PREMIER FINANCIAL BANCORP INC
Form 10-Q
November 14, 2012

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549

FORM 10-Q
pQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012
or
oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 000-20908
PREMIER FINANCIAL BANCORP, INC. (Exact name of registrant as specified in its charter)

Kentucky
(State or other jurisdiction of incorporation organization)

2883 Fifth Avenue
Huntington, West Virginia
(Address of principal executive offices)

61-1206757
(I.R.S. Employer Identification No.) 25702
(Zip Code)

Registrant's telephone number (304) 525-1600
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to filing requirements for the past 90 days. Yes p No o.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer, "and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one)

Accelerated filer o.

Large accelerated filer o.

Non-acceleratedSmaller reporting
filer $o$ company $p$
(Do not checkif
smaller reporting
company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act). Yeso No p.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.

Common stock, no par value, - 7,947,343 shares outstanding at November 1, 2012

## PREMIER FINANCIAL BANCORP, INC. <br> SEPTEMBER 30, 2012 <br> INDEX TO REPORT

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PREMIER FINANCIAL BANCORP, INC.<br>SEPTEMBER 30, 2012

## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

The accompanying information has not been audited by independent public accountants; however, in the opinion of management such information reflects all adjustments necessary for a fair presentation of the results for the interim period. All such adjustments are of a normal and recurring nature. Premier Financial Bancorp, Inc.'s ("Premier's") accounting and reporting policies are in accordance with accounting principles generally accepted in the United States of America. Certain accounting principles used by Premier involve a significant amount of judgment about future events and require the use of estimates in their application. The following policies are particularly sensitive in terms of judgments and the extent to which estimates are used: allowance for loan losses, the identification and evaluation of impaired loans, the impairment of goodwill, the realization of deferred tax assets and stock based compensation disclosures. These estimates are based on assumptions that may involve significant uncertainty at the time of their use. However, the policies, the estimates and the estimation process as well as the resulting disclosures are periodically reviewed by the Audit Committee of the Board of Directors and material estimates are subject to review as part of the external audit by the independent public accountants.

The accompanying financial statements are presented in accordance with the requirements of Form $10-\mathrm{Q}$ and consequently do not include all of the disclosures normally required by accounting principles generally accepted in the United States of America or those normally made in the registrant's annual report on Form 10-K. Accordingly, the reader of the Form 10-Q may wish to refer to the registrant's Form 10-K for the year ended December 31, 2011 for further information in this regard.

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PREMIER FINANCIAL BANCORP, INC.<br>CONSOLIDATED BALANCE SHEETS<br>SEPTEMBER 30, 2012 AND DECEMBER 31, 2011<br>(DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

|  | (UNAUDITED) |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |
| ASSETS |  |  |  |
| Cash and due from banks |  | 27,698 | \$29,380 |
| Interest bearing bank balances |  | 43,199 | 42,676 |
| Federal funds sold |  | 4,829 | 10,832 |
| Cash and cash equivalents |  | 75,726 | 82,888 |
| Securities available for sale |  | 300,775 | 278,479 |
| Loans held for sale |  | - | 70 |
| Loans |  | 692,488 | 690,923 |
| Allowance for loan losses |  | (10,755 | (9,795 ) |
| Net loans |  | 681,733 | 681,128 |
| Federal Home Loan Bank stock |  | 4,184 | 5,216 |
| Premises and equipment, net |  | 15,995 | 16,355 |
| Real estate and other property acquired through foreclosure |  | 14,831 | 14,642 |
| Interest receivable |  | 3,455 | 3,497 |
| Goodwill |  | 29,875 | 29,875 |
| Other intangible assets |  | 2,873 | 3,393 |
| Prepaid FDIC insurance premiums |  | 635 | 1,167 |
| Deferred taxes |  | 2,065 | 3,997 |
| Other assets |  | 1,553 | 3,380 |
| Total assets | \$ | 1,133,700 | \$1,124,087 |
|  |  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |
| Deposits |  |  |  |
| Non-interest bearing | \$ | 198,487 | \$196,125 |
| Time deposits, \$100,000 and over |  | 149,626 | 155,208 |
| Other interest bearing |  | 598,254 | 573,745 |
| Total deposits |  | 946,367 | 925,078 |
| Securities sold under agreements to repurchase |  | 24,330 | 23,205 |
| Federal Home Loan Bank advances |  |  | 10,083 |
| Other borrowed funds |  | 16,573 | 18,130 |
| Interest payable |  | 550 | 712 |
| Other liabilities |  | 3,462 | 2,872 |
| Total liabilities |  | 991,282 | 980,080 |
|  |  |  |  |
| Stockholders' equity |  |  |  |
| Preferred stock, no par value; liquidation preference $\$ 12,000$ in 2012 and $\$ 22,252$ in $2011,5 \%$ cumulative, $1,000,000$ shares authorized; |  |  |  |
| 12,000 shares in 2012 and 22,252 shares in 2011 issued and outstanding |  | 11,881 | 21,949 |
| Common stock, no par value; $20,000,000$ shares authorized; |  |  |  |
| 7,947,343 shares in 2012 and 7,937,143 shares in 2011 issued and outstanding |  | 72,645 | 71,571 |
| Retained earnings |  | 51,025 | 45,474 |
| Accumulated other comprehensive income |  | 6,867 | 5,013 |


| Total stockholders' equity | 142,418 | 144,007 |
| :--- | :---: | :---: |
| Total liabilities and stockholders' equity | $\$ 1,133,700$ | $\$ 1,124,087$ |

See Accompanying Notes to Consolidated Financial Statements
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PREMIER FINANCIAL BANCORP, INC. CONSOLIDATED STATEMENTS OF INCOME<br>THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011 (UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Interest income |  |  |  |  |
| Loans, including fees | \$ 10,759 | \$11,252 | \$33,123 | \$33,479 |
| Securities available for sale |  |  |  |  |
| Taxable | 1,740 | 1,916 | 5,360 | 5,973 |
| Tax-exempt | 50 | 58 | 162 | 180 |
| Federal funds sold and other | 31 | 28 | 107 | 121 |
| Total interest income | 12,580 | 13,254 | 38,752 | 39,753 |
|  |  |  |  |  |
| Interest expense |  |  |  |  |
| Deposits | 1,353 | 1,746 | 4,325 | 5,504 |
| Repurchase agreements and other | 22 | 37 | 70 | 124 |
| FHLB advances and other borrowings | 188 | 257 | 614 | 790 |
| Total interest expense | 1,563 | 2,040 | 5,009 | 6,418 |
|  |  |  |  |  |
| Net interest income | 11,017 | 11,214 | 33,743 | 33,335 |
| Provision for loan losses | 1,260 | 810 | 2,960 | 3,150 |
| Net interest income after provision for loan losses | 9,757 | 10,404 | 30,783 | 30,185 |
|  |  |  |  |  |
| Non-interest income |  |  |  |  |
| Service charges on deposit accounts | 919 | 1,021 | 2,622 | 2,890 |
| Electronic banking income | 502 | 442 | 1,512 | 1,370 |
| Secondary market mortgage income | 74 | 108 | 202 | 248 |
| Gain on disposition of securities | 273 | - | 273 | 18 |
| Other | 168 | 295 | 476 | 685 |
|  | 1,936 | 1,866 | 5,085 | 5,211 |
| Non-interest expenses |  |  |  |  |
| Salaries and employee benefits | 3,720 | 4,174 | 11,541 | 12,217 |
| Occupancy and equipment expenses | 1,143 | 1,188 | 3,445 | 3,706 |
| Outside data processing | 850 | 954 | 2,595 | 3,341 |
| Professional fees | 325 | 248 | 909 | 730 |
| Taxes, other than payroll, property and income | 187 | 158 | 532 | 573 |
| Write-downs, expenses, sales of other real estate owned, net | 372 | 316 | 879 | 723 |
| Amortization of intangibles | 173 | 203 | 520 | 618 |
| Conversion expenses | 25 | 909 | 25 | 1,751 |
| FDIC insurance | 102 | 21 | 583 | 998 |
| Loan collection expenses | 189 | 471 | 1,042 | 841 |
| Other expenses | 818 | 895 | 2,493 | 3,062 |
|  | 7,904 | 9,537 | 24,564 | 28,560 |
| Income before income taxes | 3,789 | 2,733 | 11,304 | 6,836 |
| Provision for income taxes | 1,378 | 920 | 3,971 | 2,323 |


| Net income | $\$ 2,411$ | $\$ 1,813$ | $\$ 7,333$ | $\$ 4,513$ |
| :--- | :---: | :---: | :---: | :---: |
| Discount on redemption of preferred stock | 904 | - | 904 | - |
| Preferred stock dividends and accretion | $(297$ | $-(305$ | $)$ | $(908$ |
| Net income available to common stockholders | $\$ 3,018$ | $\$ 1,508$ | $\$ 7,329$ | $\$ 3,597$ |
|  |  |  |  |  |
| Net income per share: | $\$ 0.38$ | $\$ 0.19$ | $\$ 0.92$ | $\$ 0.45$ |
| Basic | 0.37 | 0.19 | 0.90 | 0.45 |
| Diluted |  |  |  |  |

See Accompanying Notes to Consolidated Financial Statements
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PREMIER FINANCIAL BANCORP, INC.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011 (UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
| Net income | \$2,411 | \$1,813 | \$7,333 | \$4,513 |
|  |  |  |  |  |
| Other comprehensive income: |  |  |  |  |
| Unrealized gains arising during the period | 1,290 | 3,279 | 3,082 | 11,921 |
| Reclassification of realized amount | (273 | ) - | (273 | ) (18 |
| Net change in unrealized gain (loss) on securities | 1,017 | 3,279 | 2,809 | 11,903 |
| Less tax impact | 346 | 1,115 | 955 | 4,047 |
| Other comprehensive income: | 671 | 2,164 | 1,854 | 7,856 |
|  |  |  |  |  |
| Comprehensive income | \$3,082 | \$3,977 | \$9,187 | \$ 12,369 |

See Accompanying Notes to Consolidated Financial Statements
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PREMIER FINANCIAL BANCORP, INC.<br>CONSOLIDATED STATEMENTS OF CASH FLOWS<br>NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011<br>(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

|  | 2012 | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Net income |  | \$7,333 |  | \$4,513 |  |
| Adjustments to reconcile net income to net cash from operating activities |  |  |  |  |
| Depreciation | 1,090 |  | 1,113 |  |
| Provision for loan losses | 2,960 |  | 3,150 |  |
| Amortization (accretion), net | (1,345 | ) | (1,063 | ) |
| OREO writedowns (gains on sales), net | (125 | ) | 292 |  |
| Stock compensation expense | 134 |  | 77 |  |
| Loans originated for sale | (10,157 | ) | (12,595 | ) |
| Secondary market loans sold | 10,429 |  | 13,832 |  |
| Secondary market income | (202 | ) | (248 | ) |
| Gain on sale of buildings | - |  | (171 | ) |
| Gain on disposition of securities | (273 | ) | (18 | ) |
| Changes in : |  |  |  |  |
| Interest receivable | 42 |  | 245 |  |
| Other assets | 3,337 |  | 1,161 |  |
| Interest payable | (162 | ) | (117 | ) |
| Other liabilities | 590 |  | (56 | ) |
| Net cash from operating activities | 13,651 |  | 10,115 |  |
|  |  |  |  |  |
| Cash flows from investing activities |  |  |  |  |
| Purchases of securities available for sale | (73,771 | ) | (110,447 |  |
| Proceeds from the sale of securities available for sale | 1,000 |  | 2,017 |  |
| Proceeds from maturities and calls of securities available for sale | 52,212 |  | 94,293 |  |
| Redemption of FRB and FHLB stock, (net of purchases) | 1,032 |  | 1,558 |  |
| Net change in loans | (3,634 | ) | 30,839 |  |
| Purchases of premises and equipment, net | (730 | ) | (624 | ) |
| Proceeds from sales of other real estate acquired through foreclosure | 3,090 |  | 1,907 |  |
| Net cash from investing activities | (20,801 | ) | 19,543 |  |
|  |  |  |  |  |
| Cash flows from financing activities |  |  |  |  |
| Net change in deposits | 21,372 |  | (47,374 | ) |
| Net change in agreements to repurchase securities | 1,125 |  | (2,492 | ) |
| Net change in short-term Federal Home Loan Bank advances | - |  | (2,400 | ) |
| Net change in federal funds purchased | - |  | 145 |  |
| Repayment of Federal Home Loan Bank advances | (10,042 | ) | (131 | ) |
| Repayment of other borrowed funds | (1,557 | ) | (1,532 | ) |
| Redemption of Preferred stock | (9,237 | ) | - |  |
| Proceeds from stock option exercises | 35 |  | - |  |
| Common stock dividends paid | (874 | ) | - |  |
| Preferred stock dividends paid | (834 | ) | (1,112 | ) |
| Net cash from financing activities | (12 | ) | (54,896 | ) |


| Net change in cash and cash equivalents | $(7,162)$ | $(25,238)$ |
| :--- | ---: | :---: |
| Cash and cash equivalents at beginning of period | 82,888 | 122,248 |
| Cash and cash equivalents at end of period | $\$ 75,726$ | $\$ 97,010$ |

