pertaining to Fiduciary Responsibility

From time to time, customers make claims and take legal action pertaining to the Company's and Affiliate Banks' performance of their fiduciary responsibilities. If such claims and legal actions are not resolved in a manner favorable to the Banks they may result in financial liability and/or adversely affect the market perception of the Banks and their products and services as well as impact customer demand for those products and services. Any financial liability or reputation damage could have a material adverse effect on the Company's business, which, in turn, could have a material adverse effect on its financial condition and results of operations

## Inability to Hire and Retain Qualified Employees

The Company's performance is largely dependent on the talents and efforts of highly skilled individuals and their ability to attract and retain customer relationships in a community bank environment. There is intense competition in the financial services industry for qualified employees. In addition, the Company faces increasing competition with businesses outside the financial services industry for the most highly skilled individuals. The Company's business could be adversely affected if it were unable to retain and motivate its existing key employees and management team. Furthermore, the Company's success may be impacted if it were unable to recruit replacement management and key employees in a reasonable amount of time.

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## Item 1B. Unresolved Staff Comments

None.

## Item 2. Properties

The Company leases its principal executive offices located in Huntington, West Virginia. The Company also owns property located at 104 Jefferson Street, Brooksville, Kentucky, which serves as a branch for Citizen's Deposit Bank. Except as noted, each of the Banks owns the real property and improvements on which their banking activities are conducted.

Citizens Deposit Bank \& Trust, in addition to its main office at 400 Second Street in Vanceburg, Kentucky, has four branch offices in Lewis County, Kentucky, (including one leased facility), one leased branch office in Mason County, Kentucky, one branch located on Highway 10 in Germantown, Kentucky, and one branch located in Bracken County, Kentucky. Farmers Deposit Bank, in addition to its main office at 5230 South Main Street in Eminence, Kentucky, has two branches in Henry County, Kentucky. Ohio River Bank, in addition to its main office at 221 Railroad Street in Ironton, Ohio, has two branches, one leased facility in Lawrence County, Ohio and one in Scioto County, Ohio. First Central Bank, in addition to its main office at 2 South Main Street in Philippi, West Virginia, has a branch located in Buckhannon, West Virginia. Boone County Bank, in addition to its main office at 300 State Street, Madison, West Virginia, has one leased branch located in Lincoln County, West Virginia and two other branches, one each located in Boone and Logan Counties, West Virginia.

## Item 3. Legal Proceedings

The Banks are respectively parties to legal actions that are ordinary routine litigation incidental to a commercial banking business. In management's opinion, the outcome of these matters, individually or in the aggregate, will not have a material adverse impact on the results of operations or financial position of the Company.

## Item 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders, through solicitation of proxies or otherwise during the fourth quarter of the fiscal year covered by this report.

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## PART II

## Item 5. Market for Registrant's Common Equity and Related Stockholder Matters

The Company's common stock is listed on the NASDAQ Global Market System under the symbol PFBI. At December 31, 2006, the Company had approximately 623 record holders of its common shares.

The following table sets forth on a quarterly basis cash dividends paid and the range of high and low sales prices on a per share basis during the quarters indicated.

|  | Cash <br> Dividends Paid | High | Sales Price |  |
| :--- | :---: | :---: | :---: | :---: | ---: |
| Low |  |  |  |  |

The payment of dividends by the Company depends upon the ability of the Banks to declare and pay dividends to the Company because the principal source of the Company's revenue will be dividends paid by the Banks. At December 31, 2006 approximately $\$ 3.2$ million was available for payment as dividends from the Banks to the Company without the need for regulatory approval. In considering the payment of dividends, the Board of Directors will take into account the Company's financial condition, results of operations, tax considerations, costs of expansion, industry standards, economic conditions and need for funds, as well as governmental policies and regulations applicable to the Company and the Banks. See "REGULATORY MATTERS - Capital Requirements" for discussion on capital guidelines.

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## Stock Performance Graph

The following Stock Performance Graph and related information shall not be deemed "soliciting material" or to be "filed" with the Securities and Exchange Commission, nor shall such information be incorporated by reference into any future filing under the Securities Act of 1933 or Securities Exchange Act of 1934, each as amended, except to the extent that Premier specifically incorporates it by reference into such filing.

The following graph shows a comparison of cumulative total stockholder return on the Common Stock since December 31, 2001 with the cumulative total returns of both a broad equity market index and a published industry index. The broad equity market index chosen was the Russell 3000 and the published industry index chosen was the SNL (\$500M-\$1B) Bank Asset-Size Index. The graph reflects historical performance only, which is not indicative of possible future performance of the Common Stock.

| Index | Period Ending |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12/31/01 | 12/31/02 | 12/31/03 | 12/31/04 | 12/31/05 | 12/31/06 |
| Premier Financial |  |  |  |  |  |  |
| Bancorp, Inc. | 100.00 | 92.77 | 102.29 | 148.80 | 192.53 | 170.70 |
| Russell 3000 | 100.00 | 78.46 | 102.83 | 115.11 | 122.16 | 141.35 |
| SNL \$500M-\$1B |  |  |  |  |  |  |
| Bank Index | 100.00 | 127.67 | 184.09 | 208.62 | 217.57 | 247.44 |

*Source: SNL Financial LC, Charlottesville, VA

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## Equity Compensation Plan Information

The following table gives information about the Company's common stock that may be issued upon the exercise of options, warrants and rights under its two equity compensation plans, the 1996 Stock Option Plan and the 2002 Stock Option Plan, as of December 31, 2006.

Plan Category
Equity compensation plans approved by shareholders

| 1996 Stock Option Plan | 11,000 | $\$$ | 16.50 |
| :--- | ---: | ---: | ---: |
| 2002 Stock Option Plan | 109,248 | 11.82 | 0 |
| Equity compensation plans not approved by <br> shareholders |  |  | 386,083 |
| None    <br> Total $120,248 \quad \$$ 12.25 386,083 |  |  |  |

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## Item 6. Selected Financial Data

The following table presents consolidated selected financial data for the Company. It does not purport to be complete and is qualified in its entirety by more detailed financial information and the audited consolidated financial statements contained elsewhere in this annual report. The data presented below reflects separately the impact of discontinued operations as more fully described in Note 2 to the consolidated financial statements.
(Dollars in thousands, except per

| share amounts) | At or for the Year Ended December 31 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2004 |  | $2003{ }^{(4)}$ |  | 2002 |  |
| Earnings |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 21,395 | \$ | 19,852 | \$ | 18,064 | \$ | 19,182 | \$ | 20,838 |
| Provision for loan losses |  | $(1,161)$ |  | 4 |  | 1,026 |  | 20,513 |  | 9,453 |
| Non-interest income |  | 4,165 |  | 3,920 |  | 3,606 |  | 4,064 |  | 2,717 |
| Non-interest expense |  | 16,937 |  | 17,305 |  | 17,782 |  | 17,632 |  | 17,831 |
| Income taxes (benefit) |  | 3,283 |  | 2,029 |  | 899 |  | $(5,282)$ |  | $(1,522)$ |
| Income (loss) from continuing operations |  | 6,501 |  | 4,434 |  | 1,963 |  | $(9,617)$ |  | $(2,207)$ |
| Income (loss) from discontinued operations |  | - |  | - |  | 4,734 |  | (80) |  | $(1,130)$ |
| Net income (loss) | \$ | 6,501 | \$ | 4,434 | \$ | 6,697 | \$ | $(9,697)$ | \$ | $(3,337)$ |

Financial Position

| Total assets of continuing operations | \$ | 535,452 | \$ | 528,324 | \$ | 537,255 | \$ | 543,229 | \$ | 590,868 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets of discontinued operations |  | - |  | - |  | - |  | 79,163 |  | 84,406 |
| Loans, net of unearned income |  | 343,797 |  | 328,717 |  | 324,937 |  | 331,794 |  | 373,099 |
| Allowance for loan losses |  | 6,661 |  | 7,892 |  | 9,384 |  | 14,300 |  | 9,698 |
| Goodwill and other intangibles |  | 15,816 |  | 15,816 |  | 15,816 |  | 15,816 |  | 15,816 |
| Securities |  | 121,367 |  | 137,419 |  | 153,892 |  | 147,646 |  | 144,698 |
| Deposits |  | 438,950 |  | 435,843 |  | 437,798 |  | 455,474 |  | 477,724 |
| Other borrowings |  | 33,091 |  | 19,053 |  | 20,536 |  | 18,307 |  | 32,600 |
| Subordinated debentures |  | - |  | 15,722 |  | 20,876 |  | 26,546 |  | 29,639 |
| Stockholders' equity |  | 61,002 |  | 54,287 |  | 51,029 |  | 45,540 |  | 56,124 |

Share Data

| Income (loss) from continuing |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| operations - basic | $\$$ | 1.24 | $\$$ | 0.85 | $\$$ | 0.37 | $\$$ |
| $(1.84)$ | $\$$ | $(0.42)$ |  |  |  |  |  |
| Income (loss) from continuing |  |  |  |  |  |  |  |
| operations - diluted | 1.24 | 0.84 | 0.37 | $(1.84)$ | $(0.42)$ |  |  |
| Net income - basic | 1.24 | 0.85 | 1.28 | $(1.85)$ | $(0.64)$ |  |  |
| Net income - diluted | 1.24 | 0.84 | 1.28 | $(1.85)$ | $(0.64)$ |  |  |
| Book value | 11.65 | 10.37 | 9.75 | 8.70 | 10.73 |  |  |
| Cash dividends | 0.10 | 0.00 | 0.00 | 0.00 | 0.00 |  |  |

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Item 6. Selected Financial Data (continued)
(Dollars in thousands, except

| per share amounts) | At or for the Year Ended December 31 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2004 | $2003{ }^{(4)}$ | 2002 |
| Return on average assets (1), (2) | 1.21\% | 0.82\% | 0.36\% | (1.66)\% | (0.37)\% |
| Return on average equity (2) | 11.31\% | 8.42\% | 4.06\% | (18.46)\% | (3.77)\% |
| Dividend payout (2) | 8.06\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Stockholders' equity to total assets at period-end (3) | 11.39\% | 10.28\% | 9.50\% | 8.38\% | 9.50\% |
| Average stockholders' equity to average total assets (1) | 10.74\% | 9.77\% | 8.23\% | 7.88\% | 8.44\% |

(1) Computed based on average assets from continuing operations
(2) Computed based on income (loss) from continuing operations
(3) Shareholders' equity at period-end divided by assets from continuing operations
(4) As previously disclosed in earlier reports, a 2003 investigation into the conduct of the former president of Farmers Deposit Bank by Premier and the FDIC, resulted in the charge-off of over $\$ 17.2$ million of loans. The resulting depletion of the allowance for loan losses together with the analysis of additional risk in the loan portfolio warranted significant additional provisions for loan losses at the Bank. In addition to the provision for loan losses, interest income reversals and other non-interest expenses, including bad check write-offs and loan review expenses, were recorded. See "Regulatory Matters" in item 1 - Description of Business above and Premier's earlier SEC filings for additional details.

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

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## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## INTRODUCTION

Premier Financial Bancorp, Inc. ("Premier") is a multi-bank holding company headquartered in Huntington, West Virginia. It operates five community bank subsidiaries ranging in size from $\$ 77$ million to $\$ 151$ million, each with a local community name and orientation. On July 1, 2004, Premier sold one bank subsidiary, Citizens Bank (Kentucky), Inc. ("Citizens Bank"). As such, and in accordance with Financial Accounting Standard 144, "Accounting for the Impairment or Disposal of Long-lived Assets", the financial position and results of operations of Citizens Bank are removed from the detail line items in the Company's consolidated financial statements and this Management's Discussion and Analysis, and are presented separately as "discontinued operations." Premier realized a net profit on the sale of Citizens Bank of $\$ 4.7$ million which is included in the income from discontinued operations. See Note 2 to the consolidated financial statements presented separately in this annual report for additional information concerning discontinued operations. The remaining banks operate in twenty communities within the states of West Virginia, Ohio and Kentucky and provide their customers with a full range of banking services. On January 3, 2005, Premier merged two of its banks, Citizen's Deposit Bank and Bank of Germantown. On June 27, 2006, Premier merged its inactive data processing subsidiary into the parent company. Prior to Premier's conversion to an outsourced data services provider in the second quarter of 2005, the data processing subsidiary provided the data processing and management services for four of Premier's affiliate banks and one other non-affiliated bank. As of December 31, 2006, Premier had approximately $\$ 535$ million in total assets, $\$ 344$ million in total loans, $\$ 439$ million in total deposits and $\$ 13$ million in customer repurchase agreements.

The accompanying consolidated financial statements have been prepared by the management of Premier in conformity with accounting principles generally accepted in the United States of America. The audit committee of the Board of Directors engaged Crowe Chizek and Company LLC (Crowe) as independent auditors to audit the consolidated financial statements, and their report is included elsewhere herein. Financial information appearing throughout this annual report is consistent with that reported in the consolidated financial statements. The following discussion is designed to assist readers of the consolidated financial statements in understanding significant changes in Premier's financial condition and results of operations.

Management's objective of a fair presentation of financial information is achieved through a system of internal accounting controls. The financial control system of Premier is designed to provide reasonable assurance that assets are safeguarded from loss and that transactions are properly authorized and recorded in the financial records. As an integral part of that financial control system, the audit committee of the Board of Directors engaged an audit

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

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firm other than Crowe to perform internal audits of the financial records of each of the subsidiaries on a periodic basis in 2004. Their findings and recommendations were reported to Premier's audit committee as well as the audit committees of the subsidiaries. In 2005, Premier reduced its reliance on third-party internal audit and loan review providers and expanded its internal audit staff at the holding company level. Likewise, their findings and recommendations are reported to Premier's audit committee as well as the audit committees of the subsidiaries. Also, on a regular periodic basis, the subsidiary banks are examined by Federal and State banking authorities for safety and soundness as well as compliance with applicable banking laws and regulations. The activities of both the internal and external audit functions are reviewed by the audit committee of the Board of Directors.

## FORWARD-LOOKING STATEMENTS

Management's discussion and analysis contains forward-looking statements that are provided to assist in the understanding of anticipated future financial performance. However, such performance involves risks and uncertainties, and there are certain important factors that may cause actual results to differ materially from those anticipated. These important factors include, but are not limited to, economic conditions (both generally and more specifically in the markets in which Premier operates), competition for Premier's customers from other providers of financial services, government legislation and regulation (which changes from time to time), changes in interest rates, Premier's ability to originate quality loans, collect delinquent loans and attract and retain deposits, the impact of Premier's growth or lack thereof, Premier's ability to control costs, and new accounting pronouncements, all of which are difficult to predict and many of which are beyond the control of Premier. The words "may," "could," "should," "would, "will," "believe," "anticipate," "estimate," "expect," "intend," "plan," "project," "predict," "continue" and similar expression to identify forward-looking statements.

## CRITICAL ACCOUNTING POLICIES

## General

The financial condition and results of operations presented in the Consolidated Financial Statements, accompanying Notes to the Consolidated Financial Statements and management's discussion and analysis are, to a large degree, dependent upon our accounting policies. The selection and application of these accounting policies involve judgments, estimates, and uncertainties that are susceptible to change.

Presented below is a discussion of those accounting policies that management believes are the most important to the presentation and understanding of our financial condition and results of operations. These critical accounting policies require management's most difficult, subjective and complex judgments about matters that are inherently uncertain. In the event that

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

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different assumptions or conditions were to prevail, and depending upon the severity of such changes, the possibility of materially different financial condition or results of operations is a reasonable likelihood. See also Note 1 of the accompanying consolidated financial statements presented elsewhere in this annual report.

## Allowance for Loan Losses

The Company monitors and maintains an allowance for loan losses to absorb an estimate of probable incurred losses inherent in the loan portfolio. The Company maintains policies and procedures that address the systems of control over the following areas of maintenance of the allowance: the systematic methodology used to determine the appropriate level of the allowance to provide assurance that the allowance for loan losses is maintained in accordance with accounting principles generally accepted in the United States of America; the accounting policies for loan charge-offs and recoveries; the assessment and measurement of impairment in the loan portfolio; and the loan grading system.

The Company evaluates various loans individually for impairment as required by Statement of Financial Accounting Standard (SFAS) No. 114, Accounting by Creditors for Impairment of a Loan, and SFAS No. 118, Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures. Loans evaluated individually for impairment include non-performing loans, such as loans on non-accrual, loans past due 90 days or more, restructured loans and other loans selected by management including loans graded as substandard or doubtful by the internal credit review process. The evaluations are based upon discounted expected cash flows or collateral valuations. If the evaluation shows that a loan is individually impaired, then a specific reserve is established for the amount of impairment. If a loan evaluated individually is not impaired, then the loan is assessed for impairment under SFAS No. 5, Accounting for Contingencies (SFAS 5), with a group of loans that have similar characteristics.

For loans without individual measures of impairment, the Company makes estimates of losses for groups of loans as required by SFAS 5. Loans are grouped by similar characteristics, including the type of loan, the assigned loan grade and the general collateral type. A loss rate reflecting the expected loss inherent in a group of loans is derived based upon estimates of default rates for a given loan grade, the predominant collateral type for the group and the terms of the loan. The resulting estimate of losses for groups of loans is adjusted for relevant environmental factors and other conditions of the portfolio of loans, including: borrower and industry concentrations; levels and trends in delinquencies, charge-offs and recoveries; changes in underwriting standards and risk selection; level of experience, ability and depth of lending management; and national and local economic conditions.

The amount of estimated impairment for individually evaluated loans and groups of loans is added together for a total estimate of probable incurred loan losses. This estimate of

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

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losses is compared to the allowance for loan losses of the Company as of the evaluation date and, if the estimate of losses exceeds the allowance, an additional provision to the allowance would be made. If the estimate of losses is less than the allowance, the degree to which the allowance exceeds the estimate is evaluated to determine whether the allowance falls outside a range of estimates. If the estimate of losses were below the range of reasonable estimates, the allowance would be reduced by way of a credit to the provision for loan losses. The Company recognizes the inherent imprecision in estimates of losses due to various uncertainties and variability related to the factors used, and therefore a reasonable range around the estimate of losses is derived and used to ascertain whether the allowance is too high. If different assumptions or conditions were to prevail and it is determined that the allowance is not adequate to absorb the new estimate of probable incurred losses, an additional provision for loan losses would be made, which amount may be material to the Consolidated Financial Statements.

## Impairment of Goodwill

As required by applicable accounting guidance, goodwill is evaluated at least annually to determine if the amount recorded on the Company's balance sheet is impaired. If goodwill is determined to be impaired, the recorded amount would be reduced to estimated fair value by a charge to expense in the period in which impairment is determined. Impairment is evaluated in the aggregate for all of the Company's banking operations. Operating characteristics of the aggregate banking operations are derived and compared to a database of peer group banks that have been sold. Pricing valuation factors that are considered in estimating the fair value of the Company's aggregate banking operations include price-to-total assets, price-to-total book value, price-to-deposits and price-to-earnings. Unusual events that have impacted the operating characteristics of the Company's aggregate banking operations are considered to assess the likelihood of recurrence and adjustments to historical performance may be made. Changes in assumptions regarding the likelihood of unusual historical events recurring or the use of different pricing valuation factors could have a material impact on management's impairment analysis.

## Realization of Deferred Tax Assets

Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized. Deferred tax assets for the Company primarily relate to the allowance for loan losses, and unrealized losses in the investment portfolio. In considering the need for a valuation allowance to reduce deferred tax assets to the amount expected to be realized, management considers the amount of previously paid taxes that may be recoverable and the likelihood of generating sufficient future taxable income to fully utilize expected future tax deductions. Changes in these assumptions could impact the carrying value of deferred tax assets and require a charge to tax expense.

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

December 31, 2006

## SUMMARY FINANCIAL RESULTS

Premier had net income from continuing operations of $\$ 6.501$ million in 2006 compared to a $\$ 4.434$ million of net income from continuing operations reported for the year 2005. Net income increased in 2006 as a result of an increase in interest income due to a greater volume of loans outstanding; higher yields on all earning assets; a negative provision for loan losses; and a reduction in the net operating costs of the company. Net income from continuing operations in 2004 was $\$ 1.963$ million. The increase in 2005 over 2004 was the result of an increase in interest income due to higher yields on earning assets; a decrease in interest expense due to the early retirement of Trust Preferred Securities; a significant decrease in the provision for loan losses; and a reduction in the net operating costs of the company. Net income in 2004 was primarily the result of the continued earnings of Premier's profitable banks partially offset by expenses associated with rehabilitating its subsidiary, Farmers Deposit Bank, conducting Premier's own investigation, cooperating with the SEC investigation, and reducing debt at the holding company. Basic earnings per share from continuing operations were $\$ 1.24$ in 2006 compared to $\$ 0.85$ in 2005 and to $\$ 0.37$ in 2004.

The following table comparatively illustrates the components of ROA and ROE over the previous five years. Return on average assets (ROA) measures how effectively Premier utilizes its assets to produce net income. Premier's net income in 2006 resulted in an ROA of $1.21 \%$, an increase over the $0.82 \%$ ROA in 2005 and the $0.36 \%$ ROA reported in 2004. As shown in the table, fully taxable equivalent net interest income (as a percent of average earning assets) again reached its highest level in five years in 2006 at $4.32 \%$. The previous five year high was earned in 2005 at $4.00 \%$. The net losses in 2003 and 2002 were primarily the result of an increase in the provision for loan losses, resulting in a significantly reduced net credit income in 2002 and negative net credit income in 2003. In 2004, net credit income was once again positive and continued to increase in both 2005 and again in 2006. In 2005, minimal provisions for loan losses were recorded and thus there was little reduction from net interest income. In 2006, negative provisions for loan losses were recorded which served to increase net credit income to $4.56 \%$. This increase in net credit income (as a percent of average earning assets) was complemented by the highest level of non-interest income (as a percent of average earning assets) over the past five years and a reduction in non-interest expenses (as a percent of average earning assets) when compared to the previous two years. As illustrated in the table, Premier's 2006 fully taxable net interest income as a percent of average earning assets was up to $4.32 \%$ from the $4.00 \%$ recorded in 2005 as the yield on loans and investments increased in 2006 at a faster rate than the rates paid on interest bearing liabilities. The curtailment of interest expense growth was partially due to the early extinguishment of Premier's junior subordinated debentures and other borrowed funds late in 2004 and throughout 2005 and 2006.

