

Edgar Filing: SONOCO PRODUCTS CO - Form SC 13D

SONOCO PRODUCTS CO  
Form SC 13D  
August 18, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 13D

Under the Securities Exchange Act of 1934

SONOCO PRODUCTS COMPANY

-----  
(Name of Issuer)

Common Stock

-----  
(Title of Class of Securities)

835495102

-----  
(CUSIP Number)

Alexander J. Roepers  
Atlantic Investment Management, Inc.  
666 Fifth Avenue  
New York, New York 10103  
(212) 484-5050

with a copy to:  
Allen B. Levithan  
LOWENSTEIN SANDLER PC  
65 Livingston Avenue  
Roseland, New Jersey 07068  
(973) 597-2500

-----  
(Name, Address and Telephone Number of Person  
Authorized to Receive Notices and Communications)

August 12, 2005

-----  
(Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(e), (f) or (g), check the following box [ ].

Note: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 13d-7(b) for other parties to whom copies are to be sent.

\*The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 ("Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes).

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CUSIP NO. 835495102

1) Names of Reporting Persons. I.R.S. Identification Nos. of Above Persons (entities only):

Atlantic Investment Management, Inc.

2) Check the Appropriate Box if a Member of a Group (See Instructions):

(a) (b)

3) SEC Use Only

4) Source of Funds (See Instructions): AF, 00

5) Check if Disclosure of Legal Proceedings is Required Pursuant to Items 2(d) or 2(e):

Not Applicable

6) Citizenship or Place of Organization: Delaware

Number of	7) Sole Voting Power:	5,540,200*
Shares Beneficially	8) Shared Voting Power:	0
Owned by		
Each Reporting	9) Sole Dispositive Power:	5,540,200*
Person With:	10) Shared Dispositive Power:	0

11) Aggregate Amount Beneficially Owned by Each Reporting Person:  
5,540,200\*

12) Check if the Aggregate Amount in Row (11) Excludes Certain Shares (See Instructions):

Not Applicable

13) Percent of Class Represented by Amount in Row (11): 5.6%\*

14) Type of Reporting Person (See Instructions): IA

\* Includes: (i) 1,350,647 shares (1.4%) of the Issuer's common stock, no par value ("Shares"), beneficially owned by AJR International Master Fund, Ltd., a British Virgin Islands company, (ii) 682,412 Shares (0.7%) beneficially owned by Quest Capital Partners, L.P., a Delaware limited partnership, (iii) 1,611,430 Shares (1.6%) beneficially owned by Cambrian Master Fund, Ltd., a British Virgin Islands company, (iv) 653,420 Shares (0.7%) beneficially owned by Cambrian Partners, L.P., a Delaware limited partnership, (v) 1,236,391 Shares (1.2%) held in several Managed Accounts (the "Managed Accounts") and (vi) 3,000 Shares (0.003%) beneficially owned by Atlantic Investment Management, Inc.'s 401k/Profit Sharing Plan. In addition, the sole shareholder of Atlantic Investment Management, Inc. (the "Reporting Person"), Mr. Alexander J. Roepers, may be deemed to beneficially own 2,900 Shares (0.003%). The Reporting Person,

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servicing as the investment advisor of the foregoing parties and the Managed Accounts, has sole voting and dispositive power over all Shares beneficially owned by such parties or held in the Managed Accounts. See Items 2 and 5 for additional details.

### Item 1. Security and Issuer

This statement relates to the common stock, no par value (the "Shares"), of Sonoco Products Company (the "Issuer"). The Issuer has principal executive offices located at 1 N. Second Street, Hartsville, South Carolina 29550.

### Item 2. Identity and Background

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(a) This statement is filed by Atlantic Investment Management, Inc., a Delaware corporation (the "Reporting Person"), with respect to 5,540,200 Shares over which the Reporting Person has sole dispositive and voting power by reason of serving as the investment advisor to (i) AJR International Master Fund, Ltd., a British Virgin Islands company ("AJR"), (ii) Quest Capital Partners, L.P., a Delaware limited partnership ("Quest"), (iii) Cambrian Master Fund, Ltd., a British Virgin Islands company ("Cambrian Fund"), (iv) Cambrian Partners, L.P., a Delaware limited partnership ("Cambrian Partners"), (v) several managed accounts (the "Managed Accounts"), (vi) the Reporting Person's 401k/Profit Sharing Plan (the "Plan") and (vii) Alexander J. Roepers, the president and sole shareholder of the Reporting Person. Mr. Roepers also serves as the general partner of Quest and Cambrian Partners.

(b) The business address of the Reporting Person and Mr. Roepers is 666 Fifth Avenue, 34th Floor, New York, New York 10103.