See Accompanying Notes to Consolidated Financial Statements
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PREMIER FINANCIAL BANCORP, INC.<br>CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)<br>NINE MONTHS ENDED SEPTEMBER 30, 2012 AND 2011<br>(UNAUDITED, DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)

|  | 2012 | 2011 |
| :--- | :---: | :---: |
| Supplemental disclosures of cash flow information: | $\$ 5,171$ | $\$ 6,535$ |
| Cash paid during period for interest | 1,414 | 2,805 |
| Cash (received) paid during period for income taxes | 3,154 | 8,601 |
| Loans transferred to real estate acquired through foreclosure |  |  |

See Accompanying Notes to Consolidated Financial Statements
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# PREMIER FINANCIAL BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA) 

## NOTE 1 - BASIS OF PRESENTATION

The consolidated financial statements include the accounts of Premier Financial Bancorp, Inc. (the Company) and its wholly owned subsidiaries (the "Banks"):

|  |  |  | September 30, 2012 |  |  |
| :--- | :--- | :---: | :---: | :---: | :---: |
|  |  | Year | Total | Net Income |  |
| Subsidiary | Location | Acquired | Assets | Qtr | YTD |
| Citizens Deposit Bank \& Trust | Vanceburg, Kentucky | 1991 | $\$ 376,916$ | $\$ 1,279$ | $\$ 3,676$ |
| Premier Bank, Inc. | Huntington, West Virginia | 1998 | 748,939 | 1,655 | 5,201 |
| Parent and Intercompany |  |  |  |  |  |
| Eliminations |  | 7,845 | $(523$ | $(1,544$ |  |
| $\quad$ Consolidated Total |  | $\$ 1,133,700$ | $\$ 2,411$ | $\$ 7,333$ |  |

All significant intercompany transactions and balances have been eliminated.
Recently Issued Accounting Pronouncements
In June 2011, the FASB issued ASU No. 2011-05, "Comprehensive Income (Topic 220) - Presentation of Comprehensive Income." The ASU requires entities to present items of net income and other comprehensive income either in one continuous statement - referred to as the statement of comprehensive income - or in two separate, but consecutive, statements of net income and other comprehensive income. The ASU is effective for the first interim period and annual period beginning after December 15, 2011. The adoption of this guidance did not have a material impact upon the Company's financial statements.

In May 2011, the FASB issued ASU No. 2011-04, "Fair Value Measurement (Topic 820) - Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs." This ASU represents the converged guidance of the FASB and the IASB (the "Boards") on fair value measurement. The collective efforts of the Boards and their staffs, reflected in ASU 2011-04, have resulted in common requirements for measuring fair value and for disclosing information about fair value measurements, including a consistent meaning of the term "fair value." The Boards have concluded the common requirements will result in greater comparability of fair value measurements presented and disclosed in financial statements prepared in accordance with U.S. GAAP and IFRSs. Included in the ASU are requirements to disclose additional quantitative disclosures about unobservable inputs for all Level 3 fair value measurements, as well as qualitative disclosures about the sensitivity inherent in recurring Level 3 fair value measurements. The ASU is effective during interim and annual periods beginning after December 15, 2011. The adoption of this guidance did not have a material impact upon the Company's financial statements.

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> PREMIER FINANCIAL BANCORP, INC.
> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

## NOTE 2 -SECURITIES

Amortized cost and fair value of investment securities, by category, at September 30, 2012 are summarized as follows:
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { Amortized } \\ \text { Cost }\end{array} & \begin{array}{c}\text { Unrealized } \\ \text { Gains }\end{array} & \begin{array}{c}\text { Unrealized } \\ \text { Losses }\end{array} & \text { Fair Value } \\ \text { Available for sale } & 2012 & & & \\ \text { Mortgage-backed securities } & \$ 38,790 & \$ 2,352 & \$- & (161\end{array}\right)$

Amortized cost and fair value of investment securities, by category, at December 31, 2011 are summarized as follows:

| 2011 | Amortized Cost | Unrealized Gains | Unrealized Losses | Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| Available for sale |  |  |  |  |
| Mortgage-backed securities |  |  |  |  |
| U. S. sponsored agency MBS - residential | \$38,403 | \$ 1,856 | \$(4) | \$40,255 |
| U. S. sponsored agency CMO's - residential | 200,835 | 4,933 | (30 ) | 205,738 |
| Total mortgage-backed securities of government sponsored agencies | 239,238 | 6,789 | (34 ) | 245,993 |
| U. S. government sponsored agency securities | 18,114 | 58 | (31 ) | 18,141 |
| Obligations of states and political subdivisions | 9,193 | 457 | - | 9,650 |
| Other securities | 4,338 | 440 | (83 ) | 4,695 |
| Total available for sale | \$270,883 | \$7,744 | \$(148 ) | \$278,479 |

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> PREMIER FINANCIAL BANCORP, INC.
> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 2-SECURITIES - continued

The amortized cost and fair value of securities at September 30, 2012 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Amortized <br> Cost | Fair <br> Value |
| :--- | :---: | :---: |
| Available for sale | $\$ 794$ | $\$ 725$ |
| Due in one year or less | 10,349 | 10,691 |
| Due after one year through five years | 19,483 | 19,866 |
| Due after five years through ten years | 1,958 | 2,745 |
| Due after ten years | 1,092 | 1,563 |
| Corporate preferred securities | 256,695 | 265,185 |
| Mortgage-backed securities of government sponsored agencies | $\$ 290,371$ | $\$ 300,775$ |
| Total available for sale |  |  |

Proceeds from the sale of securities during the first nine months of 2012 and 2011 were $\$ 1,000,000$ and $\$ 2,017,000$. A $\$ 273,000$ gain was recorded on the disposition of securities in the first nine months of 2012 . An $\$ 18,000$ gain was recorded from the sale of securities during the first nine months of 2011.

Securities with unrealized losses at September 30, 2012 aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position are as follows:

|  | Less than 12 Months |  |  | 12 Months or More |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Securities | Fair Value | Unrea Lo |  |  | Unr <br> L |  | Fair Value | Unre Lo |  |
| U.S sponsored agency CMO residential | \$24,014 | \$(161 | ) | \$- | \$- |  | \$24,014 | \$(161 | ) |
| Other securities | - | - |  | 4 | (73 | ) | 4 | (73 | ) |
| Total temporarily impaired | \$24,014 | \$ (161 | ) | \$4 | \$(73 | ) | \$24,018 | \$ 234 | ) |

# PREMIER FINANCIAL BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA) 

NOTE 2-SECURITIES - continued

Securities with unrealized losses at December 31, 2011 aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position are as follows:

|  | Less than 12 Months |  | 12 Months or More |  | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Securities | Unrealized |  | Unrealized | Unrealized |  |  |
|  | Fair Value | Loss | Fair Value | Loss | Fair Value | Loss |


| U.S. government sponsored agency securities | \$7,080 | \$(31 | ) | \$- | \$- | \$7,080 | \$(31 | ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S sponsored agency MBS residential | 2,544 | (4 | ) | - | - | 2,544 | (4 | ) |
| U.S sponsored agency CMO residential | 3,941 | (30 | ) | - | - | 3,941 | (30 | ) |
| Other securities | 370 | (83 | ) | - | - | 370 | (83 | ) |
| Total temporarily impaired | \$ 13,935 | \$(148 | , | \$- | \$- | \$ 13,935 | \$(148 | ) |

The investment portfolio is predominately high quality interest-bearing debt securities with defined maturity dates backed by the U.S. Government or Government sponsored entities. The unrealized losses at September 30, 2012 and December 31, 2011 are price changes resulting from changes in the interest rate environment and are not considered to be other than temporary declines in the value of the securities. Their fair value is expected to recover as the bonds approach their maturity date and/or market conditions improve.

## NOTE 3 -LOANS

Major classifications of loans at September 30, 2012 and December 31, 2011 are summarized as follows:

|  | 2012 | 2011 |
| :--- | :---: | :---: |
| Residential real estate | $\$ 218,631$ | $\$ 221,756$ |
| Multifamily real estate | 29,776 | 34,335 |
| Commercial real estate: | 97,286 | 101,864 |
| Owner occupied | 172,417 | 166,540 |
| Non owner occupied | 72,276 | 76,960 |
| Commercial and industrial | 28,827 | 30,090 |
| Consumer | 73,275 | 59,378 |
| All other | $\$ 692,488$ | $\$ 690,923$ |

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PREMIER FINANCIAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 3-LOANS - continued
Activity in the allowance for loan losses by portfolio segment for the nine months ending September 30, 2012 was as follows:

|  | Balance <br> Dec 31, <br> 2011 | Provision <br> for loan <br> losses | Loans <br> charged-off | Recoveries | Balance <br> Sept 30, <br> 2012 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Loan Class | $\$ 2,134$ | $\$ 422$ | $\$ 223$ | $\$ 44$ | $\$ 2,377$ |
| Residential real estate | 284 | 92 | - | - | 376 |
| Multifamily real estate | 918 | $(172$ | $)$ | 15 | 272 |
| Commercial real estate: | 2,381 | $(236$ | $)$ | 318 | 3 |
| Owner occupied | 1,880 | 1,585 | 1,216 | 2 | 1,003 |
| Non owner occupied | 298 | 87 | 186 | 77 | 2,250 |
| Commercial and industrial | 1,900 | 1,182 | 527 | 87 | 22,642 |
| Consumer | $\$ 9,795$ | $\$ 2,960$ | $\$ 2,485$ | $\$ 485$ | $\$ 10,755$ |
| All other |  |  |  |  |  |
| Total |  |  |  |  |  |

Activity in the allowance for loan losses by portfolio segment for the nine months ending September 30, 2011 was as follows:

|  | Balance <br> Dec 31, <br> 2010 | Provision <br> for loan <br> losses | Loans <br> charged-off | Recoveries | Balance <br> Sept 30, <br> Loan Class |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Residential real estate | $\$ 2,666$ | $\$ 83$ | $\$ 318$ | $\$ 28$ | $\$ 2,459$ |
| Multifamily real estate | 252 | 32 | - | 21 | 305 |
| Commercial real estate: | 1,141 | 35 | - | 2 | 1,178 |
| Owner occupied | 1,644 | 819 | 261 | 28 | 2,230 |
| Non owner occupied | 2,421 | $(430$ | $)$ | 17 | 36 |
| Commercial and industrial | 366 | 36 | 90 | 67 | 3,010 |
| Consumer | 1,375 | 2,575 | 179 | 66 | 3,837 |
| All other | $\$ 9,865$ | $\$ 3,150$ | $\$ 865$ | $\$ 248$ | $\$ 12,398$ |
| Total |  |  |  |  |  |

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PREMIER FINANCIAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 3-LOANS - continued
Activity in the allowance for loan losses by portfolio segment for the three months ending September 30, 2012 was as follows:

|  | Balance <br> June 30, <br> 2012 | Provision <br> for loan <br> losses | Loans <br> charged-off | Recoveries | Balance <br> Sept 30, <br> 2012 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Loan Class | $\$ 2,268$ | $\$ 201$ | $\$ 104$ | $\$ 12$ | $\$ 2,377$ |
| Residential real estate | 427 | $(51$ | $)$ | - | - |
| Multifamily real estate | 979 | $(248$ | $)$ | - | 272 |
| Commercial real estate: | 2,306 | $(199$ | $)$ | 277 | - |
| Owner occupied | 1,984 | 490 | 224 | 1 | 1,003 |
| Non owner occupied | 310 | $(11$ | $)$ | 47 | 24 |
| Commercial and industrial | 1,588 | 1,078 | 53 | 29 | 2,830 |
| Consumer | $\$ 9,862$ | $\$ 1,260$ | $\$ 705$ | $\$ 338$ | $\$ 10,755$ |
| All other |  |  |  |  | 276 |
| Total |  |  |  |  |  |

Activity in the allowance for loan losses by portfolio segment for the three months ending September 30, 2011 was as follows:
$\left.\begin{array}{lccccc} & \begin{array}{c}\text { Balance } \\ \text { June 30, } \\ 2011\end{array} & \begin{array}{c}\text { Provision } \\ \text { for loan } \\ \text { losses }\end{array} & \begin{array}{c}\text { Loans } \\ \text { charged-off }\end{array} & \text { Recoveries } & \begin{array}{c}\text { Balance } \\ \text { Sept 30, } \\ \text { Loan Class }\end{array} \\ \text { Residential real estate } & \$ 2,666 & \$(69 & ) & \$ 150 & \$ 12 \\ \text { Multifamily real estate } & 349 & (63 & ) & - & 19\end{array}\right\}$

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## PREMIER FINANCIAL BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

## NOTE 3-LOANS - continued

## Purchased Loans

As a result of the acquisition of Abigail Adams National Bancorp, the Company holds purchased loans for which there was, at the October 1, 2009 acquisition date, evidence of deterioration of credit quality since their origination and it was probable, at acquisition, that all contractually required payments would not be collected. The carrying amount of those loans is as follows at September 30, 2012 and December 31, 2011.

|  | 2012 | 2011 |
| :--- | :---: | :---: |
| Residential real estate | $\$ 206$ | $\$ 282$ |
| Multifamily real estate | 3,258 | 3,708 |
| Commercial real estate | 274 | 1,934 |
| Owner occupied | 6,036 | 6,427 |
| Non owner occupied | 528 | 583 |
| Commercial and industrial | 1,243 | 1,925 |
| All other | $\$ 11,545$ | $\$ 14,859$ |
| Total carrying amount | $\$ 11,045$ | $\$ 14,859$ |
| Carrying amount, net of allowance |  |  |

The Company cannot reasonably estimate the cash flows expected to be collected on these loans and therefore has continued to account for these loans using the cost recovery method of income recognition. As such, no portion of a purchase discount adjustment has been determined to meet the definition of an accretable yield adjustment. If, in the future, cash flows from the borrower(s) can be reasonably estimated, a portion of the purchase discount may be allocated to an accretable yield adjustment based upon the present value of the future estimated cash flows versus the current carrying value of the loan and the accretable yield portion would be recognized as interest income over the remaining life of the loan. Until such accretable yield can be calculated, under the cost recovery method of income recognition, all payments will be used to reduce the carrying value of the loan and no income will be recognized on the loan until the carrying value is reduced to zero. Any loan accounted for under the cost recovery method is also still included as a non-accrual loan in the amounts presented in the tables below.