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

December 31, 2006

## ANALYSIS of RETURN ON ASSETS and EQUITY from continuing operations

|  | 2006 | 2005 | 2004 | $2003(1)$ | 2002 |
| :--- | :--- | :--- | :---: | :---: | :---: |
| As a percent of average <br> earning assets |  |  |  |  |  |
| Fully taxable-equivalent net <br> interest income | $4.32 \%$ | $4.00 \%$ | $3.61 \%$ | $3.63 \%$ | $3.84 \%$ |
| Provision for loan losses <br> Net credit income | 0.23 | $(0.00)$ | $(0.20$ | $(3.81)$ | $(1.70)$ |
| Gains on the sales of assets $\&$ <br> subsidiaries | 4.55 | 4.00 | 3.41 | $(0.18)$ | 2.14 |
| Non-interest income | 0.00 | 0.00 | 0.02 | 0.11 | $(0.01)$ |
| Non-interest expense <br> Tax equivalent adjustment | 0.84 | 0.78 | 0.69 | 0.62 | 0.50 |
| Applicable income taxes <br> Return on average earning <br> assets | $(0.03)$ | $(3.46)$ | $(3.52)$ | $(3.26)$ | $(3.21)$ |
| Multiplied by average earning <br> assets to <br> average total assets | $(0.66)$ | $(0.03)$ | $(0.03)$ | $(0.07)$ | $(0.08)$ |
| Return on average assets <br> Multiplied by average assets to <br> average equity <br> Return on average equity | 1.30 | 0.88 | $(0.18)$ | 0.98 | 0.27 |

## (1) See footnote (4) of the Selected Financial Data table in Item 6 above.

The net overhead ratio (non-interest expense less non-interest income as a percent of average earning assets) decreased in 2006 to $2.56 \%$, the lowest ratio reported in the last five years. This ratio compares to $2.68 \%$ in 2005, $2.83 \%$ in 2004 and $2.64 \%$ in 2003. The decrease in 2006 net overhead was the result of increases in Premier's non-interest income related to service charges on deposit accounts, electronic banking income and secondary market mortgage commissions, plus decreases in non-interest expenses related to occupancy and equipment costs, net OREO expenses, recoveries of bad check losses, and conversion costs incurred in 2005. The decrease in 2005 net overhead was similarly the result of increases in Premier's non-interest income related to service charges on deposit accounts, electronic banking income and secondary market mortgage commissions plus a significant decrease in professional fee expense.

Return on average equity (ROE), another measure of earnings performance, indicates the amount of net income earned in relation to the total equity invested. Premier's 2006 ROE was $11.31 \%$ compared to $8.42 \%$ in 2005 and $4.06 \%$ realized in 2004. ROE increased primarily due to the increase in net income reported in 2006 versus 2005 and 2004.

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

December 31, 2006

A breakdown of Premier's financial results by quarter for the years ended December 31, 2006 and 2005 is summarized below.


## SALE OF SUBSIDIARIES

In the fourth quarter of 2003, Premier adopted and began to implement a plan to sell its subsidiary Citizens Bank (Kentucky), Inc. ("Citizens Bank") located in Georgetown, Kentucky. On February 13, 2004, the Company announced that it had signed a definitive agreement to sell Citizens Bank in a cash transaction valued at approximately $\$ 14,500,000$, which was completed on July 1, 2004. The sale of this subsidiary helped to restore the financial position of Premier after the impact of the losses sustained at Farmers Deposit Bank during the second and third quarters of 2003. As a result of the sale, regulatory capital ratios of Premier were restored to the stronger levels management wishes to maintain; cash reserves of the holding company were replenished; a portion of the cash reserves were used to reduce outstanding debt by $\$ 9.4$ million; and the profit from the sale allowed Premier to utilize a substantial portion of its Federal income tax net operating loss carryforward.

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

December 31, 2006

## BALANCE SHEET ANALYSIS

## Summary

A financial institution's primary sources of revenue are generated by its earning assets, while its major expenses are produced by the funding of these assets with interest bearing liabilities. Effective management of these sources and uses of funds is essential in attaining a financial institution's optimal profitability while maintaining a minimum amount of interest rate risk and credit risk. Information on rate-related sources and uses of funds for each of the three years in the period ended December 31, 2006, is provided in the table below.

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

December 31, 2006

## AVERAGE CONSOLIDATED BALANCE SHEETS AND NET INTEREST INCOME ANALYSIS <br> (Dollars in thousands)

|  | 2006 |  |  | 2005 |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yield/ |  |  | Yield/ |  |  | Yield/ |  |
| Average | Interest | Rate | Average | Interest | Rate | Average | Interest | Rate |  |
| Balance | $(2)$ | $(3)$ | Balance | $(2)$ | (3) | Balance | (2) | (3) |  |

## Assets:

Interest earning assets
U.S. Treasury and federal agency $\begin{array}{llllllllll}\text { securities } & \$ 95,705 & \$ & 3,398 & 3.55 \% & \$ 107,177 & \$ & 3,278 & 3.06 \% & 112,260\end{array}$
States and

| municipal obligations (1) | 2,342 | 138 | 5.89 | 2,666 | 153 | 5.74 | 4,941 | 338 | 6.84 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage backed securities | 33,953 | 1,564 | 4.61 | 37,050 | 1,583 | 4.27 | 29,803 | 1,183 | 3.97 |
| Other securities | 3,179 | 182 | 5.73 | 3,089 | 148 | 4.79 | 3,216 | 138 | 4.29 |
| Total investment securities | 135,179 | 5,282 | 3.91 | 149,982 | 5,162 | 3.44 | 150,220 | 4,776 | 3.18 |
| Federal funds sold | 24,365 | 1,215 | 4.99 | 23,083 | 745 | 3.23 | 29,369 | 380 | 1.29 |
| Interest-bearing deposits with banks | 486 | 24 | 4.94 | 436 | 12 | 2.75 | 256 | 6 | 2.57 |

Loans, net of
unearned income

| (4)(5) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | 161,898 | 12,424 | 7.67 | 147,398 | 10,291 | 6.98 | 132,785 | 8,913 | 6.71 |
| Real estate mortgage | 129,944 | 9,271 | 7.13 | 132,527 | 9,236 | 6.97 | 145,387 | 10,182 | 7.00 |
| Installment | 46,494 | 4,334 | 9.32 | 46,690 | 4,083 | 8.74 | 47,438 | 4,029 | 8.49 |
| Total loans | 338,336 | 26,029 | 7.69 | 326,615 | 23,610 | 7.23 | 325,610 | 23,124 | 7.10 |
| Total interest earning assets | 498,366 | 32,550 | 6.53 | 500,116 | 29,529 | 5.90 | 505,455 | 28,286 | 5.60 |
| Allowance for loan losses | $(7,465)$ |  |  | $(8,998)$ |  |  | $(11,413)$ |  |  |
| Cash and due from banks | 13,824 |  |  | 13,619 |  |  | 13,837 |  |  |
| Premises and equipment | 7,055 |  |  | 7,256 |  |  | 7,738 |  |  |
| Other assets | 23,688 |  |  | 26,697 |  |  | 31,490 |  |  |
| Assets of discontinued operations | - |  |  | - |  |  | 39,762 |  |  |
| Total assets | \$ 535,468 |  |  | \$ 538,690 |  |  | \$ 586,869 |  |  |

## Liabilities and

## Equity:

Interest bearing
liabilities

| NOW and money market | \$ 129,080 | 1,766 | 1.37\% \$ | \$ 142,501 | 1,409 | 0.99\% \$ | \$ 158,169 | 1,290 | 0.82\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings deposits | 52,295 | 321 | 0.61 | 59,365 | 412 | 0.69 | 62,518 | 521 | 0.83 |
| Certificates of deposit and other time deposits | 188,044 | 6,896 | 3.67 | 174,057 | 4,904 | 2.82 | 164,932 | 4,455 | 2.70 |
| Total interest bearing deposits | 369,419 | 8,983 | 2.43 | 375,923 | 6,725 | 1.79 | 385,619 | 6,266 | 1.62 |
| Short-term borrowings | 9,591 | 234 | 2.44 | 8,422 | 180 | 2.14 | 6,539 | 118 | 1.80 |
| Other borrowings | 7,765 | 574 | 7.39 | 1,586 | 14 | 0.88 | 5,306 | 248 | 4.67 |
| FHLB advances | 7,815 | 453 | 5.80 | 8,775 | 499 | 5.69 | 9,955 | 556 | 5.59 |
| Debentures | 7,887 | 760 | 9.64 | 20,480 | 2,129 | 10.40 | 25,397 | 2,869 | 11.30 |
| Total interest-bearing liabilities | 402,477 | 11,004 | 2.73\% | 415,186 | 9,547 | 2.30\% | 432,816 | 10,057 | 2.32\% |
| Non-interest bearing deposits | 72,781 |  |  | 66,848 |  |  | 62,486 |  |  |
| Other liabilities | 2,721 |  |  | 4,007 |  |  | 7,393 |  |  |
| Liabilities of discontinued operations | - |  |  | - |  |  | 35,876 |  |  |
| Shareholders' equity | 57,489 |  |  | 52,649 |  |  | 48,298 |  |  |
| Total liabilities and equity | \$ 535,468 |  |  | \$ 538,690 |  |  | \$ 586,869 |  |  |

Net interest

| earnings (1) | $\$ 21,546$ | $\$ 19,982$ |  | $\$ 18,229$ |
| :--- | :--- | :--- | :--- | :--- |
| Net interest <br> spread (1) |  | $3.80 \%$ | $3.60 \%$ |  |
| Net interest <br> margin (1) | $4.32 \%$ | $4.00 \%$ | $3.28 \%$ |  |

(1) Taxable - equivalent yields are calculated assuming a $34 \%$ federal income tax rate
(2) Excludes the interest income and interest expense of discontinued operations
(3) Yields are calculated on historical cost except for yields on marketable equity securities that are calculated used fair value
(4) Includes loan fees, immaterial in amount, in both interest income and the calculation of yield on loans
(5) Includes loans on non-accrual status

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

December 31, 2006

In 2006, average earning assets declined by $0.3 \%$ or $\$ 1.8$ million from 2005, following a $1.0 \%$ or $\$ 5.3$ million decline in 2005 from 2004. Average interest bearing liabilities, the primary source of funds supporting the earning assets, decreased $3.1 \%$ or $\$ 12.8$ million in 2006 from 2005, which follows a $4.1 \%$ or $\$ 17.6$ million decline in 2005 from 2004. The 2006 decline in average earning assets was primarily the result of a $\$ 14.8$ million decline in average total investment securities as some maturing funds were used to fund loans or to continue the company's debt reduction strategy. The decline in 2006 average interest bearing liabilities was due to a $\$ 6.5$ million decrease in average interest bearing deposits and a $\$ 5.8$ million decrease in average high cost debt and Federal Home Loan Bank (FHLB) advances. A portion of the decline in average interest bearing deposits was due to the $\$ 1.2$ million increase in short-term borrowings, primarily customer repurchase agreements. Furthermore, nearly all of the decrease in average interest bearing deposits was offset by a $\$ 5.9$ million increase in non-interest bearing deposits. The decline in 2005 average earning assets was primarily the result of a decline in federal funds sold as those funds were either used to fund loans or to continue the company's debt reduction strategy. The decline in 2005 average interest bearing liabilities was due to a $\$ 9.7$ million decrease in average interest bearing deposits and a $\$ 6.1$ million decrease in average high cost debt and FHLB advances. Nearly half of the decrease in average interest bearing deposit was offset by a $\$ 4.4$ million increase in non-interest bearing deposits. Additional information on each of the components of earning assets and interest bearing liabilities is contained in the following sections of this report.

## Loan Portfolio

Premier's loan portfolio is its largest and highest yielding component of average earning assets, totaling $67.9 \%$ of average earning assets during 2006. After several declining years, average loans increased in 2005 by $\$ 1.0$ million or $0.3 \%$ followed by a $\$ 11.7$ million or $3.6 \%$ increase in 2006. The 2006 increase is largely attributable to loan growth in Premier's West Virginia and Ohio markets. In 2006, Premier realized a $\$ 10.0$ million or $6.5 \%$ increase in its West Virginia markets and a $\$ 2.1$ million or $4.6 \%$ increase in average outstanding loans in its Ohio markets, while average loans in its Kentucky markets remained virtually unchanged. This follows an $\$ 11.2$ million or $7.7 \%$ increase in average loans in its West Virginia markets in 2005, and a $\$ 2.1$ million or $4.7 \%$ increase in loans in its Ohio markets in 2005. In 2005, the high level of charge-offs and loan collections at Farmers Deposit Bank in Kentucky nearly offset the increase in loans in Premier's other markets. The average loans outstanding at Farmers Deposit declined by $\$ 14.8$ million in 2005. However, in 2006, average loans outstanding at Farmers Deposit decreased by only $\$ 571,000$ or $1.3 \%$ as loan charge-offs and payoffs were nearly offset by new loans.

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

December 31, 2006

Total loans at December 31, 2006 increased by $\$ 15.1$ million or $4.6 \%$ from the total at December 31, 2005. This increase follows a $\$ 3.8$ million or $1.2 \%$ increase in 2005 from total loans at December 31, 2004. The increase in 2006 was the result of a significant increase in loan demand in Premier's markets which more than offset the $\$ 1.4$ million of loan charge-offs recorded during the year, (nearly half at Farmers Deposit). The increase in 2005 was the result of increased loan demand in Premier's markets which offset $\$ 2.2$ million of loan charge-offs recorded during the year, (half at Farmers Deposit) and $\$ 4.2$ million of net loan collections at Farmers Deposit.

Loans secured by real estate, which in total constituted approximately 73\% of Premier's loan portfolio at December 31, 2006, consist of a diverse portfolio of predominantly single family residential loans and loans for commercial purposes where real estate is part of the collateral, not the primary source of repayment. Residential real estate mortgage loans generally do not exceed $80 \%$ of the value of the real property securing the loan. The residential real estate mortgage loan portfolio primarily consists of adjustable rate residential mortgage loans. The origination of these mortgage loans can be more difficult in a low interest rate environment where there is a significant demand for fixed rate mortgages. Premier also participates in the solicitation of loans for the secondary market and recognizes the referral fees in non-interest income. Commercial loans are generally made to small-to-medium size businesses located within a defined market area and typically are secured by business assets and guarantees of the principal owners. Additional risks of loss are associated with commercial lending such as the potential for adverse changes in economic conditions or the borrowers' ability to successfully execute their business plan. Consumer loans generally are made to individuals living in Premier's defined market area who are known to the local bank's staff. Consumer loans are generally made for terms of up to seven years on a secured or unsecured basis; however longer terms may be approved in certain circumstances and for revolving credit lines. While consumer loans generally provide the Company with increased interest income, consumer loans may involve a greater risk of default.

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

December 31, 2006

The following table presents a five year comparison of loans by type. With the exception of those categories included in the comparison, there are no loan concentrations which exceed $10 \%$ of total loans. Additionally, Premier's loan portfolio contains no loans to foreign borrowers nor does it have a material volume of highly leveraged transaction lending.

| Summary of Loans by Type | LOAN SUMMARY <br> (Dollars in thousands) As of December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | \% | 2005 | \% | 2004 | \% | 2003(2) | \% | 2002 | \% |
|  |  |  |  |  |  |  |  |  |  |  |
| Commercial, secured by real estate | \$ 101,786 | 29.6\% \$ | \$ 85,989 | 26.2\% | \$ 101,567 | 31.3\% | \$ 101,325 | 30.5\% | \$ 109,571 | 29.3\% |
| Commercial, other | 43,981 | 12.8 | 49,362 | 15.0 | 40,923 | 12.6 | 38,063 | 11.5 | 51,347 | 13.8 |
| Real estate construction | 11,303 | 3.3 | 11,070 | 3.4 | 5,906 | 1.8 | 5,414 | 1.6 | 7,318 | 2.0 |
| Real estate mortgage | 138,795 | 40.4 | 134,570 | 40.9 | 128,243 | 39.5 | 126,134 | 38.0 | 134,271 | 36.0 |
| Agricultural | 1,930 | 0.5 | 1,670 | 0.5 | 2,380 | 0.7 | 3,032 | 0.9 | 4,381 | 1.2 |
| Consumer | 42,188 | 12.3 | 42,096 | 12.8 | 44,470 | 13.7 | 56,216 | 17.0 | 63,534 | 17.0 |
| Other | 3,814 | 1.1 | 3,960 | 1.2 | 1,438 | 0.4 | 1,610 | 0.5 | 2,677 | 0.7 |
| Total loans | \$ 343,797 | 100.0\% \$ | \$ 328,717 | 100.0\% | \$ 324,927 | 100.0\% | \$ 331,794 | 100.0\% | \$ 373,099 | 100.0\% |
| Non-performing Assets |  |  |  |  |  |  |  |  |  |  |
| Non-accrual |  |  |  |  |  |  |  |  |  |  |
| Accruing loans <br> which are contractually |  |  |  |  |  |  |  |  |  |  |
| past due 90 days or |  |  |  |  |  |  |  |  |  |  |
| Restructured |  |  |  |  |  |  |  |  |  |  |
| loans | 1,268 |  | 1,540 |  | 238 |  | 104 |  | 129 |  |
| Total non-performing and restructured loans |  |  |  |  |  |  |  |  |  |  |
| loans | 6,958 |  | 6,144 |  | 7,824 |  | 16,199 |  | 9,564 |  |
| Other real estate <br> acquired through <br> foreclosures 495 2,049 2,247 3,187 3,505 |  |  |  |  |  |  |  |  |  |  |

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Total
non-performing and restructured
loans and
$\begin{array}{lllllllll}\text { other real estate } & \$ & 7,453 & \$ & 8,193 & \$ 10,071 & \$ 19,386 & \$ 13,069\end{array}$

Non-performing and restructured loans | $\begin{array}{llll}\text { as a } \% \text { of total } \\ \text { loans }\end{array}$ | $2.02 \%$ | $1.87 \%$ | $2.41 \%$ | $4.88 \%$ | $2.56 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\begin{array}{l}\text { Non-performing } \\ \text { and restructured } \\ \text { loans and } \\ \text { other real estate }\end{array}$ |  |  |  |  |  |
| $\begin{array}{l}\text { as a } \% \text { of total } \\ \text { assets (1) }\end{array}$ | $1.39 \%$ | $1.55 \%$ | $1.87 \%$ | $3.57 \%$ | $2.21 \%$ |

| Allocation of Allowance for Loan Losses |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial, other | \$ | 839 | 14.4\% \$ | 1,071 | 16.7\% \$ | 1,734 | 13.7\% \$ | 4,166 | 12.9\%\$ | 2,294 | 15.7\% |
| Real estate, construction |  | 117 | 3.3 | 134 | 3.4 | 83 | 1.8 | 662 | 1.6 | 632 | 2.0 |
| Real estate, other |  | 3,395 | 70.0 | 3,810 | 67.1 | 4,276 | 70.8 | 4,886 | 68.5 | 4,341 | 65.3 |
| Consumer installment |  | 521 | 12.3 | 772 | 12.8 | 1,255 | 13.7 | 2,478 | 17.0 | 977 | 17.0 |
| Unallocated |  | 1,789 |  | 2,105 |  | 2,036 |  | 2,108 |  | 1,454 |  |
| Total | \$ | 6,661 | 100.0\%\$ | 7,892 | 100.0\% \$ | 9,384 | 100.0\% \$ | 14,300 | 100.0\%\$ | 9,698 | 100.0\% |

(1) From continuing operations
(2) See footnote (4) of the Selected Financial Data table in Item 6 above.

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

December 31, 2006

In addition to the loans presented in the loan summary table, Premier also offers certain off-balance sheet products such as letters of credit, revolving credit agreements, and other loan commitments. These products are offered under the same credit standards as the loan portfolio and are included in the risk-based capital ratios used by the Federal Reserve to evaluate capital adequacy. Additional information on off-balance sheet commitments is contained in Note $\underline{19}$ to the consolidated financial statements.

Total non-performing assets, which consist of past-due loans on which interest is not being accrued ("non accrual loans"), foreclosed properties in the process of liquidation ("OREO"), loans with restructured terms to enable a delinquent borrower to repay and accruing loans past due 90 days or more, were $\$ 7.5$ million or $1.39 \%$ of total assets of continuing operations at year-end 2006. The amount continues to decline from the $\$ 8.2$ million, or $1.55 \%$ of total assets of continuing operations at year-end 2005, and is down significantly from the $\$ 10.1$ million of non-performing assets ( $1.87 \%$ of total assets of continuing operations) at year-end 2004. The decrease in 2006 was largely due to the $\$ 1.6$ million reduction in OREO property, which was partially offset by an increase in non-accrual loans. As the collection or rehabilitation of previously delinquent loans and charge-offs of loans determined to be uncollectible continued in 2006, these efforts were offset by other loans newly placed on non-accrual status. Management believes the estimated potential losses related to these newly delinquent loans to be adequately provided for in the allowance for loan losses. These losses were also included in the analyses that supported the recording of negative loan loss provisions during 2006. The decrease in non-performing assets in 2005 was due to the collection or rehabilitation of previously delinquent loans, the charge-offs of loans determined to be uncollectible and the sale of $\$ 1.7$ million of OREO property. As management's efforts to collect these loans upon maturity continue, loans are only renewed using Premier's strengthened credit policies. Otherwise, loans may be placed on non-accrual status and foreclosure proceedings begun to obtain and liquidate any collateral securing the past due or matured loans. Premier is committed to continuing to reduce its high level of non-performing assets and implementing strong underwriting standards to help maintain a lower level of non-performing assets in the future. This effort is revealed in the decline in non-performing assets from the end of 2002 to the end of 2006, primarily related to the sale of OREO properties and the decline in non-accrual loans and loans 90+ days past due. Premier's efforts at its other affiliate banks in 2003 and 2004 are masked by the high level of non-performing assets at Farmers Deposit Bank, which alone totaled $\$ 12.5$ million at December 31, 2003. At December 31, 2004, the non-performing assets at Farmers Deposit Bank had declined to $\$ 6.8$ million, leaving $\$ 3.3$ million of total non-performing assets at the other Affiliate Banks combined. At December 31, 2005, the non-performing assets at Farmers Deposit Bank had declined even further to $\$ 4.7$ million. And by December 31, 2006, the non-performing assets at Farmers Deposit bank totaled $\$ 3.6$ million.

The Loan Summary table presents five years of comparative non-performing asset information. Other than these loans and the impaired loans discussed in Note 6 to the consolidated financial statements, Premier does not have a significant volume of loans whereby management has serious doubts about the borrowers ability to comply with the present repayment terms of the loan.

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

December 31, 2006

It is Premier's policy to place loans that are past due over 90 days on non-accrual status, unless the loans are adequately secured and in the process of collection. Premier had no commitments to provide additional funds on non-accrual loans at December 31, 2006. For real estate loans, upon repossession, the balance of the loan is transferred to "Other Real Estate Owned" (OREO) and carried at the lower of the outstanding loan balance or the fair value of the property based on current appraisals and other current market trends less estimated disposal costs. If a writedown of the OREO property is necessary at the time of foreclosure, the amount is charged against the allowance for loan losses. A periodic review of the recorded property value is performed in conjunction with normal loan reviews, and if market conditions indicate that the recorded value exceeds the fair market value less estimated disposal costs, additional writedowns of the property value are charged directly to operations.