(c) The principal business of the Reporting Person is that of an investment advisor engaging in the purchase and sale of securities for investment with the objective of capital appreciation on behalf of AJR, Quest, Cambrian Fund, Cambrian Partners, the Managed Accounts, the Plan and Mr. Roepers. The principal occupation of Mr. Roepers is serving as the president and managing officer of the Reporting Person.

(d) Neither the Reporting Person nor Mr. Roepers has, during the past five (5) years, been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors).

(e) Neither the Reporting Person nor Mr. Roepers has, during the past five (5) years, been a party to any civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding was or is now subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.

(f) Mr. Roepers is a citizen of The Netherlands.

### Item 3. Source and Amount of Funds or Other Consideration

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The Shares purchased by the Reporting Person on behalf of AJR, Quest, Cambrian Fund, Cambrian Partners, the Managed Accounts and the Plan were purchased with the investment capital of such entities and accounts. The Shares that may be deemed to be beneficially owned by Mr. Roepers individually were purchased with the personal funds of Mr. Roepers or members of Mr. Roepers' immediate family. The aggregate amount of funds used in making the purchases reported on this Schedule 13D was \$16,071,441.28.

### Item 4. Purpose of Transaction

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The Reporting Person acquired, on behalf of AJR, Quest, Cambrian Fund, Cambrian Partners, the Managed Accounts, the Plan and Mr. Roepers (including immediate family members of Mr. Roepers), and continues to hold, the Shares reported in this Schedule 13D for investment purposes. The Reporting Person intends to evaluate the performance of the Shares as an investment in the ordinary course of business. The Reporting Person pursues an investment objective that seeks capital appreciation. In pursuing this investment objective, the Reporting Person analyzes the operations, capital structure and markets of companies in which the Reporting Person's clients invest, including the Issuer, on a continuous basis through analysis of documentation and discussions with knowledgeable industry and market observers and with representatives of such companies.

The Reporting Person will continuously assess the Issuer's business, financial condition, results of operations and prospects, general economic conditions, the securities markets in general and those for the Shares in particular, other developments and other investment opportunities. Depending on such assessments, the Reporting Person may acquire additional Shares or may determine to sell or otherwise dispose of all or some of the Shares presently held by AJR, Quest, Cambrian Fund, Cambrian Partners, the Managed Accounts, the Plan and Mr. Roepers (including immediate family members of Mr. Roepers) in the open market or in private transactions. Such actions will depend upon a variety of factors, including, without limitation, current and anticipated future trading prices for the Shares, the financial condition, results of operations and prospects of the Issuer, alternative investment opportunities, general economic, financial market and industry conditions and other factors that the Reporting Person may deem material to its investment decision.

The Reporting Person will continue its active discussions with the Issuer's management with respect to (i) actions which might be taken by the management of the Issuer to maximize shareholder value of the Issuer and (ii) improving the Issuer's investor relations. Attached is a letter dated August 18, 2005 to the Chairman of the Board of Directors/Chief Executive Officer/President of the Issuer, outlining the Reporting Person's proposal for a substantial share repurchase plan. In addition, the Reporting Person may hold discussions with other parties who might engage in shareholder value enhancing activities for the benefit of all of the Issuer's shareholders. There can be no assurance that the Reporting Person will take any of the actions described in the previous sentence.

Except as set forth above, the Reporting Person has no present plans or proposals which relate to or would result in any of the transactions required to be described in Item 4 of Schedule 13D.

### Item 5. Interest in Securities of the Issuer

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(a) Based upon the information contained in the Issuer's Quarterly Report on Form 10-Q filed with the Securities and Exchange Commission on July 28, 2005, there were issued and outstanding 98,977,135 Shares as of June 26, 2005.

(b) The Reporting Person does not directly own any Shares. The Reporting Person has entered into an investment advisory agreement with each of AJR, Quest, Cambrian Fund, Cambrian Partners, the Managed Accounts and the Plan pursuant to which the Reporting Person has investment authority with respect to the securities held by such entities or in such accounts. Such power includes the power to dispose of and the power to vote the Shares. By reason of the provisions of Rule 13d-3 of the Securities Exchange Act of 1934, as amended, the Reporting Person is deemed to be the beneficial owner of the Shares held by such entities and accounts. In addition, the Reporting Person has sole dispositive and voting power over the 2,900 Shares that may be deemed to be beneficially owned by Mr. Roepers. Accordingly, the Reporting Person is deemed the beneficial owner of 5,540,200 Shares, or 5.6% of the outstanding Shares.