For those purchased loans disclosed above, the Company increased the allowance for loan losses by $\$ 500,000$ during the nine months ended September 30, 2012 and decreased the allowance for loan losses by $\$ 190,000$ during the nine months ended September 30, 2011.

# PREMIER FINANCIAL BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA) 

## NOTE 3-LOANS - continued

## Past Due and Non-performing Loans

The following tables present the recorded investment in nonaccrual and loans past due over 90 days still on accrual by class of loans as of September 30, 2012 and December 31 2011. The recorded investment in a non-accrual loan may be less than the principal owed on the loan due to discounts applied to the carrying value of the loan at time of its acquisition and/or interest payments made by the borrower which have been used to reduce the recorded investment in the loan rather than recognized as interest income.
$\left.\begin{array}{lccc} & & \begin{array}{c}\text { Recorded } \\ \text { Investment } \\ \text { in }\end{array} & \begin{array}{c}\text { Loans Past } \\ \text { Due Over } \\ \text { 90 Days, }\end{array} \\ \text { still }\end{array}\right\}$

| December 31, 2011 | Principal Owed on <br> Non-accrual Loans | Recorded Investment in <br> Non-accrual Loans | Loans Past Due Over 90 Days, still accruing |
| :---: | :---: | :---: | :---: |
| Residential real estate | \$ 4,479 | \$ 4,111 | \$ 1,216 |
| Multifamily real estate | 13,118 | 11,139 | - |
| Commercial real estate |  |  |  |
| Owner occupied | 9,970 | 8,260 | 851 |
| Non owner occupied | 12,938 | 9,835 | 1,596 |
| Commercial and industrial | 4,756 | 3,227 | 814 |
| Consumer | 246 | 237 | 50 |
| All other | 9,198 | 5,545 | - |
| Total | \$ 54,705 | \$ 42,354 | \$4,527 |

Nonaccrual loans and impaired loans are defined differently. Some loans may be included in both categories, and some may only be included in one category. Nonaccrual loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

PREMIER FINANCIAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 3-LOANS - continued
The following table presents the aging of the recorded investment in past due loans as of September 30, 2012 by class of loans:

|  |  | Greater <br> than 90 |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Class | Total Loans | 30-89 Days <br> Past Due | due <br> dus | Total Past <br> Due | Loans Not <br> Past Due |  |
| Residential real estate | $\$ 218,631$ | $\$ 6,965$ | $\$ 3,182$ | $\$ 10,147$ | $\$ 208,484$ |  |
| Multifamily real estate | 29,776 | - | 5,003 | 5,003 | 24,773 |  |
| Commercial real estate: | 97,286 | 2,334 | 1,561 | 3,895 | 93,391 |  |
| Owner occupied | 172,417 | 237 | 4,359 | 4,596 | 167,821 |  |
| Non owner occupied | 72,276 | 884 | 5,118 | 6,002 | 66,274 |  |
| Commercial and industrial | 28,827 | 510 | 44 | 554 | 28,273 |  |
| Consumer | 73,275 | 100 | 2,030 | 2,130 | 71,145 |  |
| All other | $\$ 692,488$ | $\$ 11,030$ | $\$ 21,297$ | $\$ 32,327$ | $\$ 660,161$ |  |
| Total |  |  |  |  |  |  |

The following table presents the aging of the recorded investment in past due loans as of December 31, 2011 by class of loans:

|  | Total Loans | 30-89 Days <br> Past Due | Greater <br> than 90 <br> days past <br> due | Total Past <br> Due | Loans Not <br> Past Due |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Loan Class | $\$ 221,756$ | $\$ 6,729$ | $\$ 3,635$ | $\$ 10,364$ | $\$ 211,392$ |
| Residential real estate | 34,335 | 3,249 | 8,892 | 12,141 | 22,194 |
| Multifamily real estate | 101,864 | 8,081 | 3,981 | 12,062 | 89,802 |
| Commercial real estate: | 166,540 | 2,444 | 6,065 | 8,509 | 158,031 |
| Owner occupied | 76,960 | 1,714 | 3,153 | 4,867 | 72,093 |
| Non owner occupied | 30,090 | 497 | 233 | 730 | 29,360 |
| Commercial and industrial | 59,378 | 222 | 5,532 | 5,754 | 53,624 |
| Consumer | $\$ 690,923$ | $\$ 22,936$ | $\$ 31,491$ | $\$ 54,427$ | $\$ 636,496$ |
| All other |  |  |  |  |  |
| Total |  |  |  |  |  |

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## PREMIER FINANCIAL BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 3-LOANS - continued

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of September 30, 2012:

|  | Allowance for Loan Losses |  |  |  |  | Loan Balances |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | IndividuallyCollectively |  | Acquired |  |  | Individually Collectively |  | Acquired with |  |  |
|  | Evaluate for Impairme | Evaluated for Impairment |  | teriorate <br> Credit <br> Quality | Total | Evaluated for Impairmen | Evaluated for Impairment |  | Deteriorated Credit Quality | Total |
| Residential real estate | \$701 | \$ 1,676 | \$ | - | \$2,377 | \$8,921 | \$ 209,504 |  | 206 | \$218,631 |
| Multifamily real estate | - | 376 |  | - | 376 | 921 | 25,597 |  | 3,258 | 29,776 |
| Commercial real estate: |  |  |  |  |  |  |  |  |  |  |
| Owner occupied | 112 | 891 |  | - | 1,003 | 7,084 | 89,928 |  | 274 | 97,286 |
| Non-owner occupied | 362 | 1,468 |  | - | 1,830 | 4,745 | 161,636 |  | 6,036 | 172,417 |
| Commercial and industrial | 1,574 | 677 |  | - | 2,251 | 11,259 | 60,489 |  | 528 | 72,276 |
| Consumer | 36 | 240 |  | - | 276 | 36 | 28,791 |  | - | 28,827 |
| All other | 132 | 2,010 |  | 500 | 2,642 | 4,296 | 67,736 |  | 1,243 | 73,275 |
| Total | \$2,917 | \$ 7,338 | \$ | 500 | \$ 10,755 | \$37,262 | \$ 643,681 |  | \$ 11,545 | \$692,488 |

The following tables present the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2011:


Edgar Filing: PREMIER FINANCIAL BANCORP INC - Form 10-Q
Commercial and industrial

| Consumer | 37 | 261 | - | 298 | 37 | 30,053 | - | 30,090 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All other | 605 | 1,295 | - | 1,900 | 8,372 | 49,081 | 1,925 | 59,378 |
| Total | $\$ 3,047$ | $\$ 6,748$ | $\$-$ | $\$ 9,795$ | $\$ 44,244$ | $\$ 631,820$ | $\$ 14,859$ | $\$ 690,923$ |

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PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

## NOTE 3-LOANS - continued

In the tables below, total individually evaluated impaired loans include certain purchased loans that were acquired with deteriorated credit quality that are still individually evaluated for impairment.

The following table presents loans individually evaluated for impairment by class of loans as of September 30, 2012. The table includes $\$ 11,545,000$ of loans acquired with deteriorated credit quality that are still individually evaluated for impairment.

|  | Unpaid <br> Principal <br> Balance | Allowance <br> Recorded <br> Investment | Losses <br> Allocated |
| :--- | :---: | :---: | :---: |
| With no related allowance recorded: | $\$ 5,328$ | $\$ 5,124$ | $\$-$ |
| Residential real estate | 5,954 | 4,179 | - |
| Multifamily real estate | 8,096 | 6,736 | - |
| Commercial real estate | 13,407 | 9,995 | - |
| Owner occupied | 3,748 | 2,563 | - |
| Non owner occupied | 6,404 | 3,769 | - |
| Commercial and industrial | 42,937 | 32,366 | - |
| All other | $\$ 4,025$ | $\$ 4,003$ | $\$ 701$ |
| With an allowance recorded: | 622 | 622 | 112 |
| Residential real estate | 806 | 786 | 362 |
| Commercial real estate | 9,438 | 9,224 | 1,574 |
| Owner occupied | 36 | 36 | 36 |
| Non owner occupied | 1,947 | 1,770 | 632 |
| Commercial and industrial | 16,874 | 16,441 | 3,417 |
| Consumer | $\$ 59,811$ | $\$ 48,807$ | $\$ 3,417$ |
| All other |  |  |  |
| Total |  |  |  |

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PREMIER FINANCIAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

## NOTE 3-LOANS - continued

The following table presents loans individually evaluated for impairment by class of loans as of December 31, 2011. The table includes $\$ 14,859,000$ of loans acquired with deteriorated credit quality that are still individually evaluated for impairment.
$\left.\begin{array}{lccc} & & & \begin{array}{c}\text { Allowance } \\ \text { for Loan } \\ \text { Losses }\end{array} \\ \text { Allocated }\end{array}\right]$

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PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 3-LOANS - continued

The following table presents the average balance of loans individually evaluated for impairment and interest income recognized on these loans for the nine months ended September 30, 2012 and September 30, 2011. The table includes loans acquired with deteriorated credit quality that are still individually evaluated for impairment.

| Loan Class | Nine months ended Sept 30, 2012 |  |  | Nine months ended Sept 30, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Recorded <br> Investment | Interest <br> Income Recognized | Cash Basis <br> Interest <br> Recognized | Average <br> Recorded Investment | Interest <br> Income Recognized | Cash Basis <br> Interest Recognized |
| Residential real estate | \$9,905 | \$ 410 | \$ 383 | \$265 | \$ 8 | \$ 4 |
| Multifamily real estate | 6,546 | 1,387 | 1,389 | 7,459 | 202 | 194 |
| Commercial real estate: |  |  |  |  |  |  |
| Owner occupied | 8,298 | 981 | 984 | 13,167 | 1,070 | 1,073 |
| Non-owner occupied | 11,305 | 66 | 73 | 11,377 | 13 | 14 |
| Commercial and industrial | 9,738 | 397 | 378 | 7,941 | 214 | 209 |
| Consumer | 36 | 2 | 2 | 44 | 6 | 6 |
| All other | 7,307 | 852 | 842 | 12,119 | 83 | 82 |
| Total | \$53,135 | \$4,095 | \$4,051 | \$52,372 | \$ 1,596 | \$ 1,582 |

The following table presents the average balance of loans individually evaluated for impairment and interest income recognized on these loans for the three months ended September 30, 2012 and September 30, 2011. The table includes loans acquired with deteriorated credit quality that are still individually evaluated for impairment.

| Loan Class | Three months ended Sept 30, 2012 |  |  | Three months ended Sept 30, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Recorded <br> Investment | Interest <br> Income Recognized | Cash Basis Interest Recognized | Average Recorded Investment | Interest <br> Income Recognized | Cash Basis Interest Recognized |
| Residential real estate | \$9,646 | \$ 93 | \$ 79 | \$266 | \$ 5 | \$ 1 |
| Multifamily real estate | 4,493 | 37 | 48 | 8,698 | 185 | 177 |
| Commercial real estate: |  |  |  |  |  |  |
| Owner occupied | 7,425 | 43 | 61 | 14,545 | 580 | 582 |
| Non-owner occupied | 11,008 | 11 | 22 | 11,549 | - | - |
| Commercial and industrial | 11,710 | 156 | 144 | 7,502 | 25 | 18 |
| Consumer | 36 | 1 | 1 | 48 | 4 | 4 |
| All other | 6,031 | 658 | 660 | 11,495 | 58 | 56 |
| Total | \$50,349 | \$ 999 | \$ 1,015 | \$54,103 | \$ 857 | \$ 838 |

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PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 3-LOANS - continued

## Troubled Debt Restructurings

A loan is classified as a troubled debt restructuring ("TDR") when loan terms are modified due to a borrower's financial difficulties and a concession is granted to a borrower that would not have otherwise been considered. Most of the Company's loan modifications involve a restructuring of loan terms prior to maturity to temporarily reduce the payment amount and/or to require only interest for a temporary period, usually up to six months. These modifications generally do not meet the definition of a TDR because the modifications are considered to be an insignificant delay in payment.