During 2006 Premier recognized a $\$ 105,000$ net profit on the disposition of OREO properties, net of writedowns, while in 2005 Premier realized $\$ 17,000$ net profit on the disposition of OREO properties. During 2004, Premier realized a $\$ 123,000$ net profit on the disposition of OREO properties. Although loans may be classified as non-performing, some continue to pay interest irregularly or at less than original contracted terms. During 2006, approximately $\$ 151,000$ of interest was recognized on non-accrual and restructured loans, while approximately $\$ 348,000$ would have been recognized in accordance with their original terms.

The allowance for loan losses is maintained to absorb probable incurred losses associated with lending activities. Actual losses are charged against the allowance ("charge-offs") while collections on loans previously charged off ("recoveries") are added back to the allowance. Since actual losses within a given loan portfolio are difficult to predict, management uses a significant amount of estimation and judgment to determine the adequacy of the allowance for loan losses. Factors considered in determining the adequacy of the allowance include an individual assessment of risk on certain loans and total creditor relationships, historical charge-off experience, the type of loan, levels of non-performing and past due loans, and an evaluation of current economic conditions. Loans are evaluated for credit risk and assigned a risk grade. Premier's risk grading criteria are based upon Federal Reserve guidelines and definitions. In evaluating the adequacy of the allowance for loan losses, loans that are assigned passing grades are grouped together and multiplied by historical charge-off percentages to determine an estimated amount of potential losses and a corresponding amount of allowance. Loans that are assigned marginally passing grades are grouped together and allocated slightly higher percentages to determine the estimated amount of potential losses due to the identification of increased risk(s). Loans that are assigned a grade of "substandard" or "doubtful" are usually determined to be impaired.

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

December 31, 2006

A loan is categorized and reported as impaired when it is probable that the creditor will be unable to pay all of the principal and interest amounts according to the contractual terms of the loan agreement. In determining whether a loan is impaired, management considers such factors as past payment history, recent economic events, current and projected financial condition and other relevant information that is available at the time. Impairment is evaluated in total for smaller-balance loans of similar nature such as residential mortgage, consumer, and credit card loans, and on an individual basis for other loans. If a loan is deemed to be impaired an evaluation of the amount of estimated loss is performed assessing the present value of estimated future cashflows using the loan's existing rate or assessing the fair and realizable value of the loan collateral if repayment is expected solely from the collateral. The estimation of loss is assigned to the impaired loan and is used in determining the adequacy of the allowance for loan losses. For impaired loans, this estimation of loss is reevaluated quarterly and, if necessary, adjusted based upon the current known facts and circumstances related to the loan and the borrower. Additional information on Premier's impaired loans is contained in Note 6 to the consolidated financial statements. The sum of the calculations and estimations of the risk of loss in a given loan portfolio is compared to the recorded balance of the allowance for loan losses. If the total allowance is deemed to be inadequate a charge to earnings is recorded to increase the allowance. Conversely, should an evaluation of the allowance result in a lower estimate of the risk of loss in the loan portfolio and the allowance is deemed to be more than adequate, a reversal of previous charges to earnings ("a negative provision") may be warranted in the current period. Events that may lead to negative provisions included greater than anticipated recoveries, a reduction in the historical loss ratios, securing more collateral on an impaired loan during the collection process, or receiving payment in full on an impaired loan. All of these events occurred in varying degrees during 2006 and resulted in $\$ 1,161,000$ of negative provisions during the year.

At December 31, 2006, the allowance for loan losses was $\$ 6.7$ million or $1.94 \%$ of total year-end loans. This ratio is a decrease from the prior year's $2.40 \%$ and the $2.89 \%$ at the end of 2004. The decrease in the allowance in 2006 was primarily the result of the $\$ 1.2$ million of negative provisions for loan losses recorded during the year, as charge-offs in 2006 were nearly offset by recoveries. The decrease in 2005 was the result of the charge-off of $\$ 2.2$ million of loans previously identified as impaired partially offset by $\$ 719,000$ of recoveries. Only $\$ 4,000$ of provision expense was recorded in 2005. In management's opinion, the allowance for loan losses is adequate to absorb the current estimated risk of loss in the existing loan portfolio. The summary of the allowance for loan losses allocated by loan type is presented in the Loan Summary Table above.

The following table provides a detailed history of the allowance for loan losses, illustrating charge-offs and recoveries by loan type, and the annual provision for loan losses over the past five years. In 2006, negative provisions were recorded in each of the four quarters of the year as Premier realized collections of previously impaired loans whereby estimated losses were previously assigned to the loan as well as recoveries of previously charged-off

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December 31, 2006
loans. These positive events as well as the ongoing reduction in Premier's historical loss ratios resulted in a lower estimate of the risk of loss in the loan portfolio and, thus, negative provisions were warranted. The negative provision for loan losses totaled $\$ 1.2$ million in 2006.

## SUMMARY OF LOAN LOSS EXPERIENCE

(Dollars in thousands)
For the Year Ended December 31

|  | 2006 |  | $2005$ |  | $2004$ |  | $2003{ }^{(1)}$ |  | 2002 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses beginning of period | \$ | 7,892 | \$ | 9,384 | \$ | 14,300 | \$ | 9,698 | \$ | 7,371 |
| Amounts charged off: |  |  |  |  |  |  |  |  |  |  |
| Commercial, financial and agricultural loans |  | 154 |  | 736 |  | 1,520 |  | 4,417 |  | 4,080 |
| Real estate construction loans |  | 0 |  | 0 |  | 5 |  | 0 |  | 833 |
| Real estate loans - other |  | 863 |  | 549 |  | 2,413 |  | 6,427 |  | 1,072 |
| Consumer installment loans |  | 393 |  | 930 |  | 3,054 |  | 5,669 |  | 1,904 |
| Total charge-offs |  | 1,410 |  | 2,215 |  | 6,992 |  | 16,513 |  | 7,889 |


| Recoveries on amounts <br> previously charged-off: <br> Commercial, financial and <br> agricultural loans | 266 | 91 | 264 | 145 | 138 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Real estate construction <br> loans | 8 | 1 | 1 | 37 | 16 |
| Real estate loans - other | 340 | 84 | 87 | 74 | 163 |
| Consumer installment loans | 726 | 543 | 698 | 346 | 446 |
| Total recoveries | 1,340 | 719 | 1,050 | 602 | 763 |
| Net charge-offs | 70 | 1,496 | 5,942 | 15,911 | 7,126 |
| Provision for loan losses | $(1,161)$ | 4 | 1,026 | 20,513 | 9,453 |


| Allowance for loan losses, end of period | \$ | 6,661 | \$ | 7,892 | \$ | 9,384 | \$ | 14,300 | \$ | 9,698 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average total loans | \$ | 338,336 | \$ | 326,615 | \$ | 325,610 | \$ | 352,156 | \$ | 382,763 |
| Total loans at year-end |  | 343,797 |  | 328,717 |  | 324,927 |  | 331,794 |  | 373,099 |
| As a percent of average loans |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs |  | 0.02\% |  | 0.46\% |  | 1.82\% |  | 4.52\% |  | 1.86\% |
| Provision for loan losses |  | (0.34)\% |  | 0.00\% |  | 0.32\% |  | 5.83\% |  | 2.47\% |
| Allowance for loan losses |  | 1.97\% |  | 2.42\% |  | 2.88\% |  | 4.06\% |  | 2.53\% |


| As a percent of total loans at year-end |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses | 1.94\% | 2.40\% | 2.89\% | 4.31\% | 2.60\% |
| As a multiple of net charge-offs |  |  |  |  |  |
| Allowance for loan losses | 95.16X | 5.28X | 1.58X | 0.90X | 1.36X |
| Income before tax and provision for loan losses | 123.19X | 4.32X | 0.65X | 0.35X | 0.80X |
| (1) See footnote (4) of the Selected Financial Data table in Item 6 above. |  |  |  |  |  |

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Future provisions to the allowance for loan losses, positive or negative, will depend on future improvement or deterioration in estimated credit risk in the loan portfolio as well as whether additional payments are received on loans having significant credit risk. The provision for loan losses in 2005 was only $\$ 4,000$. During the third and fourth quarters of 2005, negative provisions were recorded substantially offsetting the provisions recorded during the first half of the year. During the latter half of 2005, Premier realized collections of previously impaired loans whereby estimated losses were previously assigned to the loan as well as recoveries of previously charged-off loans. The provision for loan losses in 2004 was $\$ 1.0$ million and was the result of newly identified impaired loans and increases in the volume of loans outstanding at the banks located in West Virginia. Premier continually evaluates the adequacy of its allowance for loan losses, and changes in the provision are based on the estimated probable incurred losses in the loan portfolio.

Net charge-offs in 2006 decreased to just $\$ 70,000$ as a significant volume of recoveries nearly offset the level of charge-offs recorded during the year. In 2005 net charge-offs decreased to $\$ 1.5$ million, down $\$ 4.4$ million or $75 \%$ from the $\$ 5.9$ million of net charge-offs experienced in 2004. Approximately $\$ 641,000$ or $43 \%$ of the 2005 net charge-offs and $\$ 4.8$ million or $81 \%$ of the 2004 net charge-offs were at Farmers Deposit Bank. In 2006, Farmers Deposit Bank recorded $\$ 249,000$ of net recoveries and provided nearly $70 \%$ of the Company's total recoveries for 2006. While total charge-offs decreased in 2006, the level of loans secured by real estate that were charged-off increased by $\$ 314,000$ or $57.2 \%$ as collection efforts on a few real estate secured borrowers came to their ultimate conclusion. All categories of loan charge-offs were down in 2005, while consumer loan charge-offs continued to exceed the other categories of loan charge-offs. Although management believes it has identified the significant remaining credit risk in the loan portfolio, additional charge-offs may be recorded in the coming months due to the high level of non-performing loans and the resolution of collection efforts on those loans. These factors are considered in determining the adequacy of the allowance for loan losses, which at December 31, 2006 was $1.94 \%$ of total loans outstanding and $96 \%$ of non-performing loans.

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## PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

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The following table presents the maturity distribution and interest sensitivity of selected loan categories at December 31, 2006. Maturities are based upon contractual terms.

## LOAN MATURITIES and INTEREST SENSITIVITY

## December 31, 2006

(Dollars in thousands)

|  | One Year or <br> Less | Projected Maturities* <br> One Through <br> Five Years | Over <br> Five Years |  | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

December 31, 2006

## Investment Portfolio and Other Earning Assets

Investment securities averaged $\$ 135.2$ million in 2006, down $\$ 14.8$ million or $9.9 \%$ from the $\$ 150.0$ million averaged in 2005. This decrease follows two years of average investments around $\$ 150.0$ million. As investments matured in 2006 and 2005 not all funds were reinvested in the investment portfolio. Some funds were used to satisfy loan growth, deposit withdrawals and debt payments. Furthermore, during the latter part of 2006, bond reinvestment yields were not as attractive as the yield on highly liquid federal funds sold and funds from maturing investments were less likely to be reinvested in bonds. At December 31, 2006, the amount of investments totaled $\$ 121.4$ million, down $\$ 16.1$ million from December 31, 2005. This follows a $\$ 16.5$ million decrease in 2005 from the balance at December 31, 2004.

The following table presents the carrying values of investment securities.

## FAIR VALUE OF SECURITIES AVAILABLE FOR SALE

(Dollars in thousands)

|  | As of December 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2004 |  |
| U.S. Treasury securities | \$ | 6,401 | \$ | 3,941 | \$ | 250 |
| U.S. Agency securities |  | 76,911 |  | 95,300 |  | 115,514 |
| States and political subdivisions |  | 3,413 |  | 2,514 |  | 2,751 |
| Mortgage-backed securities |  | 34,617 |  | 35,639 |  | 34,942 |
| Corporate securities |  | 25 |  | 25 |  | 435 |
| Total securities | \$ | 121,367 | \$ | 137,419 | \$ | 153,892 |

As sources of funds (deposits, federal funds purchased, and repurchase agreements with corporate customers) fluctuate, excess funds are initially invested in federal funds sold and other short-term investments. Based upon analyses of asset/liability repricing, interest rate forecasts, and liquidity requirements, funds are periodically reinvested in high-quality debt securities, which typically mature over a longer period of time. At the time of purchase, management determines whether the securities will be classified as trading, available-for-sale, or held-to-maturity. At December 31, 2006 all of Premier's investments were classified as available-for-sale and carried on the books at market value.

As shown in the following Securities Maturity and Yield Analysis table, the average maturity period of the securities available-for-sale at December 31, 2006 was 4 years 7 months, lengthened somewhat by the 11 year 3 month average final maturity of the mortgage-backed securities portfolio. The table uses a final maturity method to report the average maturity of mortgage-backed securities, which excludes the effect of monthly payments and prepayments. Approximately $69 \%$ of Premier's investment securities are U.S. Government agency or Treasury

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securities that have an average maturity of 1 year 8 months. The average maturity of the investment portfolio is managed at a level to maintain a proper matching with interest rate risk guidelines. During 2004, Premier sold a portion of the securities classified as available-for-sale as part of its management of interest rate risk, as shown in the Statements of Cash Flows. Premier does not have any securities classified as trading or held-to-maturity and it has no plans to establish such classifications at the present time. Other information regarding investment securities may be found in the following table and in Note 5 to the consolidated financial statements.

## SECURITIES MATURITY AND YIELD ANALYSIS

## December 31, 2006

(Dollars in thousands)

|  | Market Value |  | Average Maturity (yrs/mos) | Taxable Equivalent Yield* |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities |  |  |  |  |
| Within one year | \$ | 994 |  | 4.44\% |
| After one but within five years |  | 5,407 |  | 4.36 |
| Total U.S. Treasury Securities |  | 6,401 | $2 / 5$ | 4.38 |
|  |  |  |  |  |
| U.S. Government Agencies securities |  |  |  |  |
| Within one year |  | 26,901 |  | 3.16 |
| After one but within five years |  | 50,010 |  | 4.18 |
| Total U.S. Government Agencies securities | \$ | 76,911 | 1/7 | 3.82 |
|  |  |  |  |  |
| States and political subdivisions |  |  |  |  |
| Within one year |  | 349 |  | 4.26 |
| After one but within five years |  | 964 |  | 4.93 |
| After five but within ten years |  | 544 |  | 4.65 |
| Over ten years |  | 1,556 |  | 5.84 |
| Total states and political subdivisions securities | \$ | 3,413 | 6/11 | 5.23 |
|  |  |  |  |  |
| Mortgage-backed securities** |  |  |  |  |
| Within one year |  | 3,681 |  | 3.93 |
| After one but within five years |  | 1,993 |  | 5.36 |
| After five but within ten years |  | 911 |  | 3.85 |
| Over ten years |  | 28,032 |  | 4.68 |
| Total mortgage-backed securities | \$ | 34,617 | 11/3 | 4.62 |
|  |  |  |  |  |
| Corporate securities | \$ | 25 |  |  |
|  |  |  |  |  |
| Total securities available-for-sale | \$ | 121,367 | 4/7 | 4.12 |
|  |  |  |  |  |
| (*) Fully tax-equivalent using the rate of 34\% |  |  |  |  |

(**) Maturities for mortgage-backed securities are based on final maturity

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Premier's average investment in federal funds sold and other short-term investments increased by $5.6 \%$ in 2006. This follows a $21.4 \%$ decrease in 2005. Averaging $\$ 24.4$ million in 2006, federal funds sold and other short-term investments increased $\$ 1.3$ million from the $\$ 23.1$ million averaged in 2005 but were lower than the $\$ 29.4$ million averaged in 2004. The increase in average federal funds sold in 2006 was the result of retaining available funds to be used in the short-term to fund loans or satisfy deposit withdrawals. Furthermore, during the latter part of 2006, bond investment yields were not as attractive as the yield on highly liquid federal funds sold and funds from maturing investments were less likely to be reinvested in bonds. The decrease in average federal funds sold in 2005 from 2004 was the result of investing more of Premier's available funds into higher yielding investments and using a portion of the funds to reduce outstanding debt and satisfy deposit withdrawals. Fluctuations in federal funds sold and other short-term investments reflect management's goal to maximize asset yields while maintaining proper asset/liability structure, as discussed in greater detail above and in other sections of this report.

## Funding Sources

In 2005, Premier began raising the rates paid on it interest bearing deposits in response to the increase in market interest rates. Market rates continued to increase through 2006. As a result, the average rate paid on interest bearing liabilities increased to $2.73 \%$ in 2006, up from the $2.30 \%$ paid in 2005. The 43 basis point increase was primarily the result of an 85 basis point increase in the average rate paid on certificates of deposit and other time deposits, which made up $46.7 \%$ of the total average interest bearing liabilities in 2006. During 2006, Premier was able to offset some of the increase in rates paid on deposits by reducing the interest cost on its long-term debt by refinancing the remaining $\$ 15.5$ million of its $9.75 \%$ Trust Preferred Securities as discussed in more detail below. In 2005, Premier was able to offset the 17 basis point increase in the average rate paid on interest bearing deposits by reducing a portion of its high rate long-term borrowings. The average rate paid on interest bearing liabilities decreased to $2.30 \%$ in 2005, down from the $2.32 \%$ paid in 2004. The decrease is largely due to the early redemption of $\$ 5.5$ million of Premier's $9.75 \%$ Trust Preferred Securities late in 2004 and the payment of 10 quarters of deferred distributions on the Trust Preferred Securities in March 2005. The interest savings more than offset the increase in interest expense due to the rise in rates paid on NOW and money market transactional deposit accounts and on certificates of deposit. Due to alternative sources of investment and an ever increasing sophistication of customers in funds management techniques to maximize return on their money, competition for funds has become more intense. Premier's banks periodically offer special rate products to attract additional deposits.

Premier's deposits, on average, remained relatively unchanged in 2006, decreasing by $\$ 571,000$ or $0.1 \%$ from 2005 average deposits. The 2006 decrease follows a $1.2 \%$ or $\$ 5.3$ million decrease in 2005 from the average in 2004. While average deposits in 2006 remained relatively unchanged in total, the composition of those deposits shifted toward non-interest bearing

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deposits. In addition, some public fund and tax-exempt organization deposits were reestablished as repurchase agreements in 2006. Average repurchase agreements increased by $\$ 1.3$ million or $16.4 \%$ in 2006 when compared to 2005. In 2005, $\$ 13.3$ million of the decline in deposits was at Farmers Deposit Bank, partially due to Premier's capital restoration plan as certain deposits were not renewed as part of the plan to reduce the size of the Bank. In Premier's other markets during 2005, deposits, on average, increased by $2.2 \%$ or $\$ 8.0$ million. In 2006, average deposits at Farmers Deposit Bank declined by $\$ 4.7$ million, while in Premier's other markets, deposits, on average, increased by $\$ 4.2$ million or $1.1 \%$ during 2006.

In 2006, average non-interest bearing deposits continued to increase, surpassing 2005 average non-interest bearing deposits by $\$ 5.9$ million or $8.9 \%$. In 2005, non-interest bearing deposits increased $7.0 \%$ or $\$ 4.4$ million on average when compared to 2004. Since no interest is paid on these deposits, an increase in non-interest bearing deposits helps to increase Premier's net interest margin and its profitability. Non-interest bearing deposits are more susceptible to withdrawal and therefore may provide challenges to maintaining adequate liquidity. (See the additional discussion on liquidity below.) However, Premier's approach to community banking and friendly customer service has resulted in increases in average non-interest bearing deposits in each of the past four years.

In 2006, average interest bearing deposits decreased by $\$ 6.5$ million or $1.7 \%$. This decrease was largely due to the stiff competition for funds in 2006 and high rate certificate of deposits "specials" offered by some of Premier's local competition. Some of these "special" rates exceeded the yields that Premier could earn by purchasing investments and therefore matching the competitions' rates would have resulted in reducing Premier's net interest income. Instead, Premier continued to focus on building its base of customer relationships by offering more convenient electronic banking products to its non-interest bearing deposit customers. Premier did realize a shift in its interest bearing deposits from lower cost savings and interest bearing transaction accounts to certificates of deposit as customers moved their funds to take advantage of the rising interest rates paid on these certificates. The result was a 64 basis point increase in the average rate paid on interest bearing deposits in 2006 versus the 17 basis point increase realized in 2005. In 2005, interest bearing deposits decreased by $2.5 \%$ or $\$ 9.7$ million on average when compared to 2004. The decrease was largely due to a $\$ 13.6$ million decrease in average interest bearing deposits at Farmers Deposit Bank. The remaining increase was the result of internal growth in Premier's other markets.

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December 31, 2006

The following table provides information on the maturities of time deposits of $\$ 100,000$ or more at December 31, 2006.

## MATURITY OF TIME DEPOSITS $\mathbf{\$ 1 0 0 , 0 0 0}$ OR MORE

## December 31, 2006

(Dollars in thousands)

| Maturing 3 months or less | $\$$ | 11,105 |
| :--- | ---: | ---: |
| Maturing over 3 months | 11,263 |  |
| Maturing over 6 months |  | 19,108 |
| Maturing over 12 months | $\$$ | 12,001 |
| Total | 53,477 |  |

Other funding sources for Premier include short and long-term borrowings. Premier's short-term borrowings primarily consist of securities sold under agreements to repurchase with commercial, public entity and tax exempt organization customers. These are short-term non-FDIC insured deposit like products that are secured by the pledging of investment securities in Premier's investment portfolio. Also included in short-term borrowings are federal funds purchased from other banks.. These short-term borrowings fluctuate depending on near term funding needs and as part of Premier's management of its asset/liability mix. In 2006, short-term borrowings averaged $\$ 9.6$ million, up $\$ 1.2$ million or $13.9 \%$ from the average in 2005 primarily due to the increase in repurchase agreements discussed above. In 2005, short-term borrowings averaged $\$ 8.4$ million, up $\$ 1.9$ million from the average in 2004 due to an increase in public fund repurchase agreements.

Long-term borrowings consist of Federal Home Loan Bank (FHLB) borrowings by Premier's banks, other borrowings by the parent holding company and debt issued in the form of subordinated debentures to an unconsolidated trust subsidiary. FHLB advances, on average, declined by $10.9 \%$ or $\$ 960,000$ in 2006, following an $11.9 \%$ or $\$ 1.2$ million decrease in 2005. Premier uses fixed rate FHLB advances from time-to-time to fund certain residential and commercial loans as well to maximize investment opportunities as part of its interest rate risk management. In 2006 and 2005, Premier made all of its scheduled principal payments and took advantage of penalty free prepayment opportunities as they became available. At December 31, 2006, FHLB advances totaled $\$ 7.3$ million and had repayment schedules from four to six years with $\$ 4.0$ million maturing in 2010.