(c) The following table details the transactions by the Reporting Person, on behalf of AJR, Quest, Cambrian Fund, Cambrian Partners, the Managed Accounts and the Plan, in Shares, as well as transactions in Shares that may be deemed to be beneficially owned by Mr. Roepers, during the past sixty (60) days:

Date	Quantity	Price	Type of Transaction
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8/12/2005	94,100	\$27.8491	Open Market Purchase
8/15/2005	90,300	\$27.8401	Open Market Purchase
8/16/2005	157,000	\$27.8821	Open Market Purchase
8/17/2005	239,200	\$27.4222	Open Market Purchase

Except for the transactions listed above, neither the Reporting Person, any entity for which the Reporting Person serves as investment advisor, nor any person or entity controlled by the Reporting Person, nor Mr. Roepers (including Mr. Roepers' immediate family members) has traded Shares during the past sixty (60) days.

Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer  
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Not Applicable

Item 7. Material to be filed as exhibits  
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See Exhibit A attached hereto.

SIGNATURE  
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After reasonable inquiry and to the best of the undersigned's knowledge and belief, the undersigned hereby certifies that the information set forth in this statement is true, complete and correct.

August 18, 2005

ATLANTIC INVESTMENT MANAGEMENT, INC.

By: /s/ Alexander J. Roepers

-----  
Alexander J. Roepers, President

ATTENTION: INTENTIONAL MISSTATEMENTS OR OMISSIONS OF FACT CONSTITUTE  
FEDERAL CRIMINAL VIOLATIONS (SEE 18 U.S.C. 1001).

EXHIBIT A

ATLANTIC INVESTMENT MANAGEMENT  
INCORPORATED

By Fax and FedEx

August 18, 2005

Mr. Harris E. DeLoach Jr.  
Chairman, Chief Executive Officer and President  
Sonoco Products Co.  
One North Second Street  
Hartsville, South Carolina 29551-0160

Dear Harris:

As Sonoco Products Co.'s ("SON") second largest shareholder with over 5.5 million shares (representing 5.6% of the shares outstanding, per our 13D-filing of today to which a copy of this letter is attached), we share with you and the Board of Directors a keen interest in ensuring that SON achieves sustainable growth of shareholder value for all SON shareholders.

While we are generally pleased with recent corporate development actions and your team's operating performance, I am writing you to underscore our contention that one immediately available avenue of shareholder value enhancement has been largely ignored: a substantial share repurchase.

We strongly urge you and the Board of Directors to consider a one-time 10 million share repurchase, using your existing 5.3 million share buy back authorization (dating from February 2001 and virtually unused) plus an additional authorization to repurchase 4.7 million shares. The transaction would preferably take place as soon as possible and all at once, through a Dutch tender offer or an accelerated share repurchase plan.

The effect of the 10 million share repurchase would be to add more than 5% to SON's earnings per share growth in the coming year, with negligible after-tax cash cost. Please see the attached for details. In addition to increasing earnings per share, this action is likely to result in a higher P/E multiple for

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SON shares as management will be seen as more pro-active in enhancing shareholder value along all possible avenues. Importantly, SON would maintain a solid balance sheet with ample flexibility to pursue its capital spending and acquisition plans.

I appreciate your and the Board of Directors' time and attention to this matter.

Sincerely,

Alexander J. Roepers  
President

### Attachment

#### EPS and Cashflow Impact of a 10 Million Share Repurchase by Sonoco Products Co.

##### EPS Impact

Average Repurchase Cost per Share	\$27.50
Number of Shares Repurchased	10.0 mln.
Percentage of Shares Repurchased (1)	9.9%
Estimated 2006 Net Income	\$201.3 mln.
Less: After-tax Cost of Added Interest Expense (2)	\$10.1 mln. -----
Pro forma 2006 Net Income	\$191.2 mln.
Pro forma Shares Outstanding	90.6 mln.
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Pro Forma EPS	\$2.11
Pro Forma EPS Accretion (3)	\$0.11
Percentage Increase in EPS	5.5%
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##### Cashflow Impact

After-tax Cost of Added Interest	\$10.1 mln.
Less: Dividend Payment Saved (4)	\$9.2 mln.
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Pro Forma Annual Cash Outlay of Share Repurchase	\$0.9 mln.
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Incremental Debt	\$275.0 mln.

- (1) Assumes 100.58 million diluted shares outstanding  
(2) Assumes tax rate of 35.0%, interest rate of 5.625%  
(3) Pre-buyback 2006 EPS estimate of \$2.00

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(4) Assumes \$0.92 per share annual dividend

Atlantic Investment Management, Inc.  
8/18/2005