The following table presents TDR's as of September 30, 2012 and December 31, 2011:

TDR's on
September 30, 2012
Non-accrual Other TDR's Total TDR's

| Residential real estate | $\$ 309$ | $\$ 1,075$ | $\$ 1,384$ |
| :--- | :---: | :---: | :---: |
| Commercial real estate |  |  |  |
| Owner occupied | 4,308 | - | 4,308 |
| Non owner occupied | 2,888 | 2,103 | 4,991 |
| Commercial and industrial | 2 | 2,586 | 2,588 |
| All other | - | 2,205 | 2,205 |
| Total | $\$ 7,507$ | $\$ 7,969$ | $\$ 15,476$ |


| December 31, 2011 | TDR's on <br> Non-accrual | Other TDR's | Total TDR's |
| :---: | :---: | :---: | :---: |
| Residential real estate | \$ 59 | \$ 1,371 | \$ 1,430 |
| Commercial real estate |  |  |  |
| Owner occupied | 4,541 | - | 4,541 |
| Non owner occupied | 3,135 | 1,641 | 4,776 |
| Commercial and industrial | 42 | 897 | 939 |
| Consumer | 11 | 1 | 12 |
| All other | - | 2,041 | 2,041 |
| Total | \$ 7,788 | \$ 5,951 | \$ 13,739 |

At September 30, 2012, $\$ 118,000$ in specific reserves was allocated to loans that had restructured terms. At December 31, 2011, $\$ 238,000$ in specific reserves was allocated to loans that had restructured terms.

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PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 3-LOANS - continued
The following table presents TDR's that occurred during the three and nine months ended September 30, 2012:

| Loan Class | Three months ended Sept. 30, 2012 Pre-Modificatiopost-Modification |  |  |  |  | Nine months ended Sept. 30, 2012 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Outstanding Recorded Investment |  | Outstanding Recorded Investment |  | Number of Loans |  | Outstan Recor Invest |  | Outsta Recor Invest |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |
| Non owner occupied | 1 | \$ | 519 | \$ | 519 | 1 |  |  |  | 519 |
| Commercial and industrial | - |  | - |  | - | 1 |  | 1,809 |  | 1,809 |
| All other | - |  | - |  | - | 1 |  | 190 |  | 190 |
| Total | 1 | \$ | 519 | \$ | 519 | 3 |  | 2,518 |  | 2,518 |

The troubled debt restructurings described above increased the allowance for loan losses by $\$ 16,000$ during the nine month period ending September 30, 2012 and decreased the allowance for loan losses by $\$ 12,000$ during the three month period ending September 30, 2012.

During the three months and nine months ended September 30, 2012 there were no TDR's for which there was a payment default within twelve months following the modification. During the three months and nine months ended September 30, 2011 there were no TDR's for which there as a payment default within twelve months following the modification.

A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms.

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PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

## NOTE 3-LOANS - continued

Credit Quality Indicators:
The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes non-homogeneous loans, such as commercial, commercial real estate, multifamily residential and commercial purpose loans secured residential real estate, on a monthly basis. For consumer loans, including consumer loans secured by residential real estate, the analysis involves monitoring the performing status of the loan. At the time such loans become past due by 30 days or more, the Company evaluates the loan to determine if a change in risk category is warranted. The Company uses the following definitions for risk ratings:

Special Mention. Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans.

PREMIER FINANCIAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 3-LOANS - continued
As of September 30, 2012, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

| Loan Class | Pass | Special <br> Mention | Substandard | Doubtful | Total Loans |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Residential real estate | $\$ 198,940$ | $\$ 6,753$ | $\$ 12,847$ | $\$ 91$ | $\$ 218,631$ |
| Multifamily real estate | 20,144 | 2,531 | 7,101 | - | 29,776 |
| Commercial real estate: | 80,164 | 4,188 | 12,934 | - | 97,286 |
| Owner occupied | 152,875 | 4,612 | 14,930 | - | 172,417 |
| Non-owner occupied | 56,731 | 3,551 | 11,984 | 10 | 72,276 |
| Commercial and industrial | 28,630 | 111 | 50 | 36 | 28,827 |
| Consumer | 62,576 | 718 | 8,302 | 1,679 | 73,275 |
| All other | $\$ 600,060$ | $\$ 22,464$ | $\$ 68,148$ | $\$ 1,816$ | $\$ 692,488$ |
| Total |  |  |  |  |  |

As of December 31, 2011, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

| Loan Class | Pass | Special <br> Mention | Substandard | Doubtful | Total Loans |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Residential real estate | $\$ 198,865$ | $\$ 8,105$ | $\$ 14,731$ | $\$ 55$ | $\$ 221,756$ |
| Multifamily real estate | 16,798 | 2,218 | 15,319 | - | 34,335 |
| Commercial real estate: | 79,753 | 5,377 | 16,600 | 134 | 101,864 |
| Owner occupied | 146,305 | 4,883 | 15,352 | - | 166,540 |
| Non-owner occupied | 58,158 | 8,675 | 10,095 | 32 | 76,960 |
| Commercial and industrial | 29,753 | 198 | 102 | 37 | 30,090 |
| Consumer | 43,485 | 1,052 | 14,064 | 777 | 59,378 |
| All other | $\$ 573,117$ | $\$ 30,508$ | $\$ 86,263$ | $\$ 1,035$ | $\$ 690,923$ |
| Total |  |  |  |  |  |

# PREMIER FINANCIAL BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA) 

## NOTE 4 - FEDERAL HOME LOAN BANK ADVANCES

The Banks own stock of the Federal Home Loan Bank (FHLB) of Cincinnati, Ohio and the FHLB of Pittsburgh, Pennsylvania. This stock allows the Banks to borrow advances from the FHLB.

Advances are secured by the FHLB stock, certain pledged investment securities and substantially all single family first mortgage loans of the participating Banks. All advances from the FHLB have been repaid as of September 30, 2012.

## NOTE 5 - STOCKHOLDERS' EQUITY AND REGULATORY MATTERS

The Company's principal source of funds for dividend payments is dividends received from the subsidiary Banks. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies. Under these regulations, the amount of dividends that may be paid in any calendar year is limited to the current year's net profits, as defined, combined with the retained net profits of the preceding two years, subject to the capital requirements and additional restrictions as discussed below. During 2012 the Banks could, without prior approval, declare dividends to Premier of approximately $\$ 7.4$ million plus any 2012 net profits retained to the date of the dividend declaration. To facilitate the redemption of 10,252 shares of Premier's Series A Preferred Stock, see note 6 below, Premier Bank declared and paid a special $\$ 5.0$ million dividend to the parent company.

The Company and the subsidiary Banks are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Banks must meet specific guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices.

PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

## NOTE 5 - STOCKHOLDERS' EQUITY AND REGULATORY MATTERS (continued)

These quantitative measures established by regulation to ensure capital adequacy require the Company and Banks to maintain minimum amounts and ratios (set forth in the following table) of Total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of September 30, 2012, that the Company and the Banks meet all quantitative capital adequacy requirements to which they are subject.

Shown below is a summary of regulatory capital ratios for the Company:
$\left.\begin{array}{lccccccc} & & & & \begin{array}{c}\text { To Be } \\ \text { Considered }\end{array} \\ \text { Regulatory } \\ \text { Minimum }\end{array} \quad \begin{array}{c}\text { Well }\end{array}\right\}$

As of September 30, 2012, the most recent notification from each of the Banks' primary Federal regulators categorized the subsidiary Banks as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Banks must maintain minimum Total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the preceding table. There are no conditions or events since that notification that management believes have changed the Banks' categories.

The July 29, 2010 Written Agreement between Premier, the Federal Reserve Bank of Richmond ("FRB") and the State Corporation Commission Bureau of Financial Institutions ("Virginia Bureau") required Premier to obtain prior written approval of the FRB and the Director of the Division of Banking Supervision and Regulation of the Board of Governors of the Federal Reserve System for declaring or paying any dividends, and also required prior written approval of the FRB before incurring, increasing or guaranteeing any debt or purchasing or redeeming any shares of its stock.

On July 24, 2012 the FRB announced that it had terminated the July 29, 2010 Written Agreement.

PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

## NOTE 6 - PREFERRED STOCK

On October 2, 2009, as part of the Troubled Asset Relief Program ("TARP") Capital Purchase Program, the Company entered into a Letter Agreement and Securities Purchase Agreement (collectively, the "Purchase Agreement") with the United States Department of the Treasury ("U.S. Treasury"). Pursuant to the Purchase Agreement, the Company issued and sold to the U.S. Treasury 22,252 shares of Fixed Rate Cumulative Perpetual Preferred Stock, Series A, no par value, with a liquidation preference of one thousand dollars per share (the "Series A Preferred Stock") and a ten-year warrant (the "Warrant") to purchase 628,588 shares of the Company's common stock, no par value, at an exercise price of $\$ 5.31$ per share, for an aggregate purchase price of $\$ 22,252,000$ in cash.

Under standardized TARP Capital Purchase Program terms, cumulative dividends on the Series A Preferred Stock will accrue on the liquidation preference at a rate of $5 \%$ per annum until November 14, 2014, and at a rate of $9 \%$ per annum thereafter. These dividends will be paid only if, as and when declared by Premier's Board of Directors. The Series A Preferred Stock has no maturity date and ranks senior to the Company's common stock with respect to the payment of dividends and distributions and amounts payable upon liquidation, dissolution and winding up of Premier. Subject to the approval of the Appropriate Federal Banking Agency (as defined in the Securities Purchase Agreement, which for Premier is the Board of Governors of the Federal Reserve System), the Series A Preferred Stock is redeemable at the option of Premier at $100 \%$ of its liquidation preference plus accrued and unpaid dividends, without penalty, delay or the need to raise additional replacement capital.

On July 9, 2012, the U.S. Treasury announced its intent to sell its investment in Premier's Series A Preferred Stock along with similar investments the U.S. Treasury had made in 11 other financial institutions, principally to qualified institutional buyers. Using a modified Dutch auction methodology that establishes a market price by allowing investors to submit bids at specified increments during the period of July 23, 2012 through July 26, 2012, the U.S. Treasury auctioned all of Premier's 22,252 Series A Preferred Stock. Premier sought and obtained regulatory permission to participate in the auction. Premier successfully bid to repurchase 10,252 shares of the 22,252 outstanding shares. At the auction's closing price of $\$ 901.03$ per share, Premier was able to preserve approximately $\$ 1.0$ million of capital versus redeeming the Series A Preferred Stock at the liquidation preference of $\$ 1,000$ per share. The remaining 12,000 shares are held by private investors.

The Series A Preferred Stock is non-voting, but has class voting rights on (i) any authorization or issuance of shares ranking senior to the Series A Preferred Stock; (ii) any amendment to the rights of the Series A Preferred Stock; or (iii) any merger, consolidation, share exchange, reclassification or similar transaction which would adversely affect the rights of the Series A Preferred Stock. In the event that the cumulative dividends described above are not paid in full for an aggregate of six dividend periods or more, whether or not consecutive, the authorized number of directors of Premier would automatically be increased by two and the holders of the Series A Preferred Stock would have the right to elect two directors. The right to elect directors would end when dividends have been paid in full for four consecutive dividend periods. As previously

PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 6 - PREFERRED STOCK - continued
disclosed, Premier has already deferred two dividend payments on the Series A Preferred Stock as a result of the Federal Reserve Board's refusal to initially approve the November 15, 2010 and February 15, 2011 dividends under the Written Agreement dated July 29, 2010, among CB\&T, a wholly owned subsidiary of Premier; the FRB, and the Virginia Bureau. These deferred dividends were paid along with the regularly scheduled May 15, 2011 Series A Preferred Stock quarterly dividend.

The U.S. Treasury has agreed not to exercise voting power with respect to any common stock issued to it upon exercise of the Warrant. The common stock will be issued from authorized but unissued common stock and thus will dilute the interests of existing Premier common shareholders. As of September 30, 2012, the Warrant has not yet been exercised.

Pursuant to the terms of the Purchase Agreement, the ability of the Company to declare or pay dividends or distributions on, or purchase, redeem or otherwise acquire for consideration, shares of its common stock is subject to restrictions.

## NOTE 7 - STOCK COMPENSATION EXPENSE

From time to time the Company grants stock options to its employees. The Company estimates the fair value of the options at the time they are granted to employees and expenses that fair value over the vesting period of the option grant.

On March 21, 2012, 105,700 incentive stock options were granted out of the 2002 Employee Stock Option Plan at an exercise price of $\$ 7.47$, the closing market price of Premier on the grant date. These options vest in three equal annual installments ending on March 21, 2015. On March 18, 2011, 102,000 incentive stock options were granted out of the 2002 Employee Stock Option Plan at an exercise price of $\$ 6.95$ the closing market price of Premier on the grant date. These options vest in three equal annual installments ending on March 18, 2014. On March 17, 2010, 47,700 incentive stock options were granted out of the 2002 Plan at an exercise price of $\$ 8.90$. These options vest in three equal annual installments ending on March 17, 2013.

The fair value of the Company's employee stock options granted is estimated at the date of grant using the Black-Scholes option-pricing model. This model requires the input of highly subjective assumptions, changes to which can materially affect the fair value estimate. Additionally, there may be other factors that would otherwise have a significant effect on the value of employee stock options granted but are not considered by the model. The assumptions used in the Black-Scholes option-pricing model are as follows:

PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 7- STOCK COMPENSATION EXPENSE - continued

|  | 2012 |  | 2011 |  | 2010 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Risk-free interest rate | 2.31 | $\%$ | 3.58 | $\%$ | 3.65 |
| Expected option life (yrs) | 10.00 |  | 10.00 |  | 10.00 |
| Expected stock price volatility | 34.93 | $\%$ | 30.01 | $\%$ | 24.67 |
| Dividend yield | 2.68 | $\%$ | 4.03 | $\%$ | 4.94 |
| Weighted average fair value of options granted during the year | $\$ 2.34$ |  | $\$ 1.63$ |  | $\$ 1.41$ |

The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield in effect at the time of the grant. The expected option life was estimated since there has been little option exercise history. The expected stock price volatility is based on historical volatilities of the Company's common stock. The dividend yield was estimated using historical dividends and dividend yields since at the time of the option grant the Company is restricted from paying dividends by its primary regulator.

