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MASSEY ENERGY CO
Form 10-Q
March 16, 2001

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(MARK ONE)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the quarterly period ended January 31, 2001

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 1-7775

MASSEY ENERGY COMPANY

(Name of Registrant as Specified In Its Charter)

Delaware

95-0740960

(State or other jurisdiction of
Incorporation or organization)

(I.R.S. Employer
Identification Number)

4 North 4th Street, Richmond, Virginia

23219

(Address of principal executive offices)

(Zip Code)

(804) 788-1800

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

As of February 26, 2001 there were 73,829,043 shares of common stock, \$0.625 par value, outstanding.

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MASSEY ENERGY COMPANY

FORM 10-Q

FOR THE QUARTERLY PERIOD ENDED JANUARY 31, 2001

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PART I: FINANCIAL INFORMATION

ITEM 1: CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

MASSEY ENERGY COMPANY

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

Three Months Ended January 31, 2001 and 2000

UNAUDITED

IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

2001

Net sales	\$ 273,112
Other revenue	7,217

Total revenue	280,329

Costs and expenses	
Cost of sales	225,044

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Depreciation, depletion and amortization	42,894
Selling, general and administrative	8,801

Total costs and expenses	276,739

Earnings before interest and taxes	3,590
Interest income	2,464
Interest expense	8,270

Earnings (loss) before taxes	(2,216)
Income tax expense (benefit)	(864)

Net earnings (loss)	\$ (1,352)
	=====
Earnings (loss) per share (Note 6)	
Basic	\$ (0.02)
	=====
Diluted	\$ (0.02)
	=====
Shares used to calculate earnings (loss) per share (Note 6)	
Basic	73,902
	=====
Diluted	74,155
	=====
Dividends Per Share	\$ 0.04
	=====

See Notes to Condensed Consolidated Financial Statements.

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MASSEY ENERGY COMPANY

CONDENSED CONSOLIDATED BALANCE SHEETS January 31, 2001 and October 31, 2000

UNAUDITED

\$ IN THOUSANDS	JANUARY 31, 2001	OCTOBER 2000

ASSETS		
Current Assets		
Cash and cash equivalents	\$ 2,189	\$ 6
Trade and other accounts receivable	200,302	215
Inventories	98,577	104

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Deferred taxes	6,963	8
Prepaid expenses and other	96,796	67
	-----	-----
Total current assets	404,827	402
Net Property, Plant and Equipment	1,557,632	1,559
Other Noncurrent Assets		
Pension assets	70,791	67
Other	118,049	131
	-----	-----
Total other noncurrent assets	188,840	198
	-----	-----
Total assets	\$ 2,151,299	\$ 2,161
	=====	=====

* Amounts at October 31, 2000 have been derived from audited financial statements.

(Continued On Next Page)

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MASSEY ENERGY COMPANY

CONDENSED CONSOLIDATED BALANCE SHEETS January 31, 2001 and October 31, 2000

UNAUDITED

\$ IN THOUSANDS	JANUARY 31, 2001
-----------------	---------------------

LIABILITIES AND SHAREHOLDERS' EQUITY

Current Liabilities	
Accounts payable, principally trade	\$ 93,279
Commercial paper	269,000
Notes payable and bank overdrafts	24,932
Payroll and employee benefits	26,216
Income taxes payable	7,837
Other current liabilities	51,370

Total current liabilities	472,634
Long-term debt	300,000
Noncurrent liabilities	
Deferred taxes	255,317
Other noncurrent liabilities	257,638

Total noncurrent liabilities	512,955
Shareholders' Equity	
Capital Stock	
Preferred - authorized 20,000,000 shares without	

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par value; none issued	--
Common - authorized 150,000,000 shares of \$0.625	
par value; issued and outstanding - 73,748,470 shares	46,093
Additional capital	3,448
Retained earnings	821,998
Unamortized executive stock plan expense	(5,829)
Net investment by Fluor Corporation	--
Due from Fluor Corporation	--

Total shareholders' equity	865,710

 Total liabilities and shareholders' equity	 \$ 2,151,299
	=====

* Amounts at October 31, 2000 have been derived from audited financial statements.

See Notes to Condensed Consolidated Financial Statements.