In 2006, Premier refinanced the remaining $\$ 15.7$ million of its $9.75 \%$ Junior Subordinated Deferrable Interest Debentures ("Subordinated Debentures") that were due in 2027. The refinancing was accomplished using two separate bank borrowings at the parent company and $\$ 2.2$ million of cash held by the parent in its subsidiary banks. On January 31, 2006, Premier borrowed $\$ 7.0$ million from First Guaranty Bank in Hammond, Louisiana under a promissory note bearing interest floating daily at the "Wall Street Journal" prime rate (currently 8.25\%) and

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requiring monthly principal payments of $\$ 50,000$ until maturity on September 28, 2017. The note is secured by a pledge of Premier's $100 \%$ interest in Boone County Bank. The proceeds of this note were used to redeem $\$ 7.0$ million of the Subordinated Debentures as of January 31, 2006. On November 10, 2006, Premier borrowed $\$ 6.5$ million from The Bankers' Bank of Kentucky, Inc. of Frankfort, Kentucky ("Bankers' Bank") under a term note bearing interest floating daily at the "Wall Street Journal" prime rate minus $1.00 \%$ (currently $7.25 \%$ ) and requiring 83 monthly principal and interest payments of $\$ 100,000$ and a final payment of any balance due at maturity on November 9, 2013. The note is secured by a pledge of Premier's $100 \%$ interest in Citizens Deposit Bank and Trust, Inc. and Premier's $100 \%$ interest in Farmers-Deposit Bank, Eminence, Kentucky. Also during 2006, Premier repaid two $\$ 701,000$ subordinated notes with a $0 \%$ interest rate. For more information on other borrowings and the subordinated debentures, see Notes 11and 12 to the consolidated financial statements.

## PAYMENTS DUE ON CONTRACTUAL OBLIGATIONS

## December 31, 2006

(Dollars in thousands)

| Total | Less than <br> one year | $1-3$ | years | years |
| :---: | :---: | :---: | :---: | :---: |


| Federal Home Loan Bank advances | \$ | 7,285 | \$ | 637 | \$ | 1,375 | \$ | 5,203 | \$ | 70 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other borrowed funds |  | 12,275 |  | 1,344 |  | 2,860 |  | 3,118 |  | 4,953 |
| Operating lease obligations |  | 206 |  | 138 |  | 62 |  | 4 |  | 2 |
| Data and item processing contracts* |  | 5,280 |  | 1,848 |  | 2,772 |  | 660 |  | 0 |
| Total | \$ | 25,046 | \$ | 3,967 | \$ | 7,069 | \$ | 8,985 | \$ | 5,025 |

* Data and item processing contractual obligations are estimated using the average billing for the last three months of 2006.

On December 20, 2004, Premier entered into a sixty-three month contract with Fiserv Solutions, Inc. (Fiserv) whereby Fiserv will provide data processing and item processing services to Premier. Conversions by Premier's subsidiary banks to Fiserv systems began on April 15, 2005 and were completed by July 31, 2005. Based upon the average billings of the last three months of 2006, the estimated payments to Fiserv for these services will be approximately $\$ 1,316,000$ per year beginning in 2007. Actual results may vary depending upon the number and type of accounts actually processed and future customer activity.

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## Asset/Liability Management and Market Risk

Asset/liability management is a means of maximizing net interest income while minimizing interest rate risk by planning and controlling the mix and maturities of interest related assets and liabilities. Premier has established an Asset/Liability Management Committee (ALCO) for the purpose of monitoring and managing interest rate risk and to evaluate investment portfolio strategies. Interest rate risk is the earnings variation that could occur due to changes in market interest rates. The Board of Directors has established policies to monitor and limit exposure to interest rate risk. Premier monitors its interest rate risk through the use of an earnings simulation model prepared by an independent third party to analyze net interest income sensitivity.

The earnings simulation model uses assumptions, maturity patterns, and reinvestment rates provided by Premier and forecasts the effect of instantaneous movements in interest rates of both 100 ( $1.00 \%$ ) and $200(2.00 \%)$ basis points. The most recent earnings simulation model projects net interest income would increase by approximately $1.4 \%$ over the projected stable rate net interest income if interest rates rise by 100 basis points over the next year. Conversely, the simulation projects an approximate $0.9 \%$ decrease in net interest income if interest rates fall by 100 basis points over the next year. Within the same time frame, but assuming a 200 basis point movement in interest rates, the simulation projects that net interest income would increase by $2.6 \%$ over the projected stable rate net interest income in a rising rate scenario and would decrease by $2.2 \%$ in a falling rate scenario. Under both the 100 and 200 basis point simulations, the percentage changes in net interest income are within Premier's ALCO guidelines.

The model simulation calculations of present value have certain acceptable shortcomings. The discount rates and prepayment assumptions utilized are based on estimated market interest rate levels for similar loans and securities nationwide. The unique characteristics of Premier's loans and securities may not necessarily parallel those assumed in the model simulations, and therefore, actual results could likely result in different discount rates, prepayment experiences and present values. The discount rates used for deposits and borrowings are based upon available alternative types and sources of funds which may not necessarily be indicative of the present value of Premier's deposits and borrowings. Premier's deposits have customer relationship advantages that are difficult to simulate. A higher or lower interest rate environment will most likely result in different investment and borrowing strategies by Premier which would be designed to further mitigate any negative effects on the value of, and the net interest earnings generated on Premier's net assets.

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The following table presents summary information about the simulation model's interest rate risk measures and results.

|  | Year-end <br> 2006 | Year-end <br> 2005 | ALCO <br> Guidelines |
| :--- | :---: | :---: | :---: |
| Projected 1-year net interest income |  |  |  |
| -100 bp change vs. base rate | $-0.9 \%$ | $-0.6 \%$ | $5 \%$ |
| +100 bp change vs. base rate | $1.4 \%$ | $0.5 \%$ | $5 \%$ |
| Projected 1-year net interest income | $-2.2 \%$ | $-1.3 \%$ | $10 \%$ |
| -200 bp change vs. base rate | $2.6 \%$ | $0.9 \%$ | $10 \%$ |
| +200 bp change vs. base rate |  |  |  |

## Liquidity

Liquidity is the ability to satisfy demands for deposit withdrawals, lending commitments, and other corporate needs. Premier's liquidity is based on the stable nature of consumer core deposits held by the banking subsidiaries. Likewise, additional liquidity is available from holdings of investment securities and short-term investments which can be readily converted into cash. Furthermore, Premier's banks continue to have the ability to attract short-term sources of funds such as federal funds and repurchase agreements.

Premier generated $\$ 5.4$ million of cash from operations in 2006, which compares to $\$ 2.1$ million in 2005 and $\$ 11.5$ million in 2004. The increase in 2006 was primarily the result of a return to normal cash generated from operations compared to 2005. The decrease in 2005 was primarily the result of the payment of the deferred distributions of the Trust Preferred Securities in March 2005, which came out of cash from operations. The higher level of cash from operations in 2004 was the result of deferring interest payments on the Trust Preferred Securities and income tax refunds generated from the carry back of net operating losses. Total cash from operations along with the proceeds from the sale and maturity of securities and the repayment of loans were used to purchase securities, satisfy deposit withdrawals, fund new loans and reduce outstanding debt during those years. Net cash provided by liquidating investing activities totaled $\$ 7.9$ million in 2005 and $\$ 7.5$ million in 2004 . However in $2006, \$ 5.9$ million of cash was used in investing activities primarily to fund loan growth. In addition to the $\$ 5.4$ million of cash from operations, Premier generated $\$ 1.4$ million in additional cash from financing activities, primarily due to the increase in deposits and repurchase agreements. In 2005 and 2004, net cash used to satisfy deposit withdrawals and reduce debt totaled $\$ 8.4$ million in 2005, $\$ 20.9$ million in 2004 . Details on the sources and uses of cash can be found in the Consolidated Statements of Cash Flows in the consolidated financial statements.

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At December 31, 2006, the parent company had over $\$ 3.6$ million in cash held with its subsidiary banks. This balance along with cash dividends expected to be received from its subsidiaries is sufficient to cover the operating costs of the parent, service its existing other debt and pay dividends to common shareholders. During 2006, the parent company generated $\$ 5.1$ million of cash from operations and used $\$ 4.9$ million to redeem a portion of the Trust Preferred Securities outstanding, make principal payments on its outstanding other debt and pay dividends to shareholders. Also during 2006, the parent company borrowed $\$ 13.5$ million which was used to redeem the remainder of the Trust Preferred Securities. During 2005, the parent company generated $\$ 1.5$ million of cash from operations and used $\$ 5.8$ million to redeem a portion of the Trust Preferred Securities outstanding and payoff its outstanding other debt. Additional information on parent company cash flows and financial statements is contained in Note 22 to the consolidated financial statements.

## Capital Resources

Premier's consolidated average equity-to-asset ratio increased to $10.74 \%$ during 2006, up from $9.77 \%$ in 2005 and from $8.23 \%$ in 2004. The ratios for all three years are considered adequate for a company of Premier's size. The increase in 2006 was largely due to the increase in net income with the slight decline in average total assets. The increase in 2005 was largely due to increase in net income in 2005 and the decline in average assets due to the sale of Citizen's Bank Kentucky on July 1, 2004. The Federal Reserve's risk-based capital guidelines and leverage ratio measure the capital adequacy of banking institutions. The risk- based capital guidelines weight balance sheet assets and off-balance sheet commitments by prescribed factors relative to credit risk, thus eliminating disincentives for holding low risk assets and requiring more capital for holding higher risk assets. At year-end 2006, Premier's risk adjusted capital-to-assets ratio was $16.0 \%$ compared to $19.1 \%$ at December 31, 2005. Both of these ratios are well above the minimum level of $8.0 \%$ prescribed for bank holding companies of Premier's size. The leverage ratio is a measure of total tangible equity to total tangible assets. Premier's leverage ratio at December 31, 2006 was $8.9 \%$ compared to $10.6 \%$ at December 31, 2005. Both of these ratios are above the recommended $4.0 \%$ to $5.0 \%$ recommended by the Federal Reserve. The decrease in the 2006 ratios was primarily the result of redeeming the remainder of Premier's Trust Preferred Securities which was includable as capital in Premier's 2005 capital ratios (see Selected Capital Information table below.) Premier's capital ratios are the direct result of management's desire to maintain a strong capital position. Additional information on Premier's capital ratios and the capital ratios of its banks may be found in Note 21 to the consolidated financial statements.

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The primary source of funds for dividends paid by Premier is the dividends received from its subsidiary banks. Banking regulations limit the amount of dividends that may be paid without prior approval of the regulatory agencies. Under these regulations, the amount of dividends that may be paid without prior approval in any calendar year is limited to the current year's net profits, as defined, combined with the retained net profits of the preceding two years, subject to regulatory capital requirements and additional restrictions more fully described in Note 21 to the consolidated financial statements. During 2007, Premier's banks could, without prior approval, declare and pay to Premier dividends of approximately $\$ 3.2$ million plus any 2007 net profits retained through the date of declaration by Ohio River Bank, Boone County Bank, First Central Bank and Farmers Deposit Bank. In 2005, Citizens Deposit Bank requested and received approval from the Federal Reserve to pay a $\$ 3.0$ million dividend in March 2005. This amount was substantially higher than the bank's prior two years of reported net income. As such, Citizens Deposit Bank must continue to request approval for up to two years beyond the December 31, 2005 to pay any future dividends to the parent company out of its current earnings.

Additional information on the capital position of Premier is included in the following table.

## SELECTED CAPITAL INFORMATION

(Dollars in thousands)

|  | 2006 |  | As of December 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stockholders' Equity | \$ | 61,002 | \$ | 54,287 | \$ | 6,715 |
| Qualifying capital securities of subsidiary trust |  | 0 |  | 15,250 |  | $(15,250)$ |
| Disallowed amounts of goodwill and other intangibles |  | $(15,816)$ |  | $(15,816)$ |  | 0 |
| Disallowed deferred tax assets |  | 0 |  | (628) |  | 628 |
| Unrealized loss on securities available for sale |  | 1,150 |  | 1,718 |  | (568) |
| Tier I capital | \$ | 46,336 | \$ | 54,811 | \$ | $(8,475)$ |
| Tier II capital adjustments |  |  |  |  |  |  |
| Qualifying capital securities of subsidiary trust |  | 0 |  | 0 |  |  |
| Allowable amount of the allowance for loan losses |  | 3,977 |  | 3,899 |  |  |
| Total capital | \$ | 50,313 | \$ | 58,710 |  |  |
| Total risk-weighted assets | \$ | 315,485 | \$ | 307,951 |  |  |
| Ratios |  |  |  |  |  |  |
| Tier I capital to risk-weighted assets |  | 14.69\% |  | 17.80\% |  |  |
| Total capital to risk-weighted assets |  | 15.95\% |  | 19.06\% |  |  |
| Leverage at year-end |  | 8.89\% |  | 10.61\% |  |  |

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## INCOME STATEMENT ANALYSIS

## Net Interest Income

Net interest income, the amount by which interest generated from earning assets exceeds the expense associated with funding those assets, is Premier's most significant component of earnings. Net interest income on a fully tax-equivalent basis was $\$ 21.5$ million in 2006, up $7.8 \%$ from the 20.0 million earned in 2005 which follows a $9.6 \%$ increase in 2005 from 2004. When net interest income is presented on a fully tax-equivalent basis, interest income from tax-exempt earning assets is increased by the amount equivalent to the federal income taxes which would have been paid if this income were taxable at the statutory federal tax rate of $34 \%$ for companies of Premier's size. The increase in net interest income in 2006 is largely due to an increase in interest income from loans and federal funds sold due to higher overall yields and a greater volume of loans outstanding. This increase in interest income more than offset the increase in interest expense in 2006 resulting from higher rates paid on deposits and a higher volume of certificates of deposit. As shown in the Rate Volume Analysis table below, increases in the yields on loans, investments and other earning assets increased Premier's interest income by $\$ 2.4$ million. This increase was complemented by an $\$ 867,000$ increase in interest income due to an increase in loans outstanding which was partially offset by a $\$ 324,000$ reduction in interest income due to a lower total of investment securities outstanding. Also shown in the table below, interest expense on deposits increased by $\$ 2.3$ million, $\$ 2.0$ million due to higher rates paid, primarily certificates of deposit, and $\$ 0.3$ million due to a shifting of deposits from savings and transaction based accounts to certificates of deposit. This overall increase in interest expense was partially offset by net interest expense savings of $\$ 855,000$ due to the refinancing and early redemption of outstanding debt and the reduction in FHLB borrowings. Some of this interest expense savings was offset by higher interest paid on other short-term borrowings. The combined effect was to increase net interest income by $\$ 1,564,000$ for the year.

The increase in net interest income in 2005 is largely due to an increase in interest income from loans and investments due to higher yields and a decrease in interest expense due to a reduction in outstanding debt. As shown in the Rate Volume Analysis table below, increases in the yields on loans, investments and other earning assets increased Premier's interest income by $\$ 1.2$ million. This increase was complemented by interest expense savings of over $\$ 1.0$ million due to the reduction of outstanding debt, FHLB borrowings and other borrowings. Some of this interest expense savings was offset by higher interest paid on deposits and other short-term borrowings due to overall higher rates paid on deposits and an increase in average certificates of deposit outstanding. The combined effect was to increase net interest income in 2005 by $\$ 1,752,000$.

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## RATE VOLUME ANALYSIS OF CHANGES IN NET INTEREST INCOME

(Dollars in thousands on a tax equivalent basis)

2006 vs 2005
Increase (decrease) due to change in

2005 vs 2004
Increase (decrease) due to change in

| Interest income*: | Volume |  | Rate |  | Net Change |  | Volume |  | Rate |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 867 |  |  | \$ | 1,552 | \$ | 2,419 | \$ | 72 | \$ | 414 | \$ | 486 |
| Investment securities |  | (324) |  | 444 |  | 120 |  | (8) |  | 394 |  | 386 |
| Federal funds sold |  | 43 |  | 427 |  | 470 |  | (61) |  | 426 |  | 365 |
| Deposits with banks |  | 2 |  | 10 |  | 12 |  | 5 |  | 0 |  | 5 |
| Total interest income | \$ | 588 | \$ | 2,433 | \$ | 3,021 | \$ | 8 | \$ | 1,234 | \$ | 1,242 |


| Interest expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| NOW and money market | \$ | (116) | \$ | 473 | \$ | 357 | \$ | (104) | \$ | 223 | \$ | 119 |
| Savings |  | (46) |  | (45) |  | (91) |  | (25) |  | (84) |  | (109) |
| Certificates of deposit |  | 419 |  | 1,573 |  | 1,992 |  | 252 |  | 197 |  | 449 |
| Short-term borrowings |  | 27 |  | 27 |  | 54 |  | 38 |  | 24 |  | 62 |
| Other borrowings |  | 194 |  | 366 |  | 560 |  | (108) |  | (126) |  | (234) |
| FHLB borrowings |  | (56) |  | 10 |  | (46) |  | (67) |  | 10 |  | (57) |
| Debt |  | $(1,224)$ |  | (145) |  | $(1,369)$ |  | (524) |  | (216) |  | (740) |
| Total interest expense | \$ | (802) | \$ | 2,259 | \$ | 1,457 | \$ | (538) | \$ | 28 | \$ | (510) |
| Net interest income* | \$ | 1,390 | \$ | 174 | \$ | 1,564 | \$ | 546 | \$ | 1,206 | \$ | 1,752 |

(*) Fully taxable equivalent using the rate of $34 \%$
Note - Changes to rate/volume are allocated to both rate and volume on a proportional dollar basis
As net interest income dollars increased in 2006, Premier's net interest margin also increased. In 2006, the yield earned on investment securities increased 47 basis points to $3.91 \%$ while the average yield on the loan portfolio increased 46 basis points to $7.69 \%$. The yield on federal funds sold increased 176 basis points to $4.99 \%$. The net result on all earning assets was to increase the yield 63 basis points to $6.53 \%$ in 2006, up from the $5.90 \%$ earned in 2005 and the $5.60 \%$ earned in 2004. Similarly, in 2006 Premier increased the average rate paid on its deposits by 64 basis points to keep competitive with local and national markets. The average rate paid on certificates of deposit increased the most at 85 basis points, while interest bearing transaction accounts increased on average by only 38 basis points in 2006. Premier also increased the rates paid on its short-term borrowings by 30 basis points. Rates also increased on other borrowings as Premier refinanced its subordinated debt with floating prime rate and sub prime rate loans. This refinancing resulted in a corresponding decrease in the overall rate paid on debt outstanding. The overall result of increasing rates paid on deposits and rate decreases resulting from debt refinancing was to increase the overall cost of funds by 43 basis points to $2.73 \%$, up from the $2.30 \%$ in 2005 and $2.32 \%$ in 2004. As a result Premier's net interest spread increased by 20 basis points and its net interest margin increased by 32 basis points to $4.32 \%$ in 2006, up from $4.00 \%$ in 2005 and $3.61 \%$ in 2004.

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In 2005, the yield earned on investment securities increased 26 basis points to $3.44 \%$ while the average yield on the loan portfolio increased 13 basis points to $7.23 \%$. The yield on federal funds sold increased 194 basis points to $3.23 \%$. The net result on all earning assets was to increase the yield 30 basis points to $5.90 \%$ in 2005 , up from the $5.60 \%$ earned in 2004. Similarly, in 2005 Premier increased the average rate paid on its deposits by 17 basis points to keep competitive with national and local market rates. Premier also increased the rates paid on its short-term borrowings by 34 basis points. However, these rate increases were offset by reductions in other borrowings, FHLB advances and Premier's subordinated debentures. Furthermore, due to the payment of the cumulative deferred Trust Preferred distributions in March, the effective rate on the outstanding principal balance of the debt decreased by 90 basis points to $10.40 \%$. The overall effect on all interest bearing liabilities was to actually reduce the cost of funds 2 basis points to $2.30 \%$ in 2005, down from $2.32 \%$ in 2004. As a result Premier's net interest spread increased by 33 basis points and its net interest margin increased by 39 basis points to $4.00 \%$ in 2005, up from $3.61 \%$ in 2004. Further discussion of interest income is included in the section of this report entitled "Balance Sheet Analysis."

## Non-interest Income and Expense

Non-interest income has been and will continue to be an important factor for improving profitability. Recognizing this importance, management continues to evaluate areas where non-interest income can be enhanced. As shown in the table of Non-interest Income and Expense below, total fees and other income increased by $\$ 245,000$ or $6.3 \%$ in 2006. The increase in 2006 was fairly evenly distributed between increases in the volume of service charges on deposit accounts, electronic banking income, and secondary market mortgage income. In 2006, service charges on deposit accounts increased $\$ 72,000$ or $2.6 \%$ to $\$ 2,804,000$, primarily due to increases in Premier's non-interest bearing deposit customer base. Electronic banking income, which consists of debit and credit card transaction fees, ATM fees and internet banking fees, increased $\$ 95,000$ or $23.6 \%$ to $\$ 498,000$ in 2006. Premier's data processing conversion in 2005 modernized and increased the number of methods by which customers could electronically access their accounts and deposited funds. The increase in electronic banking income reflects the increased number of customers utilizing these methods. Secondary market mortgage income, which are commissions and fees earned for originating and selling mortgage loans to third parties in the secondary market, increased $\$ 86,000$ or $39.6 \%$ to $\$ 303,000$ in 2006. In 2005, Premier changed its approach to secondary market mortgage originations in an effort to expedite the loan approval process. The increased income in 2006 reflects a greater number customers taking advantage of this process. Other non-interest income was relatively unchanged totaling $\$ 560,000$ in 2006 compared to $\$ 568,000$ in 2005 as the elimination of data processing fees earned in 2005 was offset by increases in the collection of loan extension and late payment fees in 2006.

In 2005, total fees and other income increased $11.8 \%$ or $\$ 414,000$ from the amount earned in 2004. The increase in 2005 is again largely due to an increase in service charges of deposit accounts, electronic banking income and secondary market mortgage. Service charges on

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deposit accounts increased to $\$ 2,732,000$ in 2005 , an increase of $8.7 \%$ or $\$ 219,000$. The increase was the result of changes in the way Premier charges customers for overdrawing their checking accounts and a general increase in customers and activity. Electronic banking income increased $\$ 153,000$ or $61.2 \%$ in 2005 , largely due to the modernization of the ways Premier's customers can access their deposit accounts. Secondary market mortgage income increased $\$ 146,000$ or over $200 \%$ as Premier changed its approach to secondary market mortgage originations and increased its volume of transactions. Other income decreased $15.5 \%$ or $\$ 104,000$ in 2005 largely due to lower data processing revenue from non-affiliate banks as Premier's data processing subsidiary ceased providing these services in late 2004 and early 2005.

The following table is a summary of non-interest income and expense for each of the years in the three-year period ending December 31, 2006.