Compensation expense of $\$ 134,000$ was recorded for the first nine months of 2012 compared to $\$ 77,000$ for the first nine months of 2011. For the three months ended September 30, \$49,000 was recorded for 2012 while $\$ 30,000$ was recorded for 2011. Stock-based compensation expense is recognized ratably over the requisite vesting period for all awards. Unrecognized stock-based compensation expense related to stock options totaled $\$ 185,000$ at September 30, 2012. This unrecognized expense is expected to be recognized over the next 29 months based on the vesting periods of the options.

A summary of the Company's stock option activity and related information is presented below for the nine months ended September 30:


Options outstanding at period-end are expected to fully vest.

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## PREMIER FINANCIAL BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 7 - STOCK COMPENSATION EXPENSE - continued
Additional information regarding stock options outstanding and exercisable at September 30, 2012, is provided in the following table:


## NOTE 8 - EARNINGS PER SHARE

A reconciliation of the numerators and denominators of the earnings per common share and earnings per common share assuming dilution computations for the three and nine months ended September 30, 2012 and 2011 is presented below:

|  | Three Months Ended <br> September 30, |  | Nine Months Ended <br> September 30, |  |
| :--- | :---: | :--- | :---: | :---: | :---: |
|  | 2012 | 2011 | 2012 | 2011 |
|  |  |  |  |  |
| Basic earnings per share |  |  |  |  |

Stock options for 304,649 and 311,049 shares of common stock were not considered in computing diluted earnings per share for the nine months ended September 30, 2012 and 2011 because they were antidilutive. Stock options for 180,699 and 357,649 shares of common stock were not considered in computing diluted earnings per share for the
three months ended September 30, 2012 and 2011 because they were antidilutive.

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PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

## NOTE 9 - FAIR VALUE

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

When possible, the Company looks to active and observable markets to price identical assets or liabilities. When identical assets and liabilities are not traded in active markets, the Company looks to observable market data for similar assets and liabilities. However, certain assets and liabilities are not traded in observable markets and the Company must use other valuation methods to develop a fair value.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument measured on a recurring basis:

Investment Securities: The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

PREMIER FINANCIAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 9 - FAIR VALUE - continued

Assets and Liabilities Measured on a Recurring Basis
Assets and liabilities measured at fair value on a recurring basis are summarized below:
$\left.\begin{array}{lcccc} & & & \begin{array}{c}\text { Fair Value Measurements at } \\ \text { September 30, 2012 Using: }\end{array} \\ \text { Quoted }\end{array}\right)$

Fair Value Measurements at
December 31, 2011 Using:
Quoted
Prices in
Active

|  | Markets | Significant |  |
| :---: | :---: | :---: | :---: |
|  | for | Other | Significant |
|  | Identical | Observable | Unobservable |
| Carrying | Assets | Inputs | Inputs |
| Value | (Level 1) | (Level 2) | (Level 3) |

Available for sale
Mortgage-backed securities

| U. S. agency MBS - residential | $\$ 40,255$ | $\$-$ | $\$ 40,255$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| U. S. agency CMO's - residential | 205,738 | - | 205,738 | - |
| Total mortgage-backed securities of government sponsored |  |  |  |  |
| agencies | 245,993 | - | 245,993 | - |
| U. S. government sponsored agency securities | 18,141 | - | 18,141 | - |
| Obligations of states and political subdivisions | 9,650 | - | 9,510 | 140 |


| Other securities | 4,695 | - | 4,695 | - |
| :--- | :---: | :---: | :---: | :---: |
| Total available for sale | $\$ 278,479$ | $\$-$ | $\$ 278,339$ | $\$ 140$ |

PREMIER FINANCIAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 9 - FAIR VALUE - continued
The carrying amounts and estimated fair values of financial instruments at September 30, 2012 were as follows:

|  | Carrying Amount | Fair Value Measurements at September 30, 2012 Using |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 |  | Level 2 |  | Level 3 | Total |
| Financial assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$70,897 |  | \$70,897 |  | \$- |  | \$- | \$70,897 |
| Federal funds sold | 4,829 |  | 4,829 |  | - |  | - | 4,829 |
| Securities available for sale | 300,775 |  | - |  | 300,635 |  | 140 | 300,775 |
| Loans, net | 682,233 |  | - |  | - |  | 675,556 | 675,556 |
| Federal Home Loan Bank stock | 4,184 |  | n/a |  | n/a |  | n/a | n/a |
| Interest receivable | 3,455 |  | - |  | 880 |  | 2,575 | 3,455 |
|  |  |  |  |  |  |  |  |  |
| Financial liabilities |  |  |  |  |  |  |  |  |
| Deposits | \$ 946,367 | ) | \$(580,880 | ) | \$(369,622 | ) | \$- | \$(950,502 ) |
| Securities sold under agreements to repurchase | (24,330 | ) | - |  | (24,330 | ) | - | (24,330 ) |
| Other borrowed funds | (16,573 | ) | - |  | (16,545 | ) | - | (16,545 ) |
| Interest payable | (550 | ) | (8) | ) | (542 | ) | - | (550 |

The carrying amounts and estimated fair values of financial instruments at December 31, 2011 were as follows:

|  | Carrying <br> Amount | Fair <br> Value |
| :--- | :---: | :---: |
| Financial assets |  |  |
| Cash and due from banks | $\$ 7,056$ | $\$ 72,056$ |
| Federal funds sold | 10,832 | 10,832 |
| Securities available for sale | 278,479 | 278,479 |
| Loans held for sale | 70 | 70 |
| Loans, net | 681,128 | 675,616 |
| Federal Home Loan Bank stock | 5,216 | $\mathrm{n} / \mathrm{a}$ |
| Interest receivable | 3,497 | 3,497 |
|  |  |  |
| Financial liabilities | $\$(925,078)$ | $\$(929,796)$ |
| Deposits | $(23,205)$ | $(23,205)$ |
| Securities sold under agreements to repurchase | $(10,083$ | $(10,141)$ |
| Federal Home Loan Bank advances | $(18,130)$ | $(18,101)$ |
| Other borrowed funds | $(712$ | $(712)$ |
| Interest payable |  |  |

PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 9 - FAIR VALUE - continued
Carrying amount is the estimated fair value for cash and due from banks, Federal funds sold, accrued interest receivable and payable, demand deposits, short-term debt, and variable rate loans or deposits that reprice frequently and fully. It was not practicable to determine the fair value of Federal Home Loan Bank stock due to the restrictions placed on its transferability. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. Fair values for impaired loans are estimated using discounted cash flow analysis or underlying collateral values. Fair value of debt is based on current rates for similar financing. The fair value of commitments to extend credit and standby letters of credit is not material.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument measured on a non-recurring basis:

Impaired Loans: The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and unique to each property and result in a Level 3 classification of the inputs for determining fair value. Management periodically evaluates the appraised values and will discount a property's appraised value to account for a number of factors including but not limited to the cost of liquidating the collateral, the age of the appraisal, observable deterioration since the appraisal, or other factors unique to the property. To the extent an adjusted appraised value is lower than the carrying value of an impaired loan, a specific allocation of the allowance for loan losses is assigned to the loan.

Other real estate owned (OREO): The fair value of OREO is based on appraisals less cost to sell at the date of foreclosure. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in a Level 3 classification of the inputs for determining fair value. Management periodically evaluates the appraised values and will discount a property's appraised value to account for a number of factors including but not limited to the cost of liquidating the collateral, the age of the appraisal, observable deterioration since the appraisal, or other factors unique to the property. To the extent an adjusted appraised value is lower than the carrying value of an OREO property, a direct charge to earnings is recorded as an OREO writedown.

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PREMIER FINANCIAL BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 9 - FAIR VALUE - continued
Assets and Liabilities Measured on a Non-Recurring Basis
Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

| Fair Value Measurements at September |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Quoted | 30, 2012 Using |  |
|  | Prices in |  |  |
|  | Active |  |  |
|  | Markets | Significant |  |
|  | for | Other | Significant |
| Sept | Identical | Observable | Unobservable |
| 30,2012 | Assets | Inputs | Inputs |
|  | (Level 1) | (Level 2) | (Level 3) |

Assets:
Impaired loans:

| Residential Real Estate | $\$ 3,302$ | $\$-$ | $\$-$ | $\$ 3,302$ |
| :--- | :---: | :---: | :---: | :---: |
| Commercial Real Estate | 510 | - | - | 510 |
| Owner Occupied | 424 | - | - | 424 |
| Non-owner Occupied | 7,650 | - | - | 7,650 |
| Commercial and Industrial | 1,138 | - | - | 1,138 |
| All Other | 13,024 | $\$-$ | $\$-$ | $\$ 13,024$ |
| Total impaired loans |  |  |  |  |


| Other real estate owned: | $\$ 209$ | $\$-$ | $\$-$ | $\$ 209$ |
| :--- | :---: | :---: | :---: | :---: |
| Residential Real Estate |  |  |  |  |
| Commercial Real Estate | 100 | - | - | 100 |
| Owner Occupied | 2,931 | - | - | 2,931 |
| Non-owner Occupied | 224 | - | - | 224 |
| All Other | $\$ 3,464$ | $\$-$ | $\$-$ | $\$ 3,464$ |
| Total OREO |  |  |  |  |

# PREMIER FINANCIAL BANCORP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA) 

NOTE 9 - FAIR VALUE - continued
Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

|  | Fair Value Measurements at December 31, 2011 Using |  |  |
| :---: | :---: | :---: | :---: |
| Quoted |  |  |  |
| Prices in |  |  |  |
|  | Markets for | Significant Other | Significant |
|  | Identical | Observable | Unobservable |
| Dec | Assets | Inputs | Inputs |
| 31, 2011 | (Level 1) | (Level 2) | (Level 3) |

Assets:
Impaired loans:

| Residential Real Estate | $\$ 4,297$ | $\$-$ | $\$-$ | $\$ 4,297$ |
| :--- | :---: | :---: | :---: | :---: |
| Commercial Real Estate |  |  |  |  |
| Owner Occupied | 1,168 | - | - | 1,168 |
| Non-owner Occupied | 1,269 | - | - | 1,269 |
| Commercial and Industrial | 1,038 | - | - | 1,038 |
| All Other | 4,386 | - | - | 4,386 |
| Total impaired loans | 12,158 | $\$-$ | $\$-$ | $\$ 12,158$ |


| Other real estate owned: | $\$ 1,608$ | $\$-$ | $\$-$ | $\$ 1,608$ |
| :--- | :---: | :---: | :---: | :---: |
| Residential Real Estate |  |  |  |  |
| Commercial Real Estate | 701 | - | - | 701 |
| Owner Occupied | 2,931 | - | - | 2,931 |
| Non-owner Occupied | 55 | - | - | 55 |
| Commercial and Industrial | 8,788 | - | - | 8,788 |
| All Other | $\$ 14,083$ | $\$-$ | $\$-$ | $\$ 14,083$ |

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of $\$ 16,441,000$ at September 30, 2012 with a valuation allowance of $\$ 3,417,000$ and a carrying amount of $\$ 15,205,000$ at December 31, 2011 with a valuation allowance of $\$ 3,047,000$, resulting in a provision for loan losses of $\$ 370,000$ for the nine months ended September 30, 2012, compared to a $\$ 3,106,000$ provision for loan losses for the nine months ended September 30, 2011; and a $\$ 369,000$ provision for loan losses for the three months ended September 30, 2012, compared to a $\$ 764,000$ provision for loan losses for the three months ended September 30, 2011. The detail of impaired loans by loan class is contained in Note 3 above.

Other real estate owned measured at fair value less costs to sell, had a net carrying amount of $\$ 3,464,000$ which is made up of the outstanding balance of $\$ 4,474,000$ net of a valuation allowance of $\$ 1,010,000$ at September 30, 2012, resulting in write downs of $\$ 85,000$ for the nine months ending September 30, 2012 compared to $\$ 592,000$ for the nine months ending September 30, 2011; and no write downs for the three months ending September 30, 2012
compared to $\$ 230,000$ for the three months ending September 30, 2011. At December 31, 2011, other real estate owned had a net carrying amount of $\$ 14,083,000$, made up of the outstanding balance of $\$ 15,288,000$, net of a valuation allowance of $\$ 1,205,000$.