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MASSEY ENERGY COMPANY

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS Three Months Ended January 31, 2001 and 2000

UNAUDITED

\$ IN THOUSANDS

CASH FLOWS FROM OPERATING ACTIVITIES

Net earnings (loss)
Adjustments to reconcile net earnings (loss) to cash utilized by operating activities:
 Depreciation, depletion and amortization
 Deferred taxes
 Changes in operating assets and liabilities, excluding effects of business
 acquisitions/dispositions
 Other, net

Cash utilized by operating activities

CASH FLOWS FROM INVESTING ACTIVITIES

Capital expenditures
Proceeds from sale of property, plant and equipment

Cash utilized by investing activities

CASH FLOWS FROM FINANCING ACTIVITIES

Decrease in short-term borrowings, net
Decrease in amount due from Fluor Corporation

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Equity contributions from Fluor Corporation
Cash dividends paid
Stock options exercised
Other, net

Cash provided by financing activities

Increase (Decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period

See Notes to Condensed Consolidated Financial Statements.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

- (1) The condensed consolidated financial statements do not include footnotes and certain financial information normally presented annually under accounting principles generally accepted in the United States and, therefore, should be read in conjunction with Massey Energy Company's ("Massey" or "the Company") Annual Report on Form 10-K for the fiscal year ended October 31, 2000. Accounting measurements at interim dates inherently involve greater reliance on estimates than at year-end. The results of operations for the three months ended January 31, 2001 are not necessarily indicative of results that can be expected for the full year.

The condensed consolidated financial statements included herein are unaudited; however, they contain all adjustments (consisting of normal recurring accruals) which, in the opinion of the Company, are necessary to present fairly its consolidated financial position at January 31, 2001 and its consolidated results of operations and cash flows for the three months ended January 31, 2001 and 2000.

Certain 2000 amounts have been reclassified to conform with the 2001 presentation.

- (2) On November 30, 2000, Fluor Corporation ("Fluor") completed a reverse spin-off, which divided it into two separate publicly-traded corporations. As a result of the reverse spin-off (the "Spin-Off"), Fluor separated into (i) the spun-off corporation, "new" Fluor Corporation ("New Fluor"), which owns all of Fluor's then existing businesses except for the coal-related business conducted by A. T. Massey Coal Company, Inc. ("A.T. Massey"), and (ii) Fluor Corporation, subsequently renamed Massey Energy Company, which owns the coal-related business. Further discussion of the Spin-Off may be found in Massey's Annual Report on Form 10-K for the fiscal year ended October 31, 2000 as filed with the Securities and Exchange Commission.

Immediately after the Spin-Off, Massey had 73,468,707 shares of \$0.625 par value common stock outstanding. In connection with the Spin-Off, A.

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T. Massey became the sole direct, and wholly owned subsidiary of Massey. A. T. Massey now represents the sole operating subsidiary of Massey, as Massey has no separate independent operations.

Due to the relative significance of the businesses transferred to New Fluor following the Spin-Off, New Fluor has been treated as the "accounting successor" for financial reporting purposes and the Company has been treated by New Fluor as a discontinued operation despite the legal form of separation resulting from the Spin-Off.

As a result of the Spin-Off, the following occurred which affected Massey's ongoing operations:

- o Massey no longer invests in the Fluor commercial paper;
- o Massey no longer loans amounts in excess of operating and capital needs to Fluor and the amounts due from Fluor were repaid as part of the Spin-Off;
- o Fluor's previously issued \$300 million of 6.95 percent Senior Notes due March 1, 2007, with interest payable semi-annually on March 1 and September 1 of each year, became the obligation of Massey; and
- o Massey issued \$275 million of its own commercial paper and utilized \$3.5 million of cash to refund the \$278.5 million of Fluor commercial paper assumed as a result of the Spin-Off.

Massey's equity structure was also impacted as a result of the Spin-Off. As noted above, Massey assumed from Fluor \$300 million of 6.95 percent Senior Notes and \$278.5 million of Fluor commercial paper, in addition to other equity contributions from Fluor. These Spin-Off occurrences, in addition to the net loss for the three months ended January 31, 2001, dividends paid, and options exercised, resulted in a change in shareholders' equity from \$1,374.6 million at October 31, 2000 to \$865.7 million at January 31, 2001, a net reduction of \$508.9 million.