## NON-INTEREST INCOME AND EXPENSE

(Dollars in thousands)
Increase (Decrease) Over Prior Year
2006

200620052004 Amount Percent Amount Percent

| Non-interest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts | \$ | 2,804 | \$ | 2,732 | \$ | 2,513 | \$ | 72 | 2.64 | \$ | 219 | 8.71 |
| Electronic banking income |  | 498 |  | 403 |  | 250 |  | 95 | 23.57 |  | 153 | 61.20 |
| Secondary market mortgage income |  | 303 |  | 217 |  | 71 |  | 86 | 39.63 |  | 146 | 205.63 |
| Other |  | 560 |  | 568 |  | 672 |  | (8) | (1.41) |  | (104) | (15.48) |
| Total fees and other income | \$ | 4,165 | \$ | 3,920 | \$ | 3,506 |  | 245 | 6.25 |  | 414 | 11.81 |
| Investment securities gains |  | 0 |  | 0 |  | 100 |  | 0 |  |  | (100) |  |
| Total non-interest income | \$ | 4,165 | \$ | 3,920 | \$ | 3,606 | \$ | 245 | 6.25 | \$ | 314 | 8.71 |


| Non-interest expense: | $\$ 7,540$ | $\$$ | 7,443 | $\$$ | 7,103 | $\$$ | 97 | 1.30 | $\$$ | 340 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | ---: | ---: |
| Salaries and wages | 1,590 | 1,642 | 1,633 | $(52)$ | $(3.17)$ | 9 | 0.59 |  |  |  |
| Employee benefits | 9,130 | 9,085 | 8,736 | 45 | 0.50 | 349 | 3.99 |  |  |  |
| Total staff costs | 1,907 | 2,262 | 2,141 | $(355)$ | $(15.69)$ | 121 | 5.65 |  |  |  |
| Occupancy and equipment | 2,036 | 1,505 | 1,023 | 531 | 35.28 | 482 | 47.12 |  |  |  |
| Outside data processing | 496 | 554 | 2,271 | $(58)$ | $(10.47)$ | $(1,717)$ | $(75.61)$ |  |  |  |
| Professional fees |  |  |  |  |  |  |  |  |  |  |
| Taxes, other than <br> payroll, property and income | 598 | 423 | 589 | 175 | 41.37 | $(166)$ | $(28.18)$ |  |  |  |
| OREO (gains) losses and <br> expenses, net | $(91)$ | 52 | $(45)$ | $(143)$ | $(275.00)$ | 97 | 215.56 |  |  |  |
| Bad check losses <br> (recoveries) | $(79)$ | 36 | 94 | $(115)$ | $(319.44)$ | $(58)$ | $(61.70)$ |  |  |  |
| Supplies |  |  |  |  |  |  |  |  |  |  |
| Accelerated amortization <br> of subordinated <br> debt issuance costs | 333 | 362 | 365 | $(29)$ | $(8.01)$ | $(3)$ | $(0.82)$ |  |  |  |

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| Other expenses | 2,059 | 2,842 |  | 2,394 |  | $(783)$ | $(27.55)$ | 448 | 18.71 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total non-interest expenses | $\$$ | 16,937 | $\$$ | 17,305 | $\$$ | 17,782 | $\$$ | $(368)$ | $(2.13)$ | $\$$ | $(477)$ |

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In 2006 and 2005, Premier did not execute any sales of investment securities. In 2004, Premier realized $\$ 100,000$ in net gains on securities sales. These securities were sold as part of Premier's management of its asset/liability position and to liquidate certain tax exempt investments in order to generate future taxable income.

Just as management continues to evaluate areas where non-interest income can be enhanced, it strives to find ways to improve the efficiency of its operations and utilize the economies of scale of the consolidated entity to reduce its operating costs. Premier's 2006 net overhead ratio, or non-interest expense less non-interest income excluding securities transactions and other similar non-operating transactions to average earning assets was $2.56 \%$, a decrease from the $2.68 \%$ realized in 2005 and the $2.82 \%$ ratio realized in 2004. The actual dollars of net overhead declined by $4.6 \%$ or $\$ 613,000$ in 2006 which reduced the ratio by 12 basis points. In 2005 , the ratio decreased by 15 basis points, as the actual dollars of net overhead expense decreased by $6.2 \%$ or $\$ 891,000$. For the year 2006, net overhead was $\$ 12.8$ million, down from the $\$ 13.4$ million of 2005 net overhead. The current year decrease follows a $\$ 891,000$ decrease in 2005 from the $\$ 14.3$ million of net overhead in 2004.

Total non-interest expense in 2006 decreased by $\$ 368,000$, or $2.1 \%$ from 2005 as decreases in occupancy and equipment costs, professional fees, OREO losses, bad check losses and other expenses were only partially offset by higher data processing fees, accelerated trust preferred issuance cost amortization, and taxes not on income. Total non-interest expense in 2005 decreased by $\$ 477,000$, or $2.7 \%$ from 2004 as decreases in professional fees, taxes not on income, and bad check losses were only partially offset by higher data processing fees, staff costs, OREO expenses, occupancy and equipment expenses and other operating expenses.

Staff costs increased by $\$ 45,000$ or $0.5 \%$ in 2006 versus 2005. Normal salary and wage increases and $\$ 142,000$ of stock compensation expense resulting from the adoption of FAS 123R in 2006 were substantially offset by reductions in staff count and correspondent benefit cost reductions resulting from the data processing conversion in 2005. Staff costs increased by $\$ 349,000$ or $4.0 \%$ in 2005 versus 2004. Normal salary and wage increases in 2005 were increased by the addition of full time internal audit staff at the parent company. The use of employees to perform the internal audits of the company helped to reduce professional fees paid to outside professionals which performed the function in 2004 and earlier.

Occupancy and equipment expenses decreased by $\$ 355,000$ or $15.7 \%$ in 2006 due to savings from the disposal of equipment and facilities related to Premier's data processing subsidiary in 2005 , lower property and casualty insurance costs, and the expensing of obsolete equipment as part of the data processing conversion in 2005. Occupancy and equipment expenses increased by $\$ 121,000$ or $5.7 \%$ in 2005 due to the costs of operating an additional branch location opened in January 2005 plus an increase in equipment costs related to the write-off of old equipment and the purchase of new technology related to Premier's conversion to an outside data processor in 2005.

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Outside data processing expense increased by $\$ 531,000$ or $35.3 \%$ in 2006 as 2006 represents the first full year of expense since Premier converted to an outsourced provider in early-to-mid 2005. Outside data processing expense increased by $\$ 482,000$ or $47.1 \%$ in 2005 as Premier transitioned its internal data and item processing functions to an outsourced provider. Savings in other expense areas such as staff costs, occupancy and equipment expense and other operating expenses have been realized as a result of the conversion.

Professional fees decreased by $\$ 58,000$ or $10.5 \%$ in 2006 largely due to lower internal audit costs, tax preparation fees and consulting expenses. In 2005, Premier used an outside firm to continue to provide internal audits of Farmers Deposit Bank. For 2006, these audits were performed by internal staff at the parent company. Professional fees decreased by $\$ 1,717,000$ or $75.6 \%$ in 2005 versus 2004 largely due to the increased audit costs as well as legal fees and other professional fees associated with Premier's investigation of Farmers Deposit Bank and the related SEC investigation in 2004 as disclosed in previous filings. Professional fees also declined in 2005 as a result of bringing the internal audit function in-house for all banks except Farmers Deposit.

Taxes not on income increased by $\$ 175,000$ or $41.4 \%$ in 2006 versus 2005 . The increase in 2006 is largely due to an increase in taxable equity for equity based franchise taxes and an increase in local municipal taxes. Taxes not on income decreased by $\$ 166,000$ or $28.1 \%$ in 2005 versus 2004. The decrease in 2005 is largely due to a decrease in the taxable equity of the two Kentucky banks subject to the Kentucky Bank Franchise Tax.

OREO gains, losses and expenses resulted in net gains of $\$ 91,000$ in 2006 versus $\$ 52,000$ of net expenses in 2005, a $\$ 143,000$ reduction of non-interest expense. OREO expense represents the costs to operate, maintain and liquidate Other Real Estate acquired through foreclosure in satisfaction of unpaid loans. In 2006 as Premier sold most its inventory of OREO properties, it realized $\$ 105,000$ of net gains on their disposition as well as a reduction in the expenses needed to maintain the properties. A majority of the gains on the disposition of OREO were on properties from which no previous writedowns had occurred. OREO writedowns and expenses totaled $\$ 52,000$ in 2005, a $\$ 97,000$ increase over the net $\$ 45,000$ benefit realized in 2004. The 2005 expense represents the costs to operate, maintain and liquidate Other Real Estate. In 2004, Premier realized $\$ 123,000$ of net profit from the disposition of OREO properties. This profit more than offset the costs of maintaining the remaining OREO property held in 2004.

Net recoveries on bad checks totaled $\$ 79,000$ in 2006 compared to $\$ 36,000$ of net losses on bad checks in 2005 . The $\$ 115,000$ decrease was a largely the result of a $\$ 101,000$ partial settlement on the recovery of bad check losses related to dishonored checks in 2003. In 2005 bad check losses declined for the second year in a row to $\$ 36,000$ down from \$94,000 in 2004.

Accelerated Trust Preferred issuance costs were recognized in 2004, 2005 and 2006. At the time of issuance, the costs to originate the Trust Preferred Securities were capitalized. The costs were being amortized over the 30 year life of the securities which were scheduled to

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

December 31, 2006

mature in 2027 and were recorded as an adjustment to interest expense. In March 2003, Premier began redeeming its Trust Preferred Securities in accordance with the terms of the instrument. At time of redemption an amount of the remaining unamortized issuance costs proportional to the size of the redemption is expensed to non-interest expense. As a result of the $\$ 4.5$ million early redemption on October 15, 2004 and the additional $\$ 1.0$ million redeemed on December 31, 2004, Premier expensed $\$ 214,000$ of the issuance costs. In 2005, as a result of the $\$ 5.0$ million early redemption on December 31, 2005, Premier expensed $\$ 184,000$ of the issuance costs. In 2006, as a result of the $\$ 7.0$ million early redemption on January 31, 2006 and the final $\$ 8.25$ million redeemed on November 10, 2006, Premier expensed the final $\$ 548,000$ of the issuance costs. Additional information on the Trust Preferred Securities is contained in $\underline{\text { Note } 12}$ to the consolidated financial statements.

Other expenses totaled $\$ 2.1$ million in 2006, a $\$ 783,000$ or $\$ 27.6 \%$ decrease from the $\$ 2.8$ million recorded in 2005. The decrease in 2006 is largely due to costs and fees incurred in 2005 related to Premier's conversion to an outsource data and item processing provider. These costs included the travel and training of employees, fees and travel expense reimbursements paid to Fiserv to convert Premier's data and costs associated with upgrading Premier's computer networks. Other reductions in 2006 expense include lower FDIC insurance costs; recoveries of previously expensed loan collection costs as well as lower costs incurred in 2006; lower insurance costs and costs incurred in 2005 related the termination of trust services. Other expenses that increased in 2006 include advertising, employee training and development, and travel costs associated with the internal audit function. Other expenses totaled $\$ 2.8$ million in 2005, an $18.7 \%$ or $\$ 448,000$ increase from the $\$ 2.4$ million recorded in 2004. Again, the increase in 2005 is largely due to costs and fees related to Premier's conversion to an outsource data and item processing provider. These costs included the travel and training of employees, fees and travel expense reimbursements paid to Fiserv to convert Premier's data and costs associated with upgrading Premier's computer networks.

An analysis of the allowance for loan losses and related provision for loan losses is included in the Loan Portfolio section of the Balance Sheet Analysis of this report.

## Applicable Income Taxes

Premier recognized $\$ 3.3$ million of income tax expense related to continuing operations in 2006. This amount compares to $\$ 2.0$ million of income tax expense recorded in 2005 and $\$ 899,000$ of income tax expense recorded in 2004. Premier's effective tax rate was $33.6 \%$ in 2006, up slightly from the $31.4 \%$ in 2005 and 2004. Premier's effective tax rate in 2006 was increased primarily due to stock compensation expense required by FAS 123R, most of which is a non-deductible expense for income tax purposes since it relates primarily to qualified incentive stock options. In addition, the tax saving benefits of holding tax-exempt investments and other tax saving instruments helped to reduce Premier's tax rate in 2005 and 2004 to $31.4 \%$ from the $34.0 \%$ statutory rate. Additional information regarding income taxes is contained in Note 13 to the consolidated financial statements.

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# PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS 

December 31, 2006

## Effects of Changing Prices

The results of operations and financial condition presented in this report are based on historical cost, unadjusted for the effects of inflation. Inflation affects Premier in two ways. One is that inflation can result in increased operating costs which must be absorbed or recovered through increased prices for services. The second effect is on the purchasing power of the corporation. Virtually all of a bank's assets and liabilities are monetary in nature. Regardless of changes in prices, most assets and liabilities of the banking subsidiaries will be converted into a fixed number of dollars. Non-earning assets, such as premises and equipment, do not comprise a major portion of Premier's assets; therefore, most assets are subject to repricing on a more frequent basis than in other industries.

Premier's ability to offset the effects of inflation and potential reductions in future purchasing power depends primarily on its ability to maintain capital levels by adjusting prices for its services and to improve net interest income by maintaining an effective asset/liability mix. Management's efforts to meet these goals are described in other sections of this report.

## SUMMARY RESULTS OF OPERATIONS FOURTH QUARTER 2006

Income from continuing operations for the three months ended December 31, 2006 totaled $\$ 1,659,000$, a $\$ 122,000$ or $7.9 \%$ increase from the $\$ 1,537,000$ of income from continuing operations reported for the fourth quarter of 2005. On a per share basis, Premier's income from continuing operations for the fourth quarter of 2006 was 32 cents per share, compared to 29 cents per share for the same quarter last year.

Net interest income totaled $\$ 5,454,000$ for the fourth quarter of 2006, an increase of $\$ 277,000$ or $5.4 \%$ from the net interest income earned in the same quarter of 2005. The increase is the result of higher interest income on loans and investments due to higher yields and an increase in interest income on loans and federal funds sold due to an increase in their average balance. This increase in interest income was partially offset by an increase in interest expense. An increase in interest expense on deposits as a result of higher rates paid was partially reduced by a decrease in interest expense on borrowings due to lower outstanding balances and lower borrowing rates due the refinancing of the subordinated debt. During the fourth quarter of 2006, Premier reversed $\$ 110,000$ of previously recorded provisions for loan losses (negative provisions). This compares to $\$ 290,000$ of negative provisions in the fourth quarter of 2005 . The negative provisions were the result of continued improvement in the estimated credit risk at banks formerly subject to regulatory agreements and payments on loans previously identified as having significant credit risk at Farmers Deposit Bank. Future provisions to the allowance for loan losses, positive or negative, will depend on future improvement or deterioration in estimated credit risk in the loan portfolio as well as whether additional payments are received

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS

December 31, 2006

on loans having significant credit risk. Non-interest income excluding securities transactions totaled $\$ 1,134,000$ in the fourth quarter of 2006, an increase of $\$ 98,000$ or $9.5 \%$ from the $\$ 1,036,000$ in the fourth quarter of 2005 . The increase was largely due to increases in secondary market mortgage income and electronic banking income. Non-interest expense totaled $\$ 4,201,000$ in the fourth quarter of 2006, a $\$ 44,000$ or $1.0 \%$ decrease from the $\$ 4,245,000$ reported for the fourth quarter of 2005. A decrease in occupancy and equipment expense, data processing conversion expenses and loan collection costs as well as gains on the disposition of OREO were nearly offset by increases in staff costs, advertising and accelerated amortization of trust preferred issuance costs. Additional quarterly financial data is provided in Note 22 to the consolidated financial statements.

## ADOPTION OF NEW ACCOUNTING STANDARDS

## Recently Issued Accounting Standards Not Yet Adopted

In September 2006, the FASB issued Statement No. 157, Fair Value Measurements. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The standard is effective for fiscal years beginning after November 15, 2007. The Company has not completed its evaluation of the impact of the adoption of this standard.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109 (FIN 48), which prescribes a recognition threshold and measurement attribute for a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company has determined that the adoption of FIN 48 will not have a material effect on the financial statements.

New accounting standards have also been issued that the Company does not expect will have a material effect on the financial statements when adopted in future years or for which the Company has not yet completed its evaluation of the potential effect upon adoption. In general, these standards revise the accounting for derivatives embedded in other financial instruments for 2007, revise the recognition and accounting for servicing of financial assets for 2007, revise the accrual of post-retirement benefits associated with providing life insurance for 2008, and revise the accounting for cash surrender value for 2007.

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# PREMIER FINANCIAL BANCORP, INC. 

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## Item 8. Financial Statements and Supplementary Data

The Company's Financial Statements and related Independent Auditors' Report are presented in the following pages. The financial statements filed in this Item 8 are as follows:

Report of Independent Registered Public Accounting Firm
Financial Statements:
Consolidated Balance Sheets - December 31, 2006 and 2005
Consolidated Statements of Income - Years Ended December 31, 2006, 2005, and 2004
Consolidated Statements of Comprehensive Income - Years Ended December 31, 2006, 2005, and 2004
Consolidated Statements of Changes in Stockholders' Equity - Years ended
December 31, 2006, 2005, and 2004
Consolidated Statements of Cash Flows - Years ended December 31, 2006, 2005, and 2004
Notes to Consolidated Financial Statements

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## PREMIER FINANCIAL BANCORP, INC.

CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2006, 2005 and 2004

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders
Premier Financial Bancorp, Inc.
Huntington, West Virginia

We have audited the accompanying consolidated balance sheets of Premier Financial Bancorp, Inc. as of December 31, 2006 and 2005, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Premier Financial Bancorp, Inc. as of December 31, 2006 and 2005, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2006, in conformity with U.S. generally accepted accounting principles.

Crowe Chizek and Company LLC

Columbus, Ohio
March 30, 2007

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# PREMIER FINANCIAL BANCORP, INC. CONSOLIDATED BALANCE SHEETS 

December 31, 2006 and 2005
(Dollars in Thousands, Except Per Share Data)

|  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 16,974 | \$ | 16,080 |
| Federal funds sold |  | 27,583 |  | 18,812 |
| Securities available for sale |  | 121,367 |  | 137,419 |
| Loans held for sale |  | 1,978 |  | 868 |
| Loans |  | 343,797 |  | 328,717 |
| Allowance for loan losses |  | $(6,661)$ |  | $(7,892)$ |
| Net loans |  | 337,136 |  | 320,825 |
| Federal Home Loan Bank and Federal Reserve Bank stock |  | 3,265 |  | 3,060 |
| Premises and equipment, net |  | 6,533 |  | 7,126 |
| Real estate and other property acquired through foreclosure |  | 495 |  | 2,049 |
| Interest receivable |  | 2,821 |  | 2,661 |
| Goodwill |  | 15,816 |  | 15,816 |
| Other assets |  | 1,484 |  | 3,608 |
| Total assets | \$ | 535,452 | \$ | 528,324 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

Deposits

| Non-interest bearing | $\$$ | 72,784 |
| :--- | ---: | ---: |
| Time deposits, $\$ 100,000$ and over | 53,477 | 69,856 |
| Other interest bearing | 312,689 | 42,169 |
| Total deposits | 438,950 | 435,818 |

Federal funds purchased -

| Securities sold under agreements to repurchase $\quad 12,555$ | 9,317 |
| :--- | :--- |


| Federal Home Loan Bank advances | 7,285 |
| :--- | ---: |

$\begin{array}{ll}\text { Other borrowed funds } & 12,275\end{array}$

| Notes payable | 1,402 |
| :--- | :--- |

Guaranteed junior subordinated interest debentures 15,722

| Interest payable | 1,061 | 724 |
| :--- | :--- | :--- |


| Other liabilities | 1,348 | 2,695 |
| :--- | :--- | :--- |

Total liabilities 474,450 474,037
Commitments and contingent liabilities
Stockholders' equity
Preferred stock, no par value; $1,000,000$ shares authorized;
none issued or outstanding
Common stock, no par value; $10,000,000$ shares authorized;
$5,236,899$ in 2006 and 5,233,897 in 2005 shares issued and outstanding 1,108
Additional paid-in capital 43,624 43,458
$\begin{array}{ll}\text { Retained earnings } & 11,442\end{array}$
Accumulated other comprehensive income (loss) $\quad(1,150)$
$\begin{array}{ll}\text { Total stockholders' equity } & 61,002 \\ 54,287\end{array}$
$\begin{array}{llll}\text { Total liabilities and stockholders' equity } & \$ \quad 535,452 & \$ & 528,324\end{array}$

See accompanying notes
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# PREMIER FINANCIAL BANCORP, INC. CONSOLIDATED STATEMENTS OF INCOME 

Years Ended December 31 (In Thousands, Except Per Share Data)

|  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income |  |  |  |  |  |  |
| Loans, including fees | \$ | 25,926 | \$ | 23,532 | \$ | 23,073 |
| Investment securities |  |  |  |  |  |  |
| Taxable |  | 5,148 |  | 5,014 |  | 4,444 |
| Tax-exempt |  | 88 |  | 96 |  | 217 |
| Federal funds sold |  | 1,215 |  | 745 |  | 380 |
| Other interest income |  | 23 |  | 12 |  | 7 |
| Total interest income |  | 32,400 |  | 29,399 |  | 28,121 |
|  |  |  |  |  |  |  |
| Interest expense |  |  |  |  |  |  |
| Deposits |  | 8,984 |  | 6,725 |  | 6,267 |
| Repurchase agreements and other |  | 234 |  | 180 |  | 115 |
| FHLB advances and other borrowings |  | 1,027 |  | 513 |  | 807 |
| Debentures |  | 760 |  | 2,129 |  | 2,868 |
| Total interest expense |  | 11,005 |  | 9,547 |  | 10,057 |
|  |  |  |  |  |  |  |
| Net interest income |  | 21,395 |  | 19,852 |  | 18,064 |
| Provision for loan losses |  | $(1,161)$ |  | 4 |  | 1,026 |
| Net interest income after provision for loan losses |  | 22,556 |  | 19,848 |  | 17,038 |
|  |  |  |  |  |  |  |
| Non-interest income |  |  |  |  |  |  |
| Service charges |  | 2,804 |  | 2,732 |  | 2,513 |
| Electronic banking income |  | 498 |  | 403 |  | 250 |
| Secondary market mortgage income |  | 303 |  | 217 |  | 71 |
| Securities gains |  | - |  | - |  | 100 |
| Other |  | 560 |  | 568 |  | 672 |
|  |  | 4,165 |  | 3,920 |  | 3,606 |
| Non-interest expenses |  |  |  |  |  |  |
| Salaries and employee benefits |  | 9,130 |  | 9,085 |  | 8,736 |
| Occupancy and equipment expenses |  | 1,907 |  | 2,262 |  | 2,141 |
| Outside data processing |  | 2,036 |  | 1,505 |  | 1,023 |
| Professional fees |  | 496 |  | 554 |  | 2,271 |
| Taxes, other than payroll, property and income |  | 598 |  | 423 |  | 589 |
| Write-downs, expenses, sales of other real estate owned, net of gains |  | (91) |  | 52 |  | (45) |
| Supplies |  | 333 |  | 362 |  | 365 |
| Other expenses |  | 2,528 |  | 3,062 |  | 2,702 |
|  |  | 16,937 |  | 17,305 |  | 17,782 |
| Income from continuing operations before income taxes |  | 9,784 |  | 6,463 |  | 2,862 |
| Provision for income taxes |  | 3,283 |  | 2,029 |  | 899 |
|  |  |  |  |  |  |  |
| Income from continuing operations |  | 6,501 |  | 4,434 |  | 1,963 |


| Discontinued operation |  |  | 4 |
| :--- | :--- | :--- | ---: |
| Income from operations of discontinued component | - | - | 6,664 |
| Gain on sale of discontinued component | - | - | 1,934 |
| Provision for income taxes | - | - | 4,734 |
| Income from discontinued operation | - | - | $\mathbf{6 , 6 9 7}$ |