PREMIER FINANCIAL BANCORP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED, DOLLARS IN TABLES IN THOUSANDS, EXCEPT PER SHARE DATA)

NOTE 9 - FAIR VALUE - continued

Assets and Liabilities Measured on a Non-Recurring Basis

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

| September | Valuation |  |
| :---: | :---: | :---: |
| 30,2012 | Techniques | Unobservable Inputs | Range (Weighted Avg)

Impaired loans:

|  |  |  | sales | adjustment for differences between |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Real Estate | \$ | 3,302 | comparison | the comparable sales | 0.8\%-49.9\%(7.5\%) |

Commercial Real Estate

|  | adjustment for limited <br> salability of |  |  |
| :--- | :--- | :--- | :--- |
| Owner Occupied | 510 | sales | comparison | | specialized property |
| :--- | adjustment for differences between the comparable sales $\quad 59.0 \%-59.0 \%(59.0 \%)$ adjustment for differences between the comparable sales $\quad 0.0 \%-43.6 \%(39.2 \%)$ adjustment for percentage of completion of


|  | sales | completion of |  |  |
| :--- | :--- | :--- | :--- | :--- |
| All Other | 1,138 | comparison | construction | $35.0 \%-91.4 \%(49.2 \%)$ |
| Total impaired loans | 13,024 |  |  |  |

Other real estate owned:

| Residential Real Estate | \$ | 209 | sales comparison | adjustment for differences between the comparable sales | 26.1\%-47.8\%(35.5\%) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial Real Estate |  |  |  |  |  |
| Owner Occupied |  | 100 | sales comparison | adjustment for estimated realizable value | 17.9\%-17.9\%(17.9\%) |
| Non-owner Occupied |  | 2,931 | sales comparison | adjustment for differences between the comparable sales | 0.0\%-82.7\%(17.5\%) |
| All Other |  | 224 | sales comparison | adjustment for estimated realizable value | 0.0\%-49.7\%(23.8\%) |
| Total OREO | \$ | 3,464 |  |  |  |

# Edgar Filing: PREMIER FINANCIAL BANCORP INC - Form 10-Q 

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS<br>SEPTEMBER 30, 2012

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FORWARD-LOOKING STATEMENTS

Management's discussion and analysis contains forward-looking statements that are provided to assist in the understanding of anticipated future financial performance. However, such performance involves risks and uncertainties, and there are certain important factors that may cause actual results to differ materially from those anticipated. These important factors include, but are not limited to, economic conditions (both generally and more specifically in the markets in which Premier operates), competition for Premier's customers from other providers of financial services, government legislation and regulation (which changes from time to time), changes in interest rates, Premier's ability to originate quality loans, collect delinquent loans and attract and retain deposits, the impact of Premier's growth, Premier's ability to control costs, and new accounting pronouncements, all of which are difficult to predict and many of which are beyond the control of Premier. The words "may," "could," "should," "would," "will," "beli "anticipate," "estimate," "expect," "intend," "plan," "project," "predict," "continue" and similar expressions are intended t forward-looking statements.

## A. Results of Operations

A financial institution's primary sources of revenue are generated by interest income on loans, investments and other earning assets, while its major expenses are produced by the funding of these assets with interest bearing liabilities. Effective management of these sources and uses of funds is essential in attaining a financial institution's optimal profitability while maintaining a minimum amount of interest rate risk and credit risk.

Net income for the nine months ended September 30, 2012 was $\$ 7,333,000$, or $\$ 0.90$ per diluted share, compared to net income of $\$ 4,513,000$, or $\$ 0.45$ per diluted share, for the nine months ended September 30, 2011. The increase in net income in 2012 is largely due to a decrease in total interest expense, a decrease in the provision for loan losses, and decreases in staff costs, data processing expense, conversion costs and FDIC insurance costs more than offsetting decreases in interest income and non-interest income. Net income in 2012 was also enhanced by a $\$ 273,000$ gain on the accelerated call of a security in the investment portfolio. The annualized returns on average common shareholders' equity and average assets were approximately $7.55 \%$ and $0.85 \%$ for the nine months ended September 30, 2012 compared to $4.12 \%$ and $0.51 \%$ for the same period in 2011.

Net income for the three months ended September 30, 2012 was $\$ 2,411,000$, or $\$ 0.37$ per diluted share, compared to net income of $\$ 1,813,000$, or $\$ 0.19$ per diluted shares for the three months ended September 30, 2011. The increase in income in 2012 is also largely due to a decrease in total interest expense and decreases in staff costs, data processing expense, conversion costs and collection costs more than offsetting decreases in interest income and non-interest income and an increase in the provision for loan losses. Net income in 2012 was also enhanced by a $\$ 273,000$ gain on the accelerated call of a security in the investment portfolio. The annualized returns on common shareholders' equity and average assets were approximately $9.26 \%$ and $0.85 \%$ for the three months ended September 30, 2012 compared to $5.06 \%$ and $0.64 \%$ for the same period in 2011.

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While not included in Premier's net income, the earnings per share amounts reported for the nine months and three months ended September 30, 2012 have also been enhanced by the inclusion of approximately $\$ 904,000$ of capital preserved on the redemption of 10,252 shares of Premier's Series A Preferred Stock purchased from the U.S. Treasury on August 10, 2012. As more fully discussed in Note 6. Premier sought and obtained regulatory permission to participate in the modified Dutch auction held by the U.S. Treasury to liquidate its investment in Premier's Series A Preferred Stock. Premier successfully bid to repurchase 10,252 shares of the 22,252 outstanding shares. At the auction's closing price of $\$ 901.03$ per share, Premier was able to save approximately $\$ 1,015,000$ of cash versus redeeming the Series A Preferred Stock at the liquidation preference of $\$ 1,000$ per share. The capital effect of the cash savings were reduced by approximately $\$ 111,000$ of accelerated discount accretion on the 10,252 shares upon redemption.

Net interest income for the nine months ended September 30, 2012 totaled $\$ 33.74$ million, up $\$ 408,000$, or $1.2 \%$, from the $\$ 33.33$ million of net interest income earned in the first nine months of 2011, as the decrease in total interest expense exceeded the decrease in total interest income. Interest income in the first nine months of 2012 decreased by $\$ 1,001,000$, or $2.5 \%$, largely due to a decrease in interest income earned on investments. Interest income earned on investments decreased by $\$ 631,000$, or $10.3 \%$, due to lower average yields more than offsetting additional interest income from a higher average volume of investments. Interest income on loans in the first nine months of 2012, decreased by $\$ 356,000$, or $1.1 \%$, compared to the same period in 2011. In the first nine months of 2012 , interest income on loans included $\$ 2.22$ million from the recognition of deferred interest and purchase discounts on non-accrual loans liquidated during that period. The timing of these liquidations is difficult to predict, which creates fluctuations in reported loan interest income. Otherwise, interest income on loans would have decreased by $\$ 2.58$ million in the first nine months of 2012, largely due to lower yields on a lower average balance of loans outstanding. Interest earned on federal funds sold and interest bearing bank balances decreased by $\$ 14,000$, largely due to a lower average volume of assets held in this category.

More than offsetting the decrease in interest income, interest expense decreased in total during the first nine months of 2012 by $\$ 1,409,000$, or $22.0 \%$, when compared to the same nine months of 2011 . Interest expense on deposits decreased by $\$ 1,179,000$, or $21.4 \%$, largely due to a continuing decrease in the rates paid on deposits combined with a lower average balance of interest-bearing deposits outstanding. Interest expense on repurchase agreements and other short-term borrowings decreased by $\$ 54,000$, largely due to lower rates paid and a lower average balance outstanding. Interest expense on FHLB advances decreased by $\$ 101,000$, or $71.1 \%$, due to a decrease in the average balance outstanding resulting from the payoff of borrowings at maturity, particularly during the first quarter of 2012. Interest expense on other borrowings decreased by $\$ 75,000$, or $11.6 \%$, in the first nine months of 2012 compare to the first nine months of 2011, largely due to a decrease in the average amount of borrowings outstanding.

The Federal Reserve System Board of Governors' policy to reduce the federal funds rate to nearly zero, coupled with the U.S. Treasury actively buying investment securities, has significantly reduced the yield on much of Premier's earning assets, including investments, federal funds sold and variable rate loans. Premier has tried to offset the lower interest income by lowering the rates paid on its deposits and repurchase agreements with customers. The recognition of additional loan interest income upon the liquidation of non-accrual loans combined with the lower rates paid on interest-bearing deposits and repurchase agreements have combined to increase Premier's overall net interest margin. Premier's net interest margin during the first nine months of 2012 was $4.32 \%$ compared to $4.16 \%$ for the same period in 2011. A portion of the interest income on loans is the result of recognizing into interest income the remaining fair value discounts on notes acquired via a business acquisition if that note was paid-off during the period. These events cannot be predicted with certainty and may positively or negatively affect interest income on loans in future periods.

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Additional information on Premier's net interest income for the first nine months of 2012 and 2011 is contained in the following table.


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Additional information on Premier's net interest income for the third quarter of 2012 and third quarter of 2011 is contained in the following table.

## PREMIER FINANCIAL BANCORP, INC. AVERAGE CONSOLIDATED BALANCE SHEETS AND NET INTEREST INCOME ANALYSIS



Net interest income for the quarter ending September 30, 2012 totaled $\$ 11.02$ million, down $\$ 197,000$, or $1.8 \%$, from the $\$ 11.21$ million of net interest income earned in the third quarter of 2011. Interest income in the third quarter of 2012 decreased by $\$ 674,000$, or $5.1 \%$, largely due to a decrease in interest income on loans. Interest income on loans decreased by $\$ 493,000$, or $4.4 \%$, compared to the same period in 2011. A portion of the interest income on loans in both 2012 and 2011 was the result of loans purchased at a discount being fully paid-off during the period. When a
loan that has been discounted as a result of being purchased in a business acquisition is paid-off, any remaining discount is recognized as interest income on loans. In 2012, interest income on loans included $\$ 641,000$ from the recognition of deferred interest and purchase discounts on non-accrual loans liquidated during the third quarter of 2012, while in 2011, interest income on loans included $\$ 490,000$ from the recognition of deferred interest and purchase discounts on non-accrual loans liquidated during the third quarter of 2011. The timing of these liquidations is difficult to predict, which creates fluctuations in reported loan interest income and may positively or negatively affect interest income on loans in future periods.

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Excluding this additional loan interest income, interest income on loans would have decreased by approximately $\$ 644,000$ in the quarter ending September 30, 2012 compared to the same quarter of 2011, largely due to lower yields earned on a lower average balance of loans outstanding. Interest earned on investments in the third quarter of 2012 decreased by $\$ 184,000$, or $9.3 \%$, when compared to the same quarter in 2011, largely due to lower average yields. The lower average yields reduced the amount of interest earned on investments and more than offset any additional investment interest income earned from the higher average volume of investments in 2012. Interest earned on federal funds sold and interest bearing bank balances increased by $\$ 3,000$, largely due to slightly higher yields on a lower average volume of assets held in this category.

Offsetting a portion of the decrease in interest income, interest expense decreased in total during the third quarter of 2012 by $\$ 477,000$, or $23.4 \%$, when compared to the same quarter of 2011 . Interest expense on deposits decreased by $\$ 393,000$, or $22.5 \%$, largely due to a continuing decrease in the rates paid, although on a higher average balance of interest-bearing deposits outstanding. Interest expense on repurchase agreements and other short-term borrowings decreased by $\$ 15,000$, largely due to a decrease in the interest rates paid combined with a lower average balance outstanding during the quarter. Interest expense on FHLB advances decreased by $\$ 48,000$, due to the payoff of all outstanding FHLB advances at maturity, primarily during the first quarter of 2012. Interest expense on other borrowings decreased by $\$ 21,000$, or $10.0 \%$ in the third quarter of 2012 compared to the third quarter of 2011, largely due to a decrease in the average amount of borrowings outstanding.

The Federal Reserve System Board of Governors' policy to reduce the federal funds rate to nearly zero, coupled with the U.S. Treasury actively buying investment securities, has significantly reduced the yield on much of Premier's earning assets, including investments, federal funds sold and variable rate loans. New fixed rate loans are also pricing lower than loans originated in prior periods. Premier has tried to offset some of the lower interest income by lowering the rates paid on its deposits and repurchase agreements with customers. However, the lower yield on loans and investments has outpaced the decrease in interest rates paid on total interest-bearing liabilities, resulting in a decrease in Premier's overall net interest margin. Premier's net interest margin during the third quarter of 2012 was $4.21 \%$ compared to $4.27 \%$ for the same period in 2011.

Non-interest income (excluding $\$ 273,000$ of gains on the disposition of securities in 2012 and $\$ 18,000$ of similar gains recorded in 2011) decreased by $\$ 381,000$, or $7.3 \%$ to $\$ 4,812,000$ for the first nine months of 2012 compared to the same period of 2011. Service charges on deposit accounts decreased by $\$ 268,000$, or $9.3 \%$, as customers reduced their propensity to incur overdraft charges as they managed their checking accounts more closely during the economic downturn. Secondary market mortgage income decreased by $\$ 46,000$, or $18.5 \%$, in the first nine months of 2012 when compared to the first nine months of 2011 due to stricter underwriting criteria of secondary market mortgage purchasers resulting in longer timeframes for approval and fewer loans approved during the period. These decreases were partially offset by a $\$ 142,000$, or $10.4 \%$, increase in electronic banking income (income from debit/credit cards, ATM fees and internet banking charges). Electronic banking income increased largely due to continued increases in Premier's deposit customer base and customers' greater propensity to use electronic means to conduct their banking business. Other non-interest income decreased by $\$ 209,000$, largely due to decreases in fee income from loans, check cashing fees, and currency exchange fees partially offset by an increase in checkbook sales.