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)

- (3) Effective November 1, 2000, the Company adopted Statement of Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS 133), as amended by SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities". The adoption of these accounting standards did not have a significant effect on the Company's financial statements, however, the Financial Accounting Standards Board ("FASB") continues to finalize and release interpretive guidance, and, therefore, no assurance can be given that any new interpretive guidance, if contrary to Massey's current interpretation of SFAS 133 and SFAS 138, will not have a significant impact on Massey's future financial position, results of operations, or cashflows.

- (4) Inventories are comprised of:

	January 31, 2001	October 31, 2000
\$ in thousands		
Coal	\$ 76,835	\$ 82,636

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Other	21,742	21,496
	-----	-----
	\$ 98,577	\$ 104,132
	=====	=====

(5) Net Property, Plant and Equipment is comprised of:

\$ in thousands	January 31, 2001	October 31, 2000
Property, Plant and Equipment, at cost	\$2,547,170	\$2,517,052
Accumulated depreciation, depletion and amortization	(989,538)	(957,626)
	-----	-----
	\$1,557,632	\$1,559,426

(6) The number of shares used to calculate basic earnings (loss) per share for the three months ended January 31, 2000 is based on the number of Massey shares outstanding immediately following the Spin-Off. The number of shares used to calculate basic earnings (loss) per share for all other periods presented is based on the weighted average outstanding shares of Massey Energy during the respective periods. The number of shares used to calculate diluted earnings (loss) per share is based on the number of shares used to calculate basic earnings (loss) per share plus the dilutive effect of stock options and other stock-based instruments held by Massey employees each period.

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Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is provided to increase understanding of, and should be read in conjunction with, the Condensed Consolidated Financial Statements and accompanying notes and the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2000.

FORWARD-LOOKING INFORMATION

From time to time, the Company makes certain comments and disclosures in reports and statements, including this report or statements made by its officers or directors which may be forward-looking in nature. Examples include statements related to Company growth, the adequacy of funds to service debt and the Company's opinions about trends and factors which may impact future operating results. These forward-looking statements could also involve, among other things, statements regarding the Company's intent, belief or expectation with respect to (i) the Company's results of operations and financial condition, (ii) the consummation of acquisition, disposition or financing transactions and the effect thereof on the Company's business, and (iii) the Company's plans and objectives for future operations and expansion or consolidation.

Any forward-looking statements are subject to the risks and uncertainties that could cause actual results of operations, financial condition, cost reductions, acquisitions, dispositions, financing transactions, operations, expansion, consolidation and other events to differ materially from those expressed or implied in such forward-looking statements. Any forward-looking statements are also subject to a number of assumptions regarding, among other

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things, future economic, competitive and market conditions generally. These assumptions would be based on facts and conditions as they exist at the time such statements are made as well as predictions as to future facts and conditions, the accurate prediction of which may be difficult and involve the assessment of events beyond the Company's control. As a result, the reader is cautioned not to rely on these forward-looking statements.

The Company wishes to caution readers that forward-looking statements, including disclosures which use words such as the Company "believes," "anticipates," "expects," "estimates" and similar statements, are subject to certain risks and uncertainties which could cause actual results of operations to differ materially from expectations. Any forward-looking statements should be considered in context with the various disclosures made by the Company about its businesses, including without limitation the risk factors more specifically described below in Item 1. Business, under the heading "Business Risks", in the Company's Annual Report on Form 10-K for its fiscal year ended October 31, 2000. Such filings are available publicly and upon request from Massey's Investor Relations Department: (804) 788-1800. The Company disclaims any intent or obligation to update its forward-looking statements.

RESULTS OF OPERATIONS

Three months ended January 31, 2001 compared with the three months ended January 31, 2000.

In the first quarter of 2001, net sales increased 5 percent to \$273.1 million in 2001 compared with \$259.1 million for the same period in 2000. Two factors that impacted revenues during the first quarter 2001 were:

- o The volume of tons sold increased from 9.4 million tons to 10.4 million tons consisting of an increase of utility, metallurgical and industrial tons sold of 9, 11 and 14 percent, respectively, for an overall increase of 10.3 percent.
- o The average per ton realized price for coal sold declined by 5 percent.