(continued)

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> PREMIER FINANCIAL BANCORP, INC. CONSOLIDATED STATEMENTS OF INCOME (Continued)
> Years Ended December 31
> (In Thousands, Except Per Share Data)

|  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average shares outstanding: |  |  |  |  |  |  |
| Basic |  | 5,236 |  | 5,233 |  | 5,232 |
| Diluted |  | 5,264 |  | 5,248 |  | 5,237 |
|  |  |  |  |  |  |  |
| Earnings per share from continuing operations: |  |  |  |  |  |  |
| Basic | \$ | 1.24 | \$ | 0.85 | \$ | 0.37 |
| Diluted |  | 1.24 |  | 0.84 |  | 0.37 |
|  |  |  |  |  |  |  |
| Earnings per share from discontinued operation: |  |  |  |  |  |  |
| Basic | \$ | - | \$ | - | \$ | 0.90 |
| Diluted |  | - |  | - |  | 0.90 |
|  |  |  |  |  |  |  |
| Net earnings per share: |  |  |  |  |  |  |
| Basic | \$ | 1.24 | \$ | 0.85 | \$ | 1.28 |
| Diluted |  | 1.24 |  | 0.84 |  | 1.28 |

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PREMIER FINANCIAL BANCORP, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
Years Ended December 31
(In Thousands, Except Per Share Data)

|  | 2006 |  | 2005 | 2004 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Net income | $\$$ | 6,501 | $\$$ | 4,434 | $\$$ |
| Other comprehensive income (loss): |  |  |  | 6,697 |  |
| Unrealized gains and (losses) arising during the period | 861 | $(1,805)$ | $(1,730)$ |  |  |
| Reclassification of realized amount | - | - | $(100)$ |  |  |
| Net change in unrealized gain (loss) on securities |  | 861 | $(1,805)$ | $(1,830)$ |  |
| Less tax impact | 293 | $(614)$ | $(622)$ |  |  |
| Other comprehensive income (loss): | 568 | $(1,191)$ | $(1,208)$ |  |  |
| Comprehensive income | $\$$ | 7,069 | $\$$ | 3,243 | $\$$ |
|  |  |  |  |  | 5,489 |

See accompanying notes
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## PREMIER FINANCIAL BANCORP, INC. CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

Years Ended December 31, 2006, 2005 and 2004
(In Thousands, Except Per Share Data)


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# PREMIER FINANCIAL BANCORP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS 

Years Ended December 31
(In Thousands, Except Per Share Data)

|  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from continuing operating activities |  |  |  |  |  |  |
| Net income | \$ | 6,501 | \$ | 4,434 | \$ | 6,697 |
| Adjustments to reconcile income to net cash from continuing operating activities |  |  |  |  |  |  |
| Income from discontinued operation |  | - |  | - |  | $(4,734)$ |
| Depreciation and impairment of real estate |  | 868 |  | 976 |  | 904 |
| Provision for loan losses |  | $(1,161)$ |  | 4 |  | 1,026 |
| Amortization, net |  | 187 |  | 236 |  | 496 |
| FHLB stock dividends |  | (145) |  | (113) |  | (90) |
| Gains on other real estate owned, net |  | (105) |  | (17) |  | (123) |
| Stock compensation expense |  | 142 |  | - |  | - |
| Securities gains |  | - |  | - |  | (100) |
| Changes in : |  |  |  |  |  |  |
| Interest receivable |  | (160) |  | 79 |  | 708 |
| Deferred income taxes |  | 1,071 |  | 1,119 |  | 3,334 |
| Loans held for sale |  | $(1,110)$ |  | (868) |  | - |
| Other assets |  | 288 |  | 1,069 |  | 1,774 |
| Interest payable |  | 337 |  | $(4,808)$ |  | 1,630 |
| Other liabilities |  | $(1,347)$ |  | (18) |  | (20) |
| Net cash from continuing operating activities |  | 5,366 |  | 2,093 |  | 11,502 |
|  |  |  |  |  |  |  |
| Cash flows from continuing investing activities |  |  |  |  |  |  |
| Purchases of securities available for sale |  | $(23,248)$ |  | $(18,486)$ |  | $(76,861)$ |
| Proceeds from sales of securities available for sale |  | - |  | - |  | 1,911 |
| Proceeds from maturities and calls of securities |  |  |  |  |  |  |
| Purchase of FHLB stock, net of redemptions |  | (60) |  | (336) |  | (31) |
| Proceeds from sale of subsidiary |  | - |  | - |  | 14,311 |
| Net change in federal funds sold |  | $(8,771)$ |  | $(1,470)$ |  | (291) |
| Net change in loans |  | $(20,284)$ |  | $(6,120)$ |  | 311 |
| Purchases of loan participations from other banks |  | $(1,605)$ |  | $(1,197)$ |  | $(2,943)$ |
| Payments on loan participations with other banks |  | 6,067 |  | 589 |  | 10 |
| Purchases of premises and equipment, net |  | (361) |  | (845) |  | (205) |
| Proceeds from sale of other real estate acquired through foreclosure | Proceeds from sale of other real estate acquired |  |  | 1,658 |  | 4,610 |
| Net cash from continuing investing activities |  | $(5,871)$ |  | 7,936 |  | 7,497 |

(continued)

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## PREMIER FINANCIAL BANCORP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

## Years Ended December 31

(In Thousands, Except Per Share Data)

|  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from continuing financing activities |  |  |  |  |  |  |
| Net change in deposits |  | 3,107 |  | $(1,955)$ |  | $(17,676)$ |
| Cash dividends paid |  | (523) |  | - |  | - |
| Repayment of Federal Home Loan Bank advances |  | $(1,049)$ |  | (954) |  | $(1,417)$ |
| Early redemption of debentures, net |  | $(15,250)$ |  | $(5,000)$ |  | $(5,500)$ |
| Repayment of other borrowed funds |  | $(2,627)$ |  | (800) |  | $(5,400)$ |
| Proceeds from other borrowings |  | 13,500 |  | - |  | - |
| Proceeds from stock option exercises |  | 27 |  | 15 |  | - |
| Net change in federal funds purchased |  | 976 |  | $(1,838)$ |  | 1,838 |
| Net change in agreements to repurchase securities |  | 3,238 |  | 2,109 |  | 7,208 |
| Net cash from continuing financing activities |  | 1,399 |  | $(8,423)$ |  | $(20,947)$ |
| Net change in cash and cash equivalents from continuing activities |  | 894 |  | 1,606 |  | $(1,948)$ |
| Cash and cash equivalents of discontinued operations |  |  |  |  |  |  |
| Net cash from operating activities |  | - |  | - |  | 432 |
| Net cash from investing activities |  | - |  | - |  | $(2,636)$ |
| Net cash from financing activities |  | - |  | - |  | $(3,102)$ |
|  |  |  |  |  |  |  |
| Cash and cash equivalents at beginning of year |  |  |  |  |  |  |
| Continuing operations |  | 16,080 |  | 14,474 |  | 16,422 |
| Discontinued operations |  | - |  | - |  | 5,306 |
| Cash and cash equivalents at end of year | \$ | 16,974 | \$ | 16,080 | \$ | 14,474 |
| Supplemental disclosures of cash flow information: |  |  |  |  |  |  |
| Cash paid during year for - |  |  |  |  |  |  |
| Interest | \$ | 10,667 | \$ | 14,354 | \$ | 8,428 |
| Income taxes paid (refunded) |  | 2,285 |  | 191 |  | $(3,946)$ |
|  |  |  |  |  |  |  |
| Loans transferred to real estate acquired through foreclosure | \$ | 672 | \$ | 1,443 | \$ | 3,547 |
| Fixed assets transferred to other real estate owned |  | 141 |  | - |  | - |

See accompanying notes
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PREMIER FINANCIAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
December 31, 2006, 2005, and 2004
(Dollars in Thousands, Except Per Share Data)

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements include the accounts of Premier Financial Bancorp, Inc. (the Company) and its wholly-owned subsidiaries:

| Subsidiary | Location | Year Acquired | Unaudited <br> December 31, 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total Assets |  | Net Income |  |
| Citizens Deposit Bank \& | Vanceburg, |  |  |  |  |  |
| Trust | Kentucky | 1991 | \$ | 121,176 | \$ | 1,988 |
|  | Eminence, |  |  |  |  |  |
| Farmers Deposit Bank | Kentucky | 1996 |  | 77,073 |  | 1,320 |
| Ohio River Bank | Ironton, Ohio | 1998 |  | 80,121 |  | 933 |
|  | Philippi, West |  |  |  |  |  |
| First Central Bank, Inc. | Virginia | 1998 |  | 105,446 |  | 1,855 |
|  | Madison, West |  |  |  |  |  |
| Boone County Bank, Inc. | Virginia | 1998 |  | 151,260 |  | 2,218 |
| Mt. Vernon Financial | Huntington, West |  |  |  |  |  |
| Holdings, Inc. | Virginia | 1999 |  | 1,537 |  | 32 |

All material intercompany transactions and balances have been eliminated.
Nature of Operations: The subsidiary banks (Banks) operate under state bank charters and provide traditional banking services, including trust services, to customers primarily located in the counties and adjoining counties in Kentucky, Ohio, and West Virginia in which the Banks operate. Chartered as state banks, the Banks are subject to regulation by their respective state banking regulators and the Federal Deposit Insurance Corporation (FDIC) or the Federal Reserve Bank for member banks. The Company is also subject to regulation by the Federal Reserve Bank.

Estimates in the Financial Statements: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The allowance for loan losses, the identification and evaluation of impaired loans, impairment of goodwill, realizability of deferred tax assets, and fair values of financial instruments are particularly subject to change.

Cash Flows: For purposes of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks and interest-earning balances with banks with an original maturity less than ninety days. Net cash flows are reported for loans, federal funds sold, deposits, and other borrowing transactions.

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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Securities: The Company classifies its securities portfolio as either securities available for sale or securities held to maturity. Securities held to maturity are carried at amortized cost.

Securities available for sale are carried at fair value. Adjustments from amortized cost to fair value are recorded in stockholders' equity, net of related income tax, under accumulated other comprehensive income on securities available for sale. Other securities such as Federal Home Loan Bank stock are carried at cost.

Interest income includes amortization of purchase premium or discount computed using the level yield method. Gains or losses on dispositions are based on the net proceeds and adjusted carrying amount of the securities sold using the specific identification method. Securities are written down to fair value when a decline in fair value is not temporary.

Declines in the fair value of securities below their cost that are other than temporary are reflected as realized losses. In estimating other-than-temporary losses, management considers: (1) the length of time and extent that fair value has been less than cost, (2) the financial condition and near term prospects of the issuer, and (3) the Company's ability and intent to hold the security for a period sufficient to allow for any anticipated recovery in fair value.

Loans Held for Sale: Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or market, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings.

Loans: Net loans are stated at the amount of unpaid principal, reduced by unearned income and an allowance for loan losses. Interest income on loans is recognized on the accrual basis except for those loans in a non-accrual of income status. The accrual of interest on impaired loans is discontinued when management believes, after consideration of economic and business conditions and collection efforts, that the borrowers' financial condition is such that collection of interest is doubtful.

All interest accrued but not received for loans placed on non-accrual is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.
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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The allowance for loan losses is a valuation allowance for probable incurred credit losses increased by a provision for loan losses charged to expense. The allowance is an amount that management believes will be adequate to absorb probable incurred losses on existing loans based on evaluations of the collectibility of loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrowers' ability to pay. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off. Loans are charged against the allowance for loan losses when management believes that the collection of principal is unlikely. Subsequent recoveries, if any, are credited to the allowance.

A loan is impaired when full payment under the loan terms is not expected. Impairment is evaluated in total for smaller-balance loans of similar nature such as residential mortgage, consumer, and credit card loans, and accordingly, they are not separately identified for impairment disclosures. All other loans are evaluated for impairment on an individual basis. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

Premises and Equipment: Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is recorded principally by the straight-line method with useful lives ranging from 7 to 40 years for premises and from 3 to 15 years for equipment.

Real Estate Acquired Through Foreclosure: Real estate acquired through foreclosure is carried at the lower of the recorded investment in the property or its fair value. Upon repossession, the value of the underlying loan is written down to the fair value of the real estate to be acquired by a charge to the allowance for loan losses, if necessary. Any subsequent write-downs are charged to operating expenses. Certain parcels of real estate are being leased to third parties to offset holding period costs. Operating expenses of such properties, net of related income, and gains and losses on their disposition are included in other expenses.

Federal Home Loan Bank (FHLB) stock: The Banks are members of the FHLB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.
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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Long-term Assets: Premises and equipment and other long-term assets are reviewed for impairment when events indicate that the carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

Repurchase Agreements: Substantially all repurchase agreement liabilities represent amounts advanced by various customers. Securities are pledged to cover these liabilities, which are not covered by federal deposit insurance.

Goodwill: Goodwill results from business acquisitions and represents the excess of the purchase price over the fair value of acquired tangible assets and liabilities and identifiable intangible assets. Goodwill is assessed at least annually for impairment and any such impairment will be recognized in the period identified. Impairment is evaluated using the aggregate of all banking operations. To evaluate impairment, management uses pricing valuation factors such as price-to-total assets and price-to-total deposits from databases of actual peer group bank sales. These valuation factors are applied to the comparable factors of the Company's aggregate banking operations to arrive at estimated fair value. The Company does not have any identifiable intangible assets such as core deposit intangibles.

Stock Based Compensation: Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123(R), Share-based Payment, using the modified prospective transition method. Accordingly, the Company has recorded stock-based employee compensation cost using the fair value method starting in 2006. For 2006, adopting this standard resulted in a reduction of income before income taxes of $\$ 142$, a reduction in net income of $\$ 140$, and a decrease in basic and diluted earnings per share of $\$ 0.03$.

Prior to January 1, 2006, employee compensation expense under stock options was reported using the intrinsic value method; therefore, no stock-based compensation cost is reflected in net income for the years ending December 31, 2005 and 2004, as all options granted had an exercise price equal to or greater than the market price of the underlying common stock at date of grant.
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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The following table illustrates the effect on net income and earnings per share if expense was measured using the fair value recognition provisions of FASB Statement No. 123, Accounting for Stock-Based Compensation, for the years ending December 31.


Income Taxes: Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

Off Balance Sheet Financial Instruments: Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

Earnings Per Common Share: Basic earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options. Earnings and dividends per share are restated for all stock splits and dividends through the date of issuance of the financial statements.

Comprehensive Income: Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale which are also recognized as a separate component of equity.
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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

December 31, 2006, 2005, and 2004
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## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value of Financial Instruments: Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

Operating Segments: All of the Company's operations are considered by management to be aggregated into one reportable operating segment. While the chief decision-makers monitor the revenue streams of the various products and services, the identifiable segments are not material. Operations are managed and financial performance is evaluated on a Company-wide basis.

Reclassifications: Some items in the prior year financial statements were reclassified to conform to the current presentation.

Adoption of New Accounting Standards: Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123(R), Share-based Payment. See "Stock Compensation" above for further discussion of the effect of adopting this standard.

In September 2006, the Securities and Exchange Commission (SEC) released Staff Accounting Bulletin No. 108, Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements (SAB 108), which is effective for fiscal years ending on or after November 15, 2006. SAB 108 provides guidance on how the effects of prior-year uncorrected financial statement misstatements should be considered in quantifying a current year misstatement. SAB 108 requires public companies to quantify misstatements using both an income statement (rollover) and balance sheet (iron curtain) approach and evaluate whether either approach results in a misstatement that, when all relevant quantitative and qualitative factors are considered, is material. If prior year errors that had been previously considered immaterial now are considered material based on either approach, no restatement is required so long as management properly applied its previous approach and all relevant facts and circumstances were considered. Adjustments considered immaterial in prior years under the method previously used, but now considered material under the dual approach required by SAB 108, are to be recorded upon initial adoption of SAB 108. The adoption of SAB 108 had no effect on the Company's financial statements for the year ending December 31, 2006.
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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

December 31, 2006, 2005, and 2004
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## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Recently Issued Accounting Standards Not Yet Adopted: In September 2006, the FASB issued Statement No. 157, Fair Value Measurements. This Statement defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. This Statement establishes a fair value hierarchy about the assumptions used to measure fair value and clarifies assumptions about risk and the effect of a restriction on the sale or use of an asset. The standard is effective for fiscal years beginning after November 15, 2007. The Company has not completed its evaluation of the impact of the adoption of this standard.

In July 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109 (FIN 48), which prescribes a recognition threshold and measurement attribute for a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company has determined that the adoption of FIN 48 will not have a material effect on the financial statements.

New accounting standards have also been issued that the Company does not expect will have a material effect on the financial statements when adopted in future years or for which the Company has not yet completed its evaluation of the potential effect upon adoption. In general, these standards revise the accounting for derivatives embedded in other financial instruments for 2007, revise the recognition and accounting for servicing of financial assets for 2007, revise the accrual of post-retirement benefits associated with providing life insurance for 2008, and revise the accounting for cash surrender value for 2007.
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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 2 - DISCONTINUED OPERATIONS

In the fourth quarter of 2003, the Company adopted and began to implement a plan to sell its subsidiary Citizens Bank (Kentucky), Inc. ("Citizens Bank") located in Georgetown, Kentucky. On February 13, 2004, the Company announced that it had signed a definitive agreement to sell Citizens Bank in a cash transaction valued at approximately $\$ 14,500$. The sale was completed on July 1, 2004. In accordance with Financial Accounting Standard 144, "Accounting for the Impairment or Disposal of Long-lived Assets", which became effective for the Company on January 1, 2002, the financial position and results of operations of Citizens Bank are removed from the detail line items in the Company's financial statements and presented separately as "discontinued operations."

A condensed statement of operations for Citizens Bank follows:

|  | For the six months <br> ended June 30, <br> 2004 |  |
| :--- | ---: | ---: |
|  | $\$$ | 2,021 |
| Interest income | 732 |  |
| Interest expense | 1,289 |  |
| Net interest income | - |  |
| Provision for loan losses | 434 |  |
| Non-interest income | 1,718 |  |
| Non-interest expense | $\$$ | 4 |
| Income tax (benefit) | $\$$ |  |
| Net income |  | 4 |

Activity in the allowance for loan losses for Citizens Bank follows (in thousands):

|  | 2004 |
| :--- | ---: |
| Balance, beginning of year | $\$$ |
| Loans charged-off | 2,164 |
| Recoveries | $(283)$ |
| Provision for loan losses | $\$ 24$ |
| Sale of subsidiary | $(2,005)$ |
| Balance, end of year | - |

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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 3 - REGULATORY MATTERS

On January 29, 2003, the Company entered into a written agreement with the Federal Reserve Bank (FRB) which superseded and rescinded a previous agreement between the Company and the FRB. In 2006, the Federal Reserve Bank determined that Premier fully satisfied all of the provisions of the Written Agreement and, accordingly, the FRB terminated the agreement effective April 18, 2006. Among other provisions, the agreement required the Company to retain an independent consultant to review its management, directorate and organizational structure, adopt a management plan responsive to such consultant's report, update its management succession plan in accordance with any recommendations in such consultant's report, monitor its subsidiary banks' compliance with bank policies and loan review programs, conduct formal quarterly reviews of its subsidiary Banks' allowances for loan losses, maintain sufficient capital, submit a plan to the FRB for improving consolidated earnings over a three-year period, and submit to the FRB annual projections of planned sources and uses of the Company's cash, including a plan to service its outstanding debt and then outstanding trust preferred securities. The Company's compliance with the written agreement was monitored by a committee consisting of three of its outside directors.
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PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 4 - RESTRICTIONS ON CASH AND DUE FROM BANKS

Included in cash and due from banks are certain non-interest bearing deposits that are held at the Federal Reserve or maintained in vault cash in accordance with average balance requirements specified by the Federal Reserve Board of Governors. The balance requirement at December 31, 2006 and 2005 was approximately $\$ 3,300$ and $\$ 3,100$.

## NOTE 5 -SECURITIES

Amortized cost and fair value of securities available for sale and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows:

| 2006 | Amortized Cost |  | Unrealized Gains |  | Unrealized Losses |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available for sale |  |  |  |  |  |  |  |  |
| U. S. Treasury securities | \$ | 6,454 | \$ | - | \$ | (53) | \$ | 6,401 |
| U. S. agency securities |  | 77,885 |  | 43 |  | $(1,017)$ |  | 76,911 |
| Obligations of states and political subdivisions |  | 3,413 |  | 15 |  | (15) |  | 3,413 |
| Mortgage-backed securities |  | 35,332 |  | 40 |  | (755) |  | 34,617 |
| Corporate securities |  | 25 |  | - |  | - |  | 25 |
| Total available for sale | \$ | 123,109 | \$ | 98 | \$ | $(1,840)$ | \$ | 121,367 |


| 2005 | Amortized Cost |  | Unrealized Gains |  | Unrealized Losses |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available for sale |  |  |  |  |  |  |  |  |
| U. S. Treasury securities | \$ | 3,952 | \$ | 3 | \$ | (14) | \$ | 3,941 |
| U. S. agency securities |  | 97,209 |  | - |  | $(1,909)$ |  | 95,300 |
| Obligations of states and political subdivisions |  | 2,487 |  | 31 |  | (4) |  | 2,514 |
| Mortgage-backed securities |  | 36,349 |  | 2 |  | (712) |  | 35,639 |
| Corporate securities |  | 25 |  | - |  | - |  | 25 |
| Total available for sale | \$ | 140,022 | \$ | 36 | \$ | $(2,639)$ | \$ | 137,419 |

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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 5 -SECURITIES (Continued)

The amortized cost and fair value of securities at December 31, 2006 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Amortized <br> Cost | Fair <br> Value |  |
| :--- | ---: | ---: | ---: |
| Available for sale | $\$$ | 28,491 | $\$$ |
| Due in one year or less |  | 57,154 | 28,244 |
| Due after one year through five years | 539 | 56,382 |  |
| Due after five years through ten years | 1,593 | 544 |  |
| Due after ten years | 35,332 | 34,617 |  |
| Mortgage-backed securities | $\$$ | 123,109 | $\$$ |
| Total available for sale |  | 121,367 |  |

There were no sales of securities in 2006 or 2005. Proceeds from sales of securities during 2004 were $\$ 1,911$. Gross gains of $\$ 101$ and gross losses of $\$ 1$ were realized on those sales.