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For the quarter ending September 30, 2012, non-interest income (excluding \$273,000 of gains on the disposition of securities in 2012) decreased by $\$ 203,000$ to $\$ 1,663,000$ compared to $\$ 1,866,000$ recognized during the same quarter of 2011. Service charges on deposit accounts decreased by $\$ 102,000$, or $10.0 \%$, largely due to a decrease in overdraft charges. Secondary market income decreased by $\$ 34,000$, or $31.5 \%$ due to stricter underwriting criteria of secondary market mortgage purchasers resulting in longer timeframes for approval and fewer loans approved during the period. Other non-interest income decreased by $\$ 127,000$, largely due to decreases in fee income from loans, wire transfer fees and check cashing fees partially offset by an increase in checkbook sales. These decreases in non-interest income were partially offset by a $\$ 60,000$, or $13.6 \%$, increase in electronic banking income largely due to continued increases in Premier's deposit customer base and customers' greater propensity to use electronic means to conduct their banking business.

Non-interest expenses for the first nine months of 2012 totaled $\$ 24.56$ million, or $2.89 \%$ of average assets on an annualized basis, compared to $\$ 28.56$ million, or $3.27 \%$ of average assets for the same period of 2011 . The $\$ 4.00$ million decrease in non-interest expenses in 2012 when compared to the first nine months of 2011 is largely due to a $\$ 746,000$, or $22.3 \%$, decrease in data processing expenses and $\$ 1,751,000$ of conversion expenses incurred during the first nine months of 2011 as Premier changed its operating and customer delivery systems to a more unified platform last year. Also contributing to the decrease in non-interest expenses in 2012 was a $\$ 415,000$, or $41.6 \%$, decrease in FDIC insurance costs. In the second quarter of 2011, Premier merged five of its subsidiary banks together to form Premier Bank, Inc. The FDIC insurance expense of Premier Bank is substantially less than the combined insurance costs of the five individual subsidiary banks. Changes in the way the FDIC determines the amount of insurance premiums due also reduced Premier's FDIC insurance expense on its other subsidiary banks. Other decreases in non-interest expense during the first nine months of 2012 include a $\$ 676,000$, or $5.5 \%$, decrease in staff costs, a $\$ 261,000$, or $7.0 \%$, decrease in occupancy and equipment expense, a $\$ 41,000$, or $7.2 \%$, decrease in taxes not on income, $\$ 98,000$, or $15.9 \%$, decrease in core deposit amortization expense and a $\$ 569,000$, or $18.6 \%$, decrease in other operating expenses. Staff costs have decreased as normal salary and benefit increases have been offset by a reduction in the number of employees. Occupancy and equipment expense decreased due to lower building depreciation and rent expense, lower utility costs and snow removal expenses as a result of the milder winter, lower building repair costs and lower equipment maintenance expenses. These occupancy and expense reductions were partially obscured by a $\$ 171,000$ gain on the sale of a drive thru location in the third quarter of 2011 , which served to reduce the reported expense for the first nine months of 2011. Taxes not on income have decreased due to enacted rate decreases in equity based taxes in West Virginia. Core deposit amortization expense decreased as Premier utilizes an accelerated method to amortize its core deposit intangible asset. Decreases in other operating expenses include savings on regulatory assessments and correspondent bank charges resulting from the merger of the five subsidiary banks plus higher levels of expenses in 2011 due to the data processing conversion such as supplies, postage, marketing, training and travel as well as decreases in loan processing costs. These expense decreases more than offset a $\$ 179,000$, or $24.5 \%$, increase in professional fees, a $\$ 156,000$, or $21.6 \%$, increase in expenses and writedowns on other real estate owned (OREO), and a $\$ 201,000$ increase in collection costs, namely foreclosure and other loan collection expenses associated with the liquidation of non-accrual loans during the first quarter of 2012.

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Non-interest expenses for the third quarter of 2012 totaled $\$ 7.90$ million, or $2.78 \%$ of average assets on an annualized basis, compared to $\$ 9.53$ million, or $3.33 \%$ of average assets for the same period of 2011. The $\$ 1.63$ million decrease in non-interest expenses in the third quarter of 2012 when compared to the third quarter of 2011 is largely due to a $\$ 104,000$ or $10.9 \%$, decrease in data processing expenses and $\$ 909,000$ of conversion expenses incurred during the third quarter of 2011, as Premier changed its operating and customer delivery systems to a more unified platform last year. Other decreases in non-interest expense during the third quarter of 2012 include a $\$ 454,000$, or $10.9 \%$, decrease in staff costs, a $\$ 45,000$, or $3.8 \%$, decrease in occupancy and equipment expense, a $\$ 30,000$, or $14.8 \%$, decrease in core deposit amortization expense, a $\$ 282,000$, or $59.9 \%$, decrease in collection costs, and a $\$ 77,000$, or $8.6 \%$, decrease in other operating expenses. Staff costs have decreased as normal salary and benefit increases have been offset by a reduction in the number of employees. Decreases in occupancy and equipment expense such as lower building depreciation, lower rent expense, lower equipment maintenance expenses and lower software costs were largely obscured by a $\$ 171,000$ gain on the sale of a drive thru location in the third quarter of 2011 , which served to reduce the reported occupancy and equipment expense for the third quarter of 2011. Decreases in other operating expenses include savings on correspondent bank charges plus higher levels of expenses in 2011 due to the data processing conversion such as supplies, travel and training. These expense decreases more than offset increases in professional fees, taxes not on income and expenses and writedowns on OREO. FDIC insurance expense in the third quarter of 2012 was higher than the amount reported in the third quarter of 2011 as a portion of the third quarter 2011 FDIC insurance expense included adjustments of expense estimates recorded during the previous quarters resulting from the reduced FDIC insurance cost for the newly formed Premier Bank versus the historical FDIC insurance costs of the five subsidiary banks Premier merged together in April 2011 to form the bank. Taxes not on income increased largely due to additional equity subject to taxation in certain jurisdictions.

Income tax expense was $\$ 3.97$ million for the first nine months of 2012 compared to $\$ 2.32$ million for the first nine months of 2011. The effective tax rate for the nine months ended September 30, 2012 was $35.1 \%$ compared to $34.0 \%$ for the same period in 2011. For the quarter ending September 30, 2012, income tax expense was $\$ 1.38$ million, a $36.4 \%$ effective tax rate, compared to $\$ 920,000$ (a $33.7 \%$ effective tax rate) for the same period in 2011. The increase in income tax expense can be primarily attributed to the increase in pre-tax income detailed above, while changes in the effective income tax rate are largely due to changes in the amount of income subject to state income taxes.

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## B. Financial Position

Total assets at September 30, 2011 increased by $\$ 9.6$ million to approximately $\$ 1.134$ billion from the $\$ 1.124$ billion at December 31, 2011. Similarly, earning assets increased by $\$ 17.3$ million from the $\$ 1.028$ billion at year-end 2011 to end the quarter at $\$ 1.045$ billion. The increase in earning assets was largely due to an increase in securities available for sale and a slight increase in total loans outstanding partially offset by a decrease in federal funds sold and cash and due from banks.

Cash and due from banks at September 30, 2012 was $\$ 27.7$ million, a $\$ 1.7$ million decrease from the $\$ 29.4$ million at December 31, 2011. Interest-bearing bank balances increased by $\$ 523,000$ from the $\$ 42.7$ million reported at December 31, 2011, while federal funds sold decreased by $\$ 6.0$ million to $\$ 4.8$ million at September 30, 2012. Changes in these highly liquid assets are generally in response to increases in deposits, the demand for deposit withdrawals or the funding of loans or investment purchases and are part of Premier's management of its liquidity and interest rate risks. The decrease in federal funds sold during the first nine months of 2012 was largely in response to a $\$ 22.2$ million increase in loans during the three months from June 30 to September 30, 2012.

Securities available for sale totaled $\$ 300.8$ million at September 30, 2012, a $\$ 22.3$ million increase from the $\$ 278.5$ million at December 31, 2011. The increase was largely due to the investment of surplus funds from the net growth of deposits during the period. During the first six months of 2012, Premier used some of its surplus liquid assets to purchase bonds in the short- to mid-term maturity range in an effort to improve its overall yield on earning assets without unduly increasing interest rate risk. The investment portfolio is predominately high quality residential mortgage backed securities backed by the U.S. Government or Government sponsored agencies. The unrealized losses at September 30, 2012 and December 31, 2011 are believed to be price changes resulting from increases in the long-term interest rate environment since the investments' purchase and management anticipates receiving all principal and interest on these investments as they come due. Additional details on investment activities can be found in the Consolidated Statements of Cash Flows.

Total loans at September 30, 2012 were $\$ 692.5$ million compared to $\$ 690.9$ million at December 31, 2011, an increase of approximately $\$ 1.6$ million. At June 30, 2012, total loans had decreased $\$ 20.6$ million to $\$ 670.3$ million due to loan payoffs, transfers of loans to OREO upon foreclosure and principal payments which more than offset sluggish new loan demand during the first six months of 2012. During the three months from June 30 to September 30, 2012, total loans increased by approximately $\$ 22.2$ million due to loan activity largely out of Premier's Washington market.

Deposits totaled $\$ 946.4$ million as of September 30, 2012, a $\$ 21.3$ million increase from the $\$ 925.1$ million in deposits at December 31, 2011. The overall increase in deposits is largely due to a $\$ 24.5$ million, or $4.3 \%$, increase in interest bearing transaction accounts and time deposits less than $\$ 100,000$ (other interest bearing deposits). Non-interest bearing deposits increased by $\$ 2.4$ million, or $1.2 \%$, to $\$ 198.5$ million during the first nine months of 2012. These increases were partially offset by a $\$ 5.6$ million, or $3.6 \%$, decrease in interest bearing time deposits $\$ 100,000$ and over. Supplementing the growth in total deposits, repurchase agreements with corporate and public entity customers increased in the first nine months of 2012 by $\$ 1.1$ million, or $4.8 \%$, to $\$ 24.3$ million as of September 30, 2012.

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During the first quarter of 2012, a portion of the increase in deposits was used to repay $\$ 10.0$ million of Federal Home Loan Bank (FHLB) advances upon maturity. FHLB advances declined by $\$ 10.1$ million during the first nine months of 2012, fully repaying all outstanding FHLB advances by September 30, 2012. Other borrowed funds decreased by $\$ 1.6$ million during the first nine months of 2012 due to regularly scheduled principal payments plus accelerated principal payments. See Note 4 to the consolidated financial statements for additional information on the Company's outstanding FHLB advances.

The following table sets forth information with respect to the Company's nonperforming assets at September 30, 2012 and December 31, 2011.

|  | (In Thousands) |  |  |
| :--- | :---: | :---: | :---: |
|  | 2012 | 2011 |  |
| Non-accrual loans | $\$ 34,447$ | $\$ 42,354$ |  |
| Accruing loans which are contractually past due 90 days or more | 2,832 | 4,527 |  |
| Accruing restructured loans | 7,969 | 5,951 |  |
| Total non-performing loans | 45,248 | 52,832 |  |
| Other real estate acquired through foreclosure (OREO) | 14,831 | 14,642 |  |
| Total non-performing assets | $\$ 60,079$ | $\$ 67,474$ |  |
| Non-performing loans as a percentage of total loans | 6.53 | $\%$ | 7.65 |
| Non-performing assets as a percentage of total assets | 5.30 | $\%$ | 6.00 |$\%$

Total non-performing loans have decreased since year-end, largely due to a $\$ 7.9$ million decrease in non-accrual loans. Most of the activity in non-performing loans occurred during the first quarter of 2012. During that time, non-accrual loans decreased by $\$ 9.4$ million due to payoffs upon the liquidation of collateral and by another $\$ 2.7$ million due to the transfer of collateral upon foreclosure to OREO, resulting in the increase in other real estate owned. For the full nine months of 2012, a total of $\$ 15.0$ million of loans have been placed on non-accrual status, including $\$ 9.3$ million during the third quarter, while approximately $\$ 16.2$ million of payments and payoffs have been received on non-accrual loans during the nine month period. Also reducing non-accrual loans during the nine month period were approximately $\$ 3.6$ million of loans that were returned to accrual status and loans transferred to other real estate owned ("OREO"). The change in other real estate owned ("OREO") during the first nine months of 2012 is largely due to the foreclosure of approximately $\$ 3.2$ million of loans substantially offset by sales of $\$ 2.9$ million of OREO properties and writedowns of $\$ 85,000$. The writedowns were more than offset by $\$ 210,000$ of gains on the disposition of the OREO sold. The significant level of non-accrual loans and OREO is largely due to the non-performing assets that came with the acquisition of Abigail Adams and its two subsidiary banks (the "Acquired Banks").

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At December 31, 2011, the Acquired Banks accounted for $\$ 44.4$ million or $65.9 \%$ of Premier's non-performing assets while at September 30, 2012 the Acquired Banks accounted for $\$ 30.8$ million or $51.2 \%$ of Premier's non-performing assets. However, since these assets were recorded at an estimated fair value on the date of acquisition, the amount of credit risk assumed by Premier is not nearly as great as the volume of non-performing assets suggests taken at face value. The estimate of fair value on all loans from the Acquired Banks, but particularly the non-performing assets, included factors for the measurement of credit risk, interest rate risk and re-salability in the most advantageous market for the loans in an orderly transaction between market participants. These estimates included significant discounts on the non-accrual loans. Since the estimated fair value of these loans was believed to have accounted for the reasonably estimable credit risk in the loans, consistent with new accounting guidance for acquisitions after 2008, no allowance for loan losses for these loans was recorded at the date of acquisition. Under previous accounting standards, the loan loss allowance of acquired banks would have carried over to Premier's books and records, as was the case for the Traders Bank and Citizens First Bank acquisitions. The following table illustrates the face value of the non-performing assets of the Acquired Banks as of September 30, 2012 and December 31, 2011 and the discounted net carrying value of those non-performing assets.