The metallurgical coal market continued to be adversely affected by a weak coal export market and continuing problems experienced by the domestic steel market. Demand was weak for United States coal exported to foreign markets as the U.S. dollar remained strong. The market for utility coal has improved during the first three months of 2001 as spot market prices of Central Appalachian coal increased to a 20 year high. Unfortunately, most of the Massey tonnage sold in the first quarter was committed prior to the upturn in the market. Prices for utility sales in the first three months of 2001 reflect a bottoming of the market prior to the recent market upturn.

Other revenue, which consists of royalties, rentals, miscellaneous income and gains on the sale of less strategic assets, decreased 45 percent to \$7.2 million for the first quarter of 2001 compared with \$13.2 million for the same period in 2000. The decrease was primarily due to a decrease in income from dispositions of less strategic mineral reserves, which generated \$7.4 million in 2000. As part of its management of coal reserves, Massey regularly sells less strategic

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reserves or exchanges them for reserves located in more synergistic locations.

Cost of sales increased 17 percent to \$225.0 million for the first quarter of 2001 from \$191.9 million in same period in 2000. This was primarily due to the 10.3 percent increase in tons sold. Cost of sales on a per ton basis increased by approximately 7 percent in the first quarter of 2001 compared with same period in 2000 as operational problems and adverse geologic conditions were encountered. Operating difficulties related to two longwall mines and the expansion of Massey's two large surface mines negatively affected the first quarter results. The two new longwall mines which started in January, 2001 suffered through normal start-up problems. One longwall mine suffered through difficult mining conditions while mining at an interim location during November and December. The two surface mines experienced higher than expected overburden ratios in the first quarter. Increases in operating costs related to the Martin County Coal slurry spill and the idling of the Martin County Coal preparation plant also negatively impacted cost of sales.

Depreciation, depletion and amortization increased by 2 percent to \$42.9 million in the first quarter of 2001 compared to \$42.0 million in 2000.

Selling, general and administrative expenses were \$8.8 million for 2001 compared with \$8.7 million for 2000.

Interest income decreased to \$2.5 million for 2001 compared with \$4.7 million for 2000. This decrease was primarily due to an intercompany receivable from Fluor Corporation, which was outstanding for only one month in the first quarter of fiscal 2001 compared to three months in 2000.

Interest expense increased to \$8.3 million for the first three months of 2001. The increase was primarily due to the addition of the 6.95 percent Senior Notes and commercial paper borrowings subsequent to Spin-Off.

Income tax benefit was \$0.9 million for the first quarter 2001 compared with income tax expense of \$10.6 million for the same period in 2000. This primarily reflects the loss incurred in the first quarter of 2001 compared to the income for 2000.

LIQUIDITY AND CAPITAL RESOURCES

At January 31, 2001 the Company's available liquidity was \$133 million, including cash and cash equivalents of \$2.2 million and \$131 million from the Company's commercial paper program. Massey has \$150 million 364-day and \$250 million 3-year revolving credit facilities that serve to provide liquidity backstop to Massey's commercial paper program and are also available to meet the Company's ongoing liquidity needs. The total debt to book capitalization ratio was 39.7 percent at January 31, 2001. The cash flow utilized by operating activities was \$21.7 million in the first three months of 2001 and \$16.9 million for the same period in 2000. Cash utilized by operating activities reflects net earnings (loss) adjusted for non-cash charges and changes in working capital requirements. Net cash utilized by investing activities was \$43.0 million for the first three months in 2001, and \$47.2 million for the same period in 2000. The cash used in investing activities reflects capital expenditures in the amount of \$43.0 million and \$55.2 million for the three months ended January 31, 2001 and 2000, respectively. These capital expenditures are for replacement of mining equipment, the expansion of mining capacity and projects to improve the efficiency of mining operations. Financing activities primarily reflect changes in amounts due from Fluor Corporation and additional capital investments from Fluor prior to the Spin-Off. In addition to the cash spent on capital expenditures, during the first three months of 2001, the Company leased, through operating leases, \$37 million of longwall and surface mining equipment.