Securities with an approximate carrying value of $\$ 76,845$ and $\$ 75,396$ at December 31, 2006 and 2005 were pledged to secure public deposits, trust funds, securities sold under agreements to repur-chase and for other purposes as required or permitted by law.

Securities with unrealized losses at year-end 2006 aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position are as follows:

| Description of Securities | Less than 12 Month |  |  |  | 12 Months or More |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value |  | Unrealized Loss |  | Fair Value | Unrealized Loss |  | Fair Value | Unrealized Loss |  |
| U.S. treasury securities | \$ | 5,435 | \$ | (32)\$ | 966 | \$ | (21)\$ | \$ 6,401 | \$ | (53) |
| U.S. agency securities |  | 3,735 |  | (12) | 63,145 |  | $(1,005)$ | 66,880 |  | $(1,017)$ |
| Obligations of states and political subdivisions |  | 1,581 |  | (12) | 322 |  | (3) | 1,903 |  | (15) |
| Gov't guaranteed mortgagebacked securities |  | - |  |  | 13,121 |  | (381) | 13,121 |  | (381) |
| Mortgage-backed securities |  | 943 |  | (3) | 14,720 |  | (371) | 15,663 |  | (374) |
| Total temporarily impaired | \$ | 11,694 | \$ | (59)\$ | 92,274 | \$ | $(1,781)$ \$ | \$ 103,968 | \$ | $(1,840)$ |

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PREMIER FINANCIAL BANCORP, INC.
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## NOTE 5 -SECURITIES (Continued)

Securities with unrealized losses at year-end 2005 aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:


The investment portfolio is predominately high quality interest-bearing bonds with defined maturity dates backed by the U.S. Government or Government sponsored entities. The unrealized losses at December 31, 2006 and December 31,2005 are price changes resulting from changes in the interest rate environment and are considered to be temporary declines in the value of the securities. Their fair value is expected to recover as the bonds approach their maturity date and/or market conditions improve.

## NOTE 6 - LOANS

Loans at year-end were as follows:

|  |  | 2006 | 2005 |  |
| :--- | ---: | ---: | ---: | ---: |
| Commercial, secured by real estate | $\$$ | 101,786 | $\$$ | 85,989 |
| Commercial, other |  | 43,981 | 49,362 |  |
| Real estate construction |  | 11,303 | 11,070 |  |
| Residential real estate | 138,795 | 134,570 |  |  |
| Agricultural | 1,930 | 1,670 |  |  |
| Consumer and home equity | 42,188 | 42,092 |  |  |
| Other |  | 3,814 | 3,964 |  |
|  | $\$$ | 343,797 | $\$$ | 328,717 |

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# PREMIER FINANCIAL BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 6 - LOANS (Continued)

Certain directors and executive officers of the Banks and companies in which they have beneficial ownership, were loan customers of the Banks during 2006 and 2005. Such related party loans are governed by federal banking regulations which require such loans to be made in the ordinary course of business at the Banks' normal credit terms and interest rates.

An analysis of the 2006 activity with respect to all director and executive officer loans is as follows (in thousands):

| Balance, December 31, 2005 | $\$$ | 14,668 |
| :--- | :---: | :---: |
| Additions, including loans now meeting disclosure requirements | 8,198 |  |
| Amounts collected and loans no longer meeting disclosure requirements | $(8,535)$ |  |
| Balance, December 31, 2006 | $\$$ | 14,331 |

Activity in the allowance for loan losses was as follows:

|  | 2006 |  | 2005 |  | 2004 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of year | $\$$ | 7,892 | $\$$ | 9,384 | $\$$ |  |$) 14,300$

Impaired loans were as follows:

|  | 2006 |  | 2005 |  | 2004 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Impaired loans at year-end with an allowance | $\$$ | 7,766 | $\$$ | 7,926 | $\$$ |
| Impaired loans at year-end with no allowance | 0 | 291 | 12,918 |  |  |
| Amount of the allowance for loan losses allocated |  | 1,774 | 1,921 | 263 |  |
| Average of impaired loans during the year | 8,258 | 10,819 | 16,069 |  |  |
| Interest income recognized during impairment | 480 | 583 | 640 |  |  |
| Cash-basis interest income recognized | 480 | 499 | 620 |  |  |

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## NOTE 6 - LOANS (Continued)

Nonperforming loans at year end were as follows:

|  | 2006 |  |  | 2005 |  | 2004 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Loans past due over 90 days still on accrual | $\$$ | 992 | $\$$ | 853 | $\$$ | 739 |  |
| Non-accrual loans |  | 4,698 | 3,751 | 6,847 |  |  |  |
| Restructured loans | 1,268 | 1,540 | 238 |  |  |  |  |

Nonperforming loans include some impaired loans and smaller balance homogeneous loans, such as residential mortgage and consumer loans, that are collectively evaluated for impairment. Loan impairment is reported when full payment under the loan terms is not anticipated, which can include loans that are current or less than 90 days past due.

## NOTE 7 - PREMISES AND EQUIPMENT

Year-end premises and equipment were as follows:

|  |  | 2006 |  | 2005 |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Land and improvements | $\$$ | 1,522 | $\$$ | 1,618 |  |
| Buildings and leasehold improvements |  | 5,659 | 6,218 |  |  |
| Furniture and equipment |  | 7,431 | 7,039 |  |  |
|  |  | 14,612 | 14,875 |  |  |
| Less: accumulated depreciation | $\$$ | $(8,079)$ | $(7,749)$ |  |  |
|  |  | 6,533 | $\$$ | 7,126 |  |

Operating Leases: The Company leases certain branch and other properties as well as some equipment under operating leases. Rent expense, net of rental income, was $\$ 204, \$ 188$, and $\$ 234$ for 2006, 2005, and 2004. Rent commitments, before considering renewal options that generally are present, were as follows:

| 2007 | $\$$ | 138 |
| :--- | ---: | ---: |
| 2008 | 47 |  |
| 2009 | 15 |  |
| 2010 | 2 |  |
| 2011 and thereafter | $\$ 4$ |  |
|  | 206 |  |

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PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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## NOTE 8 - DEPOSITS

At December 31, 2006 the scheduled maturities of time deposits are as follows:

| 2007 | $\$ 54,155$ |  |
| :--- | ---: | ---: |
| 2008 | 26,853 |  |
| 2009 | 7,739 |  |
| 2010 | 7,248 |  |
| 2011 and thereafter | 3,037 |  |
|  | $\$$ | 199,032 |

Certain directors and executive officers of the Banks and companies in which they have beneficial ownership were deposit customers of the Banks during 2006 and 2005. The balance of such deposits at December 31, 2006 and 2005 were approximately $\$ 11,295$ and $\$ 8,090$.

## NOTE 9 - SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE

Securities sold under agreements to repurchase generally mature within one to ninety days from the transaction date. Information concerning securities sold under agreements to repurchase is summarized as follows:

|  |  | 2006 |  | 2005 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Year-end balance | $\$$ | 12,555 | $\$$ | 9,317 |  |
| Average balance during the year | $\$$ | 9,542 | $\$$ | 8,201 |  |
| Average interest rate during the year |  | $2.43 \%$ | $2.10 \%$ |  |  |
| Maximum month-end balance during the year | $\$$ | 12,555 | $\$$ | 9,378 |  |
| Weighted average interest rate at year-end |  | $2.34 \%$ | $2.39 \%$ |  |  |

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## NOTE 10 - FEDERAL HOME LOAN BANK ADVANCES

The Banks own stock of the Federal Home Loan Bank (FHLB) of Cincinnati, Ohio. This stock allows the Banks to borrow advances from the FHLB.

All advances are paid either on a monthly basis or at maturity, over remaining terms of four to six years, with fixed interest rates ranging from $4.10 \%$ to $6.64 \%$, averaging $5.82 \%$. Advances are secured by the FHLB stock, certain pledged investment securities and substantially all single family first mortgage loans of the participating Banks. Scheduled principal payments due on advances during the five years subsequent to December 31, 2006 are as follows:

| 2007 | $\$$ | 637 |
| :--- | ---: | ---: |
| 2008 | 670 |  |
| 2009 | 705 |  |
| 2010 | 4,742 |  |
| 2011 | 461 |  |
| Thereafter | 70 |  |
|  | $\$, 285$ |  |

## NOTE 11 - NOTES PAYABLE AND OTHER BORROWED FUNDS

On January 31, 2006, the Company executed and delivered to First Guaranty Bank of Hammond, Louisiana a Promissory Note and Business Loan Agreement dated January 31, 2006 for the principal amount of $\$ 7,000,000$, bearing interest floating daily at the "Wall Street Journal" prime rate (currently 8.25\%) and requiring monthly principal payments of $\$ 50,000$ until maturity on September 28, 2017. The note is secured by a pledge of Premier's $100 \%$ interest in Boone County Bank (a wholly owned subsidiary) under Commercial Pledge Agreement dated January 31, 2006. The proceeds of this note were used to redeem $\$ 7,000,000$ ( 280,000 shares) of Premier's $9.75 \%$ Trust Preferred Securities as of January 31, 2006. Premier's chairman owns approximately $27.6 \%$ of the voting stock of First Guaranty Bank. Premier's board of directors reviewed the loan and authorized the Company to enter into the loan transaction .

On November 10, 2006, Premier Financial Bancorp, Inc. ("Premier") executed and delivered to The Bankers' Bank of Kentucky, Inc. of Frankfort, Kentucky ("Bankers' Bank") a Term Note and Business Loan Agreement dated November 10,2006 in the principal amount of $\$ 6,500,000$, bearing interest floating daily at the "Wall Street Journal" prime rate minus $1.00 \%$ (initially $7.25 \%$ ) and requiring 83 monthly principal and interest payments of $\$ 100,000$ and a final

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## NOTE 11 - NOTES PAYABLE AND OTHER BORROWED FUNDS (Continued)

payment of any balance due at maturity on November 9, 2013. The note is secured by a pledge of Premier's $100 \%$ interest in Citizens Deposit Bank and Trust, Inc. (a wholly owned subsidiary) and Premier's $100 \%$ interest in Farmers-Deposit Bank, Eminence, Kentucky (a wholly owned subsidiary) under a Stock Pledge and Security Agreement dated November 10, 2006. The proceeds of this note were used in conjunction with $\$ 1,750,000$ of the Company's own cash to redeem the final $\$ 8,250,000$ ( 330,000 shares) of Premier's $9.75 \%$ Trust Preferred Securities on November 10, 2006.

Scheduled principal payments due on the two bank borrowings subsequent to December 31, 2006 are as follows:

| 2007 | $\$$ | 1,344 |
| :--- | ---: | ---: |
| 2008 | 1,400 |  |
| 2009 | 1,460 |  |
| 2010 | 1,524 |  |
| 2011 | 1,594 |  |
| Thereafter | 4,953 |  |
|  | $\$$ | 12,275 |

In addition to the $\$ 6,500,000$ Term Note, Premier executed and delivered to the Bankers' Bank a Promissory Note whereby Premier may request and receive monies from Bankers' Bank from time to time, but the aggregate outstanding principal balance under the Promissory Note at any time shall not exceed $\$ 3,500,000$, and the right to request and receive monies from Bankers' Bank hereunder shall cease and terminate on November 9, 2007. The outstanding principal balance under this Promissory Note shall bear annual interest floating daily at the "Wall Street Journal" prime rate minus $1.00 \%$ (initially $7.25 \%$ ). Interest on this Promissory Note shall be due and payable on the 5th day of each, January, April, July and October during the term of this Promissory Note, and at the maturity date hereof. Any outstanding principal amount loaned to Premier under this Promissory Note, and not previously repaid, shall be due on November 9, 2007. The Promissory Note is secured by the same collateral as the $\$ 6,500,000$ Term Note.

In June 2006, the Company fully repaid the non-interest bearing $\$ 701,000$ note payable to Mr. Reynolds, Chairman of the Board, and the non-interest bearing $\$ 701,000$ note payable to Mr. Walker, President and CEO of the Company. In an agreement reached with the Federal Reserve Bank of Cleveland, Mr. Reynolds loaned the Company the proceeds to make the June 2002 distribution on the Trust Preferred Securities. Similarly, Mr. Walker loaned the Company the proceeds to make the September 2002 distribution of the Trust Preferred Securities.
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## NOTE 12 - GUARANTEED JUNIOR SUBORDINATED INTEREST DEBENTURES

On June 9, 1997, PFBI Capital Trust (Trust), a statutory business trust created under Delaware law, issued \$28,750 of $9.750 \%$ Preferred Securities ("Preferred Securities" or "Trust Preferred Securities") with a stated value and liquidation preference of $\$ 25$ per share. The Trust's obligations under the Preferred Securities issued were fully and unconditionally guaranteed by the Company. The proceeds from the sale of the Preferred Securities of the Trust, as well as the proceeds from the issuance of common securities to the Company, were utilized by the Trust to invest in $\$ 29,639$ of $9.750 \%$ Junior Subordinated Deferrable Interest Debentures (the "Debentures") of the Company. The Debentures, which were scheduled to mature on June 30, 2027, were unsecured obligations and ranked subordinate and junior to the right of payment to all senior indebtedness, liabilities and obligations of the Company. The Debentures represented the sole assets of the Trust. Distributions on the Preferred Securities were payable at an annual rate of $9.750 \%$ of the stated liquidation amount of $\$ 25$ per Preferred Security, payable quarterly. Cash distributions on the Preferred Securities were made to the extent interest on the Debentures was received by the Trust. Debt issuance costs of $\$ 1,478$ were capitalized by the Trust and were amortized over the life of the debenture.

The Company determined that the Trust met the definition of a variable interest entity and that the Company was not the primary beneficiary of the Trust's activities. Accordingly, the Trust was not consolidated with the Company and the Company did not report the Preferred Securities issued by the Trust as liabilities. Instead the Company reported as liabilities the Debentures issued by the Company and held by the Trust, as these were no longer eliminated in consolidation. The amounts were reported as "Guaranteed junior subordinated interest debentures" and continued to be presented in liabilities on the balance sheet.

The Debentures were generally redeemable by the Company in whole or in part on or after June 30, 2002 at $100 \%$ of the liquidation amount. Proceeds from any redemption of the Debentures caused a mandatory redemption of the Preferred Securities and the common securities having an aggregate liquidation amount equal to the principal amount of the Debentures redeemed. Beginning in March 2003 and ending with a final redemption on November 10, 2006, the Company has redeemed all of the $\$ 28,750$ of the outstanding Trust Preferred Securities. The following table details the redemptions by date and amount.

| March 31, 2003 | 3,000 |  |
| :--- | ---: | ---: |
| October 15, 2004 | 4,500 |  |
| December 31, 2004 | 1,000 |  |
| December 31, 2005 | 5,000 |  |
| January 31, 2006 | 7,000 |  |
| November 10, 2006 | 8,250 |  |
|  | $\$$ | 28,750 |

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## NOTE 13 - INCOME TAXES

The components of the provision (benefit) for income taxes are as follows:

|  | 2006 |  | 2005 |  | 2004 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Current | $\$$ | 2,212 | $\$$ | 910 | $\$$ | $(2,435)$ |
| Deferred |  | 1,071 |  | 1,119 | 3,334 |  |
| Provision for income taxes | $\$$ | 3,283 | $\$$ | 2,029 | $\$$ | 899 |

The Company's deferred tax assets and liabilities at December 31 are shown below. No valuation allowance for the realization of deferred tax assets is considered necessary.

|  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
| Deferred tax assets |  |  |  |  |
| Allowance for loan losses | \$ | 2,265 | \$ | 2,683 |
| AMT and other credit carryforwards |  | 0 |  | 359 |
| Write-downs of other real estate owned |  | 80 |  | 9 |
| Taxable income on non-accrual loans |  | 153 |  | 54 |
| Unrealized loss on investment securities |  | 592 |  | 885 |
| Other |  | 40 |  | 59 |
| Total deferred tax assets |  | 3,130 |  | 4,049 |
|  |  |  |  |  |
| Deferred tax liabilities |  |  |  |  |
| Amortization of intangibles | \$ | 2,001 | \$ | 1,660 |
| Depreciation |  | 105 |  | 101 |
| Federal Home Loan Bank dividends |  | 318 |  | 270 |
| Other |  | 157 |  | 105 |
| Total deferred tax liabilities |  | 2,581 |  | 2,136 |
|  |  |  |  |  |
| Net deferred tax assets, included in other assets | \$ | 549 | \$ | 1,913 |

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## NOTE 13 - INCOME TAXES (Continued)

An analysis of the differences between the effective tax rates and the statutory U.S. federal income tax rate is as follows:

|  | 2006 |  |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. federal income tax rate | \$ | 3,327 | 34.0\% \$ | 2,197 | 34.0\%\$ | 973 | 34.0\% |
| Changes from the statutory rate |  |  |  |  |  |  |  |
| Tax-exempt interest income |  | (97) | (1.0) | (81) | (1.3) | (131) | (4.6) |
| Non-deductible interest expense related to carrying tax-exempt interest earning assets |  | 8 | 0.1 | 5 | 0.1 | 5 | 0.2 |
| Non-deductible stock compensation expense |  | 46 | 0.5 | - | 0.0 | - | 0.0 |
| Tax credits |  | (10) | (0.1) | (10) | (0.2) | - | 0.0 |
| Other |  | 9 | 0.1 | (82) | (1.2) | 52 | 1.8 |
|  | \$ | 3,283 | 33.6\% \$ | 2,029 | 31.4\% \$ | 899 | 31.4\% |

## NOTE 14 - EMPLOYEE BENEFIT PLANS

The Company has qualified profit sharing plans that cover substantially all employees. Contributions to the plans consist of a Company match and additional amounts at the discretion of the Company's Board of Directors. Total contributions to the plans were $\$ 236, \$ 229$ and $\$ 197$ in 2006, 2005 and 2004.
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# PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS 

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## NOTE 15- STOCK COMPENSATION EXPENSE

On January 1, 2006, the Company adopted SFAS No. 123R, "Share-Based Payment," which is a revision of SFAS No. 123, "Accounting for Stock Issued for Employees." SFAS No. 123R establishes accounting requirements for share-based compensation to employees and carries forward prior guidance on accounting for awards to non-employees. Prior to the adoption of SFAS No. 123R, the Company reported employee compensation expense under stock option plans only if options were granted below market prices at grant date in accordance with the intrinsic value method of Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees," and related interpretations. In accordance with APB No. 25, the Company reported no compensation expense on options granted as the exercise price of the options granted always equaled the market price of the underlying stock on the date of grant. SFAS No. 123R eliminates the ability to account for stock-based compensation using APB No. 25 and requires that such transactions be recognized as compensation cost in the income statement based on their fair values on the measurement date, which is generally the date of the grant.

The Company transitioned to SFAS No. 123R using the modified prospective application method ("modified prospective application"). As permitted under modified prospective application, as it is applicable to the Company, SFAS No. 123R applies to new awards and to awards modified, repurchased, or cancelled after January 1, 2006. Additionally, compensation cost for non-vested awards that were outstanding as of January 1, 2006 will be recognized as the remaining requisite service is rendered during the period of and/or the periods after the adoption of SFAS No. 123R, adjusted for forfeitures. The recognition of compensation cost for those earlier awards is based on the same method and on the same grant-date fair values previously determined for the pro forma disclosures reported by the Company for periods prior to January 1, 2006.

On February 15, 2006, 35,250 incentive stock options were granted out of the 2002 Plan at an exercise price of $\$ 16.00$. These options vest in three equal annual installments ending on February 15, 2009. On January 19, 2005, 35,000 incentive stock options were granted out of the 2002 Plan at an exercise price of $\$ 11.62$. These options vest in three equal annual installments ending on January 19, 2008. On February 18, 2004, 28,200 incentive stock options were granted out of the 2002 Plan at an exercise price of $\$ 9.30$. These options vest in three equal annual installments ending on February 18, 2007. On January 15, 2003, 28,650 incentive stock options were granted out of the 2002 Plan at an exercise price of $\$ 7.96$. These options vested in three equal annual installments and were fully vested on January 15, 2006.
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## NOTE 15- STOCK COMPENSATION EXPENSE (Continued)

The fair value of the Company's employee stock options granted is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions, changes to which can materially affect the fair value estimate. Additionally, there may be other factors that would otherwise have a significant effect on the value of employee stock options granted but are not considered by the model. The assumptions used in the Black-Scholes option-pricing model are as follows:


The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield in effect at the time of the grant. The expected option life was estimated at half the total option term since there has been little option exercise history. The expected stock price volatility is based on historical volatilities of the Company's common stock. The estimated dividend yield is the dividend yield at the time of the option grant.

Compensation expense of $\$ 142$ was recorded for the year ended December 31, 2006. The after tax impact was to reduce earnings per share by $\$ 0.03$ Prior to the adoption of SFAS No. 123R, the Company presented all tax benefits of deductions resulting from the exercise of stock options as operating cash flows in the Consolidated Statements of Cash Flows. SFAS No. 123R requires the cash flows from the tax benefits resulting from tax deductions in excess of the compensation expense recognized for those options to be classified as financing cash flows.

Stock-based compensation expense is recognized ratably over the requisite service period for all awards. Unrecognized stock-based compensation expense related to stock options totaled $\$ 85$ at December 31, 2006. This unrecognized expense is expected to be recognized over the next 27 months based on the vesting periods of the options.

Information related to the stock option plan during each year follows:

|  | 2006 |  | 2005 |  |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intrinsic value of options exercised | \$ | 9 | \$ |  | 5 | \$ |  |
| Cash received from option exercises |  | 27 |  |  | 15 |  |  |
| Tax benefit realized from option exercises |  | 2 |  |  |  |  |  |

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## NOTE 15 STOCK COMPENSATION EXPENSE - continued

A summary of the Company's stock option activity is as follows:


Additional information regarding stock options outstanding and exercisable at December 31, 2006, is provided in the following table:

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## NOTE 16 - RELATED PARTY TRANSACTIONS

During 2006, 2005, and 2004, the Company paid approximately $\$ 228$, $\$ 191$, and $\$ 358$ for printing, supplies, furniture, and equipment to a company affiliated by common ownership. The Company also paid another affiliate approximately $\$ 468, \$ 499$, and $\$ 489$ in 2006, 2005, and 2004 to permit the Company's employees to participate in that entity's employee medical benefit plan.