NON-PERFORMING ASSETS AT ACQUIRED SUBSIDIARY BANKS
(Dollars in thousands)

|  | September 30, 2012 |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Discounted |  | Discounted <br> Net |  |
|  | Face Value | Carrying <br> Value | Face Value | Carrying Value |
| Non-performing Assets |  |  |  |  |
| Non-accrual loans | \$23,230 | \$17,971 | \$37,201 | \$29,824 |
| Loans 90+ days past due | 2,085 | 2,025 | 4,087 | 3,997 |
| Restructured loans | 2,110 | 2,090 | - | - |
| Other real estate owned | 9,255 | 8,675 | 10,978 | 10,622 |
| Total non-performing assets | \$36,680 | \$30,761 | \$52,266 | \$44,443 |

(1) Face value includes reductions for interest payments received on loans while on non-accrual status in accordance with the cost recovery method of accounting for non-accrual loans.

Many of the non-accrual loans obtained from the Acquired Banks are continuing to be accounted for under cost recovery methods of income recognition as permitted by the guidance for accounting for non-accrual loans acquired in a business combination. Most of the non-accrual loans at the Acquired Banks were placed in that status due to a lack of predictable cash flows from the borrower. At acquisition by Premier, these loans were recorded at their estimated fair value. These estimates included significant discounts on the non-accrual loans. However, the lack of predictable cash flows from the borrowers remains. As a result, accounting guidance requires these loans to continue to be accounted for under cost recovery methods of income recognition, even though the estimated collateral value may exceed the discounted net carrying value.

Premier continues to make a significant effort to reduce its past due and non-performing loans by reviewing loan files, using the courts to bring borrowers current with the terms of their loan agreements and/or the foreclosure and sale of OREO properties. As in the past, when these plans are executed, Premier may experience increases in non-performing loans and non-performing assets. Furthermore, any resulting increases in loans placed on non-accrual status will have a negative impact on future loan interest income. Also, as these plans are executed, other loans may be identified that
would necessitate additional charge-offs and potentially additional provisions for loan losses.

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SEPTEMBER 30, 2012
During the third quarter of 2012, Premier recorded $\$ 1,260,000$ of provisions for loan losses compared to $\$ 810,000$ of provisions for loan losses recorded during the same quarter of 2011. The increase in the level of provision expense was largely due to an increase in the estimated credit risk in the loan portfolio resulting from not only specific reserve allocations on the increase in non-accrual loans during the quarter but also the increase in the total loans outstanding during the quarter. As the pace of economic recovery continues to be sluggish in Premier's markets, the ability of borrowers to consistently make their loan payments is increasingly being tested. Evidence of the continuing higher level of credit risk includes a high level of past due and non-accrual loans, an increase in loan charge-offs and increases in other real estate owned as a result of foreclosures. During the first nine months of 2012, Premier recorded $\$ 3.0$ million of provision expense which compares to $\$ 3.2$ million of provision expense recorded during the first nine months of 2011. The provision expense in 2011 was mostly due to a higher provision in the second quarter of 2011 largely to provide for a calculated increase in exposure to credit risk related to one borrowing relationship in the Company's Kentucky market. In management's opinion, sufficient evidence existed in the second quarter of 2011 to reduce the likelihood of full repayment and increased the related estimated credit risk on the borrowing relationship. The provision expense in 2012 was largely to provide for specific reserve allocations on existing and newly identified impaired loans. While total non-accrual loans decreased by $\$ 12.6$ million during the first six months of 2012, most of these loans were discounted at the time of purchase and therefore a significant level of specific reserves on these loans was deemed not to be necessary. As a result, the allowance for loan losses was minimally affected by the reduction in non-accrual loans. With the increase in non-accrual loans during the third quarter of 2012, and the addition of new loans outstanding, management increased their estimate of credit risk within the loan portfolio at September 30, 2012. The provisions for loan losses were made in accordance with Premier's policies regarding management's estimation of probable incurred losses in the loan portfolio and the adequacy of the allowance for loan losses, which are in accordance with accounting principles generally accepted in the United States of America. In the coming months, Premier will continue to monitor the impact that national housing market price declines may have on its local markets and collateral valuations as management evaluates the adequacy of the allowance for loan losses. While some price deterioration has occurred, it is not currently anticipated that Premier's markets will be impacted as severely as other areas of the country due to the historically modest increases in real estate values in the Company's Appalachian markets. However, as local and national unemployment rates remain at elevated levels and the downturn in housing prices extends further into the future, there is an increasing risk of further price deterioration in real estate values in the Company's markets. Future provisions to the allowance for loan losses, positive or negative, will depend on future improvement or deterioration in estimated credit risk in the loan portfolio as well as whether additional payments are received on loans having significant credit risk.

Gross charge-offs totaled $\$ 2.49$ million during the first nine months of 2012. Any collections on these loans would be presented in future financial statements as recoveries of the amounts charged against the allowance. Recoveries recorded during the first nine months of 2012 totaled $\$ 485,000$ resulting in net charge-offs for the first nine months of 2012 of $\$ 2.00$ million. These amounts compare to the $\$ 865,000$ of gross charge-offs and $\$ 248,000$ of recoveries recorded during the first nine months of 2011 , resulting in net charge-offs of $\$ 617,000$. During the third quarter of 2012, Premier charged off loans and portions of loans that had previously been identified as impaired as management determined that any eventual liquidation of collateral would be insufficient to repay the entire amount due on the loans. The allowance for loan losses at September 30, 2012 was $1.55 \%$ of total loans compared to $1.42 \%$ at December 31, 2011. The increase in the ratio is largely due to the increase provision expense in 2012 for loans placed on non-accrual during the year.

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## C. Critical Accounting Policies

The Company follows financial accounting and reporting policies that are in accordance with generally accepted accounting principles in the United States of America. These policies are presented in Note 1 to the consolidated audited financial statements in the Company's annual report on Form 10-K for the year ended December 31. 2011. Some of these accounting policies, as discussed below, are considered to be critical accounting policies. Critical accounting policies are those policies that require management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. The Company has identified four accounting policies that are critical accounting policies, and an understanding of these policies is necessary to understand the financial statements. These policies relate to determining the adequacy of the allowance for loan losses, the identification and evaluation of impaired loans, the impairment of goodwill and the realization of deferred tax assets. A detailed description of these accounting policies is contained in the Company's annual report on Form 10-K for the year ended December 31, 2011. There have been no significant changes in the application of these accounting policies since December 31, 2011.

Management believes that the judgments, estimates and assumptions used in the preparation of the consolidated financial statements are appropriate given the factual circumstances at the time.

## D. Liquidity

Liquidity objectives for the Company can be expressed in terms of maintaining sufficient cash flows to meet both existing and unplanned obligations in a cost effective manner. Adequate liquidity allows the Company to meet the demands of both the borrower and the depositor on a timely basis, as well as pursuing other business opportunities as they arise. Thus, liquidity management embodies both an asset and liability aspect while attempting to maximize profitability. In order to provide for funds on a current and long-term basis, the Company's subsidiary banks rely primarily on the following sources:

1. Core deposits consisting of both consumer and commercial deposits and certificates of deposit of $\$ 100,000$ or more. Management believes that the majority of its $\$ 100,000$ or more certificates of deposit are no more volatile than its other deposits. This is due to the nature of the markets in which the subsidiaries operate.
2. Cash flow generated by repayment of loans and interest.
3. Arrangements with correspondent banks for purchase of unsecured federal funds.
4. The sale of securities under repurchase agreements and borrowing from the Federal Home Loan Bank.
5.Maintenance of an adequate available-for-sale security portfolio. The Company owns $\$ 300.8$ million of securities at fair value as of September 30, 2012.

The cash flow statements for the perids presented in the financial statements provide an indication of the Company's sources and uses of cash as well as an indication of the ability of the Company to maintain an adequate level of liquidity.

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PREMIER FINANCIAL BANCORP, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS<br>SEPTEMBER 30, 2012

## E. Capital

At September 30, 2012, total shareholders' equity of $\$ 142.4$ million was $12.6 \%$ of total assets. This compares to total shareholders' equity of $\$ 144.0$ million or $12.8 \%$ of total assets on December 31, 2011.

Tier I capital totaled $\$ 107.3$ million at September 30, 2012, which represents a Tier I leverage ratio of $9.8 \%$. These amounts compare to Tier I capital of $\$ 109.6$ million at December 31, 2011, which represents a Tier I leverage ratio of $10.0 \%$. Tier I capital and the leverage ratio are down slightly from the amounts reported at December 31, 2011 due to the reduction in Tier I capital resulting from the redemption of 10,252 shares of Premier's Series A Preferred Stock on August 10, 2012. The redemption more than offset the additional capital generated by the $\$ 5.6$ million of retained earnings during the first nine months of 2012.

On August 10, 2012, Premier redeemed 10,252 shares of the Series A Preferred Stock at a discounted price of $\$ 901.03$ per share. On July 27, 2012, Premier was notified that it successfully bid to repurchase 10,252 shares of the 22,252 shares of Series A Preferred Stock issued to the U.S. Treasury as part of TARP. Using a modified Dutch auction methodology that establishes a market price by allowing investors to submit bids at specified increments during the period of July 23, 2012 through July 26, 2012, the U.S. Treasury auctioned all of Premier's 22,252 Series A Preferred Stock. The closing price of the auctioned shares was $\$ 901.03$ per share. The redemption reduced Tier I Capital and Preferred Equity by approximately $\$ 9,237,000$.

Book value per common share was $\$ 16.43$ at September 30, 2012, and $\$ 15.38$ at December 31, 2011. The increase in book value per share was primarily the result of the $\$ 0.90$ per diluted share earned during the first nine months of 2012, including an approximate $\$ 0.11$ per share reduction for the $\$ 908,000$ of preferred stock dividends accrued and related accretion. Also increasing the book value per share was $\$ 1,854,000$ of other comprehensive income for the first nine months of 2012 related to the after tax increase in the market value of investment securities available for sale, which increased book value by approximately $\$ 0.23$ per share. These increases were partially offset by the $\$ 0.11$ per share cash dividend to common stockholders declared and paid during the third quarter of 2012.

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PREMIER FINANCIAL BANCORP, INC.<br>SEPTEMBER 30, 2012

Item 3. Quantitative and Qualitative Disclosures About Market Risk
The Company currently does not engage in any derivative or hedging activity. Refer to the Company's 2011 10-K for analysis of the interest rate sensitivity. The Company believes there have been no significant changes in the interest rate sensitivity since previously reported on the Company's 2011 10-K.

Item 4. Controls and Procedures

## A. Disclosure Controls \& Procedures

Premier management, including the Chief Executive Officer and Chief Financial Officer, has conducted an evaluation of the effectiveness of disclosure controls and procedures pursuant to the Securities and Exchange Act of 1934 Rule $13 \mathrm{a}-15 \mathrm{c}$ as of the end of the period covered by this quarterly report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are effective in ensuring that all material information required to be filed in this quarterly report has been made known to them in a timely fashion.

## B. Changes in Internal Controls over Financial Reporting

There were no changes in internal controls over financial reporting during the third fiscal quarter that have materially affected or are reasonably likely to materially affect Premier's internal controls over financial reporting.

## C. Inherent Limitations on Internal Control

"Internal controls" are procedures, which are designed with the objective of providing reasonable assurance that (1) transactions are properly authorized; (2) assets are safeguarded against unauthorized or improper use; and (3) transactions are properly recorded and reported, all so as to permit the preparation of reports and financial statements in conformity with generally accepted accounting principles. However, a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their cost. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. The design of any system of controls is also based, in part, upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, a control may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected. Finally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control.

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## PART II - OTHER INFORMATION

| Item 1. Legal Proceedings | None |  |
| :--- | :--- | :--- |
| Item 1A. | Risk Factors |  |
| Please refer to Premier's Annual Report on Form 10-K for the year ended December 31, 2011 for dis |  |  |
| respect to Premier's risk factors at December 31, 2011. There have been no material changes since year |  |  |
| the specified risk factors disclosed in the Annual Report on Form 10-K. |  |  |
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | None |
| Item 3. | Defaults Upon Senior Securities | None |
| Item 4. | Mine Safety Disclosures | Not Applicable |
| Item 5. | Other Information | None |
| Item 6. | Exhibits |  |

(a) The following exhibits are furnished in accordance with the provisions of Item 601 of Regulation S-K.
31.1 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32 Certification Pursuant to 18 U.S.C \$1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of $\underline{2002}$

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PREMIER FINANCIAL BANCORP, INC.
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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Corporation has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PREMIER FINANCIAL BANCORP, INC.

Date: November 14, 2012
/s/ Robert W. Walker
Robert W. Walker
President \& Chief Executive Officer

Date: November 14, 2012
/s/ Brien M. Chase
Brien M. Chase
Senior Vice President \& Chief Financial Officer