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OUTLOOK

The second fiscal quarter of 2001 will continue to be difficult as the Martin County Coal preparation plant remains closed, two new longwall operations work through start up problems and two of the large surface mines work out of high overburden ratio areas. The second half of the fiscal year is expected to show improvement as the Company is expected to benefit from improved pricing on approximately 10 percent of fiscal year 2001 sales and increased production from new and expanding operations. These trends should continue into and throughout 2002 as well.

ITEM 3: QUANTITATIVE AND QUALITATIVE DISCUSSIONS ABOUT MARKET RISK

Massey's interest expense is sensitive to changes in the general level of interest rates in the United States. At January 31, 2001, Massey had outstanding \$300 million aggregate principal amount of debt under fixed-rate instruments, however, the Company's primary exposure to market risk for changes in interest rates relates to its commercial paper program. At January 31, 2001, Massey had an aggregate of \$269 million in commercial paper outstanding. Massey's commercial paper bore interest at an average rate of 6.60 percent. Based on the commercial paper balance outstanding at January 31, 2001, a 100 basis point increase in the average issuance rate for Massey's commercial paper would increase Massey's annual interest expense by approximately \$2.7 million.

Almost all of Massey's transactions are denominated in U.S. dollars, and, as a result, it does not have material exposure to currency exchange-rate risks.

Massey has not engaged in any interest rate, foreign currency exchange-rate or commodity price hedging transactions.

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PART II: OTHER INFORMATION

Item 1. Legal Proceedings

The following describes material changes in legal proceedings affecting the Company described in Part I, Item 3 in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2000.

- a) Big Sandy Company, L.P. ("Big Sandy") asserted a claim of forfeiture of two leases covering coal reserves in Pike County, Kentucky and which included active mining areas of Sidney Coal Company, Inc. ("Sidney"), an A.T. Massey subsidiary. The dispute was referred to arbitration and heard in October 2000. The arbitrators rendered a decision on February 6, 2001, holding that the leases remain in full force and effect and were not subject to forfeiture. However, Sidney will be required to pay approximately \$150,000 in royalties that the arbitrators determined to be payable to Big Sandy.
- b) With respect to the Martin County Coal impoundment discharge described in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2000, the Kentucky Department of Surface Mining,

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Reclamation and Enforcement and the Federal Mine Safety and Health Administration, on February 13, 2001, issued notices revoking the permit required for Martin County Coal to operate the impoundment. Martin County Coal has appealed the agency actions and is continuing to negotiate with the applicable agencies for approval of certain uses of the impoundment that would allow for resumed operations of Martin County Coal's preparation plant.

Additionally, on March 6, 2001, Martin County Coal and the Environmental Protection Agency ("EPA") entered into an Agreed Order on Consent, which governs future clean-up and restoration activities and pursuant to which, Martin County Coal has agreed to reimburse EPA for costs incurred by EPA in responding to the impoundment discharge. EPA response costs for the period prior to January 31, 2001 were approximately \$750,000.

Martin County Coal believes that the clean up of the spill is approximately 90 percent complete. Approximately \$31 million in clean up costs have been incurred through March 13, 2001.

Item 4. Submission of Matters to a Vote of Security Holders

- (a) On November 30, 2000, the shareholders of Fluor approved the Spin-Off by a vote of 60,487,215 to 434,352 with 399,715 shares abstaining, and the Spin-Off was consummated on the same day.

Item 6. Exhibits and Reports on Form 8-K.

- (a) Exhibits.

10.24 Employment Agreement between Massey Energy Company, A. T. Massey Coal Company, Inc. and Don L. Blankenship dated as of November 1, 2001.

- (b) Reports on Form 8-K.

The Company filed a Form 8-K on December 15, 2000 which included various agreements associated with the Spin-Off and certain resulting changes to incentive plans.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MASSEY ENERGY COMPANY

(Registrant)

Date: March 16, 2001

/s/ J. M. Jarosinski

J. M. Jarosinski,
Vice President - Finance
and Chief Financial Officer

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/s/ E. B. Tolbert

E. B. Tolbert, Controller

EXHIBIT INDEX

EXHIBIT
NUMBER

DESCRIPTION

10.24	Employment Agreement between Massey Energy Company, A.T. Massey Coal Company, Inc. and Don L. Blankenship dated as of November 1, 2001.
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