During 2006, 2005 and 2004, the Company paid approximately $\$ 52$, $\$ 52$, and $\$ 52$ to lease its headquarters facility at 2883 Fifth Avenue, Huntington, West Virginia from River City Properties, LLC, an entity $12.5 \%$ owned by the Company's Chairman of the Board.
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## NOTE 17- EARNINGS PER SHARE

A reconciliation of the numerators and denominators of the earnings per common share and earnings per common share assuming dilution computations for 2006, 2005 and 2004 is presented below:

|  | 2006 |  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic earnings per share from continuing operations |  |  |  |  |  |  |
| Income available to common stockholders | \$ | 6,501 | \$ | 4,434 | \$ | 1,963 |
| Weighted average common shares outstanding |  | 5,236 |  | 5,233 |  | 5,232 |
| Earnings per share | \$ | 1.24 | \$ | 0.85 | \$ | 0.37 |
| Diluted earnings per share from continuing operations |  |  |  |  |  |  |
| Income available to common stockholders | \$ | 6,501 | \$ | 4,434 | \$ | 1,963 |
| Weighted average common shares outstanding |  | 5,236 |  | 5,233 |  | 5,232 |
| Add dilutive effects of assumed exercise of stock options |  | 28 |  | 15 |  | 5 |
| Weighted average common and dilutive potential common shares outstanding |  | 5,264 |  | 5,248 |  | 5,237 |
| Earnings per share assuming dilution | \$ | 1.24 | \$ | 0.84 | \$ | 0.37 |
| Basic earnings per share |  |  |  |  |  |  |
| Income available to common stockholders | \$ | 6,501 | \$ | 4,434 | \$ | 6,697 |
| Weighted average common shares outstanding |  | 5,236 |  | 5,233 |  | 5,232 |
| Earnings per share | \$ | 1.24 | \$ | 0.85 | \$ | 1.28 |
| Diluted earnings per share |  |  |  |  |  |  |
| Income available to common stockholders | \$ | 6,501 | \$ | 4,434 | \$ | 6,697 |
| Weighted average common shares outstanding |  | 5,236 |  | 5,233 |  | 5,232 |
| Add dilutive effects of assumed exercise of stock options |  | 28 |  | 15 |  | 5 |
| Weighted average common and dilutive potential common shares outstanding |  | 5,264 |  | 5,248 |  | 5,237 |
| Earnings per share assuming dilution | \$ | 1.24 | \$ | 0.84 | \$ | 1.28 |

Stock options for $46,250,32,000$ and 32,000 shares of common stock were not considered in computing diluted earnings per share for 2006, 2005 and 2004 because they were antidilutive.

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## NOTE 18 - DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair values of the Company's financial instruments at year-end are as follows:

|  | 2006 |  |  |  | 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Amount |  | Fair <br> Value |  | Carrying Amount |  | Fair <br> Value |  |
| Financial assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 16,974 | \$ | 16,974 | \$ | 16,080 | \$ | 16,080 |
| Federal funds sold |  | 27,583 |  | 27,583 |  | 18,812 |  | 18,812 |
| Securities available for sale |  | 121,367 |  | 121,367 |  | 137,419 |  | 137,419 |
| Loans held for sale |  | 1,978 |  | 1,978 |  | 868 |  | 868 |
| Loans, net |  | 337,136 |  | 337,730 |  | 320,825 |  | 304,589 |
| Federal Home Loan Bank and |  |  |  |  |  |  |  |  |
| Federal Reserve Bank stock |  | 3,265 |  | 3,265 |  | 3,060 |  | 3,060 |
| Interest receivable |  | 2,821 |  | 2,821 |  | 2,661 |  | 2,661 |
|  |  |  |  |  |  |  |  |  |
| Financial liabilities |  |  |  |  |  |  |  |  |
| Deposits | \$ | $(438,950)$ | \$ | $(437,280)$ | \$ | $(435,843)$ | \$ | $(434,459)$ |
| Federal funds purchased |  | (976) |  | (976) |  | - |  |  |
| Securities sold under agreements to repurchase |  | $(12,555)$ |  | $(12,555)$ |  | $(9,317)$ |  | $(9,317)$ |
| Federal Home Loan Bank advances |  | $(7,285)$ |  | $(7,506)$ |  | $(8,334)$ |  | $(7,355)$ |
| Other borrowed funds |  | $(12,275)$ |  | $(12,303)$ |  | - |  | - |
| Notes payable |  | - |  | - |  | $(1,402)$ |  | $(1,319)$ |
| Guaranteed junior subordinated interest debentures |  | - |  | - |  | $(15,722)$ |  | $(14,997)$ |
| Interest payable |  | $(1,061)$ |  | $(1,061)$ |  | (724) |  | (724) |

Carrying amount is the estimated fair value for cash and due from banks, Federal funds sold, Federal Home Loan Bank and Federal Reserve Bank stock, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. Security fair values are based on market prices or dealer quotes, and if no such information is available, on the rate and term of the security and information about the issuer. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair values for impaired loans are estimated using discounted cash flow analysis or underlying collateral values. Fair value of debt is based on current rates for similar financing. The fair value of commitments to extend credit and standby letters of credit is not considered material.
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## NOTE 19 - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Banks are parties to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of their customers. These financial instruments include standby letters of credit and commitments to extend credit in the form of unused lines of credit. The Banks use the same credit policies in making commitments and conditional obliga-tions as they do for on-balance sheet instruments. In addition, the Banks offer a service whereby deposit customers for a fee are permitted to overdraw their accounts up to a certain deminimus amount, also known as "bounce protection" or "overdraft protection". The aggregate unused portion of "bounce protection" was $\$ 5,226$ at December 31, 2006.

At December 31, 2006 and 2005, the Banks had the following financial instruments whose approximate contract amounts represent credit risk:

|  |  | 2006 |  | 2005 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Standby letters of credit | $\$$ | 678 | $\$$ | 949 |
| Commitments to extend credit |  |  |  |  |
| Fixed | $\$$ | 5,498 | $\$$ | 8,303 |
| Variable |  | 32,988 | 24,158 |  |

Standby letters of credit represent conditional commitments issued by the Banks to guarantee the performance of a third party. The credit risk involved in issuing these letters of credit is essentially the same as the risk involved in extending loans to customers. Collateral held varies but primarily includes real estate and certificates of deposit. Some letters of credit are unsecured.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Outstanding commitments are at current market rates. Fixed rate loan commitments have interest rates ranging from $5.0 \%$ to $18.0 \%$. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The Banks evaluate each customer's creditworthiness on a case-by-case basis. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Collateral held varies but may include accounts receivable, inventory, property and equipment, and income producing properties.
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## NOTE 20 - LEGAL PROCEEDINGS

Legal proceedings involving the Company and its subsidiaries periodically arise in the ordinary course of business, including claims by debtors and their related interests against the Company's subsidiaries following initial collection proceedings. These legal proceedings sometimes can involve claims for substantial damages. At December 31, 2006 management is unaware of any legal proceedings for which the expected outcome would have a material adverse effect upon the consolidated financial statements of the Company.

## NOTE 21 - STOCKHOLDERS' EQUITY

The Company's principal source of funds for dividend payments is dividends received from the subsidiary Banks. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies. Under these regulations, the amount of dividends that may be paid in any calendar year is limited to the current year's net profits, as defined, combined with the retained net profits of the preceding two years, subject to the capital requirements and additional restrictions as discussed below. During 2007 the Banks could, without prior approval, declare dividends of approximately $\$ 3.2$ million plus any 2007 net profits retained to the date of the dividend declaration.

The Company and the subsidiary Banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Banks must meet specific guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices.

These quantitative measures established by regulation to ensure capital adequacy require the Company and Banks to maintain minimum amounts and ratios (set forth in the following table) of Total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2006 the Company and the Banks meet all quantitative capital adequacy requirements to which they are subject.

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## NOTE 21 - STOCKHOLDERS' EQUITY (Continued)

The Company's and the subsidiary Banks' capital amounts and ratios as of December 31, 2006 are presented in the table below. As of December 31, 2006, the most recent notification from the Federal Reserve Bank categorized the Company and its subsidiary banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Company must maintain minimum Total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the following table. There are no conditions or events since that notification that management believes have changed the Company's category.

(1) Consolidated company is not subject to Prompt Corrective Action Provisions
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## NOTE 21 - STOCKHOLDERS' EQUITY (Continued)

The Company's and the subsidiary Banks' capital amounts and ratios as of December 31, 2005 are presented in the table below:

(1) Consolidated company is not subject to Prompt Corrective Action Provisions
(continued)

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PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2006, 2005, and 2004
(Dollars in Thousands, Except Per Share Data)

## NOTE 22 - PARENT COMPANY FINANCIAL STATEMENTS

## CONDENSED BALANCE SHEETS <br> December 31

|  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash | \$ | 3,562 | \$ | 3,248 |
| Investment in subsidiaries |  | 69,218 |  | 66,936 |
| Premises and equipment |  | 560 |  | 541 |
| Other assets |  | 375 |  | 1,106 |
|  |  |  |  |  |
| Total assets | \$ | 73,715 | \$ | 71,831 |
|  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| Other liabilities | \$ | 438 | \$ | 420 |
| Notes payable |  | - |  | 1,402 |
| Subordinated debentures issued to trust |  | - |  | 15,722 |
| Other borrowed funds |  | 12,275 |  | - |
| Total liabilities |  | 12,713 |  | 17,544 |
|  |  |  |  |  |
| Stockholders' equity |  |  |  |  |
| Preferred stock |  | - |  | - |
| Common stock |  | 1,108 |  | 1,105 |
| Additional paid-in capital |  | 43,624 |  | 43,458 |
| Retained earnings |  | 17,420 |  | 11,442 |
| Accumulated other comprehensive income |  | $(1,150)$ |  | $(1,718)$ |
| Total stockholders' equity |  | 61,002 |  | 54,287 |
|  |  |  |  |  |
| Total liabilities and stockholders' equity | \$ | 73,715 | \$ | 71,831 |

(continued)
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PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2006, 2005, and 2004
(Dollars in Thousands, Except Per Share Data)

## NOTE 22 - PARENT COMPANY FINANCIAL STATEMENTS (Continued)

| Condensed Statement of Operations <br> Years Ended December 31 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  | 2004 |  |
| Income |  |  |  |  |  |  |
| Dividends from continuing subsidiaries | \$ | 6,440 | \$ | 8,405 | \$ | 5,800 |
| Interest and dividend income |  | 37 |  | 45 |  | 46 |
| Other income |  | 615 |  | 484 |  | 367 |
| Total income |  | 7,092 |  | 8,934 |  | 6,213 |
|  |  |  |  |  |  |  |
| Expenses |  |  |  |  |  |  |
| Interest expense |  | 1,334 |  | 2,142 |  | 3,117 |
| Salaries and employee benefits |  | 1,199 |  | 1,180 |  | 726 |
| Professional fees |  | 165 |  | 37 |  | 1,607 |
| Accelerated subordinated debenture issuance costs |  | 548 |  | 184 |  | 214 |
| Other expenses |  | 420 |  | 341 |  | 514 |
| Total expenses |  | 3,666 |  | 3,884 |  | 6,178 |
|  |  |  |  |  |  |  |
| Income from continuing operations before <br> income taxes and <br> equity in undistributed income of subsidiaries <br> 3,426 <br> 5,050 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Income tax (benefit) |  | $(1,160)$ |  | $(1,314)$ |  | $(2,071)$ |
|  |  |  |  |  |  |  |
| Income from continuing operations before equity in undistributed income of subsidiaries <br> 4,586 <br> 6,364 <br> 2,106 |  |  |  |  |  |  |
| Equity in undistributed income (excess <br> distributions) of <br> subsidiaries continuing in operation <br> 1,915 <br> $(1,930)$ <br> (143) |  |  |  |  |  |  |
| Net income from continuing operations |  | 6,501 |  | 4,434 |  | 1,963 |
| Net income from discontinued operations |  | - |  | - |  | 4,734 |
| Net income | \$ | 6,501 | \$ | 4,434 | \$ | 6,697 |

(continued)

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## PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2006, 2005, and 2004
(Dollars in Thousands, Except Per Share Data)

## NOTE 22 - PARENT COMPANY FINANCIAL STATEMENTS (Continued)



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PREMIER FINANCIAL BANCORP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2006, 2005, and 2004
(Dollars in Thousands, Except Per Share Data)

## NOTE 23 - QUARTERLY FINANCIAL DATA (UNAUDITED)



In 2006, interest income improved each quarter as yields on earning assets rose and loan balances outstanding increased. The improvement in interest income drove the improvement in net interest income, but was tempered by rising interest costs on deposits. Net income was also impacted positively in each of the four quarters by reversals of the provision for loan losses (negative provisions) especially the second quarter when $\$ 819,000$ of negative provisions were recorded. The negative provisions were due to improvements in the Company's historical loan loss ratios, recoveries of previously charged-off loans and the collection of impaired loans with previous allocations of the allowance for loan losses that were no longer needed.

Similarly in 2005, interest income improved each quarter as yields on investments and federal funds sold rose and loan balances outstanding increased. The improvement in interest income drove the improvement in net interest income. Net income was also impacted positively in the third and fourth quarters by the recording of reversals of the provision for loan losses due to improvements in the Company's historical loan loss ratios and the collection of impaired loans with previous allocations of the allowance for loan losses that were no longer needed.

# PREMIER FINANCIAL BANCORP, INC. <br> FORM 10-K 

December 31, 2006


#### Abstract

PART III Item 9. Changes In and Disagreements with Accountants on Accounting and Financial Disclosure There have been no changes in or disagreements with accountants on accounting or financial disclosure matters.


## Item 9A. Controls and Procedures

## A. Disclosure Controls \& Procedures

Premier management, including the Chief Executive Officer and Chief Financial Officer, has conducted an evaluation of the effectiveness of disclosure controls and procedures pursuant to Exchange Act Rule 13a-15c as of the end of the period covered by this annual report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are effective in ensuring that all material information required to be filed in this annual report has been made known to them in a timely fashion.
"Internal controls" are procedures, which are designed with the objective of providing reasonable assurance that (1) transactions are properly authorized; (2) assets are safeguarded against unauthorized or improper use; and (3) transactions are properly recorded and reported, all so as to permit the preparation of reports and financial statements in conformity with generally accepted accounting principles. Premier management uses the financial reports of its subsidiaries to make decisions about the allocation of the Company's resources, to implement strategies to improve the Company's performance, and to prepare the consolidated financial statements of the Company for its shareholders and regulatory authorities. However, a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their cost. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. The design of any system of controls is also based, in part, upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, a control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. Finally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control.

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PREMIER FINANCIAL BANCORP, INC.<br>FORM 10-K

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## B. Changes in Internal Controls over Financial Reporting

There were no changes in internal controls over financial reporting during the fourth fiscal quarter that have materially affected or are reasonably likely to materially affect Premier's internal controls over financial reporting.

Item 9B. Other Information
None

Item 10, 11, 12, 13 and 14. Directors and Executive Officers of the Registrant; Executive Compensation; Security Ownership of Certain Beneficial and Management and Related Stockholder Matters; Certain Relationships and Related Transactions; and Principal Accountant Fees and Services

The information required by these Items is omitted because the Company is filing a definitive proxy statement pursuant to Regulation 14A not later than 120 days after the end of the fiscal year covered by this report which includes the required information. The required information contained in the Company's proxy statement is incorporated herein by reference.

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# PREMIER FINANCIAL BANCORP, INC. 

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## PART IV

## Item 15. Exhibits and Financial Statement Schedules

(a) The following documents are filed as part of this report:

1. Financial Statements:
2. Financial Statement Schedules:

No financial statement schedules have been included as part of this report because they are either not required or the information is otherwise included.

## 3. List of Exhibits:

The following is a list of exhibits required by Item 601 of Regulation S-K and by paragraph (c) of this Item 14.

## Exhibit

Number Description of Document
2.1 Stock Purchase Agreement dated February 13, 2004 among Citizens Bank
(Kentucky), Inc., Premier Financial Bancorp, Inc. and Farmers Capital Bank
Corporation is incorporated herein by reference to Form 8-K filed by Registrant on
February 19, 2004.
3.1 Form of Articles of Incorporation of registrant (included as Exhibit 3.1 to registrant's Registration Statement on Form S-1, Registration No. 333-1702, filed on February 28, 1996 with the Commission and incorporated herein by reference).
3.2 Form of Articles of Amendment to Articles of Incorporation effective March 15, 1996 re: amendment to Article IV (included as Exhibit 3.2 to registrant's Amendment No. 1 to Registration Statement on Form S-1, Registration No. 333-1702, filed on March 25, 1996 with the Commission and incorporated herein by reference).
3.3 Bylaws of registrant (included as Exhibit 3.2 to registrant's Registration Statement on Form S-1, Registration No. 333-1702, filed on February 28, 1996 with the Commission and incorporated herein by reference).

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PREMIER FINANCIAL BANCORP, INC.<br>FORM 10-K

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ExhibitNumber Description of Document4.1 Form of Junior Subordinated Indenture dated as of June 6, 1997 betweenRegistrant and Bankers Trust Company, as Trustee, with respect to $9.75 \%$ JuniorSubordinated Deferrable Interest Debentures due June 30, 2027 (incorporated byreference to Exhibit 4.1 to the Registration Statement on Form S-1 of Registrantfiled May 28, 1997 with the Commission (Registration No. 333-27943)).
4.2 Form of 9.75\% Junior Subordinated Deferrable Interest Debenture Certificate(incorporated by reference to Exhibit 4.2 to the Registration Statement on FormS-1 of Registrant filed May 28, 1997 with the Commission (Registration No.333-27943)).
4.3 Form of Amended and Restated Trust Agreement dated as of June 6, 1997 amongregistrant, as Depositor, Bankers Trust Company, as Property Trustee, andBankers Trust (Delaware), as Delaware Trustee (incorporated by reference toExhibit 4.4 to the Registration Statement on Form S-1 of Registrant filed May 28,1997 with the Commission (Registration No. 333-27943)).
4.4 Form of Guarantee Agreement dated as of June 6, 1997 between Registrant andBankers Trust Company (incorporated by reference to Exhibit 4.6 to theRegistration Statement on Form S-1 of Registrant filed May 28, 1997 with theCommission (Registration No. 333-27943)).
*** 10.1 Premier Financial Bancorp, Inc. 1996 Employee Stock Ownership Incentive Plan(included as Exhibit 10.6 to registrant's Registration Statement on Form S-1,Registration No. 333-1702, filed on February 28, 1996 with the Commission andincorporated herein by reference).*** 10.2 Premier Financial Bancorp, Inc.'s 2002 Employee Stock Ownership IncentivePlan, filed as Annex A to definitive proxy statement dated May 17, 2002, filed onApril 30, 2002 with the Commission, is incorporated herein by reference.
*** 10.3 Form of Stock Option Agreement pursuant to 2002 Employee Stock OwnershipIncentive Plan, filed as Exhibit 10.1 to form 8-K filed January 24, 2005, isincorporated herein by reference.
10.4 Premier Financial Bancorp, Inc. written agreement with the Federal Reserve Bankof Cleveland dated January 29, 2003, filed as Exhibit 10.4 to form 10-K filed onMarch 27, 2003, is incorporated herein by reference.
10.5 Premier Financial Bancorp, Inc. contract with Fiserv Solutions, Inc. dated December 20, 2004, filed as Exhibit 10 to form 8-K filed December 23, 2004, isincorporated herein by reference.
10.6 Loan Agreement between Premier Financial Bancorp, Inc. and First Guaranty Bank, Hammond, Louisana
10.7 Promissory Note to First Guaranty Bank, Hammond, Louisana
10.8 Collateral Agreement with First Guaranty Bank, Hammond Louisana

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PREMIER FINANCIAL BANCORP, INC.<br>FORM 10-K

December 31, 2006

| Exhibit <br> Number <br> 10.9 | Description of Document <br> Loan Agreement between Premier Financial Bancorp, Inc. and The <br> Kentucky Bankers' Bank, Inc. |
| :---: | :--- |
| 10.10 | Term Note to The Kentucky Bankers' Bank, Inc. <br> Promissory Note to The Kentucky Bankers' Bank, Inc. |
| 10.11 | Stock Pledge and Security Agreement between Premier Financial Bancorp, <br> Inc. and The Kentucky Bankers' Bank, Inc. <br> Premier Financial Bancorp, Inc. Code of Ethics for the Chief Executive <br> Officer, Chief Financial Officer and Chief Accounting Officer, filed as <br> Exhibit 14.1 to form 10-K filed on April 14, 2004, is incorporated herein by <br> reference. <br> Premier Financial Bancorp, Inc. Code of Business Conduct and Ethics, <br> filed as Exhibit 14.2 to form 10-K filed on April 14, 2004, is incorporated <br> herein by reference. |
| 14.1 | Subsidiaries of registrant |
| $\underline{\text { Consent of Independent Registered Public Accounting Firm }}$$\underline{21}$ <br> $\underline{\text { Principal Executive Officer Certification Pursuant to Section 302 of the }}$ |  |
| $\underline{\text { Sarbanes-Oxley Act of 2002 - Robert W. Walker }}$ |  |

*** Denotes executive compensation plans and arrangements.

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PREMIER FINANCIAL BANCORP, INC.
FORM 10-K
December 31, 2006

## SIGNATURES

Pursuant to the requirements of the Section 13 or 15(d) of the Securities Exchange Act of 1934, registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PREMIER FINANCIAL BANCORP, INC.
By: /s/ Robert W. Walker, President
Robert W. Walker, President
Date: March 30, 2007

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# PREMIER FINANCIAL BANCORP, INC. <br> FORM 10-K 

December 31, 2006

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant in the capacities and on the dates indicated.
/s/ Robert W. Walker Principal Executive and Director March 30, 2007
Robert W. Walker
/s/ Brien M. Chase
Brien M. Chase
Principal Financial and Accounting March 30, 2007
Officer
/s/ Toney K. Adkins Director March 21, 2007
Toney K. Adkins
/s/ Hosmer A. Brown, III
Director
March 21, 2007
Hosmer A. Brown, III
/s/ Edsel Burns
Director
March 21, 2007
Edsel Burns
/s/ E. V. Holder, Jr. Director March 21, 2007
E. V. Holder, Jr.
/s/ Keith F. Molihan
Director
March 21, 2007
Keith F. Molihan
/s/ Marshall T. Reynolds
Chairman of the Board
March 21, 2007
Marshall T. Reynolds
/s/ Neal Scaggs
Director
March 21, 2007
Neal Scaggs
/s/ Thomas W. Wright
Director
March 21, 2007

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[^0]:    (*) Based on scheduled or
    approximate repayments

